







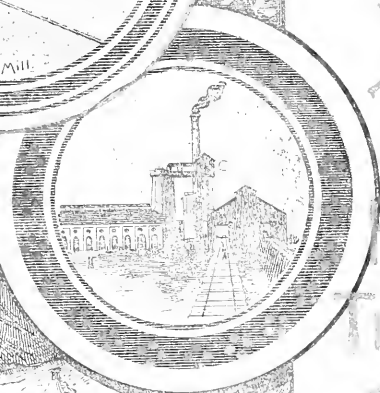
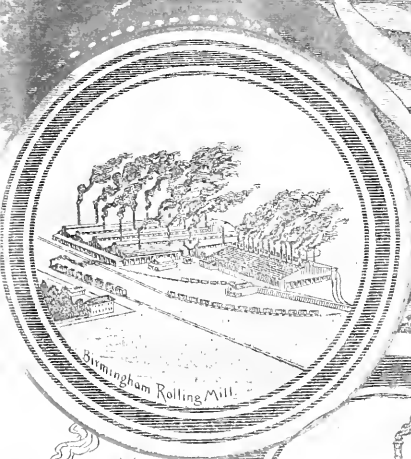


NORTH ALABAMA

ILLUSTRATED

TOBACCO

DESCRIPTION  
OF  
REVIEW



BIRMINGHAM  
ANNISTON.

DECATUR.

GADSDEN.

HUNTSVILLE.

TUSCALOOSA.

BESSMER.

Compliments

PLACEM

# THE DEANE STEAM PUMP COMPANY

HOLYOKE, MASS.

MANUFACTURERS OF EVERY VARIETY OF

❖ Steam and Power Pumping ❖  
**MACHINERY.**

Have Recently Opened an Office and Warerooms  
No. 6 South 20th St.

**BIRMINGHAM, ALA.**

Where a Full Line of All Sizes and Styles of Pumps  
will be Kept in Stock.

**GIVE US A CALL.**

---

**G. HERBERT ELLERBE**

(Successor to MINNIGERODE & ELLERBE)

**BIRMINGHAM, ALA.**

**RAILWAY, MINING <sup>AND</sup> FURNACE SUPPLIES**

—AGENT FOR—

Pennsylvania Steel Company,  
New Albany Rail Mill Company,  
J. G. Brill Car Company,  
Knoxville Car Wheel Company,  
A. Leschens & Son Wire Rope Co.  
Hughes Steam Pump Company,  
Erie Engine Works.

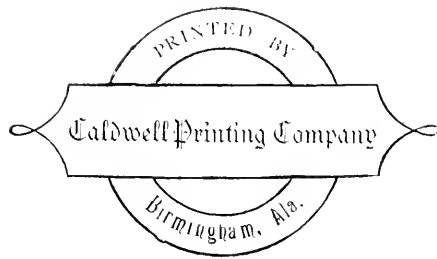
*Light Sections, Iron Rails, Spikes, all sizes, Track Bolts and Nuts, Wire Rope, Waste,  
Packing, Etc., CARRIED IN STOCK.*

OFFICE: 2017 First Avenue. \* WAREHOUSE: Ave. A, near 17th St.

(SEE NOTICE OF OLD FIRM ON PAGE 119.)



North Alabama





# HISTORICAL AND STATISTICAL REVIEW

14

— AND —

MAILING AND SHIPPING GUIDE

— OF —

# North Alabama

(Illustrated)

EMBRACING THE CITIES OF

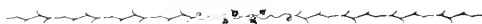
Birmingham, Anniston, Gadsden,  
Huntsville, Decatur,  
Tuscaloosa and Bessemer

— WITH —

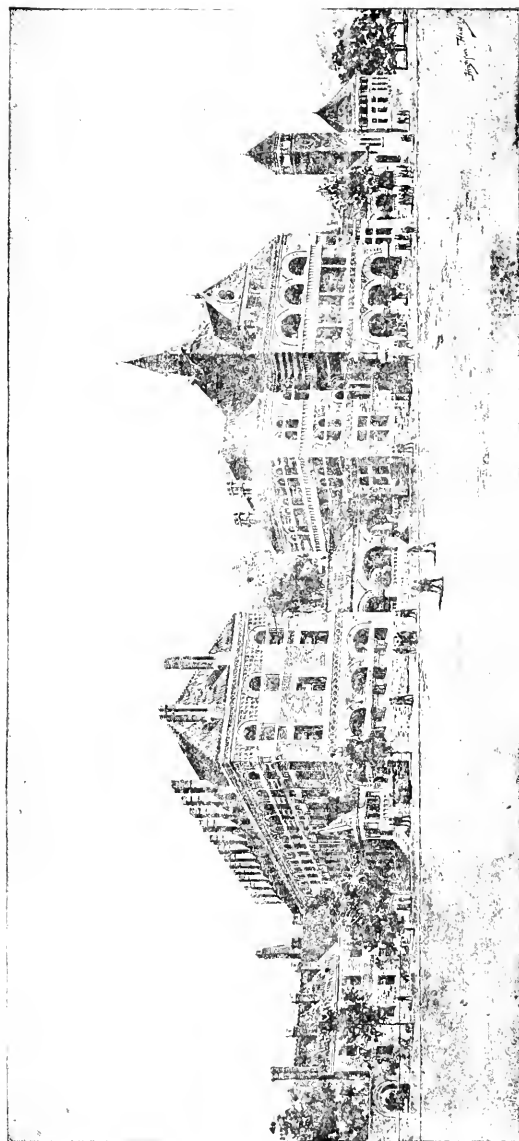
THEIR MANUFACTURING AND MERCANTILE INDUSTRIES, HISTORY,  
PROGRESS, AND DEVELOPMENT

— AND —

Sketches of Public and Private Citizens.



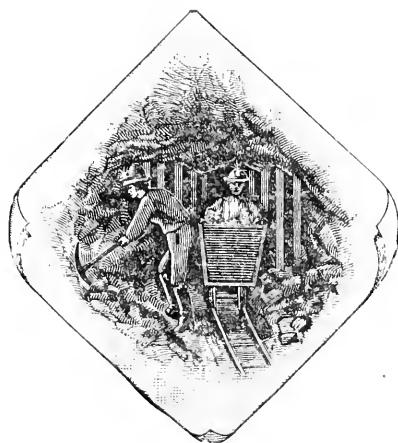
NEW YORK AND BIRMINGHAM:  
SOUTHERN COMMERCIAL PUBLISHING COMPANY.  
1888.



HOWARD COLLEGE, NEAR BIRMINGHAM.

# TABLE OF CONTENTS.

	PAGE
A GLIMPSE OF NORTH ALABAMA - - - - -	9
BIRMINGHAM - - - - -	15
ANNISTON - - - - -	173
HUNTSVILLE - - - - -	211
DECATUR - - - - -	245
GADSDEN - - - - -	287
TUSCALOOSA - - - - -	315
BESSEMER - - - - -	333
GENERAL INDEX - - - - -	346





# INTRODUCTION

## A Glimpse of North Alabama.\*

**N**ORTH ALABAMA to-day is the most prosperous and rapidly progressive section of the South. The fame of its vast resources—its iron—its coal, limestone, endless variety of miscellaneous minerals, timber and soil and climate,—has spread throughout the world, and the remarkable development achieved within a decade has been the wonder of two hemispheres. It is, indeed, surprising how the enormous wealth of North Alabama, surrounded by the most favorable condition for its development, could have been permitted to lie dormant for so many years; and we doubt not that since it has now commenced to be developed in a sound, business-like manner, the new era which is only just dawning will lead to the establishment of multiform manufacturing industries, which, in time, will cause it to lead all other manufacturing regions of the Union. 'Free labor has become a blessing, whilst slavery was a curse; and while there may be temporary setbacks, the future destiny of this region as a great manufacturing country is now fully assured. The fact that most of these great resources are at present owned by Southern men, and are being developed with Southern capital, the readiness with which the laboring element, especially colored laborers, has become skilled in mining and manufacturing, are matters of as much surprise to non-residents as they are a gratification to Alabamians. The great majority of the industries here have been started upon a sound basis. If they shall be conducted on business principles they will be very prosperous, because the available native resources and advantages

---

\* The term, North Alabama, usually designates the extreme northern tier of counties, but in this work the term is used to include the counties of Jefferson, Calhoun, Morgan, Madison, Etowah, Tuscaloosa, Talladega, Jackson, DeKalb, Marshall, Cherokee, Cleburne, Clay, Randolph, Chambers, Tallapoosa, Coosa, Chilton, Bibb, Shelby, Hale, Lamar, Fayette, Walker, Blount, Winston, Cullman, Marion, Franklin, Lawrence, Colbert, Limestone and Lauderdale—thirty-three in all. This is about one-third of the area of the State, and is known as the mineral region proper, or the mountain, mining and manufacturing section.

are admitted. North Alabama is now attracting outside capital and immigration on a scale it has never known before. It is coming into better possession of the means which are most useful in the normal development of its powers. The effect is already in sight, for she is upon the threshold of a future career more promising than she ever saw, and brighter than her most sanguine son ever dreamed of twenty years ago. When we contrast the present status, the North Alabama of to-day with that of 1865, then only can the great transformation be seen to best advantage. In all material things Alabama was poor beyond the power of words to tell in 1865, yet the people were richer than they ever had been, for they were freer than they ever had been; the blacks were liberated from shackles, and clogs were cut from the feet of white men. All could run as they had never done before. A great constraining force that checked enterprise, that hindered competition, that compelled the practical denial of perfect freedom and the use of the energy, the ambition and the potential capability of the people, was removed. Hence, while they were poor in material resources, that is, in accumulated capital, they were then rich in the opportunity which this new liberty opened to them. This they have used, and this new order of things is their creation. To-day the people are rich in their capital and developed resources, but richer still in their energy and discipline at labor and business, in their knowledge of the abounding native wealth and advantages of the State, and in the faith which they have gained in their power for the development of these great resources, and the transmutation of them into productive posterity.'

In the race of competition Alabama is leading, and is in the foremost rank of the progressive States of the Young South. Ten years ago the value of her taxable property was \$135,535,792. To-day it is \$225,000,000. Then the people paid a tax rate of 7½ mills upon the former amount; now they pay 5½ mills on the latter sum. While this may seem high, when the cause is known it will stand as a mark of the honesty and integrity of the people. There are sixty-six counties in the State, and the last returns to the State Auditor from these counties show this remarkable fact, that every county in the State, without a single exception, gives in an increased valuation. The largest returns and the greatest increase were from the counties of North Alabama, or the iron and coal region of the State. Jefferson County, in which is located the city of Birmingham with its ever-rising values, the richest county in the State, shows an increase for one year in taxable property of \$26,524,598, an increase which exceeds the sum total of that returned by *one hundred and thirty-seven* counties in the State of Georgia.

## ALABAMA'S ADVANCE

The State, as an entirety, has made great advancement. The following is from a recent publication :

“ In the past seven years, since the census was taken, Alabama has made a greater advance in every line than during any corresponding seven years, or, indeed, decade of its existence. This advance has not been confined, as so many people imagine, to minerals alone, but is equally true of manufactures, agriculture, commerce, railroad building, etc.

The farmers of the State are better organized to-day than ever before, and have inaugurated a State Fair Association on a permanent and solid basis. The State has a Department of Agriculture, an agricultural college, two experiment farms, which are already doing good work in instructing the farmers in new lines of agriculture, horticulture and dairy farming, which they have hitherto neglected.

Alabama possesses some of the finest farming lands in the South. These lands can be bought cheap, and will produce almost every known variety of crop. Cotton is the great staple. The State has taken steps to invite and encourage immigration, and Commissioner Kolb, who has this matter in hand, has already accomplished a good work.

In manufactures, particularly in those in which iron, wood and cotton principally enter, there has been a startling advance, and the cities have, in consequence, taken a new life and increased wonderfully in population and wealth.

Of the mineral advance it is scarcely necessary to speak now. It has been the wonder of the whole country ; has shown a progress unequaled in this land of development. The best judges can form no idea of when it will reach its maximum ; and the prediction that Alabama will become the leading mineral State of America, if not of the world, is one that no one cares to contradict. Finally, many miles of railroad have been built during these years.

In its schools and colleges, in its wealth and social condition, there has been similar improvement. Alabama has gained more between 1880 and 1887, seven years, than in the previous twenty years. Its people no longer look back to *ante-bellum* times, since it is to-day well ahead in wealth and prosperity of the Alabama of 1860, which rested nearly all its hopes upon cotton.

One of the chief reasons of the prosperity enjoyed by Alabama is the fact that its development is not confined to one branch of industry alone. No State in the Union is more happily divided in this respect, or offers greater varieties to the farmer, miner and mechanic. It fronts on the Gulf, and

possesses good fisheries there; it has fertile lands—lands well covered with timber, lands filled with valuable minerals, placed in the very best and most profitable juxtaposition, and hence there is a chance for all classes here.”

Looking at Alabama generally it will be noticed that it is divided into sections or districts, quite distinct in their prevailing characteristics. These are known as the cereal, mineral, cotton and timber belts.

The cereal belt embraces the ten counties which lie upon the extreme northern boundary of the State, viz: Lauderdale, Limestone, Madison, Jackson, DeKalb, Marshall, Morgan, Lawrence, Colbert and Franklin.

The mineral belt proper embraces the counties of Jefferson, Tuscaloosa, Talladega, Calhoun, Tallapoosa, Coosa, Chambers, Randolph, Clay, Shelby, Walker, Blount, Cullman, Winston, St. Clair, Etowah, Cherokee, Cleburne, Marshall, DeKalb, Jackson and Madison. Minerals are found, however, in fifty-five of the sixty-six counties of the State. The cotton and timber belts include chiefly the central and southern tier of counties.

The province of this work is to treat exclusively of the mineral portion of the State.

The iron product of Alabama, reported by the American Iron and Steel Association, shows for

1882.....	112,765 tons.
1883.....	172,465 tons.
1884.....	189,664 tons.
1885.....	227,438 tons.
1886.....	283,859 tons.
1887.....	292,762 tons.
Estimate for 1888.....	585,524 tons.

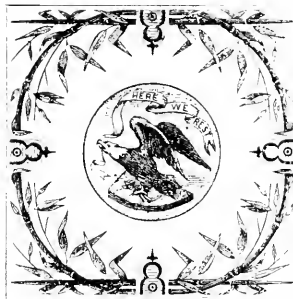
This State is exceeded only by Pennsylvania, Ohio, Illinois and New York (New York being only 400 tons in advance). The present year will show a large increase, and place Alabama second on the list.

The great wealth of North Alabama is her coal and iron. The proximity of the former to the latter, the facility and cheapness with which each can be mined, the availability of materials—all make it the cheapest iron-producing region of the world. The soil, especially that in the famous Tennessee Valley, is fertile. Farming lands can be bought at low prices and on reasonable terms. The climate is mild and salubrious, possessing none of the rigors and “blizzards” of a Northern winter, nor the hot and enervating effects of an extreme Southern summer. The timber is still largely of virgin growth, and embraces all varieties of woods from pine to black walnut. The educational facilities are year by year growing better, as the public school

system becomes more efficient. Educational advantages are given alike to white and colored. The population is rapidly increasing, and is sober, industrious and progressive, and extends an invitation to all the world to come and enjoy the advantages.

This much we have said by way of introduction, and we now ask a careful perusal of the detailed descriptive accounts of the live, progressive cities of North Alabama, for, in setting forth the industrial advantages of each, we discuss the claims of the entire section as a whole.

The succeeding pages present an array of facts, figures and illustrations which is astonishing. No stranger can peruse the subjoined record of progress without wonder, and no Alabamian can contemplate it without experiencing a pardonable pride in his State and feeling stimulated to renewed energy in the great struggle for her ultimate supremacy.





VIEW ON SECOND AVENUE, LOOKING WEST.



**B**IRMINGHAM'S record is without a parallel in the history of American cities. Long ago the question of its success ceased to be a matter problematical. Its growth has been phenomenal and its history marvelous. Seventeen years ago it was not in existence—to-day it ranks with the older and progressive cities of the Union, and is the recognized industrial center of the South. Birmingham, the wonderful, is an astonishment, a revelation to the stranger. To those who have never seen it, how can we best describe this city of furnaces, iron works, steel works, rolling mills, foundries and railroads? Birmingham is the home of every industry that labor and capital, twin yoke-fellows, have set in motion. It is a city of beautiful homes securely nestled in a lovely valley between ranges of hills whose verdure scarce betrays the untold mineral wealth beneath, which is so slightly veiled that men stand and wonder that it should have lain concealed until fair Alabama, schooled by dear experience, should show herself worthy the stewardship of riches beyond all human power to estimate. Birmingham—a city of trees, gardens, lakes, parks, health and pleasure resorts; a city of churches, whose spires point upward to the source of all this goodly heritage; a city of banks, whose capital is active in developing varied interests; a city of schools, where the moral and intellectual development of the pupils keeps pace with the commercial and industrial development of its multifarious enterprises; a city where the continual puffing of locomotives and the constantly ascending smoke and glare of furnaces and roar of foundries can be seen and heard; a city of horse cars and dummy lines rushing in all directions, which, together with the hum of industry, the rush and roar of innumerable trains, wagons, drays and carriages, added to the dash of thousands of energized and electrified men—all consti-

tute a vivid picture of active life, the beholding of which must magnetize, and galvanize, and quicken the pulses of the veriest sluggard, and put new vitality into the very soul of apathy itself. Such is busy, bustling Birmingham, the city of unceasing activities and unwearied energies, invincible in progress, electrical in celerity, sure in results; Birmingham, the best, biggest, brightest and boldest exponent of the New South.

## WHEN FOUNDED

The city was founded in 1871 by a company of capitalists, who had, in December, 1870, organized the Elyton Land Company. One year later, in December, 1871, the city received its charter. At that time the population was from 700 to 1,000. They purchased 4,000 acres of land, where the city now stands. The name selected for the new town, Birmingham, was suggested by the immense resources of coal and iron existing in this immediate section, which required no prophet to foretell the outcome, for the founders knew the place would become a great iron manufacturing center, rivaling, if not surpassing, its great English namesake.

## LOCATION, ALTITUDE

It is located at a point about 50 miles north of the center of the State and an equal distance from the Mississippi and Georgia lines. It is 100 miles from Montgomery, the capital; 349 from New Orleans; 207 from Nashville; 167 from Atlanta; 394 from Louisville; 479 from Cincinnati; 467 from Savannah; Chicago, 662, and from New York 1,017 miles. Its altitude above the sea is 602 feet at the level of the railroad tracks. This is the lowest point in the city; the Highlands are 100 to 300 feet higher. Taking the lowest altitude, 602 feet, the city is then 160 feet higher than Louisville; 191 feet higher than Nashville, and 168 feet higher than Blount Springs, the popular health resort.

## POPULATION—GROWTH

The rapid increase in population has been something phenomenal. In 1880 (census) it was 4,500; in 1884 (actual count), 17,500; 1885 (actual count), 21,347; 1886, 30,000; October, 1887 (by Directory count), 41,725, and the estimated population now (June, 1888) is no less than 45,000. This includes the city proper. Birmingham is the trade center for all the thriving towns and villages in the valley—Pratt Mines, Ensley, Gate City, and half a score of others. All are easily and quickly reached by horse car and dummy lines, which practically makes the District one city.



For instance: Pratt Mines, with a population of 6,000, is the same distance from this city as the distance between Trinity Church and Central Park, New York City—fifteen minutes' ride.

The estimated population of the Birmingham District, exclusive of the city, and including Bessemer, is 20,000. In reality, then, this city sustains a population of at least from 65,000 to 70,000.

The deduction from these facts and figures, expressed paradoxically, is that Birmingham *is* really larger than *appears*, and is the largest city of its *size* in the South.

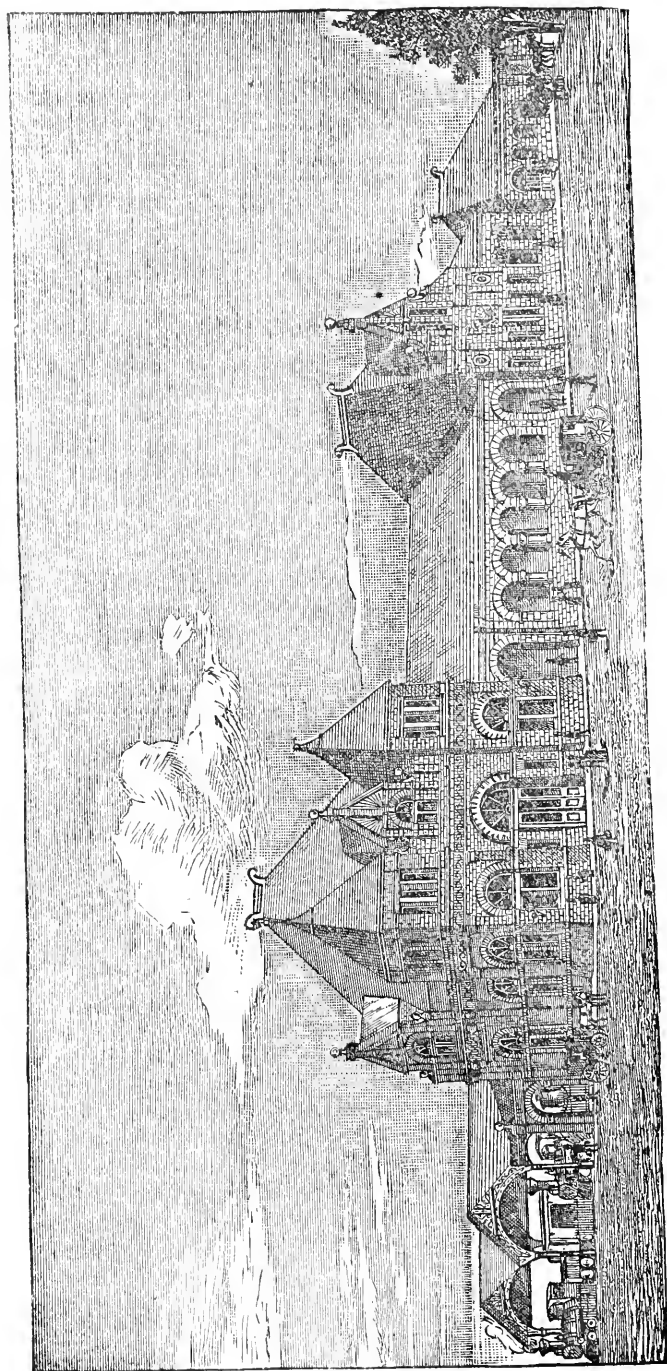
#### CHARACTER OF POPULATION.

About 40 per cent. of the population is colored. Statistics kept during the last few years show the whites increasing in a more rapid ratio than the blacks. The white element is for the most part composed of Alabamians, with a large proportion from each of the Southern States—Georgia, Tennessee, Mississippi, Virginia, North and South Carolina, Louisiana and Kentucky. Fully 80 per cent. of the white population is native (Southern) born, and 75 per cent. of the business men are young men, full of energy, vim and a wide-awake spirit. While conservative in views they are liberal in policy, and have placed the commercial and manufacturing interests of the city on a basis sound in principle, safe in nature and broad in character. It is fortunate, indeed, for Birmingham that her future is in the hands of enterprising young men, and a matter of pride to every Southern man to know the work here accomplished has been chiefly through home energy and capital.

## A GREAT RAILWAY CENTER

Birmingham is one of the greatest railway centers in the South, and has but few equals in the North, and as an aspirant for commercial honors she has but few successful rivals. The magnificent system of railroads which has this city as a radiating point, the large banking facilities, its capital exceeding largely that of any other city in the State, and its fine location as a distributing point have combined to insure its success.

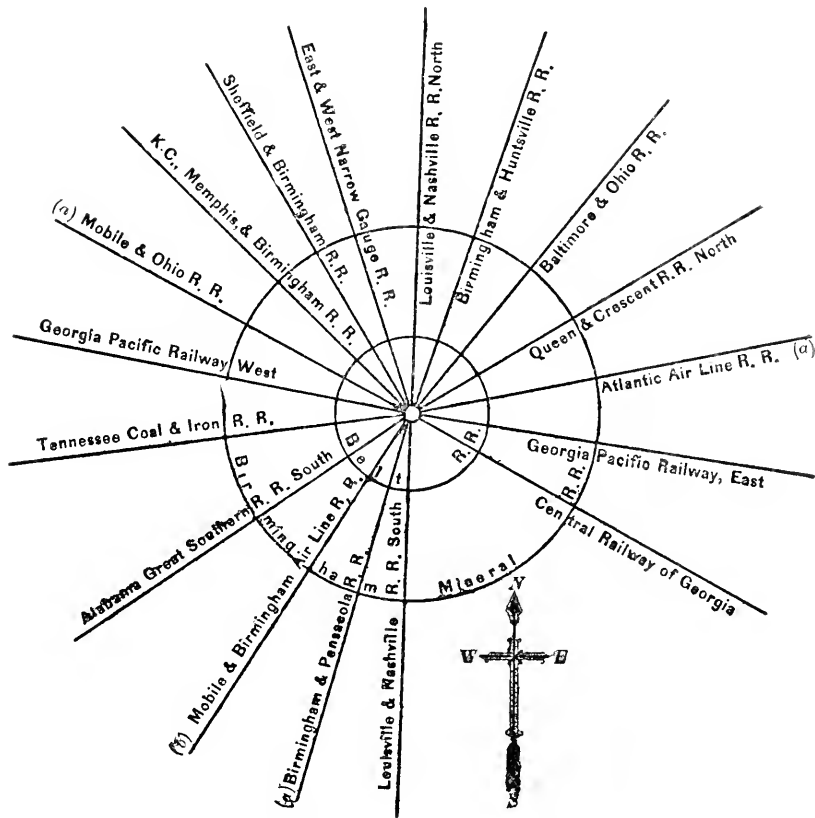
The cool, calculating, far-seeing railroad magnates realize the future that is in store for this city, and, heeding neither boom nor lull, are making every effort to reach this modern "Eldorado." The roads already in operation, including the Louisville & Nashville, Queen & Crescent, Georgia Pacific, and Kansas City, Memphis & Birmingham, are overcrowded with business, and are continually enlarging their facilities for handling the rapidly increasing traffic. The Louisville & Nashville alone has now sixty miles of *branch* roads tapping the various mines, furnaces, manufactories, etc., of the District. The Georgia Central and the Sheffield & Birmingham are now in operation, the former having its tracks already completed to this city, with the exception of a few unimportant connections. The Huntsville & Birmingham, the Mobile & Birmingham, and the Georgia Pacific Extension, from Columbus, Miss., to the Mississippi River, are already under construction, and the Selma & Birmingham and the Atlantic Air-Line are surveyed, and will probably be com-



THE UNION PASSENGER STATION.

menced soon. These and other roads contemplated show conclusively the high position Birmingham holds in the estimation of the railroad world. With such facts existing, what wonder that from a sage field in 1871 we have a city of over 45,000 in 1888, and the District approximates 70,000 souls, which is more than double the population two years ago?

The following diagram shows the roads now in operation, under construction and prospective for Birmingham, and their relative location on entering the city:



(a) Projected. (b) Built to Selma.

There are also several belt roads and short mineral roads forming a perfect network about the city.

The Union Passenger Station, the handsomest in the South, is in the center of both the city and the "Railroad Reservation." The latter is a large tract that was given for railroad purposes exclusively.

## THE CITY

Birmingham is situated in Jones' Valley, and the city proper is midway between the North and the South Highlands (Red Mountain), the distance between these two ridges being two miles. The area occupied by the city is five square miles. The surface is a succession of undulating plateaus, with a gentle slope from north to south, which gives an easy and natural drainage. The plan of the city was made with a view to secure drainage and perfect street ventilation.

The city is brilliantly lighted with gas and two systems of electricity. Horse cars and dummy lines penetrate in all directions, and it is admitted that the street railway system is most perfect and complete. The city presents a busy scene of activity unsurpassed in the South. Its architecture is becoming each succeeding year more metropolitan in character, handsome buildings going up on all sides. Those recently completed, and now building, four to six-story structures, would be ornaments to any city of the Union.

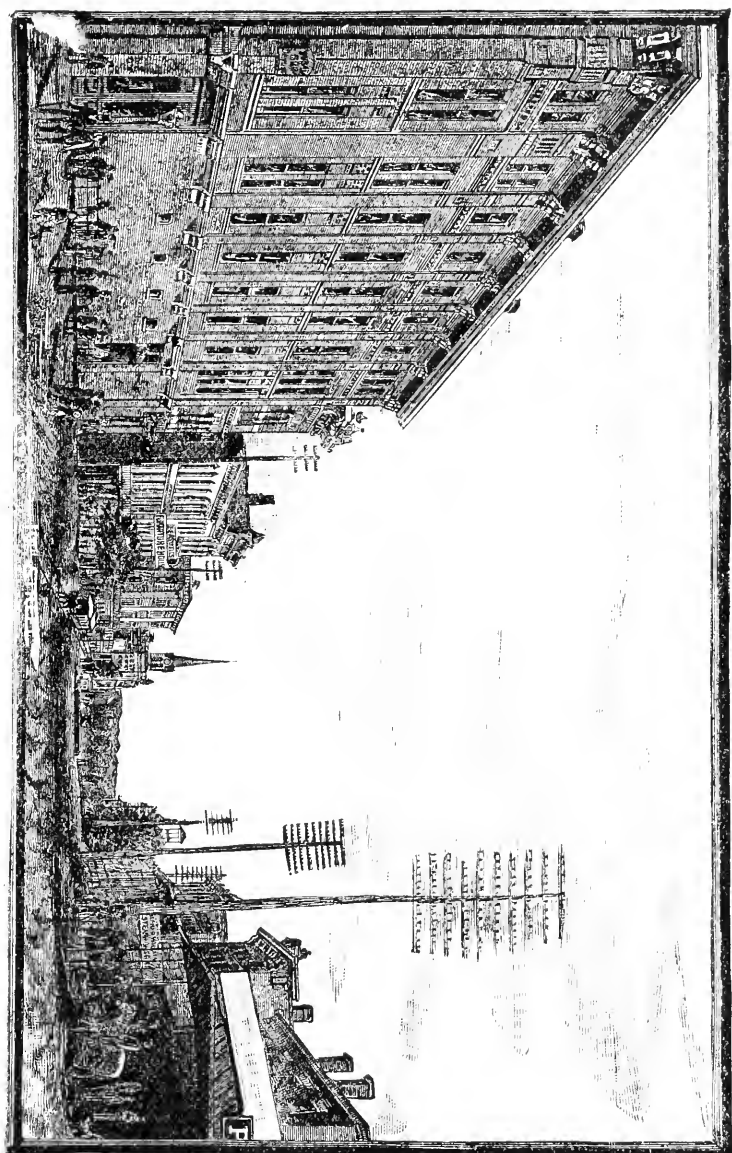
## CITY GOVERNMENT

The city government consists primarily of a Mayor and a Board of Aldermen, elected biennially, each ward being represented. The Treasurer, Clerk of Council, City Engineer and the various commissioners on streets, sanitary affairs, police, etc., are appointed by the Mayor and Board of Aldermen. The Board of Education is a separate body, elected for a term of years, and whose exclusive duty is the welfare of the public schools. The city is under the protection of an efficient police force and a fire department. The latter is regarded among the best in the State. It is composed of both paid and volunteer companies. Electric fire alarm boxes are placed throughout the city, and are connected with the two central alarm stations. Recent additions have added greatly to the efficiency of the Department.

## CLIMATE, HEALTH, ETC.

The climate will compare with that of any city in the South. Here is never experienced the extremes of temperature found in the Northern Lake States in winter and in the Gulf States in summer, seldom going above 90 degrees or lower than 15 degrees above zero. In summer, while the thermometer sometimes rises among the nineties, the nights are always cool and pleasant. The location is favorable, naturally conducive to pleasant summer weather, for, being in a valley between mountain ridges, there are usually, day and night, cool breezes. These mountain ridges protect and shield the city from the cold winds of winter. Snow is of unfrequent occurrence, and the streams are rarely frozen over. Occasionally, during the winter ice is found one-fourth of an inch thick. The weather never gets so bad and disagreeable as to cause a cessation of business, and this section is free from Northern blizzards.

VIEW ON NINETEENTH STREET, LOOKING NORTH.



The mortuary report of Birmingham shows a remarkably healthful city. The average death rate of both white and colored is 16 in 1,000. This is the monthly average from statistics kept for several years past. The death rate among the colored population, has been greater than this, and that among the whites less. Compared with other cities the advantage is in favor of Birmingham. For instance, in England the death rate at Leeds is 22 in the 1,000; Sheffield, 21; Manchester, 27. Of American cities, San Francisco's mortuary report shows 19 to every 1,000 of the population; Boston, 23; New Orleans, 24; Atlanta, 19; Chicago, 31. The city has nothing in its surroundings to produce disease, and with a perfected system of drainage and an abundant supply of pure mountain water, there is no reason why it should not be the most healthful city in the Union.

## DRAINAGE AND SEWERAGE

There is a popular belief among people at a distance that this city has inferior drainage, and hence is in bad sanitary condition. There never was a greater mistake. Many have this impression simply because Birmingham is an *inland* city, while others ascribe various causes. We believe this city, while unusually healthful now, will grow to be the most healthful city in the Union. We will give some reasons for our belief:

The city being located on a succession of undulatory plateaus is so situated as to subserve all the purposes of a *natural* drainage. When an adequate sewerage system is completed, nothing more will be left to be desired in this particular. The system adopted is the Waring, one of the best and most popular known to sanitary engineering. This system is being extended into all parts of the city as fast as possible, for it is the intention of the authorities to make the sewerage perfect and complete.

This system has been adopted in Philadelphia, Chicago, Louisville, Kansas City, Memphis, and other large cities. Birmingham was the first city south of Memphis to adopt it. Fifteen miles have been built within the last three years, and it is being constructed at the rate of seven to eight miles a year.

The sewers are regularly flushed, and the offal is conducted *four* miles southwest of the city where it is emptied into a large creek, which flows into the Warrior River. This system of sewerage, in conjunction with the enlarged water works system, is an admirable one, for it is most thorough and effectual in improving the city's sanitary condition—thus promoting its healthfulness.

The natural drainage, supplemented with the admirable Waring system, will leave nothing more to be desired regarding the sanitary condition of Birmingham.

## WATER AND WATER WORKS

The supply of pure fresh water is of prime importance in a large, growing city. It is at the very fountain head of health, and is a question always asked by prospective investors. The system of water works is owned and controlled by the Birmingham Water Works Company, which is a guarantee

of satisfactory management. The present supply is not equal to the future demand, though it was thought to be when built. Being always alive to the best interests of Birmingham, both present and prospective, the Birmingham Water Works Company, at their meeting in May last, decided to appropriate \$500,000 for the enlargement of the present system. The plan proposed is to tunnel Red Mountain and bring water from the Cahaba River, a distance of eight miles, which will give an abundant supply of freestone water for a city of 500,000 population. This will give a pressure in the city that will throw streams to the tops of the highest buildings and will almost entirely dispense with fire engines. It will be ample, also, for keeping the streets well watered, laying the dust in summer, and flooding and cleaning sewers. In a few months the pure water from the Cahaba River on the east will be brought into the city, the waste being conducted through pipes and sewers until it reaches the Warrior River on the southwest. In other words, a river of pure, freestone mountain water will flow directly through the city, furnishing an abundant supply for all purposes, cleansing and purifying in its course, and the natural result will be one of the cleanest and most healthful cities on the continent. The conception to tunnel Red Mountain and turn the Cahaba River through this city was a bold and grand one, and gives at once the solution to the question of Birmingham's future healthfulness. It is confidently believed that this enlargement of the water works will be completed within the next twelve months.

## BANKS, BANKING

A true exponent of the wealth of a city and degree of prosperity of its business interests is the condition of its banks. The number, capital and amount of business of Birmingham's banks is far in excess of other Southern cities of the same size, and is larger in many instances than cities double the population. There are five national, three private and three savings banks in this city, with an aggregate capital surplus and undivided profit of \$2,750,000. The combined deposits will amount to \$2,500,000, giving the total available banking resources \$5,250,000.

This is an unusual exhibit for a seventeen-year-old city, and is one of the best evidences of the thrift, prosperity and immense amount of business transacted. The banks are all committed to a wise and economic policy, and under safe and conservative management.

## PUBLIC SCHOOLS

One of the first questions asked by a stranger, or prospective citizen, is, What are your educational facilities? Good schools are of prime importance, for they are the leading factors in the elevation and enlightenment of citizenship. The city has a system of Public Schools of which she may well feel proud. The system embraces three Departments: Primary, Grammar and

High School. In the High School a nominal tuition is charged; the other departments are free.

Equal and ample provision is made for colored children in separate buildings. Several of the school edifices are very handsome in architectural design. The system, though scarcely five years old, is ranked among the best in the South. It is an adaptation to the needs of the city. The course of study is comprehensive, and the instruction thorough. The pupils are taught by methods which attract rather than repel, which make the prosecution of their studies a labor of love rather than heavy drudging. Pupils who commence in the Primary Department and follow the prescribed course until they complete the High School studies, will have a finished collegiate education, such as is not always afforded by many colleges. The schools are under the supervision of a Board of Education and Superintendent. The Board is composed of seven members, the Mayor being an *ex officio* member and President. The Superintendent is Secretary of the Board.

There are eight buildings, thirty-four schools and thirty-eight teachers. In round numbers the value of school property is \$100,000. The school buildings are supplied with every convenience, well lighted and thoroughly ventilated. The attendance for the present scholastic year will exceed 3,000.

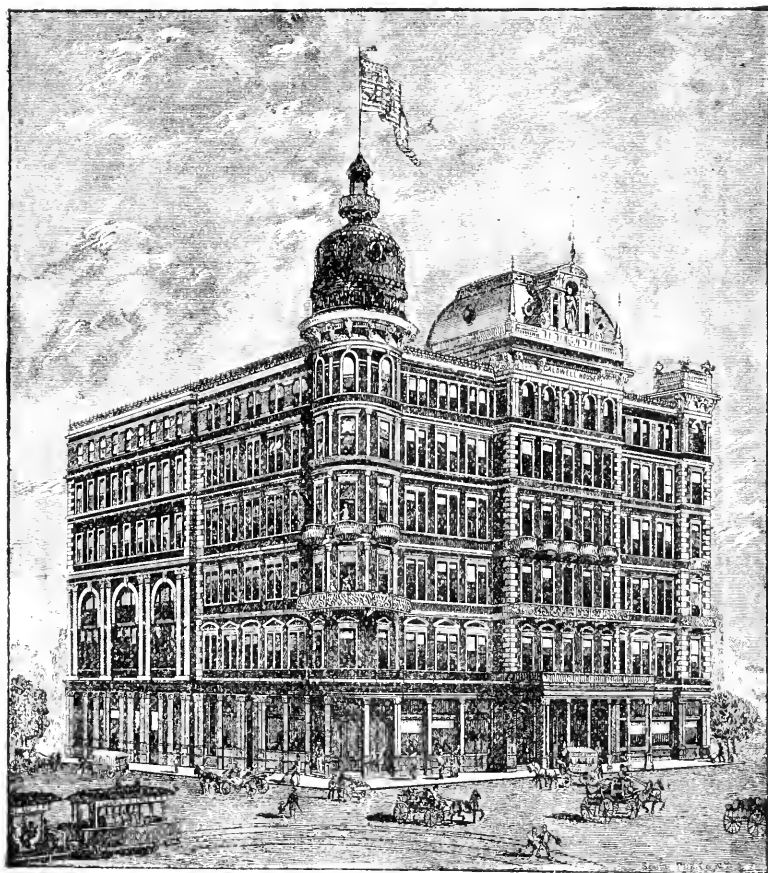
Superintendent Phillips, in his last annual report, says of the growth of the system:

"In forming an estimate of the character and efficiency of our Public School system, the newcomer or the critic must apply the same standard of measurement that he would use with reference to any other department of our municipal government. The age of the institution and the conditions of its growth must be considered. No one expects the same degree of perfection, the same harmony of conditions, in a city sixteen years of age and one whose customs and institutions have been crystalized by the cumulating experience of half a century. It must be remembered that our present school system represents a growth of but five years. Until 1885 the schools were under the control of the Board of Mayor and Aldermen. That body, overwhelmed with a multiplicity of details incident to the building of a city, could not be expected to give the schools the time or the attention their importance demanded. The enactment of a law by the General Assembly in February, 1885, creating a Board of Education for the city, and prescribing its duties, brought about a much desired change. The system as it now stands is sufficient comment upon the work of this body since its organization.

"It must also be remembered that every *successful* system of schools is a growth, and that in all natural, healthy growth, time is an important element. Favorable conditions may hasten it; assiduous study and care may properly direct it; conservative management may render it permanent. \* \* \*

"We may assert with safety that the Public School system of Birmingham is in no sense an importation. It is simply a growth, developed by the peculiar character of her people. It is a tangible response to a popular demand, the embodiment of public sentiment."





CALDWELL HOUSE.

## HOWARD COLLEGE—PRIVATE SCHOOLS

In addition to the public schools is Howard College, and a number of private schools in the city and suburbs. Howard College, for boys and young men, one of the oldest and best educational institutions of the State, is located at East Lake, five miles distant. This institution is under the control of the Baptists, and has had a long record of usefulness. Until recently Marion, Alabama, was its home. New and handsome buildings will soon be erected. The attendance is one hundred and fifty. A more extended notice will be found in another portion of this work.

Bellevue Academy, a notice of which will be found elsewhere in this volume, is located in the extreme northern part of the city. A young ladies' seminary will soon be established in or near the city. Numerous private schools for boys and girls are in all parts of the city and suburbs. With such educational facilities there is nothing more to be desired in this respect.

## CHURCHES, SOCIETIES, ETC.

The religious and social advantages of Birmingham, as shown by the subjoined list, are indicative of the cosmopolitan character of the city. The principal religious denominations are represented in the thirty-seven churches. There are five military companies; a gentlemen's social club, with a magnificent clubhouse; three German (dancing) clubs; a lawn tennis association; a glee club; two dramatic associations; a Society for the Prevention of Cruelty to Animals; a United Charities Association; two societies of German people; a post of the Grand Army of the Republic; two lodges of Good Templars; six Masonic orders; five lodges of Odd Fellows; a lodge of Knights of Honor; two lodges of Knights and Ladies of Honor; twelve assemblies of Knights of Labor; three lodges of Knights of Pythias; one lodge of the Knights of the Golden Rule; one Ancient Order of United Workmen; one Brotherhood of Locomotive Engineers; one Iron Molders' Union; one National Union; one order of Iron Hall; one order of Railroad Conductors; one Typographical Union.

## STREET RAILROADS

No city of the South has a more complete and perfect street railroad system. Indeed, there are few cities in the Union of even twice the population that have a system so efficient. There are in operation here seven dummy and seven horse car lines—fourteen in all. The former aggregate forty-six miles, and the latter twenty miles, making a total of sixty-six

miles of street railways in operation. Almost every portion of the city can be reached in a few minutes, the uniform fare being five cents for any distance. The dummy lines have done much toward building up the city, and developing and populating the outlying districts. Villages five, six and seven miles distant are, by this rapid transit, within only a few minutes' ride. As residence suburbs they are popular with business men, and especially during the summer months.

The largest and most attractive of these

## SUBURBAN VILLAGES

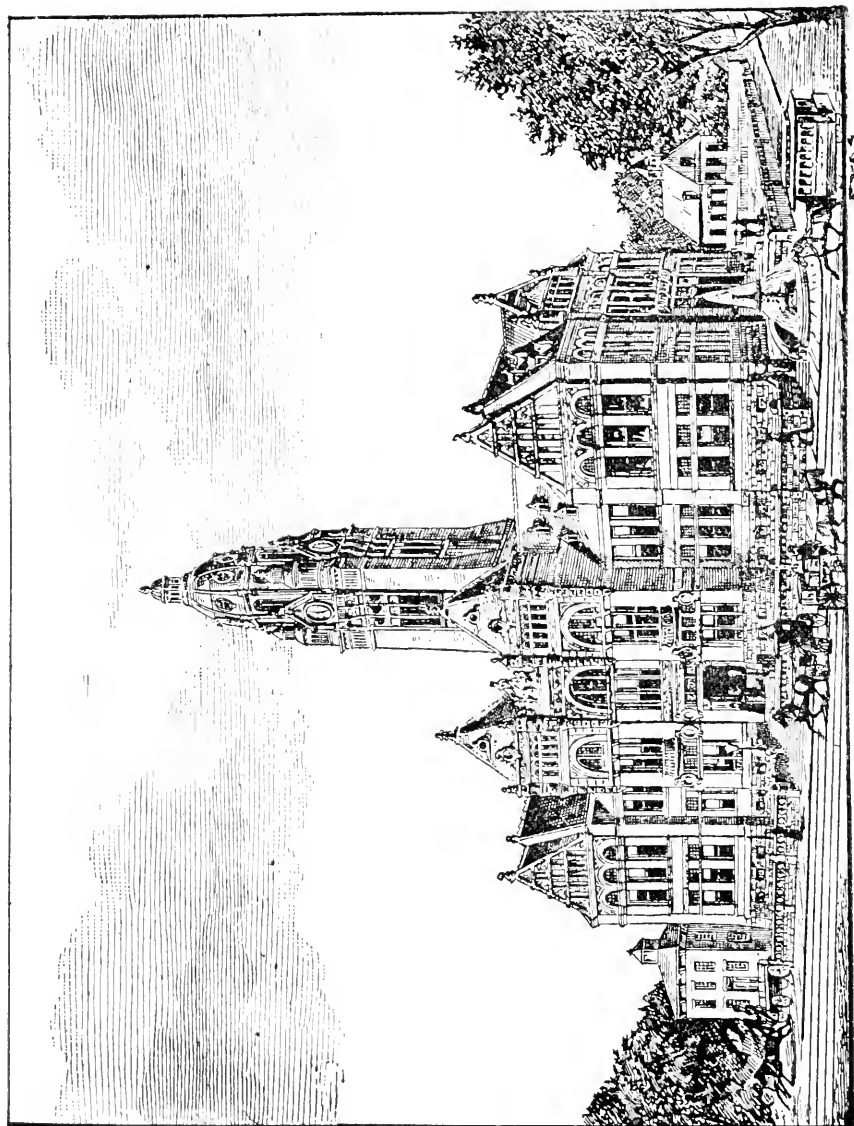
are Avondale, East Birmingham, Gate City, North Birmingham, East Lake, Ensley City, Pratt Mines, Birmingham-Ensley, Smithfield, Elyton, Woodlawn, Highlands, Lakeview, West End, Cleveland, Powderly and Jonesville, as well as the larger places, Bessemer, Irondale and Leeds. At all are stores, churches and schools.

The three popular summer resorts are Lakeview, North Birmingham and East Lake. At each place are parks, lakes, walks, drives, pavilions, and all the attractions of summer resorts. These places are liberally patronized by the citizens, and are each year becoming more beautiful.

## PUBLIC BUILDINGS, RESIDENCES, ETC.

This city has a number of buildings, completed and now building, which would be a credit to older and larger cities.

The character of buildings now being constructed are larger, more elaborate and ornate, and are furnished with all the improved conveniences—water, elevators, electric light, etc. Congress has recently appropriated \$300,000 for the erection of a fine Government building, which will be among the handsomest public buildings in the State. The Union Depot is the largest and handsomest in the South. The Episcopalians are erecting a handsome church, and one for the Presbyterians is nearing completion. The Baptists have a fine church edifice on the North Side. The plans of a grand Masonic Temple have been drawn, and it will probably be constructed in the near future. In the number, beauty and style of her private residences, Birmingham will compare with any Southern city. On the North and South Highlands are homes as beautiful as can be found anywhere. The style of architecture is unique and beautiful.



JEFFERSON COUNTY COURTHOUSE.

## TAXES AND TAXATION

The surest evidence of the wealth, power and degree of prosperity of a city is in the amount of its taxable property. In this respect Birmingham can make an unusual exhibit. The valuation of property for taxable purposes in the city in 1881 was \$2,953,375.37; in 1887, \$33,019,485.

Total assessed valuation of real estate for Jefferson County :

1881.....	\$ 2,698,515 81
1887.....	29,229,666 00

Total assessed valuation of personal property for Jefferson County :

1881.....	\$ 1,853,445 37
1887.....	10,898,280 00

Total assessed valuation of real estate of Birmingham District :

1881.....	\$ 1,682,426 00
1887.....	23,954,588 00

Total assessed valuation of personal property of Birmingham District :

1881.....	\$ 1,270,949 37
1887.....	9,064,897 00

Total State tax :

1881.....	\$ 33,258 98
1887.....	221,501 76

Total county tax .

1881.....	\$ 28,331 21
1887.....	100,319 86

These figures show what a marvelous growth there was in six years. The rate of taxation is low, and is as follows :

City tax.....	51½ cents on \$100
County tax .....	35 “ “ “
State tax.....	55 “ “ “
Total.....	\$1 41½ “ “ “

This rate, taken in connection with the debt of the city—\$355,000—a mere trifle, places Birmingham at the head of the list as to credit and solvency. The

following comparative table, showing amount of debt and tax on each \$100 of fifteen important cities will be interesting :

NAME OF CITY.	Amount of Debt.	Tax on Each \$100.
Birmingham.....	\$ 355,000	\$1.41½
Bath, Maine.....	1,618,000	2.50
Cincinnati, Ohio.....	20,700,000	2.38
Columbus, Ohio.....	1,700,000	2.26
Covington, Kentucky.....	1,023,000	1.85
Des Moines, Iowa.....	500,000	4.50
Jersey City.....	15,000,000	2.90
Milwaukee, Wisconsin.....	2,200,000	2.50
Minneapolis, Minnesota.....	1,500,000	1.92
Pittsburg, Pennsylvania.....	13,370,000	2.92
Richmond, Virginia.....	1,750,000	1.95
Rochester, New York.....	5,300,000	2.86
Louisville, Kentucky.....	4,100,000	2.35
St. Paul, Minnesota.....	2,000,000	2.10
Savannah, Georgia.....	3,000,000	3.00
Wilmington, North Carolina.....	520,000	1.75

Bath, Des Moines, Savannah, Covington and Wilmington have less population than Birmingham, yet the debt of each and rate of taxation are much larger.

Of the other cities it will be found, when population is taken into consideration, that the comparison will be in favor of Birmingham. The annexed table shows the population, assessed value, annual expenses and debt per capita of the principal cities in the United States:

	1880 Census. Population.	Assessed Value Per Capita.	Annual Ex- pense per Capita.	Debt Per Capita.
San Francisco, Cal.....	233,959	\$1,045 00	\$24 20	\$13 08
Louisville, Ky.....	123,758	532 00	12 26	39 19
New Orleans, La.....	216,090	425 00	7 22	82 08
Baltimore, Md.....	332,313	734 00	21 96	2 57
Boston, Mass.....	362,839	1,690 00	50 51	77 84
Detroit, Mich.....	116,340	715 00	13 57	19 62
St. Paul, Minn.....	41,473	579 00	12 37	36 81
Kansas City, Mo.....	55,785	190 00	5 60	24 00
St. Louis, Mo.....	330,518	472 00	16 59	65 18
Newark, N. J.....	156,508	611 00	40 25	66 44
Albany, N. Y.....	90,758	372 00	12 99	40 59
Buffalo, N. Y.....	155,134	541 00	9 22	52 93
Brooklyn, N. Y.....	566,663	411 00	25 27	67 13
Rochester, N. Y.....	89,366	471 00	12 31	60 00
New York, N. Y.....	1,266,299	907 00	55 20	90 71
Cleveland, O.....	160,116	411 00	16 35	40 38
Cincinnati, O.....	255,139	664 00	25 25	86 20
Pittsburg, Pa.....	156,387	599 00	15 86	90 38
Philadelphia, Pa.....	817,170	687 00	27 58	64 01
Charleston, S. C.....	49,984	151 00	13 78	82 61
Nashville, Tenn.....	43,356	308 00	11 58	37 05
Galveston, Tex.....	22,218	670 00	13 46	45 99
Richmond, Va.....	63,600	621 00	16 91	69 17
Norfolk, Va.....	21,906	563 00	19 07	99 58
Birmingham (1888 on a basis of)	45,000	733 00	4 00	7 88

## VOLUME OF BUSINESS

The annual volume of the iron, coal and miscellaneous manufacturing business is \$25,000,000. The wholesale and retail trade aggregates \$26,000,000, and the combined railroad business is \$5,000,000, making in all a grand total of *fifty-six millions*. It must be remembered the figures of to-day will not be accurate to-morrow. The city is rapidly growing, expanding in all directions, and there is scarcely a day that does not witness the inauguration of some new mercantile or manufacturing enterprise. The iron and coal interests were never larger or more prosperous than now. The wholesale business a few years ago was insignificantly small, now it is a leading factor in the city's commercial growth. This city is peculiarly located for conducting a large jobbing trade. Its central position, numerous railroads, ample capital and wealth of resources—all make it the natural supply depot for the Central South. We will take occasion to state just here that the total amount of capital employed in banking, merchandising, manufacturing and mining in Birmingham and Jefferson County is \$57,165,000. The manufactured product is shipped throughout the United States, to Canada, Mexico, and exported to European countries.

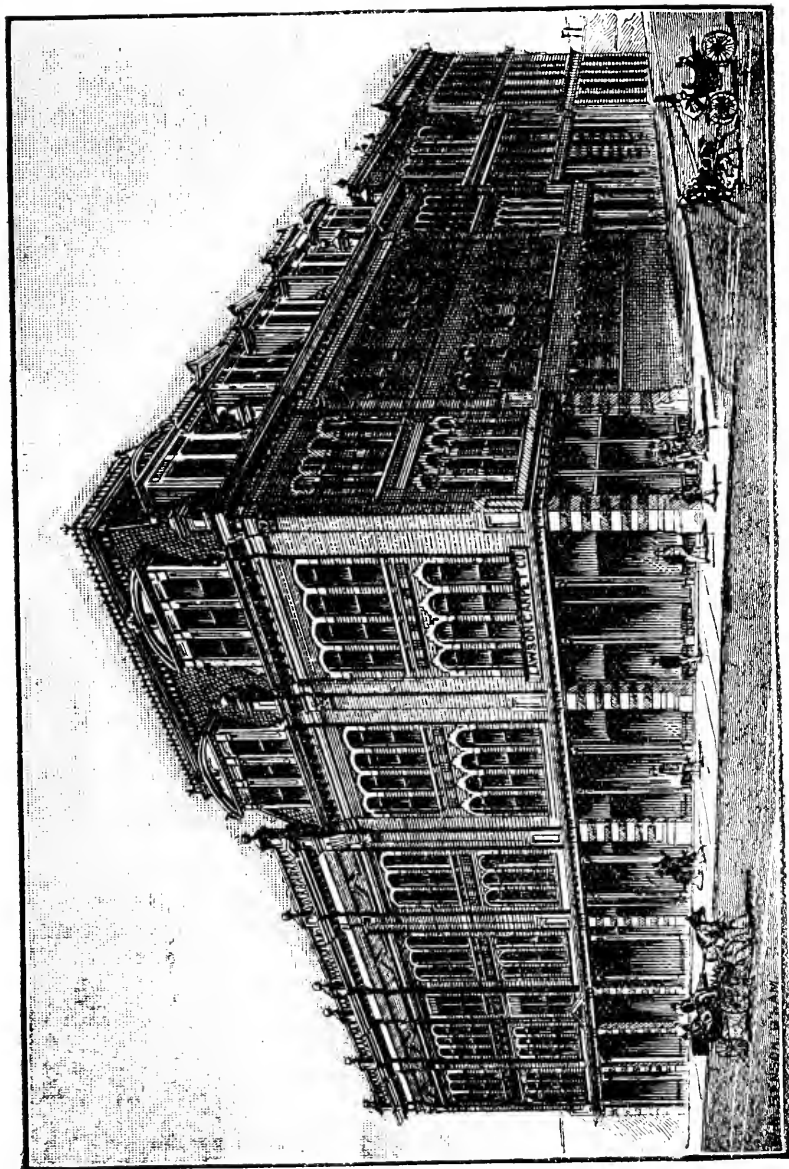
## REAL ESTATE—A CONSERVATIVE VIEW

Written especially for this publication by GILMER MERIWETHER, Esq., Birmingham.

There has been a deal of talk for and against Birmingham real estate, extreme opinions having been freely expressed on both sides. Birmingham will be most benefited by what it most needs—a plain statement of facts, which we state as a preface to this subject.

The population is between 45,000 and 50,000. It is situated 600 to 700 feet above sea level, and possesses a mild and invigorating climate. The system of railroads, dummy lines and street railroads is very complete and is steadily enlarging. The streets and sidewalks are, as a rule, inferior, owing to the growth of the city, which has been so rapid for the past two years that it has been impossible to keep pace in the matter of street improvements. The water works (recently completed) supply pure water from springs located seven (7) miles above the city. The natural incline of the valley is sufficient for all drainage purposes. The sewerage system of the city is fairly good and is being rapidly improved. The debt, which consists of 8 per cent. twenty-year bonds, issued for general city improvement, amounts to only \$355,000, being scarcely more than 1 per cent. of the taxable value of city property. Taxes are light, State, county and city amounting to only 1.415 per hundred dollars, of which ninety cents is State and county.

There is a well-founded opinion among non-interested parties that, taking the present status of the city into consideration, regardless of its future, the prices of real estate are, as a general thing, in advance of the size and wealth



WATTS' BUILDING, THIRD AVENUE AND TWENTIETH STREET.



of the city. A corner lot sold during "The Boom" for \$1,000 per front foot, and could not now be bought for less money. The prices of central business property range from \$300 to \$1,000 per front foot, and when well improved produces from 10 per cent. to 20 per cent. on the total cost of lot and building. Prospective business lots are worth from \$50 to \$300 per front foot, and are now almost universally occupied as residences.

Strictly residence property, well located as to neighborhood and availability, is worth from \$30 to \$80, and when located in the manufacturing portion of the city brings from \$10 to \$30 per foot. While the higher priced property of this class does not produce the percentage that should be derived from the investment, that ranging from \$10 to \$50 nets from 15 per cent. to 30 per cent. on total amount invested. Acre property situated in the valley within six miles of the city is held at from \$50 to \$500 per acre, prices varying according to distance from city, proximity to dummy railroads, general location, etc. The immediate income which this can be made to produce is insignificantly small. Summing up the preceding with reference to the *present only*, we draw the following conclusions: First. Business property and the cheaper class of residence property are good investments even at *boom* prices. Second. Prospective business property, the better class of residence property and acre property are held at prices not warranted by the size of the city. A large proportion of investors, therefore, must rely on the future success of the city to make their property produce a paying income.

In the matter of centrally located business property, prices are not high when compared to those in many Northern and Western cities. A great many people have misunderstood the price of real estate in Birmingham. In order to show the price of city lots here, in contrast to prices ruling in towns and cities, let us give a few figures—

In St. Paul business property is now selling at from \$1,800 to \$2,500 per front foot. Between St. Paul and Minneapolis is an "open" of say twelve miles; midway between these two towns, and among farms and cabbage gardens, property is now selling at between \$150 and \$200 per front foot. In Fargo, Dak., on the Red River of the North, property is readily sold at \$1,400 to \$1,800 per front foot. This is in a town of 8,000 inhabitants, dependent upon wheat alone. In Helena, Mon., a town of 20,000 population, a mile from town and 800 feet from the railroad station, property sold in July at \$180,000, for 180 feet front. At Seattle, on Puget Sound, property sells at \$2,500 per front foot. In San Francisco, on Sacramento street, not a business street, 34 feet front was sold in July for \$29,500. In Los Angeles, Cal., property brings easily \$3,500 per front foot, and outside lots from \$250 to \$300 per front foot. In San Diego, Cal., business property readily brings \$3,000 per front foot.

Now, compare this exhibit with prices asked in Birmingham, which has equal, if not superior advantages, to any of the towns named. Here the highest piece of property has been sold, one lot, 100x182½, for \$1,000 per front foot. A few lots favorably located have brought \$700 to \$750 per front foot. Thus much for what the public has understood to be the excessively high prices ruling in Birmingham.

Birmingham's future success, on which many investors are dependent, is based upon the proximity and availability of the deposits of coal, iron and limestone, shown, by succeeding articles, to exist in such unlimited quantities.

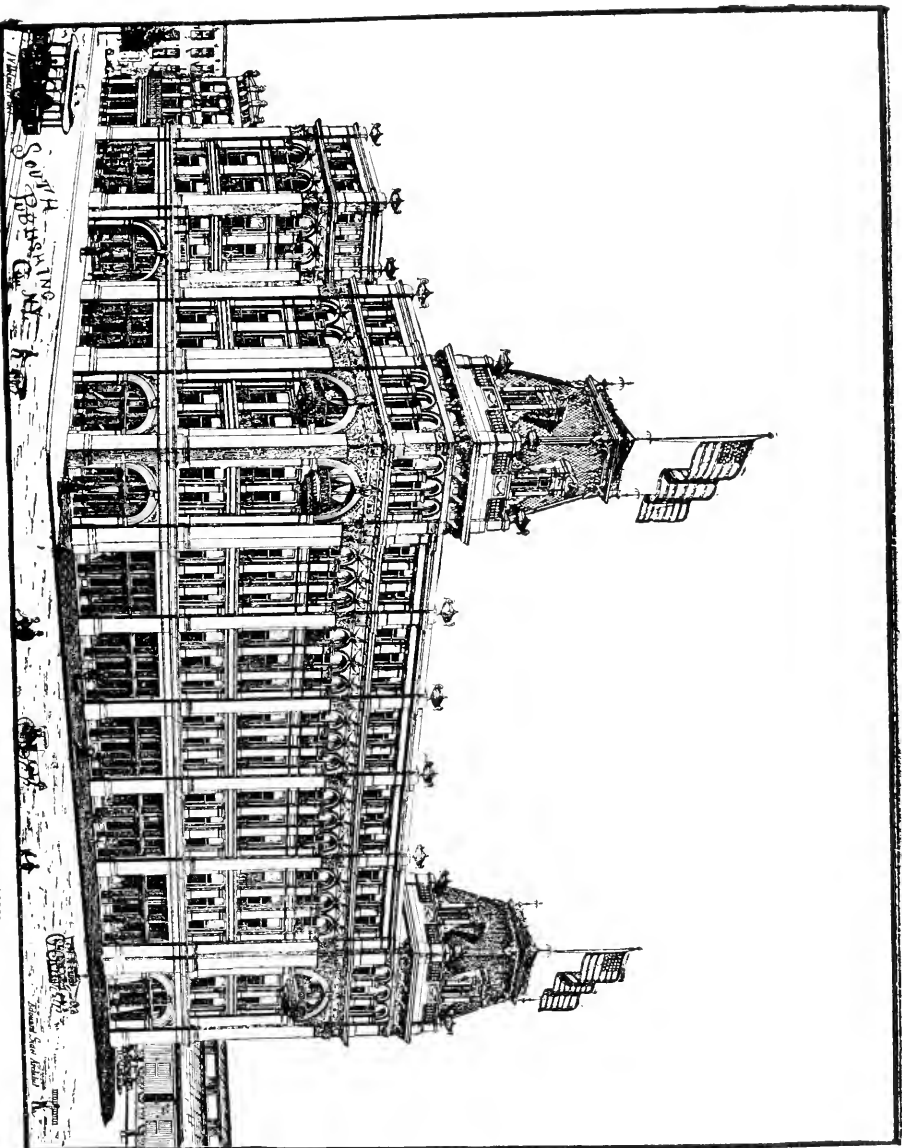
A town of 50,000 is but a mere village compared to the city which the unequalled mineral resources of this section will support. Upon these resources, then, rests the secret of the so-called (nominally) *high* prices. Regardless of the future *they are high*, and have always been so; in fact, were higher when the property could have been purchased for \$10 per *acre* than now when the same sells for \$100 per foot. And are higher now at \$100 per foot than they will be ten years hence at ten times that amount. It takes no prophet to divine the future of Birmingham. It is as certain as is the fact that self-interest and avarice are the incentives which will continue through the ages to move mankind.

## RENTS, COST OF LIVING

In considering the advantages of a city there are none of more vital importance, at least to the laborer, than the questions of rent and cost of living. Much unfavorable comment by non-residents has been made regarding high rents here. Rents *were* high, and some classes of property are still high—the natural effect of an unprecedented demand for houses during “The Boom” of 1886-87. In a rapidly growing city rents are always high and command a premium. There has not been a time here in four years until now when there were enough houses for the people. The large number of new houses built within the last year has removed a great pressure. Present prices are according to the location and character of the house. Cottages of three to four rooms, located half a mile from the business center, rent from \$12 to \$15 per month, one mile distant, \$10 to \$12 per month; two to three-room houses in suburbs rent for \$3 to \$5 per month; houses from seven to ten rooms bring from \$25 to \$50, according to location; single rooms in the business center rent, furnished, from \$10 to \$15 per month; unfurnished, from \$4 to \$10. Centrally located business property commands fancy rents, and there is no city in the country where an investment in central city property will pay better than here in Birmingham. Good stores in business center rent from \$75 to \$300 per month. The large number of new stores and residences going up will have the effect of equalizing rents, and in October next prices will be reduced to figures at which no tenant can complain.

Next in importance to rents is the cost of living. Groceries are as cheap here as in any city of the same size, competition causing only a small margin of profits on all staple commodities. Vegetables, country produce and fruits in season are furnished in abundance from the truck farms and gardens of Jefferson and adjacent counties. Fish, oysters and game reach here in a few hours from the Gulf. The city has two public markethouses, located nearly a mile apart—one on the North and the other on the South Side. We have not given prices of eatables, for the prices to-day change to-morrow. We will say, in a word, that the housekeeper can supply her table as cheaply here as anywhere, and have a market supplied with all the luxuries and delicacies of the season. Good cooks can be hired for \$6 to \$10 per month; chambermaids, \$4 to \$6; nurses, \$2 to \$5. Laundries and laundrywomen abound, and charges

THE MORGES BUILDING, NINETEENTH STREET AND FIRST AVENUE.



for work are moderate. The domestics are almost entirely colored, but are industrious and respectful. Board for laboring men is \$3 to \$5 per week. The best class private board ranges from \$5 to \$7 per week. These prices include rooms. The uniform rate per day is \$2, and restaurants 25 cents to 75 cents per meal. There are seventeen hotels, thirty-three restaurants and eighty-three boarding-houses in Birmingham.

## MANUFACTURING ADVANTAGES

Birmingham is the workshop of the South, for as a manufacturing center it is unrivaled. Articles of iron, wood, glass, cotton, etc., can be made as cheaply here as at any point in the Southern States. This fact is due to several reasons: to the abundance and cheapness of the crude material, the cheapness of fuel and labor, mildness of climate, low rates of transportation, and proximity of market for product. The merchant or manufacturer, when considering the advantages of various localities, will always give due importance to the prospective future of each. Iron is in abundance, and is manufactured cheaper here than any place in the United States. We refer the reader to the article on this subject found elsewhere in this volume.

Fuel is at nominal cost, for coal exists in inexhaustible quantities just at the furnace doors of every manufactory. In quantity and variety of material, Nature has used a lavish hand in her bestowment. All varieties of hard woods abound in the surrounding counties, and almost every kind of mineral is found, and nearly every article of merchandise can be produced, in the Birmingham District, of native material. Manufactories of any kind would thrive and do well here. Labor is easily and cheaply procured. Skilled white labor from the North would here find a profitable field, and each year is becoming more in demand. Another advantage is the fact that this is an all-the-year-round temperate climate. There is no time during the winter when the cold is sufficient to stop outdoor work, and thus full time is made.

The network of railroads and competitive lines have reduced freight rates to a minimum of cost. The belt roads encircling the city tap all the through trunk lines, and along them are sites for 500 manufacturing establishments. The market for this product is near at hand, and there should be really no necessity of going outside of this and adjoining States to find consumers. Taking Birmingham as the center of a circle whose radius is 150 miles, the population of this circle will be found to be no less than *two million* souls.

Birmingham is fitted both by nature and art to be the home of manufactories, and industries are seeking the place just as certainly and naturally as water seeks its level. This city is already the greatest industrial center in the Southern States, and for the number of furnaces, industries, etc., we refer to tabulated statements in this work. The following manufacturing industries would thrive here:

Balances and Scales, Barbed Wire Fencing, Tube Works, Wire Cloth, Car Wheels, Picks and Shovels, Hydrants, Lightning Rods, Nails (large) and Spikes, Wire Rope, Telegraph Wire, Coal Screens, Cotton Mills, Cotton Ball Cord,

Cotton Duck and Canvas, Cotton Fire Hose, Letter-copying Presses, Printing Presses, Iron Furniture, Iron Store Fronts, Drilling Machines, Dumb-bells, Fire Engines, Iron Statuary, Machinery of all kinds, Fancy Hardware, Trunks, Tannery, Boots and Shoes, Leather Belting, Cotton Belting, Candles, Furniture.

MISCELLANEOUS.—Steel Engraving Works, Costumer.

## BIRMINGHAM'S PAY ROLL

A STATISTICAL STATEMENT OF THE RESOURCES OF THE CITY AS SHOWN BY  
ACTUAL AMOUNTS PAID IN WAGES AND SALARIES.

Compiled especially for this publication by W. E. RUSSELL, of Birmingham.

Facts and figures speak volumes to the practical business man. Mere assertions, though they be seemingly incontrovertible in their nature, vary in their influence upon the reader, or listener, in the exact proportion that he ascribes to the writer, or speaker, selfish or disinterested motives, good or weak judgment. Facts are dispassionate, if they be not misnomers. In other words, if they exist, the reader can see between the lines more truth than would be conveyed to him by a hundred unproved assertions. The following statistics are the result of careful personal investigation by the writer. In all instances figures below, rather than above, the actual averages have been taken. If the reader needs any verification of the same he is respectfully referred to any and all of the firms or corporations herein mentioned :

NAME.	No. of Men.	Monthly Wages and Salaries.	Product.
United States Government—			
Marshals, Commissioners, Attorneys.....	8	\$ 966	
(a) Postoffice.....	21	1,512	
Jefferson County.....	54	10,500	
(m) Municipal.....	100	12,000	
Alabama Abstract Co.....	10	900	
Alabama Great Southern R. R. Co.....	548	31,400	
Alabama Ice and Cold Storage Co.....	17	1,000	
Alabama Iron Works.....	36	1,700	
Alabama Rolling Mill Co.....	210	10,292	
Anheuser-Busch Brewing Association.....	6	500	
(b) Avondale Lumber and Milling Co.....	13	400	150,000 ft. monthly.
Avondale Stove and Foundry Co.....	16	1,000	50 stoves daily.
(c) Artificial Stone Co.....	15	500	
Baltimore & Ohio Express Co.....	8	500	
(d) Baxter Stove and Manufacturing Co.....	200	8,000	150 stoves daily.
Birmingham Bridge and Bolt Works.....	40	2,000	
(e) Birmingham Clothing Manufacturing Co.....	25	450	
Birmingham Fire Brick Co.....	70	2,000	
Birmingham Flooring Co.....	10	200	
Birmingham Gas and Illuminating Co.....	35	2,500	
Birmingham Ice and Cold Storage Co.....	36	1,300	45 tons daily.
Birmingham Iron Works.....	90	2,850	190 tons (finished)
Birmingham Machine and Foundry Co.....	100	4,000	[monthly.
(e) Birmingham Rolling Mill Co.....	1,000	40,000	125 tons (finished)
Birmingham Soap Works.....	40	1,500	[daily.
Birmingham Steam Bottling Works.....	12	450	
Birmingham Tack Works.....	100	1,200	

NAME.	No. of Men.	Monthly Wages and Salaries.	Product.
(f) Birmingham Tool Works.....	250	\$9,000	
Birmingham Union Railway Co.....	115	4,500	
(r) Birmingham Water Works Co.....	75	2,000	
(f) Black Diamond Mining Co.....	75	4,000	
Brewer, W. P. (Sash, Door, Blind and Furniture Factory).....	63	2,610	
Builders' Supplies Co.....	9	300	
Caldwell Printing Co.....	35	1,500	
Crellin & Nails (Iron Works).....	18	500	
Crotwell, W. T. (Planing Mill).....	12	500	
Dunnivant, J. H. (Carriage Manufacturer).....	20	700	
East Birmingham Iron Roofing and Corrugating Company.....	18	800	
Edison Electric Illuminating Co.....	80	600	
Elyton Land Co.—			
Car Works.....	200	9,000	
Rolling Mill.....	250	10,000	
Miscellaneous.....	200	5,500	
Enterprise Manufacturing Co. (Wooden Goods).....	30	1,500	
Eureka Co. (Furnaces and Mines).....	700	22,750	Furnaces 150 tons
Excelsior Steam Laundry.....	19	500	(daily..
Florence Hotel.....	50	1,000	
Georgia Pacific Railroad Co.....	600	20,000	
Henderson Steel Co.....	15	1,200	
(r) Highland Avenue & Belt Railroad Co.....	250	4,500	
Hughes, C. T. & Co., (Planing Mill).....	30	1,500	
Jefferson Brick Co.....	40	1,600	40,000 daily.
Kansas City, Memphis & Birmingham R. R. Co.....	175	7,500	
Louisville & Nashville Railroad Co.....	1,237	56,800	
Lunsford, George (Brick Yard).....	17	600	
Contracting work.....	18	920	
Sub-contracting work.....	175	10,000	
Magic City Steam Bottling Works.....	12	500	
(g) Marbury, Jones & Co. (Planing Mill).....	9	300	
(h) Mary Pratt Furnace Co.....	50	3,000	58 tons daily.
Moore & Knight (Brick Yard).....	30	800	20,000 daily.
North Birmingham Street R. R. Co.....	31	1,600	
Schillinger (Phil) Brewing Co.....	30	1,000	
(d) Sloss Iron and Steel Co.—			
Caldburg..... 800 men 22,000			
Irondale..... 150 " 2,700			
Four Furnaces..... 1,200 " 27,000			400 tons daily.
Sloss Mines.....		7,667	
Office.....		3,000	
Smith Sons Gin and Machine Co.....	2,440	62,337	
Snow, J. W. & Co. (Carriage Manufacturers).....	30	1,500	1,000 machines this
(j) Southern District Telegraph and Electric Co.....	12	600	(year.
Southern Express Co.....	15	672	
(k) Tennessee Coal and Iron Co.—	16	1,150	
Alice Furnace,			
Four Ensley Furnaces, }			175 tons daily.
Pratt Mines (coal), }	2,700	97,000	600 tons daily.
Linn Iron Works, }			3,000 tons daily.
(l) Thompson Brick Co.....	39	1,100	20,000 daily.
Union Transfer Co.....	20	600	
Williamson Iron Works—			50 tons daily.
Furnace, }			
Iron Works, }	200	7,500	
Wilson House.....	36	700	
R. Rochester (Grocer).....	12	500	
D. A. Childs & Co. (Dry Goods).....	13	625	
Harralson Bros. & Co. (Tobacco).....	5	500	
Ullman Hardware Co.....	8	380	
P. J. Gillan (Contractor).....	40	1,700	
(n) Western Union Telegraph Co.....	32	1,208	
Towers Hardware Co.....	12	650	
Figh & Williams (Contractors).....	50	2,000	
Larney Bros. (Stone Contractors).....	22	1,200	
Union Depot.....	35	1,700	
Perry-Mason Shoe Co.....	7	1,000	

NAME.	No. of Men.	Monthly Wages and Salaries.	Product.
Chas. Pearce & Co. (Contractors).....	51	\$3,000	
Winkley Printing Co.....	10	500	
Palace Royal Hotel.....	15	325	
Lunsford Hotel.....	20	500	
Public Schools, for Teachers.....	53	2,700	
Metropolitan Hotel.....	27	1,200	
Adler & Co. (Wholesale Grocers).....	19	1,150	
Moore & Handley Hardware Co.....	17	1,000	
Frances & Chenoweth, Hardware.....	16	960	
Milner & Kettig (Mill and Furnace Supplies).....	48	2,800	
Newspapers—			
Age			
Herald,			
Chronicle,			
News,			
Sentinel,			
American Newspaper Union, }	150	8,400	
Hughes Lumber Co.....	40	1,800	
Birmingham Mining and Manufacturing Co.....	275	6,500	
Morris Bros. (Ore Mines).....	600	21,150	
Southern Bell Telephone and Telegraph Co.....	27	1,122	
Woodward Iron Company.....	253	13,500	225 tons daily
Edwards Iron Company.....	51	3,000	40 tons daily
(f) Pioneer Mining and Manufacturing Co.....	150	8,700	125 tons daily
Blue Creek Mines.....	211	14,800	
McNamara Mines.....	75	4,200	
J. S. Carr & Co.....	43	2,500	
(g) Railroad Contractors.....	348	13,500	
Banks—			
Alabama National			
American "			
Berney "			
Birmingham "			
Birmingham Savings			
B'ham Trust & Sav. Co. }	57	7,350	
First National			
Jefferson Co. Savings			
Peoples Savings			
Steiner Bros.			
(f) Birmingham Furnace and Manufacturing Co.....	394	13,140	200 tons daily.
New Castle Coal Mines.....	85	5,000	200 " "
Ala.-Connellville Coal & Coke Company.....	120	7,500	300 " "
Henryellen Coal Company.....	264	18,000	600 " "
(p) Thomas Furnace Company.....	703	18,008	200 " "
(f) Caldwell Hotel Company.....	75	2,100	
Woodward Furnace Company.....			
(o) Abendroth & Fisher, Knebel Engine Co.,			
Wharton Flouring Mills, Drennen & Company,			
A. Hirsch, F. Caheen, Charles Neumann,			
Loveman & Joseph, C. H. Francis & Co.,			
H. W. Perry & Co., Royster Provision Company,			
Opera House Hotel,			
Birmingham Cotton Compress,	301	15,010	
Bessemer Dummy Line,			
Ensley Railway Company,			
Avondale Ice Co., Birmingham Safe & Lock Co.,			
Rogers Printing Company, Roberts & Son,			
Allen, Scott & Co., C. S. Simmons,			
McLester & VanHoose, Standard Oil Company,			
Miscellaneous (see table below).....	3,782	121,670	
Grand totals.....	22,011	\$834,241	

## REFERENCE NOTES.

(a) Postal account, including stamps, postal cards (not including money orders) for year beginning April 1, 1887, and ending March 31, 1888, \$57,000.

(b) Own their own houses. Rent, \$3.50 to \$10 per month.

(c) Are making arrangements to more than double their force.

- (d) Have homes for their men; rent three-room plastered houses at \$8 per month. Pay for skilled labor (molders), \$2.50 to \$3.50 daily. Buy their metal from home furnaces.
- (e) Pay cash, Pittsburg scale of wages for skilled labor. Unskilled labor from \$1 to \$3.
- (f) Are about ready to commence operations on basis as stated.
- (g) Will increase force very soon.
- (h) Buy their coke and contract for the mining of their ore; in consequence, need less employees. Have thirteen houses for their men; rent for four-room houses, \$8 per month.
- (i) At this writing this company is working two of the four furnaces. The other two are nearing completion, and will be blown in about Sept. 1, 1888, and will necessitate a doubling all around of the company's operations. The figures given are for the increased development.
- (j) District messenger service, general electrical and electric lighting.
- (k) This is the wage roll of this company for the Birmingham District only.
- (l) Have some houses of their own; rent, \$5 per month.
- (m) Force includes 30 police, a Chief, Captain and Lieutenant, 23 in Fire Department and a Chief, 22 in Sanitary Department, 5 engineers, 3 in market, 1 city weigher, 1 city physician, 7 street bosses and 3 in office.
- (n) Cash receipts higher than any office in Southern District, except New Orleans and Atlanta. During a portion of last year higher than Atlanta.
- (o) For various reasons not itemized, some happened to be "out" or "too busy" every time; others preferred to come under a general head, and the balance were omitted until too late for classification. The estimate is carefully made.
- (p) Burn their own coke; in consequence need more men.
- (q) Only those estimated whose employes reside in Birmingham.
- (r) Controlled by Elyton Land Company.

## MISCELLANEOUS.

The following table does not include in the estimates any amounts of the above list. The enumeration of the separate business houses is a carefully revised compilation from Polk's Directory of the City of Birmingham for the year 1888. The approximations of the number of employes and amounts paid are made from very conservative *averages* based upon the writer's personal knowledge of the various business houses of this community. A determination to be *within* the bounds of truth has undoubtedly made the estimates of this table lower than the facts themselves would warrant.

BUSINESS.	No.	Total No Employ- ees.	Average Monthly Wages.	Total Monthly.
Architects.....	10	15	\$75	\$1,125
Artists.....	4	5	50	250
Auctioneers.....	5	5	50	250
Bakers and Confectioners.....	10	30	40	1,200
Barbers (Proprietors).....	23	40	30	1,200
Blacksmiths.....	14	25	40	1,000
Boarding Houses.....	83	150	12	1,800
Books and Stationery.....	6	12	50	600
Boot and Shoemakers.....	21	30	40	1,200
Boots and Shoes (Wholesale).....	2	5	50	250
"    "    (Retail).....	25	40	50	2,000
Brick Manufacturers.....	13	100	35	3,500
Brokers (Merchandise).....	10	3	50	150
"    "    (Stocks and Bonds).....	29	10	50	500
Carriage and Wagon Makers.....	5	21	50	1,250
Cigars and Tobacco (Wholesale).....	4	5	50	250
"    "    (Retail).....	23	25	20	750
Civil Engineers and Surveyors.....	7	10	75	750
Clothing (Retail).....	21	50	40	2,000
Coal and Wood.....	12	25	40	1,000
Colleges and Schools (Private).....	10	15	40	600
Commission Merchants.....	9	30	50	1,500
Contractors, Carpenters and Builders.....	39	500	50	25,000
Cotton Buyers and Brokers.....	5	10	50	500



BUSINESS.	No.	Total No. Employ- ees.	Average Monthly Wages.	Total Monthly.
Dairies.....	12	30	\$40	\$1,200
Dentists.....	8	5	75	375
Detective Agencies.....	2	*		
Dressmakers.....	37	20	20	400
Druggists--Wholesale.....	2	10	50	500
Retail.....	22	20	50	1,000
Dry Goods--Wholesale.....	2	*		
Retail.....	34	100	30	3,000
Dyers and Scourers.....	6	12	40	480
Employment Agencies.....	2	**		
Engravers.....	2	3	50	150
Fruits--Wholesale.....	5	15	40	600
Retail.....	27	5	40	200
Furniture.....	12	20	50	1,000
General Stores.....	23	50	50	2,500
Grocers--Wholesale.....	8	24	40	960
Retail.....	189	300	40	12,000
Hardware--Wholesale.....	3	*		
Retail.....	5	10	50	500
Harness Makers.....	8	10	50	500
Hats and Caps.....	11	8	40	320
Hay, Grain and Feed.....	10	10	40	400
Hotels.....	17	200	25	5,000
Insurance Agents.....		10	50	500
Accident.....	5			
Fire.....	15			
Life.....	6			
Justices of Peace.....	6	6	50	300
Land Companies.....	17	75	40	3,000
Laundries.....	7	30	25	750
Lawyers.....	128	20	40	800
Leather.....	2	2	50	100
Livery Stables.....	9	50	25	1,250
Locksmiths.....	2	**		
Lumber.....	24	70	40	2,800
Machinery.....	6	10	50	500
Marble Works.....	2	15	60	900
Mattress Manufacturers.....	3	4	40	160
Meats.....	29	40	40	1,600
Mercantile Agencies.....	2	3	50	150
Millinery.....	9	15	30	450
Music.....	3	5	40	200
Newsdealers.....	6	**		
Newspapers--Daily.....	4	*		
Weekly.....	11	*		
Paints, Oil and Glass.....	8	10	50	500
Pawnbrokers.....	2	**		
Photographers.....	6	3	50	150
Physicians.....	80	**		
Pianos and Organs.....	4	6	50	300
Planing Mills.....	9	60	40	2,400
Plumbers.....	6	15	50	750
Produce.....	18	30	50	1,500
Real Estate Agents.....	19	**		
Restaurants.....	33	100	30	3,000
Saloons.....	70	100	50	5,000
Servants.....	6000	1,000	10	10,000
Sewing Machine Agencies.....	3	10	50	500
Stock Yards.....	2	5	40	200
Stoves and Tinware.....	8	15	50	750
Tailors.....	10	20	40	800
Tea, Coffee and Spices.....	2	5	50	250
Tinners.....	2	5	50	250
Transfer Lines.....	5	20	30	600
Undertakers.....	3	10	50	500
Veterinary Surgeons.....	3	**		
Wall Paper.....	3	5	50	250
Watches, Clocks and Jewelry.....	20	30	60	1,800
Totals.....	1,529	3,782		\$121,670

\* Referred to in main table.

\*\* Business does not necessitate employees.

THESE STATISTICS SHOW—

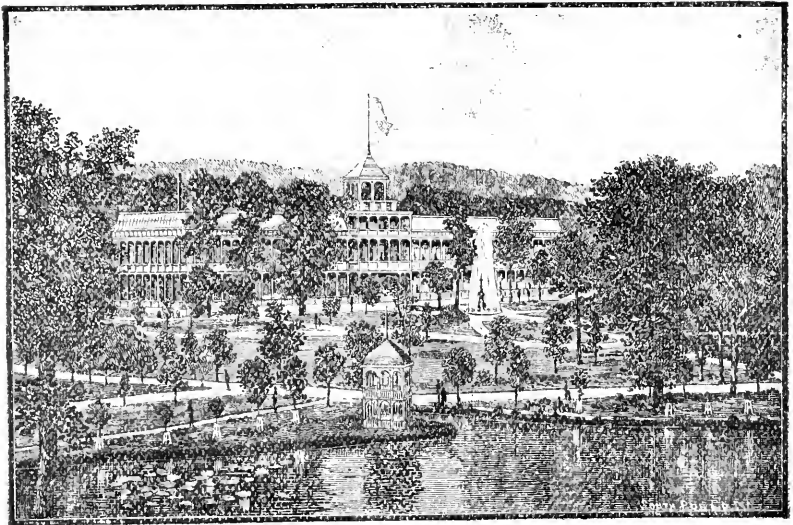
That <b>22,011</b> employes receive	Daily.....	\$ 32,086 19
	Weekly.....	208,560 25
	Monthly.....	834,241 00
	Yearly.....	<b>\$10,010,892 00</b>

That Birmingham pays out *more money* in wages and salaries *than any city of the same population in the United States.*

That the *twenty-one* furnaces of Birmingham (not including the furnaces of the DeBardeleben Coal & Iron Company at Bessemer) have a *daily* output of 2,073 tons of pig iron. Making allowances for time for repairs for sixty-five days in the year, and multiplying the above figures by 300, will give a yearly output of 621,900 tons. In another portion of the book, figures have been given, taken from the report of the American Iron and Steel Association, showing the entire output of the *State of Alabama* for 1887 to be 292,762 tons, and that the output of that year made Alabama stand *fifth* in the rank of iron-producing States, being exceeded only by Pennsylvania, Ohio, Illinois and New York (New York having an output of only 400 tons more). If, during the present year, Birmingham alone more than doubles the entire State, what will be Alabama's rank in the next report of the Iron and Steel Association?

That, taking one and a half tons of coke to the ton of iron, it will require 3,110 tons of coke daily, or 933,000 tons for the year for Birmingham itself. In the article on "Coke" in this book, the estimate of 1,000,000 tons required from this section will be seen to be a very conservative statement.

That by a low average of \$5 in product or business to the \$1 paid for employes, the city's trade may be roughly computed at *fifty millions* yearly.



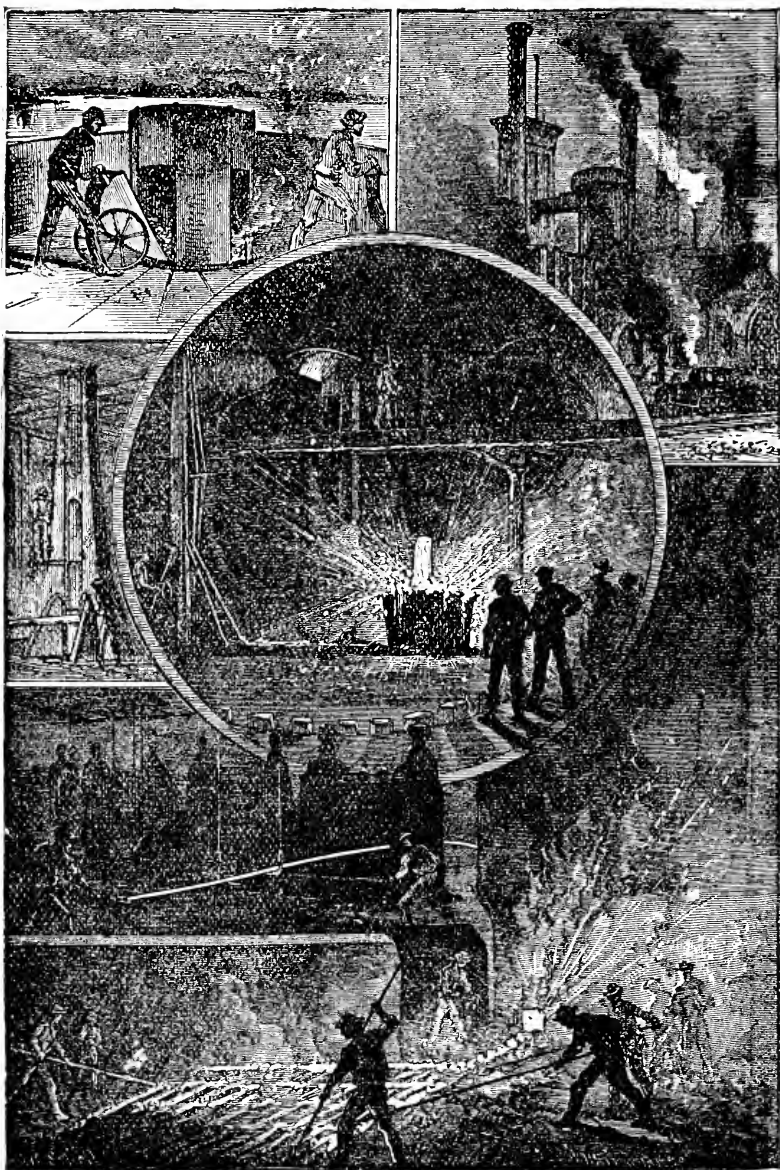
LAKEVIEW PARK AND HOTEL

# IRON

## RED MOUNTAIN ORE

### LOCATION AND EXTENT.

The fossil ore belt has been the main dependence of the rapidly advancing coke and iron industries of Alabama, and in describing them Messrs. McCreath and D'Invilliers thus speak of the Clinton, or 'Red Mountain' ores as they are locally termed. "The ore is found in the Red Mountain group of rocks corresponding to the Clinton epoch of New York, and to that of Pennsylvania, which, in this portion of Alabama, forms monoclinal hills on either side of an anticlinal valley of Cambro-Silurian limestone, in which Birmingham is situated. These hills rise 200 or 250 feet above the plane of the valley, their crests practically working the outcrop of the iron ore, and are remarkably regular and persistent as ridges throughout the length of the State, northeast and southwest. The East Red Mountain ore group has a thickness of 22 feet for a few miles south of Birmingham, but no such development is found to the north or south of this area, nor on the parallel ridge on the western side of the valley. The present ore supply comes very largely from this portion of the East Red Mountain, the Redding Mines here being the most extensive in operation in the district. It is at these mines that the Clinton ore has its finest development: it is worked on its outcrop in long, open cuts 40 or 50 feet deep by short cross cuts through the overlying measures, and by a slope now sinking on the bed from a little above water level. The dip is southeast  $20^{\circ}$  to  $30^{\circ}$  toward the Cahaba Coal Fields, and conforms to the slope of the mountain. The overlying strata, capping the ore bed here, and for some distance north and south, are nowhere over 25 to 30 feet thick, consisting of red shale, thin-bedded sandstone and some white chert. The total thickness of the ore beds is about 22 feet in two main divisions separated by a few inches of slate. The ore outcrop extends along the East Red Mountain south of Birmingham a distance of at least thirty-five (35) miles to Vance's Station, and varies in thickness from 4 to 22 feet. See page 88 of 1886 Reports. "Various analyses here appended show the metallic irons that run over 45 per cent. See page 89 of 1886 Reports. From Birmingham to Woodstock and Green Pond, twenty-five (25) miles down the valley, the Clinton has its maximum thickness, and has in some places deposits of good ore twenty (20) feet thick, attaining its maximum at Eureka."



IRON AND STEEL MAKING AT BIRMINGHAM.

We quote also the following from Henry McCalley, A. M., Assistant State Geologist:

Hematite, or red iron ore, is at present the principal ore and main dependence of the majority of the furnaces now in blast in the State of Alabama. It is highly esteemed as an ore, and in its purest forms rivals even in richness the brown ore. It occurs principally in the Upper Silurian formation along the mountainous sides and the ridges and hills of the anticlinal valleys of the State, and in the metamorphic rocks of East Alabama. These Upper Silurian rocks with their imbedded seam of red ore, are a most persistent formation, reaching irregularly along the eastern escarpment of the Alleghany Mountains from Canada, through New York, Pennsylvania, Virginia, Tennessee and Georgia, to about Pratt's Ferry, Alabama, on the Cahaba River, where they become hid from sight by the newer, overlying unconformable strata. For this whole distance, the band of red ore is said to be almost continuous, but nowhere developed to such an extent as here in Alabama. It is reported in New York to be 2 feet thick; in Pennsylvania, 4 feet; in Tennessee, 7 or 8 feet, and in Alabama it occurs, within 150 feet of strata, in three seams with a combined average thickness of ore of about 25 feet. These three seams of ore are separated by sandstones and shales. Alabama seems, therefore, to have of this valuable ore the lion's share. It belongs to the Clinton group of the Upper Silurian formation, and here in Alabama was brought to the surface by the great anticlinal upheavals. The bands of ore usually occur on both sides of our long narrow, anticlinal valleys, and are frequently duplicated on one or both sides, by folds and faults, and if the parts here in Alabama were stretched out in a single straight line they would doubtless reach some 400 or 500 miles. They are in regular stratified layers, and from their nature and position would seem to extend down indefinitely. They are frequently very fossiliferous, though the quality and richness of the ore varies from place to place along the outcrop, and as it is gone down into. On the surface, it is richest; seeming to have been leached, becoming more and more calcareous downward, until a point is reached after which its composition would doubtless remain constant. On the supposition that the quantity and quality of this ore in Alabama are far below what we really believe them to be, or that it will form a seam 50 miles long with an available thickness of only 10 feet and an average of only 10 per cent. of metallic iron, and a specific gravity of only 3, all the way down, and we will still have for every foot of descent nearly 70,000 tons of metallic iron. It would, therefore, take a descent of less than six feet, even into this greatly reduced seam, to build us a railroad around the earth. The above supposition, we believe, is far within the real state of things, for the reasons that much of the available ore has 50 per cent. of metallic iron, and a thickness, in one of the seams of at least 15 feet, and a specific gravity of nearly 4. This ore is oolitic in structure, or composed of large glazed grains of various sizes cemented together and oftentimes flattened. It is most frequently fossiliferous. Its impurities are sandy and argillaceous matters and carbonate of lime. The presence of the latter is rather an advantage, as it can be made to answer the part of a flux, and the argillaceous matters are not in sufficient quantities to require the washing of the ore. It is the easiest of all iron ores to work, and yields an excellent grade of iron. This famous ore is especially well developed here near Birmingham, where, with its partings of shale, it reaches an average thickness of some 30 feet, well defined between strata of hard ferruginous sandstone, and is of superior quality, both as to purity and richness. The local name, Red Mountain, has been given here to both the ridges and the geological group, which contains this valuable ore. It has been mined here in Red Mountain considerably for the last few years, until now its daily output must be over 1,000 tons. It is not used alone in the furnaces, but as a mixture with a small fraction of its own weight of limonite from along the anticlinal valleys below its outcrops. This deposit of iron ore is not only the largest in the State, but is regarded as one of the mineral wonders of the world. The hematite of the older or metamorphic rocks of East Alabama, which is called specular ore, is not so well known, and

though believed to exist in very considerable quantities, is comparatively insignificant in this respect when compared with the great body of ore of Red Mountain. It is a harder and more compact variety than the ore of Red Mountain.

Thus much we quote to convince those who know anything of iron ores that Birmingham is at the very base of one of the most remarkable ore deposits in the world.

ANALYSIS OF IRON ORE FROM RED MOUNTAIN MADE BY OTTO WUTH, PITTSBURG, PA.

	No. 1.	2	3	4	5	6	7
Thickness in feet and inches.....	7.3	8.	3. $\frac{1}{2}$	1.3	1.2 $\frac{1}{2}$	11.	1.3
Silicic acid.....	16.31	31.62	32.04	31.13	31.16	31.91	16.22
Alumina.....	3.74	4.14	5.13	4.46	4.60	4.05	2.01
Peroxide of iron.....	78.55	62.45	59.97	60.51	59.87	60.32	66.80
Lime.....	0.68	1.03	Trace.	Trace.			
Magnesia.....	0.21	0.36					
Phosphoric acid.....	0.49	0.42	0.45	0.45	0.43	0.45	0.38
Sulphur.....	Trace	Trace.					
Metallic Iron.....	54.98	45.71	41.98	42.36	41.91	42.22	46.79

No. 1 is the top, No. 7 the bottom.

Red "Hematite"—Peroxide, 90.778; silica, 5.060; alumina undetermined iron, 63.545; phosphorus, 0.0556. This ore is in a vein 8 feet thick from Eastern Alabama.

Soft Ore, Stock Pile, Tennessee Coal, Iron & Railroad Company—Peroxide iron, 69.8278; silica, 21.4800; alumina, 4.3321; lime, 0.7875; iron, 48.8795.

Hard Ore, Stock Pile, Tennessee Coal, Iron & Railroad Company—Peroxide iron, 55.4481; silica, 11.600; alumina, 2.0919; lime, 29.2947; iron, 38.7859.

Red ore, from between Lakeview and Avondale (now owned by Pioneer Iron & Manufacturing Company)—Peroxide iron, 75.543; silica, 18.00; iron, 52.88; phosphorus, 0.13.

We have given special prominence to hematite on account of its great value and importance. The other varieties are limonite, siderite, magnetite and pyrite, which are more or less important in iron manufacturing.

# COAL

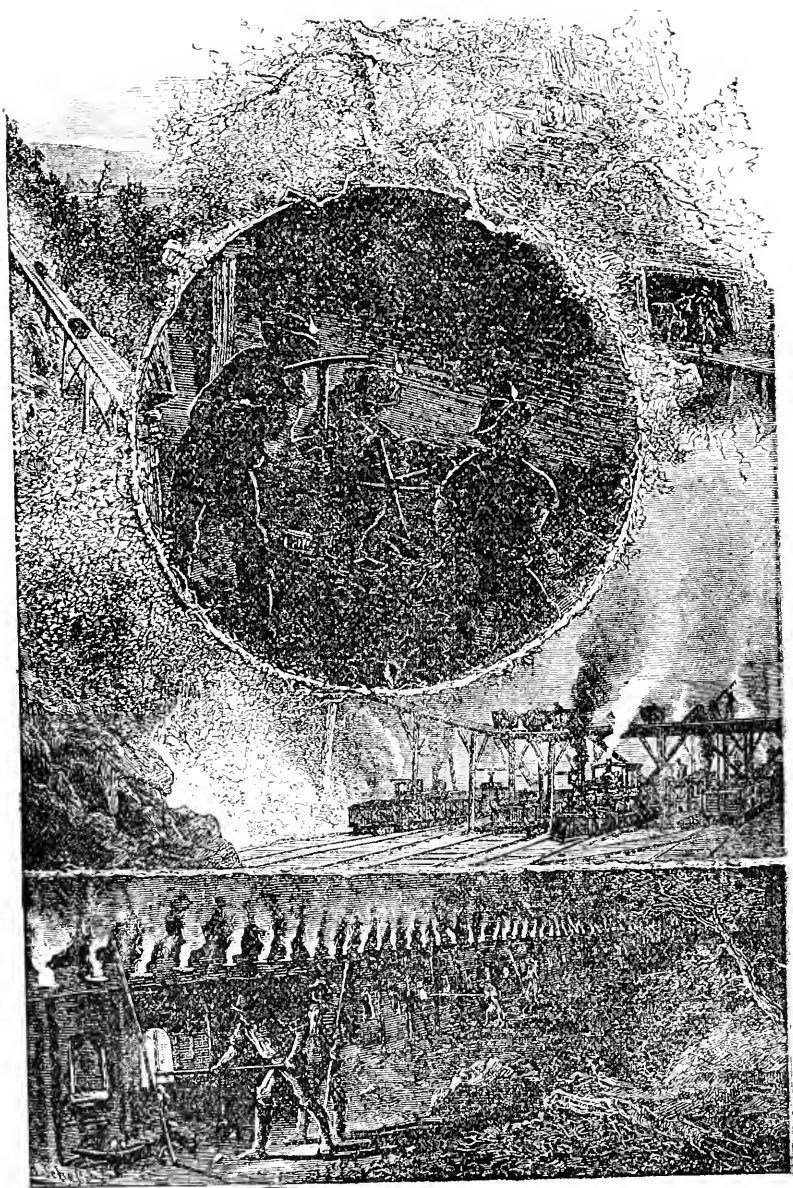
## A PRACTICAL VIEW FROM A COMMERCIAL STANDPOINT.

Written especially for this publication by W. E. RUSSELL.

When a section of country springs into commercial importance without passing through the consecutive periods of development, each of which gives time for correlative circumstances to keep pace with its progress, its rapidity of growth in some particulars is very apt to outstrip the attending conditions to a full, steady and complete growth. This is particularly noticeable in one of the booming towns of this section, where the population is that of a good-sized village and the business houses, both in number and size, suited for a thriving city of 10,000 inhabitants.

In Birmingham, this inequality of progress was noted in the building boom of 1887, when neither the facilities of the railroads nor the supply of building material were adequate to the demand. From a retrospective view it must always be deemed unfortunate that more foresight had not been used to prepare for that which seemed probable. So wonderful and so rapid, however, has been the progress of this city that any foresight which could have foretold what has occurred would have been considered the vision of an over-sanguine dreamer. But the "it might have been" is only practically useful when it serves as a teacher to prevent a recurrence. The conditions are now changed. The great future of this entire section is no longer a possibility, or even a probability. That future must now be considered by even the most conservative as a certainty. Foresight, therefore, can no longer be called dreaming—its absence can, with all propriety, be called slothfulness. Among the many things to which this introduction could naturally lead us is in the consideration of coal—a question of vital importance, not only to Birmingham and tributary growing towns, but to Alabama and adjacent States.

There are five general factors which pertain to the coal trade of a section, viz: The Quantity, Quality, Development of the Coal Lands, Transportation Facilities, and Demand:



COAL MINING AND COKE BURNING, NEAR BIRMINGHAM.



## QUANTITY.\*

The coal lands of Alabama are estimated at 8,660 square miles. From the rivers which drain them these lands have been named respectively the Warrior, the Cahaba and the Coosa Coal Fields. They are of very unequal size, the Warrior—the most northwestern of the three coal fields of Alabama—being nearly ten times as large as the other two combined and about two-thirds as large as the coal area of Great Britain. Though Alabama ranks only eighth in the Union in the acreage of its coal measures, it takes a front rank in the quantity and quality of its coal, and hence superficial area alone of a coal field is a very poor indication of the amount of coal which it contains and of its value, as the measures may be almost barren or the coal almost worthless.

The coal seams of the Warrior Field range in thickness from a few inches to about fourteen feet, the thicker seams always containing more or less slate or clay as partings. Judged principally from partially-exposed outcrops, there appears to be about thirty-five of these seams of coal of eighteen inches and over in thickness; and of those thirty-five there are about fifteen of two feet six inches and over, and of those fifteen there are six of four feet and over. Provided all the coal seams of this field will average throughout their whole extent a thickness equivalent to that of their most accurate and reliable measurements, they will contain, it is believed, a sum total of not less than 113,119,000,000 tons, of which 108,394,000,000 tons would be available. These figures are simply enormous, and tell us, in plain black and white, that the available coal of this field is three times that of the estimated available bituminous and semi-bituminous coals of the great coal-producing State of Pennsylvania, and that at the present rate of consumption of coals of all kinds it would supply the whole world over *two hundred and seventy years*.

## QUALITY.

These coals, though all bituminous, are of many kinds and qualities. Among them may be found good coking, blacksmithing, steam, gas and grate coals. Many of them are firm and bright and would well bear transportation, while others are of a duller color and of a softer and more friable nature. The following analysis of three representative coals of this field with that of the Connellville coal will serve to show the quality of these coals, and also comparison with the Connellville coal:

	Pratt.	New Castle.	Black Creek.	Connellville.
Specific gravity .....	1.299	1.33	1.36	.....
Sulphur.....	1.041	.64	.10	.06
Moisture.....	1.025	.50	.12	1.20
Volatle matter .....	32.169	28.24	26.11	28.50
Fixed carbon .....	63.370	59.69	71.64	64.12
Ash.....	3.342	10.92	2.93	6.12

\* The greater portion of the facts and figures under this head are from the last Geological Survey.

The Pratt of these three coals is most similar to the Connellville coal, in both physical and chemical properties, though it is a purer coal. Practically it is just as good a coking and iron-smelting coal as the Connellville, without the reputation of the latter. It is a compact, lustrous and usually very black coal. Its seam will average about four feet in thickness. The New Castle-coal is a firm, bright and free-burning coal. It bears transportation well, and has a great future, the only objection to it being that it is hard to mine clean from the presence of partings. Its seam will average seven feet in thickness. The Black Creek variety is a firm, black coal, of a dull luster. It is believed to be the purest and most uniform in thickness and composition of any in Alabama. It is a fine blacksmithing, steam and gas coal, and the only objection that can be urged against it is that its seam is not quite thick enough, for cheap mining, being only about two feet six inches thick. Its superior quality, however, enables its market value to compensate any additional expense in mining.

Chemical analyses will show the composition of coals; but as their true values and fitness for particular purposes are largely dependent on physical properties, the best test of their worth is actual experiment, or use on a large-scale. The following table is appended to show the standing of some Alabama coals as compared with well-known coals of other States, for heating or steaming purposes:

NAME OF COAL.	Pounds of water evaporated from and at 212 per pound of coal.	Per cent. of non-combustible from combustion under boiler.	Relative heating* or steaming values, Cumberland, Md., being 100.	NAME OF STATE.
Cumberland.....	8.21	11.5	100.0	Maryland.
Pratt.....	8.04	7.4	97.9	Alabama.
Jellico.....	7.45	6.3	90.7	Tennessee.
Pittsburg.....	7.63	7.4	92.9	Pennsylvania.
Altmont.....	7.41	3.5	90.3	Kentucky.
St. Bernard.....	6.73	6.9	82.0	Kentucky.
Warrior.....	7.73	4.6	94.2	Alabama.
Helena.....	7.58	7.7	92.3	Alabama.
Watt.....	7.11	13.2	86.6	Alabama.
Diamond.....	6.20	10.2	75.5	Kentucky.
Mud River.....	6.89	4.6	83.9	Illinois.
Memphis.....	6.45	8.5	78.6	Kentucky.
Clifton.....	5.74	14.6	69.9	Kentucky.
Sewanee.....	7.37	11.3	89.8	Tennessee.
Cahaba.....	7.65	5.0	93.2	Alabama.
Blocton.....	7.37	5.7	89.8	Alabama.
Black Creek.....	7.63	4.0	92.9	Alabama.
Henryellen.....	7.25	5.2	88.3	Alabama.
Daisy.....	7.16	11.4	87.2	Tennessee.

The above table is an abstract of the result of tests made by Prof. O. H. Landreth, of Vanderbilt University, Nashville, Tenn., in 1885. In these tests ten tons of coal from each mine were used, and, in case of the Alabama coals, it has been said that some of them, at least, were not picked coals, or were not intended for this purpose, but were taken from their regular marketable screened products. These tests show up the Alabama coals in a most favorable light, and demonstrate that one-half of those tested were excelled for

steaming purposes by only the Cumberland Coal, and that the lowest one on the graded list was superior, for these purposes, to several of the coals brought from other States. Four of these Alabama coals, namely: the Pratt, the Warrior, the Watt and the Black Creek, were from the Warrior Field; the other four were from the Cahaba Field.

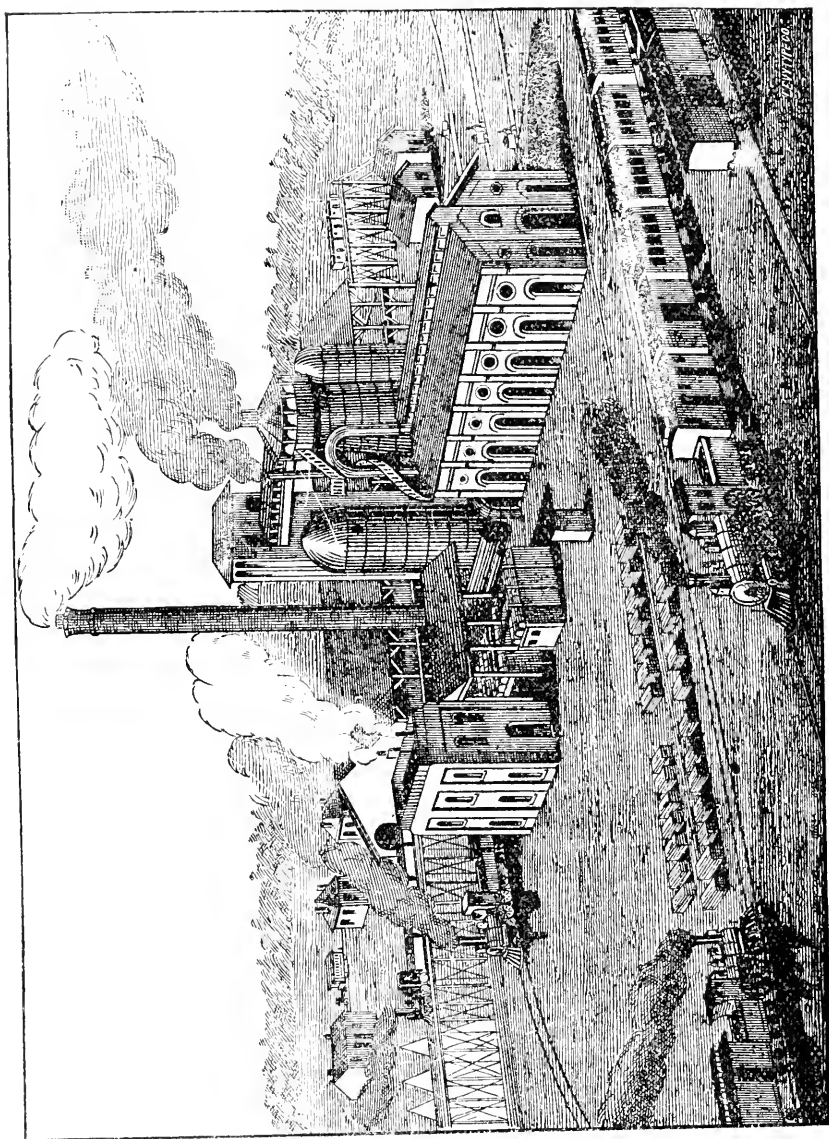
#### DEVELOPMENT.

In estimating the economical values of any coals, we should constantly bear in mind the ease and cheapness with which they can be mined, and can be now, and in the near future, placed upon the market. On an average, the coals of the Warrior Field can be mined just as easily and cheaply as those of any other country, for the reason that, as a general thing, the physical features of the measures, the small angle of dip and the structure of the coals are all favorable to cheap mining. In nearly all cases the coal can be reached by drifts and slopes, and the small angle of dip frequently gives a natural drainage, and will, in all cases, permit the mines being kept dry at comparatively small cost. The hard, solid roofs, the soft underbeds, and the face and butt structure of most of these coals are also conducive to cheap mining, and the greatest hindrance that any of them have to cheap mining is that the thicker seams always have interbedded in their coals more or less slate.

Coal mining in Alabama is growing rapidly, and has already assumed greater proportions than that of any other Southern State, and will soon, probably, take a rank next to Pennsylvania. The mines are all close to the present lines of transportation. They include among them some of the richest, if not *the* richest, bituminous coal plants on the face of the globe. The progress of coal mining in the State for the fifteen years prior to 1886 is represented by the following figures:

In 1870.....	11,000 tons.
1873 .....	40,000 "
1876.....	100,000 "
1879.....	250,000 "
1882.....	800,000 "
1885 .....	2,225,000 "

Since 1885 a comparatively wonderful development has been taking place in coal mining. The tremendous increase of demand for coking purposes has compelled the large iron corporations (the largest of whom own their own coal property) to double, treble and even quadruple the capacity of their mines. The Tennessee Coal and Iron Company, which is now raising nearly 3,000 tons per day from their Pratt Mines, will increase that capacity to 4,000 tons per day before the expiration of the present year. The contracts of the Cahaba Coal and Mining Company in furnishing the fuel for Anniston furnaces, and for other purposes, will require an increase of their output to 3,000 tons per day. The Sloss Iron and Steel Company will need from their Coalburg Mines an output of 1,200 tons per day. The West Warrior Field, on the Georgia Pacific Railroad, will yield this year about 1,500 tons per day. The same field on the Kansas City, Memphis & Birmingham Railroad and Sheffield &



MARY PRATT FURNACE.

Birmingham Railroad will have an output of about 1,200 tons per day. The Henryellen Mines, on the Georgia Pacific Railroad, are increasing their capacity to 800 tons per day. The East Warrior Field, on the Louisville & Nashville, will increase its capacity to 1,500 tons per day. The Blue Creek Region, on the Birmingham Mineral Railroad, will soon have an output of 700 tons per day. By an addition of these different outputs, which may be taken as safe estimates (falling below, rather than exceeding the probable output), we have a daily yield of 13,900 tons per day, or *four million one hundred and seventy thousand* tons for the present year's output. This calculation does not include the Coosa Field, nor the South Warrior, near Tuscaloosa, both of those fields being outside of the Birmingham District.

#### TRANSPORTATION FACILITIES.

Other things being equal, that coal section which has the best and cheapest transportation facilities is bound, sooner or later, to take precedence in a competitive market. In the East Warrior Field, the finest railroad system of the South, the Louisville & Nashville, furnishes the transportation. By this line is reached northward, Decatur, Nashville, Louisville, St. Louis and intermediate points; southward, Birmingham, Selma, Montgomery, Mobile, New Orleans, points in Georgia and Florida. The West Warrior Coal Fields in Walker County have the Georgia Pacific Railroad entering them on the east and west. Eastward is reached Birmingham, Anniston, Atlanta and competitive points in Georgia. Westward, Columbus, Miss., and connection with the Mobile & Ohio Railroad and the Illinois Central Railroad for inland points in Mississippi, Mobile and New Orleans; also, the Kansas City, Memphis & Birmingham Railroad, which takes coal eastward to Birmingham for local use and transfers, and westward to Memphis, Kansas City and intermediate points. The Memphis trade and river points generally come in contact with competition with Pittsburg coal, which is floated down the Ohio to the Mississippi during the navigable season. The real market for the West Warrior Field is through Central Mississippi, and through Birmingham east and south. The Birmingham & Sheffield Railroad and the Mineral Railroad (both lately built) carry the coals of the West Warrior Field to local points, such as Sheffield and Bessemer. The Alabama Great Southern Railroad bounds the Warrior Field on the southeast, and passes through the Cahaba Field (the only coal on its line).

Winding through the Warrior basin from northeast to southwest is a river length within that basin of nearly one hundred miles, which can be made navigable for steam tugs and coal barges all the year round with a minimum channel, at extreme low water, of 80 feet wide by 4 feet deep, for the sum of from \$400,000 to \$1,200,000, according to the nature of the work.

Cheap coal is of national importance, and it will, no doubt, be soon deemed a wise investment by the National Government to appropriate a sum for this purpose. When this is done ocean steamers can receive their cargoes at Mobile and fear no competition in the ports of the Gulf of Mexico and the South Atlantic. The Tuscaloosa & Northern Railroad, connecting with the Alabama Great Southern Railroad at Tuscaloosa, will soon pierce the West Warrior Field, and give an additional outlet to that section.

## DEMAND.

The supreme practical consideration in all commercial transactions is the "demand," as it, to a great extent, regulates the price of a commodity and the corresponding profit. With reference to that portion of the coal used in the making of iron in this section, the "demand," however, has little influence on the "price," as a sliding scale of prices, regulated by the market price of iron, in turn regulates the price of coal or coke consumed in the furnaces. It must not be considered, however, that this sliding scale has aught to do with the wages of the laborer. The miners of this section receive from fifty-five to sixty-five cents per ton in summer, and sixty to eighty in winter, the prices varying according to thickness of seam, and whether coal is "run-of-mine," "forked" or "lump."

In considering the "demand" upon a region for its coal product, we should distinguish between that which is *positive* and that which is *tentative*.

The positive demand, that which comes without seeking, is naturally that of home consumption. While the home consumption may not be equal to the actual output, it *can* exceed the supply that is meted to it, since the natural result of competition is to seek channels that will pay higher prices than those of home consumption. The consequence of the inability to control the placing of all the product for home consumption until the supply *is* equal to the demand, is that anomaly of a coal famine in a coal region, and a consequent rise of price for manufacturing and domestic uses (except as hereinbefore noted), to equal the price procured through other channels. Especially is this the case where the tentative demand is so enormous as that upon this section. We have referred to the rapid increase of development, naming figures that are stupendous for a comparative growth. To the casual reader, 4,170,000 tons of coal for this year would seem ample to supply every demand upon this immediate region. Think again. Twenty new furnaces, the majority of which will be blown in during the spring or summer, the tremendous increase of manufactories, the additional railroads, the additional population, all make a demand that will more than double that of 1885, and yet the estimate of this year's output of coal is not double that of the output of that year.

The positive demand upon this region outside of at least 1,800,000 tons consumed in making coke includes the manufacturing and domestic supply for Birmingham, Anniston, Decatur, Sheffield, Florence, Tusculumbia, intermediate towns, brick works, Columbus and other Mississippi towns, a large block to Atlanta, Columbus, Ga., Montgomery, Mobile and New Orleans, and, in addition, the large consumption of intersecting and tributary railroads.

What is the *tentative* demand? Who can answer? It has never yet been supplied, neither has any effort been made to increase it. There was no necessity for so doing. A glance at the possibilities of this tentative trade will pronounce it practically unlimited. The natural source of supply for millions of tons of coal now shipped from other points are the coal regions of Alabama. They are unlimited as to quantity, and of excellent quality. The facilities for transportation are being rapidly increased. Already are the railroads appreciating the great future which awaits them in coal transportation, and are making

prices that will enable our mines to successfully compete at water points with Pittsburg navigation down the Ohio and Mississippi. Competitive railroads will still lower freights. Mobile, New Orleans and Pensacola are holding open their doors, through which gulf ports and points in Central and South America may be reached. Texas, already a large market for coal from this section, is ready to receive more than we can spare. The future of coal mining and coke burning in this section hold out to enterprise and capital opportunities rarely surpassed. As with iron, so with coal. The Young South, as embodied in the recent triumphal progress in Alabama, with swaddling clothes thrown aside, and in the vigor of renewed youth, will yet prove to the North, to the East and to the world that in the fairer and more peaceful art of competition she enters the race to win for herself those great trophies which Nature intended her to have when she placed here in such great abundance those promoters of industrial activity—*iron* and *coal*.

In keeping with this rapid growth of the coal production is that of the

## COKE INDUSTRY OF THE STATE

This industry, though less than ten years old, is next to the greatest of its kind in the world, and unless Pennsylvania looks well to her laurels in this respect there will be danger, in a few years, of her being usurped by this Southern power. The growth of the coke industry in Alabama for the six years prior to 1886 is indicated by the following figures:

In 1880 .....	60,781 tons.
1881.....	109,033 "
1882.....	152,940 "
1883.....	217,531 "
1884.....	244,099 "
1885 .....	304,509 "

A safe estimate for 1888 will base the coke product at 1,000,000 tons. Now, as it takes very nearly two tons of coal to make one ton of coke, it will be seen that a large proportion of the coal yield is consumed in that way.

### COMPARATIVE ANALYSES.

Mr. Brainerd kindly furnishes the following analyses:

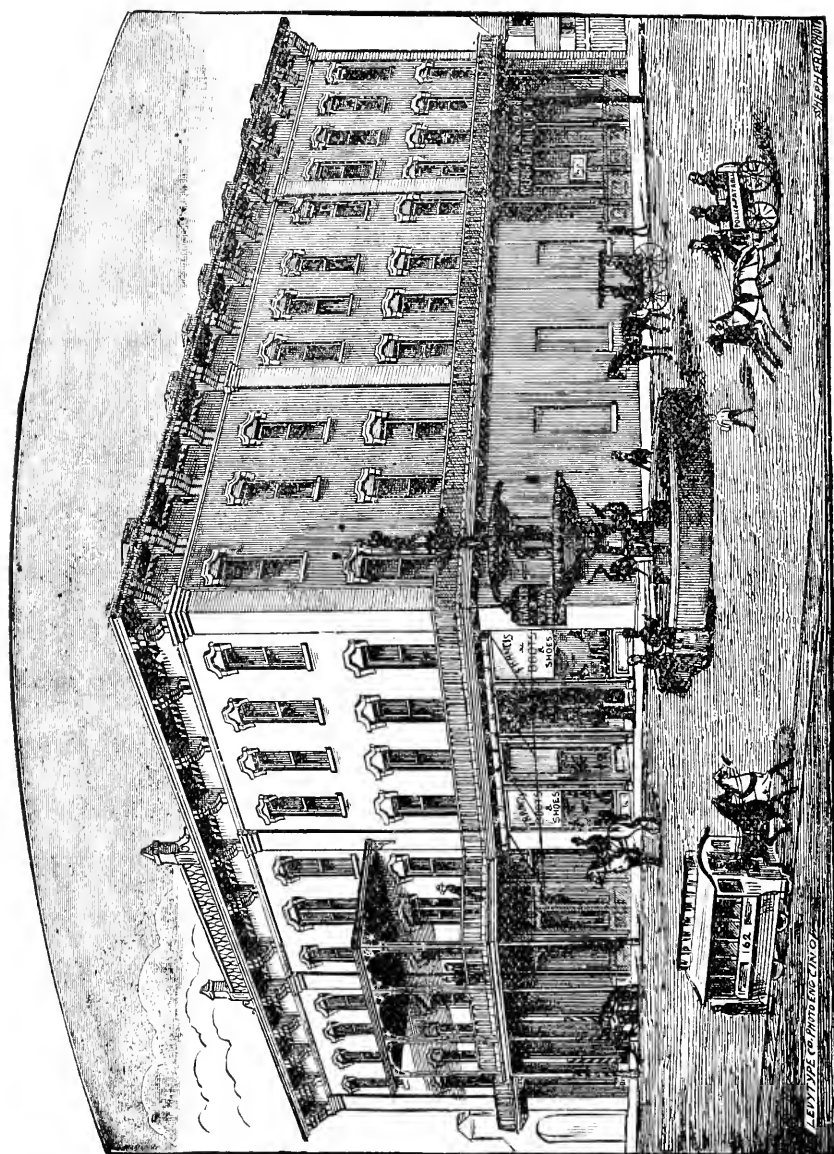
No. 1 Limestone—Tennessee Coal, Iron & Railroad Company—Protoxide iron, 0.440; silica, 2.790; lime carbonate, 94.2203; magnesia carbonate, 2.5190; undetermined and loss, 0.0303.

Limestone No. 2, Stock Pile—Tennessee Coal, Iron & Railroad Company—Protoxide iron, 0.703; silica, 3.380; alumina, 1.297; lime carbonate, 92.482; magnesia carbonate, 0.757; undetermined and loss, 1.3810.

Pratt Coke, Stock Pile—Tennessee Coal, Iron & Railroad Company, Ensley Furnace—Moisture, 0.165; volatile, 1.190; fixed carbon, 86.733; sulphur, 1.081; silica, 5.455; alumina, 2.957; oxide iron, 1.943; lime, 0.315; magnesia, 0.150; color, 10.820 ash; ginger.

Pratt Coke, No. 2, Stock Pile, Sloss Furnace Company—Moisture, 0.170; volatile, 1.179; fixed carbon, 90.163; sulphur, 0.858; ash, 8.660; silica, 3.37; alumina, 3.51; oxide iron, 1.152; phosphorus, 0.032.

Pratt Coke, No. 3—Moisture, 0.500; volatile, 1.700; fixed carbon, 90.026; sulphur, 0.800; ash, 6.660. This was an average sample from a lot made at



FLORENCE HOTEL, NINETEENTH STREET AND SECOND AVENUE.



Sloss Furnace Company's Coke Ovens. Pratt Coke, No. 4, sampled from stock pile, Alice Furnaces, June 17, 1885—Moisture and volatile, 1.600 per cent.; fixed carbon, 83.43 per cent.; sulphur, 0.72; ash, 14.25 per cent.; phosphorus, 0.05 per cent.

Watt's Coke (washed)—Moisture, 0.200; volatile, 1.600; fixed carbon, 93.304; sulphur, 1.116; ash, 4.780; color—ash gray.

New Castle Coke—Moisture, 0.1500; volatile, 1.1200; fixed carbon, 91.4690; sulphur, .6610; ash 6.6000.

Cahaba Coke—Moisture, 0.0750; volatile, 2.7200; fixed carbon, 91.3465; sulphur, 0.7055; ash, 5.1500 (analysis, 1888). No. 2 Coke—Moisture, 0.400; volatile, 1.800; sulphur, 0.867; fixed carbon, 8.752; ash, 7.400 (analysis, 1887).

Coalburg Coke—Volatile, 3.600; fixed carbon, 78.9729; sulphur, 1.9471; ash, 15.4800.

Blue Creek Coke—DeBardeleben Coal & Iron Company—Moisture, 0.2500; volatile, 0.4000; fixed carbon, 92.3268; sulphur, 0.8232; silica, 2.98; alumina, 1.302; oxide iron, 1.412; lime, 0.42; magnesia, 0.086; ash, 6.20; color, ginger.

## IRON, COAL AND LIMESTONE—

### THEIR RELATIVE LOCATION.

Birmingham, while unsurpassed and unequalled in her mineral advantages, her greatest strength and claim is the proximity of iron to coal and limestone. We refer to and quote from the United States Geological Survey, headed "Mineral Resources of the United States, for 1883-4-6."

"It is claimed that the South possesses advantages in its proximity of its ores, fuel and limestone, and in cheap labor, which enables it to manufacture pig iron more cheaply than any other section of the country. This claim is undoubtedly true of several Southern States, and should everywhere be frankly conceded. Upon this matter the testimony of I. Lowthion Bell, the highest authority in England on the manufacture of iron, is available. His opinion is based upon a personal observation of the resources of the South during a visit to the section in 1874. He says: 'In the Southern States of Tennessee and Alabama, and to some extent in Georgia, there are very large deposits of iron ore which lie so near to the coal fields of the valleys, watered by the Alabama and Black Warrior rivers, as to render, in all likelihood, the cost of the bringing together the materials for making iron not more than it is on the Noix Tees. The natural conditions under which ore and fuel are found are such that it would be difficult to find a locality of any magnitude in any country where these minerals can be more cheaply wrought than in ALABAMA. Ultimately there seems nothing, so far as our knowledge permits us to judge, to prevent these Southern States from becoming the cheapest iron-making centers of the Union.' They are that now. See pages 37 and 38, 1884.

"The nearness of the ores to the fuel, the apparent abundance of iron ores and the ease with which they can be worked have caused a rapid development of iron manufactures in Alabama, and consequently an activity in exploitation of iron ore mines." See page 85 of 1886 Reports.

## PROXIMITY OF COAL AND LIMESTONE

Birmingham's coal deposits seem to be practically as exhaustless as her iron. Nature seems to have apportioned each to the other.

The United States Geological Report for 1886 estimates Alabama's available coal, in workable seams over eighteen (18) inches thick, to be 108,394,000,000 tons.

The United States Report says: "The portion of Appalachian Coal Fields covering this State (Alabama), with an area of 5,530 square miles, is the southwestern extremity of that great field. This termination is in the form of a very marked expansion from the narrowness which has characterized the Appalachian system in its passage through Tennessee."—Report of 1883-84, p. 14. This field reaches its greatest width between Birmingham and Tuscaloosa, which lie fifty miles apart. Pratt Mines, with an output of about 3,000 tons per day, is situated five miles northwest of the city, and is just across the valley from the famous Redding ore mines. These mines are now increasing to 4,000 tons per day, and will produce most of the coke-producing coal of the Birmingham District. Coalburg and Blue Creek Mines, both situated about twelve miles from the city, furnish the greater part of the coal used for manufacturing purposes. Moreover, various mines of both grate and coking coal are being developed in the district. The fluxing limestone used in the manufacture of iron—over 98 per cent. calcium carbonate—lies in the valley, between the coal and iron deposits, the principal source of supply now being from a mountain of that material five miles northeast of the city. Thus, there is an inexhaustible supply of all the materials for the manufacture of iron within a radius of seven miles of Birmingham.

## COST OF MAKING A TON OF IRON

While iron and coal may be mined at a minimum cost and lie in almost juxtaposition in the Birmingham District, it may be pertinently asked, What is the comparative cost of smelting? Will it compare favorably with that of Pennsylvania? We unhesitatingly answer, Yes. It must be remembered that the coke industry is comparatively new in Alabama, and the labor employed to make it is not skilled as in the Keystone State. Yet, as Alabama has fine grades of coking coal, her best coke is scarcely inferior to the famous Connellville coke, and as labor becomes more experienced the Alabama coke is each year improving in quality. [The reader is referred to the analyses of coke contained in this volume.] We have said this much about coke, not only on account of its importance in iron manufacture, but because the quality of Alabama coke has been underestimated and misrepresented, as has also the iron ores.

A. F. Brainerd, analytical chemist, of this city, recently delivered an address on this subject, from which we take the following:

"If the proof of the pudding is the eating of it, then our furnace records ought to and do show what our ores run and what calorific duty we obtain from our cokes and what burden and blast it stands, while some would make our ore poorer in iron than others. Why is it that the furnace gets from 40 to 50 per cent. of iron from an equal mixture of our poorest and best ores? Why is it that one of our furnaces has made iron with 2,500 pounds of coke to 2,300 pounds of iron? Another, a ton of iron to a ton of coke. Another, 1.27 per cent. of coke to a ton of 2,300 pounds of iron, making 66 tons of iron with a blast of only 1,150 degrees Fah., for 24 hours. I do not wish to convey the idea that this is done as a regular thing or as an average, but it has been done and is one of the possibilities, and certainly, unless the stock was excellent and did not equal the best in the world it could not be done. \* \* \* Owing to this labor having become more skillful during the past three years, and also owing to extra precautions in assorting and mining the coal, there is fully 3 per cent. less ash in the coke, as shown at the stock piles by very careful and judicious sampling at that time and at the present. The furnaces are also showing this fact by using less of the coke than formerly, and getting more duty from the same. A certain manager of an iron works in this city illustrates the fact that the coke has improved in quality in saying, 'Several years ago I only succeeded in melting four pounds of iron with one of coke in the foundry cupola. I have now been enabled to melt eight pounds of iron with one pound of coke.' How does this compare with our Northern iron foundries? These facts show that our labor is becoming more skillful, and when equally skilled as Northern labor, our raw material will be proportionately improved, and will compare favorably and in most instances forge ahead of them all."

That iron can be manufactured cheaper in the Birmingham District than anywhere in the world where pauper labor is not employed, is a fact now generally conceded and admitted by Pennsylvania iron manufacturers.

The availability of these materials is no less remarkable than the quantity. This is shown indisputably by their costs, which are as follows:

Iron ore,	\$1.00	per ton delivered at the furnace.
Coal,	1.25	" " " " " "
Limestone,	.66	" " " " " "

The entire cost of *material* for the manufacture of a ton of iron being about \$5.50, and the average cost of producing, including materials, less than \$9 per ton.

As mine after mine has been developed, as furnace after furnace has been built, so manufactory after manufactory has followed, and to-day Birmingham manufactures more finished articles out of iron than any other Southern city.

So rapid has been the wonderful development of the Birmingham Mineral District that the entire valley, for twelve miles on each side of the city, is dotted with flourishing villages. There are fifteen of these feeders of Birmingham, ranging in population from 500 to 6,000 people, which, for the most part, are connected with the city by dummy lines, that are gradually building up the valley throughout its entire length.

# STEEL

## HENDERSON STEEL

Prof. A. F. Brainerd, analytical chemist of Birmingham, read a paper before the American Institute of Mining Engineers, on the history of the Henderson Steel Plant, which we here produce:

There has been no enterprise undertaken in this and adjoining States which has attracted so much interest, or has been watched so closely as this, the first successful attempt to convert our ordinary high phosphoric pig iron into steel from native material. Our ironmasters have noticed intently every attempt to convert high phosphorus pig iron into steel by the Clapp-Griffith process in this country, and the Basic process on the continent, and studied the various patents aiming to accomplish the same purpose, and the various litigations arising among different patentees over their rival claims, but up to August, 1887, nothing was done, and no move to introduce any process for making steel. At the time above named, Mr. James Henderson, of New York, came to this place with a view of introducing his patent furnace and other metallurgical processes and appliances. After some delay and personal interviews between parties interested and the inventor, a party of gentlemen, all of moderate means and entirely unacquainted with the manufacture of either steel or iron, decided to form themselves into a body corporate, known as the Henderson Steel and Manufacturing Company, with a capital stock of \$20,000, half of which was supposed to be sufficient to demonstrate the utility of the Henderson process. An old plant located at Boston, Massachusetts, which had been built for the same purpose several years before, was removed to the furnace site located at North Birmingham, Alabama, within a pistol shot of the North Birmingham Furnaces (a part of the Sloss Steel and Iron Company's plant), and on a side track of the Georgia Pacific Railroad; also near the Bessemer branch of the Mineral Railroad, of the Louisville & Nashville system, and also at the intersection of Village Creek and the North Birmingham Dummy Line, and about half way from the city of Birmingham (about three miles distant) to North Birmingham. There is a ledge of dolomite, or magnesian limestone, running through and cropping out on the Henderson Steel and Manufacturing Company's property, which is used in building their plant, and also useful in the metallurgical operation of the furnace. This stone was to have been used in the running of the North Birmingham Furnace, and by the original projectors of that furnace.

The capacity of the plant is about one and one-half tons, and it was originally intended to run it some ten to twenty times a day. Owing to an unfortunate accident, in the shape of a gas explosion, at the first melt, the furnace was so shaken that it has only been run spasmodically, making some three to four melts during the day, and, consequently, doing nothing like its duty, or estimated capacity.

#### THE STEEL PLANT.

This plant consists of a gas producer connected with two small engines, and by them supplied with air through several tuyeres. This producer is fitted up with a bell and hopper for charging the coal, or any flux necessary for slagging off the ash into cinder; also supplied with a tap hole and cinder notch. It was the intention of the inventor to use "coal slake" in this producer for gas. Afterward he used the best Cahaba coal. This producer is connected with the furnace, which is a small, open hearth, revolving bottom and sand joint, this on one side of a crane and casting ladle and pit and connects with a heating and melting furnace, and serving the purpose of a cupola furnace; then this is connected with the masonry and boilers, thence into a stack, etc. Also connected with condenser to condense gases, fumes, and answers as a sort of dust chamber. There is also a rotary engine and very large rotary crusher, used in preparing patent bricks and bottom used in this furnace. In operating the furnace, after drying out and heating up with ordinary coal, the bell is let down and coal is discharged into the hoppers; from them it is fed down and equally distributed into the producer, where it is ignited and burned. The air in certain patented portions is merged with the gas after combustion has taken place at the tuyers and thence it passes along through the open hearth furnace over to the melting and heating furnace, where a lot of pig iron is placed, thence the gas passes under the boilers, thence into the condensing chamber or directly into the stack. The iron being melted, the open hearth furnace is revolved around until an inlet opening comes opposite the tapping hole of the melting furnace, and the charge is withdrawn and run into the open hearth furnace, which is revolved around to proper position, and then the process of dephosphorizing, desulphurizing and decarbonizing goes on, when, after taking out a test ingot, the carbon has been reduced, say from 3 per cent. to 0.12 per cent., the ferro manganese, or speigle, is charged and allowed to mix and incorporate itself with the mass of molten steel. When this takes place the furnace is tapped and the steel runs off into a ladle, thence cast through orifice in bottom into ingot molds, placed all ready in the casting pit during the pouring, and during the converting process a fresh lot of iron is placed and melted into the heating furnace. When another melt is ready the above process is repeated, and so on day and night. It is interesting to note, by comparison of an analysis given below, to see the changes in converting some very poor white and mottled iron into a steel both hard and mild, or soft steel. This steel has been tested physically, and has a tensile strength of 85,000 pounds per square inch. It has been successfully made into hammers, cold chisels, jack-knives, razors, clock and watch springs, paper knives and medals, and, I suppose, some enterprising individual will convert it into corset steel. It has been the aim of the inventor to use only the poorest grades obtainable, and after a great deal of trouble some poor

enough to suit the fastidious taste of the invention was found, and cost \$10 per ton free on board at furnace. This price is strongly contrasted with the Bessemer pig, costing \$17.50 at furnace, or of the \$1.25 ore to make the pig with the \$3.50 to \$5.50 Bessemer ore, or the \$1 labor against the \$1.50 or \$1.75.

This company has decided to increase the capital stock and build some larger furnaces. It is not claimed that this furnace is especially designed to supersede the Bessemer or Basic process, but it is especially adapted to our ores and pig iron, and as to relative cost is not within the province of this paper to discuss, but it is safe to assume it can be made to pay a profit to the producer, and has been eminently successful in showing to the world what can be done with Alabama pig iron.

## ANALYSIS OF DOLOMITE.

Protoxide iron.....	0.3100
Silica.....	4.7500
Lime carbonate.....	62.4833
Magnesia carbonate.....	32.4424
Sulphuric acid.....	0.0065
Phosphoric acid.....	0.0078
Sulphur.....	0.2734
Phosphorus.....	0.0036
	<hr/>
	.2770
	100.

## NO. 1 STEEL HENDERSON.

Carbon.....	0.752
Silicon.....	0.0093
Phosphorus.....	0.0513
Manganese.....	Trace

## NO. 2 STEEL HENDERSON.

Phosphorus.....	0.0757
Manganese.....	0.7700
Carbon.....	0.200

## CAHABA COAL.

Volatile.....	34.12
Moisture.....	2.24
Fixed carbon.....	60.75
Sulphur.....	0.48
Ash.....	2.41

## WHITE IRON.

Carbon.....	2.9778
Silicon.....	1.9605
Phosphorus.....	0.5781
Sulphur.....	0.3286

## MOTTLED IRON.

Carbon.....	2.9626
Silicon.....	1.9597
Phosphorus.....	0.6493
Sulphur.....	0.2246

## THE ELYTON LAND COMPANY

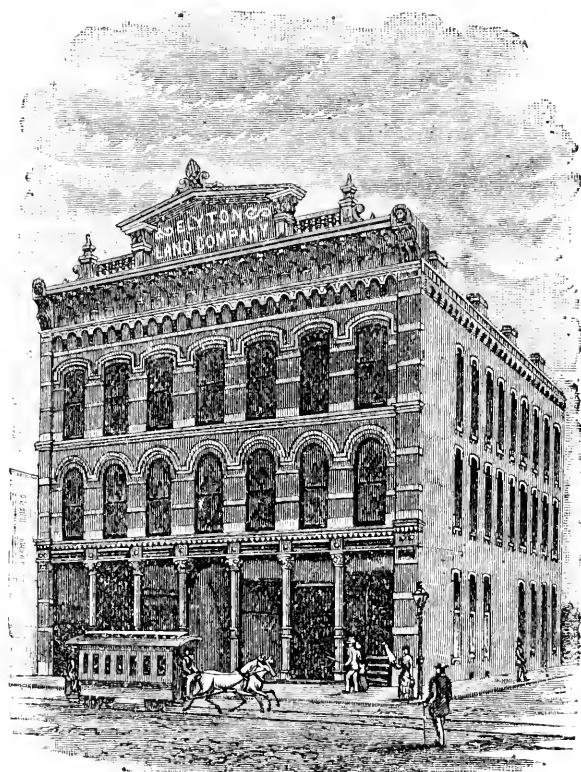
No historical and descriptive sketch of this city would be complete without an appended article on the Elyton Land Company, a company which affords the most remarkable record of expansion and development known to the South, if indeed not to the Union. The following is from the New Orleans Times-Democrat, and reads like a romance. We give this extended sketch in connection with that of the city of Birmingham, for, as a matter of fact, it would be utterly impossible to separate the two, so closely are their past, present and future interwoven. "The history of the Elyton Land Company forms an integral part of the history of the great and growing city founded by its wise, patient and generous policy; and where so much space has been devoted to the child the claims of the parent institution must assert themselves with redoubled force. Never was there a more notable instance of the ultimate triumph of a fixed and honorable purpose. There have been times in the career of this great Company when even its most stalwart champions have been almost ready to give up the fight, when the sun has apparently set forever upon the bright hopes of its originators, and when nothing but the advent of a master mind, fertile in resource, far-seeing in conception and inflexible of purpose—the *justus et tenax propositi vir* of Horace could have guided the shattered vessel to a haven of safety. But such a man was forthcoming. In the darkest hours of the Elyton Land Company its destinies were happily confided to one who nobly "took up arms against a sea of troubles, and by opposing ended them." Splendid alike in the record of its past, in the glory of its present and in the promise of its future, the Elyton Land Company stands out to-day as the chief pride of the most remarkable Southern city of the nineteenth century.

"The small town of Elyton, whence this corporation derived its name, was called after a Mr. Ely, a Federal land agent, who, as far back as 1820, gained the good will of the people of Jefferson County by an act of liberality in allotting to them, at the time of the organization of the county, the quarter section of land, in the midst of which the customhouse was erected.

"In January, 1871, more than seventeen years ago, the Elyton Land Company came into existence. The incorporators had secured clear titles to 4,150 acres of land in the vicinity of the present city of Birmingham. The capital was \$200,000.

MR. JOSIAH MORRIS,

then, and still a wealthy private banker of Montgomery, advanced the money to pay for the original purchase of the company, and at one time held all the title deeds. Col. James R. Powell was the first President of the Elyton Land Company, and his management of its affairs was vigorous and able. In June, 1871, the lots of the Company were offered for sale. Much publicity had been given to the event, and despite inadequate transportation the result was a success beyond everything that had been anticipated. The whole heart of the Company was thrown into the building up of the city it had started. All the



ELYTON LAND COMPANY'S BUILDING.



capital had been invested in land. From then until now the policy of the Company has been one of extreme liberality to settlers, who have virtually been allowed to purchase land for building or manufacturing purposes on their own terms.

"Insufficiency of water supply, which necessitated an expenditure of \$100,000, and the financial panic of 1873, reduced the fortunes of the corporation to the lowest ebb. Heavily in debt, and with no apparent chance of overtiding its difficulties, the company found itself in a serious dilemma in 1875. At this juncture Col. Powell resigned the Presidency, and Dr. H. M. Caldwell was selected by Mr. Morris and his brother directors to fill the vacant post, at which time Mr. Josiah Morris, backed by Col. J. W. Sloss and Dr. H. M. Caldwell, gave their individual names to bridge the company over by a payment of \$25,000 or \$30,000.

#### HENRY MARTIN CALDWELL,

the Napoleon of land financiers, was born in Greenville, Ala., in 1836. He studied medicine, graduated from the University of Pennsylvania in 1857, and began practice in his native town. On the outbreak of the civil war, in 1861, he promptly volunteered, and until the close of the struggle, as surgeon of the Thirty-third Alabama Regiment, he was ever found where duty and humanity called him. For two years after this Dr. Caldwell continued in the practice of medicine, which he then definitely abandoned and entered upon commercial life. His executive and financial ability were soon noticed by Mr. Josiah Morris, who, as already stated, installed him as President of the Elyton Land Company in 1875. The Doctor had only just settled in Birmingham; the duties assigned to him were not only onerous, but practically honorary. All the world knows the story of his subsequent triumphant success, how he outlined the policy which has made the Company, with which his name must always be inseparably connected, the most prosperous of its kind in the world, and how in refilling its own well-nigh exhausted treasury, in contrast with the iniquitous injustice of grasping monopolies elsewhere, the Elyton Land Company has built up Birmingham, fostered her industries and multiplied her capital.

"Dr. Caldwell saw that his Company must always be the guiding spirit in the development of the city. He left to others the detailed carrying out of the manufactures, etc., which his action had encouraged. As time went on and the wisdom of the enterprise became more and more apparent, it was deemed advisable to add considerably to the landed property of the Company. This has been effected without any increase in the original capital of \$200,000. The almost unparalleled absence of litigation that has characterized the enormous sales of the Elyton Land Company forms of itself an eloquent commentary on the just and equitable system that has been adhered to. In March, 1886, these sales amounted to \$200,000, nearly all in residence lots to *bona fide* settlers. In the first three weeks of August, 1887, the transactions reached the stupendous sum of \$1,000,000. From September, 1885, to September, 1886, the total was over \$2,250,000.

"Such is a brief sketch of the career of the Elyton Land Company. Tried in the crucible, strengthened and fortified by a past not destitute of hardship,

the Elyton Land Company bids fair to grow in wisdom and in power. The end is not yet, but the horizon is brilliantly clear, the clouds so much dreaded have been found big with mercy, and have surely broken in blessings over the heads of its organizers.

## BIRMINGHAM'S FUTURE

In the foregoing pages the *past* and *present* of Birmingham have been set forth; between the lines read the *future*. She is now fully equipped for the accomplishment of greater things, for, in the sixteen years of her growth, she has acquired a momentum which nothing can stay. The city has now all the agencies and factors to *command* continued development and growth in all the elements of wealth, greatness and power. Her present status assures the future, and that that future is more promising now than ever is self-evident. A word or two by way of recapitulation. This city owes its existence and present size to the vast natural resources in the immediate vicinity. The presence of Red Mountain on one side and the coal fields on the other is an argument for the future from which there is no appeal. If iron and coal have made the city great in the past, they will make her greater in the future. Birmingham's future rests upon a basis unchanging and unchangeable, and her claims to future greatness are as sure and solid as the everlasting hills which environ her. A. K. McClure, the talented editor of the Philadelphia Times, writing to his paper of Alabama's and Birmingham's resources, says:

Just what this vast field of as yet untested wealth may produce will be known only when the rattling, rollicking iron infant hurries on toward manhood; but discounting Birmingham by all that is yet undiscovered as to variety of iron, it is the most inviting iron field on the continent, with a coal trade in the near future that will be bounded only by the coal ports of the world; and another decade will likely see more than an hundred thousand population here, with the whole region dotted with hives of industry such as Birmingham is to-day. With the marvelous progress made here when stagnation prevailed in all the coal and iron centers of the North, what must be the strides of this industrial center when prosperity comes to revive the same industries in Pennsylvania? This country will draw the young men of energy from the coal and iron mountains in Pennsylvania, just as the fertile prairies of the West have drawn the young men of energy from our Pennsylvania farms, and there is room for thousands of them, with better prospects of success than in any new State or Territory of the Union.

These are strong expressions, but I write them after the most exhaustive inquiry and careful examination, and I know that they are fully warranted. This is the coal and iron empire of the South, and, I believe, the future coal and iron empire of the United States; and it has a climate and soil adapted to the bountiful growth of everything grown in Pennsylvania, with one-sixth of the entire cotton crop of the South added. It is the equal of Pennsylvania in forest, field and mine, with climate, natural highways, and cheapness of product turning the scales in her favor. These are stubborn truths, and let us

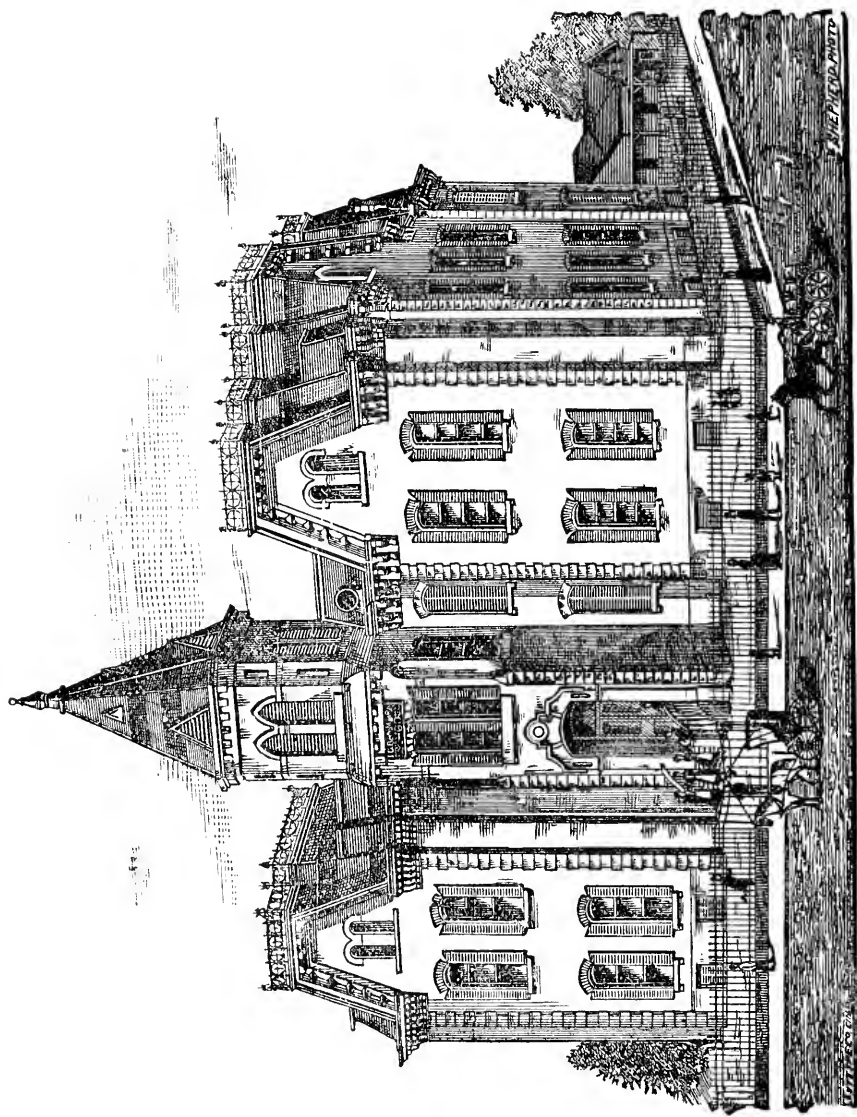
profit by them. They will not make Pennsylvania poor, for her people and resources are equal to any and all the mutations of industry and trade; but they will make Alabama rich, and that will multiply the wealth and grandeur of the whole Union.

## CONCLUSION

Birmingham, with her unrivaled resources, financial, commercial and industrial, her miles of workshops, influential connections, splendid location, superiority of her manufactures, and sterling enterprise and energy of her citizens, is the best type to-day of the concentrated forces of modern civilization, and is evidently but yet in the adolescence of her giant growth as among the great manufacturing centers of the continent.

The various facts and statistics given in the preceding pages, when taken in conjunction with the business sketches that follow, will enable even the casual reader to form an adequate and rational idea of the increase in commercial importance of the city of Birmingham, and the rank she is properly entitled to hold in the sisterhood of cities that constitutes the industrial centers of the Union. Extremely fortunate in location and in the mineral and agricultural richness of the country tributary to her, the energetic and progressive spirit of her people has seized upon the marvelous natural facilities and advantages at their command, and are earnestly engaged in developing them to the highest possible point of commercial utility.

At a first glance the interests of general trade would seem to be dwarfed or overshadowed by the stupendous manufacturing industries that center here; but a second one will convince the reader that the former are exceptionally active, and involve the investment of a vast amount of capital and a proportionate measure of prosperity. Her wholesale trade, which has steadily and rapidly increased within a few years, is in a healthy and prosperous condition, and its annual transactions can be represented only by large figures; while the number and elegance of her retail houses are noticeable, and the leading merchants are conspicuous for their enterprise and stability. In the succeeding pages devoted to Birmingham are sketches of the leading merchants, through whose aid and co-operation this work has been issued.



GRAMMAR SCHOOL BUILDING, BIRMINGHAM.

# BIRMINGHAM.

---

## Statistical and Biographical Sketches of Leading Business Men.

---

### An Interesting Record of Its Trade and People.

---

#### *Mining and Manufacturing.*

BIRMINGHAM MINING AND MANUFACTURING CO., office Third avenue, between Twentieth and Twenty-first streets.—The mining industry is of more vital importance to commercial life than any other branch of activity, for upon this manufacturing and mercantile interests almost wholly depend. This is true, at least, of the iron and coal belt of Alabama. In a historical review of Birmingham as an industrial center, therefore, special mention should be made of those industries which are, from their nature, *creative*, as it were, in their relation to others of less importance. This is peculiarly true of the business conducted by the Birmingham Mining and Manufacturing Co., who own and operate extensive limestone quarries, located five miles from this city. It is not necessary to state how essential to the manufacture of iron is limestone, but let it suffice to say that more than two-thirds of this valuable rock used in the furnaces in and near Birmingham is quarried and mined by this company. On their property are three veins of limestone in seemingly inexhaustible quantities. The equipment is complete for quarrying stone, and, for transportation, a two-

mile double track has been built, connecting with three railroads coming into the city. The two Gates rock crushers operated in the quarries of the Company have a crushing capacity of 3,200 tons per day of ten hours. The sand rock crusher has a capacity of 25 cars per day of ten hours, or 500 yards of crushed sand. On the property of the Company, in addition to the limestone, brown stone and sand, are three veins of red hematite, one vein 4 feet, one 6 feet, and one from 30 to 50 feet thick, the two former of high grade, and the latter of low grade. The limestone is of the best quality and in great demand. Much of it is manufactured into lime by the Company, and nearly all the lime used in this city comes from these kilns. This is sold to customers either in barrels or in bulk. In addition, they mine concrete and building sand for furnaces, foundries and buildings, and have a large and valuable deposit of brown stone for building purposes, which will soon be worked on an extensive scale. In the various branches of the Company's business seven hundred men are employed, and the best improved machinery and methods are used. The President of the Company is Maclin Sloss. The name Sloss is

synonymous with the rise and progress of the iron industry in Alabama. Mr. Sloss is an alumnus of the University of Tennessee, and is a gentleman of culture and superior business ability. Mr. Fred Sloss, a brother, is a partner, and is known as a gentleman of excellent character. He came to this city with his brother in 1876, when there were but 4,000 inhabitants. Since then they have been connected with the iron industry, and have, from the first, taken a leading and conspicuous part in the development of the mineral interests of the State. They have proven to the community that they are indispensable factors in the march of development. They are connected with a number of companies, enterprises, etc., and are justly regarded the leading spirits of North Alabama, and men who stand high, both socially and commercially.

#### *Wholesale Grocers.*

ALLEN, SCOTT & CO., Wholesale Grocers.—Birmingham is fast looming up as a wholesale trade center, and there are many reasons why it should successfully compete with older and larger cities. One advantage, which she has, is the fact that she is becoming more and more every year a prominent railroad center, and her merchants will be enabled to ship goods through this and even adjacent States at the lowest rates of freight. Some of the most enterprising and progressive merchants are realizing these facts, and have established exclusive wholesale houses, and in every instance these ventures have met with signal success.

Among the largest, oldest, and most influential houses to be found here is that of Allen, Scott & Co., the pioneer Wholesale Grocers, and dealers in grain and hay. Their place of business is 1909 First avenue, and 1908 Morris avenue. The business was established in 1885, succeeding Allen, Scott & Sherrard; the latter succeeding James A. Allen & Co., who commenced business in the early days of Birmingham. The storeroom is a handsome one, a three-story brick building 25 feet in width by 182 feet in depth, running through the entire square from street to street. The stock consists of staple and fancy groceries, which are kept in large quantities and are bought from first hands. Every article usually to be found in a wholesale grocery store can be purchased here, and at lowest prices. They keep nothing but fresh

goods, and sell to merchants exclusively. They are competing successfully with Eastern and Western houses, and the scope of their trade extends not only through this, but into adjacent States. They employ a number of traveling salesmen, and are kept busy filling orders for numerous customers. They make a specialty also of grain and hay, for which articles they have a large trade.

Mr. W. C. Scott is a native of Nashville, Tennessee, and was formerly in the wholesale hardware business in that city, and was subsequently identified with the woolen mills there. He is a member of the Masonic order, and a gentleman of high social and commercial standing.

Mr. B. C. Scott, now deceased, was also a native of Nashville, and was formerly storekeeper for the Tennessee Coal, Iron & Railroad Co., at Tracy City, Tennessee. He was an Odd Fellow, and a member of the Knights of Pythias, and was a man who had a large circle of friends that admired him for his many admirable traits.

Mr. C. A. Allen was born in Southern Alabama, and educated at the University of Alabama, at Tuscaloosa, where he graduated. He is a young man, but endowed with indomitable energy, and is a wide-awake member of the firm.

Mr. James A. Allen is father of C. A., and the original founder of this sterling house. He is the senior member of the firm, and takes a lively interest in its affairs, and is identified with their interests, and here his old customers and friends will always find him. Mr. Allen came to Birmingham in 1871, the first year of its existence, and in seventeen years has seen it grow into a large and flourishing city. In this time he has devoted his entire time and energy to his business, and has seen all his efforts crowned with success. He is a valuable factor, not only to the firm, but the city.

This firm thus combines in its partnership the wisdom of age with the energy of youth, and it ranks as the leading house, in this special line, in this city, if not, indeed, in the State.

#### *Coke Pig Iron.*

TENNESSEE COAL, IRON & RAILROAD CO.—The material resources and advantages possessed by Birmingham and surrounding territory cannot be surpassed. Of these, by far the most important are the inexhaustible beds of

the finest coal and iron. The corporation known as The Tennessee Coal, Iron & Railroad Co.,—of national reputation—was established in 1886. The capital stock is \$10,000,000. The vast business now conducted by this corporation in such a thoroughly efficient manner extends through a large range of territory—from Maine to California. The Company is divided into five divisions, namely: The Birmingham Division, which comprises the two Alice Furnaces and the Linn Iron Works; the Pratt Mines Division, which supplies nearly all the furnaces around with coal and coke; the Ensley Division, comprising four furnaces at Ensley; the South Pittsburg Division, which embraces three furnaces at South Pittsburg, Tennessee, and the Cowan Division, which embraces one furnace and mines at Cowan, Tennessee. The daily output of coal is 3,000 tons; of iron, that of the Alice Furnaces 180 tons, and that of the Ensley City Furnaces 600 tons of iron daily. The Company's facilities are as perfect as its connections are influential. It is the largest corporation of the kind in the South, and employs 2,700 men. The officers of the Company are: President, N. Baxter, Jr., of Nashville; T. T. Hillman, Vice-President, Birmingham; Jas. Bowron, of Nashville, Secretary and Treasurer; A. M. Shook, General Manager; J. A. Stratton, Cashier; and J. J. Gray, Sales Agent, Room 3, Johnston Building, Cincinnati, Ohio.

The above are gentlemen of public spirit, conservative, yet fully imbued with the true spirit of enterprise, hence they enjoy a record possessed only by those whose transactions are based upon the strictest regard for commercial honor. The principles which regulate the business policy of this corporation are such as to entitle it to general respect and confidence, while the great extent of its operations has made its position one of national prominence, adding very largely, indeed, to the sum total of Birmingham's volume of business, for it is the chief source whence her industrial population secures support and employment.

#### *The Sloss Iron and Steel Company.*

General office: Alabama National Bank building.—The magnitude and extent of the iron-producing industries clustered around this city are almost as much a matter of wonderment as the vast deposits of valuable mineral.

There are certain of these industries,

by reason of their size and successful record, considered representative in character, and anything regarding them is read with interest, for it is a well-recognized fact that they are the foundation stones, as it were, on which the superstructure of commercial supremacy must rest. The conditions are all favorable for the upbuilding of a great city, and, in view of this fact, the day is not distant when Birmingham, like Pittsburg, will be surrounded by miscellaneous industries of all kinds.

The Sloss Iron & Steel Company is the pioneer and forerunner in a great work. While the chief product of the Sloss Furnaces at present is pig iron, they will ultimately make steel. The quality of the product is the best coke pig iron, and commands in the market the highest prices.

This Company has two furnaces near the city completed, and two at North Birmingham nearly completed. They employ five hundred men in furnace work alone, and will soon have an output daily of four hundred tons. The plant is one of the largest, oldest and best known in the South. The Company was originally founded by Col. W. J. Sloss, the pioneer iron manufacturer, but in February, 1887, was sold, and the present company organized.

The officers are: Thomas Seddon, President; Kenneth Robertson, General Manager, and J. P. Williams, Secretary and Treasurer.

The officers are gentlemen of excellent business qualifications, and thoroughly informed as to the details of iron manufacture.

The Company is, next to the Tennessee Coal, Iron & Railroad Company, the largest and wealthiest in the South. They own fifty thousand acres of coal and iron lands in Alabama. In these tracts of mineral lands are some of the best varieties of iron and coal known to the State. The Company owns also 640 acres in town lots at Bessemer, and has been and is still largely instrumental in building up that marvelous little city.

When all the various branches of the Company's business are in operation, they will employ 2,500 men, with a monthly pay roll of \$65,000. They have coal and iron mines at Coalburg and Irondale, where they mine their own coal and make their own coke. Under the present management the Company has taken a new lease of life, and is but on the threshold of a great work for Ala-

bama, for it must be conceded that such a corporation is a primal factor in the development of the State's great mineral wealth.

#### *Real Estate and Insurance.*

JOHN G. SMITH & CO., 2007 First Avenue.—One of the most influential business firms of Birmingham is that of John G. Smith & Co., real estate and insurance agents, with office at No. 2007 First avenue. These gentlemen combine two important branches of business necessary to the growth of a city. The firm, which is composed of Messrs. John G. Smith and J. Smith Speed, does an immense business, and with their extensive experience and correct and reliable methods make their services of great value to those who place business in their hands.

Mr. Smith is of Scotch descent, and is a native of Georgetown, Georgia, being a son of the celebrated and widely known physician, Dr. Wm. Tell Smith. Mr. Smith has the entire charge of the insurance department, and Mr. Speed has under his management and special attention the real estate department of the firm.

Mr. Speed is a native of Louisville, Kentucky, where he was educated, and was for some years engaged in Government service, being connected with the Postoffice Department. In both Louisville and Birmingham he has been identified with all the public-spirited movements.

They have on sale choice tracts of coal, iron and timber lands. Likewise, desirable business property in Birmingham, houses and vacant lots, tracts of lands adjoining the city limits, and fertile farms. They make a specialty of handling large bodies of land in syndicates, in co operative action or for joint stock companies; while, as insurance agents, they represent some of the largest and soundest companies in the United States. They are agents for the North British and Merchants, Liverpool and London and Globe, Hamburg, Bremen, Commercial Union and Factors' and Traders' Insurance Companies; the Fire Association of Philadelphia, the Fidelity and Casualty Company and others. They control the insuring of large lines of city property and are able and experienced underwriters. Their premiums are as low as the lowest and all losses are promptly adjusted and paid. The rapid growth of the firm's business is due to fair

and honorable dealings, thorough knowledge of the market and values, and those who are guided by Messrs. Smith & Co.'s sound judgment can rely upon securing properties that must prove remunerative investments.

#### *Berney National Bank.*

Birmingham is especially favored in the management of her banks, for it is done upon conservative and intelligent methods, exercising a wholesome influence upon all the business interests of the city, infusing into them the spirit of enterprise and strength, a fact which has given the banks such high standing among the influential institutions of the country. Indeed, it is to the reasonable, conservative, yet, withal, liberal policy of the banks here that the city of Birmingham held her reputation and remarkable prosperity in the past, and upon which she must rely for future success. A notable instance of the foremost financial institutions of the State is afforded in the history and standing of the Berney National Bank. It was established in 1886, with a capital stock of \$100,000, increased to \$300,000 in January, 1887, now has a surplus of \$75,000, and enjoys to day a greater degree of prosperity than at any time in the past.

The officers are William Berney, President; H. F. DeBardeleben, Vice President; J. B. Cobbs, Cashier, and W. P. G. Harding, Assistant Cashier. The Board of Directors comprise such men as H. F. DeBardeleben, T. H. Aldrich, I. Y. Sage, Robert Jenison, Charles Wheelock, Morris Adler, L. D. Aylett, Joseph McLester and William Berney. A Board comprising better, abler or more conservative men could not have been selected either in this or in any other community.

The bank is located on First avenue, between Nineteenth and Twentieth streets, in the banking center of the city. The building occupied is a two-story brick structure, 27½x67½ feet in dimensions. The interior arrangement is neat, attractive, and all that could be desired.

Mr. Berney, the President, is a man of solid worth, and stands high in financial circles as a wise and conservative manager. He was born and reared in Montgomery, and is yet in the prime of life. He served with distinction during the war between the States, and at its close began active business life. When Birmingham was first surveyed he came



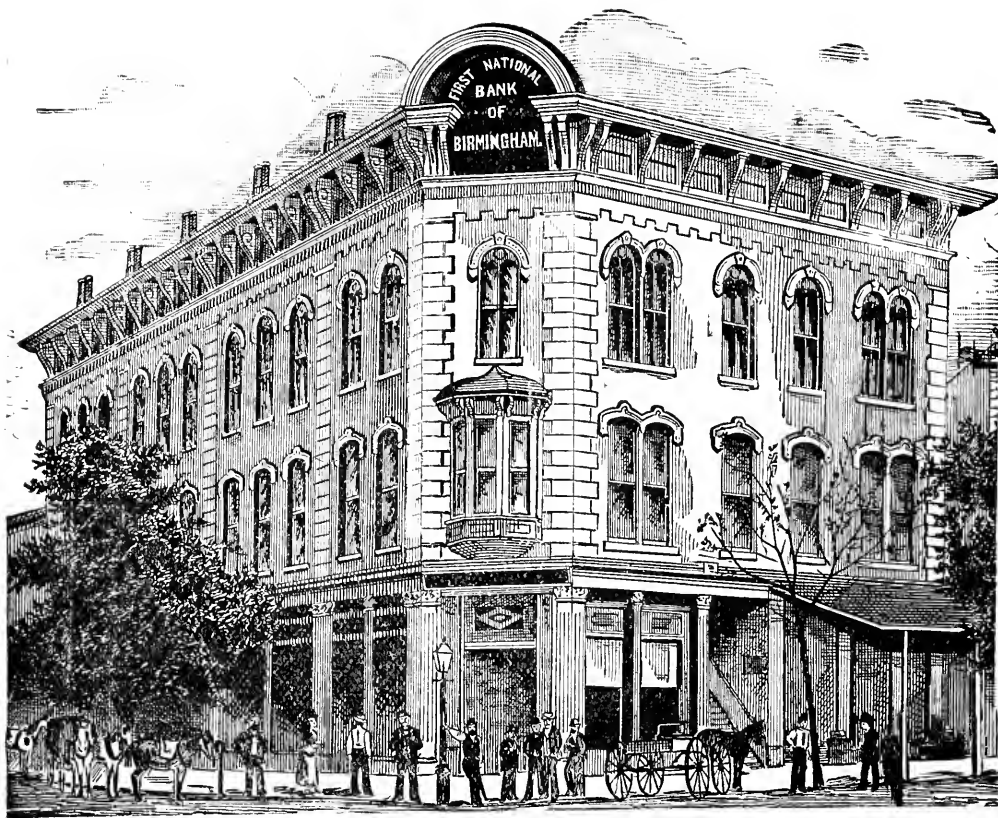


here as Freight Agent for the Louisville & Nashville Railroad Company, and subsequently held the position of bookkeeper in the old National Bank, and still later was appointed Cashier, succeeding Charles Linn. As President he resigned this position to accept the Presidency of the bank which bears his name. His life work has been a remarkable one, and the success which he has achieved has been the result of his great energy and superior ability.

Mr. H. F. DeBardeleben, the Vice President, was born in Antanga County, Alabama. He is a man of sound judgment, enterprising, cautious and conservative, and has proven himself an im-

portant factor in the success of the bank, as well as of other enterprises in the State. Elsewhere in this volume will be found a more detailed sketch of Mr. DeBardeleben's life.

Mr. J. B. Cobbs, the Cashier, is a son of Chancellor Cobbs, and descends from a family noted for its high character and intellectual worth. He came to Birmingham in 1883 as bookkeeper in the National Bank. We are safe in saying that no young man in the city stands higher in either social or business circles than he. In a word, it can be stated that the Berny Bank is a credit to its management, an honor to the city, and yet has a larger and wider field of usefulness.



*First National Bank of Birmingham, Alabama.*

The prosperity of banking concerns of any city is indicative of an era of commercial progress. The city of Birmingham should feel proud of her banking institutions, and among the largest and most influential, not only here, but in the State of Alabama, we mention that of the First National. The bank commenced business in 1884. The building occupied by this institution, on the corner of First avenue and Twentieth street, is three stories, 50 by 100 in dimension. The facade, built of pressed brick, with heavy granite cappings, presents quite a handsome appearance. The main business apartment is a model of elegance, neatness and convenience. It is frescoed in the highest style of the art, and is also embellished with handsome ornamental wood work. The floor is tiled, and it would be difficult to find a more

convenient or better furnished interior in any financial institution in the State. In addition there are all necessary private offices, committee rooms, etc.

The officers are: W. J. Cameron, President; John C. Henley, Vice President; E. W. Linn, Cashier; T. D. Smith, Assistant Cashier, and T. M. Bradley, First Assistant Cashier. The Directors are: H. M. Caldwell, T. L. Huggins, P. H. Earle, W. T. Underwood, T. T. Hillman, William A. Walker, Jr., John C. Henley, W. J. Cameron and E. W. Linn. With such officers and such a Board of Directors, it is no wonder the institution has made such a successful record. Its executive is a guarantee also of future prosperity. It is needless for us to say the First National Bank ranks with the leading banking institutions of the South, and, probably, excepting only the Elyton Land Company, it affords the most remarkable instance of success in Birmingham.

Capital, \$250,000, and surplus, \$125,000.

Mr. Cameron is a native of Montgomery, and of Scotch-Irish descent, and is still a young man. Before identifying himself with his present work, he was connected with the bank of Josiah Morris & Co., at Montgomery. In 1880 he received the position as Assistant Cashier of the Bank of Birmingham, and occupied a similar position in the First National Bank until he was promoted to the Presidency. It has been mainly due to his energy, forethought and sagacity that the bank has prospered.

Capt. John C. Henley, the Vice President, is also a native of Montgomery. He is one of the organizers of the First National, and to his excellent judgment and vigilance much credit is due.

Mr. E. W. Linn, Cashier, and son of Charles Linn, is also a native of Montgomery, born in 1852. He was for a number of years a drummer for a Cincinnati house; was Secretary and Treasurer of the Linn Iron Works, and exchange clerk and collector for the old National Bank of Birmingham. He has shown himself eminently adapted to his work, and worthy entirely of the responsibility of his position.

Mr. Thomas O. Smith, Assistant Cashier, is a son of the distinguished Dr. Joseph R. Smith, of Elyton. He has a bright future, is a young man of ability, energy and tact, and is proving a valuable factor in the success of the institution.

The Bank employs over twenty men, and the increasing demands will necessitate an increase in this force. The Bank is committed to a wise and conservative policy, and is unquestionably among the leading financial institutions of the Southern States.

#### REAL ESTATE, STOCKS, BONDS AND BROKERAGE.

**PINCKARD, DE BARDELEBEN & CO.**—This firm was organized on the 1st of September, 1886, and has since then occupied roomy quarters on the first floor of the Florence Hotel. As regards the composition of the firm there can be no question as it is exceedingly strong. It will be difficult to find anywhere a happier combination of energy, enterprise and experience allied to a practically unlimited capital. Pinckard, De Bardeleben & Co.'s operations have been conducted on a conspicuously large scale, which has placed them at the head and front of their business in the Magic City.

Mr. De Bardeleben is one of the busiest

men in America, and so numerous are the calls upon his time that he wisely leaves the entire conduct of the real estate and brokerage business in the hands of his astute partner.

Pinckard, De Bardeleben & Co. own large and valuable real estate property of every description in and around Birmingham, and intending investors will do themselves an injustice if they fail to inspect the bargains held here. The firm are about to erect on some of their lands a number of houses, which they will sell outright or rent on easy terms to would-be settlers in this overcrowded city.

It is gratifying to find that the anticipations raised when Pinckard, De Bardeleben & Co. commenced business have been more than realized, while the continuance of their career of progress and success is full of promise of future gain to Birmingham.

#### Coal, Saw Mills, Etc.

**S. T. BRITTLE.**—Too much cannot be said of the younger class of representative business men of this city, for it is to their energy, intelligence and liberal spirit that Birmingham occupies her present high degree of prosperity.

Perhaps no one man in the city of Birmingham has done more toward building up the city of magic growth than Mr. S. T. Brittle, whose business career here dates from 1877. Coming here at that time, a stranger, he occupied the comparatively humble position of clerk, and, step by step, won his way up—promotions accorded him from time to time by reason of his exhibiting a fitness for his work and superior business capacity. He has witnessed the struggles and triumphs of Birmingham with a watchful eye and helping hand, and at all times has been found identified with the best interests of the city.

In the eleven years of his residence in this section he has made an enviable record for himself, achieving a name and a fortune of which few men can boast and occupying to-day positions of great responsibility.

He is secretary, treasurer and general manager of the Henryellen Coal Company, at Henryellen, Ala., and also occupies a similar position with the Pratt Saw Mill Company, at Verbena, Ala. Mr. Brittle is a native of Athens, Ala., and was formerly a druggist. He married in the summer of 1880 the eldest daughter of the Hon. H. F. DeBardeleben, president of the Henryellen Coal Com.

pany and also of the Pratt Saw Mill Company.

It is not necessary to state that he fills these offices with credit to himself and satisfaction to the companies named. His success is a reward of merit, for he has given evidence of high order of business ability in the management of his varied business interests.

#### *Land Company.*

#### THE GATE CITY LAND COMPANY.

—One of the most flourishing enterprises known to Birmingham is the Gate City Land Company, organized in March, 1887. Ever since the organization this company has prospered, owing to the fine business abilities of its officers and directors.

The company own 700 acres of land five miles from Birmingham. The property is in every way most acceptable, for no less than four of the most important main trunk lines in the State run through it, giving eight railroad outlets. Several large industries have been originated by this enterprising company, and are now located on the property. Among these are the rolling mills, glass works, the Birmingham Mining and Manufacturing Company (which prepares limestone for furnaces, ballast, etc.), besides pottery works and planing mills. The rolling mills are to add sheet mills this summer, and several more large industries are under contract for location at Gate City. The main object of the company is to develop their mineral lands and glass works property and to furnish cheap and economical homes for working men engaged in different enterprises, which they are in every way able and well prepared to do. The working man will find it much to his advantage to locate on the property of the Gate City Land Company; first, because *nowhere* in this section can he live at so cheap a rate, owing to the favorable offers made by this company, and secondly, because it is the *healthiest* location in this neighborhood, owing largely to the fact that the finest *freestone* water is everywhere to be found on the land.

Mr. Robert Warnock is President, a gentleman well known for his push, enterprise and business ability. He has, since he began business, made his career in life a successful one, ever rising gradually but surely, from the lower round of the ladder, until he has reached his present prominent position, which he so ably fills.

Mr. N. W. Smith, Jr., is Secretary and

Treasurer, and is an able and faithful officer, and a man who enjoys the esteem and confidence of all who know him.

The directors are Messrs. Fred Sloss, Maclin Sloss, Robert Warnock, A. W. Smith, E. G. Taylor and W. P. Hickman, all well known to possess sterling business qualities, as well as being enterprising and progressive men, well calculated, indeed, to direct this representative corporation, of which Birmingham may well be proud.

#### *The Builders' Supplies Company.*

The extensive enterprise displayed by those engaged in the lumber business in this city gives every assurance of rapid increase and development. Among the establishments which are eminently deserving of particular mention in a record of the industries and commerce of the city, few stand higher than the Builders' Supplies Company. Their house was established in 1887, and subsequent to that time has enjoyed an extensive and liberal patronage. The premises occupied by the company are eligibly located on Twenty-third street, between Alabama Great Southern and Georgia Pacific Railroad tracks, and consist of two large warehouses and an elegantly fitted-up office. They have been established since January, 1888, and have two branch houses, one in Anniston, and managed by Thos. S. Forbes, and the other at East Lake. The immense stock carried embraces a full line of building materials and supplies of all kinds, including fire brick, brick, sand, lime, cement, doors, sash, blinds, mantels, paints, glass, slate, stone tiling, lumber, hair, plaster of paris, A. A. tarred felt, tarred felt, two and three-ply ready roofing, building paper, roof coating, roof paint, grates and a full line of builders' hardware, the Company being sole agents for Choctoloco fine oil-pressed, plain and ornamental bricks, also for the Mica Roofing Company, of New York, and Westbrook's line. They have satisfactory arrangements with the Cleveland Stone Company and Zanesville Brick Works, which enables them to place the product of the above named works to their customers much lower than they can be purchased elsewhere. The individual members of this firm are Messrs. J. T. Bradford, W. A. Murphy and Deas Murphy.

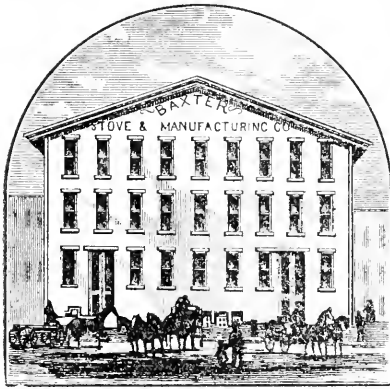
Mr. Bradford is a native of Florida, and has resided in this city nearly two years.

Messrs. W. A. and Deas Murphy are from New York City, and have resided

here over a year. These gentlemen are held in high esteem by the community. The general characteristics of their house for financial solvency, thorough conception of the business in which they are engaged, together with a high standard of personal and commercial honor, would reflect credit upon any community.

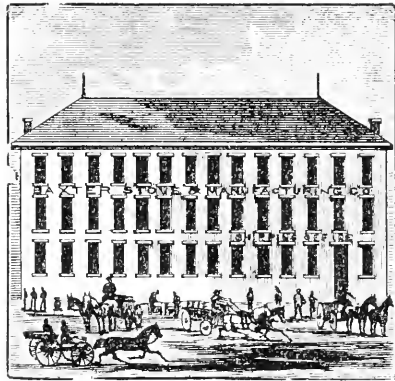
#### *Baxter Stove and Manufacturing Co.*

There is no better place probably on the American continent for the location of a stove manufacturing company than Birmingham. The reason of this is obvious. The close proximity to both iron and coal makes any enterprise of this nature at once a sure success. The proprietors of the Baxter Stove and Man-



ufacturing Company, appreciating this fact, removed to this city from Louisville, Ky., succeeding the establishment of John G. Baxter. The plant was established here in November, 1886, and is nearly two years old. The business conducted is that of manufacturing heating and cooking stoves of all kinds, ranges, mantel grates, stove and country hollow ware, etc., etc. They use none but the best of iron, and are well equipped for conducting the business, and that on an extensive scale. They employ a large number of skilled workmen, and their daily output is very large. Their facilities for manufacturing requires constant additions and the works are gradually extending, and are probably the largest works of the kind south of the Ohio River. Their goods are equal to the best, and command a ready sale in the markets throughout the entire country.

The President of the Company is G. C.

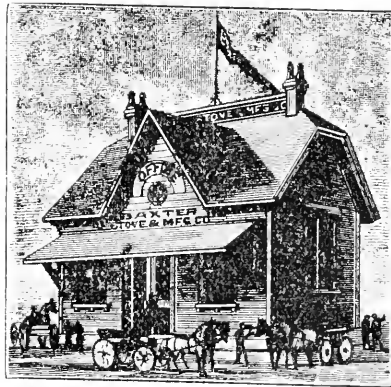


Kelley, a native of Wilmington, North Carolina, where he was identified with the hardware business with George A. Peck. Subsequently he was connected with the Atlantic Coast Line, holding a position in the Auditor's office. He has been a resident of Birmingham six or seven years, having been the head of a large hardware house for that period. He is identified largely with the mineral interest of the State.

W. H. Wooldridge, First Vice President, moved to this city from Louisville, having been connected with the stove works of that city, and while there was President of the same.

W. D. Hill, Second Vice President, also came from Louisville with the Stove Works, which was then known as the Baxter Stove Foundry.

Mr. C. W. Sisson, Secretary and Treasurer, also came from the Falls City



about a year ago, at the time the plant was moved here. We may mention, by way of parenthesis, that Messrs. Woold-

ridge, Hill and Sisson, all married daughters of Mr. Baxter, the late President of the Baxter Stove Foundry, of Louisville.

The Company employs one hundred and fifty hands, and transacts a large business. The scope of their trade is not confined to the United States, but they have shipped their wares to Mexico and the Central American States. It is universally conceded that the Baxter Stove and Manufacturing Company is one of the most important manufacturing enterprises in the South, and as it is the pioneer in its special line, it is destined to revolutionize manufacturing here and prove a revelation to the Southern people.

#### *Pig Iron.*

**MARY PRATT FURNACE COMPANY.**—The furnace is the most important and valuable agency in the matter of industrial development. From this parent industry all others in this coal and iron region spring, and in a historical and commercial review of this nature we accord such enterprises liberal and prominent mention by reasons of their prime importance.

In the great march of growth and development of Birmingham, it would be difficult to single out a more potent factor than the Mary Pratt Furnace. Six years ago (1882) it was established. The location is in the northeastern section of the city, with connecting tracks to all railroads here. There is one furnace and three Whitwell stoves, and the output is fifty tons daily. Fifty hands are employed.

The president is W. T. Underwood, Esq. Mr. Underwood is a Tennessean, but was educated in Louisville, Ky., where he practiced law. He was at one time president of the Chamber of Commerce, this city. He is a gentleman of pleasing demeanor and recognized ability. His well-directed energies have met with full fruition, and he enjoys the confidence and good will of all who know him.

Mr. J. H. Edwards, general manager, is an Alabamian, and was formerly engaged in cotton manufacturing. Mr. Edwards is a man of superior ability and character and is highly esteemed. He has been identified with this company since its organization and has made an efficient and faithful officer.

Thus constituted and operated and managed the Mary Pratt Furnace Company is a credit to Jefferson county, and is doing a good work in adding to her wealth.

#### *Alabama National Bank.*

A true exponent of the thrift of any community is the success and degree of prosperity of its banking institutions. A conspicuous example in this instance is that of the Alabama National bank. This bank was organized November, 1886, and has a cash capital of half a million. The officers are, Joseph F. Johnston, President; T. B. Lyons, Vice President; George H. Waddell, Cashier; H. B. Urquhart, Assistant Cashier. The Directors are, Hon. A. O. Lane, Mayor of the city, General E. W. Rucker, Capitalist, Judge T. B. Lyons, President of the Central Trust Company; Col. R. H. Pearson, Attorney at Law; Maj. John W. Johnston, President of the Georgia Pacific Railroad; Captain Joseph H. Johnston, President, and B. F. Roden, President of the Avondale Land Company. The Board of Directors comprise the public spirited, progressive and most influential men of Birmingham, and is a guarantee, not only of sound financial condition, but at once commits the bank to a wise and economic policy. They do a general banking business, giving special attention to collections in all parts of the United States. The bank building is located on the corner of First avenue and Twentieth street. It is among the handsomest and most showy structures in the city; is three stories in height and 74 by 125 feet in dimensions. The interior of the building is a model of beauty. The walls and ceilings are finished in handsome wood work, carved and beautifully polished, which presents an appearance as striking as it is unusual. The bank is supplied with every convenience and modern improvement. The floor is of tiling, and the windows are made of handsome stained glass. Since its organization it has steadily grown in public favor, and is today one among the most popular institutions of the city. It is proper for us to say, just here, that the Alabama National was originally chartered as a State Bank in 1883, and at that time was organized with a capital of \$200,000. In 1886, however, it was changed to a National Bank. Surplus and undivided profits foot up \$45,000, while the deposits aggregate something over \$500,000, facts which speak volumes for the management. Parties at a distance can not do better than to place their collections and business with this institution. They deal in foreign and domestic exchange, Government and domestic securities, and all business incident to general banking.



Capt. Joseph F. Johnston, the President, is well known throughout this State for his financial ability, enterprise and public spirit. He is a native of the Old North State, and served through the war with the rank of captain. At the close of hostilities he cast his fortune with the people of Alabama, moving to Selma. In the days of reconstruction he was a prominent factor in the redemption of the State from the hands of the corruptionists, rendering valuable assistance to the Democratic party. He is universally regarded as one of Birmingham's ablest and shrewdest business men, enjoying the esteem and confidence of the entire community.

Judge Lyons, the Vice President, is a prominent man and an able lawyer. He, too, like his distinguished associate, served in the army of the Confederate States from the first call to arms until the surrender at Appomattox. He served with credit to himself and honor to his native State—Louisiana. He was a member of the convention of 1879, that made the present constitution of Louisiana, came to Birmingham three years ago and at once became identified with the city's largest and most important interests, and

has proven a valuable and progressive citizen.

Geo. H. Waddell, the Cashier, has been a resident here scarcely two years, coming here from Columbus, Ga., yet in that time he has made many friends, and has shown himself a valuable acquisition to the business men of Birmingham. He thoroughly understands all the details of banking, and is undoubtedly the right man in the right place.

#### *Mill, Mining and Furnace Supplies.*

**MILNER & KETTIG**—The rapid development of the mineral wealth of this section of Alabama has created an enormous demand for mill, mining and furnace supplies, and the outgrowth of this demand has been the establishment of some business houses of an exclusive nature and considerable magnitude. Foremost of this class of merchants is the firm of Milner & Kettig. This house was established more than ten years ago and has enjoyed an unusual degree of prosperity. The demands of the business require two stores. The main store is located on Twentieth street and Powell avenue. It contains a total floor space

of over 2,000 square feet. Conveniently located on the Belt Railroad, they have a large warehouse 200x150, in which they unload all their very heavy goods, thereby saving the drayage and double handling. The total area occupied by this firm is over one acre, and all of this space is filled up with a stock, large and comprehensive, embracing in part mill and mining supplies, wrought iron pipe and fittings, pumps, plumbing supplies, rubber and leather belting, rubber hose and packing, etc., etc. Everything needed by the mining operator to develop and open his mines can be found here at prices that defy competition. It is here also that the furnaces, mills, factories, etc., can find all the supplies necessary to carry on their business. This firm is also largely engaged in the plumbing, gas and steam fitting business, employing the best talent obtainable for this department and doing all work on a scientific plan, using the best sanitary appliances. The people of Birmingham have not been slow in attesting their appreciation, which can be seen by the immense amount of work and contracts they constantly have on hand. Major W. J. Milner, the senior partner, is a native of this State, and for many years has been identified with various interests in this city. He is secretary and treasurer of the Elyton Land Company, and has been in this position ever since the founding of this wealthy corporation. He is a man of fine intelligence, untiring energy and superior ability, and is so well known to the people of this State that he needs no introduction. Mr. W. H. Kettig, the junior partner and general manager of the firm, is a native of Louisville, Ky., where he received his business training. He came to Birmingham some three years ago and entered into his present business. To his good management, sound judgment and business sagacity the immense success of the firm is attributable. Mr. Kettig, like his partner, enjoys the esteem of all who know him.

Having the interest of the city at heart this house has several times been instrumental in starting young merchants and manufacturers into business by giving them substantial aid. Broad and liberal in their views, and by indomitable energy they have succeeded in building up the largest trade in their line in the South. Their trade extends from the Tennessee to the Gulf and from the Carolinas far into the West.

### *Birmingham's Music Trade.*

**JESSE FRENCH PIANO & ORGAN CO.**—There is perhaps no line of trade in all this great and growing city which marks the growth, enterprise and prosperity of Birmingham as does the music trade.

Realizing that Birmingham was destined to become a city second to none in the South, The Jesse French Piano and Organ Company, with a paid-up capital of half a million dollars, commenced early in the fall of 1877, making arrangements to enter the city. December 1 they succeeded the well known house of Gilbert Carter by purchasing, for cash, his entire stock of pianos and organs and stock of notes due from customers, thus getting possession at once of a well-established business.

Mr. Carter, the former proprietor, has been secured as business manager, and with a bookkeeper, tuner and repairer, and a large corps of salesmen, he is holding forth at the old stand, 215 N. Twenty-first street.

The Jesse French Piano and Organ Company consists of the music houses of Jesse French, Nashville, Tenn., O. K. Houck & Company, Memphis, Tenn., and the Field-French Piano Company, of St. Louis, Mo., consolidated and formed into a stock company with Jesse French as President.

Besides the four houses mentioned, this Company have established agencies at Little Rock, Ark., Chattanooga, Tenn., Orlando, Fla., and many other cities and towns in the South and West, but it is our object in this writing to speak only of the Birmingham branch.

Of the many reliable business men of Alabama there are none who holds a higher place in the esteem of the general public than that enterprising, Christian gentleman, Gilbert Carter, business manager of the Birmingham house. He commenced business here less than five years ago without capital or experience, but his close application to business and his strict habits of honesty and integrity have won for him a place in the hearts of all those who have the good fortune to know him and a business reputation of which many much older than himself would be glad to boast. Having established a large and successful business, with the odds against him, and by strict integrity won the confidence of the public, he is eminently fitted for the responsibilities of the position in which he has been placed. Mr. B. F. Newell, the



pleasant and affable bookkeeper, is a student of Moore's Southern Business University, and for the last few years has been employed in the music house as bookkeeper, and is well posted in regard to his duties.

Mr. Frank F. Turner, tuner and repairer, is a graduate of the tuning school in the Conservatory of Music at Boston, and comes direct from Boston to accept his position with this company.

The corps of salesmen are all young and energetic men, and are placing their goods all along the many lines of railroads leaving the city. Mr. Carter's territory consists of Alabama and a portion of Georgia and Mississippi, and he is determined to put their pianos and organs in every town and village in the territory.

Besides their own make of goods, they sell all the leading instruments, both pianos and organs. Among them the Buhr Bros., Hardman, Schubert and New England pianos, and A. B. Chase, Chicago Cottage organs. They sell either for cash or on easy payments, and no one need be without music in their home. If they don't care to purchase an instrument at once, they can rent one and then let the rent apply to purchase.

#### *Boots and Shoes.*

PERRY-MASON SHOE CO., First Avenue, between Twentieth and Twenty-first streets.—In compiling the industries of Birmingham, there are certain controlling staples which exercise a vital influence upon her reputation and trade, and hardly anyone occupies this position more prominently than the boot and shoe trade. No better inducements to the enterprising business man for the investment of capital offers, while there is no branch where popular talents contribute more largely to success than in this line of mercantile pursuit, where patronage depends so much upon public favor. Among the establishments of Birmingham that have evinced the possession of these qualities in a marked degree none stand higher than the well-known firm of The Perry-Mason Shoe Company. This house, which does an exclusive wholesale trade in boots and shoes, was established in 1887. The store, built of brick and most conveniently located in the beautiful McAdory building, on First avenue, between Twentieth and Twenty-first streets, which is one of the largest and best appointed stores in Birmingham, comprising four

stories, each 30x172½ feet in dimensions. This is the largest house of the kind in Northern Alabama, and its trade extends throughout this and all the neighboring States, and the energy and foresight of the firm will soon cause it to extend through the entire Southwest. Their goods are known everywhere as the best, and command the confidence of their numerous customers. The firm does an immense business, their sales for the past year far exceeding all expectations. They have prepared to double this year the amount of business transacted last year.

The members of the firm are Messrs. W. Mason, H. W. Perry and W. P. Craddock.

Mr. W. Mason, a native of Limestone County, Alabama, traveled five years for Richards, Mason & Co., of Nashville, and a time for their successors, Richards Bros. & Co., representing these houses in this section.

Mr. H. W. Perry, a native of Marion, Alabama, belongs to the well-known wholesale tobacco and cigar house of H. W. Perry & Co., this city, having been four years in this business in Birmingham.

Mr. W. P. Craddock is a native of Columbus, Mississippi, and before uniting with the firm was traveling salesman for H. P. Perry & Co., of this city. He is quite a young man and brings enlarged experience to the business.

With ample capital, buying direct from the most celebrated factories and having a long and varied experience in their line, they are enabled to override all opposition and to sell in direct competition with the Northern houses. Their widely established reputation as one of the most reliable houses in Alabama gives them a prestige which few others can boast. These gentlemen stand high in the community in every way, and the reputation which, individually and as a firm, they have built up, is owing solely to their own efforts. Offering, as they do, inducements which few firms can duplicate, dealers throughout the South can find no more reliable or trustworthy firm with which to correspond.

#### *Draper and Tailor.*

E. M. COSTELLO, 107 Nineteenth street.—The business of merchant tailoring may be regarded as one of the greatest importance to the community. As one of the houses in this line of business which is most popular, that of Mr. E. M.

Costello, at 107 Nineteenth street, has attained an enviable reputation. He occupies a handsome two-story brick building, 30x35 feet. The store is elegantly arranged for the display of a very large stock of cloths, cassimeres, broadcloths, suitings, etc. All the novelties of the season are displayed here, and the latest styles are also found in his establishment. Orders from a distance receive prompt attention.

He employs a force of competent and proficient tailors, and as he himself is a practical and experienced cutter and draper, all goods pass the most critical examination before being allowed to leave the store.

His industry and energy have served him well, for he has made his house the largest and best of the kind in this city.

Mr. Costello was born in Ireland, and was engaged in this line of business for many years in Cincinnati. He is widely and popularly known in business circles, and has long been considered as a leading and deservedly successful merchant.

#### *The Moore and Handley Hardware Company.*

It may not be generally known that Birmingham has the largest and most complete hardware jobbing house in the South—the establishment of the Moore & Handley Hardware Company. This fact goes without saying.

The firm was established in 1882, and from a modest beginning has developed into the present immense business. The premises occupied are located on Powell Avenue, between Twentieth and Twenty-first streets. The building is a handsome three-story brick and stone structure, 100x125 feet in dimension. Its interior arrangement is a model of system, and a fine example of the adaptation of means to end. It was planned and constructed by the proprietors with an eye to best subserve the purposes of facilitating the handling of hardware, and in accomplishing this they have spared neither pains nor expense in supplying the building with every adjunct and convenience known to similar establishments East. The entire building is filled to repletion with a stock embracing everything in the line of light and heavy hardware. Some idea of the magnitude of the stock can be obtained when we state that the floorage comprises 37,500 square feet, or, with shelving, 1½ acres of hardware. This mammoth establishment

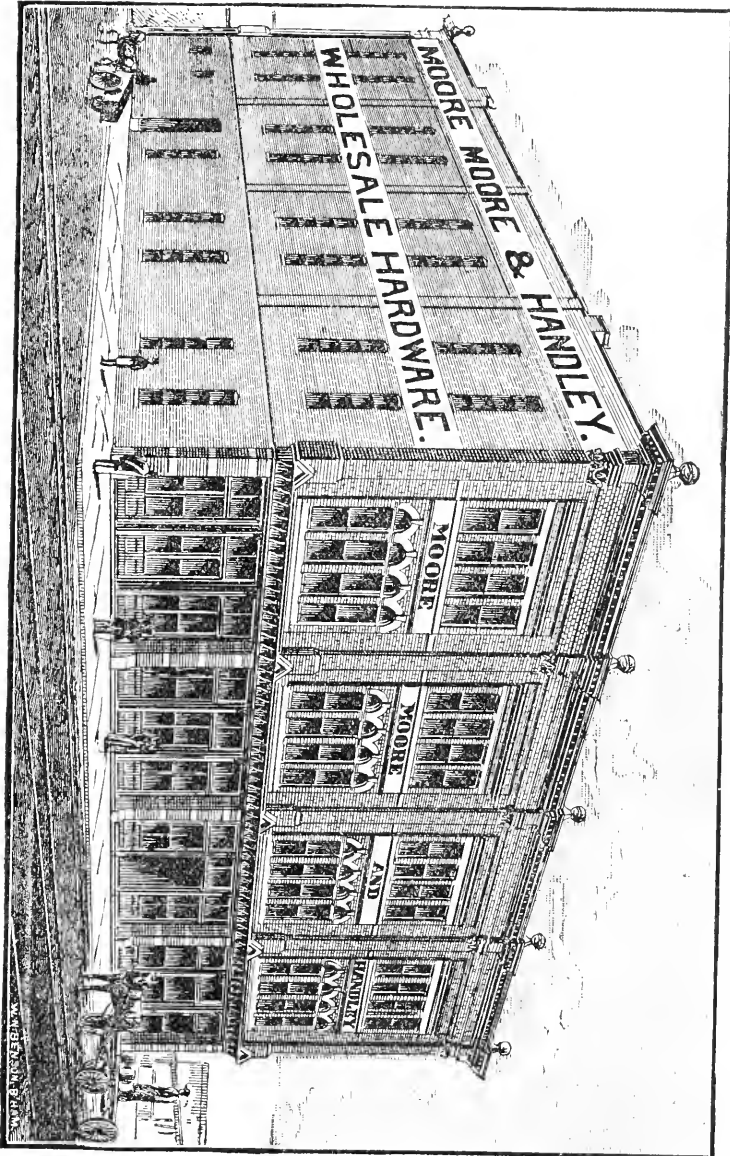
is equal to twelve ordinary stores. A considerable expense is saved in the receiving and shipment of goods, as the store extends to the Louisville & Nashville and Alabama Great Southern Railroads, thus avoiding the necessity of rehandling, and the saving is given to customers in the shape of reduced prices. This convenience in handling goods also enables them to fill all orders promptly and with dispatch.

The Moore & Handley Company are manufacturers' agents for Fairbanks Scales, Atlas Dynamite, Diamond Coke Forks, Page's Leather Belting, Revere Rubber Belting, Black Diamond Steel, Rockling's Wire Rope, Tanite Emery Wheels, Rand Drills and Burden's Shoes and Rivets. They are also agents for Erie City Iron Works Engines and Boilers, and deal in every style and variety of machinery, embracing gins, presses, saw mills, grist mills, seed mills, saws, pulleys, shaftings, etc., etc. In shelf and heavy hardware may be found nails, bolts, rivets, railroad spikes, nuts, washers, horse shoes, anvils, bellows, vises, forges, axes, hammers, hatchets, saws, wheels, tools, ropes and handles of all kinds, well buckets, barbed wire, locks, hinges, butts, screws, hubs, rims, spokes, shafts, axles, springs, table and pocket cutlery, picks, shovels, wheelbarrows, dumpcarts, lace leather, valve and harness leather, babbit metal, packing, and numerous other articles usually found in a hardware jobbing house. In addition, a full stock of railway, mining and furnace supplies is kept constantly on hand.

In prices the Moore & Handley Hardware Co. sell as low as the lowest, and no similar establishment in the United States can undersell them. Customers will find their price lists as low as those of New York or Pittsburg. They buy direct from manufacturers, and, being possessed of ample capital, they save the discount on all bills. The scope of their trade is wide, extending through the South and West, and rapidly increasing.

On the first floor of their spacious building is the elegant office, constructed of polished and beautifully carved cherry wood, plate glass and brass railings. It is seventy-five feet in length, and most tastefully fitted up, and is supplied with every convenience for office work. Here may be found a room specially set apart for customers, and where all are welcomed and made comfortable.

A word or two regarding the individual members of this immense enter-



prise may not prove uninteresting to our readers.

Messrs. J. D. and B. F. Moore are natives of Carroll County, Georgia, having moved from their native State only a few years ago. They have grown up and become business men since the war, and hence belong to the younger and new class of Southern merchants. They are the best representatives of the better and more thrifty class of Southerners, who, eschewing politics, have assiduously set about retrieving the lost fortunes of their fathers. How well they have succeeded has already been told in this article, a success which has been the outcome of energy and business ability.

Mr. W. A. Handley is also a native of Georgia, Heard county, but has lived many years in this State. He is also identified with the firm of Handley, Sullivan & Handley, and is a man known far and near for his prudence and business sagacity.

#### *Real Estate.*

JOHN T. DAVY, 2007 First avenue.—This enterprising real estate business was established by Mr. John T. Davy less than two years ago. His office is most eligibly located, at 2007 First avenue, in the heart of the business center. Mr. Davy has for sale the finest classes of all kinds of city property, large tracts of coal, iron and timber lands, and farms from five to 500 acres. He is also Secretary and Business Manager of the Linwood Improvement Company, and will give free valuable sites for manufacturing enterprises.

Parties desiring to locate in Alabama should in advance correspond with Mr. Davy. This gentleman has extensive dairy and truck farms near the city for sale. He is from Yazoo County, Mississippi, and is most highly respected and esteemed in local trade circles. Those desiring to effect the sale, purchase or transfer of real estate, will find that by consulting Mr. Davy, transactions can be made promptly and profitably. Since his establishment he has enabled those seeking investment in this State readily to find what they wanted, and those who have had land to sell have always easily obtained purchasers through his agency.

Mr. Davy is one of the best known and most highly esteemed business men of the city, and has met with such success as only upright dealings can attain.

#### *Wholesale Hardware.*

FRANCIS & CHENOWETH, Twentieth street and Powell avenue.—In every city there are certain firmly established business houses, which, by reason of their extended and growing reputations, the superior quality of their goods, and the high social and business standing of their members, overshadow all others. In Birmingham such a position the house of Francis & Chenoweth occupies. This house, established in 1886, and succeeding that of Thompson, Francis & Chenoweth, does an immense wholesale hardware business.

The premises are most centrally and conveniently located for the carrying on of their business, being situated near the Union Railway Depot, on corner of Twentieth street and Powell avenue. The dimensions of the building are 50x150 feet. It is built of brick, and has four stories and a basement. Every facility is provided to make the establishment the best of its kind in every way. The entire four floors are packed with the best selected stock of American and foreign hardware to be found in the South. The house handles heavy hardware, tools, iron, steel, builders', mechanics' and manufacturers' supplies, farm implements, handles of all kinds and cutlery. A specialty is made of sash, doors, blinds, plaster, cement and hair. This house does a magnificent business throughout Alabama and the entire South.

Mr. J. B. Francis, a native of Kentucky, was formerly in the merchandise business. Mr. W. A. Chenoweth, also a native of Kentucky, has always been in the hardware trade. These gentlemen are not only courteous and affable to all, but are, as well, sound established merchants. They are among the leading firms of the South, and one with which correspondence will most surely result to the advantage of those who wish the best and most reliable goods in their line.

#### *Contractor and Builder.*

G. JOHNSON, Room No. 22, Office Building.—One of the leading contractors and builders lately established in the city of Birmingham is Mr. C. Johnson, at room No. 22, Office Building, on First avenue. Mr. Johnson established himself in this city in 1887, and his business in contracting and building has been immense from the first day. He

early learned his business, and soon became an expert at his trade, having been in the building business the greater portion of his life. There is nothing in the way of contracting or building that Mr. Johnson does not attend to with promptitude, his work always being done in the best manner and at most reasonable prices. By his superior work and popular methods he has reared an enterprise which entitles him to the distinction of a representative business man in his department of industry.

#### *Fine Groceries.*

TITCHE, Twenty-second street, between Second and Third avenues. It is seldom that a mercantile house, seemingly yet in its infancy, may be truly said to stand *first* in the front *rank* and *file*.

Messrs. Titcher Bros., however, are justly entitled to this position, and we cheerfully accord them first place in this respect.

Devoted to the business of fine groceries, they are located in a handsome three-story brick building 30x100 feet, at No. 213 Twenty-second street, between Second and Third avenues.

At a glance the visitor is struck by the attractive manner in which everything is arranged, displaying at the same time matchless taste and judgment in the selection of their large stock.

No little credit is due these gentlemen for the push and energy that have characterized their successful efforts in the conduct of their business. They succeeded Mr. N. F. Miles on March 3, 1887, and since have met with eminent success. Catering to the wants of the first people of the city, their trade is constantly increasing.

The firm is composed of Henry H. and Edward Titcher, both formerly of Louisiana. They are gentlemen of the highest character, while their practical knowledge for properly conducting their business is unsurpassed.

Their well-merited success and fame as the leading *fine grocers* of Birmingham have been attained by close devotion to business, and attending to the wants of their patrons.

#### *East Birmingham Land Co.*

The very large enterprise represented by the East Birmingham Land Company, established December 2, 1886, ranks among the leading land companies of Bir-

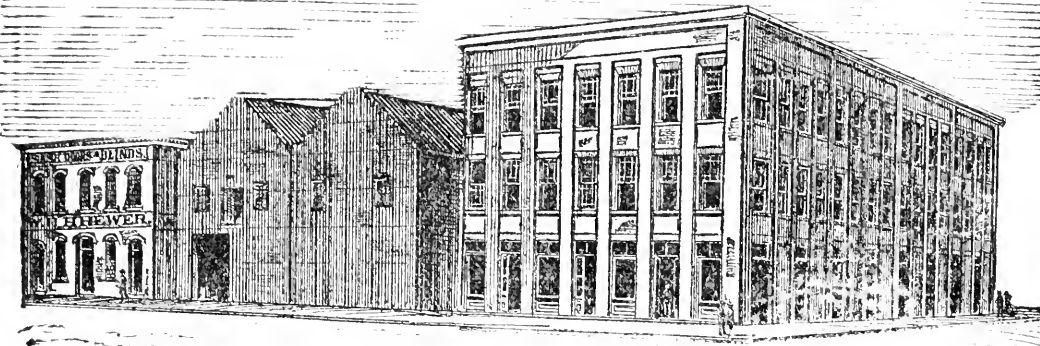
mingham. This company owns 708 acres of splendidly located land, which is but an extension of Birmingham proper, as all the avenues in the city extend in straight lines through this property. It cannot be called a suburban place for this reason. No other land company here has property similarly located. This land is divided up and sold for building purposes, and which, day by day, under the pressure of improvements and the extraordinary growth of population on the East Birmingham side of the community, is rapidly increasing in value. This company owns the Union Railway Station and the East Birmingham Steam Motor Line and the East Birmingham Union Belt Line, and, therefore, having every convenience in the way of railroads to connect East Birmingham with Birmingham proper, offers to the public as convenient a tract of land in every way for building purposes as any in the market. On the company's property plants of several large industries are in operation, viz: The Birmingham Machine and Foundry Company's Works, with a capital of \$100,000, which is the largest plant of its kind in the South; East Birmingham Iron Roofing and Corrugating Company, cash capital \$25,000; the East Birmingham Architectural Iron Works, cash capital \$100,000; the East Birmingham Sad Iron Works, cash capital \$25,000, and the Birmingham Mineral Paint Company.

The company is establishing a 100-ton iron furnace, cash capital \$500,000; also a large rolling mill, plate mill, chain works and fire brick works.

The Anglo-Birmingham Pottery Company, capital \$350,000, is to establish its plant on the East Birmingham territory.

Mr. George C. Kelley, the president of the company, is a native of Wilmington, North Carolina. This gentleman is as well known to the public as any man in Birmingham, having been in the city from its earliest days and for years in the wholesale hardware business. He is president of the celebrated Baxter Stove Works, vice president of the American National Bank, president of the East Birmingham Iron Roofing and Corrugating Company, president of the Anglo-Birmingham Pottery Company, and president of the East Birmingham Sad Iron Works.

Mr. W. J. Cameron, treasurer of the company, is a native of Montgomery. He is president of the First National Bank, and is connected with many of the finest industrial works in Birmingham.



He is a man much respected for the excellent character he bears and for his splendid business capacity and knowledge of finance.

Mr. J. H. Heineke, a native of Hanover, is the affable secretary of the company. He is a Free Mason, and for many years has been District Deputy Grand Chancellor for the Knights of Pythias. He is, too, secretary and treasurer of the endowment rank of the same order, and withal an excellent gentleman.

#### *Sash, Doors and Furniture.*

W. P. BREWER, manufacturer of and dealer in Sash, Doors, Blinds and Furniture, corner First avenue and Sixteenth street. This well-known house supplies the wants of the builders and contractors of this city, besides shipping liberally to the trade throughout the State.

Mr. W. P. Brewer has long been before the public in this line, having been established in Birmingham since 1875. Manufacturing all his own stock he is well equipped to conduct the business successfully. His premises are well arranged for the economical and successful conduct of his business, on the corner of First avenue and Sixteenth street. The size of the main factory is 50x140 feet, while the plant is 200x140 feet. Sixty-three hands are employed. In sash, doors, blinds and supplies generally he offers unusual facilities to the trade.

Sawing all his own lumber, as he does, and manufacturing everything from the

stump, and having a very large stock to select from, he is enabled to deal generously with his patrons, who in return are giving him an increasing yearly trade. There are sixty-three machines used on the premises, all of Fay's, Smith's and other most approved makes, and the output per annum is not less than \$75,000.

All the goods manufactured here are made under the personal supervision of Mr. Brewer, which enables him to guarantee quality and durability. He is prepared to execute on short notice work of any size or style, made of white pine from the forests of Michigan and Wisconsin, or from Alabama yellow pine, which, doubtless, for durability surpasses any other wood known to the trade. He keeps a fine selected stock of best patterns of moldings on hand, and having scroll and band saws he can cut from the finest fret work up to the largest and heaviest timber used. He has 1,000 patterns of scroll work to select from. Every kind of turning Mr. Brewer does in newel post, stair and veranda balusters. For window and door frames Mr. Brewer has a special machine. This enterprising gentleman does a large wholesale and retail furniture business, having both common and fine grades.

He has the largest and best factory in the State, with machinery and ample capital to do all of the above work. Among other things Mr. Brewer supplies or makes rough and dressed lumber, laths, shingles, weatherboarding, molding, balusters, brackets, mantels, window

and door frames, and all kinds of building material, parlor and bedroom suits, chairs, tables, bureaus, washstands, bed-springs, matting, wardrobes, safes, mattresses, bookcases, hatracks, office desks, stools, divans, whatnots and sideboards.

Mr. Brewer is a native of South Carolina. He has given twenty-five solid years of his life to actual experience and hard study of his present business. In conclusion, we can but recommend the readers of the business history of Birmingham to him when they want pleasant business relations and goods at manufacturers' prices that bear the representation made. Mr. Brewer is an old citizen, and enjoys the public confidence, as is represented by the liberal patronage which he receives.

#### *East Birmingham Sad Iron and Manufacturing Co.*

A most important industry and a potent factor in the growth and prosperity of this city is the Sad Iron and Manufacturing Company, located in East Birmingham. This enterprise was inaugurated in 1887, with capital stock paid up of \$25,000, but did not begin operations until the present year.

The plant is an extensive one, and the only one of the kind in the South.

Fifty men are employed, the majority of whom are employed in this special line of work. The buildings are supplied with the best and latest improved patent machinery, and the product is equal to the best establishments North. The company make a specialty of chilled sad irons (flat or smoothing irons) and sash weights. They supply the trade through the South and West, and are rapidly introducing their goods into new territory, the business growing from month to month.

Mr. George C. Kelley is President and Treasurer. Mr. Kelley is a leading spirit in Birmingham's growth and progress, and is among the most energetic and able business men in the State. He is President of the East Birmingham Land Company, Vice President of the American National Bank, and director of several other enterprises in and near this city.

The Vice President and General Manager is Mr. George B. Bates.

Mr. Bates has had long experience as an iron manufacturer, and is a capable and conservative officer. He is a native of Alabama, and has resided in Rome, Georgia, and has been a resident of this city about six months.

#### *East Birmingham Iron Roofing and Corrugating Co.*

The suburbs around this city are rapidly growing, and several of them are destined to become the sites of many manufacturing enterprises. The leading place just now seems to be East Birmingham, for it is the home of a number of new manufacturing establishments, among them being the Iron Roofing and Corrugating Company. This company was established in 1887, with the following officers: George C. Kelley, President; C. W. Sisson, General Manager and Treasurer; W. D. Hill, Secretary. It has a paid-up capital of \$25,000.

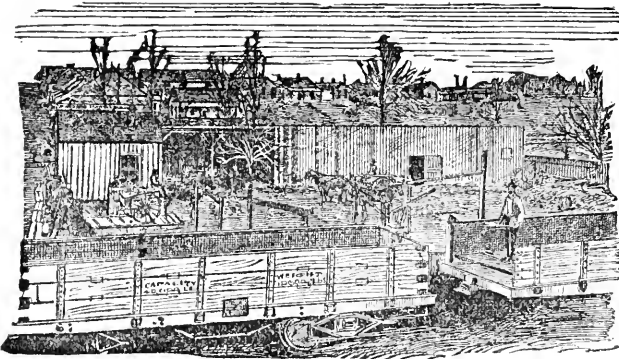
The officers are gentlemen of well-known and high standing in manufacturing circles, and their management is a sufficient guarantee of an excellent product.

The Company's premises consist of buildings, which are supplied with the requisite facilities for manufacturing the celebrated iron roofing and corrugated material for covering buildings. The cheapness and durability of this roofing is unquestioned, and it has rapidly grown in popularity, the sales extending through this and adjacent States. Many buildings in this city are protected with the iron roofing manufactured by this Company, and in cases of the longest use it has given satisfaction to property owners.

The works are now running to their utmost capacity, and will soon have to be enlarged.

#### *Dry Goods, Notions, Etc.*

T. S. SMITH, Twentieth street, between First and Second avenues.—This is one of the most popular and best known retail and wholesale establishments of the kind in Birmingham. The general tasty arrangement of so many classes and different grades of the same kind of goods has given general satisfaction to the buying public. Here you can find dry goods to suit the poor and rich, goods of superior quality and cheap. Finer grade and even the finest to suit those whose fastidious taste demands the best. Notions of all kinds, furnishing goods and fancy goods to suit the ladies, including hosiery, corsets, buttons, fans, umbrellas and parasols and all the requirements of a first class department. Clothing and hats have a special department; also caps, boots, shoes, hardware, saddles, bridles, harness, groceries, flour and feed, and everything one could wish for or desire.



*Grate and Steam Coal.*

**MOSS & MORSON.**—The proximity of this city to coal fields, together with its easy accessibility by rail, have made Birmingham a general distributing trade center in this line. Messrs. Moss & Morson, successors of Leith, Miller & Mann, do an immense retail as well as wholesale business in grate and steam coal. These enterprising gentlemen were established February 4, 1888, from that date having had a very good business. Besides dealing in grate and steam coal, they are exclusive agents for the celebrated Walker County Splint and Semi-Cannel Coal. The office and yard of this firm are most conveniently located on Twenty-fourth street and the Georgia Pacific Railroad. This firm also supplies wood to parties wishing it. All orders received at this house are filled with promptitude, and coal and wood in any quantity are promptly delivered.

J. B. Morson was born in Richmond, Virginia. This gentleman was engaged for some years in sugar plantations in Louisiana, whence he came to Birmingham.

Mr. A. T. Moss is a native of Louisville, Kentucky.

These gentlemen have built up a remarkably good trade since their brief establishment here in the coal trade. They are always careful and attentive to the interests of their business, added to which they possess the always successful characteristics of energy and perseverance.

#### *Lumber.*

**MOORE & WEBB,** Seventeenth street and First avenue.—Among the leading dealers in lumber in this city, there are

none who occupy a more prominent position than the Messrs. Moore & Webb, the successors to Mr. Dawson. They opened their business on March 26, 1888, and are located at Seventeenth street and First avenue.

They deal in lumber, rough or dressed, for shingles, or lath, mouldings, flooring and weatherboarding.

There is a planing mill on the premises, which has every convenience for the successful management of the immense business, which extends throughout and outside the city.

At the mill P. E. Staples makes a specialty of scroll work, and J. A. Rudolph of woodturning.

Mr. Moore was born in Alabama, and Mr. Webb in North Carolina. They are men of considerable business ability, their success being due to those old and standard principles of business honor, which are sure to be crowned with success.

#### *West End Land and Improvement Company.*

The importance of Birmingham as the metropolis of the rich belt of the South has created an active demand for real estate, advantageously located in the city and suburbs. One of the leading and best established corporations in this connection here is the West End Land and Improvement Company, established in 1886. This Company owns 750 acres of the choicest land to be had in this neighborhood for building purposes. This property the Company cuts up and sells for lots, and being but two and a half miles from Birmingham proper, a more admirable location it would be impossible to find, especially as the corporation has a direct street car line of their own connecting their property with Birmingham. This Company, since its foundation, has done a flourishing business, the reverse being almost impossible with its present able officers and directors (seven) at the head of affairs.

Mr. R. H. Pearson, the President, is a native of Bullock County, Alabama.



He is well known in the city and State as a most eminent lawyer as well as being connected in a prominent way with many of the most useful and successful industries of Birmingham.

Mr. T. B. Lyons, Secretary and Treasurer, was born in Louisiana. This gentleman, too, is well known in this section as Vice President of the Alabama National Bank, and President of the Central Trust Company of Alabama.

Those who wish to buy property in one of the finest suburbs around Birmingham cannot do better than seek the sound judgment and judicious advice of the above gentlemen, from whom they can rely upon securing property that must inevitably rise in value and prove remunerative.

#### *Groceries.*

**YOUNG & GAGE**, Avenue D and Twentieth street.—The increase of the grocery trade of Birmingham has been commensurate with that of her other industries, and there are within the city limits firms whose standing is as well assured, and whose reputation is as extended, as any in the South. Among these the well-known house of Young & Gage occupies a high rank.

Founded in March, 1887, this establishment, succeeding that of Whilden & Campbell, has displayed as much vigor and enterprise as any of its competitors. The building occupied is spacious, being 50x100 feet in dimensions, built of brick, and three stories high, is well lighted and fitted with all modern conveniences and appliances. The annual sales of this house amount to \$150,000.

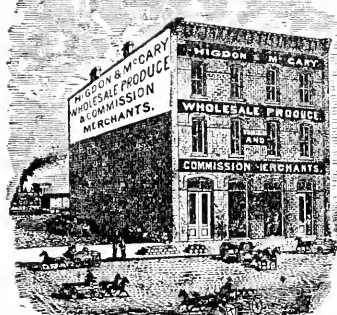
The line of groceries is as choice and varied as can be found elsewhere, embracing, as it does, staple and fancy groceries, fine hams, potted and tinned meats, biscuits, Gordon & Dilworth's preserves and jellies, as well as a full line of Crossett & Blackwell's goods, and a full stock of California pears and peaches during the season; Charles P. Mattox's Snowflake Corn, besides others too numerous to mention. The house makes a specialty of the finest teas and coffees. A Japanese manages the tea department, and the house roasts its own coffee. Another specialty of the house is the finest stock of Havana cigars always on hand, which they import direct. Their flour they get in wholesale quantities, by the carload. Their scope of trade reaches through Alabama and the surrounding States, and is rapidly increasing. Mr. F. D. Young is

a native of Marion, S. C., and has long been connected with the grocery business.

Mr. V. S. Gage, his partner, is a native of Union, S. C., and formerly was in the large wholesale grocery house of Francis H. Leggett & Co., New York.

These gentlemen are men of high standing and business capacity, being esteemed by all who know them. No more reliable or staunch house exists in Birmingham than this well-known and respected firm, and their ample capital enables them to buy and sell at prices which few can duplicate.

**HIGDON & McCARY,**  
WHOLESALE  
COMMISSION MERCHANTS



**FRUITS & PRODUCE**  
2019 & 2021 MORRIS AVENUE  
**Birmingham, Ala.**

*Wholesale Fruits and Produce.*

**HIGDON & McCARY**, 2019 and 2021 Morris avenue.—This is a very important business in this city. The wholesale fruit and produce trade of Birmingham has assumed large proportions—larger than that of many more populous cities. Among the first to engage in this line of business and a house widely and favorably known, is the one whose name heads this article. In this line Messrs. Higdon & McCary stand at the head, having been here the longest, and paying strict attention to their business have worked up an enormous trade. The people have confidence in these young men, and know they will be treated right, whether buyers from them or shippers. Their business has increased to such an extent they had built, about a year ago,

a substantial three-story brick building, only half block from main depot, fronting 50 feet on Morris avenue, and running back to Louisville & Nashville Railroad track, where they unload their cars right into their store. The building is fitted up expressly for their business, with the best banana rooms, air tight rooms, refrigerators, coconut bins, fine elevators, and in fact everything necessary for their business. They are supplying the jobbing trade all through this country, as they get their produce in such large quantities that they can at all times supply the demand for anything in car lots. They make a specialty of water-melons, apples, bananas, oranges, coconuts, lemons, potatoes, onions and cabbage, and in their season vegetables of all kinds. Any one who wishes to ship or buy anything in their line will do well to correspond with them. They are the largest produce merchants in this section, and refer to the banks and leading business houses of Birmingham.

#### *Jewelry.*

THE OBEAR JEWELRY CO., 2014 2d ave.—This store, which is a spacious and attractively fitted up apartment, 25x120 feet in dimensions, contains, in the line of stock carried, a full and complete assortment of beautiful and artistically designed wares, including fine gold and silver goods of all descriptions, diamonds, watches, clocks and jewelry of all varieties; also a complete line of gents' solid gold chains, ladies' vest and children's chains, ladies' grand and opera chains, and solid silver and white metal and roll-plate vest chains at rates to accommodate every one; novelties in solid gold and plated bracelets, rings, pins, charms, etc., are supplied at most reasonable rates. Mr. Obear has shown skill and taste in the selection of his stock, but especially can his judgment and skill be relied on in the selection of diamonds and watches, as he makes a specialty of these articles, and since he established this house, in 1887, he has won the deserved reputation in Birmingham of being a connoisseur in the selection of diamonds and other precious stones.

Mr. Obear, a native of Macon, Ga., is a courteous, cultivated gentleman, a responsible representative merchant and a valued citizen. He is an ex-captain of the Birmingham Guards, a Knight Templar and Mason, and holds the position of honor and trust as the treasurer of the Mutual Loan and Trust

Company, and enjoys the respect and esteem of all with whom he is brought in contact.

#### *Elyton Land Company's Car Works.*

As a great manufacturing center Birmingham has achieved prominence and an enormous trade that extends throughout the United States. Not alone is enterprise confined to the production of iron and steel, but it is manifest in the manufacture of a thousand and one articles of necessity that form trade staples all over the land. Prominent among the number, and representative in its important line, are the Elyton Land Company's Car Works, established on the 1st of November, 1887. Ten cars a day are made at these extensive works, freight cars and dummy line cars being made at the present time. The plant is twenty acres in extent, the entire cost of it being \$200,000. Five hundred experienced operatives are daily given employment, while expenses daily reach \$1,000. There are several large buildings, and a dryinghouse built at a cost of \$3,000. All the machinery used is of the best and most approved make. A thorough system of organization pervades every department of the firm's works, the proprietors giving their personal attention to the vast operations of the concern and bringing to bear the widest possible range of practical experience. The erection of the Elyton Land Company's Car Works is only one of the many instances of the splendid and well-directed enterprise so often shown by that corporation, and the works cannot but be a lasting source of credit to the city and a monument to the industry and honorable spirit of enterprise of the Elyton Land Company.

#### *Brokers in Stocks and Bonds and Dealers in Coal and Wood.*

HARDY & CO., 2005 First avenue.—Among those who represent in Birmingham some of the strongest firms in the brokerage business of stocks and bonds, we must mention that of Hardy & Co., established on the 1st of December, 1887, and successors to Frederick Hardy.

The office rooms are located at No. 2005 1st avenue. This firm is well acquainted with local stock and bond markets, and they buy and sell all kinds of securities and commercial paper on commission.

Hardy & Co., besides doing a large

business in stocks and bonds, carry on an extensive business in coal and wood, which, though only lately started, is increasing rapidly day by day.

These gentlemen are connected with the well-known Birmingham and other banks, which profess their confidence for their ability and honesty, the following banks being among their splendid references:

The First National Bank of Charleston, S. C.; National City Bank, 52 Wall street, New York; the First National Bank and Alabama National Bank of Birmingham. The members of the firm are Messrs. Frederick and Gaston Hardy.

Mr. Frederick Hardy, a native of Norfolk, Virginia, was formerly for some years engaged in the banker's and broker's business, with his father, at 10 Wall street, New York. This gentleman, for upward of sixteen years, was a member of the New York Stock Exchange, and now is President of the Birmingham Stock Exchange, of which institution, it must be said to his credit, he was one of the organizers. He was formerly Secretary of the Chamber of Commerce. He has, it will thus be seen, held, and still holds, positions of responsibility.

Mr. Gaston Hardy, a most enterprising and rising young man, is a cousin of Mr. Frederick Hardy, and was born in Norfolk, Virginia. For nearly six years he gave the greatest satisfaction as Treasurer of the South Carolina Railway Company.

With the resources at its command, and also the energy and business capacity of its heads, there is practically no limit to the business of the firm.

#### *Real Estate, Stock and Money Brokers.*

M. G. HUDSON & CO. (firm composed of M. G. Hudson, J. W. Hudson and J. M. Hudson), 2017 First avenue. —Among the great number of commercial houses forming the channel through which the mighty streams of trade flow in this city, there are many deserving of extended notice and favorable mention in these pages, and are worthy, no doubt, of better notice than the scope and design of this work will admit. The well directed energies of Messrs. M. G. Hudson & Co., successors to Hudson & Perryman, and their extensive experience in banking and financial matters, make them fitted to conduct such a business as the heading of this article indicates.

The firm of M. G. Hudson & Co. succeeded Hudson & Perryman, which latter firm was established on the 10th of No-

vember, 1886. Their office is situated as conveniently as possible, in the Caldwell-Milner Office Building.

These gentlemen pay special attention to real estate, are members of the Stock Exchange, and are well acquainted with the local stock, bond and money markets, and their large correspondence and intimate acquaintances make their judgment on the values and standing of the stock and bond market of great worth.

Mr. M. G. Hudson is a native of Virginia, and belongs to the Masonic order. He was through the war, distinguishing himself on several occasions. He first served as a private in the Twenty-fourth Alabama Infantry, on Maj. Jones M. Withers' staff, subsequently on the staff of Gen. Wheeler. In his first engagement, the battle of Shiloh, he gained his promotion, being made a lieutenant for gallantry on the field. It was after the retiring of the army from Chattanooga to Murfreesboro that he was transferred to Gen. Wheeler's staff, afterward being captured in North Carolina and put in solitary confinement in Fort Delaware, being released in July, 1865, by the order of Sherman. After this he went into the cotton business till 1874, then was Cashier of the South Bank of Alabama, finally going into the brokerage business. He is also Secretary and Treasurer of the Birmingham Trust and Loan Company.

Mr. J. W. Hudson is brother of M. G., and is a native of Virginia. At the first outbreak of the war he enlisted with the Fourth Alabama Regiment, the regiment which so distinguished itself at the first battle of Manassas, where he assisted in bearing Gen. Bee from the field. Mr. Hudson served through the war with credit to himself and honor to his country.

Mr. J. M. Hudson, the junior member of the firm, is son of the senior. He was reared and educated in this State, and has lived a number of years in Mobile, where he has been thoroughly skilled in the brokerage business.

These gentlemen buy and sell all kinds of securities and commercial paper on commission according to specification given them by their patrons, and when capital is left with them to invest on their own judgment, they seldom fail to place it where it will surely accrue to the benefit of their patrons. With the standing they have in Birmingham, they are, perhaps, the best adapted to carry on this business of any firm in the city. They are men of energy, industry and splendid



tact, and correspondence with them, no doubt, will open up profitable business relations to those desiring to invest, as they usually have a large stock of paper from which favorable selections can be made.

#### Groceries.

W. K. T. B. R. Rochester, proprietor, Third avenue and Twentieth street, North.—"The food we eat" is a vitally important question, and one which concerns the health and happiness of every man, woman and child. It is of prime importance that our food products be fresh, or, at least, free from impurity and the taint of age.

It is but natural to suppose that the best and purest groceries are to be found in those establishments which transact the largest business, for then the stock, being quickly sold, is many times during a season replenished, a fact greatly to the advantage of purchasers.

One of the largest, finest and best appointed grocery stores in this city or State is the "W. K. T. B.," owned and managed by Mr. R. Rochester. The site is the new Hotel Building, corner Third avenue and Twentieth street, North.

The building is one among the finest

and finest in this city, and was completed only this year, 1888. Mr. Rochester occupies a double store on the first floor, which is 50x100 feet.

This area makes the W. K. T. B. one of the largest retail grocery stores in the South, and one which is seldom surpassed in metropolitan cities.

The interior is a model of system, beautiful arrangement and convenience. The shelving and counters are arranged to the best advantage, showing off the large quantities of goods in the most attractive manner. The stock is a large and complete one, and embraces everything in the line of fine and fancy groceries, provisions, teas, coffees—in short, all articles usually found in a first-class house. Here the house-keeper may find the best brands of canned goods, the purest of sugars, the freshest of creamery butter, the best grades of flour, hams, dried and smoked meats, together with a full line of miscellaneous table delicacies, of both domestic and foreign manufacture. Among the large and varied assortment of great things, no cheap, adulterated, or common goods can be found, for there it is, "We Knew 'Twas Best," a fact which a thousand just men can testify.

The stock as stored on is well lighted

by day, and lighted by electric lights at night, presenting then a scene of busy attractiveness.

A large force of polite and attentive assistants are employed, and several delivery wagons are kept busy every hour in the day delivering goods to the numerous customers of this popular establishment. While here can always be found the best, it may also be stated with equal truth that here may be found the cheapest, an additional fact which has contributed to the store's success.

Mr. Rochester is a Kentuckian, and came to this city seven years ago (1881). Immediately upon arriving here he engaged with the Birmingham Rolling Mill, and was with the company nearly two years. Leaving this he engaged in the merchandise brokerage business for three and a half years, and then, in 1886, entered upon his present business, which he has made, by his indomitable energy and sagacity, the signal and greatest success of his life, a triumph of which he may well feel justly proud, for the successful upbuilding and management of such houses is not alone to the proprietor, but to the credit of the community.

#### *Attorney at Law and Real Estate.*

PEYTON G. KING, Office on Second Avenue, between Nineteenth and Twentieth streets.—Prominent among the representatives of the law in this city stands the name of Peyton G. King, whose office may be found centrally located on Second avenue, between Nineteenth and Twentieth streets. Mr. King established himself as an attorney in Birmingham in 1888. Mr. King has studied law from his early days, and is thoroughly conversant with all details thereof. He has, on account of his long experience and great skill in all matters pertaining to law, gained a name of eminence in this section of the country. Mr. King is well known as manager of one of the most enterprising industries known to the "Magic City," namely, the Avondale Lumber and Milling Company. His nephew, Mr. Sibley P. King, one of the rising young men in the community, resides at Avondale and attends to the business there at the Milling Company's firm. The Messrs. Peyton and Sibley King have, it should be mentioned, for sale some of the finest lots, city, central and suburban. Forty lots in East Brooklyn, on the East Lake Dummy Line; fifty lots in South Avondale and

some in Elyton; in Birmingham, several lots on corner First avenue and Twenty-sixth street; on First avenue between Twenty-fifth and Twenty-sixth streets, and corner Morris avenue and Twenty-first street. These last lots are unequalled for wholesale business.

Mr. King has suburban lots to sell *below corporation* prices, and on the *best terms ever offered* in this market, to such as can pay 20 per cent. in cash and build a residence; thus he offers *homes for all*. He also offers \$400,000 in the *best of Birmingham stocks*. We recommend all desiring lots or stocks to take a look at Mr. Peyton King's before going elsewhere, and to save commissions by buying from owner, as they will find themselves transacting business with one of the finest and most favorably known men in the city.

#### *Contractors and Builders.*

J. B. MARSHALL & CO., Morris avenue and Twenty-second street.—An important branch of skilled industry is ably represented in this city by Messrs. J. B. Marshall & Co., contractors and builders, also extensive lumber dealers. They occupy an eligible site on Powell avenue, between Eighteenth and Nineteenth streets, the spacious premises being supplied with all requisite facilities for the advantageous prosecution of the enterprise.

Mr. J. B. Marshall established this business in 1881, and in 1887 took into partnership Mr. G. W. Powe, who is a gentleman of sterling business integrity. The extensive business consists of the erection of all kinds of public buildings and private dwellings.

The firm are experienced in the details of the trade, and have unusual facilities for obtaining the choicest growths of yellow pine, ash and walnut lumber. They are heavy receivers, and have extensive and centrally located yards, an immense supply of lumber being kept in readiness for the filling of all orders.

Mr. Marshall was born in Sumter county, Alabama, and is a member of the Order of the Knights of Pythias.

Mr. Powe is also an Alabamian by birth, and is a member of the Masonic order. The business of this firm has always been conducted upon a basis of the highest commercial integrity.

The members possessing, as they do, ample capital and a thorough knowledge of the wants of the trade, are enabled to successfully encounter all competition,

from whatever source it may come. As citizens, no gentlemen occupy a more prominent position, or are doing more to aid and extend the trade and reputation of the city of Birmingham.

#### *Real Estate and Insurance Agents.*

**ROWLETT & ANGLIN.**—The importance of Birmingham as a great financial and commercial center cannot be more forcibly demonstrated than by reference to her flourishing real estate and insurance interests. The city affords favorable openings for the use of large capital in this line, and boasts of some of the largest agencies in the South, conspicuous among whom we notice the firm of Rowlett & Anglin, successors to Rowlett & Co. They established business in 1887, and have developed a widely extended trade throughout the Southern States. They deal in the richest timber, mineral and agricultural lands, desirably situated city, business and residential property, vacant lots and suburban lands by the acre. As insurance agents they represent some of the most prominent, wealthy and reputable companies in the United States, being agents for the Home Insurance Company, of New York; the Sun Fire Office, of London; the Mechanics' and Traders', Washington Fire and Marine Company, the Mobile.

They control the insuring of large lines of city property, and are able, experienced underwriters. Issuing a clearly worded policy, free of all technicalities, all losses are promptly adjusted and paid.

Messrs. Rowlett & Anglin are natives respectively of Florida and Alabama, and are well known and popular citizens of Birmingham, having the confidence of the community as reliable, honorable gentlemen.

#### *Birmingham Marble Works.*

**THOMAS H. HOLT,** Proprietor, corner Second avenue and Twenty-fourth street.—The Birmingham Marble Works is one of the most important business establishments in the Magic City. Its present proprietor, Thomas H. Holt, is a gentleman of superior business tact and energy. He handles nothing but the finest quality of marble, and guarantees to furnish it at less cost than any other establishment in the State. The Birmingham Marble Works is the only enterprise of this character in Alabama, at

which can be gotten the most elegant quality of Scotch and native granites at the prices offered.

Under the personal supervision of Mr. Holt there is manufactured all description of marble and stone monuments. His place of business is located at the corner of Second avenue and Twenty-fourth street, and is well adapted for conducting the business, being centrally located. This gentleman does an extensive business, not only in Birmingham, but throughout the State and several of the adjacent States, and in all cases has given perfect satisfaction.

Mr. Holt is a native of Pennsylvania, and was born in Armstrong County. He is a prominent member of the Masons, Odd Fellows and Knights of Honor. He was in the marble work in Kentucky previous to coming to Birmingham. By close attention to business and hard work he has gained for himself a name and prominence of which he is justly proud and well worthy. Parties at a distance would do well to correspond with him.

#### *Boots and Shoes.*

**THE SMITH BOOT AND SHOE COMPANY,** 2021 Second avenue.—A leading firm of the kind in Birmingham is that of the Smith Boot and Shoe Company, located at 2021 Second avenue. This flourishing house was established on February 20, 1888, and does an immense business, wholesale and retail, in boots and shoes. The premises occupied are spacious, being 30x100 feet in dimensions, built of brick and two stories high. They are handsomely fitted up throughout, and systematically arranged for a fine display of the goods handled, while the department for street and house shoes, boots, slippers and rubber goods is unrivaled, and cannot fail to give satisfaction to the most critical taste. The finest ladies', children's and misses' shoes are sold, which are noteworthy for style, durability and excellent workmanship, and are purchasable at very reasonable prices.

Mr. M. L. Smith, the proprietor of this firm, was born in Macon, Georgia. This gentleman was formerly clerk in a dry goods, boots and shoe house in Macon, Savannah and Birmingham. Mr. Smith is a practically experienced business man, being indefatigable in his efforts to gratify the tastes and desires of his many patrons in the choice quality and price of the merchandise handled.

*Brokers.*

The firm of LIGHTFOOT & CO. have the claim of being the only firm in the city doing an exclusively brokerage business. They established themselves in this enterprising and successful business in December, 1886. Since that time they have gained for their well-established firm an enviable reputation second to none in the State. All financial operations are conducted in a prudent, conservative manner, consistent with interests and responsibilities involved. Already this young and thriving firm enjoys a prestige which gives it a prominent place in the broker's line of business. No commission business in the South is conducted more systematically, or with more careful and scrupulous exactness than that of the business of Lightfoot & Co. The gentlemen in charge of this company are extensive property owners in the city, and enjoy the esteem and respect of the business community, as well as occupying a high social position.

Mr. W. B. Lightfoot and brother are Mississippians, and are high-toned, cultured and refined gentlemen. Any business entrusted to them will be in safe hands and receive careful and prompt attention.

*Lumber and Shingles.*

SALVADOR SUTTON, 106½ Twenty-first street, near First avenue.—Among the many different kinds of business and avocations of the city there are none of more importance than the shingle and lumber trade. Prominent in this branch of commercial enterprise we have to mention Mr. Salvador Sutton, who does a most extensive business in lawn cypress shingles and Southern pine lumber. His office (city) is at 106½ Twenty-first street, near First avenue. The cypress shingles and pine lumber offered for sale by Mr. Sutton are only of the very best quality, all of them having been most carefully selected. Mr. Sutton is a fine, practical business man, being widely known as a reliable man, and whose success in trade has been well and fairly earned. He bears a very high character, and stands well in the community, and since entering into business here has enjoyed a large share of public patronage. He sold 800,000 laths to be used in the new Caldwell Hotel Building, lath recommended by Sidell, architect. His sales have been and still are very large.

*Real Estate and Insurance Agent.*

ED. WARREN, on Twentieth street, between First and Second avenues, is a representative of the active and attentive business men, which the flourishing State of Alabama has constantly contributed to this prosperous and growing city. This gentleman does a large business in real estate and insurance. He has made a specialty of the study of landlord and tenant laws, and his experience in the execution of the same has made him an authority on that chapter, his advice and judgment in such matters being daily asked. His office on Twentieth street, between First and Second avenues, affords every facility for the prompt transaction of all business relating to real estate matters, and the negotiation of loans and mortgages and insurance. Mr. Warren was established in 1881. He belongs to the Knights of Honor. He has lived mostly in Tuscaloosa as a merchant and manufacturer. Minutely acquainted with the law and absolutely straightforward in all his dealings, Mr. Warren has reached a position of prominence in his profession.

*Druggists.*

NABERS & MORROW, Wholesale Druggists, 2012 First avenue.—One of the prominent and representative mercantile houses of this city is the wholesale and retail drug house of Nabers & Morrow. This house was founded as far back as 1879 by the present firm, who, with energy and close business methods, have gained the most wonderful reputation as the "Leading Drug House" of Birmingham. They carry the largest and most complete stock of drugs in Birmingham, and have the commodious storeroom of 2012 First avenue, 25x140, a brick building of three stories, occupied by the wholesale and retail departments of the firm.

Messrs. Nabers and Morrow are both natives of Jefferson County, Alabama, and being kind, genial and pleasant men, they have gained a large and influential patronage, and more and greater successes in the future await them.

*Mill, Mining and Furnace Supplies.*

R. KNAUFF & Co., 1819 Second avenue.—One of the best and most complete establishments in the city, as well as one where the most thorough work is performed is that of R. Knauff & Co.,

wholesale and retail dealers in mill, mining and furnace supplies, in plumbing, steam and gas fitters' supplies. It was established in the year 1872. This house has taken a front rank in the trade, its business from time to time having increased from large to larger proportions. The premises are large and commodious, the wholesale department being at No. 1820 Second avenue and the retail at the corner of First avenue and Nineteenth street, under the Opera House. In the former will always be found a full supply of rubber belting, hose, packing, plumbers' sanitary goods, steam and gas fitters' supplies, machinery supplies, pump and hydraulic rams, etc. This house has the only steam power machinery to cut and thread pipe from one-eighth to eight inches. The dimensions of their wholesale department are 25 by 120 feet, it being a brick building and three-stories high. In the retail house, known as the Magic City Plumbing, Steam and Gas Fitting Works, is a large stock always on hand of plumbing, steam and gas fitters' supplies.

Mr. R. Knauff was born in New York. This gentleman is a Knight Templar and a Free Mason.

Mr. J. G. Neal and Mr. W. H. Franklin, his partners, are natives of Alabama and Burlington, New York, respectively. All of these gentlemen are practical plumbers, steam and gas fitters. This house gives special attention to all work, sanitary plumbing, house and factory steam heating and gas fitting being specialties.

Their work being of the best, they invariably give satisfaction. They are men of excellent character and are generally popular. Their work compares with any in the country and they are well worthy the generous patronage they command.

#### *Lumber Merchants.*

C. T. HUGHES & CO., Twenty-fourth street and Georgia Pacific Railroad.—The importance of Birmingham as a great commercial center is forcibly illustrated by the varied interests and the active, enterprising houses, which so ably support them. In the lumber trade, such a firm is that of Messrs. C. T. Hughes & Co., whose specialty of yellow pine is in such ready demand. The business was established in December, 1887, by the present firm and is being energetically carried on. The firm are experienced in the details of the trade and carry a stock embracing lath, shingles, the latest styles

of balusters, the choicest yellow pine lumber, etc. They are heavy receivers and enjoy direct transportation facilities. They quote prices on all kinds of hard and soft wood lumber that cannot be duplicated elsewhere. The extensive and centrally located yards are well stocked with lumber ready for the filling of orders. The firm have developed an extensive trade and an influential connection, while their reputation is of the most enviable character, filling all orders up to grade specified and giving their personal attention to the meeting of the wants of customers.

Messrs. C. T. Hughes and F. K. Simmons, the individual members of the firm, are natives respectively of Alabama and Florida.

With practical experience, ample capital and every facility for business, this firm will long retain the commercial standing and business prosperity, which, by probity in their dealings, is their due. Their prospects are of the most favorable character, now that such an active market exists for all kinds of lumber.

#### *Grocers.*

W. E. YANCEY & CO.—The business conducted by W. E. Yancey & Co. was established in August, 1887, this firm having succeeded Major Wheelless, since which time the trade has steadily increased, until it has become one of the leading establishments of its kind in this city, and destined under its present management to take the lead in this special line of merchandise. Messrs. Yancey & Co. have ever recognized the importance of keeping only first class goods, and to their uniform courtesy and fair dealing is due the rapid increase in their trade. They keep a full, fresh stock of first class goods.

Mr. Yancey inherits many of the best qualities of his celebrated father, the Honorable William L. Yancey, who was a Confederate States Senator, Commissioner to England and France during the late war. He was born in Montgomery, is well known throughout the State, being the owner of the Talladega Sulphur and Chalybeate Springs and 500 acres of fine farming lands, all highly improved.

Mr. E. B. Williams, the other member of this establishment, is a native of Tennessee. He has heretofore been connected with Messrs. Austin, Nichols & Co., of New York, as their resident agent at New Orleans. He is a thorough grocer and a most courteous gentle-



man, and is well known throughout the entire South. Mr. Williams is owner of valuable real estate in Dallas, Texas, and has some stock in the Modoc Land and Cattle Company of that State. He is a valuable acquisition to the city.

This firm occupies the large two-story brick, No. 2010 Second avenue, 25 feet wide and 100 feet. Telephone 280. The firm is a credit to the city. They have a firm basis of popular esteem and enjoy the confidence and good will of the entire community, and are consequently the recipients of a large and steadily increasing patronage.

#### *Fancy Steam Dyeing and Dry Cleaning.*

**BIRMINGHAM STEAM DYE WORKS COMPANY,** 2215 Second avenue.—The largest and most extensive steam dyeing and French dry cleaning works in this State are those of the above company. The office is to be found at No. 2010 Second avenue. This enterprising establishment was founded on January 1, 1888, and since the inception of the business has encountered the most flourishing trade.

Ladies' and gents' clothing is cleaned, dyed and repaired, and all kinds of fancy dyeing and cleaning are done, all the work at this house being guaranteed to be finished in a first-class manner.

These works are supplied with all the latest improved machinery, including a silk and lace curtain finishing machine, and also a latest improved carpet beater, the only machines of the kind in the State. With these extra facilities, silk, lace curtains and carpets can be made to look as good as new.

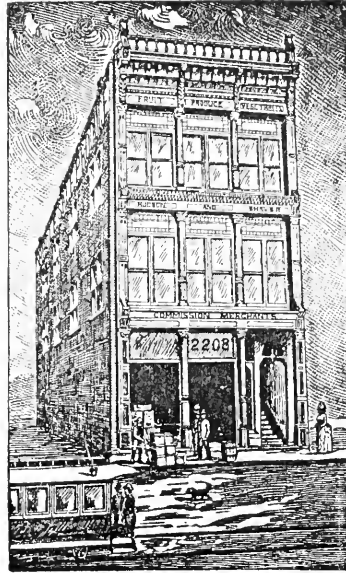
In the treatment of gentlemen's clothing and other articles needing scouring, a process is applied guaranteed to prevent any change of color or shape, and to return the articles in the same condition as when they left their original manufacturer.

Mr. W. T. Morris, a native of Bourbon County, Kentucky, is the enterprising proprietor. This gentleman formerly farmed in Kentucky. He is a man of excellent character and business abilities, and the persistent attention to the calls of his trade he has already shown can not fail to secure for him a large success.

Mr. F. R. Hulbert, the General Manager, is a native of Bridgeport, Conn., and has had twenty years experience in Eastern dye houses, having been engaged nine years at the celebrated Old Staten Island Dyeing Establishment, New York.

He is a thoroughly skilled workman, and understands every detail of the business, and gives all work his personal attention.

Thus equipped, the Birmingham Steam Dye Works are prepared to turn out work second to none, and give satisfaction in all instances.



#### *Fruits and Produce Commission Merchants.*

**HUDSON & SHAVER.**—Among the representative wholesale fruit and produce commission merchants of the city none stand higher than Hudson & Shaver. They deal exclusively in the various vegetable productions of this State used in every day consumption; also those from North and South, and tropical fruits, such as bananas, oranges, lemons, dates, figs, pineapples, and a general line of all fine fruits, making a specialty of apples of every known variety. They deal extensively in peanuts. They are thus able to supply the retail dealers, hucksters and wagon peddlers at all times at the lowest market rates. They receive daily fresh supplies, and have every facility for shipping and delivering goods. Several large delivery wagons are in constant use, and any quantity of goods delivered free of charge. They probably handle as much foreign or outside consignments, such as fruits, vegetables, melons, etc., in season, as any other firm in compe-

tition in the city. Careful attention, quick sales and prompt returns is the motto of this live firm, which is fast establishing a most enviable reputation. They solicit consignments from all parts of the country, and parties having anything in their line to sell would do well to open correspondence with them. P. O. Box No. 548.

Mr. Hudson is from Atlanta, Georgia, and has been in the commission business for a number of years.

Mr. Shaver is of Birmingham, and a fine talented business man.

Both gentlemen are well and favorably known, and enjoy the confidence and esteem of the public.

#### *Florence House.*

O. F. HICKLE, Manager.—There is nothing which alls so much to the prestige of a city, in the estimation of a stranger, as first-class hotel accommodations. The city of Birmingham is especially to be commended upon the existence in its midst of a number of magnificent hotels, foremost among which ranks the "Florence," established in 1883. The location is one of the most eligible in the city, being at the corner of Nineteenth street and Second avenue, and in close proximity to the retail and wholesale trade centers, and accessible by street railroads and horse cars from all places of interest in the city. The Hotel is a fine, conspicuous building, built of brick, four stories in height. The sanitary arrangements are as perfect as men can make them. A large outlay in its erection in adapting the heating, ventilating and plumbing system to the requirements of the most recent dicta of science, has warranted its guests that nothing is to fear from sewer gas and foul air. The office is a delightful room, with fine, lofty ceilings. Besides this, the elegant lobby and waiting rooms, the fine dining hall, capable of seating ninety-six people, and other necessary apartments are on the first floor. The whole house is beautifully lighted with electric lights. The sleeping apartments are well ventilated, lighted and heated for the easy accommodation of 170 guests. The cuisine is not surpassed in the city. The proprietors, Colonels Jackson and McCurdy, of Alabama, are well-known men throughout the State. The former gentleman is president of the City Gas Company, the Enterprise Manufacturing Company, and several other of the most flourishing enterprises. Col. Mc-

Curdy has an immense cotton plantation in Lowndes County, Alabama. They both are well known for the public spirit they possess as well as many other fine qualities, which easily account for the confidence and popularity they have won with all.

Mr. O. F. Hickle, a native of Kentucky, who has been in the hotel business since 1865, is the able Manager of the House. Mr. W. H. Millsbaugh, a native of Detroit, Michigan, has clerked for three years and a half at this House and is well known by the many visitor as a most prompt and energetic young man.



*Ice.*

**BIRMINGHAM ICE COMPANY.**—Prominent among the representative corporate enterprises of this wonderful city will be found the Birmingham Ice Factory Company, which was established in 1882. The premises occupied by this Company consist of a series of large, well arranged and equipped structures, covering a large area. All the modern facilities are supplied, steam power is used, and their factories in operation, with a productive capacity of forty-five tons of pure ice per diem. They employ from forty to fifty hands, and a large force of trains is required to supply the wants of their numerous patrons, and the annual business is of prosperous aggregate. The Company has a paid-up capital stock of \$85,000, and is officered as follows: President, R. H. Pearson; Treasurer; W. J. Cameron; Secretary, W. B. Sommerville; General Manager, W. J. Rushton. They represent the highest business acumen and executive ability of the city, and the voluminous and fast increasing trade enjoyed and signal success achieved are but a natural reflex of their energetic and capable management of the enterprise. In connection with the ice manufactory, they are engaged in handling coal to a large extent.

Mr. Pearson is a native of Butler

County, Alabama. By profession, he is a well-known and popular lawyer of Birmingham, and President of the Birmingham Flouring Mills, one of the leading enterprises of the city.

Mr. Cameron was born in Montgomery, Alabama, and is treasurer of the Birmingham Land Company, and President of the First National Bank. The enterprising and public spirited interest taken by him in everything that pertains to the material and commercial advancement of Birmingham has placed this gentleman at the head of numerous public enterprises of the city.

Mr. Rushton, as the General Manager of this business, is the right man in the right place, and having been in the ice business for years, he has all the experience necessary to a perfect understanding of every detail connected with these large factories.

Mr. Sommerville is a native of Cahaba, Dallas County, Alabama, and has for years held the position of bookkeeper in various companies in this city. He is a man well known in business circles as an adept in his calling.

All the officers of this Company are men of long and valuable experience, and are essentially representative of the industrial developments of Birmingham.



*Pharmacists.*

WILKERSON & STONE, 305 Twentieth street, between Third and Fourth avenues.—Among the leading pharmacists to be found in this city are Messrs. Wilkerson & Stone, whose store is most conveniently located at 305 Twentieth street, between Third and Fourth avenues. This house was established on November 1, 1887, and ever since the inception of the business has enjoyed a fine manufacturing and retail pharmacy trade.

The premises are 20x95 feet in dimensions and three stories high, with a handsome brick front. These gentlemen do a

good manufacturing business, and carry a full and judiciously selected stock of medicines, chemicals, drugs, patent medicines, etc.—everything, in fact, pertaining to first-class establishments.

Prescriptions are compounded with great accuracy, skill and promptness.

Mr. P. M. Wilkerson was born in Marion, Alabama, where he resides. This gentleman is a member of the Knights of Pythias, and an accomplished pharmacist, having spent two years at the Philadelphia College of Pharmacy.

Mr. Stone, his partner, is a native of Talladega, and was Secretary of the Alabama Pharmaceutical Association for years. He formerly traveled with the greatest success for one of the largest wholesale drug houses in Louisville, that of Arthur, Peter & Co.

Both of the above gentlemen have had long experience in the drug business, and their practical knowledge of all its branches and facilities for properly conducting it are unsurpassed.

#### *Architects.*

CHAS. WHEELOCK & SON, corner Nineteenth street and Third avenue.—Among the popular architects of our city are prominent Messrs. Chas. Wheelock & Son, who are most skillful exponents of their profession. They have been established in business since 1881, and by superior work and equitable methods have reared an extensive and prosperous business.

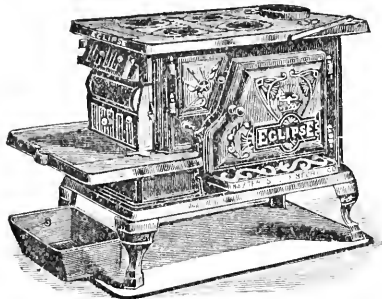
The firm have executed much of the finest work in their line in this vicinity, and are respected and esteemed as representative local exponents of their department of skilled industry. Their elegant offices are located in the Jackson Block, corner Nineteenth street and Second avenue. They furnish plans and specifications for the erection of all styles of building and are the supervising architects of the new courthouse and many other buildings here.

Mr. Chas. Wheelock was born in Charlestown, near Boston, Massachusetts, and was educated in New England. When a young man he devoted himself entirely to the study of his profession in all its details, and is now an acknowledged architect of great ability. He has had practical experience, and, with unusual talent and originality, has built up a flourishing business.

Mr. H. B. Wheelock was born in Iowa and received an excellent education in San Francisco, California. He is fully

prepared to execute or carry out any architectural undertaking.

This firm is held in the highest estimation by the community and have established an enviable reputation among their fellow men.



*Stoves and Tinware.*

W. L. KELLEY, 2007 Second avenue. —Among the standard establishments of the Magic City is that of Mr. Walter L. Kelley, dealer in stoves and tinware, located at No. 2007 Second avenue. The business was established October 1, 1887, and occupies large and commodious premises, 25x100 feet in dimensions, two stories high. Mr. Kelley always keeps on hand a fine and full stock of goods, and keeps the finest line of stoves in town. He has all the well-known and famous Baxter Stoves, "Belle," "Pearl," "Dexter," "Jewell," "New National," "Iceline," "Superior," "Eureka," "New Pacific," "Southern Cannon," "Favor," "Eclipse," "Palmetto," "Victor," "Comfort," "Diamond," "Irona" and "Wild Flower."

Mr. Kelley's business, from the very start, has never diminished. This gentleman, a native of Wilmington, North Carolina, was for the period of six years in the hardware business in this city, as clerk to his brother, Mr. George C. Kelley, in which capacity he gave the most complete satisfaction. Since establishing himself in this business Mr. Kelley has, by energy and fair dealing in all his contracts, built up a business which is becoming more lucrative every day.

*Hughes Lumber and Manufacturing Co.*

This extensive business was founded in 1887, and under enterprising and able management has grown steadily in volume and importance, Mr. E. Eastman

being president of the company and Mr. D. M. Smith general manager.

The company has always on hand the best quality of sash, doors, blinds, stairs, stair-railing, balusters, plain and fancy moldings, etc., and deals at wholesale in rough and dressed yellow pine and poplar lumber, flooring, ceiling and siding. The saw-mill and planing-mills are large and substantial structures, fully equipped throughout with the latest improved machinery and appliances. The plant covers an extensive area, centrally located, and shipping facilities are enjoyed, second to none in the South. The company has developed an extensive trade and an influential connection, while their reputation is of the most enviable character.

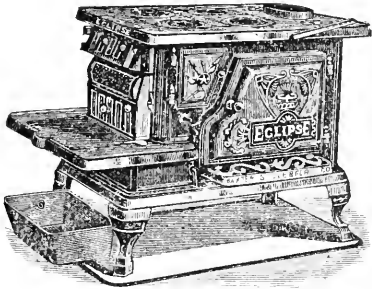
The officers are authorities in this branch of trade, and are natives of Ohio and Alabama respectively. They have ever retained the confidence of the leading commercial circles and are amply qualified for conducting their extensive enterprise with ever increasing success. Birmingham may justly feel proud of this representative enterprise.

*Brokers and Commission Merchants.*

EUGENE STOLLENWERCK & CO., Morris avenue, between Twentieth and Twenty-first streets.—Prominent among the industrial interests of the city of Birmingham is the brokerage and commission house of Eugene Stollenwerck & Co., established by its present proprietors. The location of the office and warehouse is admirable, being on Morris avenue, between Twentieth and Twenty-first streets. The spacious warerooms measure 25x82½ feet, being connected by elevator for facilitating storage and shipping and provided with telephonic appliances for the prompt execution of all orders made on the house. Eugene Stollenwerck & Co. do a large brokerage and general commission business for the sale of country produce generally, consignments of which are more especially received from New York and the West. This firm represents the four largest houses in the United States—Armour & Co., Chicago; Armour Packing Company, Kansas City; Armour-Cudahy Packing Co., South Omaha; Arbuckle Bros. Coffee Company, New York.

Mr. Eugene Stollenwerck was born in Greensboro, Alabama, and educated in Selma. He has had four years' experience in the present business, having been in the brokerage business in Selma for a

length of time, in the firm of H. H. Stewart & Co. He is highly esteemed in this community, his house occupying a commanding position in the trade.



*Galvanized Cornice.*

JAS. B. HOPKINS & CO., 113 Twenty-first street.—Messrs. Jas. B. Hopkins & Co. established their present business in June, 1886. They make a specialty of galvanized iron cornice and mantels, stoves, tinware, etc. The capacity of the shops and factory is ample with the very best facilities for shipping and receiving their wares and goods. Their premises at 113 Twenty-first street are a three-story brick, 25x90, erected purposely for their business, and is both central and commodious. The success of this firm is the result of intelligent business methods in the direction of their affairs and consummate skill in producing the best and most useful articles that the housekeeper can desire, supplying a long felt want in domestic economy.

Mr. Jas. B. Hopkins is from North Alabama, and was with J. W. Hopkins & Co., in Madison, Alabama, from 1869 until 1885.

Mr. Robert T. Hopkins is a native of Alabama. He was for a number of years previous to coming to this city identified with the large house of the Phillips & Buttorff Manufacturing Company, Nashville, and is well and formally known to the trade of the several Southern States.

#### *Land and Improvement Co.*

BIRMINGHAM - ENSLEY LAND AND IMPROVEMENT COMPANY, office, Third avenue, between Nineteenth and Twentieth streets.—In reviewing Birmingham and sending out a history of her finest and largest enterprises, we find particularly worthy of mention the Birmingham-Ensley Land and Improve-

ment Company, established in the year 1887.

This enterprising and flourishing Company owns 441 acres of the choicest land for building purposes southwest of Birmingham. This land is eligibly located, lying as it does between Bessemer and Birmingham, the Bessemer Dummy Line running through the property and connecting it with Birmingham.

As stated, the property is eligibly situated. There is an abundant supply of excellent spring water on this property. Its location, geographically and otherwise, is, indeed, desirable. Aside from the named advantages, this property is sold at very reasonable prices, the prices varying in accordance with the desirability of location, though there is not a lot on the property not desirable, nor one held at such a price that an honest, working, poor man could not purchase it.

This property is cheaper than any other suburban property similarly and as desirably situated in the neighborhood of the Magic City and the thriving and magical little city of Bessemer.

The low figures at which this property is sold makes it especially desirable to mechanics, laborers and other business men who do business in Birmingham or Bessemer, and to whom will be granted special ticket rates over the Bessemer Dummy Line. Not a few of the most prominent business men of the Magic City have bought lots of this Company.

During the month of January, 1888, notwithstanding the quietness pervading the general business community just at that time, this Company sold 500 lots, and could readily have sold more, but it was considered advisable to take the property off the market for a short time.

Reviewing, the beautiful and desirable location, the excellent water, the traveling and market facilities, and last, though not least of all, the remarkably reasonable prices for which it is sold this property deservedly gives to its possessors the boom or more properly the success which they enjoy and makes it obviously an El Dorado for not only the poor, who can not afford to pay large rents, but also to the wise, who see its many advantages.

It is the intention of the Company to build up a suburb in this region for the working classes. Houses for the working classes are here offered as cheap and at as reasonable rates as can be gotten anywhere in the neighborhood.

Mr. J. E. DuBois, the enterprising president, was born in Greensborough.

Alabama. This gentleman is a Mason and a Knight Templar. The greater portion of his life he has been interested in manufacturing enterprises, and his father was the inventor and manufacturer of the celebrated "DuBois Flanged Rib Cotton Gin," now being made in Louisville, Kentucky, under the name of "Deering-DuBois," by Wm. Deering, president of the F. D. Gin House Machine Company. He now is interested in manufacturing in Birmingham, and has valuable interests in coal and iron lands, the finest in the State, and is a great believer in Birmingham, the Louisville & Nashville Railroad and Vice-President M. H. Smith, who to-day is doing much for the country.

These gentlemen are well known for their enterprise and public spirit and business abilities, possessing the esteem and confidence of all in the community.

Mr. C. T. Cooke, formerly of Eutaw, Alabama, is Secretary and Treasurer. Mr. Cooke has for some years been connected with the manufacturing interest of Birmingham, and has great faith in the future prosperity and growth of the city, based upon facts, not fancies.

Their opinion is that the truth told of a truly meritorious enterprise is sufficient to give it all the encouragement, support and indorsement it requires. Correspondence is solicited, and personal investigation, by all parties wishing such assurance as would thus be gained concerning the veracity of this article, would by them be esteemed a favor.

This Company has a perfect title to all their property, and is free from debt, and is the happy possessor of a constantly increasing account of credit with their bankers.

#### *Merchandise Brokers.*

J. C. CLARK & CO.—Clark, Guild & Co., established in 1885, and J. C. Clark & Co. In October, 1887, they consolidated under the present firm name. They do a general merchandise and manufacturers' brokers' business. They correspond and transact business with firms all over the South and West. The annual business is of prosperous volume.

Mr. J. C. Clark was born in Hale County, Alabama, and was formerly connected with the Cincinnati Southern Railroad. He afterward went to Waco, Texas, where he engaged in the real estate business, and married a Texas lady of culture and refinement.

W. T. Guild was born in Nashville, and

is a son of George Guild, of the firm of Guild & Reid, attorneys.

Mr. Guild was formerly a bookkeeper in this city. This firm is deservedly among the most popular firm of brokers in the city.

#### *Architects.*

A. J. ARMSTRONG & L. BUCK, Room 27, Office Building.—The profession of the architect should be regarded with special favor, and is, in this city, for the people have shown a laudable ambition for the erection of beautiful and costly buildings. That this is the case is abundantly shown by the successful record of the architects here, and notably among them, Messrs. Armstrong & Buck, the widely and favorably-known firm.

Mr. A. J. Armstrong is a native of Brookfield, Massachusetts. He studied architecture in Boston, where he has lived most of his life, and where he made it a special study, and of every branch adjunct, which in any way could be of benefit to him. He has achieved a fine reputation since settling in Birmingham in April, 1886. Mr. Armstrong designed plans for the Charleston Block at Bessemer, which is one of the most attractive buildings in this section of the country. He was employed by Captain John B. Eads, and has been employed by the United States Government in the chief signal office at Washington, and also in the New Orleans signal office. He was employed five years at New Orleans in the Louisville, New Orleans & Texas Railroad as architect, chief draughtsman and engineer. Mr. Armstrong came to this city under employment of the Kansas City Railroad. He is a member of the Western Association of Architects, and Alabama Association of Architects; also of the Elks.

Mr. L. Buck studied drawing under his father, an experienced artist of New Orleans, and after leaving school entered the office of H. Thiberge, an architect of New Orleans, since that period having been head draughtsman for two of the best architects in New Orleans. Previous to his present partnership, and while with another firm in this city, he was the designer of the Morris and other buildings here. Mr. Buck is a young man of decided talent, and is rapidly rising to eminence in his profession. The firm recently submitted plans for the Fort Worth Board of Trade build-



BOARD OF TRADE BUILDING, FORT WORTH, TEXAS.

(Designed by Armstrong & Buck, Birmingham.)

ing, and they were accepted over many competitors. We present a view of this edifice, which is a fair sample of their work. Messrs. Armstrong and Buck are prompt, reliable, and thorough masters of their profession. We take pleasure in mentioning this firm, and commending them to public favor. Their office is room 27, Office Building. They have a branch office in Fort Worth, Texas.

#### *The Lawson Carpet Co.*

In displaying in a comprehensive manner the statistics and industries of Birmingham, as intended in the present work, it is necessary to include the industrial arts and professions as well as the commercial interests of the city; and the carpet business occupies, without doubt, a position, the importance of which cannot be disputed.

The Lawson Carpet Company was founded on the first of November, 1887, and has, since its inception, occupied a leading position among the retail houses of Birmingham. The premises occupied are very commodious, being 28x100 feet in dimensions, built of brick and four stories high; they are, too, most conveniently located, being on the corner of Twentieth street and Third avenue. The stock, which is as complete and varied as can be desired, is beautifully arranged and displayed with decided taste, and comprises the finest carpets, curtain materials, upholstery goods, brass furniture, shades and American tapestries made. The finest Turkish and Smyrna carpets are, among various other kinds, kept in stock.

Mr. William Lawson is a native of Belfast, Ireland. This gentleman was formerly engaged in the same business in Charleston, South Carolina, having lived about twelve months in Birmingham.

Mr. Lawson, therefore, has, it will be seen, had years' experience in the carpet business, and thoroughly understands it, having been engaged in it all his life. He is a gentleman of high standing in the community, and popular. In his line he carries the best stock in Birmingham, and anything sold by him is invariably as represented.

No firm in Birmingham is more worthy of patronage and attention than that of The Lawson Carpet Company.

#### *Rolling Mills.*

THE BIRMINGHAM ROLLING MILL COMPANY.—One of the most important industries known to the

South is that of the Rolling Mills which heads this article. The Birmingham Rolling Mill Company was founded July 1, 1880, and since that time has met in every way with eminent success. The premises of these extensive mills occupy ten acres, there being several large buildings of various dimensions on the grounds. The machinery and boilers are of the most approved make of pattern. The business of this firm extends to every part of the United States. Nine hundred men are given employment, the daily output of the mills being 140 tons of finished iron, whilst the weekly payroll amounts to \$10,000. This Company manufactures every description of iron, guaranteed equal to the best Northern work, namely: Merchant bar iron, shafting and tank iron, round edge tire, T, tram and strap rails, horseshoe iron, wagon angle and stay bolt iron, angle and plain fish bars, coal screen and saw mill track iron, sheet, tank, jail, safe plate, bridge and plow iron, roofing iron, bridge bolts, etc., etc., a specialty being made of blast furnace shell and stock iron.

To verify the above statement, that these mills have met with most eminent success since the first, we have only to mention that no less than three medals have been awarded to them from exhibitions held in various parts of America. In 1881 the International Cotton Exposition, held in Atlanta, Georgia, gave a medal to them. In 1883, the Southern Exposition, at Louisville, Kentucky, and in 1884, the World's Industrial and Cotton Exposition, at New Orleans, awarded them with a medal. Mr. James G. Caldwell, a native of Louisville, Kentucky, is the esteemed President of the Company. This gentleman is President, too, of the Farmers' and Drovers' Bank of Louisville.

Mr. B. du Pont, also a native of Louisville, is the Secretary of the Mills, and Mr. Thomas Ward, a native of England, is the able Manager in general of the Mills.

Mr. J. D. Dwyer, born at Newport, is Superintendent, and Mr. J. H. Mohs, a native of Iowa, is the efficient salesman.

The above gentlemen are men of fine character, prompt and energetic; and in conclusion, we do not think that we are at all overstating things when we say that for completeness of equipment and quality of work done, as well as promptness in filling contracts, the Birmingham Rolling Mills will bear comparison with any in the Union.



*Flouring Mill Co.*

**WHARTON FLOURING MILL COMPANY.**—Among the industries of Birmingham which deserve favorable notice in our work, we notice particularly the Wharton Flouring Mill Company, established in 1885.

These mills, started by the present proprietors, have always maintained a high reputation, so much so that they have no competition, being the only mills of the kind in Birmingham. The building is three stories and a basement, and is fitted up with the best and most improved machinery and other appliances, all of which combine to make the mills the equal of any in the South, or elsewhere. The mills are on two lines of railroads, thus having ample facilities for shipping with the greatest dispatch.

Choice Family and Extra Family Flour are manufactured here, their finest brands being the "Queen of Patents," "White House" and "Consolation" roller process flours, of which they ship thousands of barrels to all parts of Alabama and the neighboring States. They have a capacity of 300 barrels of flour every twenty-four hours, which can be increased.

Mr. J. M. Wharton, President of the Company, is a native of Montgomery. This gentleman was engaged for twenty years at Montgomery, in the furniture business.

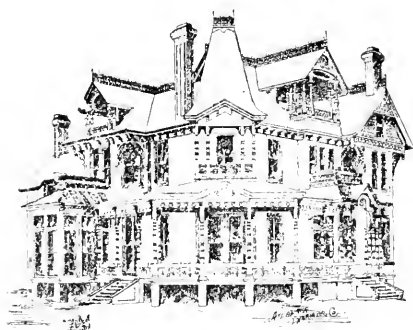
Mr. George F. Sedberry, the Secretary and Treasurer, is an Alabamian, reared in Wetumpka, fourteen miles from Montgomery. He has been identified in the grocery and provision trade for many years. For seven years he was in the wholesale grocery business in Montgomery, and came to this city one year ago. Until recently he was bookkeeper for this Company, and in January, 1885, was elected Secretary and Treasurer.

These gentlemen are men well-known and respected, and their long experience and general reputation entitle them to be regarded as one of the representative firms of Birmingham.

*Architects.*

**W. S. SMITH & CO., 1909½ First avenue.**—Architecture is the first and oldest of all arts. The standing of any community as to culture and refinement is clearly and plainly announced by the character of its dwellings and public buildings. Few people realize what is involved in the make-up and equipment

of a really good architect. He must have a liberal education, and be thoroughly conversant with all the modern developments of science. He must have had a special training of eye and hand for his work, and must be familiar with all the best work, ancient or modern, throughout the civilized world. He must understand the nature and properties of material of all kinds. He must be a good business man, and, above all, he must be a man of integrity, that can be relied

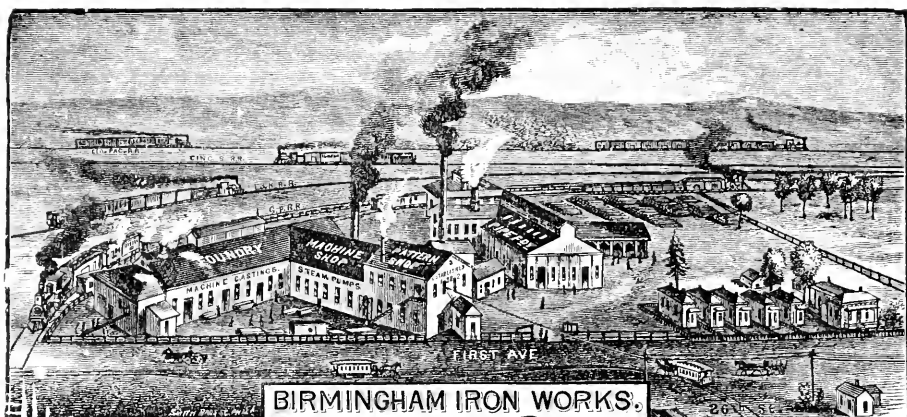


upon with absolute certainty, and one from which contractors know that they will receive exact justice. A firm filling all these requirements is that of W. S. Smith & Co., established in this city in 1886, and located at 1909½ First avenue.

This firm has designed plans for a great number of residences and business houses in the city: Dr. Burgamy, South Highlands, two residences; W. F. Smith, H. J. Grigg, E. Bandman, Kelly, Public School (brick building) at Columbus, Mississippi; H. R. Johnston, Zion Church, Alabama Club Building, and numerous other of the finest residences and stores in the city, too numerous to mention.

Mr. W. S. Smith is a native of Augusta, Georgia. He is a Mason. Mr. Smith was educated at Montgomery, Alabama, but studied architecture under Mr. Samuel Sloan, of Philadelphia. His daughter, Miss Sallie T. Smith, is the junior member of the firm. She was born at Columbus, Mississippi, and has studied architecture under the able guidance of her father. She graduated at Verona College, Mississippi.

An architect has one great advantage—his work always speaks for him. In conclusion, we can but recommend those contemplating building operations to place their orders for plans and specifica-



tions with this honorable and responsible firm, a credit in every way to the profession.

#### *Iron Works.*

**BIRMINGHAM IRON WORKS.**—Birmingham, among her other thriving industries, can boast of iron works and foundries which, for completeness of their equipments, the variety of their manufactures, and the reputation held by them throughout the South, need not fear comparison with any in the Union. Among these, by far the most important and complete in every respect, are the Birmingham Iron Works, which constitute one of the features of the city. These works were established in 1882, and comprise a foundry building 50x150 feet in dimensions, a machine shop 50x100 feet, and a pattern shop 50x50 feet. One hundred hands are employed.

They manufacture water and gas pipes of all sizes, steam pumps, all manner of castings, mill gearing, shafting, pulleys, hangers, cotton presses, and, in fact, all machinery in general which is manufactured by a first-class establishment.

Upward of nine tons of pipe are turned out daily by these extensive works, which are equipped with the most modern and improved machinery, whilst all contracts and orders are promptly filled, invariably to the satisfaction of purchasers.

The work effected here has a deserved reputation throughout the South.

The firm enjoys advantages which enable it to defy all competition, and the attention of millowners and others is drawn to the liberal inducements which they offer.

The members of the firm are Mr. John T. Hardie and Mr. William Hardie. The former gentleman is President of the Works, and lives at New Orleans, at which place he is in the cotton and commission business. He is, also, President of the Mutual National Bank, of New Orleans.

His son, Mr. William Hardie, Secretary, Treasurer and General Manager of the Works, lives at Birmingham, and superintends all the business of these extensive Works.

#### *Dry Goods, Notions, Etc.*

**WILLIS & RANDALL**, No. 404 South Twentieth street.—The importance of the dry goods trade as a factor in commercial prosperity can scarcely be overestimated, and in a review of this character this special branch of business should be noticed at more or less length. Among the more recent additions in this line to this city's already long list of houses, we would make special mention of Messrs. Willis & Randall, who are located at No. 404 South Twentieth street. Their storeroom is a handsome one, commodious, attractively arranged, and is supplied with all necessary comforts and conveniences. The stock embraces a full line of dry goods, notions, hosiery, laces, ribbons, ladies' and gents' shoes, hats, etc., in short, all articles usually found in a first class dry goods establishment. These goods are sold at the lowest prices and better value cannot be found in Birmingham. Messrs. Willis & Randall employ several courteous salesmen, and have built up a large trade through their prompt and upright transactions toward all.

Mr. Willis is from South Carolina and for a number of years was a traveling salesman.

Mr. Randall was born in Baltimore; has had a long and successful career. Both gentlemen are energetic, possessed of superior ability and stand well in commercial circles.

#### *Whiskies, Brandies, Wines, Etc.*

E. OPPENHEIMER & CO., No. 120 Twentieth street, between First and Second avenues.—Birmingham is now regarded as one of the leading distributing points South and a most important wholesale trade center. Many large jobbing houses have located here, among them the firm of E. Oppenheimer & Co., wholesale dealers in whiskies, brandies, wines, etc. The business conducted here is a branch of the long-established and popular house of the same name at Louisville, Kentucky. Several years ago this branch house was opened here, and from the first it has enjoyed an unusual degree of prosperity.

The fact of possessing a large business in the "Falls City," the greatest whisky trade center in America, and possessing ample capital, enabling them to buy in large quantities for cash, it will be at once seen that the house here can offer inducements to its customers not easily duplicated.

The location of their place of business is at 120 Twentieth street, North, and here may be found a large and complete stock of whiskies, brandies, wines, cigars, etc.

The house carries a line of the best and cheapest, the specialties being: "Kentucky Bourbon," "Chas. Nelson's Lincoln County and Corn Whisky" and "Pennsylvania Rye." Also a complete stock of gins, brandies, wines and all kinds of fine liquors, both domestic and imported. In addition, the house carries a complete assortment of domestic, Key West and imported cigars, in which they have a large trade.

#### *Real Estate.*

J. T. RICHARDSON.—Conspicuous among the oldest inhabitants and the business men of Birmingham, is Mr. J. T. Richardson, real estate agent, located at 1919½ Second avenue.

Mr. Richardson makes a specialty of the care and management of estates and other property, and to the rental of houses and the collection of rents his personal attention is paid. He is a mem-

ber of the Stock Exchange, and transacts a large business in buying and selling stocks. He is a native of Alabama. Mr. Richardson is a Free Mason, and is an attorney-at-law, though he does not practice at the present time. This gentleman deals with the greatest promptitude with anything in the real estate business, in regard to renting, buying and selling. He is a man well known in this portion of the country for his integrity, fair dealing and business abilities.

#### *Constructors and Consulting Engineers.*

BACON & JACKSON, First avenue, between Twenty-first and Twenty-second streets.—Birmingham is the recognized headquarters in the South for the most widely-known and experienced mining engineers and contractors, and the largest houses for supplying mill, mining and furnace machinery. In listing the men identified with this class of enterprises we call special attention to the firm of Bacon & Jackson. The building occupied by them is on First avenue. It is a brick structure, 50 x 82½ feet, and is admirably adapted for the purpose used. A track runs near the doors, thus obviating the necessity of rehandling all machinery. They handle machinery of the largest make, and in this specialty are practically without competition in the State. They make a specialty of not only furnishing but erecting heavy mining and furnace machinery, and in this section of the State have done an enormous amount of work. In stock is kept sporting and blasting powder, dynamite and wood-working and saw-mill machinery of every kind. This Company is also sole agents for a system of overhead traveling crane, so that machinery may be moved to any part of the store and loaded on tracks or trucks in the street. They represent Kingsland & Douglass Manufacturing Company, St. Louis; the John H. McGowan Company, Pumps, Cincinnati; Hooker-Colville Steam Pump Company, St. Louis; the Egan Company, Cincinnati.

Mr. J. E. Brown, the manager, is a native of Brooklyn, and for many years has been a most successful mechanical engineer, traveling for the "Ingersoll Rock Drill Company," and subsequently with the "Sergeant Rock Drill Company." Mr. Brown is a machinist and engineer by profession. He has traveled extensively of late years in connection with mining and

railway plants, having visited some of the largest in the United States.

As contractors and engineers Bacon & Jackson are able, experienced and reliable, and as business men they occupy a position in the foremost rank of commercial circles.

#### *Coal, Timber and Mineral Lands.*

**HATCH, MERIWETHER & CO.**—Those persons interested in the coal, timber and mineral lands of the South may find some of the best properties of that description represented by Hatch, Meriwether & Co. They devote especial attention to this part of their real estate business, making it the first consideration to become thoroughly acquainted, so far as possible, with their properties. Being advantageously located at Birmingham they hold well-in-hand much of the coal and mineral lands of Alabama and Georgia, and fine cypress and hard wood forests of the entire South. The firm of Hatch, Meriwether & Co. has been engaged in a general real estate business since August, 1886, and have handled city and suburban properties ably and conservatively. They stand endorsed by Governor Seay, of Alabama, Senator Morgan, of the same State, and First National, Alabama National, and Birmingham National Banks, of Birmingham. Correspondence solicited. L. D. Hatch, Alabama; Gilmer Meriwether, Kentucky; F. B. Deane, Virginia.

#### *Brokers and Commission Merchants.*

**HARWELL & RUDISILL**, Brokers and Commission Merchants; office and warehouse, Morris avenue, between Twentieth and Twenty-first streets.—The trade of the broker and commission merchant is one of the most important factors in the growth of metropolitan commerce, and many of the ablest business men are profitably engaged in this line. In this connection, as a representative city house, we must mention that of Messrs. Harwell & Rudisill, which, though but established on the 1st of January, 1888, has done a most satisfactory business. The location of this firm is an eligible one, the office and warehouse being on Morris avenue, between Twentieth and Twenty-first streets. The warehouse, two stories high and about 25x100 feet in size, is supplied with all requisite facilities for the advantageous handling and display of stock, and large consignments of staple commodities are daily received from the

numerous outside patronage. Specialties of this enterprising establishment are pork products, corn, oats, hay, bran, flour, sugar and coffee. Salesmen are kept busy in the interests of the business, the house enjoying an extensive and decidedly prosperous trade. Mr. S. F. Harwell is a native of Rome, Georgia, and his partner, Mr. W. L. Rudisill, of Mississippi. During their location in this city these gentlemen have won the utmost esteem in commercial circles, and are popularly numbered among Birmingham's deservedly successful merchants.

#### *Merchant Tailor.*

**C. THOMSEN**, corner Twentieth street and First avenue.—Among the leading houses whose energy and enterprise have given conspicuous position to the trade of merchant tailoring is that of Mr. C. Thomsen, the successor of C. Thomsen & Co. This worthy gentleman, a native of Denmark, was established in this city in August, 1887. Ever since the inception of business he has met with an admirable trade. He is located in one of the most central and eligible business blocks here, occupying, as he does, a fine second-story room in the Hewlett Block, on the corner of First avenue and Twentieth street. He always has on hand a nice line of dress and business suitings. He employs a force of skilled workmen only, and makes a specialty of fine work, being a cutter of many years' experience. Mr. Thomsen is a member of the Knights of Labor. This gentleman never fails to give the greatest satisfaction to all patrons, being a thoroughly competent and practical man of business in his line.

#### *Insurance and Real Estate Agency.*

**DANGAIX & THROCKMORTON**, 107 Nineteenth street, between First and Second avenues.—The justly popular agency of Dangaix & Throckmorton was established in March, 1887. They succeeded the enterprising firm of W. F. Smith & Co. and Smith & Dangaix, and have added largely to the well established trade of the former house.

Mr. W. J. Dangaix, the popular senior member of the firm, was born in Philadelphia, and has had the experience of a first class insurance agent, having been in the business for five years. Mr. Dangaix was reared in Brunswick, Georgia, and is a gentleman of personal worth.

Mr. Throckmorton is a Kentuckian, and is from the famous "Blue Grass" region. He is well and favorably known here, as he was with the Louisville & Nashville Railroad, as agent, here for many years. He is a man of superior ability.

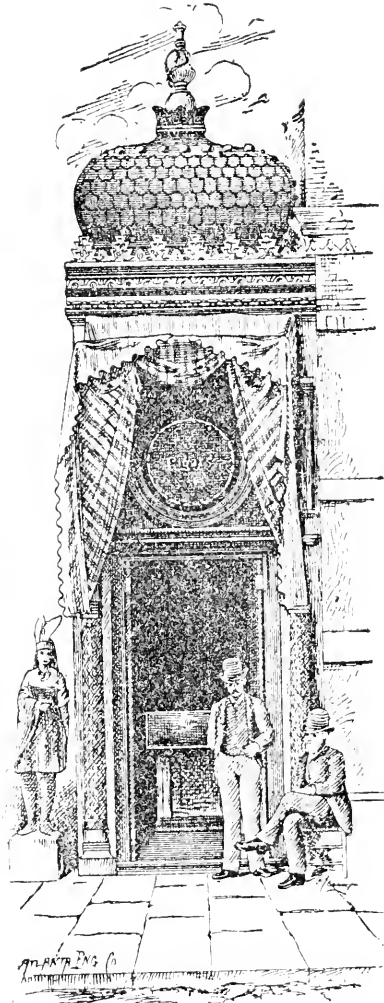
This firm makes a specialty of insurance, representing some of the strongest and best known companies in the world.

In real estate they keep posted as to prices and can offer inducements to buyers either in city or country property or mineral lands—coal and iron properties. These gentlemen are young men, full of energy, enterprise and public spirit, and have always been found identified with every enterprise looking to the growth and progress of the city.

#### *Furniture and Undertakers' Supplies.*

E. ERSWELL, 112, 114 and 116 North Nineteenth street.—There are some establishments in this city whose long and steady career, heavy and extensive transactions and solid business qualities, make them landmarks in the history of the past and prime factors in the prosperity of the present. Such a one is that of Mr. Erswell. This gentleman commenced business in this city in 1872, and from that time has enjoyed an enviable reputation for excellent and skillful work. He now carries one of the largest and most carefully selected stocks to be found in any establishment similar to this in the South, embracing all kinds, styles and qualities of furniture. He also carries a full and complete line of carpets, shades, wall paper and undertakers' supplies. The prices asked in every department are so reasonable as to have gained for the house the reputation of being the cheapest furniture establishment in Alabama. Mr. Erswell is perfectly acquainted with the wants of the Southern trade, experienced in every detail of the manufacture of furniture and possesses a fine factory. The building is a handsome three-story brick structure, 75x100 feet in dimensions.

Mr. Erswell was born in Ohio, and has been a resident of this city nearly twenty years, during all of which time he has been closely identified with the commerce and trade of the city and her mineral welfare and prosperity. Few houses anywhere can show so successful and honorable a business career, or have obtained so widespread and enviable a reputation for uniform courtesy, fair dealing and liberal policy.



*Cigar Store.*

THE ALHAMBRA—The finest and most successful cigar house in this city is, no doubt, the Alhambra, located on Twentieth street, established in 1887. The well-arranged premises are elegantly fitted up, the exterior of store being prettily decorated in terra cotta. This enterprising house keeps always on hand the finest imported and Key West cigars. Fine meerschaum goods and briar pipes are specialties of the house. Whatever is sold here is of the very best quality, and is as reasonable in price as anywhere

in the city. Mr. J. Forst, the affable manager of the house, has been a resident of the city eight years, he being a native of Germany. This gentleman belongs to the Blue Lodge of Masons, Royal Arch Chapter, and Council of Masons, Knights of Honor, Knights of Pythias, is an Odd Fellow, and belongs to the I. O. Free Sons of Israel and I. O. B. B. He is a gentleman of excellent character and of sterling qualities, and thoroughly deserves the large cigar business he has ever had in Birmingham from the time he embarked in the enterprise.

#### *Real Estate and Insurance.*

WILSON, MARTIN & LEEDY, 118 Twenty-first street.—The rapid and wonderful growth of Birmingham and her present prosperity is mainly due to the energy, ability and wide-awake spirit exhibited by her real estate dealers. Through their influence the advantages of the city and the great mineral wealth in the adjoining fields and mountains have been heralded far and near, and has resulted in attracting thither scores of investors from other sections of the Union. In this good work no firm has been more prominent than Wilson, Martin & Leedy, of 118 Twenty-first street, the leading real estate, insurance, stock and bond brokers. A brief sketch of the firm may not prove uninteresting.

The partnership was instituted January, 1887, and though not yet two years old the position accorded them in commercial circles is a most flattering one, and one enjoyed rarely except by old established firms.

The business conducted by Messrs. Wilson, Martin & Leedy is thoroughly systematic, and divided into three departments: Real estate, insurance and stock brokers.

In realty, they are well equipped, being supplied with full information respecting properties, both residence and mineral. They have a long list of cheap and desirable properties, and being good judges of values, purchasers would find themselves safe in the hands of such men.

As insurance agents they represent the oldest and largest companies in the world, among them the "Etna" and "Phoenix," of Hartford; Phoenix, of New York, and the "Home Protection of North Alabama." The aggregate capital of these and others is \$20,000,000. They are fully prepared to give the lowest rates, and can issue a new form of

policy, which will save the insured 50 per cent. on the old plan.

In money, stock and bond brokerage the firm enjoys special facilities, and keep hourly posted on all fluctuations in the market. They buy and sell stocks, bonds, etc., discount paper and make loans.

Respecting the personnel of the firm, we will state that Mr. J. T. Wilson is an Alabamian, and has been identified with the history and growth of Birmingham since it was first laid off in the woods seventeen years ago. He is regarded here as one of the best authorities on all matters pertaining to real estate. His business experience has been one series of gratifying successes, due to his ability, prudence and energy.

Mr. E. T. Martin is also a native of this State, and was for many years engaged in the insurance business in Eufaula, the firm name being Dean & Martin. He is a master in this special line of business.

Mr. W. B. Leedy is a native of Mississippi, and for seventeen years was connected with the house of W. R. Rison & Co., bankers, Huntsville, Alabama, and is a thoroughly trained banker and broker. Thus constituted and backed by ample capital the firm is a strong one, and one which must continue to grow and increase in popularity with the business public. They refer to the following: First National Bank, this city; Capital State Bank, Jackson, Mississippi; Eufaula National Bank, Eufaula, Alabama, and W. R. Rison & Co., bankers, Huntsville, Alabama.

#### *Dry Goods and Fancy Notions.*

GIFFORD & KNOWLES.—One of the most popular and representative business establishments in this city is that of Gifford & Knowles, dealers in dry goods and fancy notions. The house was founded under the present auspices in 1881, from the start having been a favorite supply depot for the surrounding trade. This flourishing firm occupies a fine two-story brick structure, 25x140 feet in dimensions. In the conveniently appointed salesroom is displayed one of the finest assortments of goods to be met with in the city trade.

The finest Hamburgs, edgings, embroidery, spring lawns, and a full stock of dress goods, household linen goods, towels, table linen and napkins are specialties of the firm. A most experienced corps of clerks are employed.

Mr. C. T. Gifford was born in Massachusetts. This gentleman is a Free Mason. He was raised in South Carolina, but has spent thirty years of his life in Aberdeen, Mississippi.

Mrs. K. K. Knowles is a resident of New York. This estimable lady resides at No. 77 East One Hundred and Twenty-seventh street. One Hundred and Twenty-seven Canal street, New York, is the buying office of Gifford & Knowles.

The members of this firm are thoroughly conversant with all the details of their business, and their house has always been regarded from its first days as a decidedly leading and representative one in its line.

#### *Real Estate, Stocks and Bonds.*

ALLEN, CARLISLE & TAYLOR, 1827 Second avenue, between Eighteenth and Nineteenth streets.—If there is any one business which is now showing forth the wonderful advancement of the State and the many advantages and resources possessed by this city, it is the real estate business.

The well-known and solid firm of Allen, Carlisle & Taylor, established in March, 1887, and successors to Allen & Thomas, are, by general consent, regarded as among the foremost and most enterprising agents of Birmingham. The office is centrally located at 1827 Second avenue, between Eighteenth and Nineteenth streets, opposite the Florence Hotel, and contains maps, charts, and every possible convenience that can aid the members of the firm in their efforts to serve their patrons. These gentlemen deal largely in stocks, bonds and securities, and do all business in the real estate line. In addition to the above they carry on a very extensive wholesale lumber business in Alabama and the surrounding States.

Mr. D. F. Allen is a native of Putnam County, Georgia. This gentleman, before entering into the real estate business, was manager of the New Home Sewing Machine Company, at Birmingham.

Mr. J. A. Carlisle is a native of Chambers County, Alabama, and has latterly been in the general merchandise business.

Mr. A. T. Taylor, also, is a native of Chambers County, Alabama, and is a member of the Knights of Pythias. Until fifteen years of age he was on the home farm, and then was clerk for five years in a large dry goods store in Alabama, after which he traveled for three

years for a New York house, and then for a year and a half for a Philadelphia house.

The above are all gentlemen of high character and good business qualities, and it is for these reasons that this firm has acquired a wide reputation for the uniform courtesy and hospitality shown to strangers.

#### *Real Estate, Rental and Insurance Agents.*

GREGORY & BRYAN, office, Elyton Land Company's Building.—The growth and prosperity of the Magic City is due in a great measure to the untiring energy, promptness and enterprise of its real estate firms. Among these must be mentioned the popular and influential firm of Messrs. Gregory & Bryan, whose wide and extended experience in this line of business enables them to offer substantial advantage to both large and small investors. This firm is undoubtedly among the leading and most prominent real estate, rental and insurance agents and loan brokers in the city of Birmingham. The establishment of this enterprise dates back to 1885, when Mr. Gregory opened an office, which was, from its inception, a marked success.

In 1887 Mr. Bryan was received into partnership. The offices of this firm are in the Elyton Land Company's Building, where they are prepared to transact all business in this line. They pay special attention to negotiating loans on bond and mortgage, collecting of rents and care of property for non-residents. They have developed a trade of great magnitude, dealing in rich timber, mineral and agricultural lands, desirably located business and residence property, vacant lots, cheap suburban lands, etc.

Those acting upon their accurate knowledge of the market, and being guided by their sound judgment and judicious advice, can rely on securing bargains. They have carried many successful and important transactions through, and are in every way fitted for the extensive business they are engaged in.

Mr. E. V. Gregory is a native of Alabama, and has always been identified with the growth and prosperity of Birmingham, having settled here in 1871. He built and occupied the first house built in the city, when the streets were being laid out and graded.

Mr. J. R. Bryan, Jr., until engaging in the present enterprise, farmed extensively in Virginia, and at present owns

large vineyards near Charlottesville, in that State.

Both the gentlemen of this firm are popular, honorable business men, and are representative men of the city.

#### *Harness and Saddlery.*

A. C. RECKLING, First avenue, between Nineteenth and Twentieth streets. The saddlery and harness manufacturing establishment of A. C. Reckling was established in this city in 1884 by the genial and popular proprietor, and in the rapid and magic growth of Birmingham he has been an important factor. Mr. Reckling is a thoroughly practical saddler, and gives to the business his personal and constant attention. The saddles and harnesses manufactured in this establishment are always first class and reliable and prices satisfactory. He employs six to eight hands and makes a specialty of hand-made work. A large stock of goods is always kept on hand, and the invariably low terms obtained at this establishment have made it the favorite source of supply for a wide section of the country. Repairing of every description is given prompt attention. All hand work is warranted for one year, and we are sure that customers can obtain the best value for their money.

Mr. Reckling was born and educated in Germany, and Selma, Alabama, was his former home. This gentleman is an honored Knight of Pythias, live, energetic, and in business circles is established as a leader in this line of business.

#### *Real Estate Agent.*

O. L. WILLIS, Room 14, Office Building, 2015 First avenue.—Mr. O. L. Willis is one of the well-known men in the real estate business in the city of Birmingham, although he has only been established here for a couple of years. His office is conveniently located, at Room 14, in the Office Building, 2015 First avenue. He transacts all business pertaining to the buying, selling and renting of real estate, the collection of rents being a specialty. He has the best of references: The Jefferson County Savings Bank, First National Bank, Berney National Bank and Messrs. Francis & Chenoweth.

Mr. Willis is a native of Sumter county, Alabama. He formerly was engaged in the mill and lumber business. He is energetic and industrious, conversant and familiar with all the details of the real estate business, and deserves the success he enjoys.

#### *Real Estate, Stock and Bond Brokers.*

W. E. PERRYMAN & CO., successors to Perryman & Dearborn, real estate, stock and bond brokers; office, Alabama National Bank.—Among the active and enterprising business firms whose efforts conduce so largely to the welfare, growth and prosperity of Birmingham is that of W. E. Perryman & Co., successors to Perryman & Dearborn. This is recognized as one of the leading firms in the real estate business, and those who are guided by the judgment and judicious advice of W. E. Perryman & Co. can rely upon securing properties that must inevitably rise in value and prove remunerative investments. The business was established in 1886, and has constantly grown in magnitude each month. This firm offers the most substantial inducements to capitalists in desirably located business and residential property in the city and suburbs, also lands near in, by the acre, having a rapid prospective value, and they also make a specialty of negotiating loans on bond and mortgage, and sell strictly on commission the bonds and stocks of the corporations which have become successfully established in their midst. The office of this firm is in the Alabama National Bank building, a handsome three-story brick structure 50 x 150 feet in dimensions. Those persons desiring information, or wishing to transact any business in their line, will find the most polite and prompt attention. Mr. W. E. Perryman, the head of this firm, is a native of Mobile, and has all the advantages of a fine business education combined with a wise foresight in all commercial transactions. The gentlemen connected with this enterprise are men of ability, experience and sterling integrity, and are deserving of their marked success.

#### *Druggist.*

J. W. HUGHES, corner Nineteenth street and Second avenue.—The well known and popular pharmacy of J. W. Hughes, on the corner of Nineteenth street and Second avenue, was established in 1881. His stock is large, comprising a complete assortment of drugs, medicines, chemicals, toilet articles, patent medicines, perfumery, etc., enabling him to supply readily and at fair prices anything for which there is a public demand.

The prescription department is under his immediate control, his twenty years'



experience enabling him to compound, with accuracy and care, either physicians' prescriptions or family receipts.

The business occupies a three-story brick building, 25x80 feet, one of the best furnished in the city.

Dr. Hughes joined the First Tennessee Regiment Infantry, C. S. A., December, 1861, was afterward transferred to Ninth Tennessee Cavalry, surrendered at Gainesville, Alabama, May, 1865, and returned home at Columbia, Tennessee, before he had arrived at the age of 18 years, which makes him the youngest man who was in the Confederate army, and who was in active service the same length of time.

Dr. Hughes was born in Mt. Pleasant, Tennessee. He is a member of the Masonic fraternity, Knights of Pythias, and several other secret orders. During his residence in Birmingham he has become very popular with all classes of citizens, and in his business has met with a success surpassing his most sanguine expectations.

He is a skillful and accomplished druggist, and an agreeable gentleman, endowed with fine business and executive ability. He has been identified with the drug trade for the past twenty years, and is a thoroughly practical druggist and theoretical pharmacist.

#### *Lumber and Milling.*

**AVONDALE LUMBER AND MILLING CO.,** Avondale, Alabama.—There is no more important business in any city than a well-conducted lumber and milling establishment, and none of more benefit to its citizens and the surrounding country. The well-known Avondale Lumber and Milling Co. was established on the 26th day of December, 1886. They manufacture doors, door-frames, moldings, laths, banisters, posts, etc., and deal in all kinds and grades of lumber. They are well prepared to do work at liberal rates, as their advantages for securing material are first-class, two of the proprietors of the Company having been in the lumber business for some years. They employ twenty hands, and are rapidly becoming noted for superior work, their machinery being of the newest and most improved make. This Company employs skillful men as assistants, and any orders left with them will receive prompt attention. Mr. Peyton G. King, President of the Company, was born in Alabama, and his name is as familiar as any in Birmingham or the

State, as being that of a man possessed of the finest business capacities and splendid public-spiritedness. S. P. King, General Manager of the Company, was formerly employed on the Louisville & Nashville Railroad, and then was in the saw business at Steele's Depot, and at Mobile, Alabama, on the Louisville & Nashville Railroad. He now gives the greatest possible satisfaction as Superintendent of the above Company. Well known and respected by all, possessing extensive business connections, and always prompt and reliable, parties dealing with these gentlemen will find their rates as reasonable, and their work equal, to any done elsewhere.

#### *Painters.*

**VEST BROTHERS.**—The Vest Bros. are the best artists in their line in the city, having a very extensive trade all over this portion of the country. These enterprising gentlemen located themselves in Birmingham in 1886, and ever since embarking in their enterprise have met with splendid success. They do a general business of painting in every sort of sign work, a specialty of the house being fresco painting. Their premises are admirably situated in the city, at the corner of First avenue and Twenty-first street, where they occupy the second-story room. Fresco decorations, designs, and the painting of public halls, churches, and private dwellings are done in the best manner, in all of which work they are thorough and conscientious artists.

Mr. T. F. Vest, and his brother, Mr. J. W. Vest, are natives of Alabama. They have had a life-long experience in this business, and, therefore, are thoroughly acquainted with all the details of the business. They were educated in the art at Cincinnati, Ohio. This house, since its inception, has taken a leading place. By the superb quality of their work these gentlemen have made a meritorious success, as well as by the superiority of their work and the faithful filling of all contracts.

#### *Brokers in Grain, Provisions, Stocks and Cotton.*

**STOCKTON & CO.**—One of the best houses in this city doing a large and flourishing brokerage business is that of Stockton & Co., established on January 1, 1888. The location of this enterprising firm is at No. 2026 Second avenue, in the center of the city. The business of

Stockton & Co. from its very start has been most favorable and daily increases. An immense brokerage business is done in grain, provisions, stocks and cotton. Orders for the purchase or sale of wheat, corn, pork and short ribs in Chicago and stocks and cotton in New York for future delivery are executed with the greatest promptitude.

The success of this company is owing to M. L. Stockton, who is a veteran at the business. This gentleman was engaged for five years in Kansas City in the same business, which he carried on with eminent success. He is a native of Kentucky. By his energy and fine business capacities, he has secured an enviable reputation for his firm, his experience being as ample as his facilities are perfect. Business is promptly disposed of by this firm and satisfaction guaranteed. The firm is an extremely enterprising one, and Mr. Stockton is a genial and popular gentleman, specially qualified for his line of trade, and has achieved marked success.

#### *Howard College,*

located at East Lake, one of the beautiful and healthful suburbs of the city of Birmingham, is the Baptist male school of the State of Alabama.

The college is the property of the Baptist State Convention, and is governed by a Board of Trustees appointed by this body. The property and money subscriptions belonging to the college are valued at \$200,000 and the gift of land companies and citizens of the Birmingham district. The East Lake Land Company presented the college sixty acres of land, on which the new buildings are to be erected, and on which work is to begin at once. The college was founded in 1843, and located at Marion, in West Alabama. It belongs to the first rank of Southern colleges. An endowment of \$150,000 was lost, as a result of the late war between the States. By authority of the State Convention, the college was removed from Marion to its present location, opening its first session at East Lake October 1, 1887, and matriculating 157 students. The new location is considered by the friends of the college to be one of the best on the continent.

It is situated above the drainage of the city, near a beautiful lake, on a splendid eminence at the very foot hills of Red Mountain, and supplied with abundance of pure water. The school at present is using temporary buildings, but work will

begin at once on a magnificent main building, to cost \$60,000, and other buildings will follow.

For the study of chemistry, metallurgy, mineralogy, geology, mechanics and surveying, the location alone presents unsurpassed advantages. With Birmingham as its patron, its friends expect for it a wonderful career. Its halls are open to all honest students; no religious creed is forced upon the students.

#### FACULTY 1887-88.

Thomas J. Dill, LL. D., Professor of Latin and Greek.

A. D. Smith, A. M., Professor of Mathematics.

George W. Macon, A. M., Professor of Physics and Chemistry.

B. F. Giles, A. B., Professor of English.

R. J. Waldrop, A. B., Professor of the Preparatory Department.

Jno. P. Shaffer, D.D., Financial Secretary.

Thomas J. Dill, LL.D., Dean of the Faculty.

#### *Machinists.*

THE LOMB & HERSHEY COMPANY, Twenty-first street, between First and Second avenues.—Since the establishment of this company, June 1, 1887, its success has been remarkable. Its business has constantly increased until it has become in its special line one of the representative concerns of the State. The spacious and well-arranged warehouse is eligibly located on a line of railroad, thus affording convenient transportation facilities. This fact is a great saving in the cost of handling goods, especially heavy machinery, engines, etc. The office is on Twenty-first street, between First and Second, and is fitted up in attractive style. The officers of this Company are men of good business reputations. Mr. W. M. Graham, the President, is a son of Hon. E. D. Graham, of Cartersville, Georgia. His fine executive ability, energy and business qualifications have secured for him highest favors in commercial circles. Mr. G. W. C. Lomb, the Secretary and Treasurer of the Company, has the double advantage of being not only one of the best financiers and business men, but is a mechanical engineer of national reputation. There is perhaps no expert in the South who has more influence or who is better authority on matters pertaining to his profession than Mr. Lomb. He is a close student, and has had more

than twenty-three years practical experience, and has saved for his customers who consulted his opinion thousands of dollars. Much of the success attained by this Company is due to his efforts and through his knowledge of machines. Mr. Lomb is also President of the Three Rivers Coal and Iron Company, a notice of which appears below. This Company makes a specialty of railroad supplies, every style of engines, boilers, saw mills, tools and equipments for foundries and machine shops, woodworking machinery, cisterns and railroad water tanks, brick machinery, hydraulic, power, and hand elevators; church, school and fire bells; rolling mill and furnace machinery and supplies; all kinds of plantation machinery, implements, etc. This firm claim to be the only house in the South who sell uniformly at manufacturers' net prices. Don't pay more for old machinery than they ask for new. They are in the field to stay, and are better prepared now than ever to serve the public with promptness and on reasonable terms.

#### *Coal and Iron.*

**THE THREE RIVERS COAL AND IRON COMPANY.**—This Company was organized and charter issued January 7, 1887, when the following officers were elected: G. W. C. Lomb, of the Lomb & Hershey Company, President; S. A. Ellis, Warrior, Alabama, Secretary, and J. Brake, Warrior, Treasurer.

The Company has about four thousand acres of fine mineral lands located twenty miles from Birmingham, on the new projected Bessemer and Huntsville Railroad. Three thousand and one hundred acres of this property is coking coal, seven hundred acres of brown and red hematite ore, and two hundred acres of limestone, all practically in one body. The red iron ore assays 60 per cent. metallic iron, and the brown ore 57 per cent, with but a slight trace of phosphorus. This property is directly on the line of the new railroad which will be built this year. The property is a valuable one, and will soon be either placed on the market or developed by the Company.

#### *Groceries.*

**T. M. PERRYMAN**, No. 219 North Twentieth street.—This popular house was established March 22, 1887. It is one of the many fine grocery stores here,

and appeals strongly to public patronage. The proprietor, Mr. T. M. Perryman, keeps a large and well selected stock of the choicest staple and fancy groceries and everything pertaining to a first-class grocery store. No better line of goods in this line is kept in the city, and all his goods have the name of being of fine quality and underrate in price. The storeroom is 18 x 50 feet in size.

Mr. Perryman was born in Munroe County, Alabama. He was formerly in the real estate, stock and bond business in this city with his brother. The efficient manager, Mr. A. F. Medine, is a native of Louisiana. This gentleman is thoroughly acquainted with all the details of the business, having had a life-long experience, and the success of the house is due largely to his superior management. These gentlemen, by paying close attention to business and the requirements of patrons, have built up a large and prosperous trade, and have won the confidence of the community.

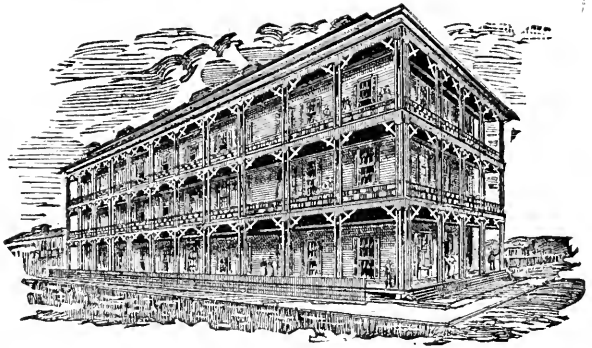
#### *Hotels.*

**MAGIC CITY HOTEL**, Morris avenue and Fourteenth street, L. W. McCants, proprietor.—Probably no feature of a community is more conducive to a favorable impression among casual visitors than that represented by hotel accommodations. In this respect the city of Birmingham is especially favored, as located in her midst are some of the best to be found within the State. The Magic City Hotel, located corner of Morris avenue and Fourteenth street, was opened during the present year. It is a handsome frame building, three stories, and contains fifty comfortable rooms, well ventilated and neatly furnished. Mr. McCants, a native of Walterboro, South Carolina, is the enterprising proprietor. His house is chiefly for railroad employes, to whom he offers the most reasonable terms. The hotel is furnished throughout in exceeding good taste and style, and equipped with all the modern adjuncts of safety and comfort. Mine Host bears a splendid character, and by able management has secured a large and fast increasing custom. He is highly popular with the patrons of the house, and contributes much to its desirability as a home for the traveling public. Mr. L. W. McCants is the Master of Trains for the Louisville & Nashville Railroad, and is one of the most competent and efficient men in the service. He came to the ser-

vice of this road in July, 1872, commencing as trainman, and was soon successively promoted to brakeman and conductor. Subsequently he was for six years conductor of passenger trains. In 1884 he was promoted again to freight and ticket agent and stationed at Decatur, and in 1886 was further promoted to Train Master and transferred to Nashville, and in September, 1887, he was again recalled to Birmingham and made Master of Trains. He is a faithful official and deserves the success he has won.

#### *Provisions.*

**THE ROYSTER PROVISION CO.,** Twentieth street, opposite Union Depot. —The business conducted by this Company is distinctive in its character, and until established by them here last spring (1888) was unknown to Birmingham. They are jobbers in provisions and dealers in general packinghouse products, and since its commencement the firm has become an important factor in trade circles. The Company handles only the choicest Sioux City, Iowa, meats. Their meats are pure, fresh, and not washed in any compound or mixture, but are transferred directly from refrigerator cars to the Company's large refrigerators built specially for this purpose. The location of the Company's building is on the line of railroad and is centrally located on Twentieth street, opposite the Union Depot, and is fitted up with all modern conveniences and facilities. The articles handled comprise everything in the line of packinghouse products, dressed beef and fresh meats of all kind being specialties. They deal largely also in provisions, and sell only to dealers. The scope of trade is large and the business is rapidly extending throughout this and the adjoining States. A specialty of the house is shipping fresh meats by express, and parties in adjacent towns are invited to correspond and get prices. The dressed meats of the Royster Provision Company come from the finest stock raising district in the world, being all choice corn-fed, and killed and dressed in the most scientific manner by skilled butchers. Quotations are given on all D., S. and S. C. meats in



MAGIC CITY HOTEL.

carload lots or less. They are sole and exclusive agents in the Southern States for Silverhorn & Company, of Sioux City; Lincoln, Nebraska, and Chicago, and quote prices the same as can be obtained at headquarters. They receive by telegraph the Chicago Board of Trade quotations on ribs, lard and pork. Parties needing anything in this line would do well to telegraph or write them, and to ascertain prices, as customers will save money by purchasing from them.

Mr. N. C. Royster, the President and Manager, is a native of Yazoo City, Mississippi. He is a man of superior business qualifications, of remarkable energy, and stands high in commercial circles and in the estimation of the public.

#### *Gents' Furnishings.*

**ROCKETT & BLYTHE.**—The popular business house of Rockett & Blythe succeeded the firm of Bates Bros. in 1884, and since that time has enjoyed a flourishing trade in the city and the adjacent country. From this establishment a gentleman can supply himself with all the necessities for a stylish and neatly dressed man. They have all the articles and novelties for men's wear. The finest gloves, handkerchiefs, scarfs, shirts, etc., etc., are kept on hand. The tailoring department is first class in every respect, a perfect and satisfactory fit being guaranteed. The shoe and boot department is a novelty in its way. Here you can find a fit in either the cheapest or finest goods.

This firm is composed of intelligent and honorable business men, who thoroughly understand the art of pleasing customers.

Both gentlemen are natives of Jefferson County, and are popular and successful.

*Insurance and Brokers.*

**KNOTT & DAUGHTRY**, General Insurance Agents and Brokers, Second avenue.—The importance of Birmingham as a great financial and commercial center cannot be more forcibly demonstrated than by reference to her flourishing insurance interests. The city affords favorable openings for the use of large capital in this line, and one of the best firms of which it boasts in this connection—one managed with signal ability and sound conservatism—is that of Messrs. Knott & Daughtry. The firm was established in March, 1888. Their offices are located on Second avenue, between Twenty-first and Twenty-second streets. This firm represents some of the best, wealthiest and largest insurance companies in the United States, and can offer inducements to customers. They take risks in both fire, accident and life insurance, and pay and adjust all losses or claims immediately. As brokers they have special facilities for obtaining daily market quotations. They buy and sell stocks, bonds, etc., on order. A general fire, life and accident insurance and brokerage business is transacted.

Mr. Richard F. Knott, formerly of DuMont & Knott, is a native of Alabama. For some time he was assistant cashier at the First National Bank of Mobile.

Mr. Claude I. Daughtry was born in Wetumpka, Alabama. He lived at Opelika from 1870 to 1882, and attended the Agricultural and Mechanical College at Auburn from September, 1883, to June, 1885.

Messrs. Knott & Daughtry are men of prompt business methods. Their firm to-day is regarded as one of the most progressive in the city, and is a happy addition to that strength and energy which is driving Birmingham forward to a place among the sister cities of the Union little imagined by her people a few years ago.

*Coal Tar and Products.*

**GEO. F. WHEELOCK**.—Among the specialties in manufacturing enterprises that of George F. Wheelock, distiller of coal tar and products and manufacturer of oxide paint, creosote stains, etc., and dealer in roofing materials, is deserving of special notice. For a long time the tar produced in the distillation of coal was not only considered of no value, but entailed upon the gas works a large ex-

pense in its destruction or its removal, and the utilization of this waste is of recent origin. The office, sheds and every requisite for the immense business are located at the corner of Twenty-third street and Avenue A, South. The firm was established in 1887. The bulk of the business is in producing pitch or composition of different grades, as made for use in roofing and in painting of different kinds. The goods manufactured by this firm have a reputation for excellence excelled by no other makers in this country.

Mr. Wheelock was born in New York State, and is a son of the well-known architect, Charles Wheelock, of this city. Formerly he was extensively engaged in the metal business.

Since establishing the business here his firm has attained great prominence, no distiller of coal tar having better facilities for handling raw material than that of Geo. F. Wheelock.

*Fine Confections.*

**THE BIJOU**.—Among the confectionaries in this city is that of Mr. Harry E. Phillips, located at 2023 Second avenue. This business was founded in February, 1888. The store is well known as "The Bijou," noted for its fine confections, creams, pastry, cakes, etc., which are manufactured of the best quality and unexcelled in purity and flavor. The store is beautifully lighted with electric lights, and, by general consent, is considered the prettiest store of its kind in the city. There may be found a delightful ice cream parlor, a specialty of the house being Robin Jones Creamery Company's celebrated ice cream. Other specialties are Oakes' candies, Arctic soda, etc.

Mr. Phillips was born in Huntsville, Alabama. He worked for a time, before embarking in his present enterprise, in the Caldwell Printing Works. He is to be congratulated on his success in his new concern, which now is one of the leading houses of the kind in the city.

*Watches, Jewelry, Etc.*

**GLUCK & BLACK**.—Not only in the mineral district, but throughout our prosperous State, we often hear the name of two men, who, by their brilliant success, now take a prominent and leading stand in the jewelry trade of Alabama. The business was started early in 1885, by Mr. Wm. Black, a watchmaker o

the Swiss school, who, by his skill and uprightness, soon gained a wide circle of friends for himself. In March, 1886, he was joined by Mr. Gluck, an excellent jeweler of many years' experience, and who is now known as the diamond expert of the well-known firm of Gluck & Black. Their name has, by this time, become a household word in many a Southern home, and on many a clock or fine piece of silverware the article reminds the beholder that it comes from Gluck & Black, and consequently must be first-class in every respect. As it speaks well for the popularity of the firm, it may also be added that in September, 1887, they were appointed watch inspectors for the South and North Divisions of the Louisville & Nashville, rendering in this capacity the most efficient services to all parties concerned. Of accurately adjusted time-pieces they have, in this part of the State, the largest stock, and they have special facilities for the most intricate repairing and rating of fine watches. All such work, as well as diamond mounting and other jewelry work, is done on the premises, their shop being on the top floor, right above the salesroom, 2012 First avenue.

We close our sketch by saying Birmingham may be justly proud of such an establishment as that of Gluck & Black's.

#### *Insurance, Real Estate, Etc.*

DUNN & PHELPS. Insurance, Real Estate, Stocks and Bonds, Room 16, Office Building, First avenue.—One of the leading houses doing business in insurance, real estate, stocks and bonds is that of Messrs. Dunn & Phelps, established in this city on the 1st of December, 1888, and located at Room 16, Office Building, First avenue. This firm, from the day of its starting business, has done well, and everything pertaining to insurance, real estate, stocks and bonds, they give attention with all promptitude. The collection of rents is a specialty. This house succeeded Messrs. Dunn & Cawthon. Mr. F. C. Dunn is a native of Virginia. He formerly was connected in a prominent way with coal mines. Mr. Dunn was the first to set the Royal Insurance Company into action in this city. Mr. I. W. Phelps, his partner, was born in Nansemond County, Virginia. This gentleman was in business for ten years in Virginia. This firm, through its fair dealings and good business principles, which have always characterized

it, is rapidly taking the lead in its line of business. Messrs. Dunn & Phelps are men of high character, and none stand better in the community in any way than they.

#### *Tobacco and Cigars.*

H. W. PERRY & CO., Tobaccos and Cigars, Twenty-first street.—H. W. Perry & Co. are the most widely known tobaccoists in the South, and supply the demands of this section of the country with the finest grades of tobacco and cigars. They are manufacturers' agents and wholesale dealers only. They established this business in 1883, and have so successfully carried on their transactions on strictly business principles and honorable methods as to command an enormous trade. Their business house is a three-story brick, 30 x 100, on Twenty-first street, and is regarded by the city and surrounding country as being the very best tobacco center in the place. This firm is composed of H. W. Perry, who is a native of Marion, Alabama, J. J. Hooper, a native of Georgia, but now residing in Selma, Alabama, who is also engaged in the wholesale grocery business with C. W. Hooper & Co., and Samuel Perry, who was born in Marion, Ala., and was formerly railroad agent at Selma, Alabama. This popular firm possesses the energy and stability of three of the most successful business, upright and honorable men of the times.

#### *Real Estate Brokers.*

GILMER & RENCHER.—Among the many firms in the real estate business in this city none stand higher or merit a more prominent place than that of Messrs. Gilmer & Rencher, who are established in the Office Building, on First avenue, and came to this city in the fall of 1886. This firm does an enormous business in real estate, buying and selling mineral, timber and pine and farm lands in all quantities. They have lands of every description in all sections of Alabama, which they sell at the most moderate and reasonable of terms.

Mr. Gilmer was born in Lowndes County, Alabama, where he was tax assessor for the period of seven years, and where he farmed for a considerable time.

Mr. Claude B. Rencher, also, was born in Lowndes County. He was engaged in teaching for the greater portion of his life.

Everything in connection with the rea-

estate business is attended to by this firm with the greatest promptness. By the exercise of great commercial ability, combined with a straightforward system of business, the firm of Gilmer & Rencher has attained a prominence accorded to few in the great commercial world.

#### *Produce and Commission.*

J. SHAHAN.—A well-known and prominent house in its particular branch of commercial activity is that of Mr. J. Shahan, established in 1884, and located on Morris avenue, between Twenty-second and Twenty-third streets. Mr. Shahan is a wholesale produce and commission merchant, and does a large business throughout Alabama. The spacious and commodious warehouse is built of brick, is three stories in height and 25 x 82 feet in dimensions. Everything necessary for the advantageous handling and display of stock is in the warehouse, and large consignments of produce are daily received from the immense outside patronage.

Mr. Shahan is a native of Tennessee, and has resided in this State seven years. He is an able and most enterprising business man. He keeps several salesmen busy in the interests of his business. He is justly popular in commercial circles as an amply qualified and conscientious business man, and deservedly enjoys the confidence and esteem of all with whom he is brought in contact.

#### *Livery Stable, Etc.*

TROUSDALE & SONS, First avenue, between Twenty-first and Twenty-second streets.—A well-equipped and well-conducted livery establishment is an important acquisition to the business and pleasure facilities of any community, and in this connection we mention the popular establishment of Trousdale & Sons' livery, feed, and transfer stables, located on First avenue, between Twenty-first and Twenty-second streets. This business was commenced by the present firm in 1887, and subsequent to that time has been flourishing.

The premises consist of a brick building 100 x 140 feet in dimensions, and is fitted up with all the modern conveniences, every facility being at hand for conducting the business. First-class single and double teams, also saddle horses, are furnished at liberal rates.

Special attention is given to boarding

stock, and teams for traveling men are a specialty.

Prompt attention is also given to moving furniture. This is one of the largest stables in the city, and enjoys a very liberal patronage.

W. F. Trousdale, Sr., was born in Lauderdale County, Alabama. He has been identified with the present business for many years, four years of which have been successfully spent in Birmingham.

W. F. Trousdale, Jr., was also born in this State. He has always been in this business, and shows by his skillful management that he merits the success which has crowned his efforts in this enterprise.

These gentlemen are model business men, of whom any community would feel proud.

#### *Machinery.*

MINNEGERODE & ELLERBE, 2017 First avenue.—Among the standard establishments of this city is that of Minnegerode & Ellerbe, dealers in railway supplies, pig iron and machinery. Their large warehouse is on Avenue A, near Seventeenth street. They are agents for some of the best manufacturers in the country. As agents of the New Albany Rail Mill Company, they carry a large stock of light rails, weighing 8, 10, 12, 16 and 20 pounds per yard. They also carry the largest stock of railroad spikes in the South and supply all of the roads centering here.

This firm is also the exclusive agents of the L. G. Brill Car Company, of Philadelphia, whose cars are known everywhere for their superior qualities.

Another very valuable agency which they have is the Erie Iron Works, whose engines and boilers are deservedly very popular.

They are also the agents for the Knoxville Car Wheel Company, not only for their wheels, but for their hoisting engines, steam hammers, cupolas, etc. They have most desirable agencies for wire rope, belting, shovels, picks, cotton waste, and a full line of supplies, which they carry in stock. They are large shippers of pig iron, coal and coke, and have customers in every Southern State.

They are always ready to name the lowest price for any weights of steel rails, and will pay cash at all times for old iron rails or scrap iron of any kind. They are prompt and reliable business men. Their office is 2017 First avenue.

*Fish, Oysters and Game.*

M. MULLER, 208 Twentieth street North, and 216 Twentieth street South.—The importance of getting the best and freshest fish, oysters, game, butter, and other commodities which form so important a part of our food, is recognized by all. One of the most reliable and cheapest places at which these can be obtained is the well-known houses of M. Muller, situated at No. 208 Twentieth street North, and 216 Twentieth street South Side.

Mr. Muller is a native of Charleston, South Carolina, where he was engaged in the hay and grain trade. He established his house in Birmingham November 1, 1886, and has since done a large wholesale and retail trade, selling to dealers in all the towns within a radius of seventy miles of this city.

He is a gentleman of energy, industry and superior business capacity in every way.

Buying, as he does, from the best dealers and in large quantities, and having ample capital, he possesses advantages which enable him to sell at the lowest prices. His fish, oysters, game, butter, etc., etc., are always fresh, and kept in refrigerators winter and summer.

Dealers throughout the State can find no better house with which to open correspondence, and we bespeak for his business a liberal patronage.

*Bakers.*

OZANNE & TAYLOR, opposite post-office, Nineteenth street.—The prominent and well-patronized bakery conducted by Messrs. Ozanne & Taylor, although established as recently as April, 1887, has attained a success and popularity rarely excelled.

The building in which their large business is conducted is a four-story brick 20 x 100 feet, and located directly opposite the postoffice on Nineteenth street. The firm are the largest manufacturers of bread in the State. Their celebrated milk bread, which is made of purest Jersey milk, is universally popular.

They supply this famous bread to Birmingham, and all parts of Alabama and adjacent States. This bread originated with this house, and is regarded by consumers the best and purest made.

The firm are also manufacturing a fine line of every variety of fancy candies, including as a specialty, caramels, chocolates and hand-made creams. These goods are pure, and made fresh daily,

and are guaranteed to give satisfaction to all. The firm employ eighteen hands, and have a large patronage, which is daily increasing. They sell at retail to customers only who visit the store, and to merchants principally in wholesale lots.

Captain Ozanne is a native of France, and a man who is esteemed and respected universally. He was formerly in the printing business in Nashville, in which city he now owns a fine bakery in partnership with Mr. Taylor.

The latter gentleman is a native of Nashville, and until coming here was with the Nashville house. He has the management of the business here, which, under his direction, has grown to large proportions.

The firm are conversant with every detail of the business, and fully deserve the success their energy and thrift have achieved.

*Confections.*

JOHN MANEGOLD, 214 North Twenty-first street.—This flourishing business was established by John Manegold February, 1888, and from that date the business has been most successful. The premises occupied are most eligibly located at 214 North Twenty-first street.

Mr. Manegold is a manufacturer of fine confections, and does an immense business, retail and wholesale, in foreign and domestic fruits and nuts. He is agent for show cases and candy jars, and none better can be gotten in the city than at this store. Among other things he manufactures are Boston chips, nut chips, butter cups, wafers, caramels, fruit tablets, nougets and bon-bons. All goods fresh every day.

An affable and experienced saleslady is always to be found ready to serve customers.

Mr. Manegold is a practical manufacturer of 7 years' experience. His success since he has been in this city being a substantial index of his enterprise and business capacity.

*Bakery.*

HEINS & ROTHENHOFFER, Proprietors, 2027 Second avenue.—The Excelsior Bakery at 2027 Second avenue, is all the name implies. Since its establishment in 1886, by Mr. J. E. Heins, it has attained a well-merited degree of public favor, owing to the general excellence of the merchandise handled, and the sea-



reasonable prices at which the confectionery and other food products can be obtained. Here may be found everything to tempt the palate, and the most fastidious taste cannot fail to be satisfied with the varied assortment of bread, cakes, confections, candies, etc., etc. All goods are fresh, no stale stock being worked off on customers.

Mr. Heins, the affable proprietor, is a native of Macon, Georgia. Previous to removing to this city he was engaged in the same business in New York, Philadelphia and Boston, under the best confectioners, and came here to build up a first-class trade, and furnish the people with everything in his line.

Both Messrs. Heins and Rothenhoffer are men of tact and enterprise, and by rendering themselves popular they have made their store one of the most attractive resorts in Birmingham.

#### *Staple and Fancy Groceries.*

BOGGAN & THORNTON, Third avenue and Twentieth street.—The grocery business is the most important of all mercantile pursuits, and we make no apology for giving so much of our space to the merchants engaged in this particular branch of commercial activity.

There are to be found in this city many neat and attractive stores and enterprising merchants, and among the best is the popular and well-known house of Boggan & Thornton, on Third avenue, between Twentieth and Twenty-first streets.

The business was established in 1886, and from a small beginning has grown to large proportions. The storeroom is a handsome one, and the goods neatly and tastefully displayed. The stock is fresh, large and varied, and embraces everything in the line of staple and fancy groceries, such as sugars, coffees, teas, flour, syrup, canned goods, etc., etc. Delivery wagons stand at the door ready to deliver purchases to any part of the city free of charge.

Messrs. Boggan & Thornton sell low and are satisfied with a small margin of profit. There is no article in the line of fine and fancy groceries, or table delicacies that cannot be procured at their place. The policy of this firm is to please and satisfy their customers, and how well they have succeeded is attested by the popularity of the house.

Messrs. M. M. Boggan and T. F. Thornton are natives of the "Emerald Isle," and since their residence in the United

States have won a remarkable success. They are self-made men and deserve fully the success they have achieved. In commercial circles they stand among the best.

#### *Tailor.*

GEO. D. SCOTT, 2028 First avenue.—In 1886, Mr. George D. Scott, a native of Wisconsin, established his business in this city. He is located at No. 2028 First avenue, between Twentieth and Twenty-first streets, where he has attractive premises.

He does a large business as a merchant tailor and custom clothier. On his shelves can be found a full line of imported and domestic suitings of all the latest styles of fabrics. Wedding outfits are specialties, and in this respect Mr. Scott never fails to give every satisfaction. The manufactory is at 300 Canal street, New York. A specialty also is made of fine clothing and business suits.

Mr. Scott is an acknowledged expert in the business, having had a life-long experience. He has been the architect of his own fortune, and fully deserves the success that has crowned his efforts.

#### *Job Shop.*

W. N. COBB, Twenty-first street, between First and Second avenues.—The city job shop, though established in 1887, is one of the most complete and best patronized establishments of the kind in Birmingham. Here is done all kinds of shelving, and is made the handsomest and most unique counters in the city, store fixtures of all kinds being a specialty. He employs the finest workmen, and can guarantee their work will give entire satisfaction.

#### *Lumber.*

BAKER & KIRKLAND, Room No. 2, Office Building.—The office of Messrs. Baker & Kirkland, wholesale lumber dealers, is centrally located at room No. 2, Office Building.

Specialties are rough lumber, siding, flooring, shingles and laths. The business, which is daily increasing, extends throughout the entire State and the West.

The members of the firm are Messrs. H. C. Baker and G. P. Kirkland.

They receive a large and liberal patronage, which they fully deserve, being

energetic and capable business men. They are highly esteemed in the community for their sterling social and business qualities, and thoroughly deserve the signal success which has crowned their well-directed management of the enterprise in hand.

The firm will quote prices of lumber, etc., in carload lots, and guarantee to duplicate the orders of any other dealers.

#### *Resort.*

**LAKEVIEW HOTEL.**—One of the largest and finest hotels known in the State is without doubt the Lakeview Hotel, which, together with the magnificent park and grounds surrounding, is the property of the Elyton Land Company, and which is and has been so ably managed by Linscott & Davids. The hotel was first thrown open to the public on the 12th of July, 1887. The present proprietors took charge April 1, 1888. The building is an imposing frame structure 60 x 250 feet in extent. The site on which the hotel is located is an elevated one overlooking the beautiful Lakeview Park and Lake. This hotel is a rendezvous, especially during the summer, for the elite of the city and of all parts of the South. It is as cool in summer as any place to be found in this region of the country. There are seventy-two rooms in this superb establishment, and sixty additional rooms will be ready this summer. The hotel will accommodate three hundred and twenty guests—one hundred and eighty in the main building, and one hundred and forty in the new wing. The interior arrangements are unsurpassed. The dining hall is roomy and capacious, while the parlors are equally elaborate and beautiful. A large ballroom is provided for use of guests, as also are billiardrooms. The entire house is lighted by electric light, and is supplied with electric bells, and is heated throughout by steam. The ensine of this house is known far and near for its excellence. French cooks are employed, and all meats served are from New York. The Park consists of one hundred acres and has delightful conservatories. The fine pavilion and skating rink, and lake, which is well supplied with boats, are run in connection with the hotel. Mr. Linscott was formerly the manager of the Hotel Brunswick of Boston, and for fifteen years in the hotel business. Mr. Davids was seventeen years in the hotel busi-

ness, and is from Providence, Rhode Island. These gentlemen are genial and possess sterling qualities and fine business capacities, and it is mainly owing to their superior management that this hotel has flourished with such unabated vigor, for they are the right men in the right place.

#### *Real Estate and Insurance.*

**JAS. A. GOING**, Roden Block, Rooms 8 and 11.—A prominent and representative firm in its special line is that of Jas. A. Going, real estate and insurance agent. His offices are centrally located in the Roden Block, Rooms 8 and 11. The business has been established a number of years, and Mr. Going has had much experience in the handling of properties. All descriptions of city and suburban realty are bought, sold and rented. He has for sale, also, several of the choicest tracts of coal, iron, and timber lands now in market, which promise profitable development.

In the insurance department standard companies only are represented, and risks are placed on all insurable property and losses promptly and satisfactorily adjusted.

Mr. Going is a native of Alabama, and came to this city in 1872. He was at first engaged in merchandising for several years, in which he met with his usual success. His patrons are among the most influential business men, and his able management has secured for him the confidence of the community as a reliable and honorable business man. Mr. Going has associated with him in the fire insurance business Dr. Jno. C. Wilson, a gentleman widely and favorably known.

#### *South Anniston Land Company.*

The material improvement in this section of the country and the attraction of capital to this city are mainly due to reliable business firms, who, through their minute acquaintance with real estate matters, attract investments and capital to this beautiful city.

The South Anniston Land Company, established in 1887, is one of the representative business firms in real estate matters, having a capital of \$750,000. This corporation possesses the most valuable kind of land to be found anywhere in this State for residence purposes as well as for mining purposes at Anniston City. Four hundred and eighty-five acres.

of the finest suburban and mineral property are unsold. The Directors of the Company are well-known men. Messrs J. D. Kirkpatrick, Jr., C. J. K. Ingram, D. F. Constantine, J. L. Morgan, R. T. Armstrong, John B. Roden, and F. G. Smith.

Mr. F. G. Smith, President, was born at Nashville, Tennessee. He has been engaged for some years in the steamboat business, and belongs to the cotton buying firm of Smith & Coughlan, Office Building, Birmingham.

Mr. Louis S. Frierson, Secretary and Treasurer, is a native of Memphis. Their office occupies a part of the second floor in the Office Building, their commodious apartments affording the best facilities for prompt transaction of general and private business.

#### *Architect.*

JOHN SUTCLIFFE, Office Building, 2017 First avenue.—An important branch of professional industry is that so ably represented in this city by Mr. John Sutcliffe, architect, which profession has, in all countries, and at all times been a most laudable one.

The offices are eligibly located in the Caldwell-Milner building, 2017 First avenue. He has achieved an enviable reputation since settling in this city, January, 1887, and has carried through to a successful issue many important contracts for the planning of public and private buildings, and is prepared to promptly furnish plans and specifications for every description of buildings, including city and country residences, stores, warehouses, mills and factories, churches, schools, etc. Some of the finest architectural work in this vicinity attests to his superior handicraft. The handsome building of the Carolina Company at Bessemer was designed and built by this gentleman. His estimates and computations are always accurate, and he is careful not to exceed the limit of expense set by the owner.

Mr. Sutcliffe was born in Lancashire, England, and has been in America scarcely over one year. He was in this profession while in England, and was also in Government service in Admiralty Portsmouth. He studied in Manchester Grammar School, and Government Schools of Art, South Kensington, London. He is an acknowledged authority in his profession, having commenced the active practice in 1864, and is widely

known as a practical architect of talent and originality.

He is a gentleman highly esteemed in city circles, and popularly considered as a prominent local exponent of his profession.

#### *Artificial Stone Company.*

Office, 2103 First avenue.—In giving an authentic history of the business interests of Birmingham and her capabilities for supplying the demands made upon her by the surrounding country, we must not omit mention of the extensive artificial stone interest as conducted by the above Company. The Alabama Artificial Stone Company was established in March, 1887, and the excellent stone brought into use by it has been of late in the greatest demand in and around Birmingham, wherever building has been going on. Many of the finest stone houses in the city bear witness to this, with such success that the ordinary observer is always deceived, and cannot distinguish this beautiful patent from *real* stone. The stone of the Company is made of the finest sand, cement and chemicals. The beauty of their patent is that it contains about the same qualities as nature provides for *real* stone.

Mr. E. J. Acosta, Jr., the President of this enterprising Company, is a native of Savannah, Georgia. He formerly ran the largest wholesale cracker and candy manufactory in Savannah, namely, that of Acosta & Einstein.

Mr. John Douglass, Secretary and Treasurer of the Company, was born and educated in Savannah, where he formerly was bookkeeper in his father's crockery store. The most scant observer will easily see that the above gentlemen are men of great enterprise and perseverance, and the past prosperity of Birmingham is due largely to the enterprises of such men, and the future growth of the city as well must depend upon them.

#### *Builders' Materials.*

FALLS & MADDEN.—Among the important enterprises of Birmingham the establishment of Falls & Madden, on Morris avenue, between Twenty-second and Twenty-third streets, dealers in stone, cements, lime and all builders' materials, is one of the most prominent and successful. The enterprise was es-

published in May, 1887, and the growth of the trade of this firm has been almost phenomenal.

They are very conveniently located for their large trade. The large, three-story brick building, 50x80 feet in dimensions, is entirely occupied by this firm. A number of experienced hands are employed, and the energies of the firm are constantly directed toward supplying the best in their line at the lowest possible prices, and their stock is always first-class, and can be depended upon, entire satisfaction being always assured in all their dealings.

Mr. H. J. Falls is a native of Canada; was formerly engaged in business in Detroit. Mr. Falls is a gentleman of wide business experience, and is an authority in all branches of the enterprise he is now engaged in. He is a member of the order of Masons, and is highly respected in both commercial and social circles.

Mr. R. J. Madden is a native of Middletown, Ohio. Before coming to Birmingham he was connected with the American Express Company, and also the Western Union Telegraph Company, and for some time held the position of stenographer to Mr. H. F. DeBardeleben, formerly President of the Berney National Bank. He is an accurate and careful business man and highly respected and esteemed as a leader in commercial circles, and has won a position among the foremost business enterprises of the city. Those having business dealings with this firm will find them always prompt and reliable, and their large and growing patronage is unquestionably deserved.

#### *Wholesale Grocers.*

**MCLESTER & VANHOOSE.**—An important branch of commercial activity, and one deserving of special mention in this review, is that of the grocery trade, a leading and representative exponent of which is the extensive wholesale house of McLester & VanHoose, corner of Morris avenue and Twenty-first street. The firm succeeded J. M. Maxwell & Co. in 1881, and for the past seven years have steadily grown in public favor.

The building is among the most commodious in Birmingham, being nearly one hundred feet square and two stories in height. The location is most advantageous, as it is directly on the line of railroad, thus saving the expense of loading and hauling goods.

The stock is large, varied and complete,

embracing fresh staple and heavy groceries, consisting in part of sugars, coffees, teas, canned goods, provisions, in short, all articles usually found in a wholesale grocery establishment. Their prices are as low as the lowest, and country merchants will consult their interest by calling on Messrs. McLester & VanHoose. Orders are promptly filled and satisfaction guaranteed. The scope of their trade is extending yearly, and has for several years past assumed large proportions.

The individual members of the firm are Alabamians, coming to this city from Tuscaloosa. They are thoroughly acquainted with the business, and know the wants of customers, as is evidenced by their long and successful experience. An intimate knowledge of groceries, such as they possess, enables them to offer inducements to customers not easily duplicated.

The house is a strong, reliable one, and both Mr. McLester and Mr. VanHoose rank deservedly high in commercial circles.

#### *Wholesale Merchandise Brokers.*

**CAWTHON & REID.**—Among the active and enterprising firms of Birmingham is that of Messrs. Cawthon & Reid, wholesale merchandise brokers, with headquarters at Room 16, Office Building, First avenue. The business was established in the year 1887. The firm is composed of Messrs. J. C. Cawthon and Wm. H. Reid, who have, from the date of its establishment, met with marked success. It is one of the representative firms in its special line. A general brokerage business is done, the firm representing large houses in every section of the country.

Mr. Cawthon is a native of Tennessee. He formerly traveled for a wholesale grocery house of prominence in New Orleans.

Mr. Reid was born in Vicksburg, Mississippi, where for many years he was engaged in the brokerage business.

Messrs. Cawthon & Reid are widely and favorably known in commercial circles. The firm is one of the most reliable in the city.

#### *Staple and Fancy Groceries.*

**T. F. DALY.**—Among those in the staple and fancy groceries business we must include Mr. T. F. Daly as among the representative class. This thriving business was established in January,

1888, and from the first has met with fine success. The premises occupied are brick, two stories, and 22 x 40 feet, and well arranged for conducting the business and properly displaying the stock. The location is 1803 Fourth avenue. A general line of staple and fancy groceries is carried, including teas, coffees, spices, canned goods, grocers' sundries, fresh meats, vegetables, fruit and everything usually found in a first-class grocery house. Fresh choice butter and eggs are specialties.

Mr. Daly was born in Ireland. For many years he has lived in Mississippi. He bears an excellent character, and all who know him appreciate his efforts to please.

#### *Jewelry.*

PAUL CALAME, No. 2016 First avenue.—At the handsome and attractive jewelry establishment of Paul Calame, located at 2016 First avenue, may be found displayed a full and varied assortment of jewelry of all descriptions, an assortment which, in extent, is superior to that found in many places claiming more. Besides this large array of jewelry may be found a splendid stock of fine gold and silver watches, clocks, solid and plated table ware, spectacles, etc., all of which can be supplied to purchasers at the lowest prices.

This establishment was founded by the present proprietor in 1887, and its subsequent prosperous career is indicative of an able and popular management. The well-arranged salesroom is fitted up with all modern conveniences, and the stock displayed is large, comprehensive and complete.

Mr. Calame possesses a genius unexcelled by any in the profession, and as to his ability as a repairer, which he makes a specialty, he acknowledges no superior, doing nothing but first-class work and at the lowest prices.

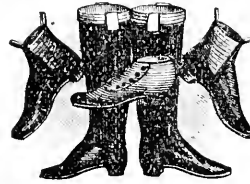
He was born in Wenchatel, Switzerland, and was formerly in business in Herman, Missouri, for ten years. He is highly esteemed for his many sterling qualities, and is numbered among Birmingham's most highly respected business men.

#### *Carpenter.*

R. T. MARKHAM, 2208 Second avenue.—There are few industrial enterprises of this city whose relations and enterprises are of more significance than

that of the carpenter, and among the more prominent we find Mr. R. T. Markham, a native of England, at 2208 Second avenue. The business of this most enterprising gentleman was established in December, 1887, and he has from the start met with success. He occupies a large shop as well as an extensive yard and shed rooms, which contain everything requisite for the business. All work in the way of carpentering, repairing, stove fitting, etc., is attended to especial attention being given to private dwellings and residences, jobbing and repairing.

Mr. Markham came to this country in 1868. He is enterprising and industrious, his shop being well equipped for doing all kinds of business in his line. The promptness and efficiency with which all contracts are filled warrant the assertion that no more desirable establishment can be found with which to open negotiations.



*Boots and Shoes.*

S. BERNSTEIN, 2106 Second avenue.—The well-stocked Mammoth Shoe House of Sol. Bernstein, located at 2106 Second avenue, was founded in 1886.

He occupies a two-story brick building 25 x 85 feet. It is fitted up most attractively, and lighted by electricity at night.

Mr. Bernstein, by close attention to business, and a thoroughly practical knowledge of the business, has established a large trade.

He displays a choice and desirable stock of boots, shoes, etc., for men, women and children, all of the best quality, latest styles, and sold at the lowest prices, at wholesale and retail.

Since Mr. Bernstein has been in business in this city, he has secured great public favor, and been highly commended for the best stock of goods, reliable work, and most fashionable styles to be found in Birmingham. He was born in Mobile, Alabama, and was formerly traveling salesman for H. Bernstein in Mobile. Having been connected with no other business his experience enables

him to meet the wants of the public, and his gentlemanly bearing has secured for him a fine class of custom. He has been rewarded for his industry and attention to business by a steady and lucrative trade.

#### *Groceries.*

R. C. HARRIS & COMPANY, corner Eighteenth street and Third avenue.—A well-known and reliable house in the fine groceries is R. C. Harris & Company, located at the corner of Eighteenth street and Third avenue.

This business was founded November, 1886, having grown gradually from that date to its present fine proportions. The storeroom occupied is well arranged for the purposes for which they are used, of brick, two stories high, and 30 x 50 feet in extent.

The stock consists of a full line of fine groceries, provisions and country produce.

R. C. Harris & Company have a splendid city trade, which is constantly on the increase.

Mr. R. C. Harris is a native of Tennessee, as also is his brother, Mr. D. T. Harris, the junior member of the firm.

They are engaged in the general merchandise business at Silver Creek, Tennessee, where they are doing prosperously. Their success has been gained by strict attention to the wants of their patrons and the enterprise displayed in all their business transactions.

#### *Fish, Etc.*

OTTO SEEMANN & BRO., No. 219 Nineteenth street, between Second and Third avenues.—Among the recent additions to the commercial establishments of this city is that of Otto Seemann & Bro., established in 1888.

The house occupied is located at 219 Nineteenth street, near the corner of Third avenue.

The Messrs. Seemann are natives of Alabama, and are thoroughly conversant with all the details of their business. They own several large fisheries in Alabama and Tennessee, whence they obtain fresh and saltwater fish and oysters in large quantities. Game in season is always on hand. A large wholesale and retail business is here done.

Otto Seemann & Bro. are practical business men, full of energy and enterprise, and since settling in business here have taken rank and enjoy an extended business acquaintance throughout the city.

#### *Photographer.*

J. H. SHEPHERD.—Since this business was established by the present proprietor, it has enjoyed a liberal patronage from the best classes of society, in consequence of the excellence and fidelity of the photographs and portraits executed. The rooms Mr. Shepherd occupies comprise neatly furnished apartments, and the light, accessories and appliances are perfect, enabling him to produce work in the highest style of art. No studio in the city is more eligibly located than this one at 1910 Second ave.

Mr. Shepherd has made this business the study of a lifetime, having taken it up when only a boy. He was born in Georgia, and for many years has been actively engaged in business as a photographic artist. At one time in Mississippi, and traveling through different States, he followed the same vocation.

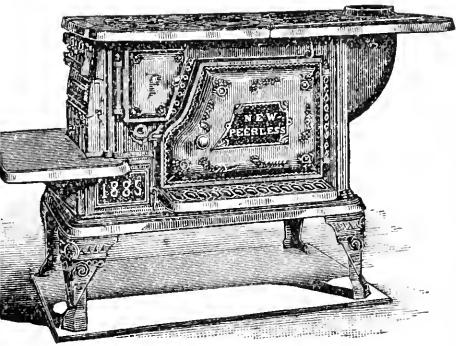
With the advantage of such wide experience and long and careful study, Mr. Shepherd well deserves the reputation he has gained as a leader in his line of business. Prompt and always reliable in every particular, he has won a liberal patronage and the respect and esteem of all with whom he is brought in contact.

#### *Candy Manufactory.*

H. C. ERMINGER, 1905 Second avenue.—Among the deservedly successful business enterprises of this city will be found that of Mr. H. C. Erminger, candy manufacturer. He was established in 1885, and is located at 1905 Second avenue. The factory is equipped with all the latest improved appliances and facilities known to this important department of trade.

Mr. Erminger has a large wholesale trade. His house is noted for the absolute purity of the candy made. Purity is the main essential to be attained in the manufacture of confections, and Mr. Erminger, by scrupulous observance of this important feature in his business, has always enjoyed a liberal and substantial patronage. Employment is given to a number of hands and the trade—especially the wholesale—is growing rapidly. The machinery used is the newest and best in make.

Mr. Erminger was born in Georgia, and educated in Ohio. He has been in the business many years, and is thoroughly conversant with every detail of his extensive business, and fully deserves the success that his energy and enterprise have achieved.



*Glassware, Tinware, Queensware, and  
Crocery.*

**BENNIE & BROPHY**, 1909 Second avenue.—This firm is one of the most successful in its line in the city, and for seven years has enjoyed a reputation consistent with its trade.

Messrs. Bennie & Brophy are importers of, and wholesale and retail dealers in foreign and domestic China, cut and pressed glassware, queensware, lamps, and a full line of stoves; also a complete line of housefurnishing goods, wood and willowware and flower pots, in fact, everything kept in such an establishment. Parties visiting this city who are in need of anything in this line should give them a call.

The premises are, at 1909 Second avenue, admirably arranged and equipped with every convenience for the display of their stock. They make specialties of all the small useful articles needed in housekeeping. Their stock of stoves deserves special mention, for it embraces several of the best makes sold. These goods are warranted to give perfect satisfaction.

Sinclair Bennie was born in Carrollton, Kentucky, and reared in Nashville. He is a young man of fine business ability, energetic, and worthy of the success he has attained.

His copartner is Mrs. Brophy, his mother, who represents in the firm the interest of her husband, now deceased.

The firm thus constituted is a strong one, and enjoys a liberal patronage. They sell for cash at the lowest prices, and as to fair treatment and honorable methods refer to their numerous customers throughout the State.

### *Jewelry.*

**MINERAL CITY AUCTION AND COMMISSION HOUSE**—An important business enterprise, and one that has met with success is the "Mineral City Auction and Commission House" of I. Epstein at No. 14 North Twentieth street. This house has met with well-deserved and substantial support and encouragement from the good people of Birmingham. He makes a specialty of repairing watches and gives a guarantee equal to any.

Mr. Epstein makes a specialty of watches, plated ware and optical goods. Parties can have their eyes tested free of charge; also have fitted to the eye the best glasses made.

Mr. Epstein succeeded Mr. Stollenwerk, the druggist. He is a native of Germany, and is a Mason, Odd Fellow and Knight of Pythias.

His wife, who assists him, is from Holland, and is a refined and educated lady.

### *Architect.*

**J. W. McCLAIN**, Room 3, Watt's Building.—The increase of patronage in the mechanic arts and the love of the beautiful has naturally increased the demand for artists of the highest perfection in skill of design and execution, and especially is this true as relates to the needs of architecture. It is a matter of the greatest importance to secure the services of a thoroughly competent and experienced architect in the erection of every building, great or small.

Mr. J. W. McClain, a native of Indiana, was established in business in March, 1888, and received his education in Indiana. His experience of many years, not only as an architect, but also as a builder, has fitted him for the responsibilities of this most exacting of all the art sciences, and the structures which he has designed stand as evidences of his superior skill.

Mr. McClain's office is Room 3, Watts Building. He is a gentleman of fine standing, and one possessed of ability to conduct his business in a manner that is a credit to the profession.

### *Sewing Machines.*

**THE NEW HOME SEWING MACHINE COMPANY**.—The sewing machine business is efficiently represented by the New Home Sewing Machine Company, located at No. 116 Nineteenth street.

The Birmingham branch office of this celebrated Company was established January, 1887, and a large business has been transacted. The sewing machines kept at the distributing depot of this Company are of the most reliable manufacture. They are simple, well-constructed, light, strong, and built on scientific and mechanical principles. It would indeed be superfluous to enlarge upon the merits of the "New Home" Sewing Machine in this work, for they are too widely known and appreciated throughout the length and breadth of the land to need further commendation of their merits at our hands.

Mr. W. J. Pearce, a native of Columbus, Georgia, is the affable manager for this district. He possesses fine business capacities and sterling qualities, and it is due to his careful management and enterprise that the Company has done so well in this portion of the country.

#### *Flour, Hay and Grain.*

W. E. NEAL & COMPANY, 224 Twentieth street.—Among the leading establishments in this city is that of W. E. Neal & Company, located at 224 Twentieth street. This flourishing business was established by the present proprietors in 1886. The stock of supplies is large and complete, and includes flour, hay and grain. All that is constantly on hand in Mr. Neal's house is of the best quality and can be bought at low prices. The premises occupied by them are conveniently located in the business center.

Mr. Neal started the first exclusive flour trade in this city, and has never failed to do a large wholesale and retail business.

He is a native of Mississippi, and was educated in Illinois and Philadelphia. He is well-known and respected by his large circle of friends, enjoying the confidence of the community.

#### *Flour, Hay and Grain.*

B. D. WHILDEN, No. 313 North Twentieth street.—Conspicuous among the best known and most popular business houses located on the busy thoroughfare of Twentieth street is the flourishing wholesale flour, hay and grain establishment of B. D. Whilden, the successor to Thos. G. Simpson & Company.

This house was founded in May, 1888, by the present proprietor, and is justly regarded as representative in character.

The stock of supplies is always complete, and can be bought at moderate prices.

Mr. Whilden has been in business in this city five years. It will be to the interest of those who wish anything in this line to give him a call, he being known as one of the most responsible and trustworthy merchants in the city. The store is a two-story brick building, 25 x 80 feet in extent, and the warehouse on the Belt Line is 80 x 100 feet, fitted up with every convenience.

Mr. Whilden is an honorary member of the Birmingham Guards, Zouaves and Rifles. He is highly esteemed for his sterling social and business qualities, his success being but the natural result to promote the same to the best of his abilities.

#### *Harness and Saddles.*

CORBETT BROS.—The saddle and harness trade of the city is an important industry, and so well represented in Birmingham that no city in the State outranks it. Among those that operate in this line is the house of Corbett Bros., which was established February 7, 1887.

Messrs. Corbett own another house at Nashville, Tennessee, where they do a large business.

At their store can be found a large, well-assorted stock to select from, embracing, with the variety of harnesses, saddles, collars and bridles, a full line of horse equipments in general, and such goods as are usually found in a live, well-conducted store of the kind.

The store is located at No. 1914 Second avenue.

Mr. Eugene Corbett and his brother, Mr. F. Corbett, are natives of Nashville. The former was formerly in the hardware business in Nashville.

Besides doing a large business here, they carry on a fine business in Nashville.

They keep horse clothing of all descriptions, and make specialties of Whitman saddles, whips, lashes, stirrups, buggy, coach and dray harness, jowls, sulky whips, race and trotting bits, new and elegant styles of road and track harness, all of which they always have on hand or make to order.

Nothing is allowed to leave the manufactory without critical examination. They are Southern agents for Whitman Saddle Company, J. Fennell's Cynthia Boots, J. H. Fenton's Boots and Toe Weights, and Kitchell's Liniment. With a name established for giving



honest and fair representation of all goods sold, they have sustained the good name given them from every part of the State.

#### *Clothiers and Gents' Furnishers.*

**BLANK BROTHERS**, No. 2112 Second avenue.—This model clothing and gents' furnishing establishment is one of the most noticeable on Second avenue. Although opened but one year and a half ago, it has become the acknowledged source of supply for a large number of the people of Birmingham and vicinity, and of the county generally.

The stock is full, comprising the most stylish and best ready-made clothing in the market, suited to all tastes and purposes; gents' furnishing goods of every description, including novelties in styles and patterns, hats and caps, satchels; boots and shoes, trunks, umbrellas, etc., selected with care in order to please the tastes of their customers and secure to them the value of their money. Minimum prices are obtained at this store, and satisfaction is assured.

Having the advantage of location on Second avenue, in a three-story brick building, the commodious storeroom, 25 x 140 feet, is further enhanced in attractiveness by the perfection of its appointments and the tasteful display of goods.

Messrs. Blank Bros., the proprietors, are Bavarians by birth. They are members of the National Union and other orders. Energetic and representative merchants, they merit the success which attends them.

#### *Family Groceries, Etc.*

**R. H. WOODWARD & COMPANY.**—This reliable establishment is located at 1908 Avenue D, South Birmingham.

Succeeding Lee Grant February, 1887, they have taken the front rank among successful grocery enterprises of the city. The store is entirely occupied by Woodward & Company. By reason of their sterling worth and honorable business methods, their trade has become an important factor in the large aggregate of the business of this flourishing trade center.

Choice teas, coffees, sugars, syrups, condiments, canned goods and delicacies of every description are to be obtained here at minimum prices, and fullest confidence in the quality of merchandise,

and the integrity of the firm is abundantly justified.

For family groceries one cannot find a more reliable establishment than that of R. W. Woodward & Company, telephone 374.

Mr. Woodward, the senior member, is a man of superior business ability, and liked by all who know him.

The other partner of this responsible firm is L. A. Smith, a native of Tennessee, and a farmer until coming to Birmingham in 1887. He is accounted in trade circles a gentleman of rare business qualities and indomitable energy.

The wholesale trade of the house extends to New Orleans, New York, Nashville and other cities, having unlimited facilities for their extensive business, their trade is being steadily increased and extended in all directions.

#### *Dry Goods, Groceries, Etc*

**T. S. WOODS**—It would be a difficult task to name any branch of business the activity of which is any greater than the grocery and dry goods trade. Prominent among the best known and most reliable wholesale and retail dealers of this city is T. S. Woods, who, for the past twelve years, has been supplying and gratifying his long list of customers with every article essential to the palate and the eye.

By his genialty he has won a large and influential trade. He occupies a spacious two-story brick building, 25 x 110 feet, at 2019 Second avenue. The stock carried embraces a full assortment of all goods found in the grocery and dry goods department. His specialties are leather goods, and he also buys cotton, paying the highest cash prices.

Mr. Woods is a native of Virginia, Albemarle County, and came to Alabama just after the war. He was among the first settlers of Birmingham, and assisted in surveying the city, at that time being connected with the Elyton Land Company.

For fourteen years he has been engaged in merchandising, and is the oldest merchant in the city. He is esteemed in both social and business circles, and is too well and favorably known to need comment at our hands.

#### *Carpets, Furniture, Etc.*

**HERMAN HERZFELD.**—This establishment is fitted up with special reference to a proper display of the large and well-selected stock which is carried.

This house has a large trade. The trade is not confined to this particular locality, but extends throughout a large scope of territory. There are a number of departments, each of which deserve special notice.

First—Carpets, of which there is an endless variety and every grade of texture.

Second—Oil cloths and mattings to suit all tastes, in both quality and price.

The comfort, blanket and mattress department is complete.

The lace goods are unique and artistic in design and quality.

The stock embraces every variety of household furniture, from the plainest kitchen chair to the finest and most costly parlor and chamber sets, library, office furniture, etc.

Each department gives employment to a number of competent and experienced employees.

Mr. Herman Herzfeld is a native of Germany; is a member of the Order of Knight Templars; was formerly a clerk at Selma, Alabama, where he was held in the highest esteem. He possesses many good qualities, which make up the model business man, and has shown himself fitted to preside over all the details of his large establishment.

#### *Photograph and Art Gallery.*

A. L. BLANKS.—Of late years great progress has been made in the art of photography, and in the work of the foremost photographers one can see specimens which seem to be the very perfection of art, for it would appear that there is no room for improvement. To visit a first class and well appointed photographic gallery of the present day is to visit an artist's studio that affords scarcely less interest than would an art gallery where only the work of the great masters are exhibited.

The truth of this would be fully appreciated were the reader to visit the art rooms of Mr. A. L. Blanks.

This representative photographic house will be found at 2014 Third avenue, Drennen Block.

Mr. Blanks established himself in business here March 15 of the present year (1888), and has fitted up a suite of rooms that for taste, comfort and attractiveness are unsurpassed by any similar establishment in the State. If in the arrangement and fitting up of his rooms, Mr. Blanks had in view the comfort, ease and entertainment of his visitors and patrons,

he has certainly accomplished his object admirably. The reception parlor is the front room on the second floor, and is a model of its kind. Here are displayed specimens of his work taken at his Memphis and Vicksburg galleries. His operating room, on the third floor, was built expressly for the fine finishing of pictures, and this, as well as all his apartments, is a model of good taste in all its appointments. The light is simply perfect, the roof being so constructed as to give the best possible effect from early morning until late in the afternoon. The scenery he uses as background was painted expressly for him, and is very pretty and appropriate. Adjoining the operating room are the necessary finishing apartments, all of them carefully fitted out with the best appliances.

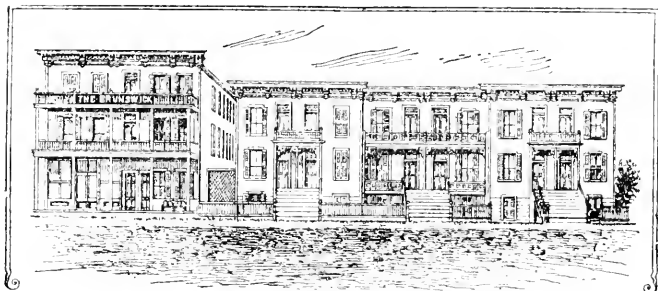
Mr. Blanks has studied every possibility of making his a model of what the perfect gallery should be, and he has reason to feel a glow of satisfaction as he looks around him. As an artist, Mr. Blanks is at the head, and his work is his own best recommendation. Wherever exhibited his pictures have won the highest praise from judges and connoisseurs of art. A gold medal was awarded him at the New Orleans Exposition. In a word his work is equal to that of metropolitan artists.

Mr. Blanks has another fine gallery at Vicksburg, and formerly also had one at Memphis, Tennessee.

He is a gentleman of sterling character and of fine business qualifications. His business is not only creditable and beneficial to the city, but also one that reflects credit on him, and which bids fair to be the largest enterprise of the kind in this section of the South.

#### *Printing.*

WINKLEY PRINTING WORKS, 2014 Second avenue.—An important establishment is that of the Winkley Printing Works, located at 2014 Second avenue. This business was established by Mr. R. C. Winkley, a native of Jackson, Mississippi. The works are located in a three-story brick building, 25 x 60 feet, and the equipment includes all the latest and best improved methods and appliances, operated by steam power. Several hands are given employment, and the work turned out, which comprises job printing of all kinds and stationery work, has a standard reputation for artistic excellence.



*The Brunswick Hotel.*

GEO. B. NASH, Manager, Nos. 301 and 303 South Twenty-fourth street and Avenue C.—No doubt one of the most comfortable hotels in this city is "The Brunswick," which was established in October, 1886.

The location of this house is admirable, at Nos. 301 and 303 South Twenty-fourth street and Avenue C. Everything in this hotel is first-class. It is the cheapest house in the city, and has thirty rooms, which are neatly furnished and equipped with all the modern adjuncts of safety and comfort. There are accommodations in this hotel for seventy-five guests, and the diningroom will seat eighty people. The house is a panel building three stories high. The best of food is served, under the direct supervision of the Manager. Dinners and suppers are gotten up and served in private diningrooms for parties.

Mr. Geo. B. Nash, a native of Boston, is the proprietor. He is eminently fitted for the position, having been in the hotel business for not less than twenty-five years. Mr. Nash bears a fine character, and deserves in every way the successful patronage he has had.

#### *Boots and Shoes.*

**RICH & BIEDERMAN.**—The handsome and well-stocked boot and shoe store of Messrs. Rich & Biederman, located on Twentieth street, Bank Building, was founded in 1880, and by a thoroughly practical knowledge of the business this firm has established a trade equal to that of any other house in the city.

The stock comprises a full line of men's, boys', ladies', misses' and children's boots, shoes, gaiters, slippers, etc., also a full line of rubbers. This stock is acknowledged to be one of the best in the city, and it will be to the advantage of the citizens to call and examine.

The salesroom is fitted up in elegant style, and has all the conveniences of a modern store.

Messrs. Rich and Biederman were born in Hungary. They represent that class of men whose business qualities, sturdy integrity and thrift have marked them in this the country of their adoption as desirable citizens. They have established an enterprise of which they may justly feel proud.

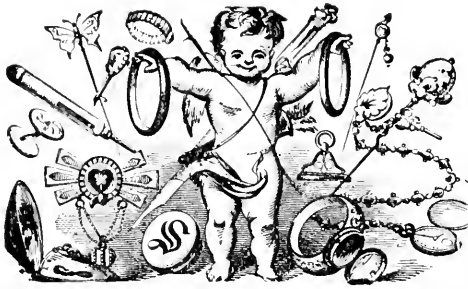
#### *Fruit and Produce.*

**BUTTERFIELD FRUIT AND PRODUCE COMPANY.**—Prominent among the mercantile enterprises of Birmingham is the Butterfield Fruit and Produce Company, located at 415 Twentieth street, between Fourth and Fifth avenues. The house was established on the 1st of February, 1888, by its present proprietors, who are wholesale dealers in and receivers of foreign and domestic fruit and produce, butter, eggs, poultry, etc. The company has direct connection with the largest importing houses at Charleston, South Carolina, and New Orleans. The premises occupied are convenient in location, frame built and 25 feet square. This firm makes returns weekly with check for all shipments. The scope of trade is a wide one, extending throughout the city and surrounding towns, Oxmoor, Pratt Mines, Gate City, etc., etc.

Mr. L. A. Butterfield was born in Charleston, South Carolina. He was ticket agent and telegraph operator for fifteen years in a hotel in that city.

Mr. S. F. Keller, manager, was born near Charleston. He is a Free Mason. He has had a life-long experience in the business.

Messrs. Butterfield and Keller are men of fine business qualities and of excellent standing, and are public-spirited citizens, who take an active interest in the advance of this growing city.



*Watches and Jewelry.*

**M. T. GRAHAM.**—Of the business houses in this line we notice particularly that of M. T. Graham, practical watchmaker and jeweler, who established himself in 1881, and has achieved an enviable reputation among the best classes of the community. He carries a full and complete stock of elegant goods and makes a display of fine watches and rich jewelry, clocks, silverware, etc. He also makes a specialty of repairing watches and jewelry, which are warranted by experienced workmen. The premises are advantageously located on Twentieth street, between First and Second avenues.

Mr. Graham was for thirteen years in the jewelry business in the city of Nashville, Tennessee, and is still interested in real estate in that city. He is an energetic and capable business man, highly esteemed in all circles.

*Druggist and Chemist.*

**H. E. KLEIN.**—A well-known and popular drug store is that of H. E. Klein, at 322 South Twentieth street. The store is located in a desirable and well-modeled frame building, 28x35 feet in size and is one of the best conducted stores in the city.

This firm has a large stock of all kinds of drugs and chemical supplies. All modern appliances to secure accuracy have been utilized. The stock is well selected, and, by always keeping the purest of medicines on hand and constantly devoting his personal attention to the business, he has merited his well-earned success.

Mr. Klein is of German descent, but was born in South Carolina. He did business in New York City for seven previous years to opening here. He has built a large patronage, which is steadily growing.

*Laundry.*

**KIERNAN'S STEAM LAUNDRY.**—The establishment kept by this well-known gentleman is one of those which has met with popular favor. The Kiernan Steam Laundry is conducted on high principles, and, in consequence, commands a patronage that is most desirable. The laundry, since the date of its inception, has, under the able guidance of Mr. Kiernan, steadily grown into favor with the public until it has reached the splendid business at present transacted.

The location of the laundry is on Second avenue, between Twenty-third and Twenty-fourth streets. All the machinery used here is of the most improved and latest make.

Mr. Kiernan is a man of fine presence, splendid character and good business abilities, and by exemplary conduct in all business matters has won the respect and esteem of his fellow citizens.

*Real Estate, Stocks, Bonds and Insurance.*

**DEARBORN & CO.**—One of the most favorably known firms lately established in this city is Dearborn & Co., real estate, stock, bond and insurance brokers. The firm succeeded Dearborn & Chapin, which was established on the 1st of February, 1888. Owing to the fact of their experience of several years in all matters relating to real estate, stocks, bonds and insurance, they have transacted a fine business, which gives them by right a prominent standing among the leading business men of the city. The location of their office is in the center of the city, at 2007 First avenue, between Twentieth and Twenty-first streets. A specialty of this firm is the collection of rents.

Mr. A. R. Dearborn is a member of the Stock Exchange.

They have the best of references—the First and Berney National Banks of this city. They are capable business men, whose success has been well deserved. Their integrity and fair dealing have procured them the unlimited confidence of the business community.

*Boiler Makers, Etc.*

**CRELLIN & NALLS,** Avenue C and Twenty-second street, South Side.—The machine shop and boiler works of Messrs. Crellin & Nalls was established at Avenue C and Twenty-second street, South Side, on the 1st of April, 1888, they being the

successors to H. A. Briggs & Company, and of Briggs & Denis. The premises are well appointed, being 50 x 100 feet in dimensions. Messrs. Crellin & Nalls are boiler makers on an extensive scale; also copper and sheetiron workers. They repair chimneys and tanks, and do repairing of all kinds, mine and furnace work being a specialty of this enterprising firm.

Mr. Crellin is a native of New Orleans, and Mr. Nalls is from Montgomery, where he was in the building business for seventeen years. Their establishment is one of the most complete in the city, and since commencing they have, by the superior quality of their work and honestly keeping their contracts, built up a large patronage.

#### *Dry Goods and Millinery.*

PARISIAN DRY GOODS AND MILLINERY COMPANY, 2030 First avenue.—Conspicuous among the most prominent millinery establishments of this city is the Parisian Dry Goods and Millinery Company at 2030 First avenue, established September, 1887. A large retail business has been done by this house from the day of its opening. The premises occupied are 90 x 100 feet in dimensions, of brick, and two stories high. There is to be found on hand the best assorted stock of the latest novelties in imported dress goods and millinery. Ladies' dress suits, hats and bonnets are made to order and invariably with perfect satisfaction. Bridal trousseaux are specialties. All that is handled is of the best quality and is moderate in price, all of the very fine line of goods having been selected with the greatest care. Mesdames E. Reinach and B. Summers, the proprietresses of the firm, are natives of Germany. They are ladies of superior taste and thoroughly understand their business, having shown the finest tact and skill in the management of this extensive enterprise.

#### *Groceries.*

FOWLKES & MYATT, 216 Twentieth street.—One of the most reliable grocery houses here is Fowlkes & Myatt. This house was established October 1, 1887, and is fast gaining an enviable position which must be a matter of pride to the proprietors and their friends. The store is 216 Twentieth street, North Side. They carry a stock of fine staple and fancy groceries, comprising home-canned goods,

jellies, teas, coffees, sugars and other staple and fancy groceries in endless variety. The line of groceries is as choice as can be found anywhere, and it is for this reason that the above firm are so liberally patronized.

Mr. S. P. Fowlkes, a native of Marion, was formerly in Selma for a period of six years as partner of the large wholesale grocery establishment of R. C. Keeble & Company. Mr. M. A. Myatt, also a native of Marion, has resided nearly two years in this city. These enterprising business men are always to be found at their pleasantly located place of business. Parties transacting business with the firm will find them accommodating, and gentlemen who know how to conduct their own particular line of business in a manner that is a credit to the trade.

#### *Dispensing Pharmacists.*

C. C. BROOKS, Pharmacist, No. 2110 Second avenue, between Twenty-first and Twenty-second streets.—In June, 1886, Messrs. Brooks & McKibben formed a copartnership and established themselves in the drug business at their present establishment, 2110 Second avenue. Both members of the firm are thoroughly skilled in accurate and careful compounding of prescriptions and give their personal supervision to this department. The store is a handsomely furnished apartment 25 x 80 feet in size. Here may be found a large and complete assortment of pure, fresh drugs and chemicals, fancy and toilet articles, stationery and druggists' articles in general.

Messrs. Brooks & McKibben are natives of Georgia, and since their final location in Birmingham have become identified with the most respected and prominent business men here. They are successful and popular merchants.

Dr. McKibben has lately retired from the firm.

#### *Watchmaker and Jeweler.*

A. SPEAKER, Watchmaker and Jeweler, Second avenue, between Nineteenth and Twentieth streets.—This attractive store is one of the features of Second avenue, one of Birmingham's busiest thoroughfares. Established in 1872 its growth has been one of uninterrupted prosperity, and is now one of the important mercantile enterprises of the city. Eligibly located it is a model in its completeness and appearance.

Mr. Speaker is a native of Germany,

and with characteristic national thrift he has applied himself studiously to the details of every branch of his business until he has become an artist in his chosen work. The stock of diamonds, jewelry, clocks, watches and silverware is large and complete, and in its selection is shown that skill and taste which are only displayed and acquired by life-long experience and thoughtful study. A great advantage the proprietor has over many others is that having always been in the same work he has made a study of it, and is thoroughly master of the watchmaker's trade, and is an expert workman. Mr. Speaker offers substantial inducements to the trade. He is always first in the newest, artistic styles, and can readily meet the varying taste of the public at large. A repairing department is attached, in charge of expert workmen, and in all lines he can please the most fastidious.

#### *Fruit and Produce.*

E. WAGNER.—One of the more recent commission houses here is the establishment of Mr. E. Wagner, jobber in fruit and produce. His warehouse is most conveniently located at 314 North Twentieth street, being a frame building, two stories high and 25 x 50 feet in dimensions. Mr. Wagner does an enormous business in fruit and produce, in buying and selling at wholesale. His business from the 1st of September, 1887, has increased daily until it has reached its present large proportions.

Mr. Wagner is a native of Germany, and left his native shores when a boy of nine. He is a fine business man, and possesses special adaptness for his line of business. Since establishing himself he has been identified with the interests of Birmingham in a prominent way.

#### *Livery.*

C. M. BOLDEN & COMPANY.—The well-known and reliable livery of C. M. Bolden & Company, of 1912 and 1914 Fourth avenue, between Nineteenth and Twentieth streets, was established the 1st of December, 1887, and since this period has occupied a prominent position. C. M. Bolden & Company are the successors of Baird, Morris & Company. These stables are well known in the city as the "Kentucky Stables," and keep some of the best horses and finest turn-outs in the city. The establishment is large, being 50 x 190 feet in dimensions,

having been extensively enlarged, is of brick and two stories high. The stock is first-class and complete, embracing everything required in a first-class livery stable. Twenty horses are kept regularly, as well as fifty boarding horses, and to the latter special attention is given. Carriages of every kind are furnished and special arrangements made for driving by the month. Their patronage is an extensive one, embracing the wealth and fashion of the city. Mr. C. M. Bolden, of Nicholasville, Kentucky, is a native of Bourbon County, Kentucky, and his partner, Mr. F. E. Baird, of Lexington, Kentucky, is a native of Harrison County, Kentucky. They are Free Masons. Mr. Bolden was formerly in the hardware business in Nicholasville, and Mr. Baird in the insurance business. They are clear-headed business men, good managers, and have built up a large patronage.

#### *Druggists and Pharmacists.*

J. E. ELLIS & COMPANY.—There are no members of the pharmaceutical profession in this city who are more widely known or highly esteemed than Messrs. J. E. Ellis & Company, whose place of business is located at 2015 Second avenue. They have been identified with their present vocation for many years, and have a thoroughly practical experience. They occupy an attractive and commodious store. The stock comprises a varied and complete assortment of fresh drugs, medicines, chemicals, toilet articles, patent medicines, etc. They also make a specialty of the celebrated "Ellis' Magic Liver Pills." With this choice stock they are enabled to supply readily anything for which there is demand. The members of the firm are Messrs. J. E. Ellis and Y. P. Newman. Both gentlemen are natives of Alabama. They possess the highest standing in commercial circles, and rank among the most successful business men of Birmingham.

#### *Groceries and General Merchandise.*

W. S. BROWN, 2013 and 2015 Second avenue, between Twentieth and Twenty-first streets.—Of the most important branches of business that of dry goods and groceries ranks first. These industries have an experienced representative in W. S. Brown, who is successor to Hood & Brown, of which firm he was a member for ten years. He established

business for himself in 1882, and during the time following has built up a permanent and influential trade. He has two fine two-story brick stores 50 x 80 feet. In one of these stores he carries a full and complete assortment of staple and fancy dry goods of imported and domestic manufacture. This line of goods cannot be excelled in any respect. The other store he reserves for groceries, etc., of which he carries a choice stock. His thorough-going enterprise and integrity is well known among the citizens of Birmingham, and he is known in financial circles to be one of the "solid" business men of the city.

Mr. Brown was born in Jefferson County, Alabama, and deserves the highest commendation for his energy and business ability.

### *Beer.*

**THE PHIL. SCHILLINGER BREWING COMPANY.**—The above well-known brewery—the only one in the State of Alabama—was established in 1884. This fine establishment fills a long-felt demand, prepared, as it is, to export the celebrated Schillinger pure lager beer in kegs and bottles and to sell to the trade at manufacturers' prices. The Phil. Schillinger Brewing Company has, moreover, every facility to keep its beer in a cool and fresh condition, ready for shipment to any part of the States upon receipt of orders, as well as making prompt delivery to all parts of the city. The one aim of this company is to manufacture the finest and purest of beer. The plant of this extensive brewery is 140 x 400 feet (covering, at least, half a block). It has a capacity of 25,000 to 30,000 barrels, and has three ice machines, with a capacity of 70 tons. Thirty hands are employed.

The President is Mr. Phil. Schillinger, a native of Germany, whilst his sons, August, Louis and Erwin, are natives of Louisville—treasurer, manager and superintendent, and secretary, respectively.

Mr. Phil. Schillinger is a Mason, an Odd Fellow, and a member of the Knights of Honor and Knights of Pythias. He formerly resided in Louisville, where he was in the baker's business, after which he conducted the Louisville Phoenix Brewery—the largest there.

Mr. Aug. Schillinger was employed in the Phoenix Brewery, of Louisville, where he learned all the details of the business.

Mr. Louis Schillinger is a practical brewer, having been in the same business at Louisville, and is thus eminently suited to his present position—that of manager and superintendent.

Mr. Erwin Schillinger was also engaged in the Phoenix Brewery. Like his brothers, he has been familiar with the brewery business since his early days. He has sole control of the bottling works run in connection with the brewery.

It will thus be seen that all the members of this enterprising company are thoroughly acquainted with the details of brewing, which, in every way, is worthy of the splendid success it has attained.

### *Drugs and Chemicals.*

**DR. T. A. KLEBS**, Druggist and Chemist, Twentieth street and Fourth avenue. —In writing the descriptive accounts of the business interests of Birmingham the list would be incomplete did we not make especial mention of the many popular and attractive drug stores, and notably among them that of Dr. T. A. Klebs. This store opened its doors to the public in 1887, and even though young as compared to similar stores in the same line, Dr. Klebs' drug store is among the best patronized and popular stores of the kind. All the prescriptions are under his careful supervision, and by his gentlemanly demeanor and courteous manner the doctor numbers his friends by the score. He is a native of Germany. Being a regular practitioner he can be consulted any time at his store, on North Twentieth street.

### *Furniture.*

**G. A. STOWERS**, 1714 and 1716 First avenue.—One of the best known houses in this line is the one whose name appears at the head of this article.

Mr. G. A. Stowers, a native of Georgia, established his business in 1886, and occupies a building 30 x 70 feet in size. Mr. Stowers does a large business in furniture, Union sewing machines, stoves, clocks, trunks, mirrors, chromos, etc., which are sold for cash or on installments, as parties may desire. He is thoroughly conversant with all the details of his business, and since his establishment has been very successful—a deserved compliment to his energy and industry.

*Dry Goods.*

D. A. CHILDS & CO.—The largest, most complete and popular dry goods house of Birmingham, or, indeed, the State, is D. A. Childs & Co.

The firm first threw their doors open on the 20th of February of the present year (1888), and in the four short succeeding months have taken the lead in all respects, scoring a success beyond their most sanguine expectations. Messrs. Childs & Co. occupy the beautiful three-story McAdory building, at 2011 First avenue, which extends through the square to Morris avenue on the South. The main storeroom is by far the handsomest, best lighted, largest and most conveniently arranged in the city, and is specially adapted by its admirable arrangements for this particular line of business. In the center of the building is an oval arcade, which extends through the several stories, and which, with the high ceiling, ornamented shelving and tastily-arranged stock of dry goods and novelties, makes a pleasing effect, unsurpassed in this city by any similar establishment. The first floor is the retail department, and here may be found, in endless profusion, foreign and domestic dry goods, notions, novelties, etc., etc. In short, every article usually found in a first-class dry goods establishment. The stock is varied and complete. No shoddy goods are carried, and prices are as low as similar houses in Nashville, Atlanta and New Orleans.

On the second and third floors are the departments devoted to the wholesale trade, which is rapidly assuming large proportions.

In addition to the regular stock an unusually large and tasty line of carpets is carried, embracing all kinds and a great variety of patterns, which are sold to customers at both wholesale and retail.

Mr. D. A. Childs, the senior member of the firm, is a native of New York, but came to this city, however, from Michigan. He has been in this business many years, and has mastered it in all its branches. He is an active, affable and popular man, and has made many friends since his short stay in this city.

Mr. C. E. Payne, his partner, was born in Illinois. He has lived many years in California. Mr. Payne is a civil engineer by profession and an able and experienced railway builder and manager. It was he who was mainly instrumental in building the Mexican Central Rail-

way. He was the first general manager of the system.

Both members of the firm are valuable accessions to Birmingham, and are men who merit fully what they are receiving—the fullest measure of success.

*Wholesale Grocer and Commission.*

C. S. SIMMONS.—One of the oldest and most reliable houses in Birmingham is that of Mr. C. S. Simmons, which during a term of years has gained and maintained a position which is a matter of pride to himself and his friends. Mr. Simmons' business was established in 1885. It is most conveniently located on Morris avenue and the Louisville & Nashville Railroad track. It is a commodious three story building, and admirably situated for the wholesale grocery business.

Mr. Simmons is a native of Webster County, Georgia. He conducts a general wholesale grocery business and sells exclusively to merchants. He has a large trade throughout this and neighboring States, and is constantly increasing and extending to new fields. He is a man of enlarged experience, having been identified with the business in all the various steps.

Tobacco and cigars are a specialty of this house.

Mr. Robert Cunningham a native of Macon, Georgia, is the efficient book-keeper and head accountant.

This house ranks among the leading wholesale grocery firms of the city, being known as one which gives honest and faithful representation of all goods sold. Our readers will find that by correspondence with this firm they are consulting their own interests.

*Livery, Feed and Sales Stables.*

FIES & SON.—The livery, feed and sales stable conducted by Messrs. Fies & Son is located on Third avenue, between Eighteenth and Nineteenth streets. The proprietors, in order to make their business a success, have left no stone unturned. They have spared neither pains nor expense in the effort to please their patrons.

The premises are 100x150 feet in superficial area, and are systematic and convenient in arrangement, possessing all requisite facilities for the advantageous conduct of the business. A general livery, boarding and sale business is done.



Every care and attention is given to private teams, and first class single or double conveyances are furnished for both business and pleasure driving. The establishment receives a large and liberal patronage, and the trade represents the most desirable city and suburban custom.

Messrs. Fies & Son are men thoroughly conversant with the business in hand. The senior member is a native of France. His son was born in Memphis, and received his education at Pine Bluff, Arkansas.

Those wishing anything in this line should not fail to call on Messrs. Fies & Son.

#### *Firearms, Etc.*

**BIRMINGHAM ARMS COMPANY,** 1904 Second avenue.—This establishment was established in 1887, and has enjoyed a liberal and extended patronage. The manager, C. J. Chunn, being a thoroughly practical man, perfectly conversant with the business and its details, being also energetic and enterprising, it cannot be wondered that the Company have been successful in a marked degree. Their stock consists of all kinds, American, English and German breech and muzzle-loading guns; Winchester, Colt, Remington and Flobert rifles, loaded and unloaded shells, cartridges, ammunition, sporting goods, etc., a specialty being made of pistols of all kinds. The firm is the leading one of its kind in the city, and commands a large and rapidly increasing patronage. The premises occupied are 25x100 feet in dimensions, being eligibly located in a handsome two-story brick structure at 1904 Second avenue.

Mr. Chunn was born in Ashville, North Carolina, and was formerly in this business in Baltimore.

#### *Hotel.*

**WINDSOR HOTEL.**—The Windsor Hotel, No. 2006 First avenue, was established in February, 1887, by Mr. C. Beckham, successor to C. J. C. Brook.

This hotel is centrally located, being but one block from the Union Depot and is especially convenient for business men and the traveling public, as well as permanent boarders. The offices, reading and sample rooms, etc., are all neatly fitted up and arranged. The ladies' parlors are prettily furnished. The table is supplied with the best the market affords, and traveling men will find terms moderate.

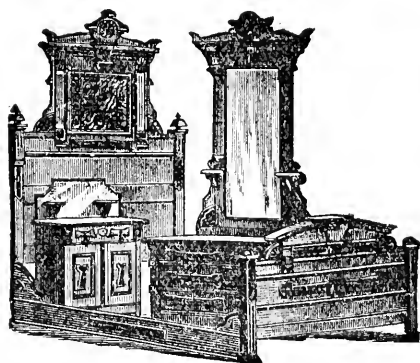
Mr. Beckham is a native of Lancaster, Ohio, and has had a long experience in the business. He came to this city from Mattoon, Illinois, where he was bound out. Mr. Beckham has traveled over the world and has had many wild and romantic experiences. He was among the early pioneer miners who went to California in search of gold. He engaged in mining at various times in Arizona, Nevada, Montana and Idaho with great success. While on his return from San Francisco in 1857 he was cast away 110 days on a coral reef in the Caribbean Sea. Mr. Beckham is an entertaining conversationalist, and makes all who stop with him comfortable and feel at home. He can accommodate 100 guests, and the efficient clerk, Mr. Z. V. Emis, is popular with all the patrons of the house and contributes much to its desirability as a stopping place.

#### *Shoe Store.*

**SATTERFIELD'S SHOE STORE,** 1924 Second avenue, between Nineteenth and Twentieth streets.—It has always afforded us genuine pleasure to note the success of those who deserve it, and especially if it be that of a young merchant. The younger business men are the hope of a healthful commercial life, and to them the city must look for her future supremacy. A majority of the merchants of Birmingham are young men, and among them are many who have achieved remarkable success by reason of energy, economy and well directed effort. A conspicuous example of this class is Jasper J. Satterfield, proprietor of the "One Price Shoe Store," at 1924 Second avenue, between Nineteenth and Twentieth streets. Mr. Satterfield has resided in this city several years, for a time being connected with the shoe house of C. H. Francis. He established his present business in December, 1887, and since then has succeeded in building up a flourishing retail trade. His stock is a complete and select one, and embraces everything in the line of men's, boys', ladies', misses' and children's boots and shoes. In addition to his regular stock he is sole agent for Stacey, Adams & Company's fine French calf, kangaroo and patent leather shoes, and James Means' \$3 and \$4 shoes, the latter said to be the best and cheapest shoe ever made for the money. These celebrated shoes can be had of no other dealer in Birmingham. Mr. Satterfield keeps none but the best goods, sells for cash, and

observes strictly one price, and customers may rely on getting the best value for their money. His uniform courtesy, reliable business methods and low prices have won for him already an enviable reputation and a large number of friends and customers. His trade is weekly increasing and his success is greater than anticipated.

Mr. Satterfield is a Georgian, but was reared in Chattanooga, and of recent years was identified with the firm of D. B. Loveman & Co. Subsequently he traveled extensively for a Cincinnati shoe factory, and in all has had fifteen years experience in the shoe business, and understands it in all its branches. He is a member of the Knights of Pythias, and a young man who stands high in both social and commercial circles. In business he is prompt, energetic and reliable and fully deserves the reputation he has won and the success he has achieved. We bespeak for him a liberal share of public patronage.



*Furniture.*

I. PHILLIPS & BRO., 1911 2d avenue, bet. 19th and 20th streets.—Among the representative establishments here should be mentioned that of I. Phillips & Bro., wholesale and retail dealers in furniture, clocks, trunks, carpets, window shades and house furnishing goods, all of which goods are of the best quality. Moderate in price, they can be bought for cash or on the installment plan. The store is well arranged, two stories and 25 x 140 feet. This house was established in 1885, and since that date business has ever been good.

Mr. I. Phillips is a native of Hungary. He belongs to the I. O. B. B. His brother and partner, Mr. A. Phillips, is also a native of Hungary. They bear

excellent characters and stand well in the community. They are enterprising men, and by able and popular management have won the highest respect and esteem of their numerous patrons.

#### *Hats, Gents' Furnishing, Etc.*

L. KLEIN.—In describing the various mercantile enterprises of Birmingham there are some to be numbered even among the unique and finer class of establishments. The manufacture of men's furnishing goods has, within the last few years, grown into an important branch of business, affording investment to a vast amount of capital and giving employment to numerous operatives. Of the better class of houses which have become well known in this particular line of trade, that of L. Klein, successor to Rich & Biederman, stands prominent.

Mr. Klein occupies the two-story brick building, 20x80 feet, located at 113 North Twentieth street, and known to the public as "The Hat and Gents' Furnishing Parlor." Since the establishment of the business in 1884, it has enjoyed a liberal and substantial patronage.

In the large stock will be found a full and complete assortment of men's furnishing goods, gloves, hosiery, neckwear, underwear, fine shirts and other articles, inclusive of a full line of hats, caps, etc.

L. Klein was born in Hungary. He is held in the highest estimation in this community, and the success obtained by his establishment is due to his energy, perseverance and ability.

#### *Real Estate, Stock and Bond Brokerage.*

J. D. KIRKPATRICK, JR.—Among the enterprising real estate and brokerage firms we mention that of J. D. Kirkpatrick, Jr., Room 9, Office Building, First avenue. He is successor to Hilleary, Keith & Kirkpatrick succeeding them in 1887, and at once took rank and maintains the reputation he has always borne. He transacts a large business for non-residents. Capitalists can rest assured that any business entrusted to his care will meet with prompt attention.

Mr. Kirkpatrick is a gentleman who ranks high among business men, and controls a large trade which is not limited to any one portion of the State. He is a native of South Carolina, having come from Charleston, where he was formerly engaged in the cotton factorage.

business. He is Vice President of the Birmingham Stock Exchange and one of the directors of the South Anniston Land Company and the North Birmingham Railroad and Iron Company. He is also a member of the firm of J. D. Kirkpatrick & Sons, cotton factors and commission merchants of Charleston.

We bespeak for him a liberal patronage—the well-earned reward of upright business methods.

#### *Dentists.*

EUBANK BROTHERS, Watts Building, Third avenue and Twentieth street.—The popular dental parlors of Eubank Brothers are located in the new Watts building, and are the handsomest in the State. They occupy a suite of front rooms on the second floor. They have spared neither pains nor expense in fitting up and decorating their rooms. The operating rooms are supplied with the latest improved dental appliances, and everything that could contribute to the comfort of patrons has been added to the conveniences of the parlors and operating apartments. The new dentists' chair is the latest and best improved patent, and is a wonderful combination of comfort to the patient. They have every new device and appliance known to dental surgery, and manufacture a great deal of work that is usually sent North by other dentists. The Messrs. Eubanks are always on the alert for any new invention which will aid them in the practice of their profession. They are progressive, talented and thoroughly equipped for conducting dentistry in all its branches.

Dr. A. Eubank is an Alabamian, and graduated at the Baltimore College of Dental Surgery, attending the sessions of 1872-3-4.

Dr. George Eubank is a graduate in the class of 1882 of Harvard University.

Both are gentlemen of liberal education and superior culture. They have gained a large patronage which is not confined to the city, but comes from various portions of North Alabama.

#### *Druggists.*

ALEXANDER & DRYER.—The establishment of Doctors Alexander & Dryer is one of the best kept in the city. It is located at 2118 First avenue, the display being a fine one. The stock of drugs, chemicals, fancy goods, toilet articles, etc., carried is full, everything

about the store being neat and prettily arranged. A good trade is done by this house in and around the city. It was established January 1, 1888.

Dr. Alexander, M. D., is a native of Tuskegee, Alabama, as is also Dr. Dryer, M. D. The former graduated at Louisville Medical College, the latter at Mobile Medical College. Both practice with great success. They are enterprising gentlemen, and have built up a business which is steadily on the increase.

#### *Wood and Coal.*

McKNIGHT & CO.—The proprietors of the City Coal Yard are gentlemen who are in every way worthy the patronage of the people of Birmingham.

In July, 1886, the business was founded, and their trade has steadily increased. Though there are a number of firms in the same business, the City Coal Yard can scarcely meet the great demand of its numerous patrons.

Removal and enlarged facilities give this firm the largest yard in the city. It is centrally located, corner Avenue A and Twenty-second street, South Side. They handle coal from the Alabama mines entirely, and, having ample capital for handling coal and wood, can supply customers with all due promptness, giving none but the best coal and wood at the lowest prices. They sell at both wholesale and retail, or in carload lots to parties at a distance.

Mr. J. T. McKnight is a native of New Orleans, and, being an energetic, highly esteemed man, is an acquisition to the business community.

Mr. George W. Haskell, his partner, is from New York City, and is a man of superior business ability.

The firm is a strong one and enjoys the confidence and patronage of the public.

#### *Saw Works.*

BIRMINGHAMSAW WORKS, P. O. Box 631.—The most complete saw works in the State are in Birmingham, and managed by Jos. Thurston and Thos. Devon. They established this business in 1886, and make specialties of saws and molding bits. They repair saws of all kinds and guarantee satisfaction. This firm carries a large stock of circular saws, hand saws, emery wheels, files, fay and powder webs, and general mill supplies. Molding bits made to order. In sending saws for repair it is very

necessary to have them packed securely to prevent accident in handling.

They are also prepared to do all sorts of punching and shearing of sheet metals. Job grinding and tempering of all kinds of wood working tools.

Jos. Thurston was born in Ohio. The other member of the firm, Mr. Devou, is also a native of Ohio. This shop is the only one of the kind in the city and is conveniently situated on the plat near the Railroad Works here. It being a fine establishment in every sense, Messrs. Thurston & Devou deserve their business success surely.

#### *Dentists.*

PERKINS BROTHERS, corner of Twentieth street and Second avenue.—Among the inventions of the nineteenth century none are of more importance to the public than those that pertain to the dental profession. The practice of dentistry is far in advance of what it was a quarter of a century ago, and patients have been saved much suffering by the use of new and better appliances. Among those in this city who are well up in their profession is the well-known firm of Perkins Brothers, dentists, of Twentieth street and Second avenue. Since establishing their practice on the 1st of January, 1887, they have become well known in both this city and the surrounding country. They occupy most conveniently and centrally located rooms, and are prepared to do first-class work. They practice the science in all its branches with the most invariable success, giving satisfaction to all parties who favor them with their patronage. Their prices are low and within reach of the humblest and poorest. A specialty is made of gold fillings. Their practice is extensive, extending throughout the greater portion of the State. Doctors Perkins graduated at Vanderbilt University, Nashville.

Doctors F. E. and W. D. Perkins are natives of Alabama. Since their practice in this city they have, by intelligence and thorough knowledge of operative dentistry, built up a fine practice which is continually growing. The superior class of their work, the very moderate and reasonable prices, and the genial and affable manner of Doctors Perkins have made them universal favorites in Birmingham, and are regarded by the general public as prompt and reliable in all their business and professional engagements.

#### *General Merchandise.*

A. B. VANDEGRIFT, 1925 Second avenue.—This is an important mercantile enterprise. It was inaugurated several years previous under the firm name of Steel & Vandegrift, and in 1886 changed to its present proprietorship. Under Mr. Vandegrift's efficient direction this house has assumed importance to the city and surrounding country. Just previous to going into business in Birmingham Mr. Vandegrift was occupied in large business enterprises in Ashville, Alabama, having been an esteemed business man of that city for eight years, where he was a prominent figure in trade circles. This house caters to the best class of country trade, and incidentally to city trade. They carry a large retail stock of general merchandise, embracing all that one could desire in the way of dry goods, notions, hardware, china, glassware, and crockery, clothing, hats, caps, boots and shoes, and everything in the way of choice groceries and toothsome edibles from every clime, teas, coffees, spices, canned goods and foreign fruits. The house occupied by Mr. Vandegrift covers a spacious area and is equipped throughout with every facility and convenience of use in the successful prosecution of so important an enterprise. All orders are promptly and efficiently filled that are left at 1925 Second avenue. Mr. Vandegrift has long been identified with our leading and representative business men. Born in Branchville, Alabama, he has always held a high position and is widely known throughout the State, and justly deserves the esteem and respect he enjoys.

#### *Jewelry.*

J. A. MILLS, 1908 Second avenue.—An expert lately established here in the watchmaking, jewel and engraving business, is J. A. Mills, a native of Ohio. He, with the able assistance of J. B. Roden, began business October 1, 1887, being the successor of J. W. Lutz & Co.

Mr. Mills is thoroughly conversant with the details of his business having twenty-one years' experience, and study. He is one of the finest watchmakers, jewelers and engravers known in the city. Everything in the way of fine watches, jewelry and silverware is kept in stock. He will be found to be an expert watchmaker, offering, as he does, inducements fully on a par with those of other city jewelers.

*Cotton Buyers.*

CLISBY & WARE, No. 221½ First avenue.—The largest agricultural product of the Southern States is cotton, and in order that the producer may conveniently dispose of this product, houses have been established in all the Southern cities in order that there may be a home market for planters, and that they can command the highest market prices. Such is the business of Messrs. Clisby & Ware, No. 2015½ First avenue.

Both of these gentlemen have had long experience in this line of business, having been engaged in it for several years.

Mr. Ware is a member of the Legion of Honor, Knights of Pythias and National Union. Prior to engaging in business in this city they were connected with the firm of Clisby & Company, of Montgomery, and Mr. Clisby was at one time member of the firm of Clisby, Janet & Company.

They are both men of financial ability and enterprise, whose names are synonymous with the highest principles of commercial probity and honor, and are the most experienced cotton buyers in this part of the South. Those transacting business with them always find them ready to give the highest prices for the best quality of cotton, and for all grades they will give the highest market price.

---

*Real Estate, Stocks and Bonds.*

CLISBY & WARE, 2015½ First avenue.—The rapidly increasing demand for Southern timber and mineral lands and city realty resulted, in 1887, in the organization of the popular and influential firm of Clisby & Ware as real estate, stock and bond agents, both gentlemen having been known for years in commercial circles as leading cotton buyers also.

Their office is located at No. 2015½ First avenue, Office Building, Room 1. Their

experience in business as well as their standing in business circles affords a substantial advantage to customers.

They are both members of the Stock Exchange. They offer important inducements to Northern and Western capitalists in desirably located business and residential property in the city and suburbs, improved and unimproved.

The firm have an intimate personal knowledge of the mineral belt of Alabama, and offer for sale, at low prices, choice selections of mineral and timber lands, and have carried through to a successful issue many important transactions. They attend to the care of property and collection of rents. This is a thoroughly responsible and reliable firm, referring to such prominent financial corporations as the First National Bank and Berney National Bank of Birmingham, Josiah Morris & Company, Montgomery, and First National Bank of Eufaula, Alabama.

Capitalists will consult their best interests by dealing through this responsible firm.

Both members of the firm, Messrs. L. Clisby and James A. Ware, are natives of Montgomery, where they were for some time engaged in business. They are popular and representative business men, and those guided by their sound judgment and judicious advice can rely upon securing remunerative investments.

---

*Land Company.*

ASPHALT MINING & LAND COMPANY.—The fact of Birmingham's importance is forcibly demonstrated in every branch of business, and among the many successful enterprises represented the Alabama Asphalt Mining & Land Company stands prominent.

The Company was incorporated in 1887, and is in able and responsible hands, Mr. W. H. Wooldridge being President, Mr. G. A. Baldwin, of New Orleans, Vice President, and Mr. Chas. M. Erwin, Secretary and Treasurer.

These enterprising gentlemen bring to bear every qualification necessary to secure to their patrons the utmost advantages from investments in the rich mineral, timber and agricultural lands in Alabama and adjoining States.

The mineral wealth of the State of Alabama is enormous, and there is no State in the Union where there can be found such extensive and rich beds of the choicest minerals, the bituminous

lands affording inexhaustible supplies of the best compounds for asphaltic purposes.

The officers of the Company are gentlemen whose names are familiar in financial circles.

Col. Woolldridge is a native of Kentucky, and is the Vice President and General Manager of the Baxter Stove and Manufacturing Company, of Birmingham.

Mr. Marable is a native of Virginia, and for many years was a traveling salesman, and in 1884 organized the Birmingham Agricultural Works, which interest he sold in 1886, and became identified with the above enterprise.

Dr. Erwin is a native of Alabama, and formerly practiced medicine in his native State, from which he went into the Confederate army as a surgeon. After the war he removed to Mississippi and went into the insurance business, where he was for many years the secretary of an insurance company. When the Birmingham boom began he again returned to his native State, locating in this city, where he engaged in the fire insurance business, and was among the founders of the Royal (fire) Insurance Company, of Birmingham. Afterwards he became interested in the Alabama Asphalt Company and became its Secretary and Treasurer, which position he still holds.

Mr. Baldwin is one of the youngest and most progressive business men of New Orleans, where he has been in business for a number of years as a cotton factor and commission merchant. He is connected with some of the largest monetary enterprises of the Crescent City, notably the Jackson Coal & Coke Company, of which he is a director, and one of the original promoters.

Under wise and conservative guidance the Company ranks among the most prosperous in the South, and are to be congratulated upon the successful outcome of their efforts.

Their familiar field of action is the mining of asphaltum, of which they have an inexhaustible supply in Morgan County, Alabama. Their asphalt has been tested by experts and pronounced exceedingly fine for paints and varnishes.

The Company is also boring for oil and natural gas, and the indication for finding both is good.

#### *Real Estate.*

THOMAS H. MOLTON, 113 Twentieth street.—The rapid growth of Birmingham has brought forth in this re-

gion of the country a class of active and enterprising people, whose dealings are characterized by a clear foresight.

Thomas H. Molton, the subject of this sketch, is a representative in this line of business, having established himself in October, 1886. He is a native of Montgomery, and was raised a cotton planter, having received a liberal education at Montgomery and at Professor Tutwaller's School at Green Springs. He takes conscientious care of the management of estates, giving special attention to renting property, while close collections and prompt returns are guaranteed.

He is the confidential agent of Dr. Jos. R. Smith, the largest individual real estate owner in Jefferson County, whose rents alone amount to about \$35,000 per annum.

Highly endorsed by leading firms and prominent practical friends of his native State, Mr. Molton has succeeded in the few years since his establishment in this city in laying the foundation of a prosperous business. He enjoys the unlimited confidence of his patrons through his straightforward dealings, which ever characterize his transactions.

#### *Civil Engineers.*

HASKELL & TALCOTT, Room 13, 2015 First avenue.—Messrs. Haskell & Talcott are located in the center of the city at Room 13, Office Building, 2015 First avenue.

They are civil engineers and surveyors of the first order, both of them having been railroad engineers from their earliest days. The firm was established October 1, 1887.

The reconnaissance and location of railroads are made, plans and estimates of cost of construction furnished, railroad work and buildings superintended, work measured and classification given, lands surveyed and platted, town sites laid off and maps and transcripts made.

Messrs. Haskell & Talcott, in fact, do everything in the line of civil engineering and surveying, making a specialty of topographical plans and drawing and city and county surveying.

Mr. A. W. Haskell was born in Arkansas. He has a position with the Cahaba Coal & Mining Company at Blocton.

Mr. H. R. Talcott was born in Richmond, Virginia.

The superior work of these gentlemen has won for them an enviable reputation, and they enjoy a patronage which designates them as leading and prominent

representatives of their profession. They are generally honored and esteemed in all circles, and are popularly numbered among the representative citizens of Birmingham.

#### *General Merchandise.*

J. B. EARLE, No. 1921 Second avenue, between Nineteenth and Twentieth streets.—An establishment in this city, where a complete stock of general merchandise is to be seen, is at the house of J. B. Earle, located at 1921 Second avenue, between Nineteenth and Twentieth streets.

The building occupied is a brick structure, 25x100 feet in dimensions, and two stories in height.

Mr. J. B. Earle, who was born in Elyton, Alabama, established his business in this city in the year 1878, and from that date it has been a good one. He carries a fine display of everything pertaining to general merchandise. His stock is the outcome of his careful selection, and he never offers anything but the best to the public, and that at the most reasonable prices. He moved to this city from Elyton, where he was engaged in the same business. He is a most enterprising, go-ahead man, and kind, good-hearted and genial in every respect, as well as one having the best business capacities.

#### *Boots and Shoes.*

DAVID B. LUSTER, 107 Nineteenth street.—There is nothing more economical than a well-made shoe. It is invariably comfortable, always looks neat and attractive, and outlasts the cheap machine-made shoe. In this article certainly the best is the cheapest in the long run.

In Birmingham one of the leading fashionable boot and shoe makers is David B. Luster, 107 Nineteenth street, opposite the Opera House.

He and his employees are practical shoemakers.

He is a native of Tennessee, and was established in his present enterprise on December 1, 1883. All styles of fine boots and shoes are made to order. Best materials used and best workmen employed. Perfect fits and satisfaction guaranteed. All kinds of repairing done at the shortest notice and neatly. He is an enterprising shoemaker, whose transactions are based on the cardinal principles of honor and probity, his success being but the natural result of good work.

#### *Life Insurance.*

MUTUAL RESERVE FUND LIFE ASSOCIATION OF NEW YORK.—The department of Alabama and Tennessee for this popular Company has been located at Birmingham, Alabama, under the management of N. F. Thompson, a well-known real estate and insurance man.

This is the most successful life insurance company in the world. Has paid to widows and orphans \$5,000,000 in seven years, and has \$162,000,000 of insurance in force. No company, either old line or assessment, has made such a record in that length of time, and where best known has done its largest business. It has written more business in New York, its home State, than the Equitable, the New York Life, or the New York Mutual, and is relatively stronger than either, its assets being \$3 for every \$1 of its indebtedness, while the Equitable has only \$1.27 of assets for each \$1 of liabilities.

Its plans, books and accounts have been officially examined and pronounced correct by the insurance departments of New York, Rhode Island, Wisconsin, Minnesota, Ohio, Michigan and Missouri, and its management endorsed by them all.

Among its members are leading bankers, capitalists, lawyers, merchants, manufacturers, physicians and commercial men of this country and Europe. It furnishes insurance at less than half the rates charged by old line companies, being a happy medium between the uncertainties of the corporate and the extravagance of the level premium systems.

Its policies are incontestible, unrestricted and non-forfeitable after five years, with cash surrender or paid-up value after fifteen years. It is the people's company placing the benefits of life insurance within the reach of all, and has not a dollar of honest claims due and unpaid.

#### *Wholesale Grocers.*

S. V. COLLINS & CO., 2319 Second avenue.—This large grocery and commission house is conducted by gentlemen who have long been in the business, and have all the practical experience necessary for conducting, in a methodical way, a first-class wholesale and retail trade.

The house is located at 2319 Second avenue. Being accessible and near the

business part of the city, it is convenient for buyers. They have a fresh, pure and well-selected stock of all the staple groceries, sugars, coffees, teas, flour and bacon, also spices, tobaccos, canned goods, and the various articles incidental to the business, to which they specially call the attention of buyers in or out of the city. The firm has in its employ several assistants, who aid them in carrying on their trade. All are gentlemen of high social standing and business capacity, and their trade is being constantly increased through their industry and enterprise, and they certainly deserve their past success and future outlook for prosperity.

#### *Jewelry.*

ROSENSTIHL BROS., Jewelers, on Second avenue, near Twentieth street.—Representative among the mercantile enterprises, we mention that of Messrs. Rosenstihl Bros., whose business was originally established several years ago by Mr. Rosenstihl, who was succeeded in 1887 by the present firm.

This jewelry bazaar is one of the handsomest and most popular houses in the city. The storeroom, located on Second avenue, near the corner of Twentieth street is elegantly fitted up throughout. The partners exercise the soundest judgment and most excellent taste in their selections, and have goods displayed that command the attention of the most critical. These beautiful and artistic wares handled include imported and domestic watches of the most celebrated manufacture, diamonds of the most reliable hue, and the finest jewelry, all of which are guaranteed to be strictly as represented.

The firm has long practical experience, having always been identified with this business, and the people are showing their appreciation.

#### *Tailor.*

D. LUBELSKY, 2103 Second avenue.—The trade of the merchant tailor is well represented in this city by a number of enterprising houses, and in noticing those that are prominent we mention that of Mr. D. Lubelsky, centrally located in the business part of the city, and easily accessible by all lines of street railroads and street cars. He does everything in the best style in the line of the merchant tailor, his goods being first-class and prices low.

Specialties of the house are repairing, cleaning and dyeing.

Mr. Lubelsky was in business formerly in New York and Cincinnati. His store is a fine building, 25 x 50 feet in extent.

He is a native of Poland, having been nineteen years in the United States. Seven years of these he has spent in the "Magic City."

#### *Freight Transfer Line.*

GEORGE C. HARRIS.—This enterprising and flourishing business was established in 1881 by George C. Harris. The office is conveniently located at No. 5 Twentieth street (up stairs), Room No. 3, telephone 908; postoffice box 623.

Mr. Harris is the proprietor of the freight transfer line, which makes a specialty of transferring household goods, etc., on short notice, hauling freight, moving safes and placing them in position. Mr. Harris does a large business, which is daily increasing. He employs a large number of hands and wagons to meet the demands of the business. Freight is delivered to any point in the city at rates as low as any other first-class company.

Mr. Harris is too well and favorably known to need any recommendation. By his endeavor to please all in the freight transfer business he has placed himself among the most prominent in this line of industry, and no establishment of the kind in this city is more worthy of a generous support.

#### *Real Estate.*

J. L. YANCEY, 2007 First avenue.—This well-known gentleman represents the most popular and reliable real estate agency, and also a rental agency in the city. He is also notary public.

His present real estate business, established in April, 1887, has formed the most popular business in the city.

He transacts a general business in this line, and gives especial attention to renting and leasing property.

Mr. J. L. Yancey carries on some very large deals, and the amount of annual trade indicates the importance of this business as related to the varied interests of the city. The bulk of trade is carried on in the immediate vicinity of the city, and the books show deals in the very finest city property. A heavy trade is carried on in suburban lots, and the uniform fairness and courtesy shown in his



business transactions have won for Mr. Yancey a deserved popularity, and has been a large factor in the steady growth of business. The transactions include the collection of rents, the payment of taxes, leasing, conveyancing, etc., in all of which this popular agent has given general satisfaction.

#### *Restaurant.*

**ALABAMA CLUB RESTAURANT.** Twenty-first street, between Second and Third avenues.—An indispensable adjunct to any city of importance is a good French restaurant. Such a place in every way is the Alabama Club Restaurant, established November 1, 1887. This most attractive looking place never fails to arrest the attention of the passer-by, being most conveniently located on Twenty-first street, between Second and Third avenues.

The diningroom is large and roomy, being 26 x 56 feet in dimensions, and capable of seating 150. Meals can be gotten here—breakfast, luncheon or dinner—at any hour of the day, admirably served by polite and quiet waiters. In such a place as Birmingham, where, without ceasing, business, rush and stir are the order of the day, it is very convenient to have such a place of resort, where one can get a meal at any time.

This is the most pleasant and fashionable restaurant here, being largely patronized by the members of the Alabama Club and their friends, as well as the elite of the city.

It is brilliantly lighted every night with electric light. The *chef de cuisine* here thoroughly understands his business, having been especially selected for the place.

Mr. J. Galatoire, the proprietor of the restaurant is, as his name indicates, a native of France. He is a Mason, and a member of the Knights of Pythias and Knights of Honor.

Being reasonable in charges, he has received, and should continue to receive a liberal patronage, and being a man of good standing, great energy and fine business capacity, we take pleasure in recommending his restaurant.

#### *Bottling Works.*

**DAVIS & WORCESTER,** Proprietors.—The bottling trade of Birmingham is ably represented and covered by the popular Birmingham Bottling Works, established in 1875. Since embarking in

their enterprise, the proprietors of this flourishing firm have met with large success.

The bottling works comprise extensive premises, the manufactory being a frame building, 40 x 140 feet in extent, and is fitted up with all the latest improved machinery and appliances. There are here employed a large force of hands and several teams, engaged in the bottling and handling of mineral water, ginger ale, soda, sarsaparilla, cider and vinegar, and all carbonated drinks. All of these are unexcelled as healthful beverages, the best proof of their superiority being in the great consumption throughout Birmingham and territory supplied therefrom.

Mr. Davis was born in Ohio, and is an Odd Fellow. He has been successfully engaged in mining and various other pursuits during his life.

His partner, Mr. Worcester, also is a native of Ohio, and belongs to the Knights of Pythias. By profession he is a machinist.

They are esteemed and enterprising business men, and are practical bottlers, guaranteeing purity and quality in all goods bearing their brand. Their goods are standard with the trade, in consequence of which their business is assuming proportions of great magnitude.

#### *Groceries.*

**MOORE & HADEN,** Fifth avenue and Twenty-second street.—One of the leading houses engaged in fine groceries is that of Messrs. Moore & Haden. This house has controlled a fine business on the North Side from the date of its foundation. The premises occupied are known as the "Lunsford Building," the store being 31 x 48 feet in extent, of brick and three stories. In stock can be found a complete line of fine family groceries, table luxuries, teas, coffees, spices, wines, etc. The best brands of flour and housekeepers' supplies, besides the many other articles belonging to a first-class grocery store are kept. Messrs. Moore & Haden have also fine accommodations in the Lunsford Building for twenty boarders, who will receive as much attention and comfort as at any house in the city.

Mr. Moore was born in Alabama. He graduated at college in Greensboro, Alabama. Mr. Haden is also a native of Alabama. They are full of energy and in every way deserving the confidence and popularity they have won.

### *The Alabama Abstract Company.*

[Official Authority of Jefferson County, Ala.]

Mr. E. N. Cullom, President of the above Company, possesses eminent business and executive ability, and is considered an oracle on land titles in Alabama. The mammoth business of his Company evidences his fine management. Mr. J. H. Wallace, the Secretary, was a practicing lawyer in Mobile for several years. In all dealing in real estate the first and most important consideration is to obtain a perfectly clear and unimpeachable title, and in this respect investors in Jefferson County and Birmingham, Alabama, are peculiarly favored in having such a careful, painstaking abstract company as the Alabama Abstract Company. This Company have an account, as it would be commercially termed, with every lot and tract of land, which at once reveals the entire history, the various hands through which it has passed, the encumbrance it has borne, and every transaction of which it has formed a part, and by reference to their plat books the forms of trade are shown as they emerge from the original government subdivision, and this feature of their work is of vast importance in making locations and in showing the underlying tracts on which the validity of a title depends. When one realizes the amount of systematically arranged information at their disposal it is reasonable for them to look for the entire patronage of the legal profession, to whose interest their books are constructed.

An abstract from this Company will furnish a condensed history of the title to land, consisting of a synopsis or summary of the material or operative portion of all the conveyances, of whatever kind or nature, which in any manner affect said land, or any estate or interest therein, together with a statement of all liens, charges or liability to which the same may be subject, and of which it is in any way material for purchasers to be apprised. It is arranged, usually, in chronological order, and is intended to show the origin, course and incidents of the title, etc.

The books of this Company were constructed by an experienced corps of abstracters and draughtsmen, and is the only practical set of abstract of Jefferson County, Alabama, in existence.

The personnel of this Company are too well known in this State to require any eulogy at our hands.

### *Merchant Tailor.*

I. MOSES, Merchant Tailor, established in 1887, is centrally located at 211 Twentieth street, between Second and Third avenues. As one of the houses in this line of business which has been instrumental in promoting the standard of neatness in dress, that of Isaac Moses has attained an enviable reputation. His rooms are well suited for the transaction of tailoring, which from the first continued to grow. Tailoring is here done in all its branches at the most reasonable prices and in the best manner.

Mr. Moses was born in Europe. He has been a tailor all his life, in New York and Selma, before settling here. He received a patent (No. 103,487) in Washington for seventeen years for artistic tailoring and cutting for all different shapes of the human form. Mr. Moses intends to publish a book regarding cutting on the most improved principles, concerning which he will give personal instruction to those who wish. His success has been the result of his sterling principles of commercial probity and honor.

### *Boots and Shoes.*

W. ST. PIERRE, 303 Nineteenth street. —There is probably no article of dress upon which comfort and ease so much depend as a good fitting shoe, and, on the other hand, nothing causes one to feel so ill at ease as a shoe badly shaped. It is also true that the shape, style and fit of boots and shoes have much to do with the dress and appearance of a person. It may not be generally conceded that true economy, as well as comfort, and comeliness, are always subserved when we have our footwear made to order, yet it is nevertheless true. A skillful boot and shoe maker—one who can always give a perfect fit—is rare. Such a one, however, is in Birmingham in the person of W. St. Pierre, located on Nineteenth street, opposite the post-office.

Monsieur St. Pierre is a native of France, and not yet in the prime of life. He learned his trade in his native country, and many years practice has made him perfect in this special line. He is known here as the "Lightning Repairer," for he completes his work in a remarkably quick time. His work is of the best quality and made from the best material, and no work is allowed to

leave the store without being inspected and warranted. It may be mentioned in this connection that three months during the Centennial of 1876 Monsieur St. Pierre worked (making shoes) at the great exposition, and took the first premium of \$300 in gold for skilled mechanism in the manufacture of both boots and shoes. This was a compliment from a high source and one well merited, and which he has subsequently well sustained. The proprietor also keeps all kinds of boots and shoes at prices to suit customers, though he makes a specialty of making to order fine hand-made work. His patrons number many of the best citizens of Birmingham, and those who extend their patronage once are sure to call again. Monsieur St. Pierre is unquestionably one of the best skilled mechanics in the South. He has resided here not quite two years, but in that time has made many warm friends and numerous patrons, whose esteem and confidence he has gained and now enjoys.

#### *Coal and Brick.*

**BIRMINGHAM COAL AND BRICK COMPANY.**—In giving an authentic history of the business interests of Birmingham and her capabilities for supplying the demands made upon her by the surrounding country, we must not omit mention of the extensive coal and brick interest as conducted by the Birmingham Coal and Brick Company. This company owns extensive mines in Walker County, having a capacity of from 100 to 150 tons per day. Besides extensively mining domestic and steam coal, they ship said coal largely to all parts. They manufacture as well a very fine soft kiln brick terra-cotta, having the finest clay at their command for these purposes.

Mr. Lon Gresham, general manager of the company, was born in Arkansas. He formerly was in the Southern Bell Telephone Company.

Mr. John D. Elliott has been two or three years in the real estate, stock and bond business.

Having every facility to properly handle coal, and to ship also to the different parts of the country as required, prompt and active in all their transactions, their present success is due to the honorable principles manifested in conducting their business, and which ever leads to success.

Yards, Avenue A and Twenty-second street.

#### *Marble.*

**CITY MARBLE WORKS.**—Among the firms engaged in the marble business in this city, "The City Marble Works" stand among the foremost. The business was founded in 1875, Mr. N. Roberts being the successor of A. J. Yancey. He manufactures every variety of monumental and cemetery work and grave-stones, and is an extensive dealer in native and foreign marble and granite. The premises occupied are centrally located at First and Morris avenues, between Twentieth and Twenty-first streets. The polishing, cutting and lettering are all done at the shop, the finest grade of granite and marble being used.

Mr. Roberts is a native of Philadelphia, which city he left in 1840, having there been engaged in the marble business. He is an Odd Fellow, and is thoroughly acquainted with all the details of his business. Mr. Roberts, too, is a business man of the strictest integrity.

#### *Bakery.*

**THE NEW YORK BAKERY.**—One of the most complete and thoroughly equipped establishments in the bakery and staple and fancy grocery business is "The New York Model Bakery," located at No. 212 South Twenty-second street, between Avenues B and C. It was established on the 16th of December, 1887.

The business of this house—wholesale and retail—has since the first been a good one. The finest quality of bread, cakes and pastry are made and supplied to merchants and families. They also make the best quality of ice cream, which is sold at retail, and also delivered to families by the quart or gallon. A full line, too, of staple and fancy groceries is always on hand. A free delivery wagon delivers bread and cakes morning and evening to customers. A specialty is made of rye and Graham bread. The bakery is at the rear of the house, where are all the latest and most approved facilities for conducting the business.

Mr. J. F. Roessler is a native of Charleston, South Carolina, where he was for many years in the grocery business. He is a Mason and a member of the Young Men's Christian Association. He also belongs to several benevolent societies at Charleston.

M. S. F. Hermann, his partner, was born at Williamsburg, Brooklyn, but has lived in New York most of his life. He also is a member of the Young Men's

Christian Association. He was formerly at Lakeview Hotel.

The quality of the goods can be guaranteed, as the bakery is under the immediate supervision of Mr. Hermann, a man who has had a life-long experience in this special line of business. We bespeak for them a liberal patronage.

Mr. Hermann is a son of J. F. Hermann, of White Plains, N. Y., where the latter conducts a large bakery business, and for twenty years he lived in New York City, and for thirty years he has been engaged in his present pursuit. He is among the most honored and respected citizens of White Plains.

#### *Lime, Cement, Etc.*

H. H. MAYBERRY CO.—Among the most prosperous mercantile establishments on the busy thoroughfare—20th street—will be found that of H. H. Mayberry & Co., wholesale and retail dealers in lime, cement, plaster and hair. The business was established at this location on the 1st of April, 1888. The city trade extends to points as distant as Jackson, Mississippi, and Columbus, Georgia. The two spacious warehouses used, covering half a block, are on the Belt Railroad, on Tenth avenue, between Seventeenth and Eighteenth streets, North, where the wholesale business is transacted, while the retail is transacted on Twentieth street, near corner of Powell avenue, where the offices are located.

Mr. Mayberry was born in Franklin, Tennessee. His partners, Messrs. Francis & Chenoweth, of Alabama, are well known as owners of one of the largest hardware houses in this city.

The great success achieved by this firm is due largely to the general excellence of the stock handled, as well as the moderate prices at which the goods are purchasable.

#### *Locksmiths and Bell Hangers.*

MANGIN & BOUCHOUX, corner of Third avenue and Twenty-first street.—Good locksmiths and bell hangers are indispensable adjuncts to every community, and it is safe to say that in Birmingham there are none in that line more capable or prompt in fulfilling contracts than Messrs. Mangin & Bouchoux. Their store is a roomy one, and contains a large and complete stock of all the articles and metals used in their trade. They employ experienced hands only, and the work which they execute under

skillful management will bear comparison with any done elsewhere.

This firm was established in 1885 by these gentlemen. They do iron work of all sorts, and are agents for the celebrated Champion Iron Fence.

Mr. L. Mangin was born in New Orleans. His partner, Mr. V. J. Bouchoux, too, is a native of New Orleans, and belongs to the Knights of Pythias.

They use only the best materials, invariably giving satisfaction in every way. Thoroughly conscientious and prompt in the performance of contracts, all who transact business with them regard them reliable.

#### *Lumber, Etc.*

MARBURY, JONES & CO., Fourteenth street and Ninth avenue, North.—The lumber trade, like all other branches of commercial life, is well represented in this busy city, a prominent establishment in this line being that of Marbury, Jones & Co., successors to Smith, Marbury & Co.

This firm is a branch house of Marbury & Jones' well-known and old-established saw mill at Bozeman, Alabama, which supply their product to thirteen States (Northern and Western).

Marbury, Jones & Co. deal in lumber, laths, shingles, flooring, weatherboarding, ceiling, etc., and supply this section of the country, over which Mr. Angell has full control.

The yard and office are located on Fourteenth street and Ninth avenue, North, and are quickly reached either by the Ensley Railway or Eighth avenue horse cars. An extensive factory is on the premises—90 feet square—a large part being covered by a second story, 30 x 90 feet. The machinery is of the best improved type, operated by heavy steam power, and a large force of hands is employed.

The members of the firm, Messrs. J. H. Marbury and W. T. Angell, were born in Tennessee, and Mr. T. L. Jones in Kentucky, though he has lived in this State many years.

Mr. Marbury is a Mason, and has been in the business sixteen years. He fought during the war in the Confederate States Army.

Mr. Jones belongs to the Knights of Pythias.

Mr. Angell also belongs to the Knights of Pythias, and has been four years a member of the firm, having been an

employe of the house before that time for eight years.

Thus they are practically experienced in the lumber business, and are amply qualified for conducting the enterprise with ever increasing success.

#### *Lumber, Etc.*

C. M. SMITH & CO. are wholesale and retail dealers in long leaf yellow pine lumber, laths and cypress shingles, making flooring, ceiling and finishing lumber a specialty. The well arranged yards are supplied with all requisite business facilities. A large, comprehensive and complete stock is carried, and a force of men and teams is employed in the transaction of the extensive business.

Messrs. C. M. and B. C. Smith, composing the firm, are natives of Alabama, and are energetic and capable business men. These gentlemen were formerly in the saw mill business. This firm, by well-directed and popular management have naturally augmented the old time prosperity of the enterprise, and occupy a position prominent among business men.

Their yard and office are at the corner of Morris avenue and Twenty-third street.

#### *Wholesale Produce.*

S. W. EMMONS, 2124 Second avenue, near Twenty-second street.—Indispensable in all communities is a well regulated produce store, to conduct which requires sound business tact and judgment in the selection of the various commodities that come under this line of trade. At No. 2124 Second avenue, near Twenty-second street, can be found one of the most enterprising establishments of this character. It is conducted by S. W. Emmons.

While there are many houses in this line, Mr. Emmons was the first to commence a produce business in Birmingham in 1883, when this now large and flourishing city was comparatively in its infancy.

He was formerly in the mercantile business before coming to Birmingham, and was for four years connected with the sheriff's office in Panola County, Mississippi. Being thoroughly a business man, his motto is, "Quick sales and small profits," and all who favor him with their patronage will find that while his goods are of the best quality, his prices will compare favorably with any.

#### *Coffee, Tea, Spices.*

**SOUTHERN PACIFIC TEA COMPANY.**—The Southern Pacific Tea Company handle more tea and coffee than any firm in Birmingham, and is one of the oldest business houses in the city. This firm was established in 1876 by H. M. Swope, a native of Bavaria. He is a member of the United Brotherhood and United Workmen. They buy from California, New Orleans and New York direct. They have one of the most attractive storerooms in the city—a two-story brick building, 25 x 60 feet, having an extra building in the rear for roasting coffee.

One will find this enterprising and popular firm on Second avenue, between Twenty-first and Twenty-second streets. The telephone call is No. 129.

#### *Laundry.*

**EXCELSIOR STEAM LAUNDRY,** 308-310 Nineteenth street.—The Excelsior Steam Laundry was established February 25, 1887. This laundry has rapidly grown in popularity and is regarded among the most reliable here. The location is central, being the adjoining building to the postoffice, at Nos. 308 and 310 Nineteenth street. The proprietors are men who move with the times. The machinery and everything in connection with the laundry are of the most approved and modern make.

Mr. George A. Blinn and his son are natives of Covington, Kentucky. They are men who possess sterling qualities. They are thorough-going in everything they undertake, possessing every facility for the successful management of their business.

#### *City Engineer.*

J. R. CARTER, the city engineer, established himself in Birmingham in 1882, and since that time has gained a business standing of high degree upon his intellectual, professional and social merits. The office of city engineer being a difficult one to fill, we feel assured that one to fill the position must be thoroughly practical and essentially learned.

Mr. J. R. Carter is a native of Tennessee, and a highly honored and respected Knight of Pythias. Also past chancellor of the Jefferson Valley Lodge and a member of the Grand Lodge of Alabama, and vestryman of the Episcopal Church.

Mr. Carter has always been a civil engineer, except a short time, when he was United States gauger in Tennessee. He was educated in Charlottesville, Virginia, at the University, and has had profitable and serviceable experience as a civil engineer in Mexico and Central America.

---

*Paints, Etc.*

SAM. H. HARRIS, No. 312 North Twentieth street.—One of the leading business houses of recent establishment is that of Mr. Sam. H. Harris, dealer in paints, oil, glass, and wall paper, located at 312 North Twentieth street.

The premises occupied are well arranged, and 20x70 feet.

Specialties of this firm are paper hanging, kalsomining and graining, house, sign and ornamental painting, room and picture moldings.

Mr. Harris is a native of Alabama, and belongs to the Knights of Pythias. From the foundation of the business he has, with all credit (be it said) to himself, kept up the standard and reputation of excellence which first gave the house its business success, and which it has steadily maintained throughout the period of its existence.

---

*Lubricating Oils.*

LEONARD & ELLIS.—Among the many branches of business carried on in communities, there are none that contribute more to the general convenience, and are more generally needed, than that of manufacturing fine oil, made by responsible parties. The Birmingham branch of Messrs. Leonard & Ellis, manufacturers of the celebrated Valvoline Lubricating Oil, was established January 16, 1887, and a fine business has been done in this region of the country since that date.

The headquarters of this well-known firm are in New York City, but Messrs. Leonard & Ellis have branch houses throughout the globe, in London, Paris, Boston, Chicago, Philadelphia, San Francisco and St. Louis. This oil is strictly cylinder and machine oil, and as such has a world-famed reputation. The manager of the Birmingham house is Mr. H. R. Boorse, a native of Pennsylvania. He is an able and energetic business man, and it is owing to his careful management that this Company has met with such success in this region of the country.

*Real Estate.*

J. D. CHICHESTER, 2105 Second avenue.—The year 1887 witnessed the rise of several real estate firms in the city, among which must be mentioned that of Mr. J. D. Chichester, a gentleman of unusual enterprise, whose office may be found at 2105 Second avenue.

He has been a resident of this city three years, and is from Winchester, Virginia, where he was in the mercantile business for a number of years. His business has already assumed large proportions, owing to the strict attention which he gives to all matters of business entrusted to him, as well as judicious management and strict integrity in all dealings.

Mr. Chichester does an extensive business in buying, selling and renting city and suburban properties, being thoroughly posted as regards the value. He is a man of the finest character, and it is for this and the above mentioned reasons that all parties who contemplate investment, or sale of city or suburban property, are invited to call at his office, where every accommodation will be shown them.

---

*Real Estate.*

J. A. YEATES, Real Estate Broker, 1804 Third avenue.—The business was founded in 1883, succeeding the firm of Battle & Yeates.

From the outset, Mr. Yeates' business has been a substantial and growing one. Every description of city and suburban realty is bought, sold or rented on commission, while a general collection business is done.

This enterprising gentleman was born in Jackson County, Alabama. He belongs to the Free Masons, and is a Knight Templar. He formerly was engaged in business in one of the largest wholesale grocery houses in Mobile, where he is well-known and most highly respected and esteemed in trade circles. He bears an excellent character, and is possessed of sterling integrity, and is considered one of Birmingham's representative business men.

---

*Real Estate.*

ARRINGTON & ELLIS, No. 215 Twenty-first street, between Second and Third avenues.—Among the enterprising firms of real estate and insurance agents engaged in business here, that of Arrington & Ellis have a first-class reputation,

both gentlemen bringing to bear exceptional qualifications as regards experience, ability and influential connections.

This office began business September 1, 1886, and have advanced equal to that of any firm in the city. They offer special inducements to those desiring residence property, also to capitalists from the North and West, seeking investments.

They control the insuring of large lines of city property, and are able, experienced underwriters, issuing a clearly worded policy. Their premiums are the lowest, and their payments prompt. They are gentlemen of upright, honest intentions.

G. C. Arrington is a native of Greene County, Alabama, and was formerly a merchant at Forkland, Alabama.

C. C. Ellis is from the same county, and was an itinerant minister of the M. E. Church.

#### *Housefurnishing Goods.*

HOOPER & BAIN, No. 309 North Twentieth street.—A well-conducted and deservedly prosperous business enterprise is that of Messrs. Hooper & Bain, 309 North Twentieth street.

They are dealers in housefurnishing goods, stoves, tinware, refrigerators and coolers. The commodious and well-arranged store is supplied with all requisite facilities; a full and complete stock of materials is carried, and all work pertaining to the trade is executed in the best manner.

Special attention is paid to roofing, guttering and tin repairs. The store-room is in the handsome Watts Building.

Mr. Hooper is a native of South Carolina, and Mr. Bain of Georgia.

They embarked in the present enterprise in May, 1888, and by superior work and fair and equitable dealings have secured a patronage and reared a business which places them among the foremost in their branch of industry.

#### *Booksellers and Stationers.*

COPELAND & STONE, Booksellers and Stationers, 2014 Second avenue.—The house of Copeland & Stone was established in 1886. The location is at 2014 Second avenue, where they occupy a handsome brick building, three stories and 25 x 120 feet. This house does one of the largest retail and wholesale trades

in the city in the book and stationery line. They sell all kinds of school, miscellaneous and blank books and letter presses, and printers' stock. Fine stationery is a specialty of the house. The store is spacious and conveniently arranged for the display of goods. This firm has met with fine success from the moment the enterprising proprietors embarked in the enterprise.

Mr. Copeland is from Morgan County, Alabama, and his partner, Mr. R. L. Stone, of Dallas County. The success of this firm is, no doubt, owing entirely to their untiring energy, enterprise and thorough knowledge of the business.

#### *Liquors and Cigars.*

J. C. MARKS & COMPANY, Wholesale Wines, Liquors and Cigars, 2117 Second avenue.—Good wine, like a good friend, is the exception, but in this city it can be found in the wholesale wine, liquor and cigar house of J. C. Marks & Co. The firm was organized May 1, 1887. The premises occupied are large, being 23 x 130 feet in dimensions, together with a warehouse in rear of building. The building is four stories, and among the handsomest in the city. The reputation of this firm for handling first-class goods is and always has been widespread. They supply the trade in general with the purest and finest brands of imported wines, liquors and cigars. They also are distillers' agents. The house keeps constantly a large stock at hand of brandies, cordials, absinthe, etc., as well as American native wines, such as California and Virginia clarets and catawba of the purest make. The proprietors, J. C. Marks and A. S. Loventhal, compose the firm.

Mr. Marks was born in Kentucky. He was formerly in business in a large wholesale dry goods house at Cincinnati. Mr. Loventhal is a native of Germany. He is a Free Mason and a member of the I. O. B. B. He used to travel with great success for mercantile houses. He is well known throughout this section and Kentucky as a prominent man, having been for ten years the most efficient and respected President of the Loventhal Academy at Lebanon, Kentucky, which was named after him. He presided over two hundred students at this establishment, and was always most popular in his very responsible position. The firm of J. C. Marks & Co. is known as one of strict commercial integrity, and as such is highly esteemed.

*Mercantile Agency.*

R. G. DUN & COMPANY, Mercantile Agency, Robt. S. McKnight, Manager, 2005 First avenue.—The universally known Mercantile Agency of Messrs. R. G. Dun & Company is one of the fixed, firm and indispensable institutions of this country. It has done more than any other one concern to encourage and strengthen honest, honorable industry and to check the evils of an indiscriminate and baseless credit system. The Dun Mercantile Agency was originally organized in the city of Birmingham in the year 1885. From that time to the present it has pursued the even tenor of its way, growing with the growth of the country, increasing in importance and influence and continually extending the range of its force and facilities. The Birmingham office is one of its most prominent and important branches, and has been in successful and continuous operation since it was opened.

The jurisdiction of this office covers a large portion of Northern Alabama, and is connected with the main office and every branch in the Union and the Dominion of Canada, with all of which it is in direct telegraphic communication. It is almost impossible to overestimate or overstate the vast practical utility of the services of this agency to the business men of this country, or of the Birmingham branch to the merchants and manufacturers of this section. Its investigations are characterized by exceeding carefulness and thoroughness, while its reports and statements are impartial and accurate. The law and collection department of Dun's Mercantile Agency is one of its most pronounced and important features, and has proved of invaluable service to a vast number of business men. Through this department it undertakes the collection of past due debts in every portion of the United States and Canada, engaging for this special purpose a corps of able and responsible attorneys, and guaranteeing the payment of all monies collected by them. Substantial and practical evidence of the efficiency of this branch is the fact that since its organization the Agency has collected and paid more than \$10,000. The officers of the Agency here are located at 2005 First avenue. A large reportorial and clerical force is constantly employed, and very special attention is given to the collection and classification of facts relating to the condition of the iron and coal industries of

this region. The management of its affairs is in the capable hands of Mr. Robt. S. McKnight. Conspicuous for his promptness, energy and executive ability, he is admirably qualified for the arduous position he fills, and he has the confidence and respect of the commercial community.

*Insurance and Real Estate.*

DUNN & PHELPS, Insurance, Stocks, Bonds and Real Estate, Room 16, Office Building, First avenue.—The business represented by these gentlemen was commenced in 1878. They occupy a nicely appointed office in the Caldwell-Mihner Building. They represent a number of reliable insurance companies and do business in real estate, also in the brokerage line. Mr. F. C. Dunn was formerly in the coal business in F. C. Dunn & Co.'s coal mines, Corona, Alabama; also with Dunn Brothers & Leek in railroad contracting for three years. F. C. Dunn was in the insurance business in Virginia up to 1880 for the five years previous. Mr. J. W. Phelps has added strength to this already strong firm, and so they push along to success, establishing for themselves reputations not made and lost in a day, but gaining substantial and warm business and social friends, paving the way for future popularity. We bespeak for them a liberal patronage.

*Hotels.*

LUNSFORD HOTEL.—Conspicuous among these institutions which make Birmingham the compeer of any city in the land is the hotel whose name by rapid strides is beginning to assume such an influential place in the general welfare of the people. The building was erected in 1887, on the best plans, and furnished with all modern conveniences. Running up five stories above the street it forms one of the highest as well as one of the handsomest structures of the city. In keeping therewith is its interior fitted up in the most elegant manner. Its luxurious ladies' and gentlemen's parlors with Russian rugs and silk divans convey the idea of oriental ease. Its bedrooms throughout the entire house are furnished with the latest style of oak and cherry furniture, wire spring beds, couches, etc. They have both open fire places and stoves. They are, without exception, the finest in the South. The dining hall is well



lighted from three sides, can seat over one hundred people comfortably, and here, we might add, is to be found every dish in season, carefully prepared and served in the neatest and most palatable manner the most exacting could desire. The house is lit by electricity and gas throughout; electric bells and alarms in every room. The service is polite, and the proprietor takes special care to attend to his guests' wishes in every particular. The hotel is admirably located in the center of the city, adjacent to, but away from the noise of the main thoroughfare, on Twenty-first street, between Second and Third avenues. It has a well appointed bar, is two blocks from the postoffice, while the telegraph office adjoins it. The hotel, since it came under the present able management in April last, has been most liberally and successfully conducted, nothing being left unturned to make guests remember their pleasant stay. Mr. W. G. Lunsford, the proprietor, is a son of George Lunsford, one of the builders who has made and who has been made by Birmingham's phenomenal growth. Mr. W. G. Lunsford is also extensively engaged as a contractor and builder, though his genial and entertaining person is generally to be found at the hotel. He is ably assisted by his wife in attending to the establishment, and is to be congratulated on its rapidly and steadily increasing popularity with both the traveling and resident public. Its rates, from \$2 a day up, are, considering the superior accommodation, as reasonable as any in the country.

#### *Books and Stationery.*

JOHN B. RODEN, Wholesale and Retail Bookseller and Stationer, 1908 Second avenue, between Nineteenth and Twentieth streets.—Among the important and representative establishments of this city that deserve special mention we note with pleasure that of John B. Roden. This enterprise dates from 1875, since which time it has enjoyed a prosperous and increasing business. The store occupied by Mr. Roden at No. 1908 Second avenue is a two-story brick structure 25 x 140 in surface dimensions, and the general appointments embrace all requisite facilities. He does a first-class jobbing business in fine stationery, books, school supplies, gold pens and sundries in the stationery line. The local retail trade is large. Mr. Roden has also established, two doors below his book

store, another mercantile house, where he carries a large and select assortment of musical instruments, sheet music, music books, and musical merchandise of all descriptions, also a complete and reliable stock of jewelry, consisting of everything desirable in the wide range of this class of merchandise, suited to all tastes and means. The location of both of these establishments is admirable for business purposes, and they are the most prominent features of the busy thoroughfare on which they are situated.

Mr. Roden is a native of Alabama, but prior to engaging in business in Birmingham was occupied in agricultural pursuits in the Lone Star State. He has developed wonderful executive ability, being peculiarly adapted to the management of his several business enterprises. He has successfully established a branch house in Gadsden, Alabama, carrying a large stock of music and stationery. He is widely known in commercial circles, and enjoys the respect and esteem of his many patrons and business men through the State.

#### *Rubber Stamps, Etc.*

AUSTIN, HULL & COMPANY, Manufacturers of Rubber Stamps, etc., 1916 Third avenue, is the only house of the kind in Birmingham. The firm was established on the 1st of April, 1888. Messrs. Austin & Hull are from Orleans County, New York, and Covington, Kentucky, respectively, the former being a Free Mason and Odd Fellow and belonging to the Knights of Pythias. All kinds of rubber stamps, steel stamps, stencils, wax seals, check protectors, seal presses, etc., are manufactured. White letters are a specialty of the house. They do all the house numbering in the city. The firm has enjoyed an enviable reputation for unexcelled and skillful work in the various branches of their enterprise, and all work is done at reasonable charges and in a prompt and painstaking manner. The members of this firm are practically skilled in every detail of the business engaged in, and deservedly are regarded as leading representatives in their avocation.

#### *Paper Warehouse.*

ALABAMA PAPER COMPANY, 215 Twentieth street.—Among the active and enterprising firms of this city none are more worthy of favorable mention than that of the Alabama Paper Com-

pany, which has within a comparatively brief period built up such a large wholesale trade in writing paper, wrapping paper, paper bags, etc. This house was established in June, 1888. A two-story brick building is occupied, beside which the most spacious storage room elsewhere in the city. The scope of trade is large, extending through Alabama, Mississippi and Georgia. Printers' supplies of all kinds are a specialty of the house. Every facility is at hand for promptly filling the largest orders. To the line of paper bags the trade will find the stock here best adapted to their requirements, while the prices cannot be duplicated elsewhere. The success of the Company in this section is owing to the abilities of Mr. L. W. Smith, the manager, a native of Georgia. He has achieved for the firm an enviable reputation for sound judgment and a prompt, honorable business policy, and their far-reaching mercantile connections are of direct value to the city.

#### *Banking.*

STEINER BROS.—The rapid strides Birmingham is making toward taking her place as a metropolitan city is wholly due to the enterprise and intelligence of her citizens, among whom none are more prominent than the gentlemen whose familiar names form the heading of our article. The institution of Steiner Bros. was founded on the 1st of May, 1888, on First avenue, and is undoubtedly one of the most substantial and best conducted private banking houses in the State, having maintained, from the first days the doors were opened to the public, a rank and standing equal to any other bank. The capital stock of the bank is \$75,000, and thus it can meet any demands which may be made upon it, the confidence which is felt in it being shown by the largely increasing business.

Messrs. B. and S. Steiner are natives of Austria. They are assisted by experienced clerks, whose politeness adds immeasurably to the pleasure of doing business with them. Their standing as bankers is in keeping with the proud position Birmingham has always held as a moneyed center. Many of the best concerns do their banking through them. The Messrs. Steiner take a leading part in all matters which are advanced for both the material and moral good of the community, and are considered among those upon whose should-

ders rests the future welfare of Birmingham. Their bank is on First avenue, near Twentieth street, in the Hewlett Block.

#### *Banking, Real Estate, Etc.*

ADAMS, MEADE & CO., Bankers, Real Estate and Insurance.—Foremost among the private banking institutions of this section of the country we mention that of Adams, Meade & Co., established on the 1st of March, 1888, and located at No. 2005 First avenue. They are the successors to Messrs. Adams & Falls, who succeeded Adams, Falls & Finney. The members of the firm are Messrs. Geo. G. Adams, Jas. T. Meade and Robert J. Tuttle, of Tennessee, Mississippi and Alabama respectively. A very extensive general banking business is done, interest being paid quarterly on deposits. Adams, Meade & Co. also do a large business in real estate and insurance, buying, selling or exchanging real estate and giving special attention to the collection of rents. The commodious premises are fitted up in a style of appropriate neatness, while the general appointment embraces all requisite facilities. The patronage received includes the best city and suburban custom, and the general business is prosperous. The members of this institution are well-known business men of established integrity, and to their well directed and conservative management may be ascribed the general popularity and eminent status of the institution.

#### *Real Estate Lawyer.*

J. J. McDAVID, Real Estate Lawyer, Room 10, Watts Building.—Among the leading real estate lawyers in this city we notice conspicuously Mr. J. J. McDavid, who has been eminently successful in promoting the interests of the city. The business was established by Messrs. Hoyt & Dearborn, who were succeeded by Messrs. McDavid, Bradford & Co., whom the existing firm succeeded. Mr. McDavid has developed a widely extended trade throughout the Southern States, and conducts a large enterprise in the purchase, sale, exchange and renting of property. He is a recognized authority as to the present and prospective value of the residential and business sections of the city, and numbers among his customers many prominent investors and property owners. Mr.

McDavid was born in Madison County, Alabama, and is an active and popular member of the bar. He resided in Huntsville thirty-five years, and has long been identified with the profession he now pursues. He has had a life-long experience, and his professional abilities are of the highest order. He read law in the office of Walker & Brickells, in Huntsville. His office is located at Room 10, Watts Building, corner Third avenue and Twentieth street.



*The Union Depot Restaurant.*

It is justly said that the progress of a community depends not so much on the natural advantages and facilities it offers as upon the character of its men. Among such who have abetted and stand prominent in the solid and great advancement that is transpiring on all sides in Birmingham the name of C. H. Nabb is prominent. This gentleman, a native of Kentucky, is the enterprising proprietor of the Union Depot Restaurant. It was opened in June, 1887, by S. P. Jones, Mr. Knabb taking charge of affairs on the 21st of April, 1888. He keeps the best table in the city, and has a dining-room capable of seating one hundred and fifty people. In this spacious dining-room, which is 40 x 50 feet, the most savory viands are spread. The room is tastily furnished, lighted with electric lights, and is the largest and most pleasant eatingroom in the city. He is assisted by a number of clerks and waiters. His rooms are frequently used by special parties for banqueting purposes. Mr. Nabb was general manager of the Southern Railway News Company, Louisville, for a length of time. His success in life is the reward of ability and perseverance. There are few men who know their business better

than he, never failing to give satisfaction to all. He is an upright citizen and an important accession to the city's business men.

#### *Cotton Buyers.*

SMITH & COUGHLIN, Birmingham and Gadsden.—No class of commercial business advances a city more than those who advance the farming interests of the country, and thereby the producing supply. This is done more particularly by the commission men of the city. The firm heading this sketch has been in operation about five years, and have a ripe experience in the handling as well as in the markets for selling the fleecy staple.

With ample cash to buy, Messrs. Smith & Coughlan are prepared to make liberal advances on cotton. They have another office at Gadsden, Alabama, in connection with the cotton business.

Mr. F. G. Smith is a native of Nashville, Tennessee. He has been engaged in the steamboat business for many years. He is well known in the city as President of the South Anniston Land Company.

His partner, Mr. J. H. Coughlan, is a native of Boston.

Their long experience in the business, with their extensive correspondence and acquaintance with the cotton markets of the world, has fitted them to realize good prices for cotton, which brings them the most liberal orders. The firm is a leading one in the cotton trade, and is entitled to the confidence of the readers of the history of Birmingham, who have orders of cotton to give, and desire a good firm, possessed of executive ability in this line of business.

This is but a brief account of a firm which, in every way, is worthy of the success it has attained, and the esteem in which it is held by the entire community.

#### *Lumber, Etc.*

YOUNGBLOOD & EHRMAN.—This enterprising firm of lumber dealers was established May 1, 1887. The firm supplies in any quantity yellow pine lumber, as fine as any to be found in the State. A flourishing trade is carried on in the city and throughout the State and the South. Large purchases of material and supplies are made in the South. The yards, which are most conveniently located on the corner of Morris avenue

and Twenty-fourth street and along two lines of railroads, contain all needed equipments for conducting the trade. All orders left here are attended to with promptitude and are accurately filled. The services of several men are required in the constant handling of lumber. Yellow pine flooring is a specialty of this firm.

Mr. W. Youngblood was born in Pike County, Alabama. He is by profession a lawyer, though he is not in active practice.

Mr. R. Ehrman, a native of this State, resides at Clanton, Alabama, where he carries on a most flourishing dry goods and grocery business. He belongs to the order of Masons.

They are men of fine business integrity and are well known and respected by all. Possessing, as they do, extensive business connections and always prompt and reliable, and having an established reputation (which is a sure guarantee that they will perform their contracts to the letter), there is no better firm with which to establish business relations than that of Youngblood & Ehrman.

#### *Merchant Tailors.*

WM. SNYDER & SONS, 206 Nineteenth street.—A mercantile establishment which has enjoyed a high reputation in business circles from the time it was established—February, 1887—may justly be regarded as a reliable concern, and a good one with which to establish trade relations. Such a house is Wm. Snyder & Sons, 206 Nineteenth street, under Florence Hotel. Mr. Snyder, during the first summer he was in business had such a growing trade he was compelled to increase his stock and help, to meet the wants of his friends and customers, and in the October of the same year the firm of Wm. Snyder & Sons was formed, and at this time is doing one of the finest trades in the city. Their stock is new and has been selected with great care. The premises are fitted up and furnished with every facility and convenience for the display of the stock and the prompt filling of orders. Custom work of all kinds is executed to order, a liberal and influential trade having been secured throughout the city. Mr. Wm. Snyder, senior, was born in Mercersburg, Franklin County, Pennsylvania. He is a Presbyterian, a Mason and a member of the Knights of Pythias, and of Honor, also of the Legion of Honor. His sons, W. O. and H. S. Snyder, are

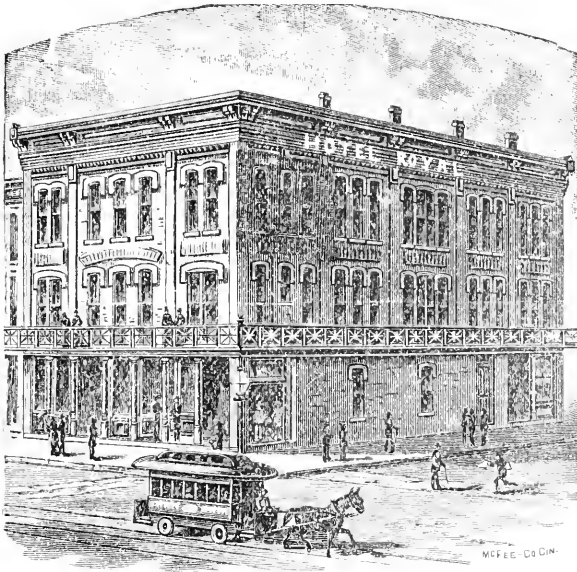
natives of Franklin County, Pennsylvania. The former is a member of the Legion of Honor, and is single, the latter is a Presbyterian, a member of the Legion of Honor and married. The above firm has cast its lot with the good people of the "Magic City," and should be patronized, being one of the most reliable merchant tailoring establishments here.

#### *Iron Works.*

ALABAMA IRON WORKS, corner Avenue D and Eleventh street.—Conspicuous among the industries of Birmingham are the spacious works of the Alabama Iron Works, situated at the corner of Avenue D and Eleventh street. These works were established in August, 1886. The premises occupied consist of two large departments, the wrought and cast iron department and the foundry, each being 50 x 100 feet in dimensions, a very large number of hands being daily employed. Railroad and mining supplies are manufactured here and all kinds of wrought and cast iron work are made to order. The President of this corporation is Mr. Henry Behrens, a native of Denmark. This gentleman belongs to the Knights of Pythias. He formerly kept a store on Twelfth street and Sixth avenue. The Vice-President is Mr. George Veitch, a native of Alabama. The Secretary and Treasurer is Mr. W. W. Barclay, who was born in West Virginia. He is thoroughly acquainted with the business, having been in it two years here, and two years in Pennsylvania. He taught in a school and was general secretary of the Young Men's Christian Association in Birmingham for one year. Mr. J. Smith, a native of Denmark, is the able Superintendent. These works are considered one of the finest equipped iron works in the city. Proposals are received for all kinds of iron work, which are always filled with the greatest promptitude and in the most satisfactory way.

#### *Furniture.*

W. L. DENNIS.—Among those in the furniture and household goods business in this city is Mr. W. L. Dennis. He established here October 5, 1887. Mr. Dennis' store is admirably located on North Twentieth street. He has a large trade in the buying and selling of second hand furniture, and is thoroughly conversant with all the details of his particular line of business. The store is



located on Twentieth street, corner of Fourth avenue.

Mr. Dennis is a native of Centreville, Virginia, and is a Free Mason. He has been engaged in many enterprises—produce, furniture, grocery and the cotton business—at Memphis for ten years. Mr. Dennis bears a fine character, and is a practical business man, his experience and judgment in all matters relating to his business being widely known to his patrons.

#### *Hotel.*

**HOTEL ROYAL**, corner First avenue and Eighteenth street.—In reviewing the important enterprises of a city, we speak of none of so much vital interest to its prosperity as the conduct and character of the hotels. It is from these visitors form their opinion.

One among the important hotels in Birmingham is the Hotel Royal, within one square of the Union Depot. The building is a handsome specimen of architecture, three stories, and is fitted in a thorough manner with all modern improvements and lighted by the incandescent electric system. The rooms for accommodation of guests are well arranged and attractively decorated and furnished. With attractive entrances and occupying the corner, as it does, it is thoroughly ventilated and has a pleas-

ing outlook. It is of brick, being very near absolute fire proof. Every department of the house is convenient, in complete repair and well conducted. The cook and steward of this house know how to prepare viands for the table in the most appetizing forms; the table is laden with the substantial and the delicacies of the season. The house has accommodations for seventy-five guests, whilst the spacious dining-room will seat 200 people. It was established in 1887 by Messrs. Johnson & Nichols, the enterprising proprietors. Their aim will be to make this the most pleasant house in Birmingham, and it is with pleasure that we refer our readers to this establishment, where we are confident they will receive all the comforts and attentions which the most exacting may demand.

#### *Photographers.*

**REDINGTON**, No. 1915 Second ave.—The two art photographic studios situated at Nos. 1915 and 2003 Second avenue, under the skillful direction of Mr. Redington have obtained a reputation second to none in the city. Since the establishment of this studio in January, 1887, this gentleman has shown to his many patrons that he thoroughly understands his profession.

Photographic work of every description

is here produced in the highest style of the art. Also portraits in crayon, pastel, water colors and india ink of the highest artistic merit. The portraits taken in his gallery are triumphs of the photographer's art, and Mr. Redington has won a deserved reputation for the superior merit of all work executed by him. He has all the necessary modern apparatus and appliances, and is constantly adding improvements to already ample facilities.

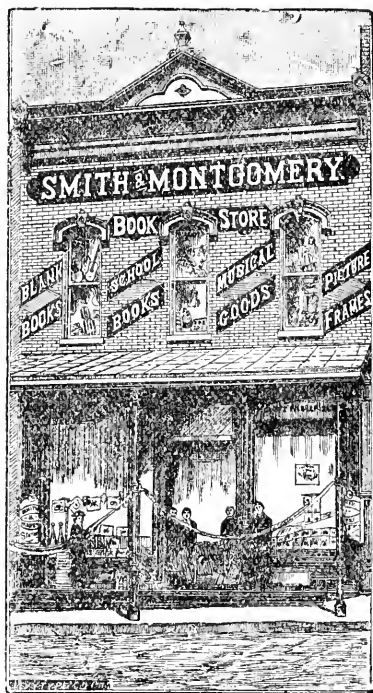
Mr. D. C. Redington is a native of Kentucky, and a man of wide reputation as a business man, having formerly engaged in the drug business. He is a popular and well-known business man, and since the inception of his enterprise here has made a marked success, which is the best evidence that his work is appreciated by the people of Birmingham, and he enjoys the patronage of the very best residents of the city and surrounding country.



*Druggist and Pharmacist.*

M. M. SMITH, Druggist and Pharmacist, 116 Twenty-first street.—In reviewing the various mercantile enterprises which contribute to the business prosperity and importance of this city we give a portion of our space to the well known house which is the immediate subject of review. No druggist is probably better known than Dr. M. M. Smith. The firm was established in 1886, Dr. Smith coming from Tuskegee, Alabama, the place of his nativity, where he was engaged for a number of years in the same business. He is an experienced pharmacist, and makes a specialty of filling physicians' prescriptions. His stock of drugs is fresh and pure, and are compounded with care. In addition to drugs and chemicals he carries a fine line of toilet articles, perfumery, fancy soaps, brushes, patent medicines, druggists' sundries, garden seeds, and a choice line of tobaccos and cigars. The prices are

as low as the lowest, and quality unexcelled. The store is neatly and handsomely arranged, and near the center of business. From the first the trade of this house has continued to grow in popularity until now its patronage embraces many of the most substantial business men of the city. Dr. Smith is a cautious, conscientious business man, a gentleman of business ability, one who devotes himself to his work, and who has in consequence achieved a success.



*Booksellers and Stationers.*

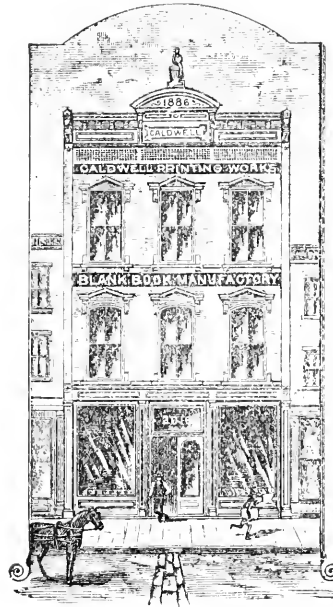
SMITH & MONTGOMERY.—Conspicuous among the old established business houses which form the basis of the commercial wealth and importance of this prosperous trade center should be mentioned that of Smith & Montgomery, wholesale and retail booksellers, stationers, printers, bookbinders, etc. They deal also in a special supply of architects' and engineers' supplies. This house was established in 1843 by Sorsby and Smith, and has been, since the present firm succeeded the old, more prosperous than before. The well-arranged premises oc-

cupied is the two-story brick store, No. 2022 First avenue—25 x 140 feet in dimension. Besides executing orders for printing, etc., the firm employ four first-class salesmen and make a specialty of jobbing in stationery and blank books of every description; while the immense stock of goods pertaining to this trade, together with base ball goods, tennis, croquet and archery sets—all are handsomely displayed in the salesrooms.

Mr. Smith is from Memphis, Tennessee, and Mr. Montgomery is from Lewisburg, West Virginia.

#### *Tobaccoists.*

HARRALSON BROS. & CO., Twentieth street, between First and Second avenues.—One among the most enterprising firms of this city is Harralson Bros. & Co. This house was established in 1886, and since that time has transacted an immense business in this city and surrounding country. The Harralson Brothers, seven in number, were born in North Carolina, but have lived many years in Georgia and Alabama. It is a remarkable family and their history is a most interesting one. They are known through the States of Alabama, Tennessee and Georgia, and their reputation as business men is held in high regard throughout the South. They will not handle any but the very best of goods, consisting of the finest quality of cigars, tobaccos, snuff, etc. Among the leading brands carried by this enterprising firm are: "Lucy Hinton," "Man's Pride," "Missing Link" and other popular brands of the times. Mr. P. H. Harralson, the senior member of the firm, is a gentleman whose business qualification can not be over estimated. He is energetic, possessed of fine business ability, and is in thorough rapport with his life's work. He is known for his promptness in meeting all obligations, and sterling business worth. The same can be said of the other members of this popular firm. The business of this house has increased to such an extent that the members are contemplating making arrangements for more spacious quarters. The old patrons of this firm will never abandon it, and in the meantime new ones are added, and the Harralson Bros. will always be found equal to the emergency, and will be ready to receive and accommodate all who favor them with their patronage.



*Printing.*

THE CALDWELL PRINTING COMPANY is one among the oldest business enterprises of Birmingham, having been established since 1881.

The reputation of this Company for fine and artistic printing is second to no other establishment in the South, and its standing as a printing house is among the foremost.

The works are located on Morris avenue, 2016, and is a complete establishment. The building is a three-story brick and 30 x 125 feet in size. The office and press room are on the first floor, the composing department occupies the second, and the third floor is the bindery. The presses, book, newspaper and job, are of the latest and most approved pattern, no expense having been spared in selecting them. The work done is even, smooth and uniform.

In the composing room is an endless variety of type, and here may be found almost any style and size, either for delicate card work or for the largest posters. Fancy and ornamental printing in colors is executed by this Company, they having attained quite a reputation for colored show bill work. On the third floor, and in the bindery, is the latest improved machinery for cutting, folding, pasting and binding. This department, as is

the composing department, is under a skillful foreman, assisted by a force of competent binders and printers. All work is executed with neatness and dispatch, and prices are as low as is consistent with first-class work.

The Company has a capital of \$50,000, and the president is Mr. Chas. H. Caldwell, son of Dr. H. M. Caldwell, the president of the Elyton Land Company. Mr. J. M. Caldwell, brother of C. H., is treasurer.

Both of these gentlemen are young men of superior ability, and inherit the admirable traits of their distinguished father. They are industrious, prompt, reliable, and enjoy the confidence of the business public.

#### *Academy.*

BELLEVUE ACADEMY, Nineteenth street and Fourteenth avenue.—Of the popular and growing educational institutions in the State, that forming the subject of this sketch, "The Bellevue Academy," stands prominent.

It was founded in 1883, and has been in successful operation since that time, steadily advancing with the phenomenal growth of the city.

It is conducted by Messrs. Henry and Brittain, gentlemen eminently fitted for the position by reason of their peculiar and natural adaptation to the work, as well as their thorough education and long experience as teachers.

The building occupied by the school is eligibly located on the corner of Nineteenth street and Fourteenth avenue, and the general appointments include all the modern conveniences and utilities requisite for the advantageous management of an academy. The special object of establishing this school was to furnish facilities for the higher education of girls, and preparing students for the advanced classes in college, and young men for business.

Mr. Henry is a native of Blount County, Alabama. Both principals were educated in the Cumberland University, Lebanon, Tennessee, where they took the degree of A. M.

Mr. Henry makes a specialty of mathematics, and Mr. Brittain of languages. There are 100 students in attendance.

Miss E. White, a teacher of experience and talent, has the musical and art department, and has met with marked success.

Catalogues and full particulars may be procured by addressing Henry and Brit-

tain, postoffice box 494, Birmingham, Alabama.

#### *Druggist.*

AMZI GODDEN, 2031 Second ave.—Amzi Godden, one of the prominent druggists of this city, came to Birmingham before the "Boom." Foreseeing that the business portion of the city would grow more rapidly toward the east than in any other direction he secured a most excellent site for his business, 2031 Second avenue, corner of Twenty-first street. Dr. Godden's natural characteristics have gained him many friends; his business ability and prompt attention to the wants and wishes of his patrons have made his business a prosperous and growing one.

This drug house is a model of neatness and systematic arrangement. In addition to the usual line of drugs and articles carried by a first-class house, there is a fancy sundries department, where choice articles for the toilet and beautiful specimens of vertu adorn the show cases. In the prescription department special attention is given to accuracy. Dr. Godden gives personal supervision to the filling of physicians' orders, and has obtained a well-merited reputation for reliability in compounding drugs.

#### *Insurance.*

WM. HANDY, Room 10, Hewlett Block.—This enterprising gentleman is a native Mississippian, and graduated with great distinction at Oxford, the University of Mississippi. Col. Handy was appointed as the only Democrat in the Supervisor's District in Mississippi to supervise the census of the Second District in the census of 1880. At the completion of the enumeration he received letters of the highest commendation from Gen. Francis A. Walker. He was elected to the Legislature in 1882 from Madison County, one of the wealthiest and most intelligent in the State, and was recognized as one of the ablest and safest leaders in the lower house.

Colonel Handy is a most genial gentleman, and one of fine presence, well calculated to make and retain friends in business. He boasts of his chosen city as without a rival, and points with pride to the Hewlett Building, which was built mainly by his instrumentality. It is safe to predict for this gentleman and his worthy Company, the Southern Life, of Louisville, Ky., a successful and bright future.



*Brokers.*

**ALEXANDER & CORPENING, 1909½ First avenue.**—The basis underlying the commercial system is quite different from that of twenty-five years ago. Not many years ago commercial travelers and merchandise brokers were unknown, but now owing to the changes in the times and the lightning-like rapidity which characterizes all business transactions, they have become indispensable. A firm here which takes a leading stand with the grocery jobbers of Birmingham and contiguous territory we mention Alexander & Corpening. Their office is at 1909½ First avenue, over Allen, Scott & Co.'s store. They represent the heaviest shippers and manufacturers in the country, and sell goods on a small fractional margin of profit. Mr. Alexander is an Alabamian. He lived for a time in Eufaula and Gadsden. He is possessed of indomitable energy and enterprise. Mr. Corpening, his partner, is a young man, and a recent addition to the long list of business men. He is a native of North Carolina, and a graduate of the United States Naval Academy. He is active, intelligent and *en rapport* with his business. Both members of the firm stand high in commercial circles.

*Real Estate and Brokerage.*

**J. M. CROWDER.**—This is another example of the men who have prospered in this section of the country.

Mr. Crowder is a native of Virginia, and served through the war in the Nineteenth Regiment from his native State, being later transferred to the treasury department in Richmond, with the rank of captain. He commenced business for himself in 1856 as a tobacco manufacturer, and in 1868 moved to Alabama. He was in the insurance and real estate business in Huntsville, and also did considerable farming till 1884, when he took the Riverside Mills, being extensively engaged in the lumber and planing mill business till 1888, when he retired on a well-earned fortune to settle in Birmingham. He has extensive mineral lands on his books in Lamar and this county. He intends engaging in the machinery business on an extensive scale, and is opening relations with the leading houses in that line. He has been a Mason since 1866 and is a Knight of Honor, a fine financier and an agreeable gentleman. Capt. C. eminently demands the attention of those looking for investments or sale of their property.

*Trust and Savings Company.*

**THE BIRMINGHAM TRUST AND SAVINGS COMPANY,** Elyton Land Company's Building, Twentieth street.—This company was organized in December, 1887, with a subscribed capital of a half million dollars. The subscriptions to its stock were made by leading citizens of New York, Baltimore, Montgomery and Birmingham, who design that it shall become one of the leading and influential corporations of the South, an honor and a blessing not only to the enterprising city of Birmingham but to the State of Alabama as well.

Its design is to offer a perfect guarantee by its large capital and conservative management to the poorer and working classes for their small savings, and thus encourage the spirit of economy and thrift among them which has been so influential in building up the flourishing towns and cities of the North. By the gathering of these little into strong institutions money has been cheaper, manufacturing institutions have been built up and demand for labor increased.

Thus a four-fold blessing has returned to the depositor. It has taught him to save. The interest compounded has increased his small capital. Interest has been lowered so a poor man can borrow money advantageously and the increased demand for labor caused by the enterprises which cheap money induces brings better wages.

Deposits as low as one dollar are received, and interest is compounded semi-annually on all deposits of \$5 and above up to \$5,000.

It entered into its permanent quarters, near the Union Depot, on June 20th. Its banking rooms are the handsomest in the State.

Its Board of Directors are of well known and successful capitalists. Its President is Dr. H. M. Caldwell, who is known wherever Birmingham is heard of for his wonderful success in managing the affairs of Elyton Land Company. The Vice-President is Samuel J. Murphy, an old Alabamian, who has been living in New York for many years a retired merchant, and its Cashier is M. G. Hudson, late of Mobile, Alabama.

Its stock subscription was called for 10 per cent. monthly, but has been paid in more rapidly, so that when the bank entered into its permanent quarters on the 20th of June more than four-fifths of its capital had been paid in, and it is now looked upon as one of the solid institutions of the city.

## THE BAR.

### SKETCHES OF LEADING ATTORNEYS.

The Bar of this city is a credit to the State. It comprises much of the best legal talent in the State, and among its members are found some of the finest intellects and most eloquent orators in the South. The profession here has been almost uniformly prosperous, and as an entirety has gained a wide reputation. We append brief sketches of the ablest and most popular, and those most closely identified with the growth and prosperity of Birmingham.

#### HEWITT, WALKER & PORTER,

2026 First Avenue.

This firm is, by common consent, conceded to stand in the front rank of the Alabama Bar, and is regarded as doing the largest practice in the city.

Col. C. W. Hewitt, the senior, and William A. Walker are both natives of Jefferson County, and have been identified with the city of Birmingham since its foundation; they formed a partnership in 1870 and took in M. A. Porter in 1883.

Col. Hewitt was admitted to the bar in 1856, and served as private in the Tenth Alabama Regiment and as captain in the Twenty-eighth Alabama Regiment till wounded at Chickamauga. He was twice a member of the Lower House of the State Legislature and afterward of the Senate. He was elected to Congress in 1874, serving till 1886. He is a member of the Masonic Commandery, and a man of fine judgment, force and many friends.

Mr. Walker served on the Mobile coast in the army; was admitted to the bar in 1867, and first practiced in Elyton. He was a member of the Legislature in 1878. He is one of the finest speakers in this State, and upon his shoulders devolve largely the courthouse work of the firm. He is a Master Mason.

They are partners of the firm Hewitt, McQueen & Co., of Walker County.

Mr. Porter is a son of the well-known Judge, and was admitted to the bar in 1882. He is a lawyer of considerable ability, and this year is nominated for the Legislature, with every likelihood of being elected.

#### WEBB & TILLMAN,

Alabama National Bank Building.

This firm stands second to none in the South and gives eminence and strength to the Birmingham Bar. Mr. J. E. Webb is a native of Hale County, and was admitted to the bar in 1865 at Eutaw. He practiced in Greensboro, and came to Birmingham in 1884. He has had several cases in the United States Supreme Court. In the army he served on the staffs of Rhodes, Stewart and Dearing with the rank of captain. He was one of the organizers, is vice president and a director of the Chamber of Commerce. He is a Knight of Pythias.

Mr. John P. Tillman is a native of Dallas County, and was admitted in June, 1871. He practiced in Selma till January, 1888, when he moved to Montgomery and gained a big reputation as special reporter in the Supreme Court of Decision. He moved to Birmingham in 1884, and in December the present partnership was formed. He is a Knight of Honor. He was one of the codifiers of the Statutes of the State which went into effect December, 1887.

The firm has a large library and offices in keeping with their extensive practice. They are retaining counsel for the Berney National Bank, Woodward Iron Company, East Birmingham Land Company, Pioneer Mining and Manufacturing Company, Bessemer Land and Improvement Company and a number of others.

#### BUSH, BROWN & WEBB.

Office Building.

This combination is one of the most brilliant in the city and stands in the front rank of the Birmingham Bar.

Mr. J. W. Bush, the senior partner, is a native of Virginia. He served in the army in the Ninth Virginia Cavalry. He studied law at the William and Mary College, leaving it when the war broke out. He was admitted in Virginia in 1866 and soon after came to Selma, where he practiced two years. From 1869 to 1887 he was head of the firm of Bush, Tayloe & Johnson, at Uniontown. Mr. Bush was a member of the State Senate from 1878 till 1882, and is a gentleman of large intellect. He has been a member of the Royal Arch Chapter of Masons ten years. He is president of the Henderson Steel and Iron Company.

Mr. C. G. Brown, a native of Marion, served in the army as a boy on Gen. Garrett's staff, and was admitted in 1868. He practiced in Marion till he came to Birmingham in 1886. He was five years district solicitor. He is a Knight of Honor and a Knight of Pythias.

Mr. E. E. Webb has recently come to Birmingham from Iowa, where he practiced twenty years in Boone, in that State. He is a Mason.

The firm is counsel for the Henderson Steel Company, American National Bank, Childs & Co., etc. They are pleasant gentlemen, and are working for Birmingham's advancement.

#### WILLIAM J. CAHALAN.

Hood Building.

The practice of law calls into requisition more variety of talent than any other business or profession, and especially in the province of criminal law, where the attorney has to deal with the deepest and strongest of human sentiments and passions, for good or evil, is required the keenest understanding and unlimited powers of observation. Such a member of the Birmingham Bar do we find in Mr. Cahalan, who, possessed of mutual

qualities fitting him as an advocate combined to years of close study and an indomitable energy has gained a wide reputation and placed himself in the front rank of the Bar in the South. In this State he is by many regarded as its best advocate in a criminal defense. In fact he is said to have acquitted more "guilty" persons than any lawyer at the Bar. Mr. Cahalan is a native of Lexington, Kentucky, graduated from Spring Hill College, Mobile, in 1876. He studied under R. H. Pearson and was admitted to practice in 1883. Since then he has enjoyed a steady and now large practice. He was leading counsel in the celebrated Sallie Boyd case, in the Ellis-Sullivan trial, and has engineered most of the principal criminal cases which have come up in this county in the last few years. Of a retiring disposition, Mr. Cahalan observes while other men speak, and in detail of preparation for the courthouse he leaves no stone unturned which will weigh in the scale of evidence in favor of his client.

#### GARRETT & UNDERWOOD,

First National Bank Building.

This firm is one of the leading and most influential at the Bar of this city and gives strength to the fraternity.

Jas. J. Garrett, the senior partner, was born in North Carolina, his family moving to Alabama the following year. He was reared in Greene County, received his school education at Forkland, and graduated from the University of Alabama in 1856. He studied law with Jas. D. Webb, of Greensboro; was admitted in 1857, and began practice at Livingston. He also edited the Livingston Messenger two years. He served in the army; first with Company G, Forty-fourth Alabama, and latterly in the ordnance department. He resumed the practice of his profession at Greensboro, where he remained fifteen years and gained a wide reputation throughout the State. He was a year in Gallatin, Tennessee, and in 1882 came to Birmingham. Though never seeking office, he has taken an active part in politics.

Mr. O. W. Underwood was born and reared in Louisville, Kentucky; studied at the University of Virginia, and was admitted in 1884. The same year he came to Birmingham and formed the partnership, which has since gone on successfully. Their handsome offices are well located in the central portion of

the city, and their large business necessitates the employment of three clerks. They have a full set of abstracts of the title of all conveyances and court records of Jefferson County.

### RICHARD H. FRIES,

2026½ First Avenue.

The Bar of Birmingham is noted for its large number of successful young lawyers, who are destined for the city a future greater even than her marvelous past. Among them the name of Richard H. Fries stands out prominent.

Mr. Fries was born in Cincinnati, Ohio, his family moving to Pensacola, Florida, a few years later. He was educated at Spring Hill College, Mobile; studied law in Pensacola, and was admitted to practice in 1881. He rapidly came to the front, built up a good business, and also took an active part in the political arena. To give his talents more play he came to Birmingham in November last, and at once took his place in the front rank of the Iron City lawyers. He has matured a wonderful breadth of intellect, is well versed in the principles of law, and has principally important cases put in his hands. A fluent speaker he is often called on to address social gatherings. He is now counsel in some large criminal cases. He is one of the special attorneys for the Georgia Pacific Railroad and other corporations. In Pensacola he became interested in the Douglass Flexible Wheelbase Engine now running there. He purchased control of the stock, and with others is having them built in Birmingham, and will shortly introduce them on the dummy lines. A pleasant and entertaining gentleman, a musician and elocutionist. Mr. Fries makes friends of the best people wherever he goes, and is a decided acquisition to the vigorous ranks which are driving forward this growing city.

### JOHN VARY,

Alabama National Bank Building.

This young lawyer is an active member of the bar, has made important use of the many opportunities which he has had in making himself a cultured gentleman and a successful lawyer. He is a native of Marion, Alabama, and studied at Howard College and read law with his father, being admitted in 1883. He practiced a short

time in Marion and came to Birmingham in 1884, and up to this year was associated in business with his uncle, Judge W. M. Brooks. Since then he has practiced law alone. He is a useful member of the community, a Knight of Pythias, and has many friends here.

### WHITE & WEATHERLY,

Hood Block.

This firm, lending eminent strength to the Birmingham Bar, was formed in January last, and is considered one of the safest and most reliable combinations in the city.

Mr. Frank S. White, the senior partner, is one of Birmingham's most level-headed men. He is a native Mississippian, studied law at West Point, and was admitted in 1868. He served in the First Mississippi Cavalry under General Forest. He practiced in Clay and adjoining counties, and also took a prominent part in politics. He was a member of the Legislature in 1876, being the first Democrat elected from that county, and prepared the first articles of impeachment against the Lieutenant Governor. He was re-elected in 1882. By giving liberal charters he induced more miles of railroad to be built in 1882 than all before. He came to Birmingham in November, 1886. Mr. White did some service for the Confederacy in the First Mississippi Cavalry in the Western army toward the close of the war. His partner, Mr. James Weatherly, is a native of Georgia, and was raised in Montgomery. He was educated at Sewanee University, Tennessee, taught school in Montgomery four years, and in June, 1879, took his law degree from the State University. He practiced in the capital city till November, 1882, when he moved to Birmingham, and has ever continued to rise in influence. He is alderman of the South Highlands, and director of the Birmingham National Bank, he is assistant general counsel of the Georgia Pacific Railroad. These gentlemen are among the brightest minds at this Bar. They are attorneys for the Birmingham National Bank.

### WARD & HEAD,

Office Building.

This firm stands at the very top of the Birmingham Bar, and the gentlemen composing it have a large influence for Birmingham's welfare and progress.

They are both natives of this State. Mr. W. C. Ward graduated from the University in 1858, but did not practice before the war. In that eventful struggle he served with the Fourth Alabama regiment; later with the Sixty-second, and was with Longstreet at Gettysburg. He was admitted in May, 1866, and practiced in Selma till he came to Birmingham in December, 1885. He is a man of modesty, and a fine judge of men. His partner, J. B. Head, is a vigorous and determined advocate. He was admitted in 1874, and practiced in his native county, at Entaw, till last January, when he moved to Birmingham and formed this partnership. The firm is retaining counsel for the Elyton Land Company and all of its associate corporations, and for the Birmingham Trust and Savings Bank.

---

**DARRINGTON SEMPLE,**  
Court House.

One of the most talented and hard-working members of the Bar, is a native of Montgomery, Alabama, and graduated from the University of Virginia in 1879 and 1880. He practiced in Montgomery till he came to Birmingham last April. He was counsel for defendant in the celebrated Sallie Boyd case, and has had very important civil suits placed in his hands. His father, H. C. Semple, is a prominent lawyer of Montgomery, and his brother is assistant district attorney of New York City, so that he amply sustains the family name as distinguished lawyers.

---

**WEAVER & SMITH,**  
Hewlett Block.

This new firm, formed on the 1st of July, is one of the most vigorous and does credit to the Bar of this city. Mr. H. Weaver is already well known here, where he has been practicing since 1882. Mr. M. M. Smith just came to Alabama last year. Both gentlemen are native Georgians, and graduated from her university in 1877. Mr. W. practiced in Newnan till he came to Alabama, while Mr. S. practiced in Douglas till last year. He was Mayor of Douglasville in 1882, and a member of the State Legislature in 1884 and 1885. The firm commands the confidence of the people and the respect of their law brethren. With their combined experience, knowledge and ability the firm is a decided acquisition to Birmingham.

**BROOKS & BROOKS,**  
Watts Building.

The name of Brooks carries with it its own weight, and few give more importance to these pages.

Judge W. M. Brooks, the senior, is one of the oldest and has one of the most brilliant minds in the political arena on the Bench and at the Bar of Alabama. He was born at Sumter, South Carolina, in 1815, and was admitted in 1838. He practiced first in Marengo. From 1840 to 1846 he was solicitor, and moved to Mobile in 1851. In 1857 he was appointed Circuit Judge by Governor Winston, and afterward elected by the people without opposition. He moved to Selma in 1866, and to Birmingham in 1886. He took a prominent part in the advocacy of Southern rights in the Territories, and delivered many important speeches during the stirring times which preceded the secession of the Southern States from the Union. At seventy-three years of age his mind is as clear as then. Some of the very largest litigations have been, and are now, under his care. His son, R. L. Brooks, and partner, is a prominent young lawyer. He studied at Sewanee, and afterward at the State University of Tennessee, and was admitted to the Bar last year. Several years he carried on the business of cotton raising, and became one of the largest planters in Marengo County. Naturally adapted for the law, he was induced to study the principles of Blackstone, and later finished at the University of Virginia. In September, 1887, he moved to Birmingham, at once taking his place as one of the men of this city.

---

**FERGUSON & PUTMAN,**  
Watts Building.

To add encomiums to the standing which this name has already assumed in this city, both professionally and socially, would be superficial. We will therefore merely say, Mr. C. W. Ferguson is a native of Dallas County, Alabama, studied law at the University, and was admitted to the Bar in 1878. He practiced in Montgomery, and took a very prominent part in the politics of that county. He was one of the secretaries of the State Executive Committee in 1878. He was Solicitor for the County Court, his brother, F. S. Ferguson, being Solicitor of the Circuit Court. He came to Birmingham in January, 1887.

Mr. S. A. Putman is a native of Lincoln County, Tennessee, studied law at Fayetteville, and was admitted in 1884. He came to Birmingham the following January. He is Secretary of the State Bar Association.

They are attorneys for the Baltimore & Ohio Express Company, and other important corporations. They formed this happy combination on March 1, 1888, a combination which has proven justly beneficial to themselves, to a large clientele and to the community.

#### HEFLIN & BULGER,

Watts Building.

This firm is one of the leading and best known in the State, and gives importance to the Birmingham Bar.

Judge John T. Heflin is a native of Morgan County, Georgia, and studied law with Steiner & Phillips, of Lafayette, Alabama, and commenced practice in 1841. He practiced sixteen years in Randolph County, where he was elected to the Senate in 1851. For three years he was in Calhoun, and in 1860 moved to Talladega. In 1862 he was elected to the Circuit Bench, serving till 1865. He was a member of the celebrated State Constitutional Convention of 1875, and took a prominent part in its proceedings. He came to Birmingham in April, 1882. In 1886 he was a prominent candidate for Chief Justice before the convention, receiving more votes than his opponent, but was counted out. He is an influential Mason and a very active man for his age.

Colonel William D. Bulger, with whom he formed a partnership last February, is a native of Tallapoosa County, with which he has been identified all his life, and still keeps his office and practice there. In fact, the large business of the firm in that section necessitates a resident partner. The Colonel's first experience was gained in the army, with which he did some fine service. He was a year in Tennessee, with the Thirty-eighth Regiment from that State, and later in Northern Virginia, with the Forty-seventh Alabama. At the battle of Chattanooga he was disabled and afterward was appointed Lieutenant-Colonel of the Third Alabama Reserves. In March following the close of the war, he was admitted to the Bar. He has also always taken a leading part in politics. He was a member of the Legislature in 1879-71, a member of the State Execu-

tive Committee, and several times his name has been presented for Congressional honors.

Both gentlemen have become noted for their pleadings in behalf of clients, Col. Bulger more especially in criminal suits. With their extended experience and abilities this firm is as safe as it is possible for human intellect or ability to be, and the many cases placed in their hands have received the best care and attention.

#### JAS. H. LITTLE,

Watts Building.

One of the most intelligent young lawyers of Birmingham is a native of Sumter County. He received his education at the State University, graduating in the academic department in 1880, and in law two years later. He finished with the summer course under John B. Minor, of the University of Virginia, and commenced to practice in December following at Livingston. He was county solicitor, and did a nice practice till he moved to Birmingham in the fall of last year.

Mr. Little is a well-read lawyer of a thoroughly practical turn, and a just addition to the talent of the Iron City.

#### MILES & BALLARD,

Jefferson County Savings Bank Building.

This firm is one of the most vigorous of the Birmingham Bar, and during its short career in this city has conducted several large cases to a successful issue.

Capt. John E. Miles, the senior partner, is an Alabamian by birth, served through the war in the First Alabama Cavalry, and afterward moved to Texas, where, in Falls County, he played a prominent part in the political arena. He was Chief Justice for many years, and turned his attention entirely to law in 1885. In June of last year he came to Birmingham.

Mr. E. L. Ballard is a Georgian, graduated from the University of his native State in 1886, was admitted to the Bar in Alabama the same year, and is one of the hardest students, one of the most conscientious, and safest counsellors at the Bar of Birmingham.

The firm makes a specialty of collections, and are considered experts in this line. They do a general practice in both the Civil and Criminal Courts, prosecut-

ing their clients, interest with judgment and vigor, with due respect to opposing parties.

---

JOHN S. KENNEDY,

110½ Twentieth Street.

This rising young lawyer was born in Florence, at whose Normal School he graduated in 1884 with honors, winning a Peabody medal. He received his degree in law from the University of Alabama in 1885, and settled in Birmingham the following September. He at once entered on a good business, which steadily increases. He is a Notary Public, practices in all the courts of the State, and has been quite successful with all cases entrusted to him.

---

MARTIN & McEACHIN,

Roden Building.

This name lends eminent grace to these pages.

Mr. J. M. Martin is a native of Limestone County. He was admitted in July, 1858, practiced in Tuscaloosa up to the war, when he served four years with the Fifth and then with the Forty-first Alabama, in the Western army. He then settled in Tuscaloosa, taking his place as one of the strongest men in the State. He married a daughter of the late Chief Justice Peck. He sat in the Senate from 1871 to 1876, being three years President *pro tempore*. He was a member of the Forty-ninth Congress from this district, being on the committees of elections and patents.

Mr. A. B. McEachin is by his friends considered without his superior at this Bar. He is a native of North Carolina, was admitted to practice in 1857, and came to Alabama in 1859, settling in Marion. He has always been an active politician, but not a candidate for any office. He was a Bell and Everett elector in 1860. He married Judge Somerville's sister in 1861. In the army he served in the Seventh Alabama Cavalry as Lieutenant, and later was Post Quartermaster at Savannah. He was a partner of Judge Somerville from the close of the war till 1880. He owned and edited the Southern Law Journal from 1878 to 1880.

In 1886 these gentlemen formed the present partnership, and moved to Birmingham, where, while holding their own clientage, they have increased their influence and extended their business.

CUMMING & HIBBARD,

115 Twenty-first Street.

Of the many prominent names which go to make up the strength of the Birmingham Bar, few command as much respect, esteem and confidence as the above. They are comparatively young in this arena, though their combined experience places them in the front rank of Alabama lawyers.

Col. S. J. Cumming, the senior partner, is a native of Baltimore, studied law in Virginia, being admitted in 1843. In October of the same year he moved to Alabama, practiced twenty years in Monroe, twenty-two years in Wilcox, and came to Birmingham in 1887. He is considered without his superior in Equity, and has had some important cases in the United States Supreme Court. He entered the army as a private, being promoted to the command of Company G, Seventeenth Alabama, serving from the opening to the close of the war.

Col. B. L. Hibbard was born in London County, Virginia, in 1842. He served through the war, being promoted from Captain to Lieutenant-Colonel. He came to Alabama in 1870, merchandised in Monroeville, studied law with T. J. Torry, and was admitted in 1876. He practiced in that county till April, 1885. He was appointed first Consul General to Venezuela. He remained in South America a year, returning to Birmingham, where he has since resided, and in October last associated himself with Col. Cumming.

They do probably the largest Chancery business in this city. They pay special attention to land litigation. They practice in all the Federal and State Courts, their judgment being considered among the best at the Bar.

---

C. F. EASTHAM,

No. 2026½ First Avenue.

This gentleman is one of the most conscientious among the lawyers whose names grace the Bar of this city. He is a native of Rappahannock County, Virginia. He studied law at the University of his native State, and came to Birmingham when he was admitted in 1883. In these five years he has built up a large and paying practice. He prosecutes his cases with a care and assiduity which deservedly command for him the respect of his fraternity, and the confidence of the people.

## MCINTOSH &amp; ALTMAN,

Hewlett Block.

This firm was formed in December last, and is one of the most solid at the Birmingham Bar.

Mr. J. R. McIntosh was born in Marengo County in 1837, was admitted to the Bar in Mississippi in 1866, and practiced in Chickasaw County, latterly in Meridian, till he came to Birmingham last December. He figures prominently in politics; was a member of the Legislature in 1872-73. He served in the army in the Twenty-fourth Mississippi. He is a genial man, a Knight Templar and a member of all the principal societies.

Mr. J. J. Altman is a native of Sumter County, was admitted in September, 1871, practiced in Choctaw, and in December, 1874, moved to Sumter, where he remained till he came to Birmingham in September, 1886; he also was influential in politics, was Mayor of Livingston seven years, and a Presidential Elector in 1884. He has been a Mason since he was twenty-one years old. The firm do a large general law business, and stand well in the fraternity.

## DICKY &amp; GILLESPIE,

Watt's Building, 307½ Twentieth Street.

Among the many names noticed of the Birmingham Bar this one commands mention, for, but a few years established in this city, they have carried a number of cases to a successful issue. Both gentlemen had, however, made a reputation before they settled here. They graduated in law from the University of Alabama, the same year, 1882. Mr. L. C. Dickey is a native of Montgomery County, Alabama, and enjoyed the advantages of a liberal education; he took his law degree at the University of Alabama. He first practiced in Montgomery, the county in which he was reared, and removed to Birmingham in 1884. Mr. J. F. Gillespie is a native of Blount County, Tennessee; was educated at Hartswell College and studied law under General L. P. Walker (Secretary of War of the late Confederacy), taking his LL. B. from the University of Alabama in 1882. He commenced practice in Morgan County and moved to Birmingham in 1885. The happy combination since formed has proven beneficial to the gentlemen themselves as well as adding strength to the Bar and aiding in the general rectitude and public welfare.

## STRANGE &amp; McCURLEY,

Hood Building.

This firm is considered one of the most reliable at the Bar. The senior partner, Mr. John D. Strange, was born in St. Claire County, Alabama, where he was admitted to practice in 1874. In November, 1876, he came to Birmingham. Mr. W. S. McCurley is a native Mississippian; he was raised in Texas and settled in Vanzant County, where he practiced law and edited a newspaper. He came to Birmingham last summer, forming the present partnership the 1st of March last. These gentlemen are most diligent in working at their cases, well read in the details of law, and it is safe to place cases in their hands.

## MAJ. W. J. MIMS,

Tax Collector.

This name is one of the best known and most justly esteemed in Jefferson County. The Major was born in Autauga County, was raised on a farm and moved to Jefferson in 1860. When the war broke out he raised a company and was enlisted in the Forty-third Alabama, serving all through the war, both with the Western army and in Virginia, being promoted to the rank of Major. With the return of peace he went back to farming and continued same until his many friends put him forward for Tax Collector, to which position he was appointed in 1880. He has since filled the position with careful attention to duty, and has kept every nickel of the accounts straight. This year he retires on his well-won laurels.

## CABANISS &amp; BANKS,

112½ Twentieth Street.

The senior partner of this firm, Mr. E. H. Cabaniss, is a native of Georgia, and was admitted in Alabama in 1878. He practiced in Union Springs and came to Birmingham in 1887. He was a member of the Alabama State Senate, but resigned his seat therein on his removal to Birmingham in May, 1887. He is considered one of the best speakers at the Alabama Bar. Mr. J. J. Banks is from Russell County, Alabama, graduated from the University in 1885, and commenced practicing in Birmingham in September of that year. They formed the present partnership the 1st of May, 1887, and are considered as lending strength and importance to the Bar.



**MOUNTJOY & TOMLINSON,**

Alabama National Bank Building.

At the Bar we find firms ranking in standing and talent with the best in the land. Among them the name of Mountjoy & Tomlinson gives grace and strength to its influence.

Mr. C. A. Mountjoy is a native of Virginia, and took his degree in law from the University of that State in 1881, soon after going to Birmingham. He is a Knight of Pythias, and as thoroughly well read and practical a lawyer as pleads cases before an Alabama court. Mr. John W. Tomlinson is a Tennessean by birth. He graduated with first honors from Vanderbilt in 1882, coming to Birmingham the same year. He is a prominent Mason, Thirty-second, Scottish Rite, Master of Perfection Lodge, a Knight of Pythias, and member of the Order of Elks. He is a gentleman of pleasant and agreeable address. He is regarded as the finest collector in the city of Birmingham. The firm are attorneys for R. G. Dun, and many other large corporations. In keeping with their extensive practice they have elegantly appointed offices, and a shorthand writer constantly employed.

**JNO. W. CHAMBLEE,**

First National Bank Building.

Mr. Chamblee has, by his judgment, ingratiated himself into the confidence of his clientele in North Alabama. He is a native of Jefferson County, studied law with Hewitt & Walker and was admitted in 1881. In these seven years he has won from his judicious investments quite a fortune, and his judgment is regarded as conscientious and safe.

**W. HAMPTON WADE,**

Roden Block.

Of a concise, methodical and progressive disposition Mr. Wade has been successful both as a business man and a lawyer. He was born in Savannah and graduated from the Virginia Military Institute in 1880, studied law with Judge Chisholm, the general counsel for the Southern Express Company, and was admitted to the Bar in 1881. He practiced in his native State till January, 1887, when he came to Birmingham, and now has, considering the short time he has been here, a very large practice. He is the attorney and a director of the

Alabama Artificial Stone Company, retaining counsel for the Merchants' and Mechanics' Building and Loan Association, and generally stands by Birmingham's welfare and prosperity.

**W. P. HICKMAN,**

County Treasurer.

Among the names which have acquired prominence on the wings of Birmingham's prosperity none command more respect than this one. Mr. Hickman was born in Jefferson County the 3d of September, 1828, and by prudence finds himself as young to-day as he was twenty years ago. He was raised on a farm, and in 1850 commenced merchandising in Elyton, continuing the same until the war, when he was appointed commissioner of supplies. He served as treasurer from 1861 to 1867, and with the return of peace farmed and merchandised in Trussville till 1877, when he was elected to his present office, which he has filled with the profoundest of satisfaction to the people ever since. This year he closes his third term and does not seek re-election. Before the war he was deputy sheriff. He is a Mason, and one of the most trustworthy and reliable men that ever handled county finances.

**B. M. ALLEN,**

Justice of the Peace.

Mr. Allen is one of those miraculous factors which have been created by Birmingham's remarkable advancement. He is a native of Carolina County, Virginia, and graduated from the Agricultural and Mechanical College of that State in 1876, coming in 1879 to Alabama. He was two years in Greensboro before settling in Birmingham. He was admitted to the Bar in 1881. He came to Birmingham in 1882, and was appointed the same year Justice of the Peace, filling the office with remarkable judgment and prudence, combined with business correctness. He has been twice re-elected. He is very popular; is a Knight of Pythias; is First Exalted Ruler of the Order of Elks, Birmingham Lodge, No. 79; first lieutenant of the Rifles, and other societies; he also conducts a fine law business. His numerous duties as Justice of the Peace necessitate the employment of three clerks. He has probably tried more cases than any court in the South, and it is said his salary exceeds that of the Governor of the State.

## LOUIS L. DEAN,

Corner Third Avenue and Twentieth Street.

This rising young member of the Bar of this city was born at Cave Springs, Georgia, graduated in the academic course in 1884 from the University of Alabama, receiving his LL. B. the following year from the same school. After a practice of one year in Gadsden he moved to Birmingham in November, 1886, and has steadily increased his business. He is counsel for the Birmingham Agricultural Manufacturing Company, resident counsel for the Union Trust Company of Philadelphia, and other important corporations. He is a Knight of Pythias, is Judge Advocate General on Governor Seay's staff, and generally takes an active part in the furtherance of the Iron City's progress.

## J. G. CREWS,

Hood Building.

Mr. Crews is one of the most active and clear-headed men who have come to the Alabama bar. He is a native of Illinois, where he practiced many years. He was admitted in April, 1871, and did business at Fairfield, making a specialty of chancery law though practicing in all the courts. In Birmingham he has acquired a good practice, largely in real estate and chancery litigation. He is a hard worker, a practical thinker, and conscientious in the furtherance of the interests placed under his charge.

## MASON &amp; MARTIN,

2026 First Avenue.

The legal fraternity of Birmingham has obtained a prominence commensurate with the Iron City's importance and probably no firm lends more to that same prominence than this one. Mr. M. A. Mason, the senior partner, is a Kentuckian by birth, and was admitted to the Bar in 1874. He practiced in his native county till January, 1887, when he came to Birmingham, forming the present partnership the following March. W. E. Martin is a Mississippian by birth, studied law at the University of Virginia, being admitted in 1883, when he settled in Birmingham. The firm do a large collection and chancery business and also criminal business; they stand high in the estimation of their brethren, and hold the confidence of a fine clientage.

## M. T. PORTER,

Probate Judge.

This name is prominently identified with the growth and welfare of North Alabama. Judge Porter was born in Shelby County, and was raised in Jefferson, and as he grew up became identified with Elyton; he studied law with Judge W. S. Mudd and was admitted to the Bar about 1852; he practiced in Elyton till he moved to Birmingham in 1873. With the growth of the city he did a large practice, accumulating considerable wealth. In November, 1884, he was appointed to fill the vacancy of Probate Judge, and in August, 1886, was re-elected; he is considered one of the best judges in the South, and will long hold the position. In 1863 he was a member of the State Senate from Jefferson and Shelby. In the army he went out in Company C, Twentieth Alabama, serving with the Tennessee Army, and rose to be Lieutenant Colonel; he was captured at Vicksburg and paroled. Judge Porter is a Mason and one of the most influential men in this growing city.

## FERGUS W. MCCARTHY,

Clerk of the Circuit Court.

The popular Clerk of the Circuit Court is a native of Missouri, having been born on July 29, 1858. He was raised in Alabama and graduated from Spring Hill College in July, 1878. He came to Birmingham in 1880 and was confidential clerk of the Sloss Iron and Steel Company. He is also a civil engineer by training, and was with the Georgia Pacific Railroad two years. He was elected Clerk on March 17, 1887 (St. Patrick's Day), and performs his duties with careful attention and sincere conscientiousness. He is ably assisted by his deputy, W. L. Howard, a native of Columbus, Mississippi.

## A. J. TARRANT,

Tax Assessor.

One of Birmingham's best known citizens was born in Jefferson County, was raised on a farm and has continued in the agricultural pursuits all his life. He made a good record as a soldier, going in as Orderly Sergeant, and was promoted to the command of Company C of the Twentieth Alabama. He served under Kirby Smith, and with Johnson, in the celebrated Georgia campaign, and was

wounded at Vicksburg. Mr. Tarrant has many friends in this county; he was elected Assessor in August, 1880, and is now retiring after filling out his second term with great satisfaction to the public and the officary.

### ALEXANDER OSCAR LANE,

Mayor.

This gentleman, a native of Southeast Alabama, was elected Mayor of the city of Birmingham in December, 1882, and is now filling his third term. He is in the prime of life, and while he has never offered for any other office, in his three races for the Mayoralty he was elected by handsome majorities over popular and worthy opponents.

He received a complete education at both the University of Georgia and the University of Kentucky.

Mayor Lane by profession is a lawyer, being devoted to his professional duties, and does a large business, being an indefatigable worker himself and employing two clerks. His practice as a lawyer yields him at least \$7,500 per annum. He has the confidence of courts and juries, and has always been remarkably successful in his cases.

He came to Birmingham in its earliest days, and from the first has been one of the leading spirits of the place. He has invested largely in real estate, and owns much fine property in this city. He is a Director of the Alabama National Bank, and was last year President of the Southern Forestry Congress, the importance of which he fully recognizes.

At its annual meeting last October, in Huntsville, he delivered an address that received the highest encomiums from the people and the press.

Mr. Lane is a man who ever advances with the times. He was chosen to deliver the opening speech before the River and Harbor Convention at Tuscaloosa two years ago, and besides receiving an ovation from the Convention his speech was copied by many of the leading journals throughout the Union, and was largely quoted by Senator Pugh in the United States Senate.

He is an active and astute politician, but works only for his friends. While his name was prominently mentioned for Gubernatorial honors two years ago, he has never run for any political office, preferring to work with the rank and file.

As Mayor of the city Mr. Lane gives every possible satisfaction, and since the holding of that office by him a most visible improvement on the streets and throughout every department has been universally observed. His executive ability is of the most marked character, and the discipline of his subordinates is excellent.

As Judge he has no superior in dispatching business, and his decisions are recognized by all as fair, just, accurate and impartial.

By all who know him Mr. Lane is known to be a gentleman of the purest character and highest standing, and one who always takes a lively interest in the affairs of city, county and State, of whatever nature, and who is always ready to further any worthy method for their advancement and prosperity.

He was married, in 1875, to Miss Minnie Terry, daughter of Col. John T. Terry, a lady of fine accomplishments and of great popularity. Five interesting children have blessed their union, of whom four are living.

Mr. Lane has a handsome stone and brick residence on a commanding site in the city, where he and his hospitable wife always extend a hearty welcome for their friends.

C. R. HARRIS,

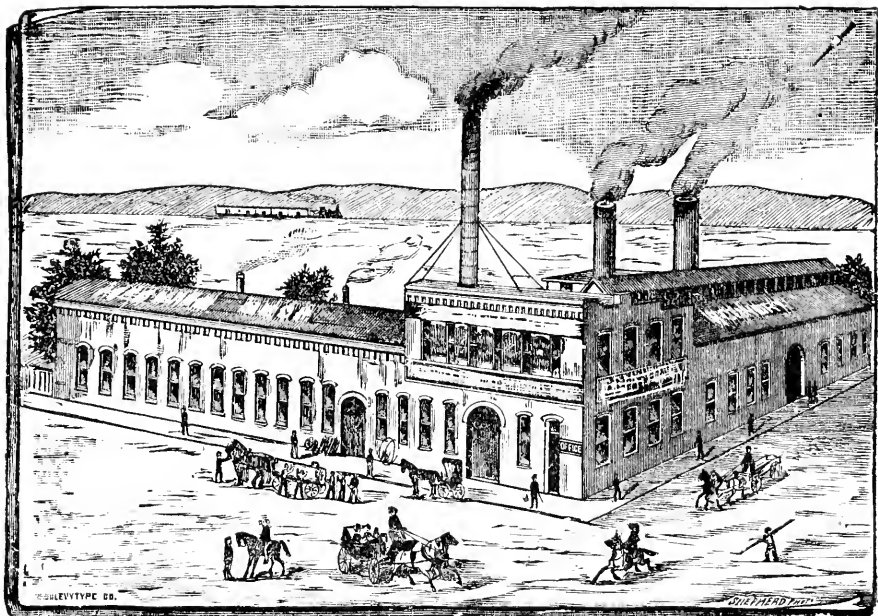
ATTORNEY-AT-LAW,

WATTS BUILDING,

N. E. CORNER THIRD AVENUE AND

TWENTIETH STREET,

BIRMINGHAM, ALABAMA.



MAGIC CITY STEAM BOTTLING WORKS.

#### *Bottling Works.*

MAGIC CITY STEAM BOTTLING WORKS, 1817 and 1819 Third avenue, between Eighteenth and Nineteenth streets.—The manufacture of soda, mineral waters, ginger ale, etc., has of late years increased to such an extent in this city as to constitute one of its important industries. One of the leading manufacturing concerns devoted to this branch of business is that of Mr. Al. F. Hochstadter, agent of the Magic City Steam Bottling Works. He is manufacturer on a very extensive scale of soda and mineral waters, champagne cider and ginger ale. The manufactory is a two-story brick building with a wing extension. This business was established in 1886, and has been a thriving one from that date.

Mr. Hochstadter is a Philadelphian. He has three brothers engaged in business in this city, all of whom are doing well, and esteemed as business men. Employment is given to a number of assistants, and several wagons are used for the delivery of goods to numerous customers throughout the city. The premises are well arranged and supplied with all modern conveniences and appliances for properly conducting the business in all its branches. These works have rapidly become generally and favorably known by dealers and consumers

throughout the city for the superior quality of its products, all of which are warranted for their purity and excellence.

#### *Real Estate.*

W. E. BERRY & CO., No. 2008½ Second avenue.—The city of Birmingham affords the most remarkable instance of growth and development in the South. The natural consequence has been an unprecedented demand for real estate, and the enlistment, in this line of business activity, of the energies and talent of the best business men.

Notable among the real estate firms is W. E. Berry & Co. This firm is an old established one, and is among the best known in this city. They occupy offices up stairs at No. 2008½ Second avenue. They possess unusual advantages, and can offer inducements to investors in city or suburban property, suitable for homes or business or manufacturing sites. Messrs. Berry & Co., have many bargains now, and prospectors should not fail to consult them.

Mr. W. E. Berry is widely and favorably known as a man of superior ability, and possesses the respect and confidence of businessmen. Those establishing business relations with him will find him fair and honorable in all his transactions.

# ANNISTON.

---

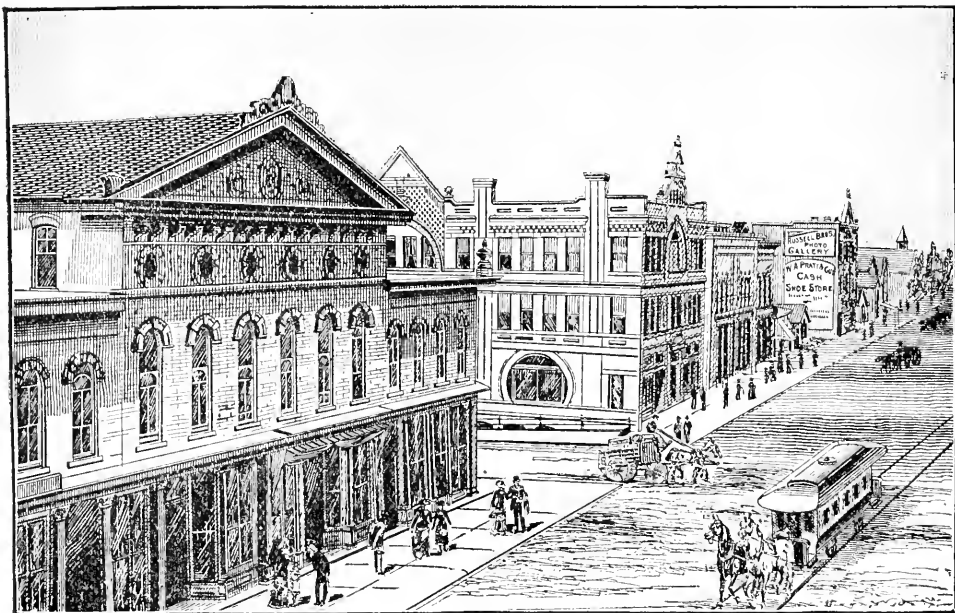
This is an eventful age. Man, profiting by the condensed knowledge and experience of centuries that are gone, is daily proving that "there is something new under the sun." Father Time, the once despotic tyrant, has been manacled by Progress and does his bidding without a murmur. In the arts, sciences and discoveries of to-day we see evidence of the great strides toward that alluring goal, perfection. Among those sciences, for such it has become, is that of "city building." In days of yore a city's growth could be likened to a complicated machine made by a hundred different workmen, each intent on his own plan, knowing not and caring not for the plans of the other ninety-nine. To-day, as evidenced by the city of Anniston, the machine has a guiding hand which directs the plans of each workman and conforms them to one grand finished plan. The "city builders" of Anniston first selected the site for a great city, where Nature had, as it were, in a lavish mood, concentrated many of its grandest gifts. With keen foresight that saw a future now verified, they carefully mapped out a plan in which all the parts would harmonize. To-day Anniston, well worthy the name of the "The Model City," stands as a beautiful monument to their wisdom.

## LOCATION

Situated on the eastern edge of the great limestone formation, or rather on the dividing line between the lime and the granite, in Calhoun County, Ala., is this progressive city of the New South, sixty-five miles east of Birmingham, 134 miles northeast of Selma, 104 miles west of Atlanta.

The city is in an amphitheatre, the floor of which is an elevated table-land (over 800 feet above the sea level), while its walls are the Blue Mountains rising to altitudes varying from 1,000 to 1,500 feet. Their sides are covered by trees of various species—the whole forming a lovely picture.

It is located on the main line of the East Tennessee, Virginia & Georgia Railway, and at the crossing of the main line of the Georgia Pacific Railway, between Atlanta and Birmingham, and is the terminus of the Anniston & Atlantic, which connects southward with the central system of Georgia railroads. It is in the very heart of the mineral region, and the finest agricultural district of Alabama, Tennessee and Georgia, and is in direct communication with Atlanta, Macon, Augusta and Charleston, Savannah or Jacksonville on the Eastern coast; Montgomery, Mobile and New Orleans on the Gulf coast; Birmingham and the Mississippi Valley on the West, and is on the short line of travel from the East, North and Northwest to Florida and New Orleans.



VIEW ON NOBLE STREET, LOOKING NORTH.

## CLIMATE—TEMPERATURE

We frequently hear the expression, "We have but one life to live." Although a truism, how many fully feel its force? Of what advantage will be that life, however attended by worldly success, unless its physical state be free from those great ills which abound in extreme climates? How many rich men would freely give every dollar of their possessions to enjoy the blessings of health. The "climate" is then to every one a question of paramount importance.

Col. L. Anderson, of Cincinnati, O., who summered in Anniston, during the heated term of 1887 made daily observations of the reading of a thermometer at between 2 and 3 o'clock p. m. At no time did the mercury mark over 91 degrees F. The writer questioned the reliability of the thermometer used. But, on placing two others by it, the three read alike.

There are local conditions to account for the temperate summer climate at Anniston, viz: The soil is generally a light sandy loam, and does not absorb the hot rays of the sun to as marked a degree as a heavier one does, and readily parts with what it does absorb after sunset. Another: The surrounding mountains are near enough to send down from their tree-covered sides grateful baths of cool air to fill the partial vacuum on the plain below, made by

the rising of the air, heated and expanded by the radiation of heat from the exposed surface of the plain.

Here, the lowlander coming North can escape malarial influences, and the Northerner, fleeing from the cold blasts of seven months of the year, can luxuriate in a region where over three hundred of the three hundred and sixty-five days are days of comfort to the most sensitive invalid.

During the heated term of last year not one day was lost in the numerous foundries, forges or furnaces. Not one case of heat prostration was known. The atmosphere is dry enough to absorb the perspiration, thereby extracting heat from the body so rapidly as to prevent its accumulating to a degree dangerous to health.

The winter rainfall is about 13 inches. But it is characteristic of the rains in the latitude of Anniston that fifty per cent. falls between 6 o'clock p. m. and 8 o'clock a. m. It is scarcely probable that there would be three consecutive days during a winter when a lady could not go out of the house without discomfort, and the character of the soil is of such a nature, as described, that it quickly dries off after a heavy shower.

It is seldom that there is a whole day when the sun is obscured by clouds. Snow is a curiosity—so seldom does it fall.

High winds are unusual, although there is an almost constant breeze from some quarter.

The nights are always cool enough to make sleep pleasant and restful.

There is no one prevailing disease. In a residence of eighteen years in Calhoun County, a man of intelligence never heard of a case of consumption having originated in the county. The United States census of 1880 shows that the death rate from that disease in the district of Alabama, in which Calhoun County is situated, had a low death-rate from consumption. The following table shows the States' comparative immunity from that disease:

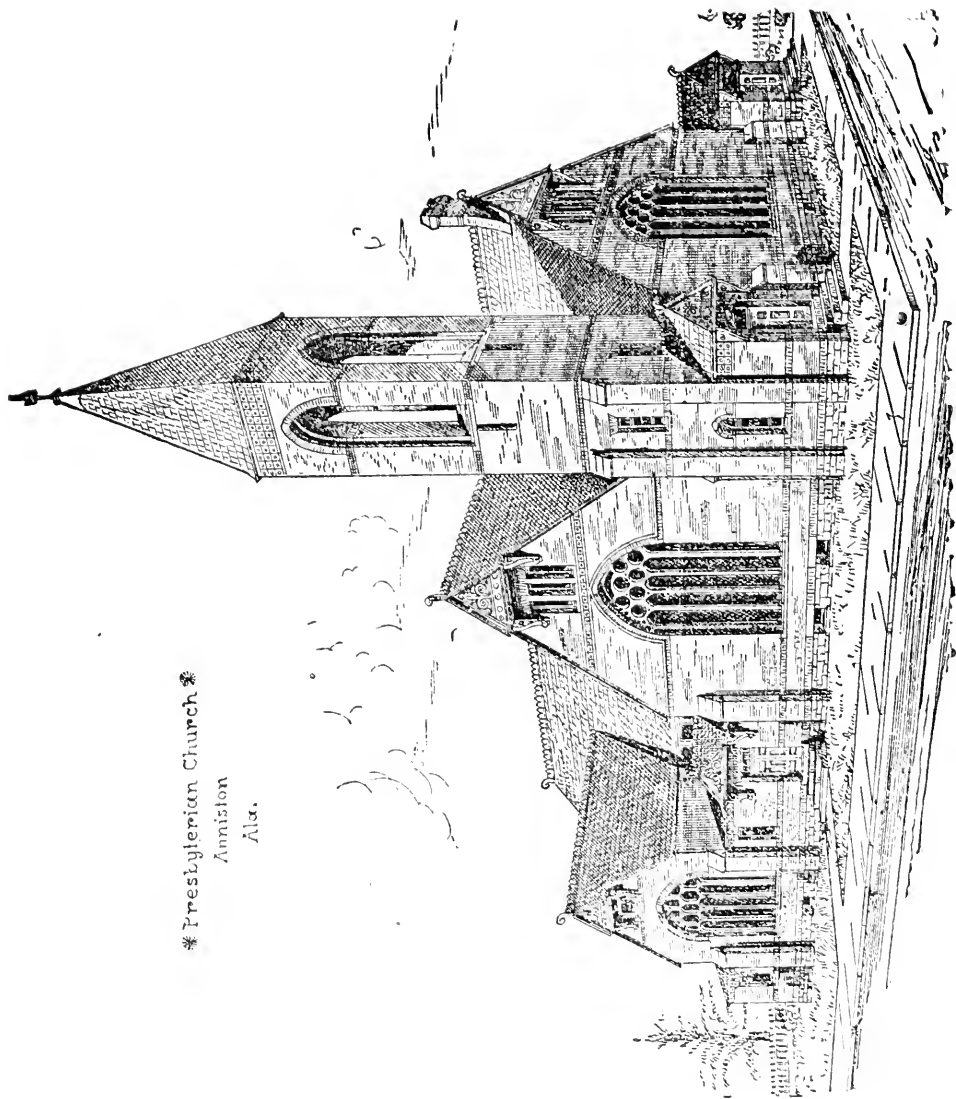
Ratio of deaths from consumption in several States in 100,000 of total population, unless otherwise specified—

Alabama,	87	(white)	Kansas,	111
Iowa,	116		Minnesota,	119
Illinois,	150		Pennsylvania,	150
Missouri,	152		Michigan,	159
Ohio,	171		Maryland,	177
Indiana,	193		New York,	207
New Jersey,	234		New Hampshire,	243
Coast of California,	249		Massachusetts,	277

The *bete noir* of persons coming from the North to the South is malaria. Within a radius of twenty miles around Anniston there is not a pond, lake or swamp to breed malaria. The census of 1880 shows that Alabama has fewer deaths from malarial fever than either Missouri or Kansas. Persons from the Northern States would unhesitatingly visit the elevated region of Santa Fe, Taos and San Miguel counties, New Mexico, at an altitude varying from 4,000 to over 7,000 feet, and yet that elevated, arid region has more deaths from malarial fever than has Alabama.

Its natural drainage is most thorough and complete, and in addition the city is building a system of underground sewerage.

\* Presbyterian Church \*  
Anniston  
Ala.





## NATURAL RESOURCES

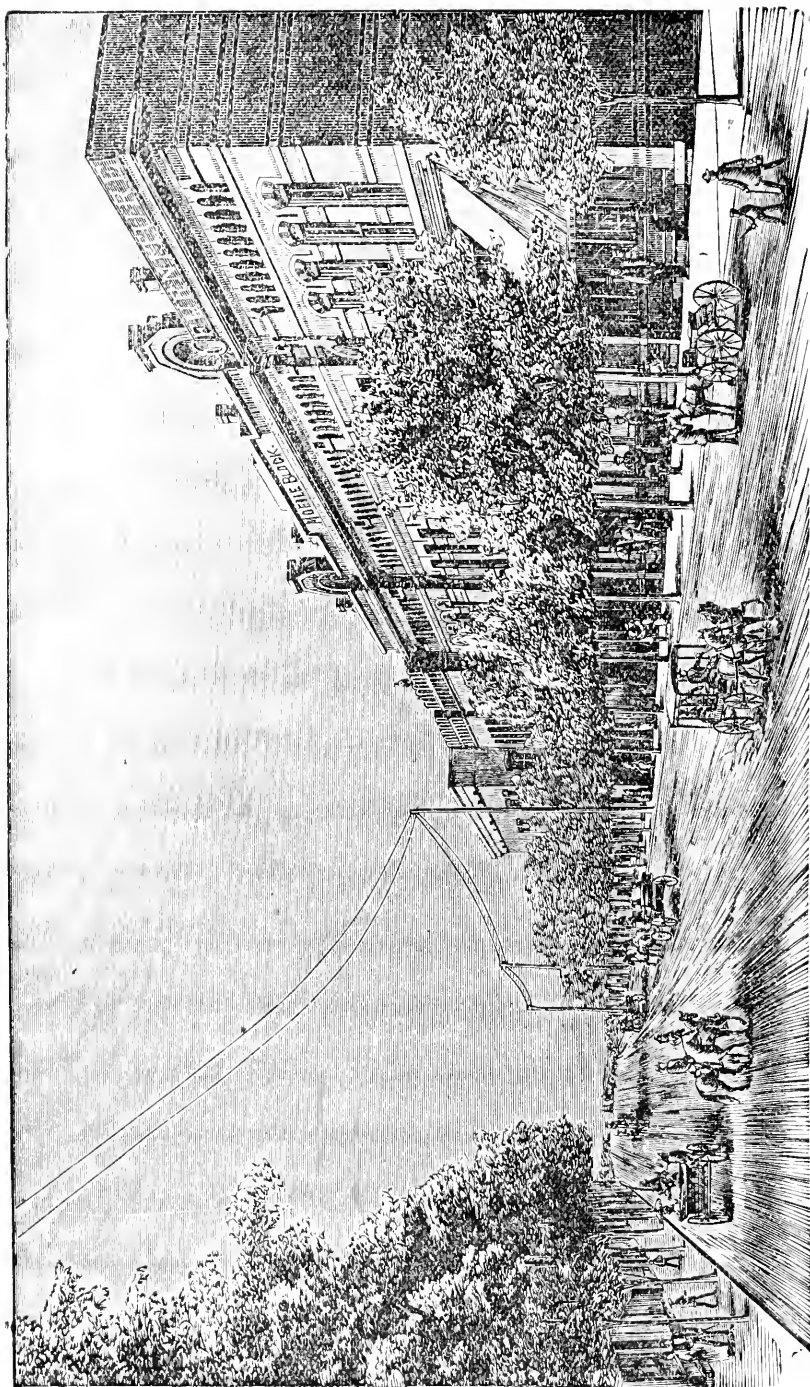
The city is founded upon iron literally and figuratively. In cutting streets through the hillsides large masses of fine ore are taken out and sent to the furnaces. Within the city limits there is a great hill, almost a mountain side of iron, from which the Woodstock Company have been digging ore since 1873, and yet they have scarcely leveled down more than seven or eight acres. There is no delving into the bowels of the earth to bring up ore by expensive machinery. It is only necessary to dig it out of the hillside and dump it into the carts. From this ore is made the celebrated Woodstock iron, which has such a wide reputation.

In addition to its magnificent mineral resources, it is surrounded by vast forests, in which abound the finest yellow pine and hard wood lumber.

Tributary to the city, north and south on the East Tennessee, Virginia & Georgia Railroad, east and west on the Georgia Pacific Railway, and for fifty miles south on the Anniston & Atlantic Railroad is one of the richest and most populous agricultural countries in the South, which, with the competitive freight rates that are, by location, the right of the city, gives to Anniston as a distributing point for wholesale and jobbing houses a most favorable location.

## GROWTH OF THE CITY

In 1872 the Woodstock Iron Company was organized by Messrs. Tyler and Noble and a few associates, with a capital of \$140,000. They built a fifty-ton charcoal furnace in 1873, which proved so profitable that in 1879 they built a second. In 1881 the same people organized a separate company, with a cash capital of \$250,000, and built a cotton factory of nearly 12,000 spindles. Owning all the surrounding property they laid out the site of what was to be a model town, but they sold no land, preferring to hold it until the future town was in good shape, and it was not until 1883 that the place was thrown open to the public. In 1882 they established extensive car-wheel works, then they macadamized the streets and built water works, electric light works, schools and churches, including a beautiful \$40,000 church. Then they built two more furnaces, and added to this by building that wonderful Anniston Inn, which is the marvel and admiration of every visitor, and which cost \$250,000 in cash. And thus they kept on improving the town until it was estimated three years ago that they had spent nearly \$2,000,000 in cash in building these new industries, laying out and perfecting this town. After that they built extensive car works, car-axle works, etc. As they went along carrying out these gigantic enterprises they paid the cash for them. In 1886 they concluded that a sixty-mile narrow-gauge railroad to open up a new county would do Anniston good, so they built it at a cost of \$750,000, and paid for it. For two years they kept four men out hunting the country for the pick of mineral and timber lands, and as rapidly as they found what they liked they bought

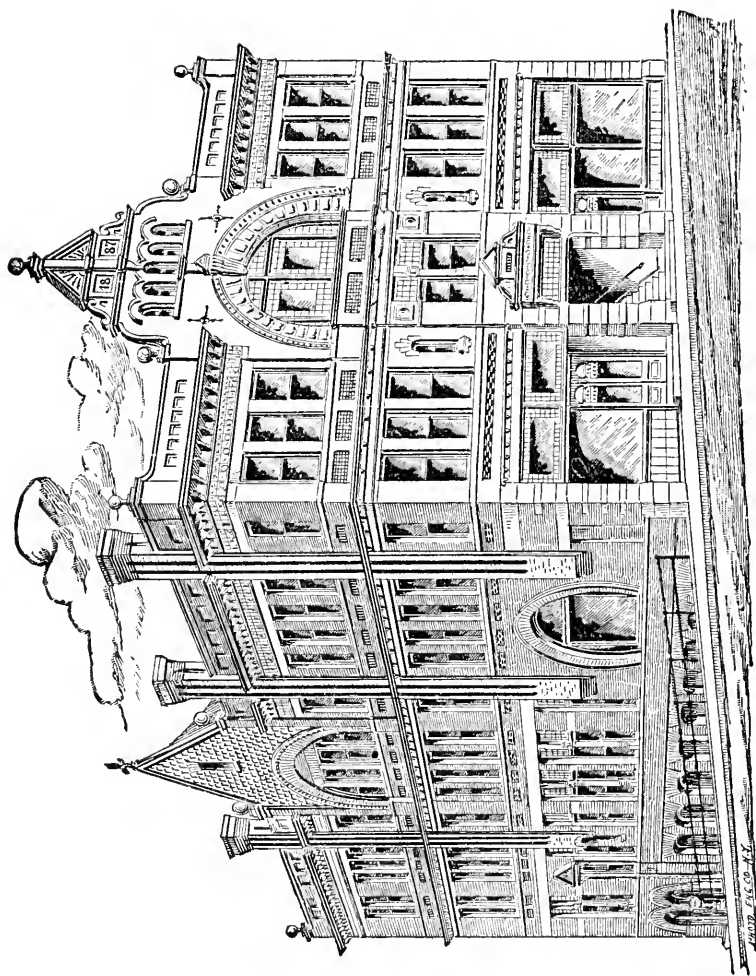


NOBLE STREET—EAST SIDE.

it and paid for it, until they had between 50,000 and 75,000 acres of the best properties that could be discovered. In the latter part of 1886 they determined to build two coke furnaces, to cost \$500,000, to turn out 100,000 tons of iron a year. Their other four furnaces make charcoal iron. After deciding on this, and before giving out contracts, they placed \$500,000 in bank to the credit of the new furnaces. To run coke furnaces requires coke, and not being willing to depend upon the open market for a supply of this fuel, they made a careful investigation and found that the Cahaba Coal and Iron Company, owning 30,000 acres of the very best coking coal, and then mining 700 tons of coal a day, could be purchased if enough money was offered; and so they put \$1,500,000 into the purchase, and development of this immense property to make it tributary to Anniston's property. New mines are being opened to enlarge the coal output to 3,000 tons a day, and several hundred coke ovens are under construction. Thus, with an assured coke supply and an annual output of 100,000 tons of iron from their new furnaces, it was deemed wise to establish diversified industries to consume this iron at home, and so a local company was at once formed, with a cash capital of \$300,000, to build gas and water-pipe works adjacent to the furnaces. These works are now under construction; they will probably be the largest in the United States; they will employ 900 hands, and turn out 200 tons of iron pipe a day. About that time it was decided that, by building a short railroad, to cost \$1,000,000, Anniston would be brought into closer connection with the West, and the time of travel to Cincinnati and other points reduced several hours. A local company was formed, and the million dollars raised, in fact, we have heard it said that the amount was secured in one day. This road is now rapidly nearing completion. Not long since, the managers of the United States Rolling Stock Company of New York, a \$4,000,000 concern, were so charmed with Anniston's advantages that they offered to establish immense car works, to employ 1,200 skilled mechanics, provided the present car works and car-wheel and axle works could be secured as a nucleus at \$225,000; and that to the cash capital of \$1,000,000, Anniston people would contribute \$150,000, making a total from Anniston (including the present car works) of \$375,000. The owners of the car and car-wheel and axle works agreed to merge their establishments into this immense enterprise on the basis agreed upon, and then the other \$150,000 was promptly raised.

All these enterprises have been developed and these immense mineral and timber properties, aggregating about 100,000 acres, purchased *without incurring any debts or issuing any bonds*. In fact, as Mr. Noble, the general manager of the Woodstock Iron Company, stated recently, "We have paid cash for all these industrial enterprises, these lands and these railroads; have cash in bank to build and run all the new enterprises under construction; pay our workmen in cash every week; have not issued a note or a bond; there is not a piece of debt-bearing paper in existence with our indorsement; we do not even discount the notes received in payment of our iron, and if every bank in the United States were to fail not a piece of paper with our signature on it would be returned to us."

This has all been accomplished in fourteen years, and the greater part in less than one-half of that time. It seems almost beyond comprehension, and



CONSTANTINE BUILDING. Designed by Chisolm & Green, Architects

yet it is true. It demonstrates as nothing else could do the substantial and solid character of the South's wonderful industrial growth.

The diversity of its enterprises and the prosperity of all of them show how the South can take its raw materials, its iron, its coal, its timber and its cotton, and carry them forward through every process of manufacture until the finished products in their highest state are turned out, and its future is as brilliant as the heart of man could desire.

From Anniston's furnaces the iron goes to Anniston's car-wheel and car-axle works, machine shops and foundries. It is made into car wheels and axles that have a national reputation. Home consumption of Southern raw materials is here aptly illustrated:

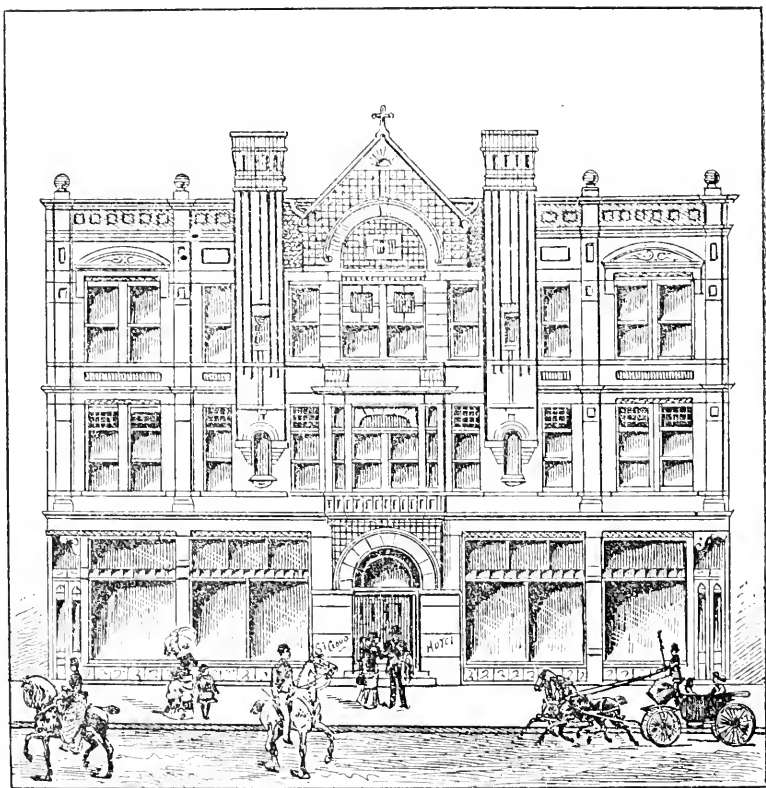
Two immense furnaces, to cost \$500,000, are already under construction. It was but a few years ago when the machinery necessary for such a gigantic plant as this could only have been secured in the North or West, but now Anniston builds the machinery that is to run these great furnaces that will soon be turning out iron at the rate of 100,000 tons a year. The thirty-six boilers and the five 900 horse-power engines are all the product of Anniston's works, and even the fire brick are produced in Anniston from the Anniston clay. Some idea of the magnitude of this plant can be obtained from the fact that it will require five 900 horse-power engines, or a total of 4,500 horse-power, and that the material used and the iron produced by these two furnaces alone will furnish about 700,000 tons of freight a year, equal to 35,000 carloads, or but little less than one-half as much freight as the entire cotton crop of the South. And then take the great car works; they will build both freight and passenger cars. The lumber obtained in the surrounding forests will furnish the wood work; the wheels and axles will be made from Anniston pig iron, and everything, even the bolts, nuts and springs, that is used in building cars will be made right in these works, excepting the tin for the roofing, and the nails. Is it possible to better illustrate the increasing diversity of Southern industry, and the disposition to carry forward the manufacture of iron from the ore to the finished product, ready for its final use, than by the facts here given?

## RAILWAY CENTER

An idea of the freight and passenger transportation facilities of Anniston may be gathered from the fact that between thirty-five and forty-five trains arrive daily at the depots of three railroads in the city.

It is fast becoming a leading railroad center, now having the East Tennessee, Virginia & Georgia system, the Georgia Pacific, the Anniston & Atlantic roads. The Anniston & Cincinnati, a thirty-mile road now being built by Anniston capitalists, is nearly completed. This has been pronounced one of the best built roads ever constructed in America. It is said to have already an assured freight business of 1,000,000 tons a year, besides what must inevitably be developed in the future. It opens up a splendid country, and brings Anniston into close and direct connection with New Orleans on one side, and

Cincinnati and the Northwest on the other by means of the New Orleans & Texas Pacific Road. The machine shops, roundhouse, etc., of this road will be at Anniston. The Anniston & Atlantic, a narrow gauge road of about sixty miles, owned by Anniston people, will, it is understood, be extended to the Cahaba coal fields on the south, and to Huntsville on the north, where it will strike the Louisville & Nashville system. This road would have a dozen or more furnaces on its line, and the amount of freight would thus be very great



COBB'S NEW HOTEL.

at the very start. Arrangements are being made for the extension of the East & West road to Anniston, and this will doubtless be under way in a few months, the surveyors now being in the field.

The Kansas City, Memphis & Birmingham Railroad is now regularly running to Birmingham, which is only sixty miles from Anniston. By way of the Georgia Pacific Road, this important connection is really as valuable to Anniston, relatively, as it is to Birmingham.

When the Anniston & Cincinnati Railroad shall have been completed to Attalla, saving about 120 miles and four hours in transit, according to the pres-

ent schedule, this city will have in conjunction with the East Tennessee, Virginia & Georgia, the Georgia Pacific and Kansas City lines, unrivaled connections with the North and Northwest.

The railways entering this town will have a splendid, modern, picturesque and completely equipped station. The site selected, opposite the north end of the cotton mill, is just the place to make Anniston appear to the best advantage and be convenient to the public. The depot is nearing completion.

The main passenger building will be 100 feet in length by 42 feet in breadth, will be modeled on the Queen Anne style, composed of rough stone, and designed after the most stylish and attractive architecture.

At the north end of the main structure will be built a dining and refreshment hall, and at the south end a baggage and express apartment and train supply rooms. The north and south buildings will be separate from the main building.

Two carriage entrances will be on the right and left of the main front entrance.

Immediately back of the main building will be located what is commonly called the car shed, which will be of sufficient capacity to accommodate four trains at once.

In the near future the steel rails will give Anniston the Montgomery & Chattanooga, the East Alabama & Cincinnati, and the Anniston & Gadsden Railroads.

## WATER SUPPLY

Perhaps no city in this part of the country can boast of as pure water, supplied by a subterranean stream fed by the innumerable springs pouring from the Blue Ridge range. The inexhaustible supply has been obtained by sinking a well ten feet in diameter and eighty feet deep, which is lined with a heavy cast-iron curbing put in in segments, all bolted securely together. The water is forced by a splendid 150-horse power beam engine to a reservoir situated on one of the hills in the eastern part of the city, at an elevation of 236 feet, and one mile distant from the water works. Heavy iron pipes are laid through many of the streets, and the Company are now extending the service as rapidly as the increasing population demand it. Fire hydrants are accessible in all parts of the city, and the pressure of 100 pounds to the inch is sufficient to throw water over the highest buildings without the assistance of a fire engine.

## FIRE DEPARTMENT

Owing to the great elevation of the water and pipe, the city enjoys an immunity against an expensive fire department that few towns anywhere can boast of. The highest house in the city can be reached by the natural pressure of the water, and the hose reel companies are excellently equipped, and

are fully capable of combatting the fiercest conflagration. There are three excellent organizations—the Glen Addie, Dan Tyler and Anniston City hose reels.

## WHAT ANNISTON HAS

The subjoined exhibit is a most gratifying one for Anniston, and it will require no prophet to read between the lines the future of this young and thriving city. We would call special attention to the following table showing

NUMBER OF EMPLOYEES AND AMOUNT OF WAGES PAID.

	Capital.	Value of Product.	No. Em- ployees.	Monthly Wages and Salaries.
Woodstock Iron Co .....	\$3,000,000	\$2,000,000	3,500	\$85,000
Anniston Manufacturing Co. ....	250,000	300,000	320	6,000
Anniston Pipe Works .....	300,000	2,000,000	325	15,000
The United States Rolling Stock Co .....	*1,000,000	3,000,000	1,200	70,000
Anniston Boiler and Sheet Iron Works.....	10,000	.....	34	2,300
Murray & Stevenson's Foundry .....	30,000	75,000	50	3,000
Pinder & Co.'s Machine Shops. ....	10,000	.....	10	600
Anniston Compress & Warehouse Co .....	100,000	.....	25	1,200
Anniston Blooming .....	50,000	400,000	75	6,000
First National Bank. ....	‡200,000	.....	.....	.....
Bank of Anniston .....	100,000	.....	.....	.....
Anniston Savings Bank .....	50,000	.....	.....	.....
Anniston City Land Co .....	3,000,000	.....	50	5,250
Anniston & Atlantic Railroad. ....	750,000	.....	.....	.....
Anniston & Cincinnati Railroad .....	1,000,000	.....	.....	.....
Brick Yards, Planing Mills and other In- dustries .....	200,000	.....	500	20,000
Clifton Iron Co. ....	50,000	450,000	.....	.....
Cahaba Coal Co .....	1,400,000	750,000	.....	.....
Taylor Fire Brick Works. ....	25,000	.....	75	3,000
Mercantile Business .....	1,250,000	.....	.....	.....
Universal Horse Shoe Machine Co. ....	300,000	.....	.....	.....
Barbour Machine Works. ....	60,000	.....	.....	.....
Midway Machine Works (engines, etc.)....	25,000	.....	.....	.....
Hinge and Lock Co. (organized). ....	300,000	.....	.....	.....
Stove Plant (organized) .....	60,000	.....	.....	.....
Gas Plant. ....	50,000	.....	.....	.....
South Anniston Land Co .....	750,000	.....	.....	.....
Anniston Street Railway. ....	100,000	.....	.....	.....
<b>Totals .....</b>	<b>\$17,120,000</b>	<b>\$8,975,000</b>	<b>6,164</b>	<b>\$217,350</b>

\* One million invested at Anniston.

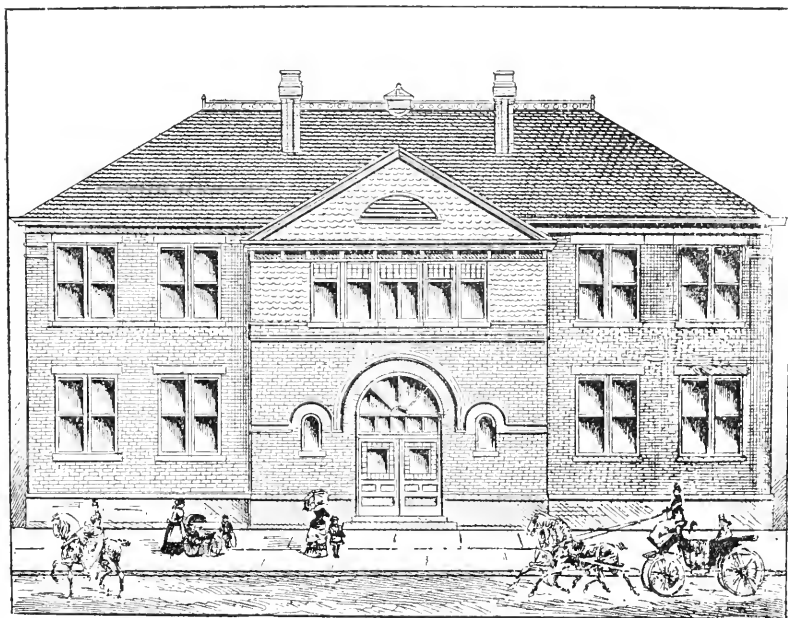
‡ Capital and surplus.

## STREETS

Among the beauties and conveniences of Anniston are her public streets. They run exactly north and south, east and west. They are straight as a line, wide and well macadamized, while beautiful evergreen wateroaks adorn the sidewalks, affording delightful shade from the summer sun and picturesque even in the dead of winter. Noble street, from Tenth street north, is the finest drive in the city, lined on every side with business houses and palatial homes, while the view is uninterrupted for nearly a mile in extent. Quintard ave-



nue, on which many beautiful homes will be built, is to be dotted at equal distances with miniature parks containing sparkling fountains, and when completed will remind the observer, under the magic touch of the softening rays of a summer moon, of an earthly Eden. Christine Place runs along the base of the mountains that rim the eastern border of the Model City, and will be the most elevated of all the streets, where luxurious homes will spring into being that will delight the eye and please the fancy. On this thoroughfare those who have ample means will build some of the finest residences to be found in Alabama. Wilmer street will likely run from the base of the mountain on the north, through Oxanna to Oxford, on the south nearly four miles long, making a drive hardly equaled in the State of Alabama.



PUBLIC SCHOOL BUILDING.

## SCHOOLS, CHURCHES, SOCIETIES

[Daily Hot Blast.]

No feature of Anniston's attractions can, in the minds of intelligent men, awaken greater interest than that which attaches itself to her educational institutions.

True, since the birth of this young city, up to the present time, her public schools have been comparatively small, but now the contractors have in hand the work of erecting an elegant and commodious structure, for the accommo-

dation of the schools, to be completed before the year expires. More buildings will be added as occasion demands. The schools for the colored are, also, in a flourishing condition.

These are by no means the only educational facilities. Noble Institute, a high school for girls, fully equipped with all necessary appliances and under the charge of a faculty which is first-class in every particular, embracing in its curriculum a thorough course in mathematics, English, ancient and modern languages, science, art and music, is now in successful operation.

A substantial and imposing edifice, the boys' high school, has been recently completed. This school, in addition to excellent classical training, will furnish instruction in the chemical laboratory and in mechanical drawing under the supervision of chemists and architects of the highest practical qualifications.

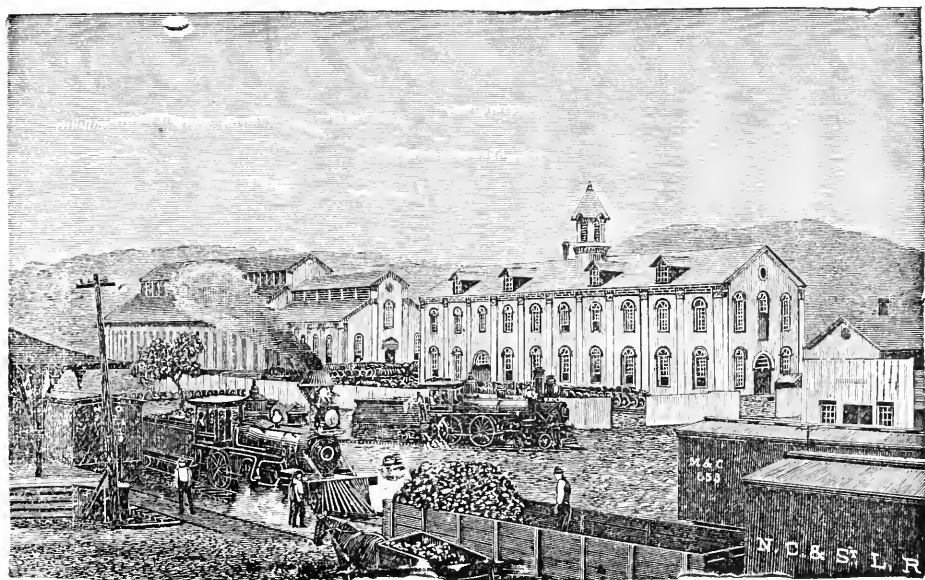
Besides all this, there is on foot an enterprise looking to the establishment here of a collegiate institution of the highest order, hence, it is reasonable to conclude, that this city may, without presumption, claim that her educational advantages will not suffer by comparison with those of any place in the State.

When one takes into account that the scenery of this place is surpassingly beautiful, that the climate is remarkable for its healthfulness, the water for its purity, and the thoroughfares for their exemption from debasing influences, which would, else, so terribly demoralize youth, the conclusion is inevitable that this is destined to be, in deed and truth, the Model City.

The Masons, Odd Fellows, Knights of Pythias, Knights of Honor, two Knights of Labor Lodges, have a large membership and are in a flourishing condition. Anniston is a rural city, the home of an educated and cultured people, and its social advantages are far in advance of the average new city of these days.

## UNITED STATES ROLLING STOCK COMPANY

The United States Rolling Stock Company, an organization with a paid-up capital of \$4,000,000, and the largest manufacturers of cars in this country or any other, have recently established works in this city. Their plant embraces the car-wheel works and forge recently owned by Noble Bros. and the Alabama Car Works, both of which establishments have been in operation here for several years. This plant—valued at \$250,000—is being rapidly enlarged, so that its capacity will be twenty-five freight cars per day and eight passenger coaches per month. Their car-wheel department, rolling mill and forges will not only supply the car works here, but those belonging to the Company in Illinois, and also their car shops now being removed from Urbana, Ohio, to Decatur, in this State. This Company will have invested over one million of dollars in these works when completed. They will employ steadily over 1,200 men, and their pay roll will amount to over \$70,000 per month. Their works will also include the largest machine shops in the South, where, with the most approved machinery, they will be able to build engines and other machines of the very largest size. They are now finishing five engines of



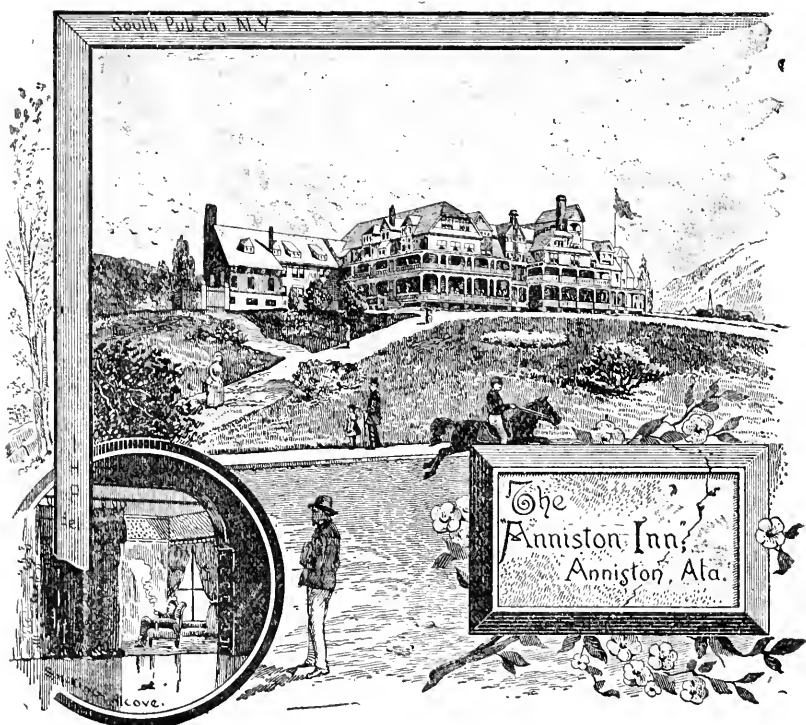
UNITED STATES ROLLING STOCK COMPANY'S PLANT.

900-horse power each. This Company was induced to locate here on account of the superior quality of the Woodstock charcoal iron, which is the best iron used in the manufacture of car wheels and axles, and, as they have extraordinary facilities for manufacturing, and are in the center of the country in which the demand for cars will be the greatest for some years to come, their object is to make this establishment their principal one, the others being dependent upon it for everything, excepting the lumber.

The buildings embrace a car-wheel foundry 200 feet long; foundry for other castings, 150 feet long; machine shop, 200 feet long; forge, with steam hammers, 200 feet long; rolling mill, 150 feet long; car shops, 1,000 feet long; two other buildings, 750 feet each, and several other buildings, 400 and 500 feet long each, all erected under the most approved plans, and filled with the very best machinery used in the manufacture of cars. Together with their lumber yards, their plant will cover an area of over 70 acres.

## THE ANNISTON INN

This building is deserving of special mention. It was commenced in the fall of 1884, and finished and opened to the public in April, 1885. It is a graceful specimen of Queen Anne architecture. Its very appearance is an invitation to rest and ease. The wide verandas extending entirely around the first three floors indicate easy chairs and delicious breezes as far as they



can be seen. The interior of the Inn more than fulfills the expectation awakened by its external attractions. It is simply perfect in all its appointments. The interior finish is of solid wood polished like satin, and relieved by unique tiles and rich tapestry. The square windows with their stained glass and artistic draperies soften the scene with a peculiarly fine effect. The parlors are magnificently furnished, and offer many tempting devices for the ease of their occupants. The bedrooms are large and perfectly ventilated, and from the second to the fifth floor are furnished in equal style and taste. But the most beautiful apartment in this elegant establishment is the diningroom. Its walls are of oak, with exquisitely carved ornaments and the finest attainable polish. The glowing arches which span it in three places, and the exquisite inlaid work which shines about the windows in various designs are among the many things to admire in this royal room. Its tables are furnished with the clearest crystal, the brightest silver and the most beautiful china. The menu is in keeping with the elegance of the table settings. The entire house is lighted with incandescent electric lights. It is kept in every respect up to the metropolitan standard, and is under the superintendence of Mr. Harry Hardell, a well-known Philadelphia hotel man. From the verandas of the hotel a superb view is had. The breezes sweeping constantly through the



ANNISTON INN—GRAND STAIRCASE.

wide arches and the fluttering curtains make the Inn a most tempting summer resort, and it is arranged to be kept warm and cozy in winter, so that whenever a traveler finds shelter beneath its roof he can be comfortable and happy.

## NOTES SUMMARY

### ANNISTON

- Has two daily newspapers.
- Has a population of over 10,000.
- Has two stores that deal in hardware only.
- Has 30,000 acres of the best coal in the State.
- Has a fine agricultural country surrounding it.
- Has great inducements to offer to new enterprises.
- Has all kinds of timber within convenient distance.
- Has profitable and safe investments for the capitalist.
- Has two systems of electric light, gas, and street cars.
- Has 75,000 acres of red and brown hematite iron ores.
- Has many buildings noted for their architectural beauty.
- Has doubled its population within the last twelve months.
- Has two railroads owned and operated by its own citizens.
- The largest cotton mill in the State is said to be in Anniston.
- In another six months will have the free delivery mail system.

Is building an electric street car line to be run by electric motors.

Has a splendid steel Bloomary, that will give rise to many smaller industries.

Has room and occupation for thousands of laborers, skilled mechanics and artisans.

Has an excellent system of railway connections with all parts of the United States.

Anniston this year has shipped the product of its cotton mill to Shanghai, China.

Has three banks, but there is a splendid opening here for another with business enough for all.

Has two coke furnaces nearly completed, which will produce 2,000,000 pounds of iron per annum.

Has one wholesale grocery and commission house, whose business will aggregate nearly \$1,000,000 this year.

Has never had a "boom." Its growth has been solid and steady, free from inflation, but wonderfully rapid.

The "Inn" is the wonder and admiration of visitors. It is one of the most complete and perfect hotels in America.

The car axles made in Anniston of Anniston iron will bend double when cold without showing a crack or a flaw.

Is building houses almost without number. They are going up everywhere, and yet the demand exceeds the supply.

There are already more than a dozen furnaces in the Anniston iron district, and a number of others are under construction.

Is building the largest iron pipe works in the world, to employ 900 hands, and to turn out 200 tons of gas and water pipe a day.

The immense 90-inch Morse cotton compress, with its great warehouses, is aiding in making this a leading cotton market. It is estimated that the receipts here during the coming season will be at least 40,000 to 50,000 bales, and possibly 60,000 bales.

There are profitable openings in Anniston for every line of industry and trade, including rolling mills, machine shops, boiler works, foundries, furnaces, cotton mills, woolen mills, furniture factories, spoke and handle factories, wire nail factories, sash and door factories, sawmills, fertilizer factories, wholesale dry goods, grocery and hardware houses, etc.

The furnaces, car works, pipe works, etc., and other new enterprises now under construction, and all of which will be completed in a few months, will require 4,000 new workmen, thus adding 12,000 or more to the population of the town. These concerns will turn out about \$200,000 worth of work a week. This will all go into circulation in Anniston.

## CONCLUSION

The conclusion of this sketch of the "Model City" of the South cannot be more appropriately made than in quoting the words of its founder, Samuel Noble, Esq., at the Kelley banquet :

" All that has been done has been carefully considered, and for a purpose, not to make a speculative town ; not to boom real estate, for that will take care of itself ; not to unload on the ignorant and unsuspecting, and pocket other people's money, leaving them with exhausted resources to create an industrial community as best they can. With us it means the creation of new industries and the sustaining of the old, and making all prosperous and profitable alike. It means for all time to come, an unlimited supply of fuels and ores for four large iron furnaces in and tributary to Anniston. It means placing in the most favored position the large coke furnaces that are now building. It means cheap iron and fuel for the largest and most complete pipe foundry in America, now in course of construction. It means the command of the finest timber in the world for car works, and cheap iron, cheap steel works and cotton factory. It means cheap transportation and easy access to all parts of our common country, for the products of our industry, and the return of all commodities in exchange. It means a careful and prudent investment of capital that will yield a profitable return, and build and sustain every mercantile and business interest, add to the wealth of our State and community, and open up new markets to our merchants. It means the addition of 4,000 workmen to our population within the next fifteen months, and an addition of 20,000 more to our population. It means the creation of a home market for our agriculturists, and with our diversified manufactures rendering diversified farming not only possible but profitable. It means the increase of wealth and purchasing power of all our people—farmers and artisans alike—and their ability to command what every man from youth up dreams and struggles to acquire, the greatest amount of the necessities, the comforts and the luxuries of life. Thus, as far as possible, has the future of Anniston been secured, and it seems that nothing has been unthought of or left undone. Its great industries located ; its means of transportation provided ; no niggard hand has cramped its new enterprise for space, but every acre that will be needed for generations to come, even under the greatest favorable development, has been given them. All this has been done, not by the expenditure of hundreds of thousands but by many millions of dollars. It has been done without the issue of a bond or mortgage, a note or a single evidence of debt, relieving all our enterprises of all fixed charges either in times of prosperity or depression. It has been done judiciously and to make profitable the use of nature's capital in the great mineral resources with which she has surrounded us."

## ANNISTON'S

### Representative Business Men, Identified with the City's History and Growth.

#### *Land Company.*

THE ANNISTON CITY LAND COMPANY.—In every city there are companies whose long connection with business pursuits, whose pre-eminence in all matters of public enterprise, and whose record for unflinching integrity and energy make them objects of special note. There are few men or firms in Anniston whose long continuance in real estate matters has made them as good judges as the gentlemen at the head of the Anniston City Land Company. The Company offers for sale 2,700 acres of the finest residence and business property in all parts of the city. This Company invites correspondence from those desiring to purchase lots for homes or for investment. This corporation, which has contributed much to the welfare of Anniston, and which is now in a position to do more than ever before, has a capital stock of \$3,000,000 paid up. To this Company belong the famous Anniston Inn and grounds, the water works, the electric light plant, and upward of a thousand beautiful cottages. Col. John M. McKleroy, Esq., is the esteemed President. He is a native of Eufrata, Alabama. He is a Mason and Knight of Honor, and a member of the A. O. U. W. His chosen profession is that of a lawyer, though he does not generally practice. He was educated at Howard College, Marion, Alabama, where he graduated in 1860. Colonel

McKleroy served during the war, and was severely wounded near Fayetteville, North Carolina. D. T. Parker, Esq., Treasurer, is a native of Munroe County, Alabama. He has been a remarkably successful business man.

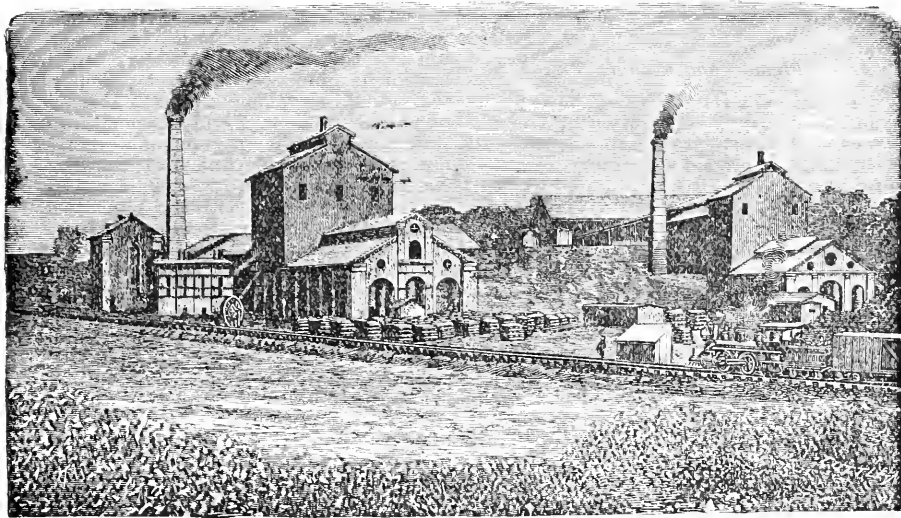
The prompt action, sound judgment and decision of character of the officers of this Company, together with their large acquaintance, render this Company a most desirable one with which to assume business relations, conducting, as it does, all its negotiations in a prompt, thorough and satisfactory manner.

#### *Iron Company.*

WOODSTOCK IRON COMPANY.—The great importance of Anniston as a manufacturing center is now recognized, and each succeeding year will witness the building of new industries and the establishment of new plants. That this development will continue is in the very nature of things evident, for in the fields adjacent the city is inexhaustible mineral wealth, which is so located as to be advantageously utilized. The pioneer industry in this development, and the first to see and appreciate the Anniston district, was the Woodstock Iron Company.

The Company was organized in 1872, and their first furnace "blown in" April, 1873, just fifteen years ago. The original capital was \$140,000. A decade





WOODSTOCK FURNACES.

and a half has passed, and what is the status of the Company to-day? It now has four furnaces, employs 2,000 men, produces 20,000 tons of car-wheel iron, yields 100,000 tons of best Cahaba coke, owns 60,000 acres of mineral and timber lands, has built and owns hundreds of houses for its operatives, possesses property to the value of \$3,000,000, and has a reputation for its product second to none in the United States. The remarkable success of the corporation is more than a verification of the wisdom of its establishment.

The chief product of the Woodstock Company is standard car-wheel iron. Great care is taken in its manufacture. The ore is thoroughly cleansed of dirt, then calcined, by expelling all moisture, and lastly screened. It is then crushed and placed in the furnace. The result is a product low in phosphorus and an iron not surpassed in strength by any made in America. Its reputation is great and wide-spread, for shipments are made North, East, West, to the Territories and Canada, in fact, everywhere car wheels are made. It is used also for castings requiring great strength, used by rolling mills for making sheet-iron, and used largely in the manufacture of cotton ties. The Woodstock iron brings the highest price and is always in demand. A decided advantage possessed

by this Company is the fact that they own coal fields, and make all their own coke from Cahaba coal, the finest coking coal in Alabama.

The officers of the Company are: Alfred L. Tyler, President, and Samuel Noble, Secretary and Treasurer, who are too well known to need any extended notice in these pages. Mr. Tyler is a man of remarkable characteristics, full of energy of purpose and intellectual force. He is noted for his executive ability and prompt and thorough business methods. He is from Connecticut.

Mr. Samuel Noble is an Englishman, coming from Cornwall. He is Vice President and General Manager of the Company, and is its leading working officer. It is under his immediate management that the great success of the Woodstock has been achieved. He is a business man of high order, energetic, discreet, and possesses a broad and plastic comprehension. Mr. Noble is public spirited, philanthropic and generous to an unusual degree. He founded and built Noble Institute, and many other acts of charity have been prompted by his benevolence. He is indispensable to Anniston, and has done more to make the city what it is than any other man. The officers have made this plant a lasting credit to Anniston and the State of Alabama, and proved to the world the

feasibility and superior advantages of iron manufacture at the South.

#### *Planing and Molding Mill.*

**FARRAR & HIGGINS.**—The spacious and well arranged premises of this extensive concern are equipped with all the latest improved machinery, operated by heavy steam power, lighted by electricity, and is run eighteen hours per day. A competent force of experienced hands is employed in the production of the superior work for which the establishment is widely noted. This firm was established in 1887, and since the start has done splendidly. It succeeded Mr. W. T. Farrar, and does an annual business of \$50,000. Messrs. Farrar & Higgins do every kind of planing and molding, having one of the best mills in the country for this purpose. They make a specialty of moldings, flooring, ceilings, jig-sawing, turning and housefurnishing material. They make to order packing boxes, wardrobes, clothespresses, and tables of all descriptions. They keep the greatest quantity and the finest selection of rough and dressed lumber always on hand.

Mr. J. C. Higgins is a native of Canada. He is an Odd Fellow, and was formerly engaged at Boston in planing-mill work. He attends to the mill department, whilst his partner, W. T. Farrar, of Manchester, England, attends to the contracting and building department outside. The latter is eminently suited to his position. Both gentlemen are men of the finest character and business ability, which accounts for the very large measure of success they have met with on all sides. They are full of indomitable energy, push and pull, and are the busiest men in Anniston to-day. They are rushed with business, and contemplate enlarging their plant. They have a branch mill at Talladega. Messrs. Farrar & Higgins are wide-awake, industrious men who enjoy the esteem of all.

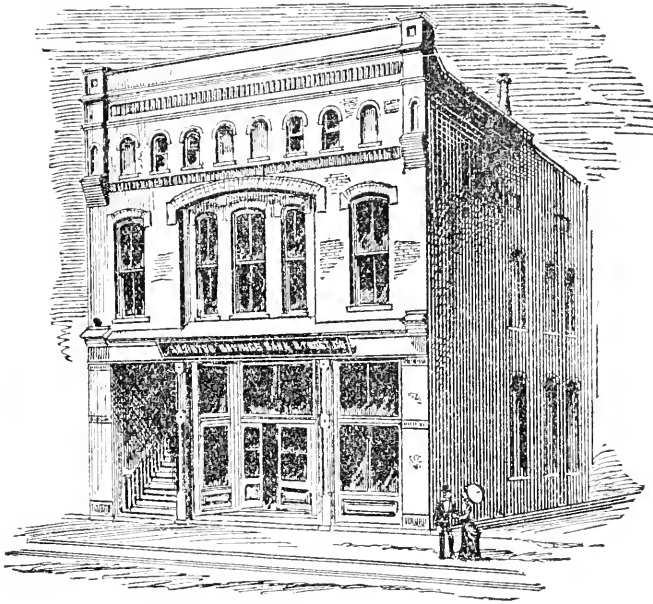
#### *Banking.*

**THE FIRST NATIONAL BANK.**—The financial policy of the Government as seen in the National Banking system is wise, safe and economical, and best subserves the business interests of the country. That it is an improvement on the old State banking system will be readily admitted. The governmental plan was the outgrowth of the war, and the effect of the demands of the business

world and a practical political economy. A history of the national system would be interesting, but would not be in keeping with the purpose of this work, which has for its object the discussion more of individual institutions than the abstract question. This leads us to make the statement that the only exponent of the national system in Anniston is the First National. The bank was chartered in 1883, and organized with a capital stock of \$100,000. The growth and prosperity of the bank has been *pari passu* with the growth and prosperity of the city, a great deal, indeed, to claim. As an evidence of its prosperity we have only to state that its individual deposits aggregate more than half a million dollars; is paying a semi-annual dividend of 4 per cent., and has accumulated a surplus and undivided profit of \$150,000. The First National transacts a general banking business, buys and sells exchange, makes collections for parties at a distance, and are thoroughly equipped for all the details of the work. The management is committed to a wise and economic policy, and the mention of the names of its officers is at once a guarantee of safety and solidity. The President is D. T. Parker, a man well known for his financial ability. He is an Alabamian, from Munroe County, and for many years was engaged in the cotton business at Mobile. O. E. Smith, the Cashier, is also a native of this State, born in Mobile, where for a long time he was actively engaged in mercantile pursuits. Of late years he was a wholesale grocery merchant at Selma. The directory comprises some of the most substantial men of the State, and, in a word, we may say that the First National is a credit alike to the city and to its excellent executive.

#### *Safe Deposit Company.*

**ANNISTON SAVINGS AND SAFE DEPOSIT COMPANY.**—In writing the brief history of a city the savings institutions are of so much importance to the public that we accord them prominent mention. They encourage those provident habits of saving the small sums which the young, as well as many older persons, have been in the habit of spending freely. A city should look upon its savings banks with pride, and encourage and foster them. The Anniston Savings and Safe Deposit Company was founded in April, 1887. It is located in a fine brick building, two stories in



height. It is central and convenient to the people. The capital stock is \$100,000—the value of each share being \$1.00, and is held in various quantities by every one in the city. They receive on deposit sums of money from one dollar and upward, and pay on the same a semi-annual interest, and return the principal and interest at such times as the depositors may demand. Small sums thus saved often accrue to a large amount, and when times of need come are found a blessing indeed. The Bank does a general banking business, also buys and sells securities, stocks and bonds. The history of this institution in the past has been such as to merit the approval of the citizens generally, and the ability and discretion of the officers is sure to conduct it on a safe basis in the future. Mr. John B. Rees, the President, is a native of Georgia. He is engaged in the real estate, stock and bond business in Anniston, in the well-known firm of Rees & Camfield. Mr. W. S. Larned, proprietor of the South Anniston Hardware Company, Vice President, and Mr. T. C. Stephens, Cashier, are both from the North. The officers are men of recognized ability, and known to conduct

business on a high plane of commercial honor and rectitude. We are glad to find space in this volume for all such enterprises that help to advance the interests of Anniston, and our readers will find that business transactions with the Anniston Savings Bank will prove pleasant and profitable.

#### *Real Estate.*

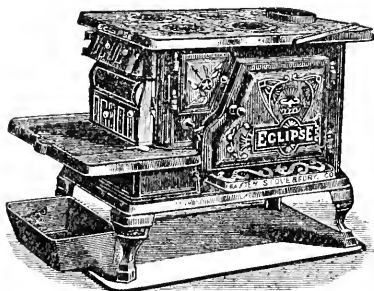
REES & CAMFIELD.—Among the successful firms of brokers here, Rees & Camfield occupy a prominent position. Established in 1887, both members of the firm bring to bear exceptional qualifications as regards experience, ability and influential connections. Their office is in the Savings Bank building, Noble street. Parties receive prompt and courteous attention, whether they apply in person or by letter. They offer for sale the richest of iron, coal and timber lands, well located for immediate development.

To outside capitalists contemplating investments in this section, we know no firm more qualified to meet public expectations, and secure remunerative investments. In city real estate and suburban property, also, Messrs. Rees &

Camfield offer splendid opportunities for investment. The firm negotiate loans on bond and mortgage. They are also leading brokers for the purchase and sale of stocks and bonds of all kinds on commission, and offer the best medium for the placing of local and State securities upon the market. The steady growth of their business is due to their prompt, honorable policy, and the facilities afforded to their customers. The prospects of Messrs. Rees & Camfield in the near future are of the most favorable character. The business was originally established in 1884, by Mr. Rees, and in 1887 Mr. Camfield was taken into partnership.

Mr. John B. Rees is a native of Georgia.

Major C. H. Camfield served the Confederacy in the late war. Previous to going into business here, was engaged in Atlanta, being Superintendent and General Manager of the Chattahoochee Brick Company, of that city. These gentlemen are esteemed in business and social circles, and are acknowledged leaders among the enterprising business men of Anniston.



*Stoves and Tinware.*

A. H. JONES.—An old and representative house in this branch of commercial activity is that of Mr. A. H. Jones, who, from the first establishment of his business, has enjoyed an enviable reputation.

Mr. Jones keeps on a large scale all kinds of furnished stoves and tinware of every description, while he does a large jobbing trade in all kinds of housefurnishing goods. A specialty is made of lamps.

The premises, a two-story brick structure, is fitted up with all the modern adjuncts of convenience and neatness, while the stock carried is large and well-selected.

Mr. Jones is a native of Calhoun County, Alabama, and has made himself and the business he so thoroughly understands essential to those with whom he has been dealing. This energetic gentleman has exhibited decided ability in the conduct of his enterprise as well as uniform courtesy and fair dealing to all parties, which is the cause of his standing so well in the community. His general reputation thoroughly entitles his house to be regarded as one of the representative firms of Anniston.

#### *Groceries.*

J. C. PERKINS & CO.—The merchants of Anniston are live, wide-awake, enterprising, and, as a class, no city in the State can boast of better business men. Their places of business indicate thrift, and almost without exception are models of neatness and good order.

Among grocery stores here a leading and representative one is J. C. Perkins & Co., Noble street.

This firm was established in 1887, and occupies the first or ground floor of a handsome three-story brick building on Noble, between Tenth and Eleventh streets. The storeroom is supplied with a full line of choice family and fancy groceries, embracing in part, sugar, coffees, teas, syrup, flour, hams, meal, canned goods, salt, dried and smoked meat, salt fish, and many table delicacies and luxuries, both domestic and imported. Their goods are fresh and pure, and sold on a very small margin of profits. Since establishment the firm has enjoyed a liberal trade, and the prompt and reliable methods have won for them many friends and patrons.

Mr. J. C. Perkins, the senior member, and manager, is a New Yorker, and is a successful business man. He stands high in commercial circles, and is very popular.

#### *Merchandise.*

CATER-HENDERSON MERCANTILE COMPANY.—The grocery business is the most vital of all mercantile pursuits. It is of prime importance and should come first in a review of this kind, devoted to any exhibit of the mercantile and manufacturing interests of the State. Prominent here, and among the leading companies engaged in this special line of business is the Cater-Henderson Mercantile Company. This enterprise was established a little over a

year ago, and from its inception it has met with a liberal patronage and encouragement from the citizens and surrounding country.

The firm occupies a handsome two-story brick structure. The store is stocked with a fine assortment of fancy and staple groceries, embracing everything in the way of edibles, fine groceries, provisions, etc. The prices are as low as the lowest, and are sold upon an extremely small margin of profit. They have a large retail patronage, and number among their customers some of the best families in this city. They are also wholesale dealers, and ship goods through a wide scope of country. Their goods are always fresh, pure, and can be found as represented.

Mr. G. E. Cater, the senior member of the firm, is a native of Alabama. He is an industrious, energetic and wide-awake business man.

Mr. O. Z. Henderson is also an Alabamian, and regarded as possessing superior business ability.

The firm, as constituted, is a credit alike to its proprietors and the business community.

#### *Groceries.*

WHETSTONE & CO.—This ably-conducted and well-stocked store was established in 1884, and has succeeded, owing to the choice variety and high grade of the goods carried, and the low prices at which they are sold.

The premises occupied consist of a two-story brick building. Here may be found a varied and comprehensive assortment of the finest foreign and domestic groceries, fruits and produce, teas, coffees, spices, canned goods, provisions, cigars, tobaccos, etc., and all goods which are to be obtained here are guaranteed of unrivaled quality, and may be purchased at the lowest market prices.

Whetstone & Co. are special agents for perfect pastry patent flour, which is too well known and popular to need further mention of its excellent qualities. The permanent trade of this house is widely extended in and around the city, and is both liberal and substantial in its character.

Mr. T. F. Whetstone is a native of Autauga county, Alabama.

This house thoroughly deserves all the success it has attained, being known as an honorable and fair one, and one which promptly attends to all orders.

#### *Furniture, Coffins, Etc.*

CAMPBELL, PHILLIPS & CO.—Among the foremost establishments in its important branch of trade should be mentioned the house of Campbell, Phillips & Co., wholesale and retail dealers in furniture and coffins. They have been established five years. The premises are spacious and well arranged, every requisite facility being at hand for the advantageous conduct of a first-class business. These gentlemen have a splendid business in and out of Anniston, and all through the State. They keep a large and varied stock of furniture, embracing all the finest designs and most fashionable styles. The dimensions of the store are 30 x 120 feet, is of brick, and two stories. In this house everything pertaining to modern undertaking is executed in the highest degree of general excellence, and the large and liberal patronage received demonstrates clearly the popularity of the house in the community.

Mr. R. C. Campbell is a native of Tennessee, and came to Anniston from Union, that State. He is thoroughly skilled in his dual profession and fully deserves the success that his energy and enterprise have achieved.

Mr. J. W. Phillips is an Alabamian, and Mr. T. B. Saulpaw is from East Tennessee. Both are young men of fine business ability and enjoy the esteem and confidence of the community.

They have a branch house in Gadsden.

#### *Hardware, Glassware, Etc.*

GEO. P. CASON.—A rapidly developing and intelligently conducted enterprise is that of Mr. George P. Cason, which was established in 1887. This reliable and prominent house has taken a leading part in the growth of Anniston, and its trade is a large item in the aggregate of business transacted here. The proprietor occupies a conveniently located and well-fitted-up store, 13 x 116 feet in dimensions, and conveniently arranged for business purposes. He carries a well-selected and comprehensive stock, comprising stoves of every description, every kind of tin and glassware, and all articles in this line necessary to the household. There can be found various styles of lamps and lamp fixtures, roofing, guttering, cornice work, etc. All general repairing is done here on quickest notice. Prices are so low as to make it

to one's advantage to deal with this firm, and full satisfaction is guaranteed to customers.

Mr. Geo. P. Cason, a native of Georgia, Elbert County, is a business man of untiring energy and unquestioned worth, and the fullest confidence in all his dealings is uniformly shown. He stands in high esteem; is a member of the Knights of Pythias.

Mr. Cason has always been engaged in this business and has made a study of every detail of it. There is not a retail store in Anniston that can command a larger patronage, and it is all due to the skill and management of the proprietor.

#### *Livery, Feed and Sale Stable.*

W. D. BUSH.—This is the largest and most complete establishment of its kind in Anniston. The business was originally called the "Parker House Stables." Mr. Bush bought out Mr. Alderhold in the spring of 1887, and his reliable methods and fair dealings have made this enterprise a pronounced and continuous success. The building occupied is centrally located, and consists of a series of buildings, the principal one being a large brick, equipped with all modern conveniences and facilities. A large number of handsome carriages and buggies are kept for hire, and a number of fine riding and driving horses are provided for pleasure or business purposes, the turnouts being as stylish as those of any city in the State. Horses are boarded at reasonable rates, and careful attendance is always given to stock entrusted to his care. Many men are employed, and the most attentive care is given to all patrons.

Mr. W. D. Bush is a native of Franklin County, Georgia. He is a man of extended business experience, and is generally esteemed as among the foremost and most deservedly successful business men of the city.

#### *Pipe Works.*

ANNISTON PIPE WORKS.—These works are among the latest and largest accessions to the long list of Anniston's industries. They were established in 1887, and is the largest plant of the kind in America, having a daily capacity of 200 tons of finished pipe, ranging in size from three to forty-eight inches. The works, including the yards, cover an area of twenty acres. A force of 350 men is employed in this mammoth establishment. These works adjoin the

two new furnaces of the Woodstock Iron Company, each of which has a capacity of 120 tons per day, almost the entire output of which the pipe works will consume. The two engines have an aggregate capacity of 200-horse power. There are six cupolas in the pipe foundry. These extensive works are supplied with fuel (it will be of interest to many to know) from Blocton, Bibb County, in the Cahaba basin.

William Spencer, a native of Pennsylvania, is the president. He was educated in Pennsylvania, having lived there until quite recently.

R. F. Carter, also a Pennsylvanian, is superintendent. He has of late been connected with the Cleveland Pipe Works.

S. H. Smith, a native of Alabama, is secretary.

The above are men of splendid character and sterling qualities, and Anniston cannot but rejoice in getting such men interested in her welfare, being, as they are, men well calculated to materially aid and increase the general prosperity of the city.

#### *Real Estate.*

A. R. NININGER.—Success to a very large extent in any branch of business depends to a great degree upon intelligent proficiency, which involves a thoroughly practical knowledge of and attention to details. Combining these characteristics in an eminent degree, and transacting an extensive business, the annual aggregate of which is a significant item in the sum total of real estate sales, the firm which is the subject of this sketch must be accorded a place upon these pages equally prominent to that which it holds in the business circles of Anniston.

Mr. A. R. Nininger has a handsomely appointed office in the new Constantine Building. While being a general real estate dealer he pays particular attention to investments for non-residents, either in outright purchases of realty or in mortgages. He has resided in Anniston nearly two years, and in that time has become thoroughly informed regarding values, and his opinion and judgment would prove advantageous to all prospectors. In addition to having a long list of valuable city and suburban property, he has bargains to offer in coal, iron and timber lands.

Mr. Nininger was formerly of St. Paul, Minnesota, and more recently of Lowndes County, this State. He is considered in

business circles a man of worth and influence and one who has rendered valuable services to Anniston.

#### *General Merchandise.*

**McJUNKINS & CO.**—A noteworthy mercantile establishment is that of Messrs. McJunkins & Co., on Noble street, corner of Thirteenth. The firm has been established five years, and has met with a liberal patronage. They deal in staple and fancy groceries, country produce, hay, corn, oats, bran, lard, bacon, flour, syrup and a general line of heavy groceries and feed products. They solicit consignments of fruits and vegetables in season, and make prompt remittances of all sales. In addition to the groceries they also carry a select stock of boots and shoes, etc., and are prepared to offer inducements in all these goods. The store is a handsome one, and is stocked with the choicest and finest of goods.

Mr. McJunkins is a native of Florida, and has resided in Anniston about five years. He is popular and highly esteemed in commercial circles.

#### *School.*

**NOBLE INSTITUTE.**—This school for young ladies was beautifully fitted up and entirely built by Samuel Noble, Esq., a gentleman noted for his benevolence and public spirit. The object of this school is to furnish facilities for the higher education of girls, superior to the average course of instruction afforded by common schools. This object has been fully realized so far in the progress and development of the institution. The curriculum embraces all the requisites of a substantial training in literature, science, languages and mathematics, together with the advantages of a liberal culture in music and art.

Miss E. V. Bristow, a teacher of wide experience, is the principal of the Institute, and it goes without saying, that a teacher so talented and so favorably known cannot help but make this school a success. In music the finest advantages are offered, as eminent and thorough teachers are employed. The department of drawing and painting is also under the care of an accomplished teacher. There are sixty-one pupils now in the school. There will be a large boarding department, fully equipped in every detail, fitted up expressly for the comfort

and convenience of the school. The Institute sent forth its first graduating class this year. The school is beautifully located, and the house is supplied with all the modern conveniences. The course is full and thorough, the government that of a Christian family, and in all its work it cannot fail to give satisfaction to its patrons.



#### *Jeweler and Optician.*

**DOERING & ROBINSON.**—A representative mercantile house of this city, and one of the oldest established houses in the jewelry line, is Messrs. Doering & Robinson. This house was founded January, 1884, and its prosperous career is indicative of an able and popular management. The premises consist of a fine two-story brick building, located in the best business block in town, namely, the Constantine Building, on the east side of Noble street. They make a specialty of the finest lines of diamonds, watches, clocks, jewelry, silverware and optical goods, keeping all the best makes of spectacles, eye-glasses, etc., of every description. The commodious and well-arranged salesroom is neatly fitted up, and the stock displayed is large, comprehensive and of the best.

Mr. M. F. Doering is a native of West Prussia, Germany. He belongs to the Jewelers' League of New York. Coming from England he was engaged for several years at Tiffany's, New York, as watch-maker.

Mr. R. H. Robinson, his partner, is a native of Alabama. He is a first-class

engraver, and is an expert manufacturing jeweler.

The patronage of these gentlemen represents the high-class custom of the vicinity. They are both men of excellent standing and are popular with all in the community.

#### *Builders' Supplies.*

THOS. S. FORBES, Manager.—In the field of industrial enterprise there are few establishments in Anniston which can lay claim to more general recognition than that of the Builders' Supplies Company. The enterprise was inaugurated in 1887, being a branch of the main company at Birmingham, and in the rapid growth of this flourishing city it is taking a prominent and active part. This Company occupies a building and yards on Glen Addie street.

Mr. Thos. S. Forbes is the manager of the establishment. He has on hand at all times an immense stock of sash, blinds, doors and everything in the line of builders' materials.

The stock is a very large and complete one, and embraces sand, lime, cement, plaster of paris, AA tarred felt, three-ply ready roofing, building paper, Choccolocco oil, pressed brick, mica roofing, etc.

Mr. Forbes brings to bear long practical experience in business, and with such perfected facilities for carrying on this enterprise, he will soon develop the largest trade in this line in the State. Those dealing with this company can rely on securing advantages not readily duplicated elsewhere, with prices suited to the wants of all.

#### *Druggists.*

C. H. McPHARLANE & CO.—Our pen sketches of Anniston's mercantile enterprises would not be complete without mention of the recently established firm of Messrs. C. H. McPharlane & Co. This firm opened their doors to the public in April of the present year, and are meeting with substantial encouragement from the people. The premises occupied are located on Tenth, between Gurnee and Moore streets. The building is a two-story brick structure, and well adapted for the purposes of conducting a retail drug trade. Their stock embraces a complete line of drugs, chemicals, druggists' sundries, toilet articles, in fact, all things usually found in a first-class drug store may here be purchased.

A competent pharmacist is in charge of the prescription department, and special attention is given to the filling of physicians' prescriptions. Their stock of goods is fresh, and selected with special care and pains, and it is the determination of the proprietors to keep on hand nothing but the purest and best goods, no adulteration ever being allowed in this establishment.

Mr. C. H. McPharlane is a recent accession to the business men of Anniston, and comes from Georgia. He lived for a number of years at LaGrange, in that State, where he was successfully engaged in merchandising. Since his short stay here he has made many friends, and has already obtained a good list of customers. His establishment should receive, as it deserves, the patronage of the people of Anniston.

#### *Furnishing Goods.*

ANNISTON BARGAIN STORE.—A careful review of the business interests of Anniston develops the existence of a class of houses in every respect prepared to compete in the several lines they represent with the rival establishments of other and larger cities. Such is the "The Anniston Bargain Store." With two large establishments on Tenth street, this firm carries a complete and select stock of goods, and, in doing a strictly cash business, they are enabled to sell cheaper than any other firm South. "The Anniston Bargain House" is one of the most notable features of Tenth street, in an eligibly located two-story brick building. There can be found the most varied and complete line of gents' furnishings, hats, caps, boots, shoes, including the best ready-made clothing in the market. Here may also be found the latest styles in millinery, laces, ribbons, and all notions and fancy goods to be desired, or that taste, judgment and experience could suggest. Stoves, tinware and crockery to suit all can be had here at popular prices, and customers have the satisfaction of knowing that they receive full value for their money.

This enterprising firm has also a well appointed furniture store on Tenth street, where every description of furniture, from a two-dollar cradle to the finest drawingroom suites, can be had. Parlor, chamber, drawingroom suites, or single pieces of any description, and diningroom, kitchen, office and library furniture are supplied by this house.



Mr. R. H. Cobb, the manager for the firm, is a native of Georgia. He has won a place as leader in the social and commercial circles of Anniston, being esteemed and respected by all who know him.

#### *Druggist.*

E. E. ELAM.—On June 1, 1886, E. E. Elam established himself in the drug and pharmacy business at his present desirable location on Noble street. The store comprises two stories, is brick, and is admirably arranged for a fine display of the stock. Here may be found a large and complete assortment of pure and fresh drugs and chemicals, fancy and toilet articles, paints, oils, window glass and druggists' sundries of all kinds, which are guaranteed to be of the best quality, and are to be bought at fair prices.

Mr. Elam is thoroughly skilled in the accurate and careful compounding of physicians' prescriptions and family recipes, giving his personal supervision to the duties of this department.

This enterprising gentleman is a native of Murfreesboro, Tennessee. He is a member of the College Fraternity—"Kappa Alpha." Since starting business he has met with unquestioned success, which he thoroughly deserves, being well-known as a man of fine character and business capacity, and has become identified with the most prominent and respected business men.

#### *Architects.*

CHISOLM & GREEN, Birmingham and Anniston.—Among the professions there is none more necessary to the growth of a city than architecture. In all countries and at all times it has been a most laudable one, and is regarded with marked favor by the citizens of Anniston, who have shown such commendable ambition to secure the erection of beautiful and costly buildings. That this is the case is fully demonstrated by the pronounced success of Chisolm & Green, both of whom are favorably known. At their office on Noble street, they are prepared to furnish plans and specifications for every description of building, including city and country residences, stores, warehouses, mills, factories, churches, schools, courthouses, jails, etc. Their estimates and computations are correct, and they are careful not to exceed the limit of expense set by the owners. In the superintendence of construction they

exercise scrupulous care to secure honest and skillful work, and have erected some of the most substantial buildings in the North and West.

B. G. Chisolm is a native of Orangeburg, South Carolina, was educated at Union College, Schenectady, New York, and has practiced his profession in Aspen, Colorado, also Galveston, Texas, and in all these cities has achieved marked success and an enviable reputation.

Mr. Lowsdale Green is a native of Cincinnati, and a graduate of the Massachusetts Institute of Technology. He practiced for some time in Cincinnati, and was the designer of the Hamilton County Morgue, the most complete institution of its kind in the world.

In connection with their business they have charge of the Anniston City Land Company's best work, the City Hall, Public School, Union Depot, Constantine Building, those pretty dwellings at the new furnaces, Col. McKleroy's residence, and many others.

Since these gentlemen established their business in Anniston in 1887, they have been remarkably successful, being eminently qualified by education, judgment, taste and long experience, to be leaders in their chosen profession, as their works will show.

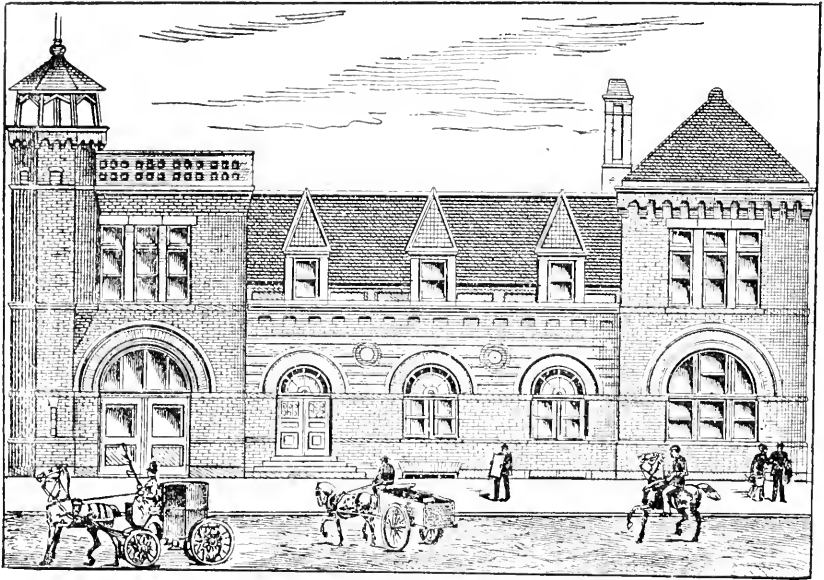
#### *Bookseller and Stationer.*

V. S. THOMPSON.—Among the conspicuous and firmly-established houses which form the basis of the commercial wealth and importance of this prosperous trade center, should be mentioned that of V. S. Thompson, bookseller and stationer. This house was founded in 1886. He has maintained a fine city trade. The premises consist of a two-story brick structure.

Mr. Thompson keeps a large supply of stationery and blank books of every description, as well as school and other books, all that is sold in the house being of fine quality. In addition he has a large printing office, with a \$5,000 outfit, where all kinds of job work, fancy and ornamental printing, are executed in the best style and at lowest prices.

He was born in Randolph County, Georgia, and is a man of excellent standing, being popular with all with whom he is brought in contact.

We can assure the readers of this history that they can form business relations with no similar establishment that can offer a better class of goods.



NEW COTTON FACTORY

*Hats and Shoes.*

THE MODEL CITY HAT AND SHOE STORE, Bailey & Ansley, Proprietors.—The hat and shoe establishment of Bailey & Ansley was established in March, 1887. Their store, well known as the "Model City Hat and Shoe Store," is in that fine four-story brick building—the Constantine Block. The Constantine building is the finest in Anniston, being new, and therefore possessing every modern convenience, having a perfect system of gas and water. The goods handled by Messrs. Bailey & Ansley comprise the productions of the best known manufacturers in the country, and are warranted to be as represented in every particular and moderate in price. The store is fully stocked with a multifarious assortment of machine and hand-sewed boots, shoes, slippers, etc., for men's, women's, misses' and children's wear, besides hats and caps of every variety.

Messrs. Bailey & Ansley are both natives of Cuthbert, Randolph County, Southwest Georgia. They are practically experienced business men, and are indefatigable in their efforts to please all classes of patrons, and are fully deserving of the large measure of success which they have achieved.

*Bloomary.*

THE ANNISTON BLOOMARY (Incorporated), Manufacturers of Charcoal Blooms.—The celebrated Anniston Bloomary was established in 1887, and has met with marked success and an enlarged sphere of usefulness. It was duly incorporated with C. C. McCarthey as President; M. L. Morrison Vice President; J. L. Morrison, Jr., Secretary, and Asbury Hull Treasurer. The works comprise the best machinery and every equipment necessary for the extensive business. There are five double furnaces and one heating furnace for making iron into bloom shape. This is one of the best equipped and largest bloomaries in the South, their output being from thirty-five to forty tons of blooms per day. Upwards of seventy-five hands are constantly employed in the various departments, and the product has obtained proportions of the greatest magnitude.

The blooms manufactured here find a ready market in New York and all the Eastern States as well as throughout the South. They make a specialty of blooms for boiler plates. In a short time this company has achieved a wide reputation for the superior quality

of its work. Mr. C. C. McCartney is a native of New York, was formerly engaged in the iron business in Pennsylvania, but previous to coming to Anniston he was in the drug business in Knoxville, Tennessee. He is a gentleman of fine executive ability, and his long and valuable experience is of sufficient warranty for the great success and rapid expanse of this industry.

Messrs. M. L. and J. L. Morrison are both natives of Tennessee. They have had extended business experience, and are eminently fitted for the position they hold in this company.

Mr. Asbury Hull is a native of Savannah, Georgia. He is a gentleman of fine business qualifications, and looked upon in financial circles as eminently trustworthy. The officers of this company may well be proud of the able and enterprising policy which has achieved such a solid success, and as in the past, so in the future, will be found in the van as regards excellence and adaptability of product to purposes required.

#### *Dentistry.*

BROWN & YOUNG, Dentists, over Wikle's Drug Store.—The humanizing influences of Christianity are shown in a more marked degree in the medical and surgical service than in any other way. Take, for instance, the practice of dentistry. The wonderful studies that have led the practitioner from the barbarous pinchers of olden times to the delicate instruments which in these days make the pain of teeth extraction the exception rather than the rule, cover a world of improvements. Anniston has reason to be proud of her representatives of this profession. The subjects of the present sketch, Messrs. H. F. Brown and R. C. Young, stand at the head in the profession of dentistry. They have always been careful students, and the result is seen in the skilled and perfect work performed by them in the various departments of dentistry. They also deal in dental supplies of every description, and their office and dental rooms, above Wikle's drug store, are well appointed and fitted up with all the conveniences necessary to the business. The instruments, artificial teeth, and appliances kept on hand, are the productions of the most celebrated manufacturers in the country.

Dr. W. F. Brown is a native of Marion County, South Carolina. He is a graduate of the Baltimore College of Dental

Surgery. Dr. R. C. Young is a native of Kershaw County, South Carolina, and is a graduate of the Philadelphia College of Dental Surgery, having graduated in the class of 1876. During the years of general practice these gentlemen have secured a large and permanent patronage. The work of the firm is always satisfactory, as they are perfectly conversant with every detail of their profession and practically experienced.

#### *Foundry.*

ANNISTON FOUNDRY, Architectural Iron Work, Engine, Furnace and Car Castings, General Machinery Work, Grates, Sash Weights, Etc. Patterns Made to Order.—These works were established here in 1883, moving that year from Cartersville, Georgia. Since then the business has increased in a steady way, and now fifty to sixty hands are employed. Mr. H. Stevenson is the successor to Messrs. Murray & Stevenson. The foundry uses ten tons of iron per day, using mostly the celebrated Woodstock product. They make all kinds of architectural iron work, engine, furnace and car-castings, general machinery work, grates, sash weights, etc. Patterns are made to order. The output per annum is 75,000 tons of finished iron. A fine line of stationary engines is made in sizes from 15 to 50-horse power. The foundry receives the greatest number of orders from all sections, and make small and large castings. They furnish castings, blast-pipes, and all other necessities for manufacturers.

Mr. Stevenson is a native of Scotland. He is a gentleman well known in this region for his fine character, and stands well in the community. His enterprise is a credit to him, and he should continue to receive the full patronage that he so fully deserves.

#### *Hotel.*

ANNISTON TAVERN, W. F. Edmondson, Proprietor.—This is a pleasantly located and attractive hotel, and its good name has extended throughout the State. It is conveniently located half block from the East Tennessee, Virginia & Georgia Depot, and is a modern, substantial brick structure, four stories in height. The bedrooms, sixty in number, are large, airy and neatly furnished, and all the appointments of the Tavern are first-class. Special attention is given to traveling men and their every want sup-

plied. The tables are bountifully furnished with every delicacy and substantial the market affords, and the attendance is courteous and obliging. The seating capacity of the large diningroom is from seventy-five to one hundred and fifty guests. The hotel was originally known as the Parker House, and was established in 1884. In January of the present year Mr. W. T. Edmondson bought the property and changed the name to the Anniston Tavern. He has raised the standard and added to an already good reputation since assuming the proprietorship. Mr. Edmondson was formerly a New York traveling salesman, representing the great safe house of Aaron Clallin & Co. of that city. He is a Georgian, a native of Oglethorpe County, and has resided in this State twelve years. In that period, however, he has demonstrated his ability as a landlord and capable business man. He possesses all the characteristics which make up the successful and popular host, and has rendered the Tavern a most desirable, comfortable and home-like hostelry.

#### *Painting, Etc.*

**DONAHUE & SNELLING.**—The business of the painter and wall paper-hanger is one requiring skill and good judgment, and in this city there is probably no one better known, or better qualified and capable of doing all kinds of house and sign painting, ornamental painting of all kinds, graining, gilding, kalsomining and hard wood finishing, paper hanging, etc., than the firm of Donahue & Snelling. They have been established since 1887. The firm is admirably located on Eleventh street, near Noble, in a substantial brick building. They carry a large stock of painters' supplies, and everything to be desired in this line. Messrs. Donahue & Snelling furnish estimates for city and country work, and the work executed is guaranteed to be thoroughly standard in every particular. Several experienced hands are employed who attend to painting, and also to all styles of interior decoration and ornamental painting. This firm has enjoyed an enviable reputation for unexcelled and skillful work in the various branches of their enterprise, and all labor is performed at reasonable charges and in a prompt and painstaking manner.

Mr. Donahue is a native of Savannah, Georgia. He is a man of wide and comprehensive knowledge of his business,

having been engaged in it twelve years. Mr. Snelling is a native of Augusta, Georgia. He is a member in high standing of the Knights of Labor. Both members of the firm well deserve the success they have attained.

#### *Dry Goods, Notions, Etc.*

**GEO. P. & E. H. SIMPSON.**—The dry goods and general furnishing goods business has a good representative in the house of Geo. P. & E. H. Simpson. They have conducted their enterprise at the above place, having developed substantial patronage. The store consists of a brick structure, two stories. Every convenience is supplied for the comfort of patrons, and the stock of merchandise handled, having been selected with care, cannot fail to give satisfaction. This firm deals in dry goods, notions, millinery, carpets, rugs, hats, shoes, etc. They guarantee everything handled to be as represented and purchasable at the lowest prices.

Both gentlemen are natives of Georgia. They are business men of tact, judgment and enterprise.

#### *Clothing, Etc.*

**ULLMAN BROS.**—A popular business firm is the Ullman Bros., dealers in clothing, dry goods, millinery, shoes, hats, and carpets. The house was established under the present managers in 1884. The store is conceded, by general consent, to be one of the largest in the city, being 90 feet square and two-stories high. In the salesroom is shown to the best advantage one of the finest assortment of goods to be seen in Anniston. A corps of experienced clerks is employed in the several departments, and the millinery work turned out is the most stylish made. The New York office of this firm is at Nos. 657 and 659 Broadway, while they have a branch house at Talladega, Alabama, where they have a large trade. The gentlemen composing this firm are three brothers.

Mr. L. Ullman, senior, is a native of South Europe. He has been engaged in business with his two brothers for eighteen years.

Mr. S. Ullman is a director of the Bank of Anniston.

Mr. S. Ullman, junior, attends to the Talladega house, while his brother, L. Ullman, senior, superintends the Anniston house.

*Dry Goods, Etc.*

JOHN W. COLEMAN has been engaged in the dry goods business in this city since 1883, and has gained for himself an enviable reputation throughout the county, on account of his honesty and fair dealings with the people. At this popular place of business there can be found everything that is calculated to suit the tastes of people in general and at prices that cannot be obtained at any other establishment of the kind in the South.

Mr. Coleman was born in Pickens County, Alabama, and represents the true type of the genial Southern gentleman. He will take pleasure in showing people his goods and feels satisfied that after examination they will be convinced that it is to their interest to purchase something in his line. One need not go farther than this place to supply themselves with the best quality of hats, boots, shoes, fancy goods and groceries, tobacco and cigars of every description. His place of business, on Tenth street, is conducted in a handsome brick building and affords every facility for a speedy conduct of his business.

*Fire Brick and Clay.*

CHARLES TAYLOR & SONS, Manufacturers of In-wall Hearths and Boshes for Blast Furnaces, Etc.—The growth and development of all cities is largely due to the complete development of all its resources. Anniston, one of the most promising cities of the State, must indisputably take rank as one of the centers of trade and manufacture, located as she so favorably is in a rich belt of country and with railroads radiating to all parts of the State. It is only by reviewing each individual enterprise that a just conception of the various classes of manufacturing can be properly realized. The Anniston Fire Brick and Clay Manufacturing Co., established here in 1887 by Chas. Taylor & Sons, has succeeded. Mr. Taylor transplanted his brick plant from Cincinnati, and he now turns out per month no less than 300,000 of the finest fire bricks. This enterprising firm manufactures everything included in fire brick suitable for iron works and general purposes. They manufacture in-wall hearths and boshes for blast furnaces, fire brick for hot blasts and rolling mills. Tiles of all shapes they make to order, finely ground fire clay being a specialty. Chas. Taylor &

Sons own three factories—one at Anniston, another at Cincinnati and a third at New Cumberland, West Virginia. The capacity is from 40,000 to 50,000 per day. They own six acres of ground, the clay being of the finest quality. The works are eligibly located on the A. & C. Railroad, and seventy-five to one hundred and fifty men are employed. Two switches from the A. & C. Railroad have been constructed into the yards, thus giving every facility for shipping.

Mr. Charles Taylor is a native of Lincolnshire, England, moving to the United States in 1851. He ran the brick business chiefly in Cincinnati for thirty years. He has three sons in the firm, two of these living at Cincinnati, whilst Mr. Wm. B. Taylor is the able superintendent of the Anniston works. Readers of this review will find Chas. Taylor & Sons most pleasant and liberal men with whom to deal.

*Racquet Store.*

LIVE RACQUET STORE, C. Rund, Proprietor.—This house, known as the "Live Racquet Store," established in 1886, has become quite popular, as it takes special pains in purchasing for cash, so as to sell goods at popular prices. It is conveniently located on the corner of Noble and Ninth streets, in a conspicuous brick building of three stories. A stock of goods of all kinds is carried, and anything one wants in any line is to be obtained at this well-stocked store. Among the great variety we make special mention of fine specimens of picture frames, chromos in oil, glassware, lamps, brackets, toilet sets, vases, with a very large and finely selected stock of triple-plated silverware. In fact, the variety includes everything useful and ornamental, in all of which there is a bargain for the buyer.

Mr. C. Rund, the enterprising owner of the house, is a native of North Carolina, and is a member of the Knights of Pythias and the Order of Red Men, as well as being a Mason and Odd Fellow. We commend the readers of this history to visit and see the variety of goods carried at this establishment.

*Fancy Groceries.*

J. B. INGRAM & CO.—Among the recent new mercantile enterprises in Anniston we mention with a special degree of pleasure the firm of J. B. Ingram & Co., dealers in staple and fancy gro-

ceries, cigars, tobacco, etc. This firm occupies a storeroom on Tenth street, in the new Constantine building. It is admirably fitted up, and is in the business center. Housekeepers can here find a full and complete stock of groceries, and everything with which to supply their tables, and at prices that will defy competition. They keep none but the best, and all goods are delivered free of charge. In addition to the usual stock of groceries they also keep many extra table delicacies not usually found in similar grocery establishments. They spare no effort or pains to please their customers, and have met with an unusual degree of success in their undertaking. The firm was established in January of the present year, and is composed of J. B. Ingram, D. C. Cooper and A. B. Ingram. These gentlemen are all natives of Calhoun County, and are well and favorably known to this entire community. They are energetic, capable, and thoroughly understand their business, and possess the confidence and the good will of the people of Anniston.

#### *Furniture.*

STANTON BROS.—Of late years there has been probably no greater advance made in any line of merchandise than in the manufacture and sale of furniture. Furniture of to-day is far more durable, as well as ornamental, than it was in the time of our fathers, and the prices now compared with the prices then, are far less for the same class of goods. At the storeroom of Messrs. Stanton Bros. may be found one of the largest, most attractive and complete assortment of furniture in the city, embracing all grades from the finest to the cheapest. Here may be found suits of furniture appropriate for a mansion, or suits less expensive that would be in keeping with the humbler home of the workingman. They occupy an eligible location in the Mobile Block, on the corner of Noble and Ninth streets. In the rear is a good two-story warehouse, in which is carried their surplus stock. The Messrs. Stanton Bros. invite an inspection of their goods, and customers will find that their prices will compare with those of metropolitan merchants. The individual members of the firm are Messrs. E. O. and D. D. Stanton, natives of Georgia, but recently from South Carolina. They were in business in the latter State for eight years, and in the city of Atlanta for a considerable period. Their present busi-

ness was established here in March, 1888, and since that time have built up a flourishing trade. They are deserving, efficient and reliable young men, and we bespeak for them a liberal share of the public patronage.

#### *Hardware.*

ALF. TRUITT & CO.—The hardware trade is one of the most important factors of metropolitan commerce, giving employment to large capital and much talented business ability. A representative house in this respect is Alf. Truitt & Co., wholesale and retail dealers in hardware. This house was established September 10, 1887. The store, a two story brick structure, is systematically and conveniently arranged, and the well-selected stock is advantageously displayed. This house makes a specialty of builders' material, and keeps on hand belting, manilla rope and packing for steam engines, materials for wagons and the latest improved tools. Salesmen are kept busy looking after the outside trade, the general business being prosperous.

Mr. Alf. Truitt is a native of Georgia. Those associated with him are men of fine character, prompt and energetic. Well known and respected by all, possessing extensive business connections and reliable, there is no better firm with which to establish business relations than Alf. Truitt & Co.

#### *Printing.*

G. H. NORWOOD.—The printing trade is ably represented in this city by G. H. Norwood, whose well-ordered premises are equipped with all the latest improved printing material and appliances. His office is centrally located on Noble street, in Mobile Block.

Mr. Norwood, who established himself in this city in 1884, is thoroughly acquainted with all the details of the printing business, having been engaged in it for nine years. He does all kinds of commercial printing. He is from Georgia. His business from its first has had a substantial and prosperous growth. The work he turns out, which comprises everything in the line of commercial printing, has a standard reputation for artistic and mechanical excellence, he being an experienced and capable exponent of his trade. By able and popular management he has built up a large and fast increasing business, and obtained a leading position in his field of industry in this section.

*Tailoring.*

WM. F. HANDLEY & CO.—The city of Anniston possesses a complete and meritorious tailoring establishment in that of Wm. F. Handley & Co. This firm began business here early the present year (1888), and have received liberal and substantial patronage from the public. No man now-a-days, who wishes to appear well dressed, and also to practice true economy, thinks of buying his clothes ready-made. Ready-made clothing is the dearest at last. Messrs. Handley & Co. are practical cutters and drapers, artistic tailors, and guarantee a perfect fit. They keep in stock a fine line of foreign and domestic cassimeres, woolens, diagonals, worsteds, etc., which are made to order in the latest styles. They receive orders from a distance, and send goods by express C. O. D. The firm solicits correspondence, and will quote prices and send samples on application.

Mr. W. F. Handley is a native of Georgia, and is a man in whom the people have long since trusted. He has been in this business line five years. He is popular, and deserves the success he has achieved.

Mr. W. H. Langley is from Pennsylvania, and a recent resident of Anniston. The cutter has had thirty years experience. Their rooms are on the first floor of the Ely building, Noble street. Their postoffice box is 312.

*Photographers.*

RUSSELL BROS.—This well known firm have been among the most successful business men in the South. After considerable experience, education and travel in the interest of their profession they came from their native home in East Tennessee to Oxanna, Alabama, where they established a very enviable reputation as superior artists in photography.

They removed from Oxanna to Anniston (only one mile) January 1, 1888, where they are reaping the benefits of their well-earned reputation, and have no trouble to control the entire trade of the surrounding country for miles around, besides having an extensive transient patronage, making everything from very small photos to life-size crayons, pastel, ink and water-color portraits.

They have also been dealing somewhat in real estate, and have made comfortable fortunes for themselves in that line alone.

Having a good outside income in addition to their now prosperous business they may well look forward to a very bright future.

*Dry Goods, Groceries and Country Produce.*

T. M. RAMSEY & CO.—Among the prominent and intelligent business houses in this enterprising city will be found that of Messrs. Ramsey & Co., dealers in dry goods, groceries and country produce. The business was established in 1886, and subsequent to that time has enjoyed a large and permanent patronage. The premises occupied are well arranged, being fitted up in the most attractive manner. The stock of merchandise carried is large, embracing a full and complete assortment of staple and fancy groceries and country produce in season. In another department is displayed a full and carefully selected assortment of dry goods, including dress fabrics of the latest fashionable designs, white goods, notions, etc., all of which are purchasable at the lowest market prices.

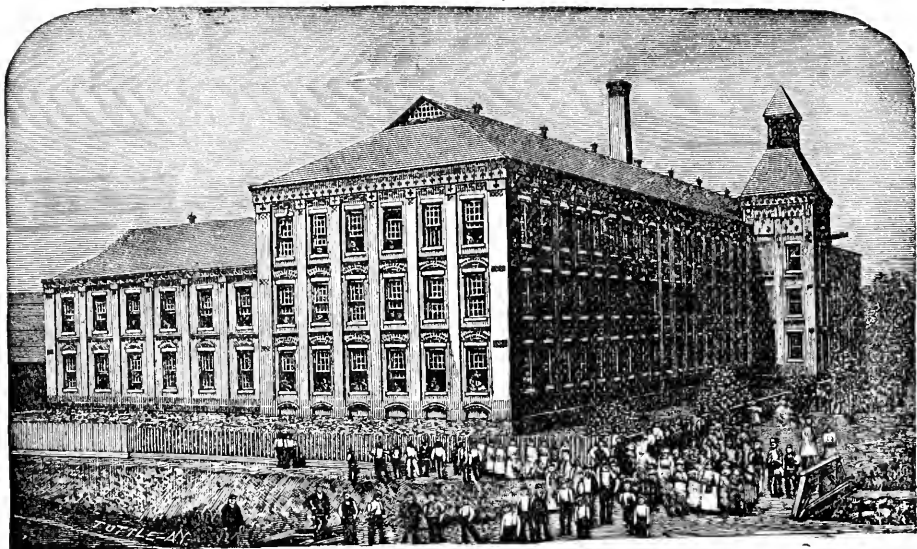
The identical members of the firm are Messrs. J. W., R. C. and William Ramsey, the latter being the father of J. W. and R. C. Ramsey. They are active, energetic business men, who have achieved by merit the highest position for mercantile integrity and intelligence, and are worthy representatives of the commercial interests of Oxford. They are native Georgians.

Their store is located at Oxford, Alabama.

*Jewelry.*

ABE B. FRY.—This store is in the Clark Building, on Noble street. It was founded in March, 1887. Abe B. Fry since in Anniston has met with success. His store is centrally located, being in Noble street. It contains a complete assortment of beautiful wares, including gold and silver watches, clocks, novelties in jewelry, silverware, diamonds, etc. He makes a specialty of musical instruments, and keeps the finest of pianos and organs, and is agent for Everett and Knabe pianos. His stock has been selected with utmost care and is to be bought at the lowest prices consistent with fair dealing.

Mr. Fry is a native of New York, and a member of the Knights of Pythias. He has enjoyed a liberal share of favor



ANNISTON MANUFACTURING COMPANY'S MILLS.

and patronage, and employs several skilled assistants, and all orders for repairing of every description are promptly executed at reasonable prices.

#### *Manufacturing.*

**ANNISTON MANUFACTURING COMPANY.**—The advantages of Anniston for turning out cotton goods requires no extended notice. The manufacture of cotton goods in the Anniston Manufacturing Company's mill is one of the most prominent features of the city's industries.

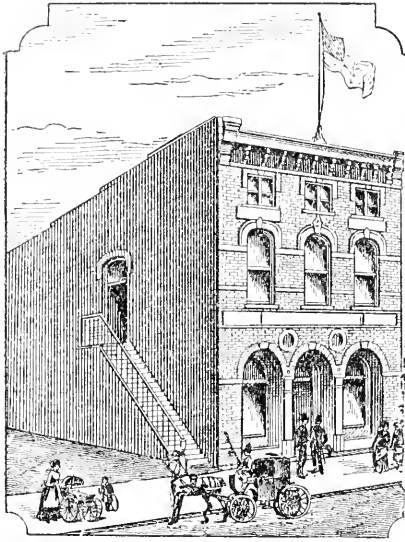
This Company, established in 1880, conducts its business so thoroughly and on such a scale of magnitude as bids fair to establish Anniston as one of the chief localities of the industry in the State. The successful operations of the Anniston Manufacturing Company, and, indeed, of all mills now established in the South, prove beyond a question of doubt that this great industry is destined to be virtually transplanted from the bleak granite hills of New England to the more genial cotton patches of the South. Common sense and self-interest demand it, and progressiveness, enterprise and pluck—such as the able officers of this

Company have shown—will accomplish it. The fine brick structure belonging to this Company, where the manufacturing is done, is the finest of its kind and most conspicuous in Anniston, being four stories, and having two extensive wings. More than 300 hands are employed, and thirty per cent. of what is manufactured is exported to China. The specialties of this Company are sheetings, shirting and drilling. There are 320 looms in the factory, and 11,568 spindles.

Mr. Alfred L. Tyler, a native of Connecticut, is President. This gentleman is also well known as President of the celebrated Woodstock Iron Company. He, together with Mr. Samuel Noble, has been the main support of Anniston since its earliest days. He is, without doubt, one of the most public-spirited and liberal-minded men to be found in the State. He is interested in all that promotes the welfare of Anniston, no enterprise being considered well under way without his approval.

Mr. James B. Goodwin, the Treasurer of the Company, is a native of Selma, Alabama. He is a member of the Knights of Honor. He is eminently suited to his position, having been during the greater part of his life in the cotton business.



*Druggist.*

J. L. WIKLE.—Anniston is a beautiful and rapidly growing city, and those who engage in business here must also

be wide-awake and progressive in order to keep pace with her rapid growth and advancement.

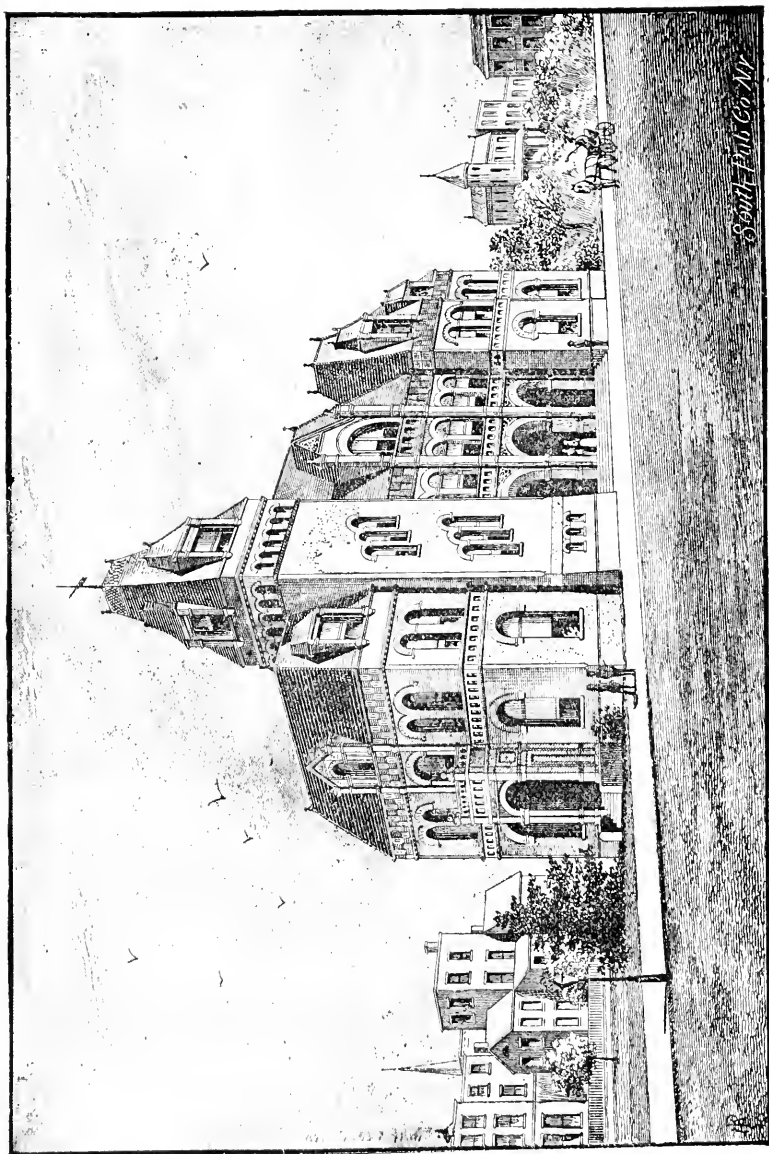
J. L. Wikle will always be found among the leaders in any enterprise that may come before the people of this community. He has been engaged in the drug trade in this city since 1880, and has gained an enviable reputation among his patrons and friends, on account of his marked attention to business, strict integrity and fair dealing.

Mr. Wikle is a graduate of medicine, and thoroughly skilled in the accurate and careful compounding of physicians' prescriptions and family recipes, and gives his personal supervision to this department.

The store is an admirably arranged apartment. It contains every facility and convenience. Here may be found a large and complete assortment of pure and fresh drugs, chemicals, reputable proprietary medicines, fancy and toilet articles, stationery and druggists' sundries of all kinds, which are guaranteed to be of the very best quality, and are purchasable at fair prices.

Mr. Wikle is a native of Georgia, and has long been engaged in the drug business.





UNITED STATES COURTHOUSE AND POSTOFFICE AT HUNTSVILLE.

# HUNTSVILLE.

---

**T**HE old and the new—Nature and Art—Nature, in all of its fascinating beauty, richness, versatility, salubriousness of climate and fertility of soil, with a wealth of varied resources unequaled—such is Huntsville.



When the painter's brush shall be able to transfer to canvas the gorgeous splendors of a golden sunset, the pen will be able to describe Nature; and not until then can anything be written that will fully describe Huntsville and its surroundings. They must be seen to know them and to appreciate their numerous elements of attraction.

An accomplished writer, and an intelligent lover of the beautiful in Nature, has very correctly written:

"If he who uttered the sentiment, 'See Naples and die,' could have stood on Monte Sano, and from thence have looked down upon this fair city, methinks he would have exclaimed instead: 'See Huntsville from the mountain and die;' for surely, in all this lovely Southland there is no lovelier prospect. The approach to the mountain is in strict keeping with the scene, being over a well-graded road some four miles long, bordered on either side with cedars, and affording a continuous feast to the eye. Up and up we go, but the ascent is so gradual we scarcely realize we are ascending, until the top—an almost level plateau—is reached. Here we pause and drink in the inimitable picture. In the valley below nestles the city, white as the robe of a bride, and wearing her cincture of mountains right proudly; for, like Anniston, she is mountain-engirdled. And these mountains! They remind one of billows, rising as they do, peak upon peak, hill upon hill, knoll upon knoll, on every hand. Now, clothe mountain and hill and knoll with fur-like verdure, fling a veil of the softest blue over the face of each, and you have some faint conception of the glorious scene. It is said that from the tower of the hotel the vision can take in a stretch of country of not less than forty miles square; and from ocular demonstration I am inclined to think the assertion a truthful one."

Huntsville derived its name from John Hunt.

In 1798 Mississippi Territory was created by an act of Congress, and in 1802 Georgia ceded her claims to the United States. The warlike Cherokee and Chickasaw Indians owned the land in the region of the Tennessee River; and four years before the first government land sale, twelve before Mississippi

Territory was divided, and fourteen before Alabama became a State, the pioneer Hunt came from Tennessee and built his solitary log cabin at the great spring that pours its rushing waters from the caverns of the Cumberland Mountain spur. Out of a body of land ceded by these Indian tribes the Governor of the Territory, Robert Williams, in 1808, by proclamation, created Madison County. Here was made the first survey of lands in the Territory and the first public sale occurred in August, 1809, at the Land Office in Nashville.

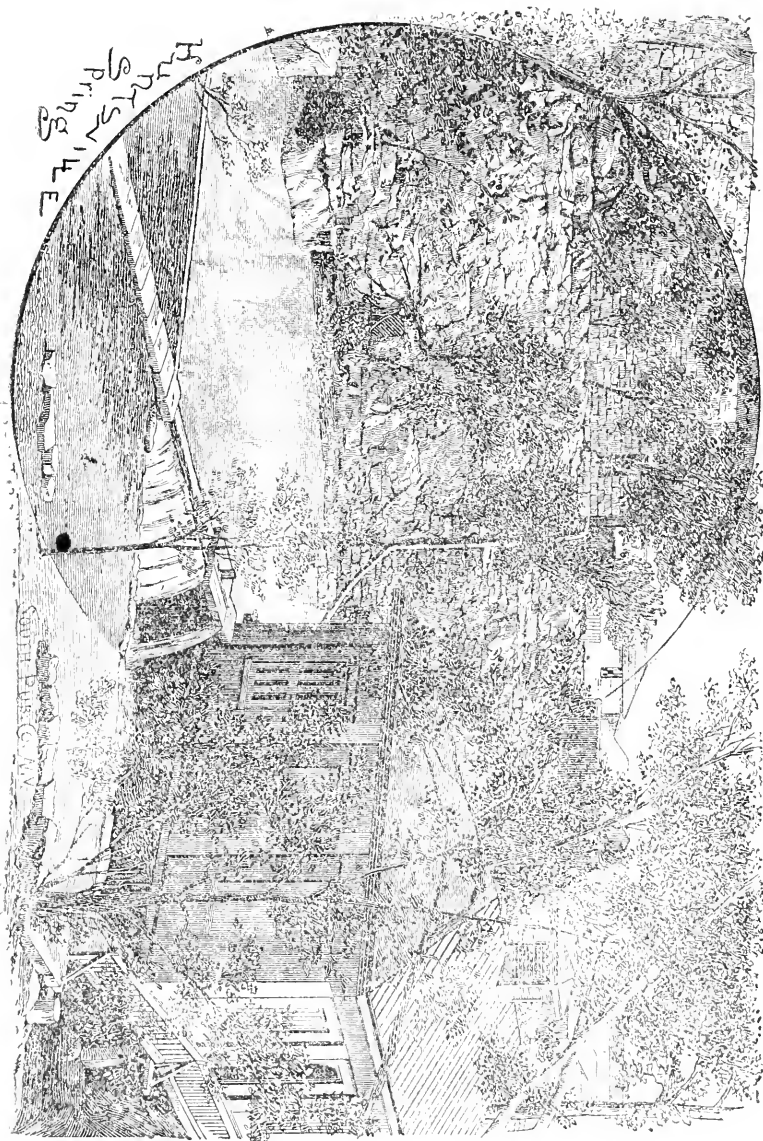
The early history of Huntsville is, for the same period, the history of Alabama. It is the oldest English-settled town in the State, and the county seat of the oldest county—Madison. The settlement and agricultural development of this magnificent domain were phenomenally rapid, and constitute a unique chapter in the annals of the United States. Situated in the undulating tableland between the State line and the Great Bend of the Tennessee River, where it breaks through the Cumberland Chain at Guntersville and turns northwest, Huntsville rests at the foot of Monte Sano. It is the heart of the most healthful, pleasant and attractive canton in the Union. With long ranges visible in the distance and rounded spurs here and there on the broad plateau, the town stands at the head of a beautiful and fertile valley, which spreads southward ten miles to the river. West and north there is a semi-circle of fields and forests, with farm houses, herds of cattle and stock, grain and grass crops, clover and blue-grass, corn and cotton in their season, which deprive the scene of savagery, and give life and coloring and the beauty of civilization to the exquisite panorama. On the east of Monte Sano the outlook is varied—wild-wood and mountain ridges tower without a vestige of human imprint or occupation.

Huntsville is known in romance and song, and is historic in the annals of the State. In 1803 the territory between the Chattahoochee and Mississippi Rivers was ceded to the United States Government by the State of Georgia, with the Jefferson Proviso, that every sixteenth section of land should be devoted to education. About seventy years ago one-half of this territory was organized for admission into the Union as the State of Alabama. Huntsville is where this was done, being the State Capital in 1819, when the convention met here to form the first State Constitution.

The lot on which the building stood in which the convention was held has recently been purchased by the United States Government for the erection of a public building, for which it has appropriated \$100,000. It will be a very handsome structure, three stories high, with attic and basement, built of brick, relieved with molded brick terra cotta panels in the renaissance. The size will be 50 x 125 feet, and will furnish accommodations for the postoffice, courtroom and internal revenue.

From the day of its foundation to the present, the sons of Huntsville have been prominent in the councils of the State and Nation, as Congressmen and Senators, and in occupying the Chief Executive Chair of the State more frequently than those of any other city or county within its borders.

The old-style architectural mansions and large yards, with immense shade trees and abundance of flowers, are *ante-bellum* landmarks, showing that here were the homes of an educated, cultured, hospitable and wealthy people. It was the home of extensive cotton and sugar planters, who owned and cultivated large plantations from Southern Georgia to Arkansas and Texas. They



brought their surplus profits, which were immense, to Huntsville, and spent them in building and beautifying an ideal city for residence: comfortable homes, splendid schools, elegant churches, excellent streets, lined with choice shade trees, from whose boughs the mockingbird and other songsters make musical the air the year round. Spring, summer and autumn the atmosphere here is laden with the sweet perfume of almost every variety of flowers, for every yard is a flower garden. What a place for a home! No wonder these wealthy planters made this an abiding place for themselves and their families.

## LOCATION

Huntsville is a city of 8,000 population, that is daily growing from the accession of an excellent class of people, attracted from the North, South, East and West. It is a city, in its natural location, unequaled in the picturesqueness of its beauty and the ever-inviting charm possessed by its surrounding scenery, presenting views of mountain and vale that never grow old, and on which the eye never tires to gaze, but with each look finds new beauties to delight and give fresh inspiration.

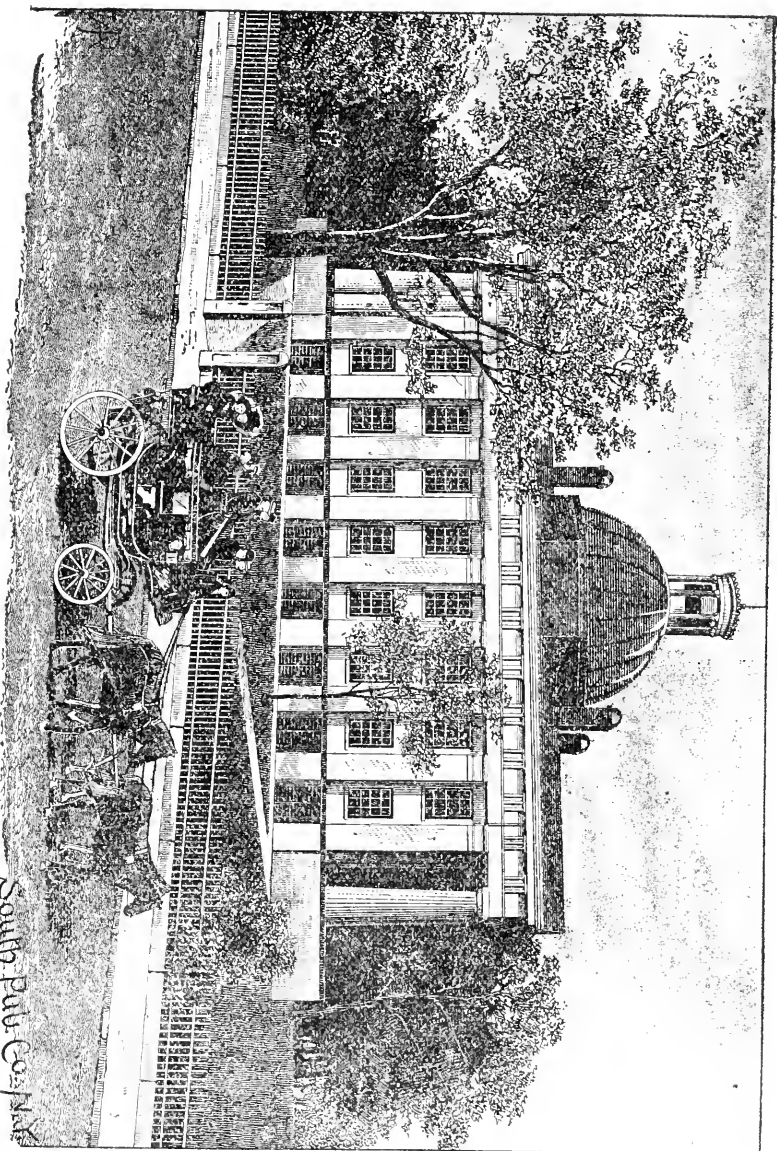
Always a place of more than ordinary intelligence and social refinement, there is no city in the South more attractive and desirable as a home. Its citizenship is enterprising, liberal in views, and hospitable, social and genial in their nature. Its health, climate, water, pure, bracing atmosphere, cultured society, schools and churches, are not surpassed by any point in this country. It is the county seat of Madison County, which lies at the head of the famed Tennessee Valley, and is about centrally located in the county. It is 98 miles from Chattanooga, 213 miles from Memphis, and 135 miles south of Nashville, and 100 miles north of Birmingham. It is 10 miles from the Tennessee River, a splendid pike connecting them, the intervening country being very beautiful in scenery and exceedingly fertile in its productiveness.

Three thousand square miles of Alabama territory are north of the Tennessee River, and in this magnificent region Huntsville occupies a central and prominent position. It is twenty-five miles south of the Tennessee State line. Nature secured for it ample and admirable drainage. Its high elevation, being 640 feet above sea-level, and its distance from the river give it absolute security from night fogs and the miasma of still-water lakes. The air is pure, sweet and light. Its streets were macadamized over fifty years ago, and turnpikes run out north, east, west, and to the river south.

## HEALTH OF HUNTSVILLE

Situated as Huntsville is, its health must, indeed, be remarkable. In fact, statistics place it *first* to any city in the South. The death rate in the city for the year 1887, as shown by the report of Dr. M. C. Baldrige, Health Officer, was, for white population, only 16.91 per 1,000.

Yellow fever, the great scourge of Southern cities, has been introduced into Huntsville *three* times during the past twenty years, but has never



COUNTY COLLIERY HOUSE.

South Park Co. Pa.

afflicted our people. One case, in 1873, from Memphis: twenty-five or thirty cases from Memphis, Brownsville, Grand Junction, Tusculumbia and Decatur, were received here as refugees in 1878, and taken care of in *seventeen* different localities, besides two corpses were brought here and buried from the Baptist and Methodist Churches—large congregations attending each funeral. Yet no case occurred among our citizens. Again, in 1879, a lady refugee from Memphis sickened and died at the Huntsville Hotel, which was then crowded with boarders, and no one was affected by it.

From the published reports of the American Health Association for the years 1877-78, held at Richmond, Virginia, we quote from Dr. D. C. Holliday, a leading physician of New Orleans, in speaking of yellow fever:

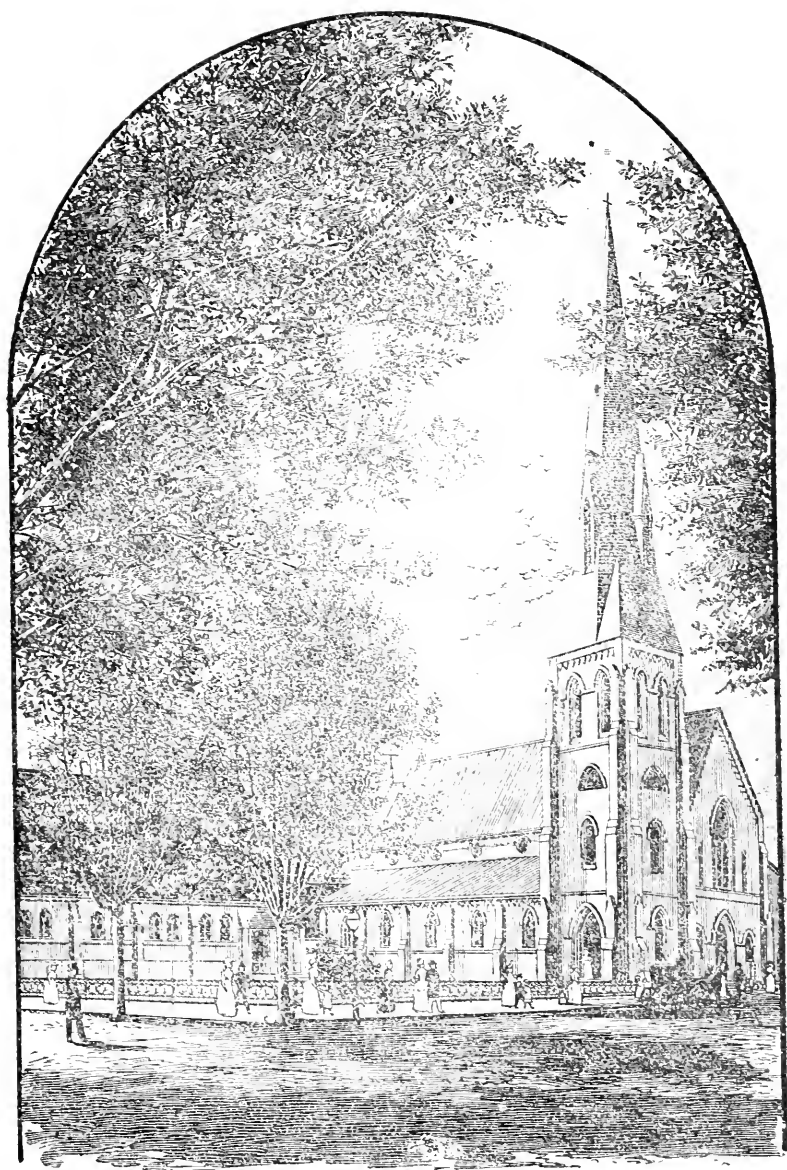
"I have just learned of a similar instance of exemption without any quarantine, or attempt at it, during the year—Huntsville, Alabama, a place of about five thousand inhabitants, where no yellow fever has occurred, notwithstanding the introduction of twenty or thirty cases, and their receiving whole families of refugees, with furniture, etc., etc.

"My informant gives as his reason, in explanation of this paradox, the fact that in 1873 Huntsville was the seat of epidemic cholera. After the disappearance of this pestilence a conference of the health officers was called, and an improved system of drainage at their instigation was adopted, and a general improvement in hygienic measures inaugurated, which are still adhered to."

On this occasion Dr. J. J. Dement, then Health Officer for Huntsville, said on this subject of yellow fever:

"You have heard from the papers and speeches of the gentlemen present something about yellow fever almost everywhere it has prevailed, except from my little town of Huntsville, Alabama. Probably it would be well for me to give you a short account of the yellow fever in that little town. My friend, Dr. Holliday, alluded to it in his paper. On the 27th of August the first case was introduced into the place, in the person of a refugee from Memphis. She arrived at 11 o'clock at night and went to a boarding-house in the filthiest portion of the town. I saw her with the black vomit on the 28th, and she died on the 29th. The people of our town, like all towns where yellow fever was introduced, became panic-stricken, but none left the city. The victim was buried. The bedding was burned and coal tar was burned around the premises. Carbolic acid was also freely used. The house was deserted by its inmates. No one was allowed to occupy it for three weeks. About three days afterward a second case developed in the person of a nice young man—another refugee from Memphis. He was sick at the house of an aunt of his, who was unwilling he should be removed to the hospital. He was allowed to remain with his aunt: was sick about ten days, and recovered. There were in that house six persons—two ladies and three men and a colored man, together with myself, made seven persons, who attended the young man throughout the whole attack. No case of yellow fever developed among that number of persons. From that time up to the 1st of November twenty-four cases of yellow fever were introduced in a similar manner into that town. Nineteen of these I had sole management of. They were treated in the private houses of the city and in the hotels. Five cases were removed to the infirmary. Of these, three recovered and two died. Every hotel in the place had more or less yellow fever. There was no stampede among the boarders. When the





EPISCOPAL CHURCH.

disease was first introduced our people would not go near it. It was difficult to get physicians to go. Toward the last they began to see it was not so dangerous as they first thought. I had in several instances to insist upon visitors staying out. At the time I left home there was but one case of yellow fever in the town. That victim has since died. From the 27th of August to the 1st of November we had in all twenty-four cases. No day in that time was our little town entirely free from yellow fever; no day in that time that I did not visit a yellow fever patient. The question of quarantine came before our Board of Health; then before our City Council. Both decided not to quarantine. Our doors were left open to the refugees from the stricken cities. First Memphis, then Grand Junction, etc. We had refugees from all those places. There was no restriction whatever upon travel or commerce. Goods of all kinds, bedding, clothing, everything passed over the railroads into our town—express, mails—everything. When the disease became epidemic in Memphis, the Memphis & Charleston Railroad shops were broken up, and, I think, about fifteen or twenty families, with their luggage, trunks, etc., were moved into our town. From Tusculum the same thing took place. One case developed on the train that brought the people out. Seven cases developed from one car-load of passengers from Tusculum. It has been a question with me, and I came here to hear it answered—I would like to know why the disease attacked Decatur, twenty-two miles from us, passed through our town and lodged at Chattanooga?

"We did not have our cases isolated. They were treated from the lowest house to the finest hotels. I have endeavored to answer the question in my own mind why the disease did not prevail in Huntsville, and I attribute it to the sanitary condition of the place."

## TEMPERATURE OF HUNTSVILLE

The following record was kept for the year 1887, which shows the correct range of the thermometer for each day, at four different periods, from which it will be seen that for nine months in the year the temperature here is delightfully pleasant, and for the other three it is never severe.

1887.

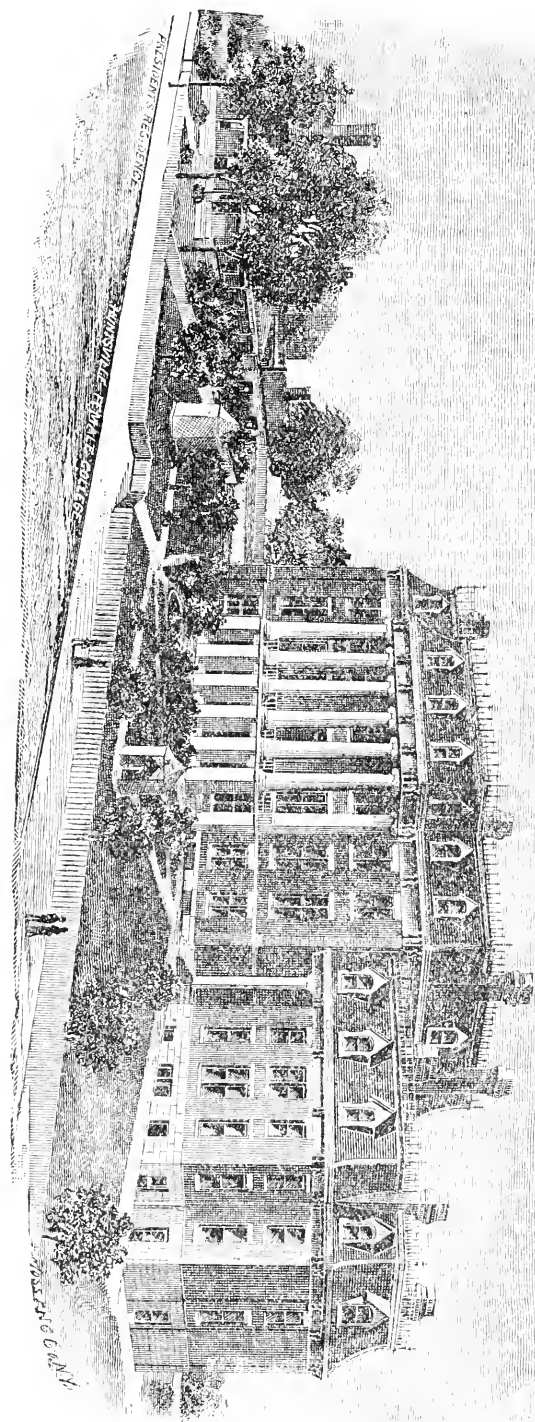
DATE.	9 A. M.	12 M.	3 P. M.	5 P. M.	DATE.	9 A. M.	12 M.	3 P. M.	5 P. M.
January 1...	15	16	20	...	January 16...	40	42	40	39
" 2...	15	16	20	...	" 17...	36	42	44	39
" 3...	16	22	24	...	" 18...	43	45	46	46
" 4...	26	31	30	30	" 19...	42	44	44	41
" 5...	29	34	...	36	" 20...	47	53	...	55
" 6...	28	38	...	38	" 21...	38	40	...	41
" 7...	30	37	...	39	" 22...	...	53	...	51
" 8...	37	44	...	42	" 23...	28	31	33	33
" 9...	37	37	37	...	" 24...	32	...	...	...
" 10...	27	29	30	29	" 25...	36	45	...	46
" 11...	27	36	40	...	" 26...	47	51	54	...
" 12...	30	18	22	20	" 27...	56	54	...	45
" 13...	29	28	30	29	" 28...	38	41	42	40
" 14...	30	38	40	39	" 29...	37	38	...	35
" 15...	35	36	38	39	" 30...	30	36	...	40

## TEMPERATURE OF HUNTSVILLE—Continued.

DATE.	9 A. M.	12 M.	3 P. M.	5 P. M.	DATE.	9 A. M.	12 M.	3 P. M.	5 P. M.
January 31...	39	39	...	...	April 21...	83	84	83	...
February 1...	31	38	32	36	" 25...	80	83	82	78
" 2...	40	41	41	45	" 26...	72	68	70	70
" 3...	28	27	25	25	" 27...	68	67	...	65
" 4...	16	19	21	19	" 28...	72	70	70	70
" 5...	20	27	32	31	" 29...	60	70	72	72
" 6...	36	44	49	...	" 30...	64	64	62	60
" 7...	40	48	...	51	May 1...	62	69	70	67
" 8...	40	54	58	55	" 2...	62	...	...	65
" 9...	49	59	63	60	" 3...	73	77	75	73
" 10...	58	63	67	64	" 4...	73	70	73	72
" 11...	58	59	...	57	" 5...	69	72	73	73
" 12...	40	40	...	40	" 6...	69	71	70	71
" 13...	40	49	53	51	" 7...	68	74	74	73
" 14...	53	60	...	...	" 8...	75	78	77	75
" 15...	42	44	...	39	" 9...	82	84	...	...
" 16...	38	43	44	43	" 10...	74	81	81	79
" 17...	40	48	49	47	" 11...	78	82	80	78
" 18...	41	55	...	...	" 12...	79	83	85	83
" 19...	52	57	56	53	" 13...	76	81	84	84
" 20...	32	34	37	...	" 14...	77	81	82	83
" 21...	41	55	...	...	" 15...	73	76	...	67
" 22...	47	57	...	58	" 16...	73	72	73	70
" 23...	49	60	61	59	" 17...	70	76	76	...
" 24...	55	60	69	55	" 18...	67	69	66	...
" 25...	55	59	59	55	" 19...	70	75	...	...
" 26...	36	39	42	40	" 20...	78	80	...	...
" 27...	37	43	38	40	" 21...	78	82	80	...
" 28...	42	58	...	...	" 22...	72	74	74	...
March 1...	47	45	42	40	" 23...	72	77	78	80
" 2...	36	44	46	...	" 24...	76	80	76	74
" 3...	36	45	49	47	" 25...	74	75	75	75
" 4...	37	43	50	49	" 26...	69	70	72	72
" 5...	52	59	59	58	" 27...	72	77	80	80
" 6...	46	48	48	...	" 28...	74	76	78	78
" 7...	50	52	...	...	" 29...	76	79	82	80
" 8...	50	55	57	55	" 30...	76	78	79	...
" 9...	46	54	44	43	" 31...	75	79	80	81
" 10...	33	35	38	37	June 1...	78	81	83	82
" 11...	42	52	54	52	" 2...	79	82	84	81
" 12...	49	56	57	57	" 3...	78	80	78	77
" 13...	49	53	...	50	" 4...	72	73	75	75
" 14...	60	65	...	...	" 5...	73	76	76	76
" 15...	62	67	68	...	" 6...	73	...	...	...
" 16...	65	69	71	69	" 7...	75	78	75	75
" 17...	67	73	74	72	" 8...	76	76	77	77
" 18...	72	76	76	74	" 9...	75	75	79	78
" 19...	66	75	77	74	" 10...	76	79	79	79
" 20...	64	65	66	65	" 11...	79	81	82	82
" 21...	49	50	50	...	" 12...	82	84	85	85
" 22...	54	59	...	57	" 13...	82	82	80	80
" 23...	54	56	57	56	" 14...	80	83	83	82
" 24...	60	70	73	71	" 15...	78	81	84	84
" 25...	66	70	72	70	" 16...	79	84	79	79
" 26...	66	71	56	51	" 17...	78	76	77	77
" 27...	60	64	65	58	" 18...	76	78	78	78
" 28...	...	...	72	...	" 19...	75	78	78	78
" 29...	63	64	59	58	" 20...	76	75	75	75
" 30...	61	62	62	54	" 21...	75	76	74	73
" 31...	43	45	45	43	" 22...	72	76	77	76
April 1...	56	59	62	60	" 23...	74	76	76	76
" 2...	60	69	71	68	" 24...	73	75	76	77
" 3...	70	73	...	67	" 25...	72	77	80	80
" 4...	53	48	45	43	" 26...	74	79	80	80
" 5...	38	35	36	...	" 27...	75	76	...	79
" 6...	46	50	51	50	" 28...	74	75	76	76
" 7...	45	52	55	55	" 29...	76	78	79	79
" 8...	57	63	64	63	" 30...	77	79	80	80
" 9...	67	70	70	66	July 1...	77	79	80	80
" 10...	66	67	67	64	" 2...	76	79	76	77
" 11...	69	74	66	66	" 3...	75	80	77	77
" 12...	66	74	75	...	" 4...	76	80	76	76
" 13...	76	77	77	74	" 5...	79	82	83	83
" 14...	72	77	78	77	" 6...	80	83	82	82
" 15...	76	81	78	77	" 7...	79	80	83	83
" 16...	70	78	79	75	" 8...	79	82	84	85
" 17...	71	74	71	71	" 9...	80	84	86	86
" 18...	72	74	...	...	" 10...	82	85	80	84
" 19...	76	77	77	76	" 11...	78	82	...	82
" 20...	78	81	82	79	" 12...	81	84	84	84
" 21...	78	81	81	78	" 13...	80	83	85	85
" 22...	77	80	82	77	" 14...	78	83	82	82
" 23...	82	85	83	78	" 15...	77	78	79	79

## TEMPERATURE OF HUNTSVILLE—Continued.

DATE.	9 A. M.	12 M.	3 P. M.	5 P. M.	DATE.	9 A. M.	12 M.	3 P. M.	5 P. M.
July	16... 77	79	80	79	October	9... 68	76	72	...
"	17... 75	79	80	80	"	10... 70	72	...	...
"	18... 79	...	82	...	"	11... 73	74	76	75
"	19... 78	80	82	82	"	12... 74	77	78	77
"	20... 78	82	84	84	"	13... 76	78	79	79
"	21... 78	82	82	79	"	14... 77	80	81	78
"	22... 79	82	82	82	"	15... 70	73	...	72
"	23... 77	80	82	82	"	16... 62	...	...	71
"	24... 77	82	82	82	"	17... 65	...	...	72
"	25... 78	82	82	...	"	18... 66	75	73	72
"	26... 80	83	83	83	"	19... 70	72	74	73
"	27... 82	84	84	86	"	20... 70	73	71	74
"	28... 84	86	84	87	"	21... 67	72	73	75
"	29... 84	87	84	89	"	22... 64	72	71	71
"	30... 85	87	88	89	"	23... 64	71	73	72
"	31... 84	87	87	87	"	24... 70	74	74	...
August	1... 83	83	80	80	"	25... 70	71	70	71
"	2... 79	82	81	83	"	26... 65	69	66	68
"	3... 80	81	81	81	"	27... 53	55	53	...
"	4... 76	77	77	76	"	28... 46	55	56	...
"	5... 76	76	77	77	"	29... 50	59	60	57
"	6... 74	79	82	80	"	30... 53	57	...	...
"	7... 73	76	82	77	"	31... 51	...	68	60
"	8... 80	80	81	81	November	1... 50	67	71	66
"	9... 75	80	83	83	"	2... 54	70	70	...
"	10... 77	84	83	83	"	3... 70	70	67	...
"	11... 81	85	85	85	"	4... 56	64	...	...
"	12... 82	87	87	87	"	5... 57	69	...	...
"	13... 82	88	89	89	"	6... 46	45	44	43
"	14... 83	87	88	88	"	7... 38	52	...	...
"	15... 84	88	88	88	"	8... 39	49	49	46
"	16... 83	86	88	91	"	9... 44	47	46	47
"	17... 84	86	88	90	"	10... 58	61	63	60
"	18... 84	86	88	86	"	11... 62	65	63	61
"	19... 82	86	87	87	"	12... 65	61	54	...
"	20... 79	83	86	86	"	13... 38	46	46	44
"	21... 76	75	82	82	"	14... 40	...	...	...
"	22... 76	78	82	82	"	15... 50	57	...	55
"	23... 76	80	82	82	"	16... 58	64	64	62
"	24... 76	82	82	82	"	17... 64	64	54	52
"	25... 78	83	83	83	"	18... 40	44	46	42
"	26... 77	83	83	83	"	19... 40	48	51	48
"	27... 79	84	83	81	"	20... 50	59	61	59
"	28... 80	86	84	84	"	21... 58	58	58	58
"	29... 81	86	86	86	"	22... 70	75	69	69
"	30... 82	87	87	87	"	23... 72	75	66	64
"	31... 83	87	87	87	"	24... 46	52	...	50
September	1... 75	76	77	78	"	25... 44	44	44	41
"	2... 75	77	77	76	"	26... 36	49	52	49
"	3... 75	78	78	78	"	27... 38	45	...	43
"	4... 75	78	78	78	"	28... 46	...	56	...
"	5... 75	78	78	78	"	29... 58	58	56	55
"	6... 76	79	80	80	"	30... 53	60	59	55
"	7... 77	80	82	82	December	1... 45	46	46	41
"	8... 77	82	84	84	"	2... 27	30	32	31
"	9... 79	82	84	83	"	3... 30	33	33	29
"	10... 77	82	84	84	"	4... 32	30	29	27
"	11... 80	84	84	84	"	5... 23	26	26	...
"	12... 77	84	84	84	"	6... 24	31	32	29
"	13... 72	84	84	84	"	7... 26	37	40	37
"	14... 71	84	84	84	"	8... 29	42	43	40
"	15... 71	84	84	84	"	9... 39	46	47	45
"	16... 78	84	83	82	"	10... 40	54	55	52
"	17... 77	84	83	82	"	11... 52	61	60	57
"	18... 80	83	82	82	"	12... 54	58	57	56
"	19... 80	82	82	82	"	13... 46	44	44	44
"	20... 79	79	79	77	"	14... 36	48	49	50
"	21... 73	76	78	77	"	15... 31	39	29	28
"	22... 74	77	79	78	"	16... 22	30	32	31
"	23... 75	80	80	80	"	17... 42	40	50	51
"	24... 76	80	80	80	"	18... 49	55	56	51
"	25... 76	80	80	81	"	19... 37	40	...	40
"	26... 78	79	81	80	"	20... 32	37	40	37
"	27... 78	81	83	82	"	21... 40	47	49	46
"	28... 77	80	82	82	"	22... 46	49	50	50
"	29... 68	71	71	70	"	23... 55	60	62	58
"	30... 66	69	68	...	"	24... 54	56	47	...
October	1... 60	65	66	62	"	25... 40	50	48	...
"	2... 56	67	68	67	"	26... 40	50	47	...
"	3... 68	72	...	...	"	27... 45	49	52	...
"	4... 64	72	76	70	"	28... 40	46	47	47
"	5... 64	73	76	...	"	29... 46	49	54	54
"	6... 68	75	76	74	"	30... 54	55	49	43
"	7... 70	76	78	...	"	31... 26	29	26	25
"	8... 68	77	79	...					



When our people read of the work of the destructive and deadly cyclone in Illinois the past winter, they should return thanks for their good fortune in living where such dangers never come. A cyclone in this part of the Tennessee Valley is something impossible, rendered so by the conformation of our country. Two things we are here exempt from that afflict the prairie countries of the Northwest and Southwest—destructive winds and severe drouths; and these exemptions are of great value to this section.

## WHAT HUNTSVILLE HAS

Huntsville has railroad, telephone and telegraph facilities, street cars, electric and gas lights, an excellent system of water works, which supplies the city with water perfectly pure, from a spring with the capacity of 1,250,000 gallons per hour, with a temperature of 60.8° Fahr.; two banks, with large capital; four hotels, three restaurants, good market, an elegant opera house, convenient to all hotels, a large ice factory, cotton factory, with over ten thousand spindles, of the latest and most improved machinery. This factory only makes cotton yarns, which are of so superior quality that one house in Philadelphia has engaged its entire product. It consumes about two thousand bales of cotton per year, which is grown in this county, and its fine fiber causes the yarn to be ranked with the most superior quality in this country. A net dividend of twenty-two per cent. was declared by the directors last year. It has been enlarged twice to meet the growing demand for its product. Huntsville also has one of the largest cotton-seed oil mills in the South, saw mill, two planing mills, sash and door factories, broom factory, gas works, carriage and buggy factory, wagon factory, cigar factory, machine shops, roller gristmill, with the latest and most improved machinery, which is making the finest quality of meal and stock feed; harness, boot and shoe shops, etc.

Huntsville also has the largest and most successful County Agricultural Association in the State. The fair grounds, near the city, are the most beautiful in the South. The agricultural exhibits for the years 1886-87, which were large and varied, were pronounced the equal of any similar exhibits at the State fairs of Ohio and Kentucky. The agricultural exhibit from this county in 1887, at the State Fair, held at Montgomery, was unanimously awarded the first prize of \$400, and the year previous it was conceded to have belonged to Madison on merit. The Fair is held in October, a most delightful season, beginning on the 11th, and continuing five days.

The rainfall in Alabama averages about forty-five inches annually, and is so evenly distributed over the State as to never require irrigation. Drouths here are unknown.

## NATURAL RESOURCES TRIBUTARY TO HUNTSVILLE

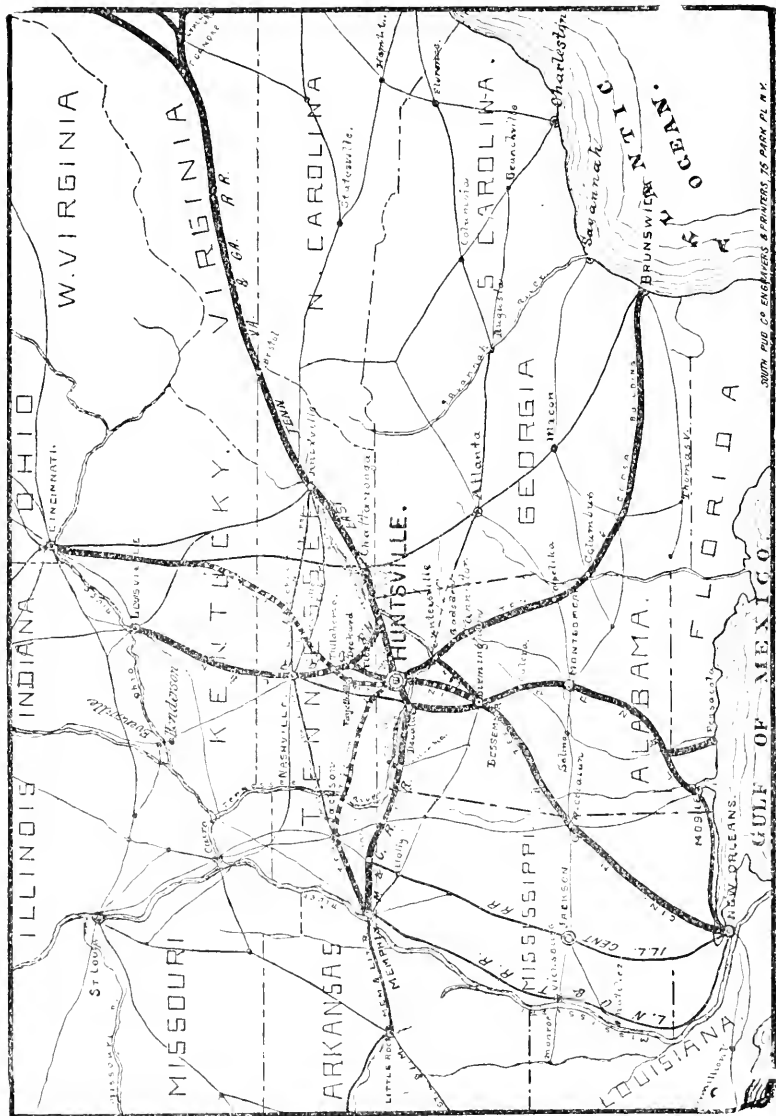
The late Commodore Maury, than whom no higher authority could be cited, states in his celebrated works on geography, that the Blue Grass region of Kentucky, Middle Tennessee and North Alabama comprises the Garden Spot of the United States. The Tennessee Valley is at the head of Northern Alabama, and Madison County is at its head, thus placing Huntsville at the most admirable point in all this famous region. Surrounded by an agricultural section unsurpassed, all the products of the field, dairy, orchard and vineyard are produced at its very door. This county has an area of 872 miles, with a frontage on the Tennessee River of thirty miles. It is the banner county of the cereal belt, being one of the largest corn-producing counties in the State. In the north section it leads all others in wealth and the production of cotton, the annual yield of the latter being 23,000 bales. The character of the soil is generally red clay subsoil, with a limestone foundation, and is susceptible of the highest state of cultivation and productiveness. It yields promptly and bountifully to every intelligent touch of labor. This county is watered by twelve creeks and rivers, traversing north to south. It occupies a medium ground between tropical and temperate producing regions, with most of the characteristics peculiar to both. The soil is specially adapted to corn, cotton, wheat, tobacco, oats, rye, barley, peas, potatoes and millet; and orchard grass, herds-grass, timothy and clover grow here to perfection, producing as much as three tons per acre. Grapes and other fruits grow finely, and all vegetables luxuriate.

The value of the annual corn crop is estimated at \$1,500,000; cotton crop about the same; peas and beans, \$50,000; potatoes, \$100,000; and horses, cattle and sheep fully \$1,000,000. There are several fine herds of Jersey and Holstein cattle, and they thrive well here. There are fully one hundred head of registered Jerseys in the county, several being direct from the Isle of Jersey. Madison County doubtless has the finest horses and jacks in this section of country, and stock raising is becoming a very profitable business.

The largest fruit nursery in the United States is in this county, from which shipments are made to all parts of the United States, Canada and even Europe.

The fine water, splendid climate and abundant timber of this county are attracting much attention. Lands are of an excellent quality and cheap, varying from five dollars per acre and up, according to character of improvements and proximity to the city and railroads. The county is out of debt and taxes are low.

Iron ore, lead, silver and fire clay, in abundant quantities and of an excellent quality, have recently been discovered near the city, and the ore ranges out for twenty miles, which is estimated to contain fifty per cent. pure metals. Adjoining the city limits is limestone of the best quality and in unlimited quantity; and limestone is distributed throughout the county. Such is the confidence in the quality and quantity of iron ore and limestone here that



1907. PUBLISHED BY ENGINEERS & ARCHITECTS, 15 BARK PL. N.Y.

RAILROAD MAP OF HUNTSVILLE.



Pennsylvania capitalists have decided to construct near the city, this spring, an iron furnace, with a daily capacity of one hundred tons. They have had an expert in the field for months, who is astonished at the rich finds of ores in this vicinity. No attention, until recently, ever having been directed to minerals, these discoveries are a revelation as gratifying as they are surprising.

Through recent railroad connection Huntsville is now in direct communication also with the great coal fields of Tennessee, by which steam coal is brought to her depot at \$1.25 per ton. And upon completion of the railroad to Birmingham from this city, through Murphree's Valley, coal will be brought here much cheaper. This road is now under construction, and is expected to be completed by the first of January, 1889. This valley is one of the richest in the State in iron and coal, and is only about fifty miles south of Huntsville.

Tributary to Huntsville are immense forests of the finest growth of hard woods, such as the oaks, ash, beech, red gum, cherry, walnut, hickory, poplar, chestnut and basswood. And in the adjoining county of Jackson is a world of the finest cedar, through which the Memphis & Charleston Railroad runs.

## HUNTSVILLE'S RAILROAD CONNECTIONS

In the light of existing facts there can be no doubt that, in the near future, Huntsville will be the great railroad center of North Alabama and the commercial metropolis of Tennessee Valley. Look at the facts. The Memphis & Charleston, a part of the great East Tennessee, Virginia & Georgia Railroad System, runs through the city now east and west.

The Nashville, Chattanooga & St. Louis Railway affords direct connection to Nashville, Tennessee, and thence North by the Louisville & Nashville System, the former being under the control of the latter. Two Southern connections will be had this year.

The Birmingham Mineral Railroad is now being built from Birmingham to Huntsville by the Louisville & Nashville System, the contract having been let for its construction from Birmingham to the Tennessee River, ten miles south of Huntsville. This road runs through Murphree's Valley, which abounds in beds of the very best red hematite ore, and is equally as rich in its seams of coal, which can be found throughout its entire distance, varying from three to eight feet in thickness. This valley is one of the richest in the State in its minerals, and this road thus places Huntsville in close proximity to immense coal and iron fields, giving it superior advantages for all manufacturing purposes.

The contract for building the Tennessee & Coosa Valley Railroad was let May 25th, and work began at Huntsville June 1st. The road begins at Gadsden, Alabama, and runs to this city, eighty-five miles, crossing the Tennessee River at Guntersville. The contract requires that the road be completed by the 1st of October, 1888. Inside of ninety days the road will be built to the Tennessee River. Going south from Huntsville, this road connects with Gadsden, Anniston, Columbus (Georgia), and Brunswick, the acknowledged most superior harbor on the Atlantic seaboard. Huntsville thus obtains a railroad to another great coal and iron field—the Cahaba. This road will be

extended on north from Huntsville via Pulaski, Tennessee, to Jackson, West Tennessee, connecting with the great Illinois Central. A road is also contemplated from Somerset, Kentucky, on the Cincinnati Southern, down along the western base of the Cumberland Mountains, via Fayetteville, Tennessee, and to Huntsville, and it is confidently believed that it will be built.

All of these roads penetrate and traverse virgin country, as rich as any in the South in coal, iron, timber and agricultural productions of every variety.

Thus it will be seen that, with these five great trunk lines, Huntsville becomes the great railroad center of North Alabama, and fixes her destiny in the near future of a city of thirty to forty thousand people.

The preliminary survey for a dummy and belt line railroad, connecting the city with Monte Sano Hotel, has been made and the contract let for its construction, which is expected to be in operation by August, 1888. This gives easy and rapid transit to the mountain, and enables Huntsville to offer superior facilities to her present admirable advantages for manufacturing.

## THE RAILROAD TO HUNTSVILLE

Birmingham Age.

"The announcement made in yesterday's Age that the Louisville & Nashville Railway officials have decided to build a road from this city to Huntsville is news of no little importance to Birmingham, Huntsville, and, indeed, to all North Alabama. Moreover, it adds to the merited distinction this company has already won, of being the most progressive railway corporation in the South.

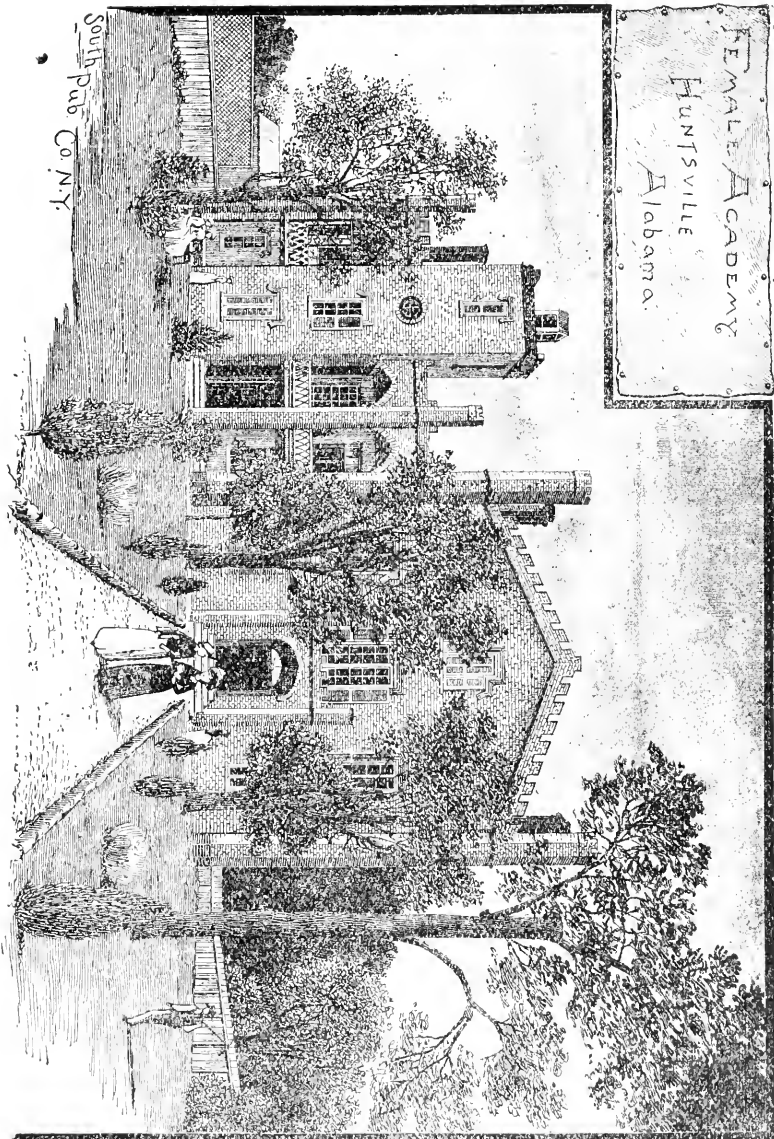
The road it now proposes to build will run from this city, in a northeasterly direction through Murphree's Valley, which is perhaps richer in mineral deposits than any other section of the mineral belt of Alabama. It abounds in iron ore and coal of the very best quality, limestone and water, and many of us will live to see the day when it will be filled with thousands of busy people, and when its smoke-stacks of furnaces and foundries and rolling mills may be counted by the score.

This road will also strike the navigable waters of the Tennessee, over which it will pass into as fine an agricultural country as can be found in the State. Madison County, as it should do, is rapidly abandoning the old *antebellum* methods of agriculture, and its farmers are more and more turning their attention to grass, grain, stock raising and dairy products. Here is the country from which the future great city of Birmingham is to draw its supply of farm and garden products.

To Huntsville, the new railroad—which will give it connection with the coal and iron fields, and the great manufacturing metropolis of the State—will be of immense advantage. It will put her in communication with another great trunk line, running North and South, and with the Memphis & Charleston, running east and west, will make it quite a desirable point for manufacturing.

We congratulate Huntsville and Birmingham that the two cities are to be linked together with bands of steel."

FEMALE ACADEMY  
HUNTSVILLE  
Alabama.



South Pub Co. N.Y.

The completion of the Mussel Shoals is but a question of a short time, which will render the one thousand miles of the Tennessee River navigable. Connected by railroads of only ten miles to the river, Huntsville is then in communication by river transportation with the great Mississippi and Ohio Rivers, the hundred prosperous cities of their valleys and their thousands of miles of inland navigation, and also direct to all the great seaports of the world. Huntsville thus becomes, to all intents and for all practical purposes, located on the Tennessee River, which will give all the benefits of competition in low freights, without the disadvantages of dampness, fogs, malaria, and their numerous attendant evils, which bring certain bad health.

## HUNTSVILLE'S ADVANTAGES FOR DIFFERENT MANUFACTORIES

The history of all manufacturing towns has demonstrated that the town dependent on one line of industry, be it iron, wood or cotton, is liable to periods of depression. It might be said to have become axiomatic that safe and steady progress and uninterrupted prosperity can be found only in and maintained by diversified industries. In this system alone can every branch of labor and every element of material be employed, thereby making every edge cut both ways.

In this age of increasing manufactories throughout the United States, and especially in the South, competition is felt as never before. Hence, the importance of weighing every economic consideration entering into the price of labor—raw material and fuel, health of operatives, their cheapness of living, lessening the expense of operating machinery, and saving of freights by locating factories where the raw material exists or is grown, and nearest the market for its consumption.

Based upon these fundamental principles in the law of economics, and in the light of all the facts set forth in the preceding pages, the conclusion is inevitable, that for diversified manufactories, into whose products must enter cotton, timber and iron, there is no city in the Union possessing *all* the advantages of Huntsville.

The South, by reason of its long summers and short winters, has always consumed a large quantity of cotton goods, and her increasing population is necessarily rapidly enlarging this demand. The growing cities of the South, the new lines of industry in her thousands of factories, her diversified agriculture, immense railroad building and extension, are all increasing to an incalculable degree the demand for machinery, farming implements, tools, vehicles, building materials and articles of home use, into all of which enter timber, iron and cotton, the raw material for which is found here contiguous to Huntsville in greater quantity and finer quality than anywhere else in this country.

Transportation facilities Huntsville enjoys ample. Cotton of the finest and best quality is grown here in abundance at her very door. All the hard woods, in inexhaustless quantities, are here in close proximity. Iron, coal and limestone surround it. Here is the purest water in greater abundance than is enjoyed by any city South. A genial climate and health-invigorating

atmosphere are always found. No death-dealing snow-storms and blizzards in winter and early spring, no burning, suffocating heat in summer, with pestiferous mosquitoes, afflict us here.

Machinery runs smoothly the entire year, and operatives can labor in comfort every day of the 365; whereas, in many Northern and Eastern localities, where the severe winters exist, the machinery is often frozen up and, of course, injured, labor is made idle, expense incurred, and profits cut off. Here no expensive fires are to be kept up in furnaces to protect the machinery through long and severe winter nights, nor in the homes of the operatives, making the cost of living greater, consequently requiring higher wages, and thereby cutting down the profits of the manufacturer.

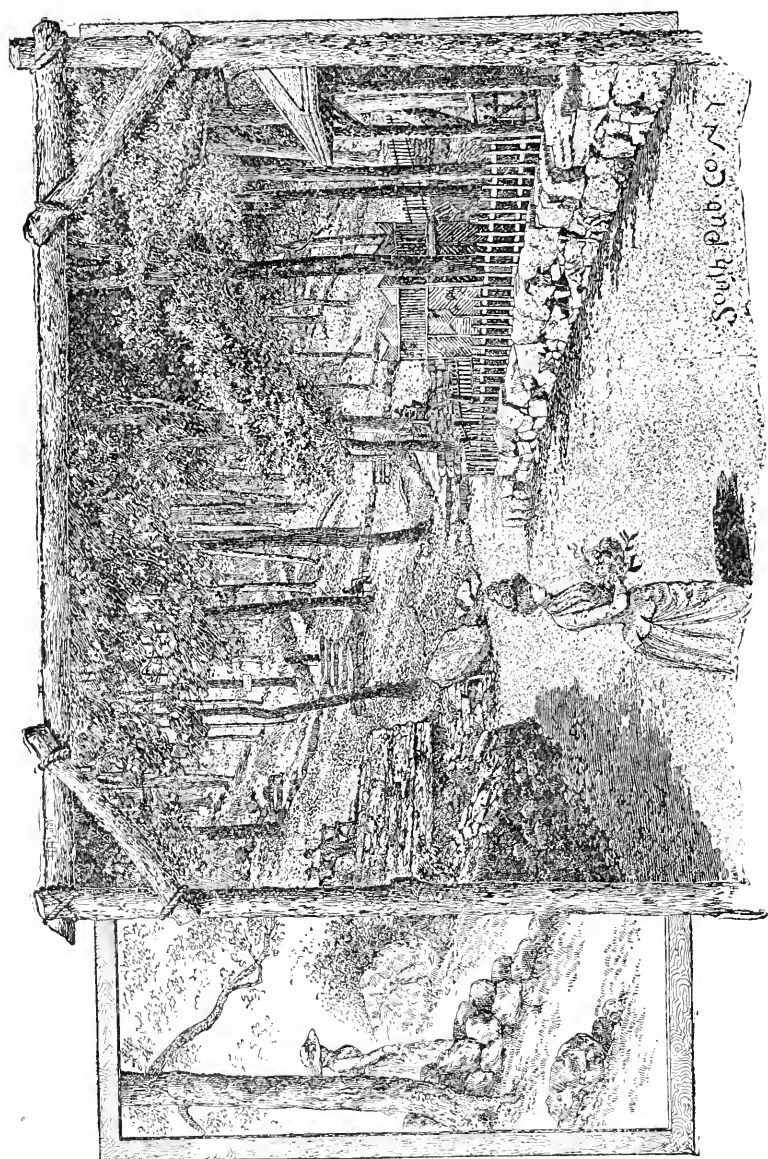
Owing to the temperate and genial climate here, lighter and less expensive clothing is worn. In the midst of a great agricultural section articles of food are better, fresher and cheaper. Healthy operatives prevent the expense of doctors' bills, and their contentment is thus augmented. Land is cheap and building is not expensive, which will enable every family to own its home, plant round it flowers and beautify it, thereby bringing together those elements which make good citizens and happy families, thus securing the most reliable labor. Other factors in securing this desirable condition of labor are an excellent public city school and splendid churches, with all the leading religious denominations represented.

The discontented labor and numerous strikes that have become so prevalent in the manufacturing districts of the North have suggested to the intelligent and well-informed mind, desiring to build up in one locality factories of diversified industry, the wisdom of selecting that point where the profitable investment of capital and its harmonious adjunct—contented labor—can be best secured.

In looking over the whole country to find the best health, delightful residence, cheap living, raw material in abundance and near the factory, cheap fuel, with transportation facilities to haul the manufactured product to the largest market in closest proximity, Huntsville was selected, and to carry out this grand enterprise, gentlemen from the North and the South, of foresight, enterprise and ample means, organized the NORTH ALABAMA IMPROVEMENT COMPANY, the officers of which are: M. J. O'Shaughnessy, President; Samuel H. Buck, Vice President and General Manager; J. R. Stevens, Treasurer; J. L. Rison, Secretary. Directors: J. F. O'Shaughnessy, Milton Humes, Wm. P. Newman, J. R. Stevens, Geo. M. Harris, J. L. Rison.

Mr. L. Metesser, of New Orleans, has been appointed Manager of the Mechanical and Manufacturing Department. His address is 34 and 36 St. Charles street, New Orleans, Louisiana.

The city of Huntsville exempts all manufactories from taxation for a period of ten years where \$5,000 and upward is invested.

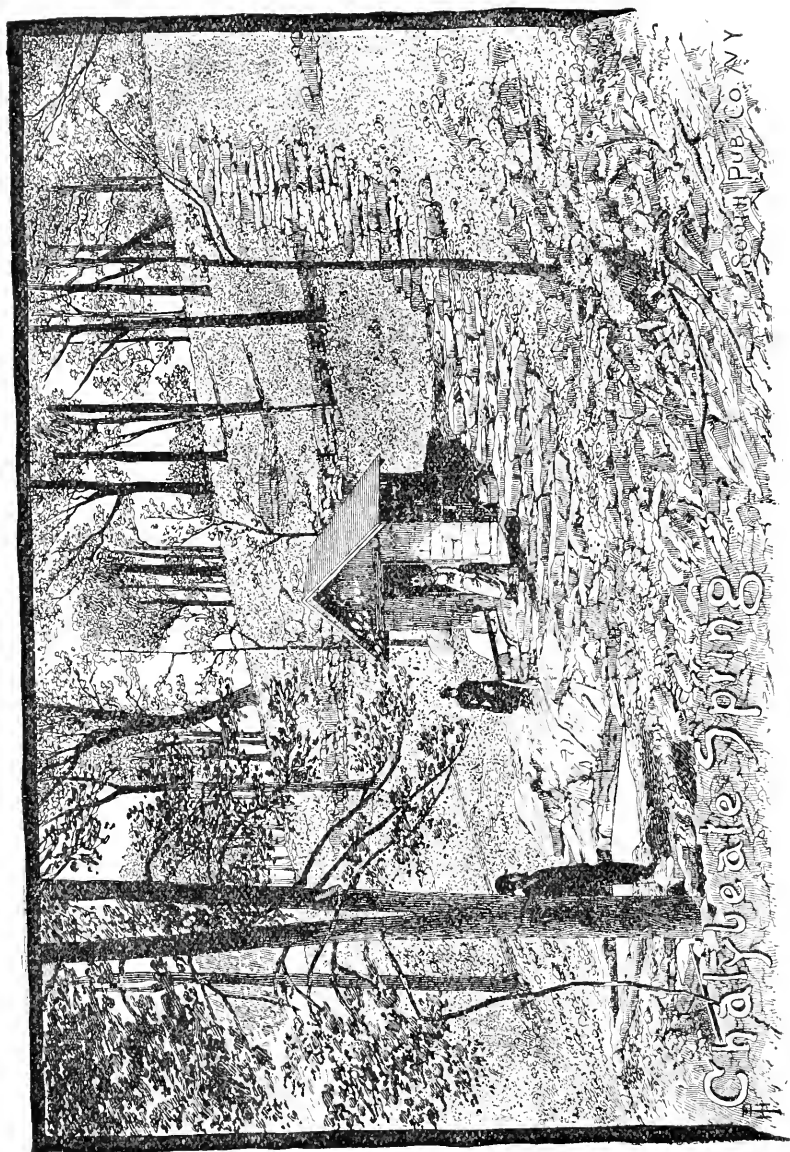


COLD SPRING MONTE SANO.

## THE COMPANY'S PLAN AS TO MANUFACTORIES

The Company's policy to locate, build up and foster desirable manufactures of all kinds is consistent with the mutual interests of all concerned and most liberal. In such enterprises as are of a nature to warrant it, the Company will take stock if desired by locators; but as no particular plan can cover all cases, each will have to be considered on its individual merits. The Company's Extensive Central Plant can supply power, room, heat, light, water, etc., etc., for all industries suitable for a central location; and for such as require larger space or isolation, equally as desirable arrangements are offered. In order to amply provide for all the requirements of this department of the Company's enterprise, large tracts of land, in every way suitable for the purpose, have been selected for the sole use of the factories and dwellings of the employees, so divided and arranged as to insure ample room, desirable sites specially suited for each industry as near as may be. These lands adjoin the city and have the necessary transportation facilities and ample room for all future desired outlets and railroad connections. The Company's surveyed belt railroad, dummy routes, street-car lines, magnificent drives and walks, place the location within easy reach for all purposes. The ground has natural drainage, sloping gently from the mountain's base to near an affluent stream, which has been utilized for transportation, and may, by proper means, be converted into a navigable tributary of the Tennessee River.

At the base of these mountains (over whose peaks and pine-clad sides the air passes for many miles, is purified and impregnated with health-giving properties), and above the factory sites is the location for the homes of the operators, giving ample space for buildings in blocks, facing and surrounding parks and open spaces, or for cottages with private grounds. Through the Company's property (visible in the park in the new city of East Huntsville) and under these lands for factory and cottage sites, flows the mountain stream that bursts out at the foot of the cliff in the city, and forms the famous Huntsville spring of cool water, estimated at 1,250,000 gallons per hour at this single outlet, from which the Water Works has supplied the city for all purposes since 1825, and from the same pure source will the Company's new city of East Huntsville, and mountain cottages and factories be furnished all needed water, by a system of waterworks ample in capacity for all demands. The pay-rolls of the manufactures here demonstrate that labor of the kind so far required is abundant, and wages are less than for same work elsewhere; but the healthy locality, mild climate and fertility of the soil, producing an ample and cheap food supply, enable the operatives to live cheaper and fare better than similar communities elsewhere. Building material can be had in abundance and cheap. The natural resources for manufacturing, of mine, quarry, forest and soil, are second to none. High grades of iron ore, with coal and limestone for its conversion, are found in inexhaustible quantities at our very doors. Extensive forests of timber are here. Twenty-odd thousand bales of cotton are annually shipped East from this county alone, for want of additional factories to convert it into goods that stand in the Eastern market at the head of the list, and cannot be furnished to the extent of more than a small per cent. of demands



Chryseide Spring

South Pub. Co. N.Y.



by the mill capacity now here, whose stockholders received in 1887 over twenty per cent. dividend.

Unexcelled openings and inducements are offered for blast furnaces, rolling mills, steam forges, foundries, machine shops, boiler works, rail, fish-plate and spike mills, nail works, bridge and bolt works, furniture factories, planing mills, wagon, buggy and carriage works, car shops, boot and shoe factories, paper mills, starch works, flour mills, hominy mills, cotton factories, woolen mills, soap works, and diversified industries of all desirable kinds, seeking healthy climate and good homes, cheap fuel, abundant water and raw material, with ample transportation for supplies and manufactured products, etc., etc. This part of the Company's interest has been organized into a special department to facilitate all matters pertaining to same.

All communications should be addressed to

SAMUEL H. BUCK,  
Vice President and General Manager,  
Huntsville, Alabama.



## ➤ LAND SALES ➤



The North Alabama Improvement Company is now placing on the market lots of its property, which constitute the most beautiful and admirably located in the city and suburbs, and splendidly adapted for residence and manufacturing.

During the summer and fall these lots will be continually put on the market. The best investments, yet offered in the South, are here to be found. Come and see, or, address

GEN. MANAGER NORTH ALABAMA IMPROVEMENT CO.,

Huntsville, Alabama.

## Huntsville as a Resort for all Seasons.

### HOTEL MONTE SANO,

1,700 FEET ABOVE THE LEVEL OF THE SEA,

—AND—

### NEW HUNTSVILLE HOTEL.

Properties of North Alabama Improvement Company.

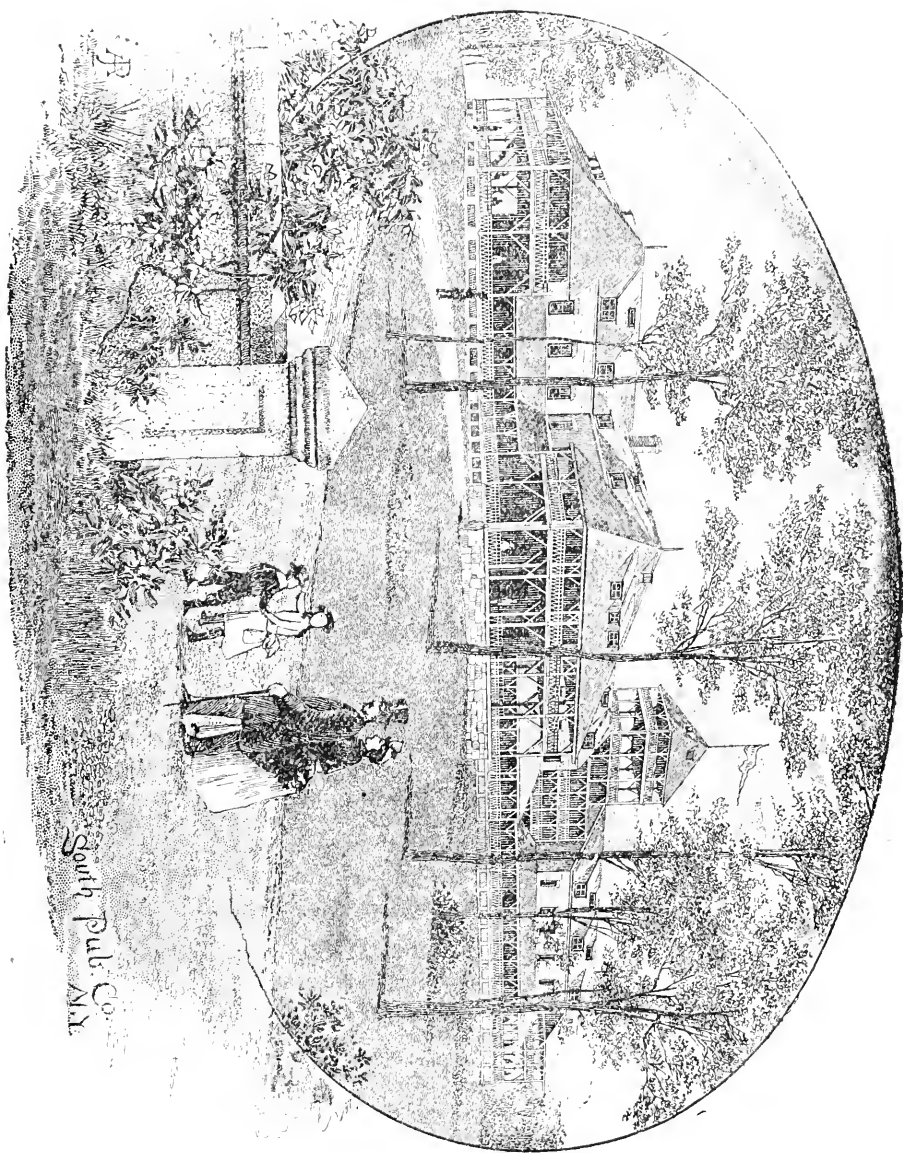
---

Travelers Spending Winters in Florida, as well as Southerners  
Returning from the North in September and October,  
can Stop Over, on their Tickets, at Huntsville  
and Monte Sano Hotels, until October 1st.

---

It must be a source of gratifying pride to every Southerner, as well as every American citizen, that the South is not only developing its material resources and taking its place alongside the North in the various lines of manufacturing enterprises, but that it has reached that degree of prosperity once again when it can furnish its visitors from the North delightful and elegant resorts in winter; and that within its borders can be found a place for its own people in the extreme portions of the Southern States to pleasantly spend the heated summer months, equal in every respect to any of the Eastern resorts. For many years it has been a serious question with visitors from the North to Florida where they could pleasantly and comfortably stay after it had become too cold at home, and yet it was too warm in Florida, making the change too abrupt and sudden; and the people from the extreme South, who spend their summers North, where they could go after it had become too cold to remain North, and yet was still unsafe to return to the extreme portions of the South before frost.

A medium point was desired, where travelers from both sections could spend the months of September, October and November as pleasantly as they



South Park Co.  
N.Y.

had respectively the summer months. But the trouble has been, no such point could be found adequate to the tastes and necessities of travelers.

Fortunately for this class of tourists, Huntsville, Alabama, is a point that can now meet every demand.

## MONTE SANO HOTEL

Three and a half miles from the city, reached by an excellent smooth, macadamized pike, on the southern terminus of the Cumberland range of mountains, is Hotel Monte Sano. It is over 1,700 feet above sea level. There are higher mountains, but in the matchless beauty, picturesqueness and grandeur of its scenery, no point in this country equals it. A panorama of landscape, interspersed with hill and vale, is also presented, that in its charm and delight—for splendor of its beauty, is unsurpassed in the South. The atmosphere on this mountain is noted for its purity, exhilarating and bracing effect upon the constitution. Various mineral and freestone waters are here in abundance. There is an appetizing and energizing element in the air that is soon perceptible and is remarkable in its effects.

The hotel is of the Queen Anne style of architecture; broad galleries surrounding it, with two hundred rooms heated by steam, lighted by gas, no back or inside rooms, and into each one enters the clear sunlight.

The rooms are elegantly furnished with every modern convenience attached. The table service is superb, and the fare exceptionally good.

In fact, in all of its appointments it is the equal of any hotel in the East. It was opened June 1, and its success has been unparalleled. Its guests this season number the best people North and South. Among the number have been leading capitalists, railroad presidents and officers, the wealthiest coal and iron magnates, prominent bankers, distinguished journalists, eminent jurists, and the most accomplished women in the land, and the voluntary and universal verdict has been—perfect satisfaction given.

Since last season there has been added a handsome two-story cottage, containing thirty-six elegant rooms, fitted up similar to the hotel, and connected with it by a beautiful walk of one hundred yards. This has been named Memphis Row, in honor of the city of Memphis, that furnished the first season the largest number of guests of any city.

The grounds have been greatly beautified with beds of natural flowers and shrubbery trees, and delightful walks for promenade have been prepared. Also a commodious bowling alley near the hotel. Elegant drives around the mountain, of at least fourteen miles, have been made, from which the most charming scenery is ever in view, that pleases the eye and rejoices the soul of man. There is established in connection with the hotel a large livery stable, containing trained horses, buggies and carriages, which will be at the convenient disposal of guests for riding or driving. There are also billiards, croquet, lawn tennis, and other amusements.

An excellent band of music will be in the hotel during the season, from June 1 to October 31.

This hotel is under the able management of Mr. J. D. Billings, who also

has charge of the New Huntsville Hotel. Both hotels are the properties of the North Alabama Improvement Company, and its policy is to keep them up to a high standard.

## THE NEW HUNTSVILLE HOTEL

It can now be justly claimed that Huntsville has a hotel the equal of any city in its elegance, appointments and cuisine, and superior to that of any city of 25,000 in the South.

The New Huntsville Hotel was formally opened to the public May 10, 1888. It is under the efficient and accomplished management of Mr. J. D. Billings (who is also manager of Hotel Monte Sano), who has had the experience of a lifetime in his business, and while he comes with the highest testimonials his strangest record is, that he has been a complete success wherever he has been.

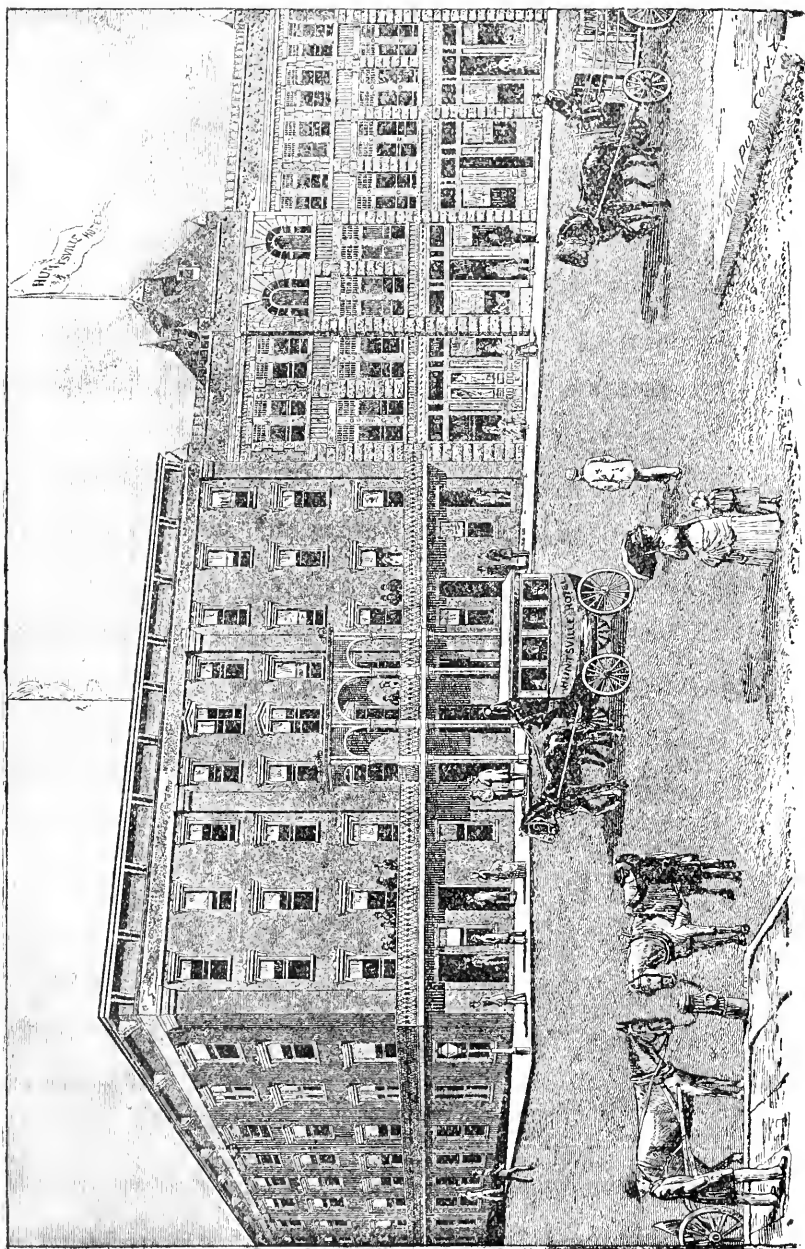
The hotel is four stories, solid iron and glass front, containing one hundred and twenty-five rooms, situated on the corner of the public square, most conveniently located to the business of the city, postoffice, churches, and adjoins the opera house. It has been furnished anew, from cellar to garret, in the most tasty and elegant style, with elevator connecting with the rotunda, and also ladies' entrance and leading to each floor, lighted by gas, electric bells, bathrooms, and heated by steam radiators, making the halls in cold weather as warm and comfortable as the interior of the rooms. The rotunda, stairway and diningroom are finished in hard wood finish of dark oak panel wainscoting. The frescoing is flat relief compo and Queen Anne style of decorative fresco art. The parlor is finished in white maple, with fresco of the French renaissance of the time of Louis XIV, and the furnishings are in keeping, being as elegant and tasty as they are costly. The reception room is handsomely furnished and finished in modern Moorish design of fresco work. The ladies' readingroom is exquisitely furnished and finished in Italian stucco compo.

These rooms are all on the second floor and command a splendid view of the square, courtyard park, and from the diningroom is beheld one of the most inviting pictures of mountain and vale to be seen in Nature. All the rooms are large, elegantly furnished, none are inside, but into each one comes the clear sunlight.

The construction of the building was done from plans and specifications of Mr. L. B. Wheeler, of Atlanta, Ga., the celebrated architect of the Kimball House. Everything that Science and Art could suggest and money purchase has been done to make this hotel the perfection of elegance, comfort and delightful living, and the splendid results pronounce it an eminent success in every detail.

It has a number of large, comfortable rooms, which can be used single or in suites, adapted for families who should desire to spend the winters in this charming and lovely city.

For particulars, address Huntsville Hotel.



THE HUNTSVILLE HOTEL.

## ADJACENT ATTRACTIONS AND WONDERS

### BROTHAW SPRING AND PARK

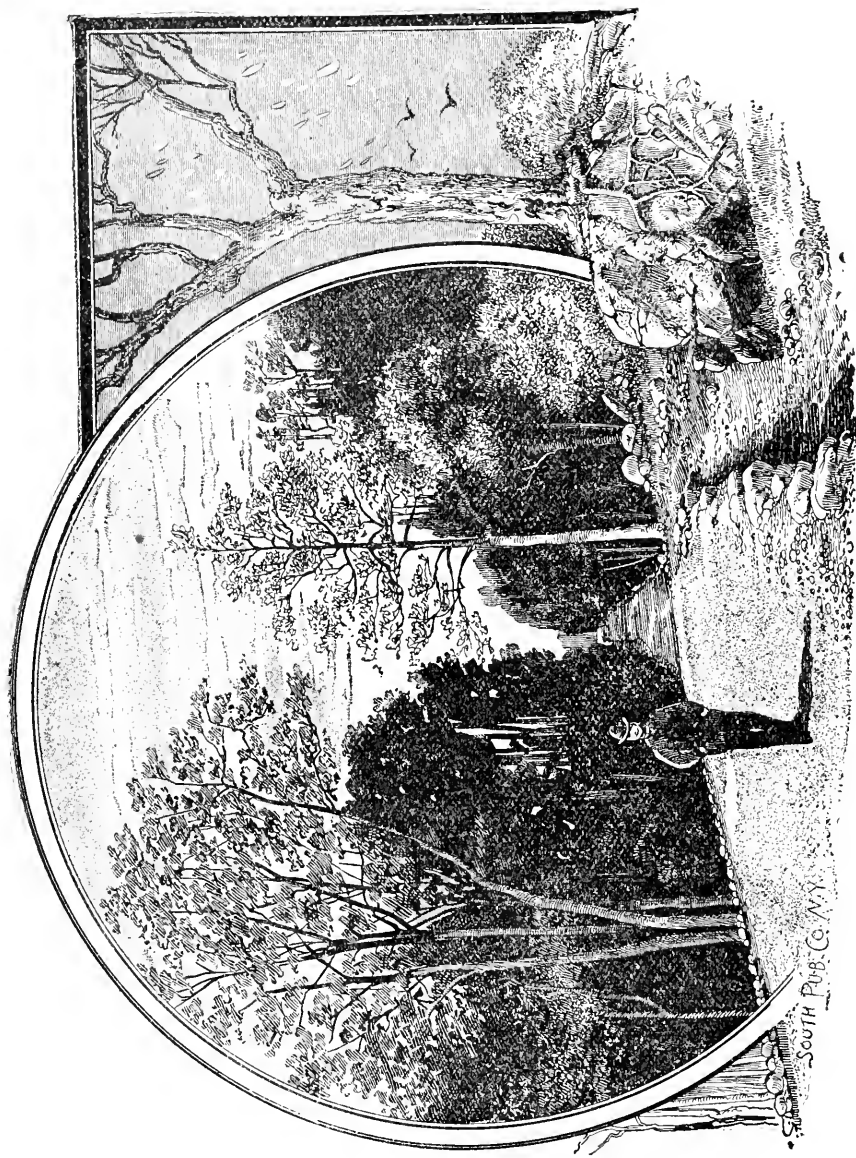
is two miles from the city by a projected dummy line. The park, as planned, contains thirty-two acres equally divided between precipitous banks, high grounds, covered with native trees and rolling pasture lands, all shaded by native foliage. The lake will occupy sixteen of the thirty-two acres, and be confined by high banks and sandy beach on one side and end, and by a broad levee on the other side and end fifteen hundred feet long, four feet high and fifteen feet wide, to be used as a drive, as well as to confine the lake. In the construction of the lake no excavation is necessary, except in preparing the beach for bathing, as a uniform depth of from three to five feet can be obtained by the natural formation alone. The bottom of the lake will be sand and gravel, its natural bed.

The water is clear, nearly free from limestone, cool and in inexhaustible quantity. When the lake is completed a boathouse will be constructed, and rowing and sailing boats placed upon it for the pleasure of guests. Shady walks and romantic drives, more than two and a half miles in extent, are had in and about the parks. Bath houses at the beach are to be arranged, and a casino for picnic parties and pleasure-seekers, with all necessary appliances. The spring is in a romantic, shady and beautiful spot, with every natural attraction. The approach is direct from the city. Huntsville, Monte Sano and its magnificent hotel are in full view from the park. There is everything necessary existing to make this enterprise a great success and eminently attractive for its special purposes.

## SHELTER ROCK CAVE

### LURAY, VIRGINIA, AND MAMMOTH, KENTUCKY, ECLIPSED.

One mile north of the city is a cave that is a wonder. There is a lake of water in it from 100 to 300 hundred feet wide, half a mile long, and from ten to twenty feet deep. Mr. H. M. Fuller, recently from Greenville, Michigan, owns it, and is preparing it for a great pleasure resort. It is already open to the public. It is one hundred feet under ground. The scenery is grand and picturesque. The ceiling is limestone rock, with beautiful stalagmite, and in this cave is claimed to be the largest stalagmite in the world. It is eleven feet high and twenty-four feet in circumference. A large platform has been prepared for dancing, and boats for riding on the lake. Gentlemen who have visited Luray Cave, Virginia, and the great Mammoth Cave, Kentucky, pronounce Shelter Rock Cave superior to both of them. It is well worth visiting.



South Plac. Co. N.Y.

WESTERN DRIVE FROM MONTE SANO.



## A WORD TO THE NORTHERN FARMER

Madison County, Alabama, will be absolutely out of debt January 1, 1889, and practically does not owe a dollar now. While it is carrying a bonded debt of \$62,000, that falls due January 1, 1889, it owns \$56,000 of first mortgage bonds of the Memphis & Charleston Railroad with which to pay this debt. The latter are worth \$1.27, so it will be seen that on January 1, 1889, the county will have over \$74,000 with which to pay this debt, leaving a cash surplus in the treasury of over \$12,000. Twenty-five per cent. premium has been offered for the county's bonds and refused, which shows its financial condition is healthy and under honest and wise management.

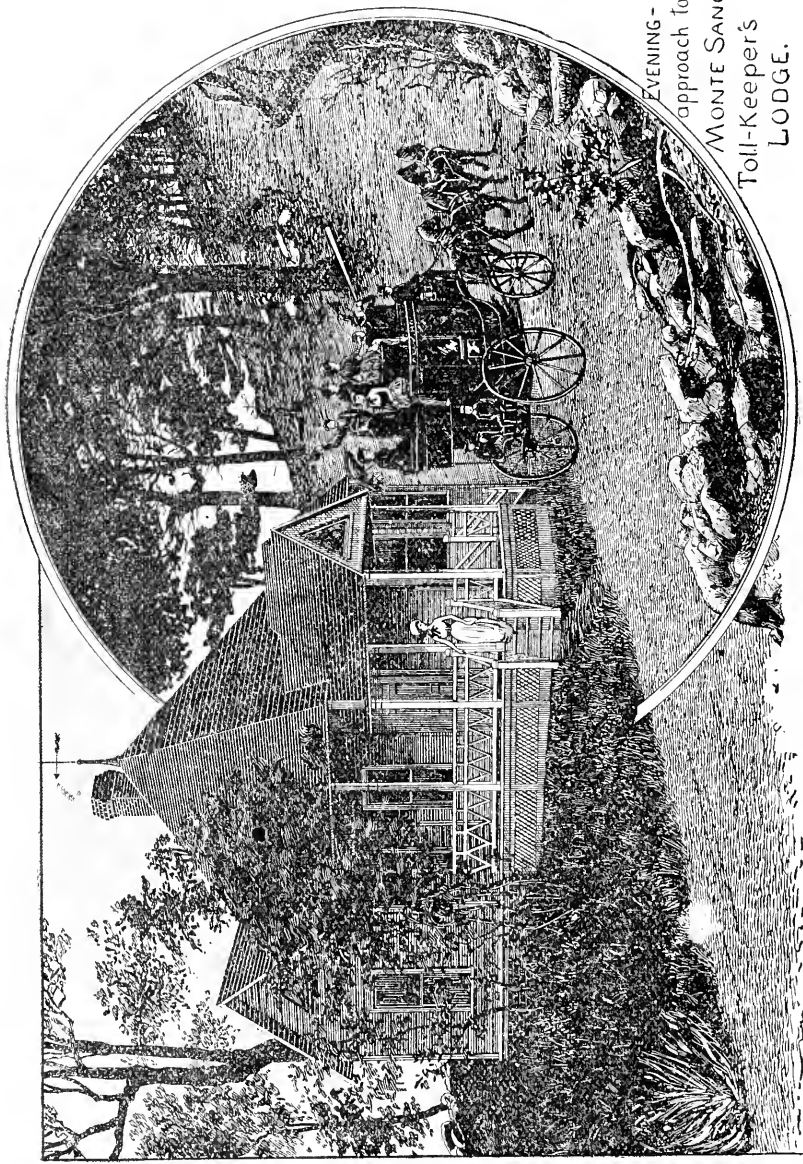
The tax rate is: State, 55 cents on the \$100 worth of property. County same, but it has not been necessary to go over 40. City tax, \$1, and all of these are based upon an assessment of about half the real value, showing taxes are exceedingly light.

Exemptions are liberal—\$2,000 worth of real property and \$1,000 worth of personal property. Rate of interest, 8 per cent. per annum.

The compiler of this pamphlet called in at random four farmers from different portions of the county, who made the following report as to yield of various crops grown here. Only an *average* is given:

Corn.....	60 bushels	per acre.	
Wheat.....	28	"	" "
Oats.....	45	"	" "
Barley.....	36	"	" "
Rye.....	15	"	" "
Clover.....	3 tons	"	" "
Clover seed.....	3 bushels	"	" "
Millet.....	60	"	" "
Millet hay.....	3 tons	"	" "
Herds grass.....	2	"	" "
Orchard grass.....	2	"	" "
Stock peas hay.....	4	"	" "
Stock peas.....	10 bushels	"	" "
Sweet potatoes....	200 to 450	"	" "
Irish potatoes....	150 to 400	"	" "
Both can be kept through winter.			
Peanuts.....	40	"	" "

All kinds of vegetables, both early and late cabbages, grow luxuriantly, and fruits do well.



EVENING-  
approach to  
MONTE SANO:  
Toll-Keeper's  
LODGE.

## A MODEL FARM

---

### Stock Raising in Madison County.

---

DETAILS OF A VISIT TO THE FARM OF WINSTON F. GARTH,  
ESQ., NEAR THE CITY.

---

On Monday afternoon last a Mercury reporter drove out to the stock farm of Winston F. Garth, Esq., about two miles south of the city, on the Whitesburg turnpike.

We saw his broad acres of wheat changing from green to gold, and gently swaying in the breeze of a glorious June afternoon. In addition to wheat he also has planted oats, rye, and barley, besides clover, orchard grass, herds grass and timothy. His crops of timothy and barley will be a surprise to many who have labored under the delusion that these crops could not be profitably raised in this county. Last year the yield of timothy was two and a half tons to the acre and forty bushels of barley.

We were informed by Mr. Garth that the crop of timothy matures after all other grasses and grains are harvested. This itself should be an incentive in raising diversified crops.

#### SOME VALUABLE STOCK.

Like all sensible men, Mr. Garth is a lover of fine thoroughbred horses, and at the time of our visit we found no less than twenty-two brood mares in a pasture sown with orchard grass and clover. He is the owner of two noted blooded stallions, Rockdale and Middleton, the former a twelve-year-old of fine pedigree and pure stock. The latter is a four-year-old, perfect in form and clear color, and carries in his veins the best trotting blood of this country.

Among some very valuable blooded stock which he purchased in Kentucky some time ago, we noticed Conviction, a bay filly, one year old, out of Onward, by George Wilkes; first dam, Lady Alice, by Almont Jr.; second dam, Lady Mambrino, by Mambrino Chief; third dam, by Gray Eagle. Mr. Garth was offered \$1,000 for Conviction before putting her on the ears in Kentucky.

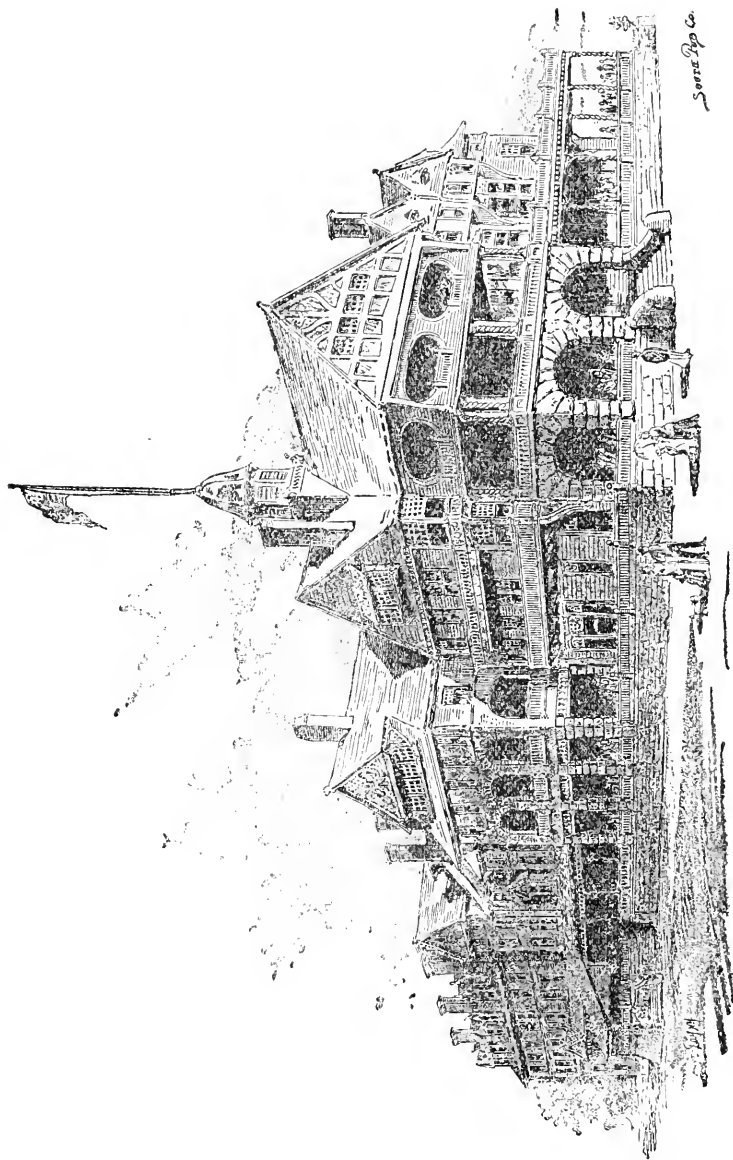
We also noticed Alabama, a one-year-old filly, by McCurdy's Hambletonian, dam by Almont Jr. Also Vanity, a two-year-old filly by Van Loo, out of Lizzie Walker.

We saw at the stables a handsome two-year-old sorrel filly, Fannie Wilkes, by Fayette Wilkes, first dam by Black Prince; second, by Black Hawk; and also a handsome chestnut filly, two years old, Minnie Brown, by Strathmore; first dam, Dinah, by Forest King; second dam, by Ed. Forrest. Both were superb and perfect specimens of horseflesh.

It will be seen from this list of young ones that he has three of the best trotting breeds known, viz: Wilkes, Almont and Hambletonian, the kings of the turf.—Huntsville Daily Mercury, June 6, 1888.

## PRICE OF LANDS

The average price is about ten dollars per acre, but the value is increasing. Lands have been and are selling for twenty-five to one hundred dollars per acre. As everywhere else the price depends on locality, and proximity to railroads and the city. The character is red clay subsoil, with a limestone foundation, except in the river bottoms.



THE TAVERN—DECATUR

# DECATUR.

---

Alabama is the ideal mining and manufacturing district of the United States. In geographical position, natural resources and climate it has no peer in this section of the globe. To the east, to the west, the north, and through the Gulf to the Gulf ports, and to that vast expanse of country south, and on to Central and South America looks Alabama from its central position as the fields for her future vast commercial transactions. But Nature gave it more than position. Within its bosom is locked vast mineral treasures, so great indeed that they are practically inexhaustible. The black diamond, the greatest leverage power of the world, sleeps here in quantities greater by three times than all of the bituminous or semi-bituminous coals of the State of Pennsylvania. Here again, by its side, another civilizer of the world reclines in robust beauty and grand proportions which make its fellow iron deposits in other States feel dismay at their littleness. But this is not all. The Alabama of to-day is but the stripling just awakening from a long slumber. It is now realizing what a power it is within itself, with its minerals, its cotton, its timber and its agricultural resources.

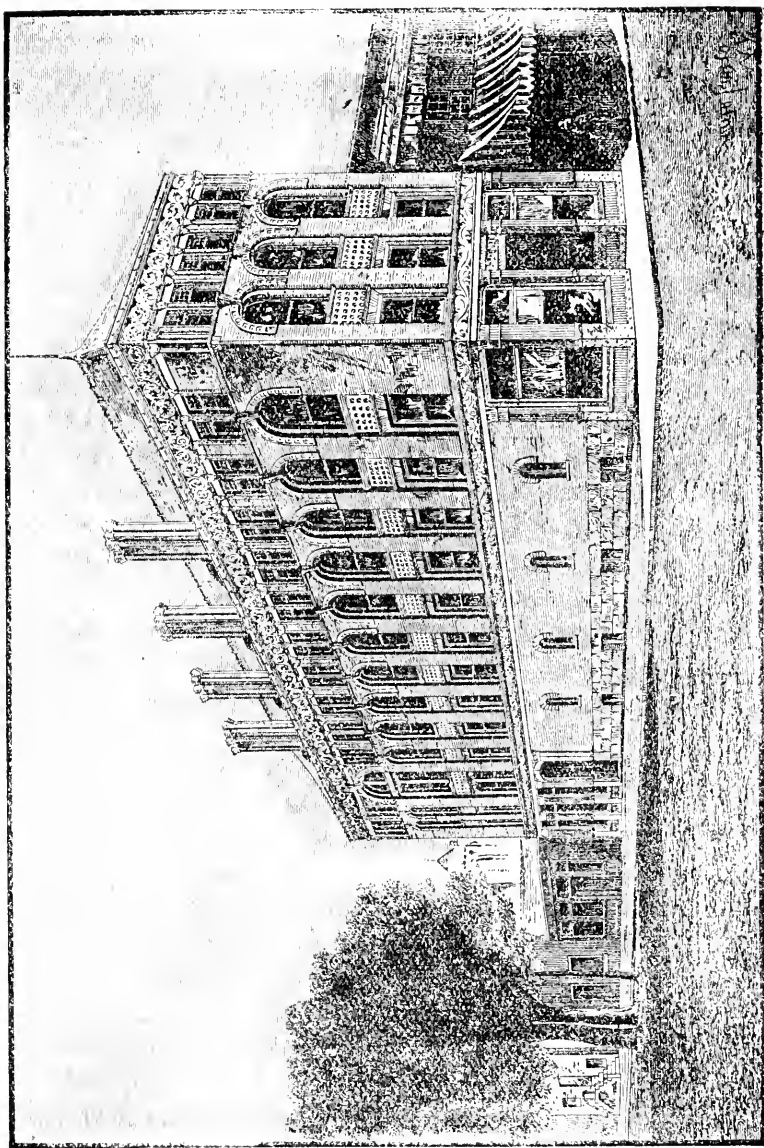
## LOCATION

Even as Alabama is specially favored among the sisterhood of States, so are certain sections of the State and certain localities in those sections more favored by natural and artificial causes than others. Adjoining the mineral region in Northern Alabama, on the banks of the beautiful Tennessee, and at the intersection of several trunk railroads, is Decatur. Here, indeed, may well be said to be one of the most favored localities for a great manufacturing city. It is situated twenty-five miles south of the northern line of the State and nearly equi-distant from the eastern and western boundary lines.

Owing to Decatur's geographical position and her railroad connections, it is the natural gateway of Alabama. All the travel and all the traffic from or to the North must pass through this city.

It lies almost midway between other growing cities—Nashville on the north, Birmingham and Montgomery on the south, Memphis on the west, and Chattanooga on the east.

Although connected with all these cities by rail, they are not close enough to make formidable rivals for the large wholesale trade given by the territory adjacent to Decatur.



THE JOHNSON BLOCK,

## ALTITUDE, CLIMATE

Decatur is about 600 feet above the sea-level. Its elevation is greater than most of the cities north of us on the Ohio and Mississippi Rivers, as the Tennessee has a fall below this point of some 150 feet through the Mussel Shoals, and then flows north for some 500 miles and empties at length into the Ohio River, through which its waters reach the Mississippi and the Gulf. Thus this country in Northern Alabama is an elevated plateau considerably above the level of the Ohio River Valley. In fact, Decatur lies at the very apex of the watershed between the Gulf of Mexico and the Ohio. From this point all the streams flow toward the north and empty into the Ohio River. Some twelve miles south, as soon as the basin of the Tennessee is passed, the streams flow to the south and empty into the Gulf of Mexico.

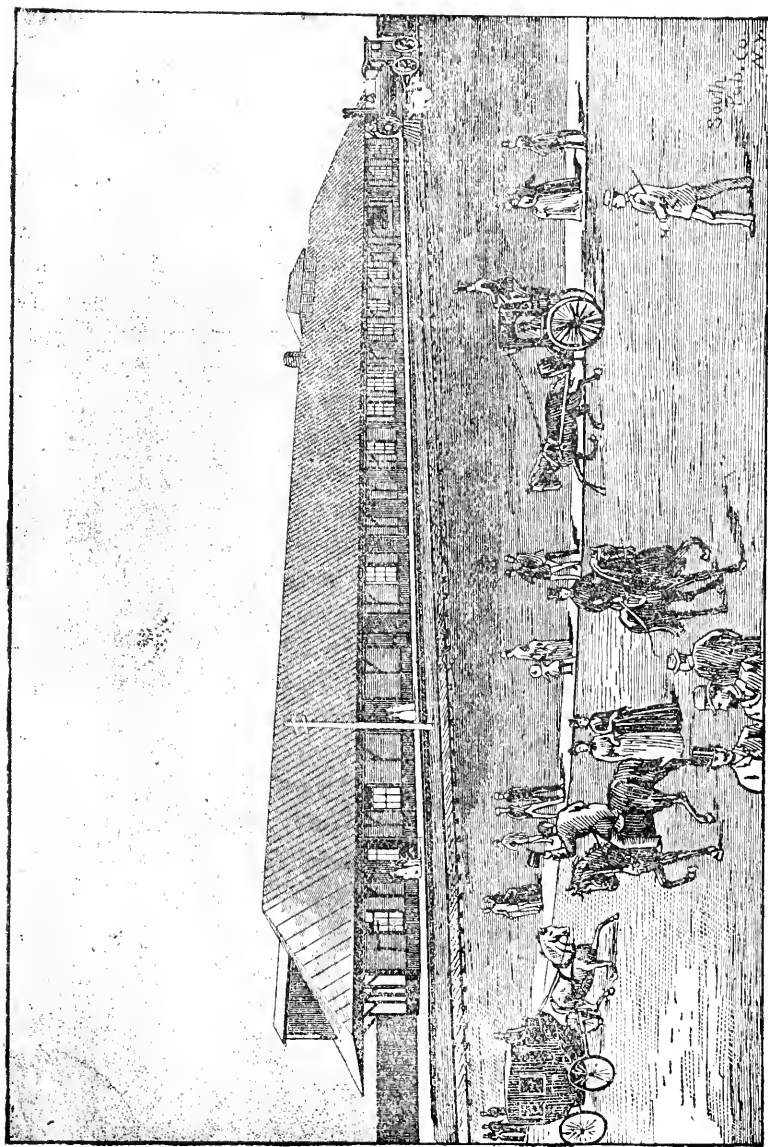
Hence, Decatur is on the highest ridge of country between the Ohio River and the Gulf of Mexico. It is on this account that the summers here are cool and pleasant, and the city is free from those miasmatic influences that affect cities on a lower level.

The climate is not oppressive either in summer or winter. During the hot spell of July, 1887, while the mercury was above 100° in the States north of the Ohio River, it was in the nineties at Decatur. There were no nights during this period that were not cool and pleasant.

While the summers are so comparatively pleasant the winters are far more delightful. There is no weather as cold and disagreeable as in the months of March and April in the Northern States. Wild flowers bloom and the trees put forth buds and leaves in February. There are no heavy snows, no freezing winds, no extreme alternations of heat and cold which wear out the strongest systems in colder climates. Potatoes and other early vegetables are planted in January and February, and mature and come into market about the time people are making their gardens in the North. These facts will be borne out by every one who has lived here long enough to be thoroughly informed in the matter.

## HEALTHFULNESS

That this is a very healthful climate is sufficiently attested by the mortuary statistics as well as by the experience of old residents. The altitude of this section secures it from all malarial or miasmatic diseases. During the summer of 1887 the country in and around Decatur was remarkably healthy. There was very little sickness of any kind, and none of the diseases produced by heat in the North made their appearance here. The death rate for years has not exceeded an average, of blacks and whites, of fourteen deaths in 1,000 inhabitants. There are few localities in the United States that can make so good a showing in this regard. It may be mentioned that within a few miles of here are mountain resorts, where as cool a climate as may be desired can be found in summer. There are delightful places for pleasure seekers as well as grateful homes for invalids.



THE NEW RAILROAD DEPOT.



## POPULATION

Among the rapidly growing towns of North Alabama none has made such rapid growth in the same length of time as Decatur. The increase in population has been phenomenal. In January, 1887, the population was 1,200, and one year later (January, 1888) it was 6,000, or *five hundred* per cent. increase in one year. The population now (July, 1888) is 7,500. People from all parts of the Union have been attracted here on account of the climate, great mineral wealth, and the manifold opportunities and advantages the place offers, both as a home and a mercantile and manufacturing center. Those who are already here are sober, industrious, and have come to stay.

The business men are wide-awake, full of energy and enterprise, and are possessed of that spirit of push and pull so characteristic of Americans of the present day.

## WATER SUPPLY—DRAINAGE

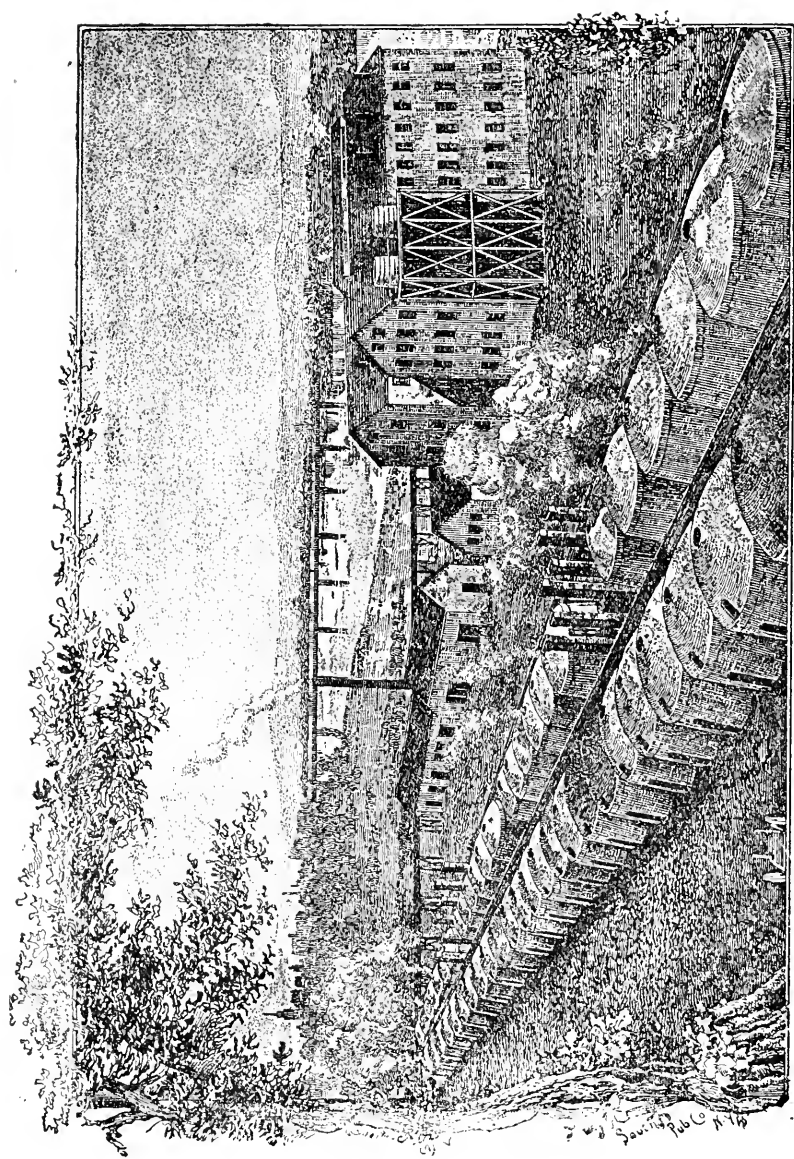
A magnificent system of waterworks—one of the finest in the South—is being completed. The works will cost \$200,000. The supply will come direct from the Tennessee River, a stream supplied by mountain springs of pure, cool water. Mains have been laid in all the principal streets, both in the old town and the new addition. This supply, with an easy and perfect natural drainage, supplemented with an admirable sewerage system, will make Decatur one of the cleanest and most healthful of cities.

Under the direction of Capt. Barrett, the well-known landscape engineer, the residence portion of the city has been laid out with a view to beauty, comfort and recreation. The streets, avenues and drives are broad and are dotted at intervals with beautiful parks. The natural features, so picturesque and beautiful, have been utilized in such a way as will make Decatur as noted for its æsthetic features as it will be as a manufacturing center.

The system of sewerage and drainage is being put in under the direction of Sanitary Engineer Geo. E. Waring. This will contribute to make Decatur what it will be—one of the healthiest cities in the South.

## RAILWAY SYSTEM AND SHIPPING FACILITIES

The main lines of the East Tennessee, Virginia & Georgia (Memphis & Charleston Road) and the Louisville & Nashville Railroad, the two most important trunk lines in the South, cross at this point. They are competitors for freight to all points, North, South, East and West. This makes Decatur one of the most favorable points for competition in freight rates, and insures the lowest rates to all places reached by these lines.



DECATUR CHARCOAL CHEMICAL WORKS.

In addition to these great trunk lines of road, the Rome & Decatur Railroad, from Rome, Georgia, northwest to Decatur, is being rapidly built, and will soon be completed.

Charters for two other roads have been obtained, one running southwest to Aberdeen, Mississippi, to connect with the Illinois Central system, the other running South and West to Selma, Alabama, to connect with the Mobile & Ohio at Columbus, Mississippi.

## THE RIVER

The Tennessee River is navigable all the year round, and after the completion this fall of the works at Mussel Shoals it will be lined with boats of large size engaged in carrying the productions of the valley to market. With navigation once opened down the Tennessee to its mouth, raw material can be landed at Decatur at a minimum price and her manufactured articles shipped at low rates to good markets.

Decatur will then have direct water transportation to the Ohio and Mississippi Rivers, and all the markets these great arteries of commerce open. It is strictly within the bounds of truth to say that Decatur can then send its products by water, in unbroken bulk, to St. Paul on the North, New Orleans on the South, to Cincinnati on the East, and Kansas City on the West.

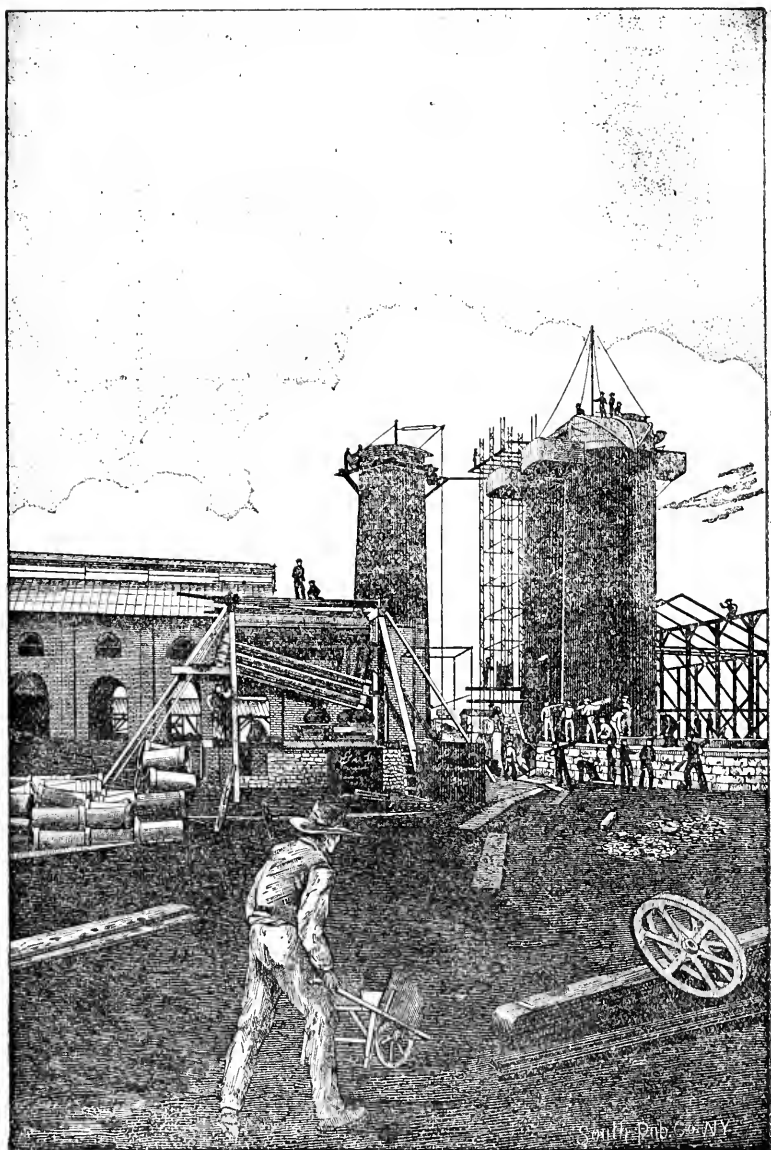
Thus, the river advantages give Decatur not only a means of landing raw material at its doors at a very low cost, but of transportation for its manufactured articles in bulk to the best markets in the country.

With the competition of railroads and river a low schedule of freights will always be maintained. The railroads crossing at Decatur are building branch roads through the manufacturing districts of the city, and these, with the belt road soon to be constructed, will afford manufacturers the best possible facilities for shipments. On the Tennessee River wharf boats will be made, thus adding every advantage afforded by the river for freight and passenger transportation.

The Memphis & Charleston Railroad Company are now erecting at the foot of Bank street an elevator for the transfer of freight from the steamboats to the railroads, which, with more than twenty miles of switch tracks connecting the various manufacturing concerns now located here, makes this one of the most convenient places to handle freight in large quantities in the South.

## CHURCHES—SCHOOLS

Decatur offers better religious advantages than is usual with towns of the same size. The Methodist, Presbyterian, Baptist, Episcopal, Congregational and Catholic denominations are represented, and have comfortable houses of worship. There are a number of excellent private schools for boys and girls, young ladies and young men. The method of instruction is thorough, and, in many respects, more advantageous than that of public-school instruction. The moral



FURNACES IN COURSE OF CONSTRUCTION.

and physical development of pupils receives attention as well as the intellectual. Pupils are afforded the advantages of a good common or high-school education, and are prepared to enter, when the curriculum is completed, the junior class of any Southern college. Tuition is low and within the reach of the humblest mechanic.

## REAL ESTATE

Property is cheaper at Decatur than in most of the new cities in the iron and coal belt. Notwithstanding the unprecedented "boom" of last year prices never reached the fabulous sums asked in other places. Good, centrally located business property sells from \$50 to \$100 per front foot. A few corner lots, admirably located, have commanded higher prices. Unimproved residence property brings, according to location, from \$5 to \$20 per front foot. There are here many beautiful sites for homes which can be purchased cheap and on reasonable terms. If inquired into it will be found that real estate in Decatur is reasonably low, lower than is warranted by the city's prospective future, and lower *now* than it will ever be again.

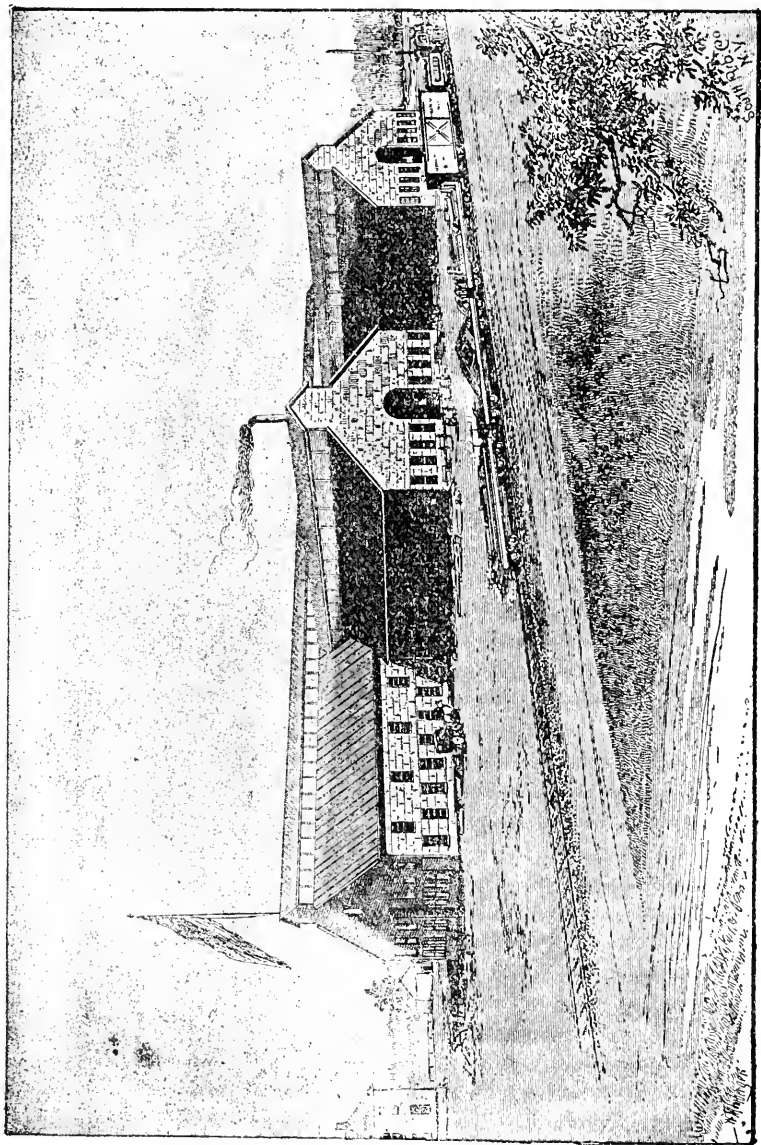
## RENTS—COST OF LIVING

There was an overwhelming demand for houses twelve months ago, the demand being far in excess of the supply. This condition of affairs, however, was only temporary, and the pressure on property owners has been considerably relieved by the erection of a large number of new stores and dwellings. Stores, 25 x 100 feet, located in the business center, rent from \$75 to \$200 per month. Seven to ten-room residences rent from \$35 to \$75 per month, according to location, proximity to street railroad, etc. Three to five-room cottages rent from \$5 to \$12 per month, and single rooms unfurnished at \$2 to \$7, according to location. Board can be secured at \$3.50 to \$7 per week, and at the hotels for \$10 per week.

## NATURAL WEALTH

Situated right in the heart of a rich mineral country, at the edge of an immense bed of coal of unsurpassed coking quality, and in close proximity to limestone formations equally available, it has the additional advantage of almost boundless forests of pine in the Tennessee Valley. Thus the manufacture of pig iron, either by the charcoal or coke process, can be here carried on with an economy and to an extent not exceeded by any other point.

Near to Decatur is found the best of limestone, out of which lime is made at a low cost. Asphalt of an excellent quality has been discovered a few



WORKS OF IRON BRIDGE AND CONSTRUCTION COMPANY.

miles from the city. This is remarkably pure, containing only 18 per cent of sand and foreign substances. Building stone of the best quality is abundant. Fine marbles and granites are found on the Tennessee River a few miles above Decatur. These are of every variety and can be brought down the river to Decatur at little expense. The finest quality of sand for glass making is also found in great quantities in the neighborhood. Manganese is found on the Company's land in paying quantities. Clay is also found here for the manufacture of the finest quality of molded and pressed brick, equal to those made at Philadelphia. Earth for the manufacture of all kinds of terra-cotta work is also found in abundance.

While the manufacture of pig iron is so important an industry, what the South needs at this time is not so much the means of increasing her production of this iron, but more foundries, forges, rolling mills and iron-working manufactories to use the increased amount of iron she will produce. Manufactures to consume the pig iron at home are the real want, and to these Decatur offers inducements broad and liberal. The South will soon cease to send so much pig iron North, while buying from there its stoves, wagons, plows, shovels, agricultural machinery and engines, all of which are entirely or partly composed of iron in its advanced forms.

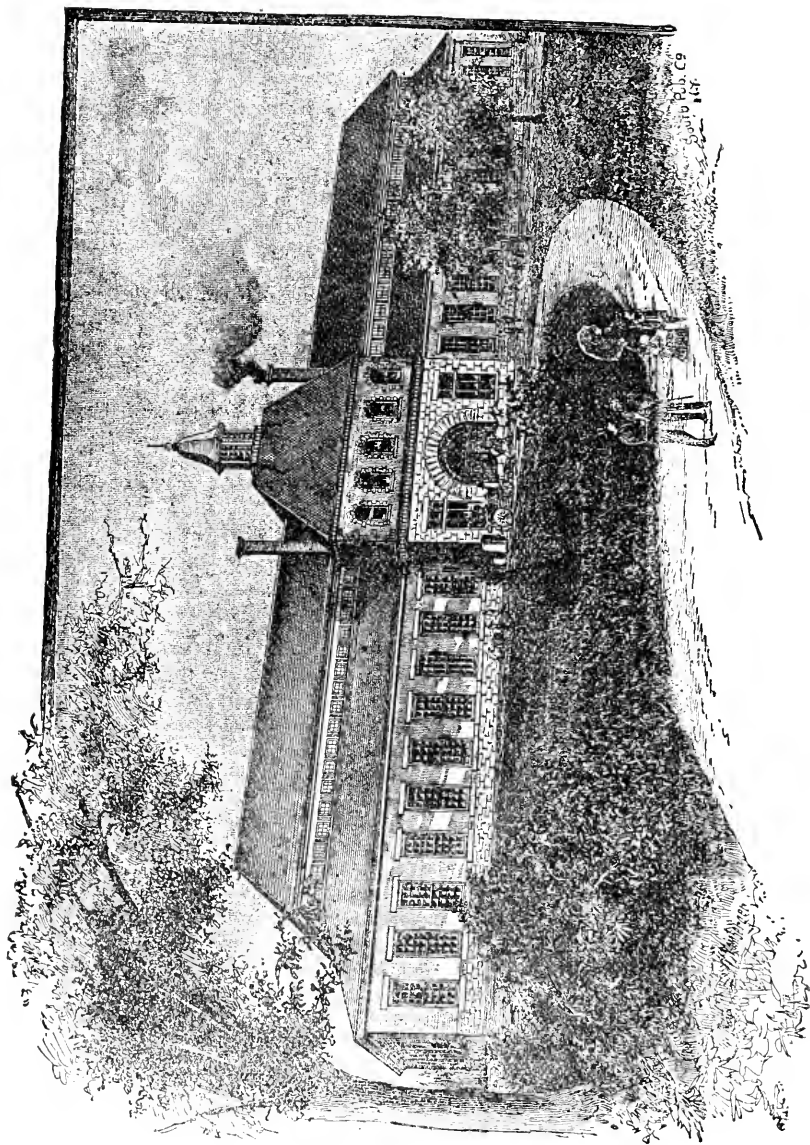
## COTTON AND OTHER MANUFACTURES

From what has been previously said it will be seen that Decatur is admirably situated for an iron-manufacturing city. It is equally well suited for other manufactures. It lies in the heart of a very rich cotton country, and the new road to the Southwest will open up the richest cotton belt in Mississippi. With the raw material so near at hand, fuel in abundance at our doors, and with such exceptional advantages as a distributing point, there is no reason why cotton cannot be largely manufactured here. The cotton mills in this valley which have heretofore been in operation, are exceedingly prosperous. They declare yearly dividends of from 20 to 40 per cent.

There is grand opening here for conducting tobacco and cigar manufactories, and especially is this point advantageous for all the varied manufacturers of wooden products, which now are made from high-priced timber, and shipped all over the South from the North and East. The abundance and cheapness of the timber along the Tennessee River makes the cost of stock for such manufactories merely nominal.

## AGRICULTURAL RESOURCES

Decatur is situated in the center of the cereal belt of the State and in the midst of the finest farming lands of the world—certainly not surpassed by any section in the whole South. The alluvial and mulatto clay lands of the Tennessee Valley extend east and west for a distance of sixty miles, while we are within thirty miles of the grain-growing and blue-grass regions of Middle Tennessee.



IVENS & SON'S FOUNDRY AND MACHINE SHOP.



The rainfall of Alabama averages about forty-five inches annually, and is so evenly distributed throughout the State that irrigation is not required at all.

The lands in this valley produce the very finest blue grass, clover, wheat, corn, oats, grasses, garden products, cotton and tobacco.

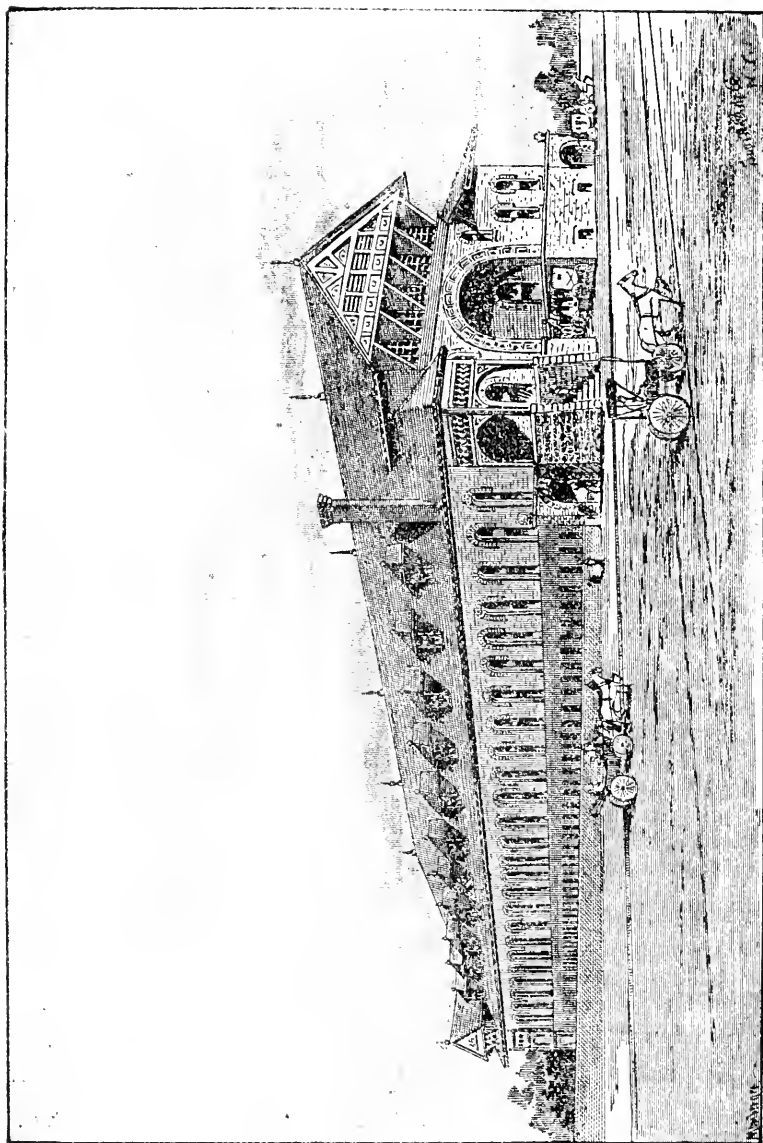
An analysis is shown that the soil contains every mineral ingredient necessary to make it a most fertile and strong land. It only needs proper cultivation and the addition to the soil of vegetable matter to make these lands exceptionally productive. There are fields in this neighborhood that produce over two and one-half tons of clover to the acre, and it can all be made to produce nearly as well. All kinds of fruit grow here—apples, plums, peaches, pears, and all the smaller fruits.

To sustain the iron industry, Decatur, then, has adjacent to her such agricultural resources as can meet the wants of the iron workers. The dependence of a manufacturing district upon the surrounding country for food, especially green crops, fruits, eggs, poultry, etc., is usually overlooked, "yet it is this dependence," says Hon. W. D. Kelley, "that interests farmers in the widest possible diversification of manufacturing industries as the only sure means of providing cheap wares and fabrics for themselves and their dependents, and a neighboring market for such of their productions as are perishable, or will not bear distant transportation."

## TIMBER AND LUMBER

Adjacent to Decatur is a wealth of the finest timber in the world. The supply of oak, walnut, poplar, ash, cherry and red gum will exceed for many years the facilities for manufacturing it into lumber. The Louisville & Nashville Railroad penetrates the long leaf pine regions, and the new roads now being located will develop the most extensive pineries of Alabama and Mississippi, and make their stores of timber accessible to Decatur. For years she has been one of the largest hard-wood producing centers in the South, and is destined to be the greatest lumber manufacturing point in this section of the United States, insuring for years all kinds of wood material for manufacturers at a minimum cost.

Land covered with virgin forests of the finest timber can be bought at from \$2 to \$15 per acre. This land when cleared makes fine farming land, while the timber more than pays for clearing and first cost. Other lands underlaid with beds of coal and iron can be bought in large tracts at equally low prices. Improved farms can be bought at from \$5 to \$25 per acre, the price depending upon the improvements on the land.



CASA GRANDE LIVERY STABLE.

# A RECORD OF PROGRESS

The Decatur Land, Improvement and Furnace Company was organized on the 11th day of January of last year. Since that time there have been commenced the following enterprises :

The Louisville & Nashville Railroad have located at Decatur their consolidated car construction and repair shops, and the buildings will be completed by October 1 for these works. It is estimated that they will employ 1,000 men and add four thousand to the population. These works occupy fifty-seven acres, and will cost \$300,000 for the buildings alone.

The United States Rolling Stock Company is now building an immense plant here for manufacturing railway cars, and will remove its entire plant from Urlana, Ohio, to Decatur. The works here will occupy fifty acres of land, and it is estimated will employ 1,000 skilled mechanics, besides a large number of ordinary laborers. This is one of the largest rolling stock companies in the world, manufacturing both freight and passenger cars, including car wheels, and everything incident to the rolling stock of a railroad. The capital stock of the Company has been recently increased from \$3,000,000 to \$4,000,000. Cost of buildings at Decatur, \$1,000,000.

Charcoal Company's plant, costing \$120,000.

A 70-ton charcoal iron furnace, costing \$100,000.

The Decatur Iron Bridge and Construction Company ; cost, \$100,000.

The Car-Wheel Foundry ; capacity, 100 wheels per day ; cost of plant, \$60,000.

Southern Horseshoe Nail Factory, 60 mechanics ; capital, \$100,000.

The American Oak Extract Company's plant, costing \$60,000.

Ivens & Son's Steam Boiler and Engine Works, costing \$100,000.

Morse's Cotton Compress plant, costing \$75,000.

Decatur Lumber Company, Saw and Planing Mills, costing \$50,000.

Berthard & Company, Sash, Door and Blind Factory.

The Decatur Street Railway.

The Telephone Company.

Decatur Building and Supply Company.

Brush Electric Light Company.

Jervis Manufacturing Company ; cost, \$25,000.

Howland & Co's. Waterworks System, costing \$300,000.

Blymyer Artificial Ice Company ; cost, \$10,000.

Six mammoth brick yards.

Arantz Brothers' Mills and Lumber Yards.

Grant & Company's Furniture Factory.

Southern Lumber Company

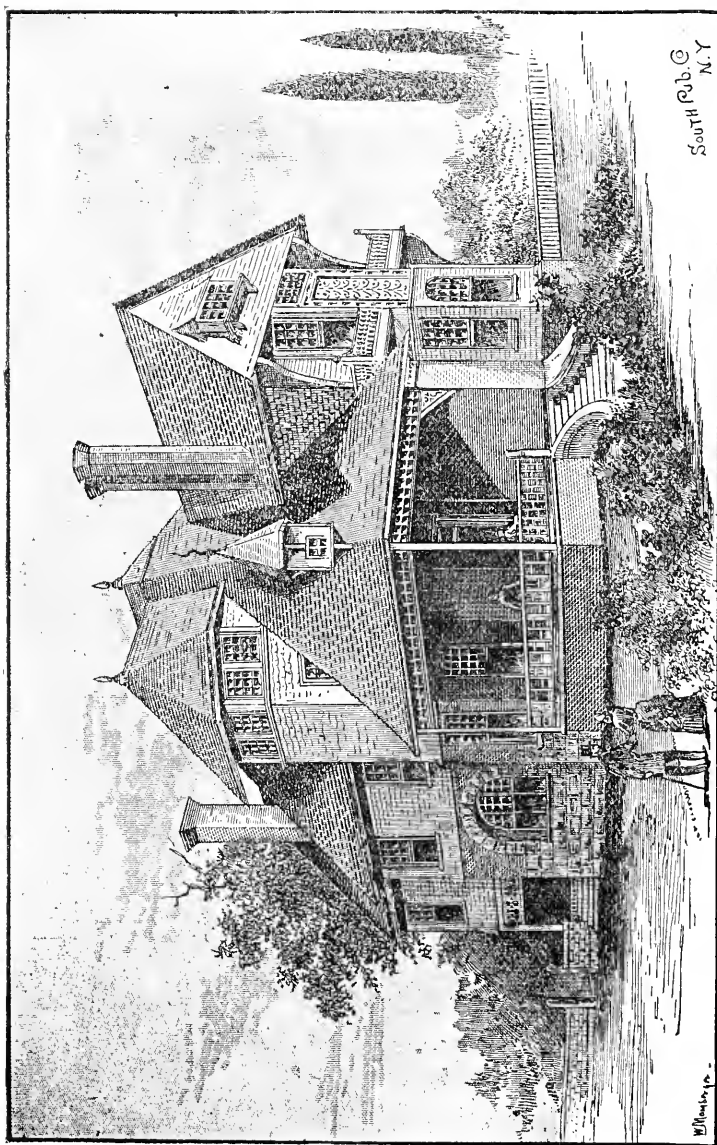
H. S. Freeman's Mills and Lumber Yards.

First National Bank ; capital, \$100,000.

The Exchange Bank of Decatur ; capital, \$100,000.

Buchheit's Bottling Works.

Decatur Printing Company.



South O.B. Co.  
N.Y.

COTTAGE OF DECATUR LAND, IMPROVEMENT AND FURNACE COMPANY.

One daily and three weekly papers.

The Artificial Stone Company.

The Decatur Plumbing Company.

A stock company is now erecting a block on Second avenue to contain six stores, and an opera house, which will be a magnificent four-story structure. Fifty-seven brick business houses have been erected within a little over a year, and eleven more are in process of erection, and also a large number of frame storehouses have been built. Since the tide of emigration commenced flowing into Decatur over 2,000 residences and cottages have been erected, and it is a significant fact that notwithstanding many at this season of the year are away on vacation, or at the various summer resorts, nearly all of these houses are occupied, and paying a handsome rental.

The Decatur Land, Improvement & Furnace Company have erected and furnished a magnificent hotel, called "The Tavern," at a cost of \$140,000, with capacity for 125 guests, and is now being run under the management of that genial host, Mr. J. Reed, in splendid style, and giving universal satisfaction.

There are a large number of enterprises under negotiation, for which contracts are not signed.

The Louisville & Nashville Railroad Company handle daily in their yard here, 640 cars—360 going South and 280 North. They employ eighty-five men, and pay out to their employees the sum of \$6,000 per month.

The Memphis & Charleston Railroad Company handle on an average 150 to 200 cars daily. They employ fourteen men, and pay out in wages \$720 per month.

There are three band saws for the manufacture of all kinds of lumber. The daily output from these mills averages 60,000 feet, which is promptly shipped to Eastern markets. Employed at mills and on the river getting out logs about 100 men, and pay out in wages and for stock, \$3,500 per month.

H. S. Freeman's circular saw mill, with a daily output of 15,000 feet, handles yearly 2,500,000 shingles, and almost innumerable quantities of laths. This Company owns and operates a steamboat to handle the immense business.

## RECAPITULATION—

### A WORD TO HOMESEEKERS

As a place of residence Decatur has many advantages. It is healthful, possessed of inexhaustible mineral wealth in the outlying district, is in the midst of the finest farming and grazing country in the South; is easily accessible by rail from all directions; possesses in a greater degree than any other town in North Alabama the combined advantages of land and water transportation, in short, is an embryo city, with a great future, where investors can buy with confident anticipation of rapid enhancement in value.

Its location is high, being on the apex of the watershed, which divides the waters that flow into the Mississippi River from those that flow directly south

into the Gulf. It possesses a mild and invigorating climate, for it is too far South to feel the severity of Northern winters, and too far North to feel the enervating effects of Southern summers; the school facilities are excellent; housekeepers have here all the comforts and conveniences of city life, water, telephone, electric light, etc.

Those who contemplate building here can do so at less expense than anywhere else in the State. This is owing to the cheapness of building material and reasonable price asked for labor. The forests, where abound all kinds of woods, are near by, and the numerous saw and planing mills in and near the city make it desirable for those who wish to improve property. Brick and building stone are also obtainable at moderate prices.

Taxes are light, as are also insurance rates. The new water system will almost entirely dispense with the necessity of fire engines.

Brick can be purchased from \$5 to \$7 per thousand, delivered in the city.

## CONCLUSION

In this brief statement of the manifold advantages and resources of "The Chicago of the South," no endeavor has been made to draw a "fancy picture." The true business man *wants facts*; the thorough business man will *investigate* those facts. Decatur invites inspection. Her present is not the day dream of spectators—although dawning in splendor above the clouds of her long sleep, the brightness is but the reflection of a more beautiful and brilliant future, which, though hidden, sends its cheering rays as the glimmer of its coming.

# SECRETARY'S REPORT

## TO THE DIRECTORS AND STOCKHOLDERS OF THE DECATUR LAND, IMPROVEMENT AND FURNACE COMPANY.

New Decatur, Alabama, July 10, 1888.

Gentlemen: Herewith I hand you statements showing the condition of the Company according to the books on July 1, 1888, as follows:

- Exhibit A. Balance sheet July 1, 1888.
- do B. Assets and liabilities, omitting capital stock.
- do C. Capital stock issued and outstanding.
- do D. Real estate purchases to July 1, 1888.
- do E. Real estate on hand unsold.

In Exhibit B, I have omitted capital stock, and shown the cost of real estate on hand at its cash cost, or the equivalent of stock at twenty cents on the dollar. In exhibits C, D, E, I have also shown the cash equivalent of all stock at twenty cents on the dollar. This was done to simplify the accounts.

On the books (as shown by the balance sheet), capital stock account has been credited with the exact amount of stock issued and outstanding at this date, at par. Real estate account has also been charged with the stock at par. The gross sales of real estate, \$953,850, have been credited to that account. The discount of fifty per cent. on stock paid in on deferred payment (\$153,576), reduces the gross sales to \$877,062.50 net.

The discrepancy between real estate and capital stock accounts in my balance sheet on the one hand, and in statements published previous to my election as Secretary, May 26, 1888, on the other, arises from the fact that an amount of capital stock originally intended to be issued had been entered on the books, instead of the actual issues as they occurred. This I had to correct.

The treasury stock, \$2,500,000, having been retired and not issued, does not appear on the books. As soon as canceled by the legislature, the authorized capital stock will be reduced to five millions.

I have added to the floating liabilities in Exhibit B, liabilities already contracted but not on the books, and an estimate of other expenditures for the remainder of the year. The total includes bonuses, cost of completing the Company's cottages, balance on contract for the furnace, balance on advertising contracts, interest on bills payable not matured, and an estimate of regular monthly expenses.

Your attention is called to the fact that, in Exhibit B, the asset of real estate on hand unsold is given at the actual cash cost, \$590,045.15. Of course no prospective profits appear on the books. An inventory, however, of the unsold land, Exhibit E, shows that at a reasonable estimated valuation it would amount to \$3,745,645.42. The lots have been appraised, for safety, at their lowest present market value, which is one million dollars less than the Company's prices as originally established. The unimproved Decatur land has been appraised at the low figure of \$250 per acre; and the mineral and timber lands at cost only, because, being as yet undeveloped, no estimate can be made of their true value.

Respectfully submitted,

J. H. DOWLAND, Secretary.

## BALANCE SHEET JULY 1, 1888.

## DEBITS.

Real estate account.....	\$3,302,388.97
Improvements.....	84,410.53
Buildings.....	336,442.15
Materials on hand.....	7,064.24
Switches and sidings.....	18,972.04
Personal property.....	34,936.88
Notes receivable.....	463,831.81
Accounts collectible.....	49,710.04
Stock investments.....	4,000.00
Capital stock paid in for lots.....	153,575.00
W. W. Littlejohn, treasurer (bank balance).....	14,435.83
Petty cash (cash on hand).....	130.15
Expense accounts.....	131,600.44
Bonuses.....	63,115.89
Projected enterprises.....	13,927.69
Real estate donations.....	11,047.23
	<hr/>
	\$4,689,588.89

## CREDITS.

Capital stock.....	\$4,565,950.00
Notes payable.....	71,931.01
Accounts payable.....	20,358.78
Rentals.....	5,699.75
Interest.....	25,648.35
	<hr/>
	\$4,689,588.89

## ASSETS AND LIABILITIES JULY 1, 1888.

## Omitting Capital Stock.

## ASSETS.

Real estate on hand unsold (cost in cash).....	\$590,045.15
Buildings.....	336,442.15
Materials.....	7,064.24
Switches and sidings.....	18,972.04
Personal property.....	34,936.88
Notes receivable.....	463,831.81
Accounts collectible.....	49,710.04
Stock investments.....	4,000.00
Cash on hand.....	14,565.98
	<hr/>
Total on books.....	\$1,519,568.29

## LIABILITIES.

Notes payable.....	\$71,931.01
Accounts payable.....	20,359.78
	<hr/>
Total on books.....	\$92,290.79
Liabilities contracted and estimated for the balance of the year, not on books.....	170,429.20
	<hr/>
	\$262,719.99
	<hr/>
Excess of assets over liabilities, excluding stock	\$1,256,848.30



CAPITAL STOCK ISSUED AND OUTSTANDING JULY 1, 1888.

No. Shares.	ISSUED TO WHOM.	Par Value.	Cash Value at 20 Cts.
10,713 $\frac{3}{4}$	E. C. Gordon and associates	\$1,071,375.00	\$214,275.00
529	E. C. Gordon, balance due	52,900.00	10,580.00
500	Echols & Skeggs	50,000 00	10,000.00
90	T. J. Owens	9,000 00	1,800.00
1,122 $\frac{1}{4}$	E. C. Gordon	112,225.00	22,445.00
32,704 $\frac{1}{2}$	Cash subscribers	3,270,450.00	654,090.00
		<u>\$4,565,950.00</u>	<u>\$913,190.00</u>

REAL ESTATE PURCHASES TO JULY 1, 1888.

LANDS IN DECATUR:

Acres.	FROM WHOM.	Shares Stock Issued.	Cash Paid.
4,999.36	E. C. Gordon and associates	10,713 $\frac{3}{4}$	\$214,225.00
.....	E. C. Gordon (balance due)	529	.....
304.75	Echols & Skeggs	500	100,000.00
2.	C. C. Sheets	.....	4,000.00
140.	T. J. Owens	90	300.00
5.	R. F. Mayes (see below)	.....	1,875.00
<u>5,451.11</u>		<u>11,832<math>\frac{3}{4}</math></u>	<u>\$320,400.00</u>

LANDS IN TENNESSEE:

17,994.75	E. C. Gordon	1,122 $\frac{1}{4}$	\$22,492.80
-----------	--------------	---------------------	-------------

LANDS IN MURPHREE'S VALLEY, ALABAMA:

2,344.70	C. G. Brown & Co. (one-half interest)	.....	16,020.90
----------	---------------------------------------	-------	-----------

LANDS IN DECATUR:

R. F. Mayes (bal. due him, paid in lots)	3,125.00
--	----------

RECAPITULATION:

Lands in Decatur—11,832 $\frac{3}{4}$ shares stock, equal to	\$236,655.00
“ “ cash payments	320,400.00
“ Tennessee—1,122 $\frac{1}{4}$ shares stock, equal to	22,455.00
“ “ cash payments	22,492.80
“ Murphree's Valley—cash payments	16,020.90
“ Decatur—Value of lots transferred to Mayes	3,125.00
Total (stock reduced to cash value)	<u>\$621,138.70</u>

## REAL ESTATE ON HAND UNSOLD JULY 1 1888.

Cost in Cash.	Acres.	LOCATION.	Estimated Present Value
\$ 38,988.55	256.85	In New Decatur; platted	\$2,682,500.00
378,693.34	3,684.75	“ “ not platted	921,187.50
2,029.61	19.75	Lots in Decatur	76,940.00
4,059.22	39.50	In New Decatur; in sidings	4,059.22
15,225.40	100.50	“ “ in parks	.....
90,090.33	593.50	“ “ in streets	.....
<hr/>			
\$529,086.45	4,694.85	Total in Decatur and New Decatur	\$3,684,686.72
44,937.80	17,994.75	In Tennessee	44,937.80
16,020.90	2,344.70	In Murphree's Valley, Ala. (½ int.)	16,020.90
<hr/>			
\$590,045.15		Total on hand unsold, July 1, 1888,	\$3,745,645.42

REPORT OF THE AUDITING COMMITTEE TO THE STOCKHOLDERS OF THE DECATUR  
LAND, IMPROVEMENT AND FURNACE COMPANY.

Decatur, Alabama, July 10, 1885.

We, the auditing committee appointed by the stockholders of the Decatur Land, Improvement and Furnace Company at their last annual meeting, beg leave to submit the following report:

We have examined the books, accounts, vouchers, stock books and contracts of the Company to June 1st, 1888, and find them correct according to the books and the statements herewith submitted. We have also examined the books, accounts and vouchers of the treasurer to July 1, 1888, and find them correct.

Respectfully submitted,

J. J. BARCLAY,

H. A. SKEGGS,

J. R. BOYD,

Committee.

# DECATUR.

## Sketches of Prominent Firms--Merchants, Manufacturers, Real Estate Agents, Etc.

### *Land Company.*

DECATUR LAND, IMPROVEMENT AND FURNACE COMPANY.—The Decatur Land, Improvement and Furnace Company was organized on the 11th of January, 1887. This corporation has been more instrumental in promoting the interests of Decatur than any other agency. The following well-known gentlemen compose the Board of Directors and officers: Major E. C. Gordon, of Georgia, President; Judge H. G. Bond, of New York State, Vice-President; W. T. Mulligan, Secretary, born in Decatur; W. W. Littlejohn, Treasurer. The Directors are: John D. Roquemore, President of Decatur Exchange Bank; Jas. F. Wooten, Vice-President Columbia Banking Company, Columbia, Tennessee; H. A. Haralson, Secretary and Treasurer of Mathews Cotton Mills at Selma, Alabama; John F. Flournoy, Vice-President of the Midland Railway Company, Columbus, Georgia; Breckenridge Jones, of St. Louis, Missouri; J. R. Stevens, President of the Huntsville National Bank; C. C. Harris, President of the First National Bank, Decatur.

This company was the first land company organized in Decatur, and is the largest, wealthiest, and most influential in the State, its capital stock being \$5,000,000. The Company has several thousand acres of the finest land, in and around Decatur, for sale, as well as residence and business lots. The management of the Company invites to Decatur particularly, rolling mills, foundries, machine shops, stove works, horse shoe works, nut and bolt works, agricultural implement works, furniture factories, cotton mills, flouring mills, all kinds of iron and woodworking industries, and, in fine, every kind of productive industry. Correspondence is solicited. Liberal arrangements and terms will be

made with parties who intend locating industries here. All those who come to Decatur in the future will receive the same liberal encouragement that has been given the establishments already located here. This Company, from its very organization, has been an object of special note, not only on account of its long connection with business pursuits, and its pre-eminence in all matters of public enterprise connected with the city, but also for the unflinching integrity and energy always displayed by its officers and directors.

### *Insurance.*

THE MERCHANTS' INSURANCE COMPANY.—The prime importance and value of insurance is now a recognized principle of business life, and no sagacious and prudent property owner thinks of neglecting what has grown to be, not merely a necessity, but a duty. The prudent man who reads this article will at once coincide with us in this view, a view which can only be mentioned, in a work of this character, but not elaborated.

There is not another city in the State the size of Decatur that can boast of its own insurance company. In the organization and establishment of the Merchants' Insurance Company, April 7, 1887, Decatur took the initiative in a step that should have been taken long ago by older Southern cities, and which is an example eminently worthy of imitation. From time immemorial Northern and foreign capital have monopolized insurance companies, and Southern people have paid tribute to enrich the owners of already well-filled coffers. If the immense amount of money annually paid out in the South for fire insurance could be retained and reinvested by home capitalists in the development of our re-

sources and industries, the effect on business would be startling. The city of Decatur is to be congratulated on possessing her own insurance company. The Merchants' Insurance Company is a strong one, having a paid-up capital of \$100,000, and is under the management of experienced and efficient underwriters. Among its stockholders are many of the wealthiest and most reliable business men in Decatur. Its executive is J. W. Nelson, President, and C. Peachier, Secretary. These gentlemen are Alabamians, and are too well and favorably known to require commendation at our hands. Suffice it to state that they are men of superior ability, and well chosen for the positions they occupy. The Company confines its operations to Alabama, and as it is a home institution it should, in preference to others, receive the support and patronage of the citizens.

#### *Banking.*

**FIRST NATIONAL BANK.**—Few banks in the State have wielded such an influence, or maintained so prominent a position in the confidence and esteem of the community in which they are located, as the monetary institution which is the subject of this sketch.

This is one of the oldest and strongest banking organizations of the State, having been for years known as the Bank of Decatur, and in May, 1887, the officers of the present institution succeeded to the business and established the First National Bank. The amount of capital is \$100,000, and the officers are C. C. Harris, President; W. W. Littlejohn, Cashier, and W. B. Shackleford, Assistant Cashier, well-known as efficient bankers. A general banking business is transacted, and the numerous patrons of the institution include the most prominent capitalists and business men of this vicinity. The individual responsibility of the Bank is \$300,000; a semi-annual dividend of six per cent. is paid. The premises are eligibly located on Bank street, and is a large and handsome structure, fitted up in a manner at once attractive and convenient. The officers are men long prominent in commercial circles, and to their financial integrity and executive ability may be ascribed the success and eminent standing of the institution.

Mr. C. C. Harris is a native of Morgan County, Alabama, and was connected with the Bank of Decatur five years.

Mr. W. W. Littlejohn is a native of Tennessee, and was also formerly connected with the original Bank of Decatur.

With the efficient management of these officers, the First National Bank is an institution of which every citizen is justly proud, and in the possession of which Decatur is to be congratulated.

#### *Real Estate.*

**E. D. WHITE, Real Estate, Stock, Note and Bond Broker.**—The leading and most enterprising real estate broker in Decatur is the gentleman whose name heads this article. His office sign is the first that the prospective investor sees after alighting from the train and going up Lafayette street. Mr. E. D. White succeeded the well-known firm of White, Whips & Co. in 1887. The growth and prosperity of Decatur is due in a great measure to the untiring energy and enterprise of just such public spirited men as Mr. White has shown himself to be. He is thoroughly conversant with all the details of his business, and a man of enlarged business experience. He offers for sale valuable mineral, timber and agricultural lands, and makes a specialty of city property, improved and unimproved, paying special attention to *cheap* improved property in desirable locations.

Mr. White is a native of Worcester, Massachusetts, was for twelve years engaged in the stove business, and has been engaged in the lumber trade South, and has now reached what he considers the most desirable location in the State of Alabama for such an enterprise. He owns a valuable farm in Michigan, was formerly engaged in the lumber business in that State. He is a large property holder in Decatur, and a representative business man, holding such responsible positions as such men of integrity and enterprise attain. Mr. White is an influential member of the Stock Exchange and Real Estate Association. By active and able management he has won a large and growing patronage, and is looked up to as authority on all subjects in his line of business, and deservedly enjoys the confidence and esteem of all with whom he is brought in contact. In his centrally located office adjoining the Windsor Hotel, fifty yards from the new Union Depot, he can always be found, and will be pleased to give all the information desired to those seeking investments in realty, stocks, bonds, etc. Parties at a distance are requested to write him for

information regarding Decatur and Decatur properties, and we are sure they cannot correspond with a more responsible or better informed representative of the city's interests.

*Investment Company.*

**CRANE & BRODIX.**—The Crane & Brodix Investment Company was incorporated in 1887, with a paid-up capital stock of \$10,000, and was the first enterprise of this kind organized in Decatur. This Company is in able and responsible hands.

Mr. Burt D. Crane, the President, is a native of Ohio, and a gentleman of extensive business experience, and has held positions of great trust and prominence.

Mr. Ed. S. Brodix holds the position of Secretary, and is a native of Indiana, and is pre-eminently fitted for the responsibilities devolving upon him in this important enterprise.

Mr. E. H. Allison, the Vice President, is a native of Illinois, and likewise brings to bear fine business qualifications in making this enterprise a success.

Mr. H. B. Scott, the Company's Treasurer, is one of the best known capitalists, and a gentleman of the highest business caliber. He is a native of Indiana, where he was widely known in business circles.

Mr. Geo. E. Crane is the counsel for the Company, and is a native of Ohio, and was known in that State as a man of ability.

A better representative body of business men could not have gathered together, and this Company stands first in this line of enterprise in this part of the South.

The Company have just organized the Park Land Company, the largest project in this line since the original land company was incorporated. They are the sole agents for this Company, and offer special inducements to builders in the Park Land property. The Company make a specialty of mineral lands, but do a general real estate and stock brokerage business, while as insurance agents they represent some of the largest and soundest companies in the United States. They occupy two offices, one in Old, and one in New Decatur. The principal one is on Second avenue, near Iven's machine shops, with the street car line running in front. It is also three blocks from "The Tavern."

The members of this Company are all men of character and ability, and to such does Decatur owe her growth and prosperity. They are all members of the Stock Exchange and the Real Estate Association. This is the only Company in this line that has a thorough organization, chartered by the Legislature.

*Paints, Etc.*

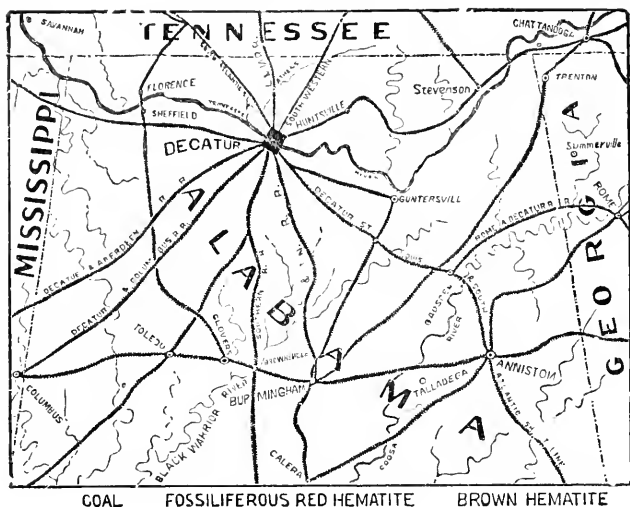
**J. T. BANKS.**—Among the mercantile pursuits of this city, that of J. T. Banks, dealer in paints, oils, glass, varnishes, etc., is prominent. The business was established in May, 1888. The premises are well located, of brick and three stories, and located at the corner of Cane and Oak streets. Mr. Banks constantly keeps in stock the celebrated line of paints manufactured by the Acme White Lead and Color Works, Detroit, Michigan, which cannot fail to suit the most fastidious. Among the kinds kept are Neal's carriage paints, Acme sash paints, interior fresco, granite floor, Acme wagon and implement paints, Neal's carriage top dressing, as well as a general line of miscellaneous paints, dry colors and varnishes.

Mr. Banks is a native of this State, and is well known in the drug business, having been connected with it thirty-five years. In December, 1887, he sold out his business to Dr. Hughes. He is a man of energy and good business qualifications, and has won a name for integrity that is second to none.

*Awnings, Etc.*

**BENJ. M. HOWE & CO.**—No house enjoys a better reputation for the excellence of its goods than that of Benjamin M. Howe & Co., dealers in screens of all kinds, Venetian blinds and awnings. The business occupies spacious premises, well adapted to the business, on a prominent thoroughfare. This firm, since establishing its business, has, by undivided attention, built up a flourishing trade. The storehouse is located on Oak street, near Church. They have all the necessary equipments for successfully prosecuting the business. The firm is a thoroughly reliable one, and by the public are known to be business men well worthy of esteem and confidence.

Mr. Howe is an intelligent and industrious man, deserving of the popularity and confidence reposed in him. He has able assistants in his employ, and guarantees satisfaction in every case.



#### *Real Estate.*

**G. W. VANDEGRIFT & CO.**—One of the prominent and most widely-known firms in Decatur is that of G. W. Vandegrift & Co., real estate, stock and bond brokers, and insurance agents, located on Lafayette street.

This influential firm are the successors of Messrs. Neal, Vandegrift & Co., and are recognized authority on lands, and city and country realty of every description, a specialty being made of *farming lands* in the Tennessee Valley—a valley celebrated as the finest agricultural section of the South.

Messrs. Vandegrift & Co., have for sale the finest farming lands in Madison, Morgan and Limestone Counties, which are considered to be the finest agricultural lands in the valley, offering the same for *twenty per cent. less* than they can be bought for in the next twelve months. They have thousands of acres of the richest mineral lands in this State, aggregating over a million dollars' worth of farming and mineral lands.

They buy and sell on commission all descriptions of marketable securities, while as insurance agents they represent some of the largest and soundest companies in the United States.

Mr. G. W. Vandegrift is a native of St. Clair County, Alabama, and was for many years engaged in merchandising in Athens, this State.

With perfect facilities and influential connections, Messrs. Vandegrift & Co.

are doing much toward promoting the welfare of the community.

#### *Real Estate.*

**BALDRIDGE & READ.**—To those contemplating buying property we will say that the well-known and responsible firm whose name heads this article offers great inducements and bargains.

The offices of Baldridge & Read are centrally located on corner Second avenue and Molton street, in that handsome structure, the Bingham Block.

They formed the present copartnership in 1888, bringing to bear the highest qualifications and influential connections. They have developed a large trade, dealing in rich mineral, timber and agricultural lands, desirably situated city, business and residential property, vacant lots, suburban lands, etc. They also make a specialty of locating government lands. They have carried through to a successful issue many important transactions, and are among the most popular and enterprising brokers in Decatur. They are also engaged in the merchandise brokerage business, and are having a splendid trade, while as insurance agents they possess the widest range of experience, and represent some of the strongest companies in the United States, among which are the Mutual Life Insurance Company of New York, and the Travelers' Accident Insurance Company of Hartford.

Mr. W. F. Baldrige is a member of the Masonic Order. He is one of Decatur's most respected business men, and owns several extensive farms in this State.

Mr. J. B. Read formerly resided in New York, and for eight years traveled for a business house of that city. This firm has already a well-established and daily increasing business, with abundant capital to run it, and in the volume of their business stand second to none. They are prompt, reliable and energetic gentlemen of high standing in social and commercial circles.

#### *Bottling Works.*

**BUCHHEIT'S BOTTLING WORKS.**—There are but few bottling works in this country which have risen in importance with so much rapidity, or which have a wider sphere of operation than those of Mr. G. F. Buchheit, and well may his bottling works be known.

This gentleman is a native of South Carolina, whence he came to Alabama highly recommended for his business ability. In Florence, South Carolina, he was formerly in the bakery business, but, in addition to this, he has been in the bottling business for many years. He opened his bottling works here in September, 1887, having spared no expense to obtain everything that was needed in a first-class establishment. At his works he has one of the best wells in North Alabama—blasted through solid rock to the depth of 140 feet, thus giving him the very purest water that can be had for his soda and mineral waters. All the fountains, as well as the bottled soda water that is used in the city, are from these works. A large quantity is shipped to the neighboring towns.

In his manufacturing of soda and mineral waters nothing of a deleterious character is used, the proprietor being perfectly willing to allow any chemical test that can be applied.

The premises are well supplied with all modern conveniences for the work. The workmen employed thoroughly understand their business, and are polite and accommodating.

Mr. Buchheit's beer is from the two best-known breweries in the world, namely, the Anheuser-Busch Brewing Company, St. Louis, and the Gerke Brewing Company, Cincinnati. He is agent for both houses. The Anheuser-Busch beer is known for its excellence far and near, while the Gerke beer is

another well-known beer, and is also highly celebrated. Few breweries are better known than these.

To deliver his goods, he has wagons from each brewery, which are a credit to the breweries, as well as his bottling works. He uses fast horses, so that his beer, soda and mineral waters can be delivered cool and fresh from his well-arranged ice house. His bottling works are now doing the largest business of the kind in North Alabama and Decatur.

#### *Sewing Machines, Pianos and Organs.*

**J. F. CARPENTER.**—When we reflect what pleasure is derived from music and how incomplete a home is without a piano or organ, the importance of the business of the dealer in musical instruments becomes apparent.

Mr. J. F. Carpenter, a native of Kentucky, started business here May, 1888, at the corner of Oak and Cane streets, being the agent in this city of Jesse French, of 161 Union street, Nashville, Tennessee. He has for sale the finest line of Hardmann, Chickering, Steinway, Star, New England and other leading pianos; also Story & Clark, Jesse French and other first-class organs. He is also agent for the celebrated Singer Sewing Machine. His store is a handsome brick building, three stories. Mr. Carpenter pays close attention to business, and has a pleasant manner, which cannot fail to increase the trade in this section.

#### *Hotel.*

**HOTEL BISMARCK.**—This well-conducted hotel has been in successful operation seven years, and its reputation as a model house has extended far and near. It is admirably located for the convenience of the traveling public, being in the very center of the city, directly opposite the Louisville & Nashville and the Memphis & Charleston depots, and only one block from the postoffice, street car line and First National Bank. The rooms (seventy-five in number) are large, airy and handsomely furnished, and all the appointments of the hotel are first-class in every particular. The dining-room has a seating capacity of 200; the tables are bountifully supplied with every delicacy and substantial the market affords, and the manner of service is all that epicurean taste could desire. The hotel is supplied with all modern conveniences, and the attendants are prompt, reliable and obliging.

Mr. C. H. Albes is the owner and proprietor. He is a native of Germany, but has been a resident of America many years. He has had fifteen years experience as landlord, and is widely known as a courteous, genial and obliging gentleman, and the universal testimony of those who have shared his hospitality is alike creditable to himself and to his establishment. The patronage of the house requires additional accommodations, and Mr. Albes contemplates adding fifty more rooms in the near future.

#### *Lumber Company.*

**SOUTHERN LUMBER COMPANY.**—Among the recent enterprises established in this line of industry is that of the Southern Lumber Company, which opened business in August, 1887.

The plant of the Company covers four acres. This Company are manufacturers and dealers on an extensive scale in builders' material, "long leaf yellow pine," sash, doors, blinds, builders' hardware, lime, cement, paint, etc. Their mills are on the Louisville & Nashville Road, and they turn out one hundred thousand feet daily of long leaf yellow pine. An immense stock of the finest lumber is carried, amounting to between two and three millions of feet. The trade is large and rapidly increasing, extending to the Northern and Eastern States, as well as in and around Decatur.

Mr. J. B. Allen, President, and Mr. R. L. Allen, Secretary, are natives of Georgia, in which State they received their education. They are thorough-going business men, full of practical knowledge and enterprise, the Company over which they preside being widely known as a reliable one, and which can always be depended upon to give satisfaction in all business transactions.

#### *Real Estate.*

**BIBB, BOND & CO.**—The past twelve months has witnessed a remarkable growth and development so far as Decatur is concerned, and within that period many new firms have been established here—the outgrowth of pressing business demands.

Among them, and one of the most influential, is that of Bibb, Bond & Co. They were established January 14, 1888, and have a handsomely appointed office in the Bond Block, New Decatur. The firm are real estate, stock, bond and insurance brokers, and in these several

lines of business have built up a large and rapidly-increasing patronage.

In real estate they have a long list of properties, both residence and business sites, and are prepared to offer the same at lowest prices, and on desirable terms. In addition they have large tracts of agricultural, mineral and timber lands, located in various sections of North Alabama.

The firm also handles stocks, bonds and securities of the various companies and corporations of the State, and receive daily market reports of same.

The insurance companies represented by Messrs. Bibb, Bond & Co., are of long-established reputation, and are among the foremost companies in the country. The three departments are kept distinct, and are operated under a fine business system.

The members of the firm are young men, full of enterprise and energy.

Mr. W. A. Bibb is from Selma, this State, and is a gentleman of superior business qualifications.

Mr. L. W. Bond is a native of New York City, and is a son of Judge H. G. Bond, the General Manager of the Decatur Land, Iron & Furnace Company. He is a young man, active, intelligent and untiring, and has, in his short residence here, made an enviable record.

Mr. A. C. Hartshorne came from Freehold, New Jersey, and has shown himself a man of business capacity of no mean order.

Thus constituted the firm is a strong one, and enjoy the confidence of all who know them.

They solicit correspondence, and refer to the following banks: Fourth National Bank and S. M. Simson & Sons, both of New York City, and the First National Bank, this city.

#### *Hardware.*

**THE STEINER HARDWARE COMPANY.**—One among the largest and most important mercantile establishments in this city is that of the Steiner Hardware Company.

The business was established in October, 1887, and since then has gained a large share of the trade in North Alabama.

The main storeroom is located on Bank street, Lyon's Block. Besides this the Company has two commodious warehouses for surplus stock. The stock of hardware, stoves, tinware, mill supplies and steam fittings, is both large and



varied, embracing everything in these special lines.

Possessing ample capital and buying from first hands strictly for cash, this house is prepared to duplicate the lowest prices of metropolitan houses, and can offer to both the retail and wholesale trade great inducements.

Mr. Joseph Steiner, the senior member of the firm, is a German, and a man of remarkable business ability. His three sons, Manning, T. and R., are interested in the business, and reside in Greenville, Alabama.

The business is under the management of Mr. W. T. Brown, a native of Nashville. Mr. Brown resided for a time in Louisville, Kentucky, and is an experienced hardware man, having been in the business twenty years. He traveled for a wholesale hardware firm in Louisville, Kentucky, for many years, and is a thorough master of the details of the business. He is a man of superior ability, and it is mainly due to his efforts that the business here has prospered so.

Mr. Brown is prompt, reliable and wideawake, one who enjoys the confidence of all who know him, and deserves the success he has achieved.

#### *Civil Engineers.*

HOWLAND & CO.—The establishment of the well-known civil engineering firm of Howland & Co. was an event to Decatur.

It was established in October, 1887, the office being conveniently located in the Bond Block, next to the Exchange Bank. The headquarters of this firm are at No. 71 Equitable Building, Boston, Massachusetts.

Specialties of this firm are waterworks and sewerage, it now having the contract in hand for building the waterworks at Decatur.

Messrs. A. H. Howland and George A. Ellis compose the firm. They are natives of Massachusetts.

Mr. Howland put in the waterworks at Montgomery, and Mr. Ellis the Eu-faula system.

The have built a number of systems in the North and East.

Mr. Howland belongs to the M. Am. Soc. C. E., Engr's Club of Phila., and the Conn. Soc. C. E. and S.

Mr. Ellis is a member of the Boston S. of C. E., Am. W. W. Asso., and N. E. W. W. Asso.

As civil engineers they are well prepared to meet the wants of the public in every way, and with their staff of assistants being ready to promptly execute and make surveys, and superintend construction work of all kinds. They are universally respected and esteemed, the firm, under their wise and conservative guidance, ranking among the most prosperous in this portion of the country.

#### *Fancy Groceries.*

H. HENLEY & CO.—A leading and representative business house of this city, in its line, is that of H. Henley & Co., staple and fancy grocers of Market street, established in 1888. From its inception it has had a substantial and prosperous growth. The premises occupied consist of fine storerooms, admirably arranged and equipped with every facility of use in displaying a large and carefully selected assortment of fancy and staple groceries, pure wines, liquors, cigars, tobacco, etc. A prominent feature of the enterprise is their trade in country produce, which can always be relied on in every particular. Their house is excellently located, being near the Decatur Bridge Company's plant, and opposite the Decatur Charcoal Chemical Works, and the Decatur Land Company's Iron Furnace.

Mr. H. Henley, the head of the house, is a native of Brownsville, Tennessee, where for a number of years he was actively engaged in the dry goods business, and held the respect and esteem of all with whom he came in contact. The facilities of this firm for transacting business are of an unusually complete character, enabling them to offer special advantages to customers. By their thorough business methods and strict attention to business, they have won a large patronage, which is but a reflex of their capable and energetic management.

#### *Furniture, Etc.*

UNION FURNITURE, DOOR, SASH AND BLIND MANUFACTURING COMPANY.—This corporation started April 2, 1888, and during its existence has achieved a merited prominence. The Company has been a leader in the manufacturing boom, which, of late, has wrought such changes and made Decatur the compeer of any of the younger cities. This Company can boast of a large trade through-

out this State. Everything in the way of woodwork is manufactured, including doors, sash, blinds, etc. In fact, the Company manufactures everything from wood which goes to make up a house. The factory is located at the corner of Sycamore and Water streets, being a building two stories high. The finest machinery of the most improved order is used, and a number of skilled workmen are employed. The officers of this concern are Messrs. Jas. Grant, President; Wm. Ramage, Secretary and Treasurer; and W. H. Carr, General Manager.

Mr. Grant is from South Carolina, Mr. Ramage from Holyoke, Massachusetts, and Mr. Carr from Springfield, Massachusetts. Their work has been too long before the public to require recommendation. Suffice it to say that it is superior to the manufactured goods sold in this section of the country. Their trade in woodwork is one of the heaviest in the State, and is generally regarded as standard.

#### *Architect and Builder.*

J. M. INNIS—To be a good architect and builder requires years of study, a natural talent, a practical education in active service, and a thorough mechanical training. Such is possessed by Mr. J. M. Innis, many evidences of whose skill are to be seen in the city and neighborhood. He has been business on Lafayette street since November, 1887, being successor to Innis & Walker. Mr. Innis is a practical architect and builder, and makes a specialty of designing and erecting both public and private dwellings. He invariably superintends the erection of all buildings which he designs. He is an expert in his profession, and since his residence here has met with signal success, and holds a front rank among architects and builders.

#### *Dry Goods, Etc.*

S. MARX.—Among the well known dry goods, clothing, boot and shoe houses, we mention that of S. Marx, established in September, 1887. The store is located on the corner of Canal and Market streets.

Mr. Marx is a native of Louisiana. He has done a good business. There is nothing in the way of dry goods, clothing, boots and shoes which he does not sell, and at reasonable prices. He is an agreeable gentleman, possessed of business qualifications, and has a large circle of friends among the business fraternity.

#### *Real Estate, Insurance, Etc.*

NORRIS, PARKS & PICKENS.—An important branch of commercial activity is that of Norris, Parks & Pickens, real estate, fire insurance, stock and bond brokers. The business was founded by Messrs. Norris & Parks, and in 1888 the present firm succeeded. The gentlemen composing the firm are recognized authorities on lands and city and country realty of every description. They have an intimate personal knowledge of the mineral belt of the State, and offer for sale at low prices choice selections of mineral and timber lands. They attend to the negotiation of loans on bond and mortgage, the collection of rents and general care of property, and are prepared to buy and sell on commission all descriptions of marketable securities, while as fire insurance agents they represent some of the largest and soundest companies in the United States. The individual members of the firm are W. J. Norris, G. H. Parks and S. M. Pickens. Customers can rest assured of having their best interests sedulously cared for, and of receiving substantial advantages not readily obtained elsewhere.

Mr. Norris formerly resided in Florence, South Carolina, and was Mayor of that place for four terms. Mr. Pickens formerly resided at Kingstree, South Carolina, and was Deputy Clerk of the Court of Williamsburgh County for three years, after which he went to Anderson, South Carolina, and practiced law.

#### *Real Estate, Stocks, Etc.*

J. MONROE NELSON & SON, Real Estate, Stock and Bond Brokers.—This influential real estate firm was established in 1873, and having ample resources, practical experience and influential connections, we can specially commend this firm to prospective investors. Their office is located near the Union Depot. The firm is composed of J. M. and Geo. A. Nelson, who are respectively natives of North Carolina and Indiana, and who were formerly engaged in the real estate business in Minneapolis, where they had an extensive business. This firm owns \$500,000 worth of property in and around Decatur, and also one hundred and fifty acres in the suburb known as "Moulton Heights," through which the Belt Railroad will soon run. This is considered the most desirable residence property in the suburbs, and is only one and one-half miles from the center of the city. Special inducements

are offered to those wishing to improve their lots. They also own three hundred and sixty-five acres located one and one-fourth miles south of the Louisville & Nashville shops, through which the Louisville & Nashville Railroad runs, which is desirable land in every particular. At the Nelson land office there can be found advertised for sale 500,000 acres of railroad lands, also 300,000 acres of improved farming lands, and plantation valley farms of any size and on terms to suit, adapted to wheat, corn, oats, rye, cotton, tobacco, fruits, etc., mineral, timber and grazing lands in large and small tracts, also all kinds of city property, houses, vacant lots, for residence or business purposes.

Mr. George A. Nelson, the junior member of the firm, is a lawyer by profession, with abilities of high order. He is Vice President, also Director of the Mineral Land Company, and both gentlemen have taken an active part in the growth and development of Decatur.

#### *Furniture, Etc.*

**SESSIONS & ESTES.**—The city of Decatur is not behind her sister cities in the extent and magnitude of its furniture houses, and the enterprise which characterizes her representative firms in this branch of business cannot be surpassed. The well-known and reliable house of Sessions & Estes was established the 10th of March, 1888. A large business throughout the city is carried on, which is constantly increasing. The finest line of furniture, stoves, and house furnishings is constantly on hand and sold on easy payments at their establishment on Pond street.

Mr. J. L. M. Estes was born in Georgia and Mr. C. B. Sessions in South Carolina. They are agreeable and affable gentlemen, well and favorably known. Their success has been due to their energy and enterprise, while their house is one of the leading representatives in their line of trade.

#### *Real Estate, Stocks and Bonds.*

**D. WALDEN & CO.**—This firm is one of the best known and most reputable land agencies to be found in the city of Decatur. Mr. D. Walden was established in business April, 1865. The offices of the firm are centrally located in the Windsor Hotel, on Lafayette street, and on the street car line in Laughlin & Feehan Block, Second avenue. Real estate, stocks and bonds are bought and

sold, a specialty being made of collections. They have on their books all kinds of real estate and city property.

Mr. Walden is a native of Alabama, his partner, Mr. Look, being a native of Illinois. Their offices are in the heart of the business portion of the city and afford every facility for the prompt transaction of all business relating to real estate matters. They take care of and manage properties and the collection of rents and accounts of all kinds, which composes a goodly share of their prosperous business.

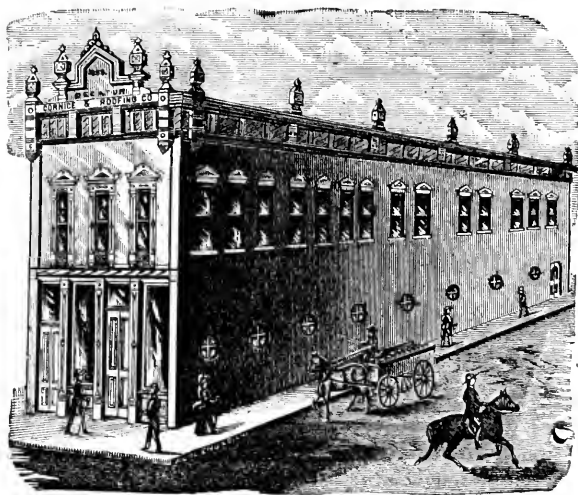
Mr. Walden farms on an extensive scale three miles and a half from Decatur, and controls and sells more farming lands than any firm in the real estate business in Decatur. His father, it should be mentioned, was located in Decatur in 1818, and represented Morgan County for four years in the State Legislature and was Mayor of Decatur for several years prior to and since the war.

This firm enjoys a high reputation as a real estate, stock and bond agency, being one of the representative firms in the city.

#### *Cigars, Stationery, Etc.*

**R. H. TATE.**—The establishment of Mr. R. H. Tate, on Lafayette street, is of but recent origin, having been first opened to the public January, 1888. Though a new enterprise, its beginning has been auspicious and the patronage steadily increasing, and already ranks well among the houses in the same line in the city. Modern conveniences and facilities are embraced in the equipment of the establishment. A complete and varied assortment of stationery is carried, together with all the principal daily newspapers. This is the only house in the city that has on hand the daily and weekly New York papers, Puck, Judge, and all the leading magazines. In addition to this complete stock, Mr. Tate also carries a choice line of the finest brands of cigars, tobacco, cigarettes, etc. He has the State agency for Tritol's celebrated Key West cigars, manufactured at Factory No. 29, district of Florida. He makes a specialty of handling all grades of imported cigars, tobacco and smokers' articles.

Mr. Tate is a native of North Carolina, is favorably known as a gentleman of high character and excellent business qualifications, and justly merits the success of a large and steadily increasing business.



*Cornice and Roofing.*

**DECATUR CORNICE & ROOFING COMPANY.**—A distinguishing characteristic of the American people is the spirit of universal enterprise that prevails in almost every location and individual. In no other line of business has there been engaged more talent than in that of the above. The Decatur Cornice and Roofing Company was established January, 1888, and is located at the corner of Sixth avenue and Johnson street. The individual members of the firm are Messrs. L. W. Borton, J. W. Yates and L. H. Borton, natives of Indiana. They manufacture galvanized iron cornices and deal in slate and metal roofing. The trade reaches throughout Alabama and Tennessee. Employment is given to several hands regularly, who are experts in their special departments. This firm has been one of the most successful in this portion of the country. It does but add another example to that array of business enterprise whose success has been obtained by close attention to the wants of customers and a thorough understanding of the trade, acquired only by study and hard work.

*Contractors.*

**TRANSUE & GOODWIN.**—In looking to the future of a city, the favorable location for building sites and the cost and character of building materials are matters of importance. In respect to the latter, Decatur is favored in possessing the reliable firm of Transue & Good-

win, whose offices may be found in Room 12, Bond Block.

Mr. J. I. Transue was born in Pennsylvania. He is a Mason and an Odd Fellow. Mr. F. Goodwin was born in Illinois, and lived for five years in Dakota. They are contractors on a large scale, and have built many of the principal stores and residences in the city and vicinity, and undertake any class of contracts in this line. They are in a large measure pioneers in this section in introducing new and improved methods of working. This firm has not only enjoyed an unsullied reputation, but it has materially helped the general interests and standing of the trade. They have managed their business on principles so broad, liberal and straightforward as to have secured for themselves a consideration as well merited as it is rarely acquired.

*Carriages and Buggies.*

**G. W. STANTON.**—This successful and popular business dates its inception from 1887. The trade has greatly increased since that time, extending throughout the city and surrounding country. Prospects are as good as possible, Mr. G. W. Stanton having the greatest number of orders on hand. Carriages and buggies and all kinds of vehicles are manufactured from the best material, all hard woods being obtained from the North. A large force of men is engaged in the business. Mr. Stanton is also manager of the Decatur Carriage Company. A first-class stock of harness, saddles,

bridles, etc., is kept. He has been as successful in the building of boats as in the carriage business, having built a fleet of pleasure boats to ply on the river during the summer.

He is a native of New York State, and has been in the carriage business twenty years, being thoroughly conversant with all the details for conducting the same.

*Lumber.*

**THE DECATUR LUMBER COMPANY.**—Among the industrial pursuits and leading enterprises of this growing and prosperous city is the business of the Decatur Lumber Company, established April, 1887. The company manufactures all kinds of rough and dressed lumber, also sash, doors, blinds, flooring, molding, laths, pickets, weatherboarding, and all kinds of building material. Only the finest kiln-dried lumber is used, the Excelsior and Chicago lumber dryer being used, this having been patented in 1880, and being the last patent. The capacity is 20,000 feet per day. The Company's plant covers upward of five acres, the mill being located on the south side of the river, inside the corporate limits of the city. The officers of the corporation are: President, W. H. Mead; Vice President, F. C. Taylor; E. F. Garrett, Secretary; H. A. Mithoff, Treasurer, and N. K. Mead, General Manager.

Mr. Mead, the president, is a native of Ohio, and is a veteran in the lumber business, having been in it for years.

Mr. Taylor is a native of Pennsylvania, Messrs. N. K. Mead, Garrett and Mithoff being natives of Ohio.

The decided reputation the above gentlemen have made for themselves as business men, give them a prominent position as representing one of the leading manufacturing establishments.

*Railroad Contractors.*

**CRASS, HEAD & MONTGOMERY.**—Few of our business houses have so many claims to public notice and favor as the one whose name stands at the head of this article. The firm established business in 1886, and their success renders them deserving of the highest commendation in the pages of a work devoted to an impartial presentation of the advantage of Decatur from a commercial point of view. They are extensive railroad contractors, having recently been engaged in constructing the Bir-

mingham & Sheffield road. They made the excavation for the Casa Grande Hotel, and also for the Urbana Car Works, keeping constantly employed 100 teams and 140 men. Their establishment is located on Market street, in a brick structure, affording accommodations and facilities of a superior character for the transaction of business. The stock of supplies carried is complete, including the best brands of flour, etc., the feed department being also complete. The members of the firm are Messrs. J. T. Crass, J. R. Head and J. D. Montgomery.

Mr. Crass is a native of Kentucky, but has long resided in Dyersburg, Tennessee. Messrs. Head and Montgomery are natives of Brownsville, Tennessee. Mr. Head was representative of Haywood and Tipton Counties in 1887, and is an extensive stock trader, while Mr. Montgomery is one of the leading railroad men of the South. All transactions with this firm are marked with a careful regard for the interests of its patrons and the maintenance of its high standing and integrity.

*Pharmacist.*

**W. F. BULLOCK.**—No member of the pharmaceutical profession in this city is more widely known or esteemed by its residents than W. T. Bullock, whose place of business is eligibly located on Bank street. Mr. Bullock established here in 1887 and has built up a permanent trade. He occupies attractively appointed quarters on the above-named street, but the daily increasing business necessitates more commodious apartments, and in a short while he will open another store. This building is a handsome brick structure and is located on Bank street also. The drug store and prescription department are equipped with every facility for carrying on the business, while the stock embraces a varied and complete assortment of pure and fresh drugs, reputable proprietary medicines, etc.

Mr. C. H. Harris is employed in the prescription department, and the utmost care and attention is given to the compounding of physicians' prescriptions. Possessing as Mr. Bullock does the highest qualifications as a pharmacist, with educated and experienced assistants, he has the unlimited confidence of the entire community. Prompt, reliable and enterprising, he is deserving of success, and is fully competent to maintain the high reputation he has made.

*Livery and Transfer Stable.*

THE DECATUR LIVERY AND TRANSFER COMPANY is the representative establishment of the kind in the city. The business was established by Harper & Kemble, who were succeeded in 1888 by the above corporation. The officers are: President, F. G. Buford, and Vice President, W. W. Littlejohn; the Managers, Ed. Buford and G. B. Simmons. They have shown admirable management in and adaptation to the business, and are enjoying a most flourishing patronage. The stable building is a commodious structure, and is centrally located on Bank street. The stalls are all neat, clean and comfortable. The Company boards about thirty-five horses and keeps on hand for livery purposes thirty horses, together with a number of carriages, buggies, etc., everything about the establishment being kept in the most perfect order.

Mr. Buford is a native of Tennessee. He gives his individual attention to the livery department, while Mr. Simmons attends to the transfer department.

Mr. Simmons is also a native of Tennessee, and was formerly a well-known real estate agent of this city. Both gentlemen are experienced and energetic business men of acknowledged ability.

Under such control this enterprise has become the leading establishment of the kind in the city.

*Commission Merchant.*

J. B. STUART.—Chief of the lines of trade making up the business interests of every city is that of the grocer and hardware merchant, and as a consequence much of the best talent of every community is engaged in furnishing the people with groceries, hardware, dry goods, notions, furnishing goods, etc.

Mr. J. B. Stuart, the subject of this sketch, is the oldest-established merchant in Decatur, his business dating from 1866. He is a native of Somerville, Morgan County, Alabama, and is a Free Mason.

His store is located on the corner of Bank and Market streets. He is a commission merchant and does an extensive wholesale and retail trade in flour, nails, groceries, hardware, dry goods, clothing, boots, shoes, ladies' and gents' furnishing goods.

Mr. Stuart was a clerk in this city for four years as far back as 1842 to 1847. In 1858 he went to Nashville, remaining there till December, 1860. In 1862 he

entered the war, being made a prisoner at Fort Donelson with 1,300 others, and in 1865 returned to his native place, Somerville, Alabama. He is thoroughly posted in the knowledge of his business and of the requirements of the trade. He is well known by every one in the city; is genial, and consequently popular, and is thoroughly worthy of leading one of the most decidedly representative business houses in the city.

*Groceries.*

NIXON BROS.—A leading concern of its kind in Decatur is that of Messrs. Nixon Bros., dealers in fancy and staple groceries, canned goods, etc. The business was established in 1887, and subsequent to that time has enjoyed a remarkably prosperous career, having secured a liberal and influential trade. The premises occupied are centrally located on Pond street, and consist of a handsome one-story iron structure. The firm deals largely in choice family groceries, both staple and fancy, including flour, coffees, teas, sugars, etc., making a specialty of canned goods, the quality and price of which are not beaten by any contemporary house in the same line of trade.

The individual members of the firm are Messrs. A. C. and W. J. Nixon, both of whom are natives of Michigan. They are prominent members of mercantile and social circles, and well deserve the success and liberal patronage which they enjoy.

We take pleasure in thus presenting to our readers a short sketch of one of the leading business houses in the city.

*Lumber.*

KLEIBACKER LUMBER COMPANY.—The extensive forests of Alabama have for centuries remained untouched, and are still in their virgin state. Of late years, however, large business concerns, backed by ample capital and enterprise, have been organized to develop these hidden resources, and among them the Kleibacker Lumber Company commands eminent notice. Established February, 1888, the owners, John J. Kleibacker and B. Crawford represent heavy capital, their names being sufficient guarantee of the standing and reliability of the Company. They manufacture and deal in lumber, laths, shingles, sash, doors, and blinds. They carry the finest line of woods, and those

desiring something superior and novel will do well to call here.

Mr. Kleibacker was born in Cincinnati, where he resides and owns a store, which he conducts.

Mr Crawford was born in Missouri, where for several years he was in the lumber business. Previous to his present enterprise he was in the real estate business in this city. He is an Odd Fellow.

The saw mills of the Company are at Hanceville, Alabama. They own five mills in all. They have a large and steadily increasing custom, and solicit orders for all kinds of lumber, laths, shingles, etc., being confident that in prices they can compete with any mills, while in most cases they can give a superior article.

#### *Stoves.*

W. A. BROWN.—One of the oldest established houses devoted to this branch of industry is conducted by W. A. Brown. He has been established twelve years, and has, by close attention, built up a fine trade, and one which is constantly increasing. He is located on Bank street and has a separate shop for tin work, roofing and job work.

Mr. Brown is an extensive dealer in cooking and heating stoves, and does roofing, guttering, and all kinds of job work at low prices. He manufactures tin, sheet iron and copperware, and has the best appliances for the execution of his work, and is a skilled workman of long experience, as well as a straightforward business man. He is esteemed in the business portion of the community as a representative business man.

#### *Watchmakers.*

J. S. SUGARS & CO.—A representative mercantile house of this city is that of J. S. Sugars & Co., watchmakers and manufacturing jewelers, Bank street.

The house was established January 1, 1888, as successors to Levy, Sugars & Son.

The head of the firm, Mr. J. S. Sugars, is a native of Alabama, and has been extensively and successfully engaged in this line of business for twenty-five years.

They are eligibly located for business purposes. The storeroom is convenient and beautiful in its appointments, a large comprehensive stock is carried, consisting of diamonds, watches, clocks, jewelry and silverware.

The members of the firm are experienced opticians, and carry a large line of goods in this department. A complete assortment of jewelry of all descriptions can always be obtained here at reasonable prices, such as gents' solid gold chains, ladies' vest and children's neck chains, gold and plated bracelets, rings, pins, charms, etc., and a large line of precious stones.

The members of the firm are experts in the watchmaking profession, and their work is executed in the finest style. Polite and courteous attention awaits customers at this attractive store, and the fullest confidence in the proprietors and their able assistants is fully justified.

#### *Insurance.*

WILSON, WYATT & CO.—The history of business life on the American continent has always proven the motto that "a man makes his business," and it is on the enterprise, vim, intelligence and close attention to business that depends success. The career of the firm—Wilson, Wyatt & Co.—located in the Exchange Bank, established January 1, 1888, adds another example to prove our statement.

This firm represents some of the best-known insurance companies in the world, namely: The German American Insurance Company, the Royal of New York, assets, \$5,000,000; the Royal, of England, assets, \$3,000,000, and the Hartford, Connecticut, \$5,500,000 assets.

The members of the firm are Messrs. W. A. Wilson, of Kentucky; L. B. Wyatt, of Kentucky, and J. O. Miller, of Indiana.

The senior member, Mr. Wilson, is an attorney-at-law in this city. He is a member of the Knights of Pythias.

These gentlemen are thoroughly imbued with the great benefits to be derived from the well-known insurance companies they represent, knowing that they represent some of the most reliable and best-managed companies that the world has seen.

The record of these companies is the pride of the insurance world, and they are prepared to take desirable risks for any amount.

#### *Restaurant.*

THE KENTUCKY RESTAURANT.—One of the foremost restaurants and dining saloons is that known as "The Kentucky Restaurant," established April 24, 1881.

The house occupies one of the most central locations on Bank street, and is cooler than most places of the same kind in the city, owing to its being well shaded. The lower floor of the house is arranged for dining, the large hall seating fifty people at a time.

The quality of the bills of fare of this house is popularly acknowledged by its most extensive patronage. The upper floors are arranged for sleeping apartments, six in number. The desirable and central location makes "The Kentucky" a favorite resort. Ice cream, it should be added, is sold throughout the summer months, wholesale and retail.

Drake & Co. are the proprietors, the individual members of the firm being Messrs. Howard Drake and H. A. Ledbetter, who are successors to Messrs. Norris & Ledbetter.

Mr. Drake is a native of New Jersey, and Mr. Ledbetter of Georgia.

They have an enviable reputation as generous landlords and good business men.

#### *Saddles and Harness.*

THOMAS BEGGS, Bank Street.—Mr. Beggs started his business in February, 1887, and since that time has had a growing and remunerative trade in saddlery and harness. He makes a specialty of fine saddles, harness of every kind, and repairing, which is done thoroughly and promptly. He was born in Mississippi. Mr. Beggs is thoroughly conversant with the details of his business. He resided eighteen years in Ireland, where he received his education and was apprenticed. He has, too, visited England on two occasions. He was in the Mexican war for twenty-two months, being severely wounded on one occasion, and was in the civil war for four years and three months. He has earned the respect and esteem of his fellow citizens by exemplary conduct in all affairs of business.

#### *Restaurant.*

MICHIGAN RESTAURANT.—Indispensable in all communities is a well regulated restaurant, to conduct which requires practical experience and sound business tact. Mr. A. C. Grayson is the popular proprietor of the representative restaurant in this city, which is known as the "Michigan Restaurant." He founded his present enterprise May 6, 1888, being the successor to Messrs.

Sears & McGuire. The premises occupied are eligibly located opposite the Tavern, on Moulton street, and consist of a structure fully equipped with every convenience. Excellent board is furnished either with or without lodging. The accommodations are first-class in every particular, and charges reasonable.

Mr. Grayson was born in Madison County, Alabama. He is a Mason and Knight of Pythias. He keeps a fine line of family groceries. He has spent most of his life in Mississippi and North Alabama. He possesses the confidence and esteem of the entire community. We take pleasure in according him a prominent place in this review.

#### *Architects and Builders.*

I. M. WEST & SON, Lafayette street.—Among the most prominent architects and builders of Decatur may be mentioned the representative firm of Messrs. I. M. West & Son, who commenced the active practice of their profession in this city April 1st, 1887. They are widely known as practical architects of unusual talent and originality, and have built up a flourishing business. They have prepared plans and superintended the erection of many buildings in the city and vicinity, and likewise many splendid dwellings. Messrs. West & Son are natives of Michigan, and have resided for many years in California. They are fully prepared with all the necessary facilities to execute or carry out any architectural undertaking, not only promptly, but with that intelligent apprehension of design which makes their efforts so highly appreciated. These gentlemen are held in the highest estimation by the community for their unswerving honor and integrity, and have achieved a prominence in the profession accorded only to those whose transactions are based on the strictest principles of professional probity.

#### *General Merchandise.*

E. K. YOUNG, Bank street.—This house was founded in 1882 by the present proprietor, and from its inception the business has been characterized by an increasing prosperity. The spacious premises are two stories in height, and the appointments embrace all the modern adjuncts of convenience and attractiveness. An immense stock of goods is carried, embracing a full and complete assortment of books, stationery



toys, fancy goods, wall paper, pictures, moldings, cutlery, all the leading daily papers, etc. The stock also includes a full line of sewing machines, including Wheeler & Wilson, Domestic, American, etc., besides a varied assortment of musical instruments. Mr. Young's trade is of an extensive and liberal character, and every worthy effort is made to supply all classes of customers with the most satisfactory goods at the lowest figures. He is a native of Morgan County, Alabama. His large business has been developed solely on the basis of merit. Decatur may well feel proud of him and his representative establishment.

#### *Photographer.*

C. F. VOGHT.—In probably no branch of the arts have more improvements been made during recent years than in that of photography, and the avidity with which these inventions have been utilized by the profession is convincing proof of the spirit of enterprise which has always been a distinguishing feature of those engaged in this business. This enterprise was established in 1886 by Mr. C. F. Voght, who has been identified with the business for many years, and has a thoroughly practical experience. The premises occupied are centrally located on Church street, in a two-story frame structure. Photography in all its branches is executed, from locket to life-size, from original pictures or from life, in oil, water-colors, pastel, crayon, etc., in the highest style of art, at very low prices, and satisfaction is guaranteed in all cases. All negatives are preserved, and additional pictures are furnished at reduced rates. A specialty is made of taking landscape views.

Mr. Voght is a native of Missouri, and is esteemed throughout the community. He has succeeded in obtaining the services of a celebrated artist, who was for many years in the employ of Mr. Landy, the famous photographer of Cincinnati, Ohio. He is justly considered among the foremost in his artistic profession.

#### *Hotel.*

THE TAVERN, Jno. S. Reed, Manager—In reviewing the many important enterprises of a city, we speak of none of so much vital importance to its prosperity as the conduct and character of its hotels. It is from these that visitors form their opinions concerning the city as a whole. The finest hotel in De-

catur, and indeed in this section of the country, is "The Tavern," opened to the public this year (1888). The hotel is a handsome specimen of Queen Anne architecture, four stories high, and is the most imposing structure in the city. This house, by general consent, is considered the best furnished and finished in Northern Alabama. The sleeping rooms for the accommodation of guests, sixty in number, are well arranged and ventilated. The waterworks system, in connection with the hotel, is perfect, each floor being supplied with water. The hotel has the additional advantage of being fire proof. This house in winter is heated throughout by steam, and cooled in summer by patent fans. Every apartment is finished with walnut and cherry wood furniture and French plate mirrors, and lighted by electric light. The seating capacity of the spacious dininghall is two hundred and twenty-five. The hotel is a frame structure, and was erected by the Decatur Land, Improvement and Furnace Company, at an expense of \$100,000. The success of the Tavern is largely due to the fine business ability of the manager, Mr. Jno. S. Reed, a native of Iowa City, Iowa. He has lived at Huntsville until lately, where he was Postmaster for eight years. Since locating in Decatur he has shown that he knows how to manage a hotel in an able way, he having filled his position to the satisfaction of all.

#### *Furniture.*

THE TOADVINE FURNITURE CO.—A representative business enterprise is the Toadvine Furniture Company, dealers in carpets, oil cloths, furniture, etc.

The building is a frame structure, and is centrally located on Bond street, in Toadvine's Block. This is beyond question one of the most attractive and best arranged furniture establishment in the city, and the immense stock carried embraces all varieties of parlor, dining-room, chamber and library furniture, a specialty being made of office furniture, carpets, oil cloths, window shades, etc., of the best quality and moderate in price.

Mr. S. F. Toadvine, a Marylander, is highly esteemed by the community for his integrity. He justly merits the success attained by perseverance and enterprise. Mr. Toadvine was formerly an extensive grocery and hardware mer-

chant. He is an enterprising, liberal and public-spirited citizen, and is an extensive property owner. The house, in every respect, is a leading one, and the gentleman at its head stands high in the community.

#### *Banking.*

**THE EXCHANGE BANK.**—The Exchange Bank of Decatur was incorporated November 1, 1887, with the following officers, who are still in charge: President, John D. Roquemore, of Alabama, also President of the Decatur Water Works; Vice President, J. W. Nelson, of Illinois, also President Merchants' Insurance Company; Cashier, W. W. Hedges, who has had nine years' experience in the Deposit Bank of North Middletown, Kentucky:

The following are directors: H. G. Bond, Lorenz Corey, W. F. Balbridge, J. F. Scott and P. H. Flynn.

The capital stock is \$100,000. The commodious premises are fitted up in an elegant style.

A general banking business is transacted, and collections are made throughout the South, and are promptly remitted. Accounts of banks, bankers, merchants, manufacturers, and others solicited.

The officers are well-known business men of established financial integrity, and to their well-directed and conservative management may be ascribed the general popularity and eminent status of the institution.

#### *Real Estate.*

**ADAMS & LOVELACE.**—The superior natural advantages possessed by Decatur are attracting widespread attention, and as a result, investors are coming from all parts of the country to investigate the claims of the new city on the Tennessee River.

Realty is steadily enhancing in value, and investments made now cannot fail to appreciate in value if purchased at the present market valuation. To parties at a distance who wish information regarding properties here, we cannot cite them to a more reputable and responsible firm than Messrs. Adams & Lovelace. They opened their office here January 1, 1888, and since then have enjoyed a full share of patronage. Their office is in the Bond Block, New Decatur, and is attractively fitted up.

The firm have for sale much advantageously located property, both city and

suburban, suitable for residence and business purposes, as also for the establishing of plants and manufacturing industries.

In addition, Messrs. Adams & Lovelace buy and sell stocks, bonds, and transact a general insurance business. Their entire time is devoted to these three important branches of commercial activity, and their efforts thus far have met with gratifying success.

Mr. B. F. Adams and C. A. Lovelace are Georgians, coming from Columbus, Ga., where, for many years, they were engaged in mercantile pursuits. They are esteemed in both social and business circles for their integrity of character and sterling worth.

#### *Monuments.*

**WM. D. STUART.**—A striking example of progress is afforded by the history of this well-known house, which has become one of the business landmarks of the city.

The premises occupied are spacious and convenient, and consist of a handsome two-story building, which is supplied with every requisite business facility. The business is satisfactorily located as regards transportation facilities, on the corner of Railroad and Vine streets. A large stock of material is carried, and everything in the line of monumental and general cemetery work is executed. The designs are of exquisite grace and beauty, and elicit the admiration of all who see them. Talented sculptors are employed, while there is the widest range and choice as to material, the immense stock, including the different grades of Vermont, Tennessee, Italian and American marble, a specialty being made of the Blue Virginia and variegated Tennessee marble, which is considered the finest in the country. An immense quantity of limestone is also carried, which is used for building purposes.

Mr. Wm. D. Stuart, the young and energetic proprietor of this representative establishment, is a native of Tennessee, and has been established at the present site since 1886. By able management he has reared a business which distinguishes him as a leading exponent of his branch of skilled industry. He employs as general manager of the establishment Mr. D. M. Huson, who is a native of Tennessee, and a gentleman thoroughly conversant with every detail of the business.

He also has employed Mr. T. M. Henderson, of Winchester, Tennessee, who is considered one of the finest artists in the South.

Mr. Stuart offers substantial inducements to the wholesale and retail trade, both as to price and quality. He owns his own quarry and marble mill in East Tennessee.

#### *Building Material.*

J. D. JERVIS & CO.—This firm was established in 1887, the plant being moved that year from Ironton, Ohio. The members are Messrs. J. D. Jervis, born in Wales; C. C. Harris, a native of Alabama, President of the First National Bank of Decatur; W. W. Littlejohn, of Alabama, and E. E. Greenleaf, of Vermont. They manufacture all kinds of building material, sash, doors, blinds, stairs, office outfits, hardwood finish. The best workmen are employed, giving employment to twenty-five men daily, the pay-roll amounting to \$235 per week. The firm have their own factory for manufacturing sash, doors, blinds, hardwood finish, etc., and sell by the carload direct from the factory, which is two stories high, frame built and iron roof. The reputation of this house is well known throughout this section of the country, for it has gained a position through the management and enterprise of the individual members of the firm.

#### *Dry Goods and Shoes.*

THE NEW YORK STORE, Isaac Pinkus & Co., Proprietors.—Among the leading mercantile houses on Bank street is Isaac Pinkus & Co, "The New York Store," dealers in dry goods and shoes, which was established in 1887, and has since become one of the most popular and well patronized stores in this city. The premises occupied consist of a building which is admirably fitted up for the display of merchandise, including dry goods, etc., to the best advantage, and also in filling all orders in a prompt and efficient manner. Everything handled by Mr. Pinkus & Co. is first-class in quality, and may be purchased at the lowest prices consistent with fair dealings. Mr. Pinkus is a native of Nashville, Tennessee, but for some time has been a well-known and respected resident of Decatur, and by his business ability, energy and honorable dealings has established a liberal and permanent trade throughout the country.

#### *Civil Engineer and Surveyor.*

GEORGE F. CONANT.—Prominent among those engaged in civil engineering and surveying, we mention George F. Conant. His office is centrally located in the Bond Block.

Mr. Conant is a native of Massachusetts. He has every appliance and apparatus of the most approved construction for applying his profession. There is nothing in the way of civil engineering or surveying which he does not do. Maps, specifications and estimates are made at a brief notice and promptly, and with the greatest accuracy. He does a large and increasing business all through this section of the State. We will only say in conclusion that parties calling on Mr. Conant, either on business or otherwise, will find time in his company pleasantly and profitably spent.

#### *Boots and Shoes.*

G. W. SIDDONS, Dealer in Boots and Shoes.—This house was founded by the present proprietor, G. W. Siddons, and is guided by a liberal business policy and sound mercantile integrity. The store is on Bank street, and is two stories, and conveniently arranged for the transaction of business. A complete assortment of ladies', misses', gents' and children's boots and shoes is carried. Mr. Siddons transacts a large trade in the city, and is agent for the best productions of the leading manufacturers. By his own unaided efforts he has brought his business to a high standard. Mr. Siddons is a native of Kentucky, and was formerly proprietor of an extensive boot and shoe establishment in Selma, Alabama.

#### *Furniture.*

COLLINS & SCALES, Dealers in Furniture, Carpets, Bedding, Etc.—The business of this house was founded in 1888 by Messrs. Collins & Scales, and although recently established is recognized as one of the leading furniture houses in the city. The premises are centrally located on the corner of Grant street and River-view avenue, and consist of a large and commodious structure, two stories, fitted up with modern conveniences. An immense stock, embracing fine designs and fashionable styles in the furniture line, and an elegant assortment of carpets, together with a large line of mattresses of the firm's own manufacture, is carried. Messrs. C. Collins and T. N.

Scales, composing the firm, are experienced and skillful exponents of their branch of industry. They are native Georgians, and since their location in this city have become representative and highly respected merchants. With a practical experience of ten years, energetic business qualities, together with ample capital and influential connections, they rank among the representative firms of the city.

#### *Hardware.*

**LAUGHLIN, FEEHAN & CO.**—The business of this house was started in March, 1888, and has won a popularity seldom duplicated in mercantile annals. The firm is a strong one financially, and as regards facilities and connections. It is composed of Messrs. T. C. Laughlin and J. J. Feehan. The premises occupied are eligibly located on Second avenue, and are fitted up in a convenient and attractive style. The stock displayed is large, well selected and complete, embracing a full line of cooking and heating stoves, tinware, chinaware, galvanized iron cornice, slate and tin roofing, guttering, etc., a specialty being made of all kinds of pumps. The firm are also agents for the American Cistern Filter and headquarters for lightning rods. All kinds of tin and iron work are executed in the best manner, and an extensive and lucrative general trade is enjoyed.

Messrs. Laughlin and Feehan are natives of Kentucky, and are skillful exponents of their trade. Mr. Laughlin was a resident of Montgomery County, Kentucky, for fifteen years, and was manager of an extensive tinware establishment in Mount Sterling, Kentucky, for some time, while Mr. Feehan was foreman of the same establishment. Both gentlemen are popular managers and have already reared a trade which places them among the leading merchants.

#### *Hotel.*

**THE HOBART HOUSE** is one of the best in the city. It was opened in 1873, and time has only served to increase its popularity. The building is centrally located, one square from the Union Depot, and one square from the business center, and has every convenience for the accommodation of the guests of the house. It can accommodate fifty guests. The house is neatly furnished throughout and thoroughly ventilated, while the parlors are models, as regard tasteful

arrangement. It is a delightful summer home, and presents an inviting appearance with its cool and shady balconies and wide verandas, surrounded by magnolia shades, beautiful lawns and handsome flower gardens. Fresh air, good water and solid comfort here are found.

The practical and experienced proprietress, Mrs. M. S. Hobart, gives her personal supervision to the cuisine, which is an especial feature, in every department. Mrs. Hobart is the most popular and enterprising hostess in the city. She is to be congratulated on having for her business manager Mr. C. C. Chapman, who is a genial, courteous and affable gentleman.

#### *Drugs and Groceries.*

**B. C. WRIGHT.**—In 1888 (March 1) Mr. B. C. Wright established the drug and grocery business near the foot of Grant street. He is thoroughly skilled in the accurate and careful compounding of physicians' prescriptions and family recipes, and gives his personal supervision to the duties of this department. This store comprises a handsomely furnished apartment, which is admirably arranged for a fine display of the stock. Here may be found a large and complete assortment of pure and fresh drugs and chemicals, toilet articles and druggists' sundries of all kinds. In another department an immense stock of choice groceries is carried, embracing fancy and staple groceries, fruit, produce, canned goods, etc.

Mr. Wright is a native of South Alabama, and has been identified with the drug business since 1876.

We take pleasure in mentioning this as one of the representative houses of Decatur.

#### *Lumber.*

**ARANTZ BROS.**—Prominent among the enterprising lumber houses in this region of the country, is that of Arantz Bros., established in 1881. The Messrs. Arantz are proprietors of the Decatur Band Saw Mills, and manufacture hard-wood lumber, band sawed quartered oak and ash, and band sawed quartered white wood and red gum. The plant covers four and one-half acres, the capacity of the mills being 25,000 to 30,000 feet per day. They use the latest improved system of drying lumber. The trade is a most flourishing one, most of

the shipping being to the Eastern and Northern States. Thirty-five skilled workmen are given employment. A specialty is made of hard-wood lumber. They supplied the finishing lumber for "The Tavern," the finest hotel in Decatur.

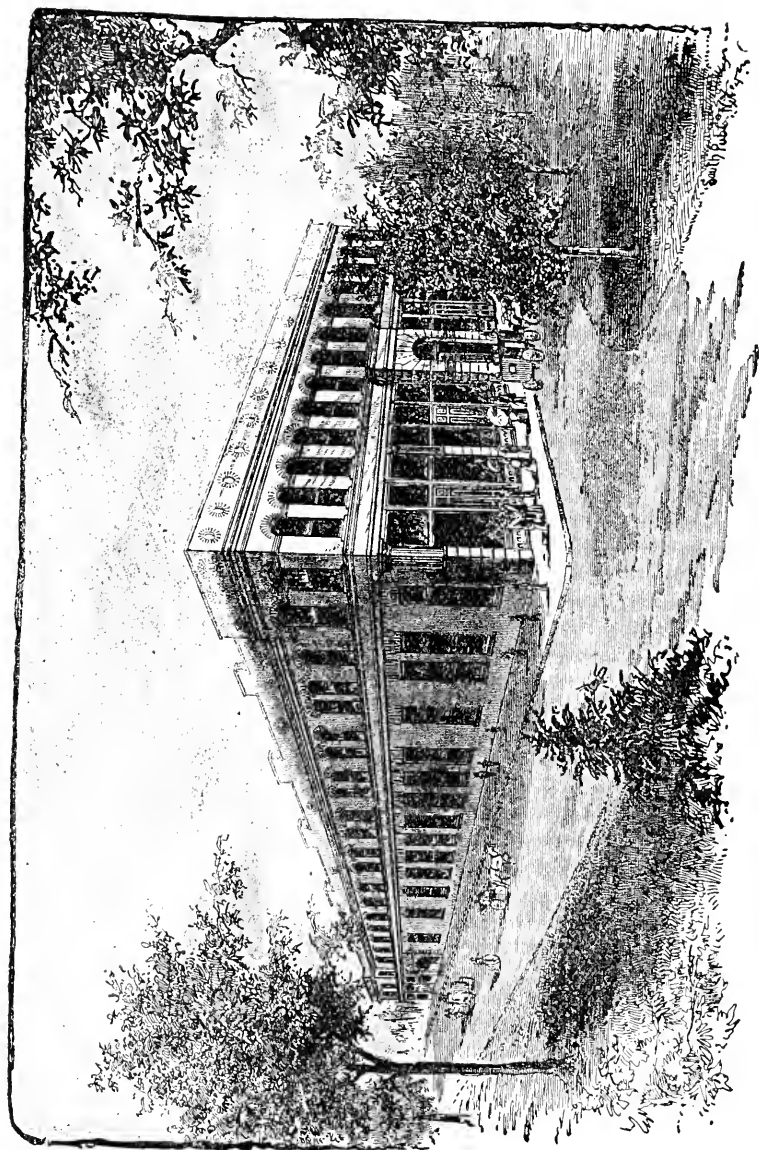
*Dry Goods and Clothing.*

ATLANTA STORE, Friedman & Reisman, Proprietors.—Among the large mercantile enterprises of the city is the Atlanta Store. Since this enterprise was inaugurated by Messrs. Friedman & Reisman, in 1887, it has enjoyed a liberal and substantial patronage. The building is a handsome three-story structure, and is a feature among Decatur's business houses. It is arranged and finished with the most decided taste and a special view to the large trade of the firm. The

stock of dry goods, foreign and domestic, trimmings and notions, is such as is found in a first-class dry goods house. In the ladies' and gents' furnishing department everything can be found that could be desired. Another very important feature of this extensive establishment is their trade in custom-made shoes. The stock is large and complete. The clothing department of this house is one of the most important features, embracing the best makes of clothing to be found in the United States for men, youths and boys.

Messrs. Friedman & Reisman are thoroughly conversant with the business in hand, having done an extensive business in this line in Florence, Alabama, for several years. They are both energetic and enterprising merchants, and their success is but the natural result of their legitimate deserts.





BOND BLOCK, DECATUR.

# GADSDEN.

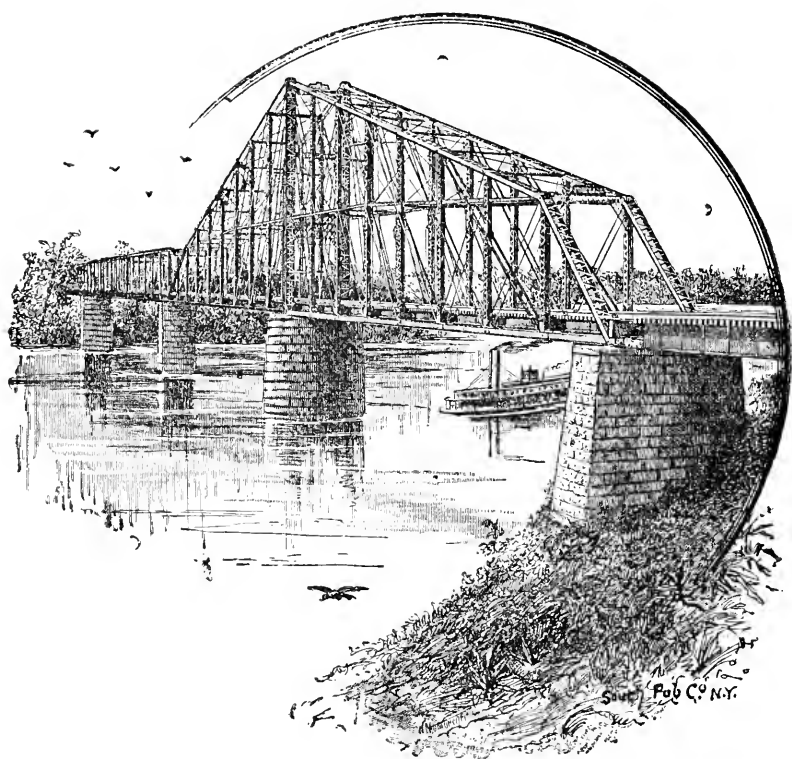
---



THE American Manufacturing and Iron World, in one of its numbers, thus spoke of the iron wealth of Alabama: "No State possesses such excellent quality, or so accessible to market. The necessary elements in the economical manufacture of iron—coal and the rich ores, together with limestone—can be as cheaply brought together as in any other region of the United States." Gadsden is in the center of this region. On the east, large quantities of hematite and fossiliferous ores extend along the Coosa River (which is navigable at all seasons of the year) from Greensport north, far into Georgia. On the west we find within five miles what is known as the Red Mountain, at the foot of which runs the Alabama Great Southern Railroad from Birmingham to the Tennessee River. This deposit, whilst being the largest of the State, is really one of the mineral wonders of the American Continent. The Iron Mountain in Missouri alone can be considered its compeer. This vast body of fossiliferous ore runs from a point a few miles east of Tuscaloosa to the northeastern limits of the State, and it is said to be one hundred miles in length, by from half a mile to a mile wide. What constitutes a most interesting and important feature in relation to this remarkable deposit of ore is its proximity to other materials necessary for its reduction. Coal, iron and limestone overlap each other or lie parallel, and separated by a few miles throughout its entire length. The position of Gadsden, as before said, is central between these two great deposits; the richest and purest being at her very doors. It is claimed that they can be delivered at the furnaces cheaper than in any part of the mineral belt; that with charcoal at five cents per bushel, and the ore not requiring a flux (it carries lime sufficient to make it self-fluxing), charcoal iron can be as cheaply made here as anywhere in the world; further, that with the splendid manganese beds recently opened up by the Gadsden Iron, Coal and Real Estate Company, at Walnut Grove, twenty miles west, Gadsden is better prepared to make steel than any other point, from the fact that the purest of these ores, *as well as the manganese*, are situated within *twenty miles of this place*.

Iron ore at Gadsden is delivered to the furnaces at sixty-five cents per ton, and is worked directly from the mines, no washing or roasting necessary.

The Sand Mountain, Lookout and Coosa Coal Fields, producing coals of excellent quality for coking, lie at the very doors of the city.



COOSA RIVER BRIDGE—GADSDEN.



## SITUATION

In a valley at the foot of the southern terminus of Lookout Mountain, and on the western bank of the Coosa River, lies Gadsden. Ninety-two miles north, at the foot of the other terminus of Lookout Mountain, is Chattanooga, Tennessee; fifty-four miles southeast is Birmingham, and fifty-two miles east is Rome, Georgia.

## RIVER AND RAIL

The Coosa River is the best inland navigation in the United States, and is destined in the future to be one of the most important commercial highways in the South. The river from Rome to Greensport—176 miles—is navigable all the year round. Boats, 100 to 150 tonnage, carry the mails with the regularity of railroad trains every day in the year. The United States Government is removing the obstructions, and will soon have the river open to Mobile.

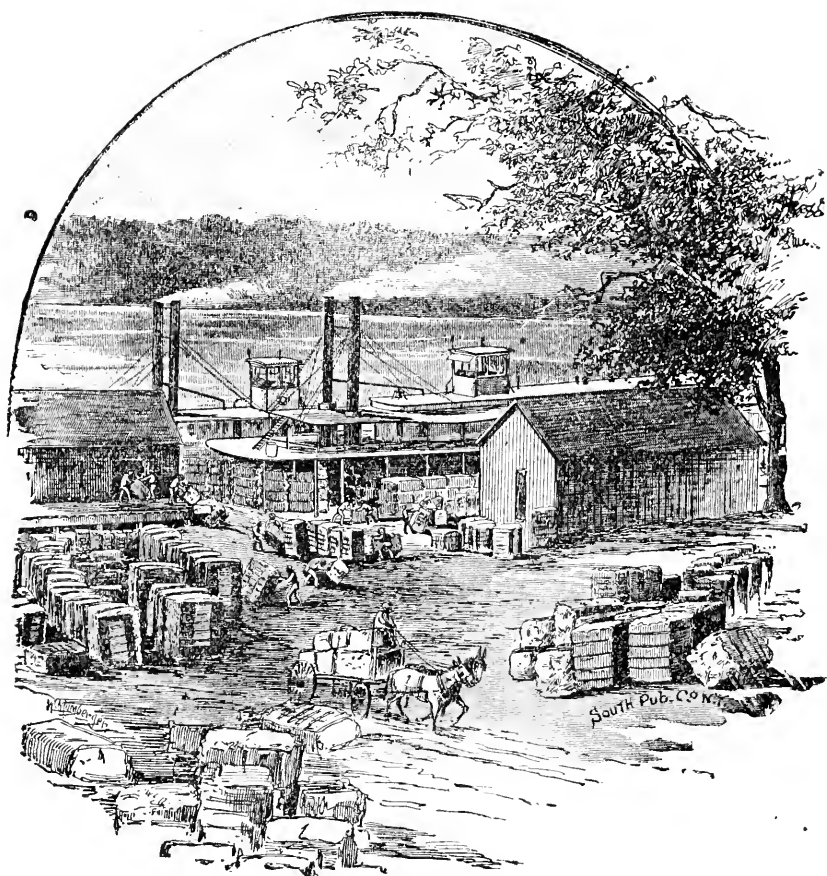
There are now assured—some of them already here—*five lines of road*: the Tennessee & Coosa Railroad, the Rome & Decatur, the Birmingham, Baltimore & Gulf, the Anniston, Gadsden & Cincinnati, and the Georgia Central.

The first, the Tennessee & Coosa Road, is appropriately named, for it connects the Tennessee River with the Coosa, and approaches completion. This road will give Gadsden the benefit of the canal on Mussel Shoals. The Rome & Decatur Road is a direct line from Rome to Decatur, and the map will show that it is an important one. The Birmingham, Baltimore & Gulf Road comes to Gadsden from Leeds, and, as its name imports, connects Baltimore with the Gulf. The Anniston, Gadsden & Cincinnati Road, nearly completed, connects Gadsden with all the important lines at Anniston. The Georgia Central *via* Carrollton and Gadsden, and on through to Decatur to Milan and Chicago.

These different lines give Gadsden ample railroad facilities, and will enable her to secure the best possible rates. When they are all completed, which will be speedily done, then Gadsden will commence a career of prosperity and growth unprecedented in her history.

## DIVERSITY OF NATURAL RESOURCES

Here, in close proximity to this beautiful and thriving city, both the brown and red hematite iron ore in quantities inexhaustible lie side by side with coal and limestone. The soft red ores abounding in this section are unexcelled by any other in the United States, yielding from fifty to fifty-five per cent. of metallic iron of the finest quality. The Gadsden Exhibit at Piedmont Exhibition, 1887, was one of the most attractive and interesting in the



STEAMBOAT LANDING—COOSA RIVER—GADSDEN.

building. It consisted of five different varieties of iron ore, manganese, baryta, plumbago, yellow ochre, fire clay, bath brick, coal, coke, charcoal, marble, both variegated and white, kaolin, potter's clay, terra cotta clay, building rock, sandstone, and a fine display of hard woods, consisting of hickory, red and white oak, ash, poplar, elm, beech, birch, gum, walnut, linn, maple, long leaf yellow pine, etc. The manganese ore from Gadsden received the highest premium, and was pronounced far superior to any other similar ore on exhibition.

Along the banks of the Coosa the rich hammock lands lie that produce the far-famed Coosa Valley cotton, which the manufacturers of the celebrated Coats' Cotton Thread buy specially to make their goods, because of its strength and long staple.

## AGRICULTURAL

The following crops cannot only be raised in the county, but can be grown profitably: Cotton, corn, wheat, oats, rye, clover, grasses, potatoes, both sweet and Irish; fruits and vegetables.

Gadsden is the natural trading center of five large valleys and seven counties. She grew from a town of fifty people to one of four thousand five hundred on her merits as a business center, and without a railroad or a manufacturing industry to help her. The valleys will grow any cereal or vegetable or grass known to the United States. Before the war it was a great wheat country, but of late years very little of that cereal has been raised. It is a sure crop of at least twenty bushels to the acre whenever sown. The mountain orchards grow the finest apples, peaches, plums and pears, and vineyards do excellently well. While the valley farmers about Gadsden are all doing well and are gaining year by year, there is opportunity for Northern farmers to go in there and do five times better. Most of the farm work is left to cheap negro labor, which is shiftless and ignorant in most instances. There is ambition to get enough to live on, but none to get rich. There are good markets for everything raised, good roads all over the county, and no drawback to discourage the farmer. Stock has to be fed about two months some winters, but the farmer can offset this with three crops of hay and two crops of almost anything else.

## TIMBER

Lying within convenient distance are vast forests of long leaf yellow pine, making magnificent lumber. For fifteen years this lumber has been manufactured at Gadsden, and is now being manufactured at the rate of thirty millions of feet annually. The long leaf yellow pine is not the only timber available for manufacturing purposes at and near Gadsden, but all other kinds indigenous to this region abound in very large quantities. With them, Gadsden



BLACK CREEK FALLS—TWO MILES FROM GADSDEN.

offers as favorable facilities for the manufacturing of woodenware as any other locality in the land. All valuable varieties of hard woods abound in the adjacent forests.

## CLIMATE, HEALTH, ETC

Situated on a magnificent tableland, five hundred and eighty feet above the sea level, and surrounded by hills, Gadsden enjoys a climate which is at once salubrious and delightful, and remarkably free from malarial diseases. The purest water, both limestone and freestone, is in abundance, while the mineral springs—sulphur and chalybeate—possess rare medicinal qualities. The atmosphere is clear and bracing and is not subject to sudden changes; the thermometer ranges from 40 to 10 degrees above zero in the winter and never higher than 96 in the summer, 75 to 80 degrees being the mean temperature during the heated term.

For health no place on this continent can boast of greater freedom from epidemics. No yellow fever or cholera has ever made its appearance here. The general health is excellent, the mortuary list being *remarkably* low. The Lookout Mountain, only two miles from the city, furnishes delightful summer resorts. The scenery on this mountain is simply grand. Here are situated the famous

## BLACK CREEK FALLS AND BELLEVUE HOTEL

About two miles south of the city is one of the greatest curiosities in nature, the Black Creek Falls. The creek runs along the depression on the top of Lookout Mountain for about thirty miles, and at one single leap, as if in desperation, plunges down one hundred feet. Upon this romantic spot the Gadsden Land and Improvement Company have decided to build a handsome hotel, to be called the Bellevue. Neither time nor expense will be spared on this structure, and a building to adorn the grand spot upon which it is erected will be the result. This hotel stands upon the highest and most romantic point overlooking the city, from the veranda of which the scenery is unsurpassed. About this beautiful hotel structure will be grouped a number of pretty cottages, as well as handsome private residences.

Several months ago the franchise was granted by the city of Gadsden to the Land and Improvement Company to build a dummy line through the streets of the city. The work of the survey has already begun, rails have been ordered, and by September 1 the road will be completed. The road will run through all the principal streets of the town and out to Attalla and the beautiful Black Creek Falls. The grading on the road to the Falls will be extremely difficult, but the best of engineers and workmen have been employed and no expense spared to make a success of the road in every way.



HOTEL BELLEVUE, AT BLACK CREEK FALLS.

## INDUCEMENTS—COST OF LIVING

Great inducements are now being held out by the Gadsden Land and Improvement Company to manufacturers from abroad to locate in Gadsden and develop its resources. This Company was organized in January, 1887, with a capital stock of \$3,000,000. They own 700 acres of valuable lands in and adjacent to the city. They have set aside \$500,000 of their stock to subsidize new industries. They propose to donate to new manufacturing enterprises locating in this city sufficient ground to locate and operate their plants upon. Besides this Company there are several other syndicates and land companies here that are offering liberal inducements to actual settlers.

New comers may rest assured that they can enjoy the utmost political freedom; that no such thing as social ostracism is here known for political causes. Gadsden extends a hearty welcome to any and all who come in her midst.

Common laborers get \$1 per day, experts at mills from \$2 to \$3.50 per day. Living is cheap. All garden and orchard products very cheap.

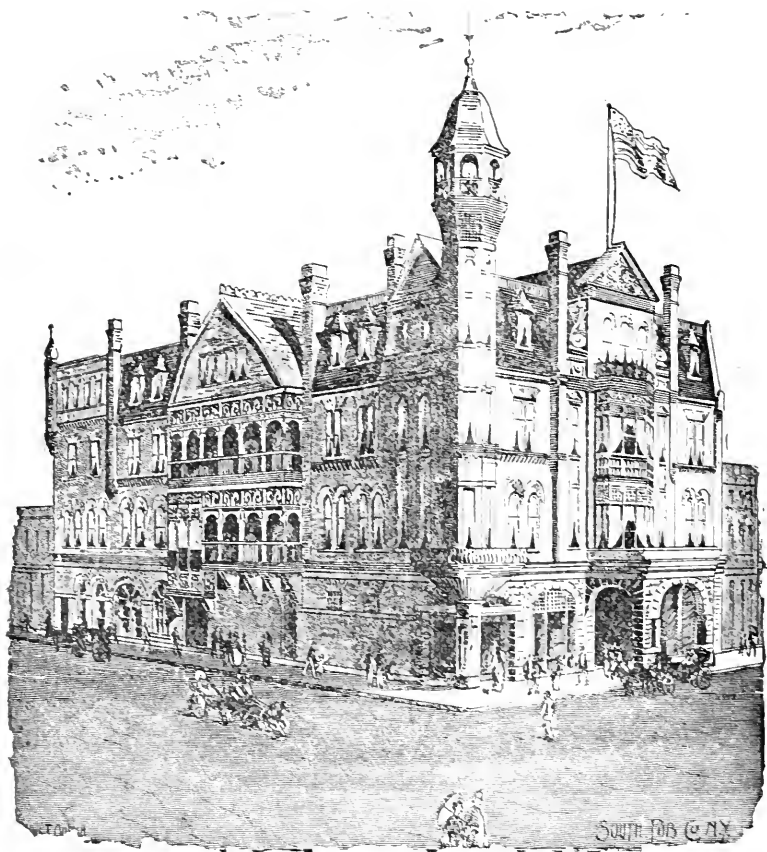
## LUMBER INDUSTRY

For years Gadsden has enjoyed the reputation of being one of the best lumber markets in the State. The river affords fine facilities for rafting for more than 300 miles, hence much capital has been invested in the lumber business. The mills of R. B. Kyle & Co., the Southern Lumber Company, the Gadsden Lumber Company, John L. Pogue & Co. and W. P. Lay have the capacity for a daily output of several hundred thousand. These, having large patent lumber-driers in connection with their planing and saw mills, are prepared to fill all orders. As might be expected, Gadsden for years has shipped immense quantities of yellow pine to the markets of the North, East and West. In addition to the above industries are the sash, door and blind factory of Gwin, Hicks & Lane, and the broom handle factory.

## REAL ESTATE, RENTS

Gadsden has never had the wild boom which has characterized other embryo cities. The result is, her realty has always maintained a normal condition as to price. It is fortunate that there has been no inflation, for the prices of realty now are low and within the reach of all. Unimproved business lots on Broad and intersecting streets can be bought from \$50 to \$250 per front foot, prices varying with location, etc. Unimproved residence lots, eligibly located, sell for \$10 to \$30 per front foot, and in suburbs much cheaper.

Stores rent from \$25 to \$125 per month, according to size, and houses from \$3 to \$30, according to location.



THE PRINTUP HOUSE.



## WATER WORKS

At an expense of about \$75,000, there is a splendid system of water-works. Hence no place in the State, perhaps, can boast of better protection against fire. Ever since their construction they have more than paid their cost in the property they have saved from the flames that would inevitably have been burned. They traverse the principal streets and give protection throughout the corporate limits of the town, while they afford convenient supplies of fresh water for drinking, laundry and culinary purposes, also for allaying the dust of the streets, refreshing the gardens and supplying the fountains. No city can afford to lose the solid comfort there is in a good system of water-works.

## CHURCHES, SCHOOLS

Gadsden is decidedly a church-going city, and in this connection we will state that she has five churches for the whites and three for the negroes. The denominations owning churches are the Baptists, Presbyterians, Cumberland, Methodists and Catholics. These are the churches belonging to the white congregations. In addition to these the Christians and Episcopalians have regular services at stated periods. All of these churches have a good membership and some of them have large memberships. We do not hazard much when we say 33½ per cent. of the population are church goers. These points are very significant when we remember that they are good indexes to the social life of a people. The truth is accepted without an argument that society is founded on the principles of Christianity, and when any people practically recognize this truth in the maintenance of the gospel you always have the strongest assurances of a healthy social life. There is a flourishing Young Men's Christian Association, which has a large hall, beautifully carpeted and furnished.

Private schools are numerous and good. Some are managed by teachers of fine culture and large experience. The people are alive to the necessity of supporting their schools, and, as an evidence of this spirit, there are a large graded institute and four or five private schools well supported.

## WHAT GADSDEN HAS NOW

She has four saw mills, with a capacity of 20,000,000 feet per year; two paint mills, an ice factory, one large furnace in operation and two building, two flour mills, a large foundry and machine shop, a cotton compress, three large planing mills connected with the saw mills, and a fourth running independently, a large pottery, over fifty stores, three or four livery stables, a white

and colored opera house, three hotels, one national bank, a steamboat line, a large number of churches and a splendid school system for both races. In addition, she is splendidly lighted by electricity, has costly waterworks, which give a pressure of over eighty pounds in the town, and has built and opened a brick hotel costing \$40,000, which is run by one of the best hotel men in the country. The streets are in splendid condition, the public buildings in good repair, and there is an air of thrift and enterprise in every direction. The city owes but a small debt, and taxes are so low that scarcely anything is returned to the State as unpaid. The tax on city property is only one-half of one per cent., and cannot exceed this, however large the city may grow, as it is a law enacted by the city.

## WHAT GADSDEN NEEDS

When the third furnace is completed there should be a bloomary and a merchant bar mill established, and much of the iron should be worked up at home. The people intend it shall be. It will be a splendid location for a tool or agricultural works. Hoes, rakes, shovels and such implements can be made here cheaper than in any town in Pennsylvania. The country about is full of the finest oak, hickory, ash, and other desirable woods, and a large wagon and furniture factory would find everything needed at hand. A tannery, to work up the millions of tons of oak bark which abound on the hills around; establishments to work up the oak and hickory, which are inexhaustible. These are enterprises which would be carefully fostered in this community. A stove foundry is also a necessity here, and would do a prosperous business.

## CONCLUSION

It is justly claimed that foresight, approximately accurate, is one of the most valuable acquisitions of a business man. Gadsden holds out most excellent opportunities for the employment of this valuable faculty. Many of its present wealthy citizens owe their success to their knowledge of Gadsden's advantages and their belief in the greatness of its future. Its growth has been solid and substantial. Its real estate is based upon actual values and not "boom" prices. With the rapid though conservative advance of the city, will naturally follow the increase of value of its property. The wise investor, guided by the above statement of its advantages, will, after personal investigation, find in Gadsden the solid profit-making place for his investment. He will see that, as an ideal manufacturing center, as a health resort, as a place of residence, Gadsden—the "Pearl of the Valley"—fills the bill.

# GADSDEN.

## Sketches of Prominent Firms--Merchants, Manufacturers, Real Estate Agents, Etc.

### *Land Company.*

THE GADSDEN LAND AND IMPROVEMENT COMPANY.—The Gadsden Land and Improvement Company was organized in January, 1887. The Company is one of the most substantial in the State, and owns three thousand (3,000) lots in, around and near the city. Much of this property is situated on an elevated plateau, eighty to one hundred feet above the river, and comprises, unquestionably, the most beautiful sites for residences to be found anywhere in Alabama. These lots are 50 x 140 feet, and front on broad and well-shaded avenues of native oak and hickory. The water here is unsurpassed, and being elevated, the air is always pure, fresh and clear, as the smoke and dust of the city are avoided. The natural advantages possessed by this residence property make it in demand by those seeking beautiful and healthful homes, and it will continue to increase in value. The Company has property also along the river front and the several lines of railroad suitable for manufacturing purposes—foundries, machine shops, planing mills, etc., etc. The land offered for manufacturing purposes is most advantageously located, and possesses all requisite facilities. A certain tract has been thus set apart for manufacturing sites, which will be offered to investors on unusually favorable terms. This property is all reached by the City Waterworks Company and the Coosa River.

It is frequently the case in new and thriving cities that land values are in advance, or not in proportion to the size and degree of prosperity of the city

itself. The result is, numerous would-be investors are frightened off by high prices. This will not apply to Gadsden or the lots held by the Land and Improvement Company. The Company's policy is to make their profit out of the large aggregate of sales, and not a few. In view of this, they offer lots at exceedingly low figures, on long time and easy payments, and purchasers who build within six months after buying, will have advantage of a liberal discount. These inducements are as liberal as they are unusual, and are attracting hundreds of people throughout the country. Business men contemplating the establishment of any kind of manufacturing plant or industry will receive not only the encouragement, but the aid of the Company, and for this purpose the Company has set apart a \$500,000 subsidy.

The capital stock of the Company is \$3,000,000. This is paid up and unassessable. The officers are from among the most thorough and successful business men in Alabama. They are: R. B. Kyle, President; Jno. S. Paden, Vice President; M. L. Foster, Secretary and Treasurer, and W. H. Denson, Attorney.

Col. R. B. Kyle, the President, is a native of North Carolina, and came here in 1856, when the town had only one hundred and fifty inhabitants. Appreciating the great natural advantages of the place he determined to make it his permanent home, and has, accordingly, in these succeeding years, bent all his energies to the upbuilding of the city. He has been successful to a remarkable degree, and is one of the largest owners of real estate in the State. Personally

Colonel Kyle is a man of wonderful executive ability and indomitable energy. He has tact, rather than talent, and possesses all those characteristics which make up the successful business man. He is naturally a leader, and the greatness and importance of his work for Gadsden can never be estimated.

John S. Paden, Esq., the Vice President, is a Georgian, born and reared in Cobb County, of that State. He is a self-made man, and his success is an evidence of what energy and decision of character can accomplish. He began his business career, since the war, as a shoemaker, and has risen, step by step, until now he is one of the most prominent, influential citizens in Gadsden.

Marcus L. Foster, Esq., Secretary and Treasurer, is also a Georgian, and is a son of the late General Ira R. Foster, one of the most prominent men of his time in Georgia. He has been a resident of Gadsden about fifteen years. He is a son-in-law of Colonel Kyle. He is a man of superior business ability, full of push and energy, and has those social qualities which render him popular with all classes.

Col. W. H. Denson, the Attorney, is an Alabamian, and at present the United States District Attorney for Northern Alabama. He was educated at the University of Alabama, and has risen to eminence in his profession, and is regarded as one of the best lawyers in the State.

The Directors are: W. H. Denson, M. L. Chapman, W. M. Meeks, John S. Paden, R. B. Kyle, Geo. L. Morris and H. Herzberg. Thus constituted and under such officers and Board of Directors, the past success of the Company is no longer a matter of wonder, and its prospective future is full of promise to Gadsden.

#### *General Merchandise.*

POGUE & HERZBERG, Manufacturers and Dealers in Flooring, Ceiling, Finishing Lumber, Etc.—In the advantages possessed by a city there are certainly none of more importance than the establishments connected with the building interest, and none of such vital importance to the community at large. The largest and oldest representative establishment in this line in the city is that of Messrs. Pogue & Herzberg, proprietors of the Red Jacket Mills, manufacturing and dealing in all kinds of flooring, ceiling, finishing lumber and

car and bridge material, whose attractive offices are eligibly located on the corner of Broad and Fourth streets. This extensive business was founded in 1857, and under enterprising and able management has rapidly grown in volume and importance. The plant covers an extensive area, and the saw mill and planing mills are large and substantial structures, fully equipped throughout with the latest improved machinery. The firm manufacture the best quality of flooring, ceiling and finishing lumber, also of car and bridge material, dealing extensively in the same. They possess ample capital and unusual facilities for direct transportation, and quote prices that cannot be duplicated elsewhere.

Messrs. J. L. Pogue and H. Herzberg compose the firm. Mr. Pogue is one of the leading and most influential citizens of Gadsden, and is highly respected in the community. He is a native of Alabama, and has a thoroughly practical experience in all the details of his business. Besides his connection with this extensive business Mr. H. Herzberg also deals in general merchandise in this city. His establishment ranks second to none in the city, and with ample capital, a thoroughly comprehensive knowledge of the requirements and responsibilities of the business, and honorable dealings, he has enjoyed a continued success. He is identified with the business in every detail, having devoted many years to it. The premises occupied are spacious and commodious, and conveniently located in the business part of the city, supplied with all modern appliances for the transaction of business, and containing a full and complete stock of general merchandise, a specialty being made of commercial fertilizers, bagging, ties, and plantation supplies.

Mr. Herzberg is a native of Germany, but has been a resident of this city for thirty years. He is a member of the Masonic order, the Knights of Pythias, and Knights of Honor. He enjoys the confidence and esteem of the entire community, and is justly entitled to the liberal patronage of an appreciative public.

#### *Dry Goods.*

S. W. BERGER & CO.—A popular business establishment in this city is that of Messrs. S. W. Berger & Co., dealers in dry goods, clothing and shoes. The house was established under the present auspices in 1880, and subsequent

to that time has been the leading supply depot for the surrounding trade. In its present status the firm occupies a two-story brick, and in the elegantly appointed salesroom is displayed one of the finest assortment of goods to be seen in the city. Besides the almost endless variety of dry goods, clothing and shoes here displayed, a specialty is made of carpets, hats, furnishing goods, etc., great inducements being offered in styles and prices, and affording an assortment not duplicated in this section of the State.

The experienced salesmen employed in the several departments are kept busy in supplying the wants of the liberal patronage.

The building in which this business is conducted is systematically arranged for a fine display of the goods handled. Electric light is used in the store, and every requisite for the business furnished.

Mr. Berger is a native of Austria. He came to this city with a full knowledge of the dry goods business, and established the house, which, from its beginning, has been recognized as being at the head of this branch of trade in our city, being always regarded as carrying the finest stock of goods, and conducting his business upon the highest plane of commercial and personal honor. He is an honored member of the Knights of Pythias.

#### *Bank.*

**FIRST NATIONAL BANK.**—This flourishing bank was organized April 4, 1887, and now enjoys a liberal patronage.

The officers of the First National Bank have it in contemplation to increase the capital stock to \$100,000, its capital now being \$50,000. The established reputation for reliability and safety, which it has had from its start, has procured the organization an increasing and growing sphere of operations. It transacts a general and extensive business, and its affairs are entrusted to the able and efficient management of the following men, well and favorably known throughout the district for their unquestionable integrity: A. L. Glenn, President; R. O. Randall, Vice President, and W. G. Brockway, Cashier.

Mr. A. L. Glenn, the President, was formerly a merchant. He is a member of the Knights of Pythias.

Mr. R. O. Randall, the Vice President, is a native of New York.

Mr. W. G. Brockway, the Cashier, is a native of Malone, New York. This gentleman, too, belongs to the Knights of Pythias. He is eminently suited to his present position, having had a lifelong experience in the banking business at Brownsville, Tennessee.

A prominent private bank (it should be mentioned) was formerly run by two of the above gentlemen in Gadsden, under the name of Glenn, Brockway & Ing Company.

#### *Cotton Buyers.*

**JOHN S. PADEN & CO.**—A most gratifying fact in the development attending the turn of Gadsden's financial affairs toward general prosperity, is the increased activity among the cotton buyers and dealers in general merchandise, wagons, buggies, etc. In no concern is this more evident than that of Messrs. John S. Paden & Co., who founded this enterprise in 1881, and have met with a most gratifying success. They occupy a large, handsome and conveniently-arranged building. They do a general cotton factorage business, receiving large consignments from all parts of Alabama and Georgia. All orders are filled with care and attention, and remittances made promptly as desired. They also deal in general merchandise, and carry a full line of wagons, buggies, etc. Their stock is of durable and substantial make, general satisfaction being given to all patrons. Their trade is not confined to the city, but extends into all the adjoining counties.

The individual members of the firm are Messrs. John S. Paden and C. W. Ewing, both natives of Georgia.

Mr. Paden is a member of the Knights of Pythias, also of the Knights of Honor. He is eminently a self-made man, having risen from poverty to affluence by his own efforts.

They are both gentlemen of large experience in their line of business, conducting business upon an upright and liberal basis. They stand high in the business community, as enterprising, liberal, public-spirited citizens, and we cheerfully accord them a place in this review.

#### *Car Manufacturing.*

**THE ELLIOTT CAR COMPANY.**—The rapid advancement in the manufacturing arts, which so greatly distinguishes our American industries, is a subject of interesting study.

One of the most noted establishments to be found in this section of the country is the Elliott Car Company, manufacturers of all kinds of freight cars. Four hundred experienced operatives are employed at this plant, which is located one mile from the center of Gadsden, and covers an area of several acres. Every kind of freight car is manufactured, twelve cars being turned out daily. All the newest and latest patents in machinery are used, the machinery in the wood shop having been furnished by J. A. Fay & Co. and the machinery by the Niles Tool Works, Hamilton, Ohio.

The general manager of these works is Mr. J. M. Elliott, Jr., a native of Rome, Georgia. He is also treasurer and general manager of the Elliott Pig Iron Company, located twenty-four miles from Gadsden, his father, Mr. J. M. Elliott, being President of said Company. This corporation has been in operation since 1873, and manufactures on an extensive scale car-wheel Round Mountain pig iron. The furnace, as above stated, is located at Round Mountain, Alabama, twenty-four miles from Gadsden, the general office being in Gadsden.

Mr. Elliott, Jr., was educated at the Emory and Henry College, Virginia. He was in the steamboat business from 1873 to 1877, when, in the course of a year, he embarked in the saw mill business (being still interested in the same business in Hyle's Lumber Company at Gadsden).

Mr. Elliott, Jr., was the first to establish a yellow pine lumber yard in Kansas City. In connection with this he established a large saw mill in Texas. To his superb management is due the grand success which the Elliott Car Company has attained, and in every way is he abundantly worthy of his large measure of success.

#### *Iron.*

**THE GADSDEN IRON COMPANY.**—One of the most flourishing and extensive iron companies known in the State is the Gadsden Iron Company. This Company does an extensive business in the manufacture of charcoal pig iron. Under wise and conservative guidance it ranks among the most prosperous in the South, and the officers are to be congratulated upon the successful outcome of their efforts. Each year the scope of its operations has been enlarged, the demand continually increasing.

The officers of the Company are men whose names are familiar in this section.

Mr. A. J. Crawford, the President, is a native of Pennsylvania, and is one of the active promoters of Alabama's material development. He has the appreciated support in the Company's executive management of Mr. T. W. Stewart, Secretary and Treasurer, who energetically discharges the onerous duties devolving upon him. This gentleman is a native of Indiana.

They are men of fine character and standing, and are in every way worthy of the success they have attained, and the esteem in which they are held by all with whom they have dealings.

#### *Wholesale Grocer.*

**S. W. RIDDLE & CO.**—In endeavoring to preserve some record of commercial firms of the city by historical notes, our object in introducing this department of our work is attributable more to a desire to gather together remembrances of an interesting nature, rather than to seek opportunity for personal compliment. But it is quite admissible for us to say that Messrs. S. W. Riddle & Co., wholesale grocers, grain and provision dealers, belong to that class of enterprising, sagacious and successful merchants who have been prominently identified with the commercial interests of the city for many years, and to whose enterprise and perseverance, as well as sterling integrity, those interests are indebted for much of their present vigor and development. This enterprise was first started by S. W. Riddle in 1875, the present firm being formed in 1883 by the admission into partnership of Messrs. S. S. Caldwell and S. S. Spence. Throughout its existence the house has had a very successful career, the business increasing steadily year by year. A large building is occupied which fronts directly on the railroad, and no house in the trade carries a larger or more complete stock, or possesses better facilities for the transaction of business. Their store and stock is the largest in Gadsden.

The individual members of the firm are: Messrs. S. W. Riddle, S. S. Caldwell and S. S. Spence.

Mr. Riddle was born in Talladega County, Alabama. He runs a large stock farm near Gadsden, and is also identified with the merchandising business at Oxford, with the firm of Smith & Riddle.

Messrs. Caldwell and Spence are natives respectively of Alabama and Arkansas.

Both gentlemen were raised on a farm, the former having resided in this city for eight years, and the latter for twelve years. All these gentlemen possess admirable business qualities, and are in every way eminently qualified to stand at the head of this line of trade in Gadsden. By their activity, energy and prompt characteristics, they have won for themselves and their house a high business reputation.

#### *Clothing, Etc.*

**PHILIPS BRO. & CO.**—Among the mercantile enterprises which form the basis of the commercial wealth and importance of this busy city, will be found the firm whose name is at the head of this article. This house was founded in 1887 by the consolidation of the firm of Martin & Philips and B. F. Philips. An immense stock of dry goods, clothing, boots, shoes, hats, hardware, groceries and general merchandise is carried. A large force of clerks is employed, and the voluminous trade extends throughout the State.

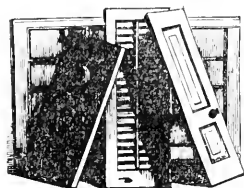
Messrs. W. R. Philips, B. F. Philips and J. T. Martin compose the firm, the two former gentlemen being natives of Alabama, the latter of Georgia. All are prominent and influential figures in local trade circles, and are numbered among our leading and most highly respected business men.

#### *Grocery.*

**HALE & CO.**—To the rapid growth of Gadsden as a flourishing trade center in the last few years and in the development of her material prosperity her mercantile houses have largely contributed. Among these the firm of Hale & Co. has taken a leading part, and its trade is a large item in the great aggregate of business transacted here. The firm as now constituted was organized in 1887. The prestige of the house has been steadily maintained and its trade rapidly increased and extended. The proprietors of this establishment occupy a large brick building, and the location is a desirable one for trade. A large stock of fresh groceries, both staple and fancy, is kept constantly on hand, such as to make it to one's decided advantage to patronize this firm. They also carry a large stock of flour, bran and hay, and make it a point to always give the best for the money.

Mr. J. E. Hale is a native of Gadsden, and was formerly proprietor of the

Phoenix Hotel, and was at one time connected with the dry goods house of Berger & Co., of this city. He has been actively engaged in business here for several years, and enjoys the esteem of all with whom he has dealings. This gentleman is accounted a representative leader of successful business enterprises, and merits the patronage he enjoys.



*Planing Mills.*

**GADSDEN PLANING MILLS.**—Prominently among the extensive industrial enterprises which form the basis of the commercial wealth and importance of this city should be mentioned the Gadsden Planing Mills. This business was founded in 1884, and by able management it has assumed the proportions of a representative and leading industry. The mills are equipped with all the best improved machinery, operated by steam power. A large force of hands is employed in the execution of the superior work, for which these mills are widely noted. Here are manufactured all kinds of sawed and planed lumber, all kinds of doors, sash, frames, blinds, moldings and mantels of every style and description, in fact, all kinds of building material are either made to order or furnished on short notice, and prices and terms are reasonable. Contractors' and builders' estimates furnished on application.

Messrs. T. B. Gwin, M. L. Hicks and M. E. Lane, composing the firm, are gentlemen of sterling business worth. At their office on Chestnut street, between Second and Third streets, patrons will receive prompt and courteous attention.

Mr. Gwin is a native of South Carolina. He is a public-spirited and popular man; is a member of the orders of Masons and Odd Fellows.

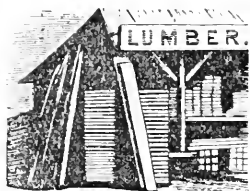
Mr. Hicks is a native of Tennessee, and is a prominent member of the Good Templars, Odd Fellows, Knights of Pythias and Masons.

Mr. Lane came from Ohio, where he stood high in commercial and social circles. He is a member of several socie-

ties, prominent among which might be mentioned the Masons, Odd Fellows and Good Templars.

These gentlemen are all well-known business men, and deserving of the confidence and large patronage their honorable business career has secured.

The work turned out by these mills commands a ready and extended market.



*Lumber.*

**WALTER S. STANDIFER.**—The lumber trade is one of the most important branches of mercantile activity in Gadsden and probably gives employment to more people than any other line of business. In compiling an industrial review of Gadsden's representative business houses we give prominent mention to that of Walter S. Standifer, lumber dealer and manufacturer of sash, doors, blinds, moldings, weatherboarding, flooring, ceiling and builders' supplies.

Mr. Standifer has ably and efficiently conducted the business since December, 1887, being the successor to Messrs. Standifer & Owsam. The lumber yard covers a large area, twenty-five men being given daily employment. The sash, doors, blinds, etc., manufactured are made of well-seasoned materials and contribute largely to the supply of an extensive trade throughout this section of the State. Mr. Standifer contracts and builds houses. He built the depots of the Anniston & Cincinnati Railroad. He is a native of this State, having resided here since 1869, and he has been in business here since 1881. Mr. Standifer is a Mason, Odd Fellow, and a member of the Knights of Pythias. He is practically experienced in every detail of the lumber business and is amply qualified for conducting the business with increasing success.

#### *General Merchandise.*

**SAM HENRY.**—There are few business enterprises that have the capacity for wider range and scope than the general merchandising business. Success in this business requires activity and energy

and keen business tact. Among those who are considered as prominent in this trade, we mention Sam Henry. This business occupies a substantial brick building, an important acquisition being a splendid fire-proof vault with a three-foot wall. An immense stock, embracing everything pertaining to the trade is carried, and the general business reaches throughout the State, inclusive of a fine local patronage.

Mr. Henry was born in Sevier County, Tennessee, and has resided in this city since February, 1866. He is a member of the Masonic Order, also of the Knights of Honor. He has forty years experience in the business in which he is engaged, a thorough knowledge of every detail, and a high reputation for integrity and fair dealing. He has reared a business which entitles him to his distinction of a representative Gadsden merchant. His son is with him, and has proven a valuable assistant to his father.

#### *Livery, Feed and Sale Stable.*

**PALMETTO STABLES, T. J. Phillips, Proprietor.**—An important acquisition to the business and pleasure facilities of any community is a well-equipped and well-conducted livery stable. In this connection are the "Palmetto Stables," owned and conducted by Mr. T. J. Phillips, which claim a wide notice and the appreciation of the public for their manifest conveniences to the citizens of Gadsden, as well as those desiring to buy, sell, board and feed horses, or hire horses and vehicles of any kind. This business was founded in 1884 by Mr. A. L. Woodliff, who was succeeded by T. J. Phillips, in March, 1888. The premises consist of a brick structure admirably arranged and equipped for the purpose. A general livery and boarding business is done, and a large and liberal patronage drawn from the best city custom. The stalls, which are about fifty-two in number, are all neat, clean and comfortable. Besides boarding a great number of horses, the firm keeps on hand for livery purposes twenty head of horses; also a number of mules and horses for sale, together with a fine line of carriages, buggies, harness and farm wagons. The establishment is kept in the most perfect order, which is due to the able management of Mr. C. W. Rivenbark, the efficient and long experienced superintendent.

Mr. T. J. Phillips is a native of Lancaster, South Carolina, and is a member



of the Masonic Order. He is a gentleman long prominent and highly esteemed in business circles. In the conduct of his extensive business he has been ably assisted by Mr. C. W. Rivenbark, to whose well-directed efforts may be largely ascribed the continuous success of the "Palmetto Stables."

#### *Furnace.*

**THE GADSDEN AND ALABAMA FURNACE COMPANY.**—A business history of Gadsden without some space allotted to this enterprise—one of the greatest and largest known to Gadsden and the State of Alabama—would fall short of the object of this work, designed, as it is, to reach the thousands of readers far and near.

The Gadsden and Alabama Furnace Company, situated exactly one and a quarter miles from the courthouse, has a capacity of 100 tons of iron per day. This company, since its origin, has, under the able management of its officers, met with a full measure of success. The furnace is one of the largest in the entire South. The stoves used are the celebrated "Whitney" make and the machinery is the latest and most improved. Colonel Ellis Colyar, of Chattanooga, President of the Company, is a man of fine executive ability.

Mr. George L. Morris, of Birmingham, is Vice President.

Mr. W. G. Brockway, a gentleman well known to all in and around Gadsden, is Secretary. This gentleman is cashier of the First National Bank of Gadsden.

The above members of this Company are all well known as men of the highest standing and repute, and their immense business is the outgrowth of energy and push.

#### *Paint.*

**METALLIC PAINT COMPANY.**—Among the large and prosperous industrial enterprises of this city is the Gadsden Metallic Paint Company, manufacturers of dry metallic paint. This business was founded in 1887, the officers being R. O. Randall, President; S. W. Berger, Vice President; J. R. Nowlin, Secretary and Treasurer, and J. E. Chumley, Superintendent of the mills. It is generally known that ore is found in no other locality in the South better adapted to the manufacture of paint than that obtainable at Gadsden. The

paint manufactured is pronounced by the best judges as unrivaled for factories, cars, bridges, roofing and all structures exposed to the weather; therefore, it finds ready sales throughout the country. The premises are well arranged and appropriately equipped and the extensive business gives employment to a corps of experienced workmen. The house enjoys an extensive and rapidly increasing Southern trade, and the annual business is of eminently prosperous aggregate.

Mr. R. O. Randall is a native of New York, but has resided in this city since 1878.

Messrs. Berger and Nowlin are natives respectively of Austria and Virginia. Both gentlemen are prominent dry goods merchants of this city.

Mr. Chumley removed to this city from Chattanooga, Tennessee, and is thoroughly conversant with the paint trade, having been for twenty years in the manufacture of mineral paint. The Company is popular in commercial circles and amply qualified, and the members are conscientious business men, and enjoy the confidence and esteem of the entire community.

#### *Lumber.*

**W. P. LAY.**—The lumber trade, like all other branches of commercial activity, is well represented in this busy city, the most prominent establishment in this line being that of the Gadsden Lumber Company, W. P. Lay, Manager, manufacturer of long leaf yellow pine lumber. The plant covers an extensive area, and is located a short distance from the city, near the river. The saw mill and planing mills are large and substantial structures, fully equipped throughout with the latest improved machinery, the motive power being supplied by a powerful engine. The best quality of lumber is manufactured, a specialty being made of bridge and car lumber, which are made of well-seasoned timber, and contribute largely to the supply of a very extensive trade throughout the State. All orders are promptly filled on short notice.

Mr. Lay is a native of Alabama. His offices are located on Broad street. He is practically experienced in every detail of the lumber business, and is amply qualified for conducting the enterprise to a successful issue. In addition to this large enterprise he is president of the Electric Light Company, and is president of the Gadsden Hotel Company.

He is managing executor of Mr. W. P. Hollingsworth's estate, which is valued at \$250,000. He is an honored member of the Knights of Pythias and popularly numbered among Gadsden's ablest and most highly respected citizens.

#### *Liquor.*

**A. YOUNG & CO.**—The wholesale and retail business house of Messrs. A. Young & Co. has enjoyed an uninterrupted career of success and prosperity. The premises occupied are eligibly located, the building being a spacious and commodious brick structure, two stories high, and fully equipped with all modern facilities and conveniences. A large, comprehensive and complete stock is carried, which comprises every variety of the choicest wines and liquors. The individual members of the firm are Messrs. A. Young and J. D. Young. They are brothers and natives of Etowah County, each being respected members of the Knights of Pythias. They are experienced, and are acknowledged the leading liquor merchants in this city. They have an enviable reputation in the community for ability and sound business principles, reflecting honor upon themselves, and meriting the confidence of their fellow-citizens.

#### *Dry Goods, Notions, Etc.*

**TOLSON BROS.**—The extensive business now carried on by the firm name of Tolson Bros. was originally established in September, 1886, by Messrs. Hollingsworth & Tolson. In January, 1888, the partnership was changed by M. Hollingsworth withdrawing by mutual consent and Mr. James C. Tolson coming into the firm. The partners are thoroughly conversant with every detail of their enterprise, and make a study of pleasing their many customers, causing their establishment to be the popular source of supply of a large proportion of the fashionable gentlemen of Gadsden and vicinity. Centrally located for business purposes their premises are conveniently and attractively fitted up, and the order and system pervading their establishment are a sure index of the business methods and ability of the proprietors. The stock is varied and complete, and includes the latest and best ready-made clothing in the market, suited to all both in quality and prices. Gents' furnishing goods of every description, comprising the latest novelties and pat-

terns; hats, caps, trunks, etc. Popular prices prevail in all things, and polite and attentive clerks serve customers intelligently and promptly.

The individual members of the firm, Messrs. Joseph B. and James C. Tolson, are natives of Mississippi. Mr. J. B. Tolson is a member of the Knights of Pythias, and has lived in Gadsden for thirteen years. Both gentlemen are held in the highest estimation in social and commercial circles for their kind and courteous manners and strict integrity, and the success obtained is due to their energy, perseverance and ability.

#### *Furniture.*

**PHILLIPS, CAMPBELL & CO.**—Among the well-established and prosperous business enterprises located in Gadsden is the furniture and undertaking establishment of Messrs. Phillips, Campbell & Co., successors to J. W. Phillips. The present partnership was formed in September, 1887, and by able management has secured a liberal patronage. They carry a large stock of furniture, embracing choice parlor, chamber and diningroom furniture of all styles and new designs, chairs, tables, etc. Everything sold by this firm is guaranteed to be well worth the money invested.

Messrs. Phillips, Campbell & Co., are practical undertakers. There is no profession or calling requiring a more thorough knowledge of detail than that of a funeral director or undertaker, and there isn't a firm in this city more competent to carry on such a business than the firm now under our consideration. They possess every facility and all improved appliances for the preservation of the dead. A large and complete stock of coffins and caskets, qualities and prices are furnished with dispatch, and complete charge of the ceremony of interment undertaken. The warerooms and offices of the house are located in a two-story brick building and are models of perfect arrangement.

Mr. J. W. Phillips is a native of Mobile, Alabama, and formerly clerked in a furniture house in that city. He is a member of the Knights of Pythias, and stands high in commercial and social circles.

Mr. R. C. Campbell is a native of Meigs County, Tennessee, and is a member of the Order of Masons.

Mr. L. B. Saulpaw (the company of the firm) is a native of Tennessee, and a man of experience.

A review of the business done by this house shows that it is worthy of such prominent mention, and Gadsden may justly be proud of such a house as this. They have a large branch house in An-niston.

#### *Tinware and Stoves.*

H. J. HALLOCK established this enterprise in 1884, since which the business has annually increased in volume. Eligibly located for his large trade he occupies a large and conveniently-arranged storeroom. He has every facility for his business, which, by reason of fair dealing, has attained large proportions. The stock carried consists of all kinds of heating and cooking stoves, at prices to suit the wants of all. A full line of tinware is carried in stock. All kinds of tin and iron work in his line are executed in the best manner.

Mr. Hallock is a native of New York State, and since his location in Gadsden, and the establishment of this enterprise, he has obtained so liberal a share of public favor that his ability and integrity are amply proven.

Mr. Hallock makes a specialty of selecting the best goods and of pleasing his patrons. Everything in stock is guaranteed of best quality, while the prices (quality considered) are exceedingly low.

Mr. Hallock is a member of the Order of Masons and a gentleman highly esteemed in trade circles. The substantial and rapid progress of his business is but a natural reflex of his energetic and capable management and an illustration of what can be accomplished by business principles correctly applied.

#### *Paper Hanging, Etc.*

R. J. HOGAN.—Among the widely-known and representative business houses of Gadsden is that of R. J. Hogan, located on Broad street, under the Johnson House. The firm is the only and leading representative in this line of business in Gadsden. The proprietor is experienced in the details of his business. The premises occupied consist of a substantial brick building, admirably arranged and equipped with all the needed facilities for the transaction of business. Many experienced hands are employed. The stock carried is the most varied and comprehensive of any of its line in the city, and includes the finest and most artistic products in foreign and domestic

wall paper, window shades, and interior decorations of all kinds to suit the taste of all. A full line of moldings is always kept in stock.

Mr. Hogan thoroughly understands his business and is prompt in all transactions, making the house a pleasant one to deal with. He is an energetic and clear-headed business man and to his financial integrity and executive ability may be ascribed the success and standing of the house.

#### *Liquors.*

J. A. HUGHES & CO.—The liquor trade is an important factor in the progress of metropolitan commerce, giving employment in its prosecution to large capital and many of its ablest merchants. A representative city house in this line is that of Messrs. J. A. Hughes & Co., ranking as headquarters for pure and unadulterated liquors. The house was established in 1874, and since that time has been conducted with signal ability and success. The premises consist of a two-story brick building, and is fully equipped with all the modern facilities and conveniences. A complete stock, including every variety of the choicest wines and liquors, is kept. Experienced salesmen are employed, and the business is both extensive and prosperous. The members of the firm are Messrs. J. A. Hughes and W. L. Echols, who were born in this city. They possess enviable reputations in the community, reflecting credit upon themselves, and meriting the good will and confidence of their fellow-citizens. Their fathers were the first settlers in this city, the father of Mr. Echols being an eminent physician, while the father of Mr. Hughes was an able and successful farmer. Messrs. Hughes and Echols are members of the order of the Knights of Pythias. We take pleasure in thus presenting to our readers a short sketch of this enterprising firm.

#### *General Merchandise.*

McDUFFIE & CHRISTOPHER, General Merchandise.—One of the representative mercantile houses of this city in its line of trade is that of Messrs. McDuffie & Christopher, dealers in general merchandise. Having but recently established the enterprise here, opening in March, 1887, they have achieved a marked degree of public favor, owing to the general excellence of the merchan-

dise handled and the upright dealings which have characterized the transactions of the proprietors. They occupy admirably located quarters and so numerous are the departments of the enterprise that many assistants are employed in the service of patrons. Their salesroom is supplied with every facility and convenience needed in the successful conduct of the business, while the varied and comprehensive stock carried embraces dry goods of all kinds, imported and domestic; notions, clothing of every quality and style; boots, shoes and hats; hardware, groceries, both fancy and staple, and everything that comes under the head of general merchandise. The trade of this house extends throughout the city and vicinity, and is permanently established among the best known residents. Messrs. McDuffie & Christopher are justly esteemed in social and mercantile circles as capable, experienced and reliable merchants of the strictest honor and integrity. They well deserve the success that has attended their efforts.

#### *Druggist.*

J. R. NOWLIN, Druggist and Apothecary.—This is one of the most complete and reliable pharmacies in Gadsden, and for twenty years it has supplied a large proportion of the population of the city and vicinity. The premises occupied are advantageously located, and are fitted up and equipped with all the facilities and conveniences needed in a first-class drug establishment. Here may be found a large and complete assortment of pure and fresh drugs and chemicals, druggists' sundries, soaps, perfumes, toilet articles, paints, oils, etc., all sold at reasonable prices. Special care and attention are given to the compounding of physicians' prescriptions and family recipes by skillful and experienced pharmacists. Mr. Nowlin is a native of Virginia. He is a popular and widely-known business man, and since the founding of his business in 1867 he has held the patronage of the best known residents of the city and county. Mr. Nowlin is well-fitted for the business, having made a life study of his profession. The utmost confidence is reposed in his skill and accuracy as a pharmacist. In the many years of business life in this city he has gained a leading place among the representative men, and is held in high esteem by all with whom he is brought in business contact or pro-

fessional relations. His success in a business way is the best evidence that his efforts are appreciated by the public.

#### *Groceries.*

ALEXANDER & HIGHTOWER, Staple and Fancy Groceries.—It is an invariable rule that those merchants who acquire the greatest popularity have based their claims to public favor not only on the superior quality of their wares, but also upon the sterling business principles of honor and probity, to which double cause is traceable the success enjoyed by Alexander & Hightower, whose retail grocery house was established in 1887. The premises occupied consist of a two-story brick building, which is admirably arranged and equipped. Here is displayed a large and carefully selected assortment of fancy and staple groceries from every clime, grain, hay and bran, which are handled in retail quantities, and contribute largely to the supply of a well-developed and extensive trade throughout the city and adjoining country. There are several experienced salesmen belonging to this house, and the permanent trade shows a steady increase each succeeding month. Mr. C. L. Hightower is a native of Georgia, was formerly in business at Eufaula, Alabama, and is a thorough business man, being a graduate of Moore's Business College, Atlanta.

Mr. W. Alexander is a native of Alabama, and was formerly engaged as bookkeeper for H. Herzberg, which position he held for five years. In the late war he espoused the cause of the South, and served with gallantry and zeal. Mr. Alexander is a Mason in high standing.

This firm has an advantage over many in similar lines of business in having their store brilliantly lighted at night with electric light, making purchases as satisfactory as those of the day. In their business career they have established themselves in the general regard and confidence of a long list of patrons.

#### *Druggists.*

WALKER & LIDDELL.—One of the most active, enterprising and popular business firms in Gadsden, is that of Messrs. Walker & Liddell, druggists. This enterprise was established in 1887, and by strict attention, coupled with a straightforward system of honorable dealing, they have built up a permanent trade. Their commodious and admira-

bly arranged store is well located for business purposes, and admirably arranged for displaying to advantage a large stock of drugs, medicines, soaps, toilet articles, perfumes, etc., and the neatness and system pervading the establishment bespeaks the taste and business ability of the proprietors.

Absolute accuracy in the compounding of prescriptions is always guaranteed, and courteous attendance awaits all customers at any hour of the day or night.

Mr. P. L. Walker is a native of Barbour County, Alabama, and is a member of the order of Masons. He is a man of ability, tact and judgment, and an honor to the profession he has chosen.

Mr. J. B. Liddell is a Georgian by birth, and since his residence in Gadsden he has firmly established himself in the confidence of commercial and social circles.

The firm is a representative house in this line in Gadsden, and are deservedly successful, having reared a large and fast increasing business in one year's time.

#### *Hotel.*

**THE PRINTUP HOUSE.**—In reviewing the many important enterprises of a city we speak of none of so much vital interest to the prosperity of the city as the character of its hotels. The best hotel here, in its location, beauty and accommodations, is the Printup House, established July 5, 1888. Colonel J. T. Sublett, a native of Richmond, Virginia, is the proprietor. He has been in the hotel business nearly all his life, having been formerly connected with the old Spotswood Hotel, at Richmond, Virginia, and also with the Gayoso Hotel, Memphis, Tennessee. This house is a handsome specimen of architecture, and is fitted in the most complete manner with all modern improvements and lighted with incandescent lights in every room. There are one hundred sleeping apartments, well arranged and ventilated, and furnished like the rest of the house with walnut and cherry wood and marble tops. The seating capacity of the spacious dining hall is one hundred and twenty-five, the table throughout the year being laden with the substantial and delicacies of the season. The kitchen has all the newest improvements known. With wide halls and attractive entrances, and occupying the corner, as it does, it is thoroughly ventilated and has delightful views from all the rooms. The double parlors are superbly furnished,

and the entire house is carpeted with Brussels and Turkish velvet carpets. The bridal chamber is second to none outside New York City, being furnished with the finest walnut furniture and marble tops. Every bed has wire woven springs, and every room an electric fire alarm bell. Bathrooms and closets on every floor. The house is located in the heart of the city. The fine business abilities of Colonel Sublett cannot but maintain the already high reputation of the house, constantly on the up grade. It is an agreeable task for us to refer our readers, as well as visitors to the South, to this establishment, in which we are confident they will receive all the comforts and attention which the most exacting may demand.

#### *Groceries.*

**W. L. AYCOCK.**—One of the most enterprising and popular business men in the city is W. L. Aycock, whose well-stocked grocery is headquarters for everything in his line of trade. The business was established in 1876, and by strict attention, coupled with a straightforward system of honorable dealing, he has received a large and permanent patronage. The store is a large two-story brick building, and fitted up in the most attractive manner. The stock of merchandise is large and complete, embracing a full assortment of fancy and staple groceries, teas, coffees, spices, canned goods, foreign and domestic fruits, country produce, etc. Mr. Aycock deals only in goods of the highest grades, and purchasers are guaranteed that supplies obtained from him can be relied upon in every particular.

He is a native of Georgia, and is a Mason of high standing. During his long business career in this city he has won the esteem of all with whom he has had business dealings.

His facilities for transacting business are of an unusually complete character, enabling him to offer special advantages to customers, and to execute all orders promptly and in a satisfactory manner.

#### *Groceries.*

**FULLER & CHADWICK.**—The unusual degree of success which has been achieved since the establishment of this popular and reliable grocery and provision house warrants the assertion that it fairly bounded into public favor, and has become a worthy representative of the

trade by reason of the general excellence of the food products handled, and the moderate prices at which they may be obtained. In 1887 Messrs. A. T. Fuller and James M. Chadwick established the business, and their ably directed efforts have met with remarkable success. They occupy a substantial two-story brick building, located first door east of the postoffice. Here may be found a varied and comprehensive assortment of staple and fancy groceries, including all the delicacies of the season, and a large variety of confectioneries; also a stock of corn, hay, bran, tobacco and cigars, all of which may be purchased at prices which compare favorably with those of metropolitan houses. A widely extended and liberal patronage has been secured throughout the city and vicinity.

Messrs. Fuller and Chadwick are natives respectively of Georgia and Tennessee. They are prominent figures in city trade circles, and are respected and esteemed as Gadsden's representative business men.

Mr. Chadwick is a member of the Masonic Order, and is now conducting an extensive brick business in this city.

#### *Architect.*

WM. H. WILLETT, Architect and Superintendent.—A decided revolution has occurred in the construction and architecture of public buildings and private dwellings. Among the most prominent and representative architects may be mentioned the name of Wm. H. Willett, who commenced the active practice of his profession in this city in 1887, and is widely known as a practical architect of unusual talent and originality. His offices are located at No. 7 Herzberg Block. He has prepared plans and superintended the erection of many notable buildings in the city and vicinity, and likewise many of the most splendid private dwellings.

Mr. Willett resided for many years in England, and when a young man devoted himself entirely to the study of his profession in all its details, and is an architect of ability. He is fully prepared to promptly carry out any architectural undertaking with that intelligent apprehension of design which makes his efforts so highly appreciated. He designed and superintended elegant buildings and dwellings for Sir George Elliott, M. P., James Rankin, Esq., M. P., James Tynte, A. Gardner, M. P., and various others, and was until recently

a member of the Society of Architects of England, the Western Association of Architects, and Alabama State Association of Architects. For many years he was Professor of Scientific Building under the English government, South Kensington, and was Professor of Architecture at the School of Art in Hereford, England, etc. He is held in the highest estimation by the entire community, and has achieved a prominence in his profession second to none in the State.

#### *Jewelry.*

R. O. RANDALL.—This well-known jewelry and queensware house was founded in November, 1886, and its career has been one of uninterrupted and complete success. The house occupied is eligibly located, and is most tastefully and conveniently fitted up and arranged for the display of the large and varied stock carried. The substantial brick building is two stories high. The stock carried embraces all the new and most elegant productions of the jewelers' and silversmiths' art, and, in fact, all the fancy goods and novelties to be found in a first-class jewelry establishment, a specialty being made of diamonds and watches. In addition to this immense stock, a varied assortment of china, glass and queensware is carried.

Mr. Randall is a native of New York, but has resided in Gadsden since 1858. He is a practical watchmaker by trade, and stands at the head of the trade in this city, carrying the most extensive stock and transacting the largest business, and is regarded with esteem and consideration by all with whom he is brought in contact. He is a member of the Masonic order, also of the Knights of Honor. His business policy is just and liberal, resulting naturally in the marked success that has attended his operations.

#### *Groceries.*

FLETCHER BROS. & HOLCOMBE, Wholesale and Retail Dealers in Staple and Fancy Groceries Etc.—In this progressive age, with competition in all lines of business so energetic as to call into active exertion the best business talent, unceasing perseverance and indomitable energy are necessary to success. One of the largest and best known firms in this city is that of Messrs. Fletcher Bros. & Holcombe, wholesale and retail dealers in staple and fancy

groceries, provisions, grain, hay, bran, produce, etc. The business was inaugurated July 1, 1887, and has enjoyed a career of marked prosperity. The premises occupied consist of a handsome brick building two stories in height, and no house in Gadsden trade carries a more ample stock or possesses better facilities for the transaction of business. The individual members of the firm are Messrs. J. L. Fletcher, W. L. Fletcher and J. H. Holcombe, the two former gentlemen being natives of Alabama, and the latter of Georgia. They possess admirable business qualities, and are eminently qualified to stand in the foremost ranks of this line of trade in Gadsden. By strict adherence to purpose, unremitting exercise of brain, and steady application to business, they have achieved a marked success, and have won for themselves and their house a high reputation.

---

#### *Groceries.*

POPE & CASSELS.—Located on Gadsden's main thoroughfare, in the center of trade, is the wholesale and retail grocery establishment of Messrs. Pope & Cassels. The enterprise was established in 1887, has been managed with consummate ability, and has a steadily increasing trade. The large two-story brick building, Phoenix Block, Broad street, is the location of this establishment, where they occupy a conveniently arranged salesroom. The stock of fine staple and fancy groceries is the most comprehensive in the city, and the trade of the house requiring frequent replenishment, the goods are necessarily fresh. Choice teas, coffees, sugars, syrups, condiments, canned goods and delicacies of every kind are to be obtained here in wholesale or retail lots at lowest rates. The fullest confidence in the quality of merchandise and the integrity of the firm is abundantly justified. The trade of this house is extensive, extending throughout Northern Alabama, and by the low prices obtained here, and the push and energy of the firm, is rapidly increasing.

Mr. W. B. Pope is a native to the manor born, and in trade circles he is an esteemed young man of worth and unquestioned integrity; a successful, enterprising, representative merchant.

Mr. T. M. Cassels is a native of Atlanta and has made his home there the greater portion of his life. He is accounted among the foremost representative merchants of that city.

#### *Foundry, Etc.*

GADSDEN FOUNDRY AND MACHINE WORKS, Office Corner Broad and Second streets.—For nine years, or since the time of the establishment of this industry, the volume of trade has increased rapidly, keeping full pace with the prosperous growth of the city. The machinery now in use is all new and of the most improved and modern pattern. Prominent business men and capitalists are interested in this enterprise. The company has a fine plant which covers a large area of land, conveniently located. The various departments employ a large number of hands. The castings of the company have achieved a wide reputation for temper, uniform quality and perfect finish.

Mr. Flynn, the President, is a native of Madison County, Indiana. He is a Mason, and has long been prominent in business circles.

Mr. Hagen, Secretary and Treasurer, is a native of Denmark. He is a Knight of Honor and a Knight of Pythias, and ably fills the responsible position he holds. The officers have reason to be proud of this business policy, for it has achieved a solid success, and as in the past, so in the future, their work will be found in the van as regards excellence and adaptability of products to purposes required.

---

#### *Hotel.*

JOHNSON HOUSE, Thos. L. Johnson & Co., Proprietors.—Gadsden is noted for her well-kept hotels, and it goes without saying that the Johnson House is among the best in the city.

This hotel was formerly called the Tennessee House, but in October, 1887, Messrs. Thos. L. Johnson & Co. purchased the property and changed the name. The building has been thoroughly renovated and refurnished, and many new improvements added. The building is a handsome brick structure, two stories, and located on Broad street. The house has ample accommodations for one hundred guests.

The rooms are clean, well ventilated, well lighted and attractively furnished.

The cuisine is a special feature, and is equal to any in North Alabama, the tables at all times being supplied with the delicacies of the season.

The Johnson is headquarters for traveling salesmen, who receive special attention and special rates. Large sample

rooms are always at their disposal. The service is both polite and attentive, and the proprietors in their management leave nothing undone which can in any way contribute to the comfort and pleasure of the guests. Their aim is to here provide all the comforts of a home.

Mr. Thos. L. Johnson and brother, J. C. Johnson, are Alabamians, and possess that admirable feeling of kindly hospitality which characterize the people of this State. The immediate management of the hotel is under Mr. J. C. Johnson, and it is scarcely necessary to say that it is in excellent keeping. Mr. Johnson understands well the art of pleasing, and his affable and genial nature makes him popular with both the citizens and the traveling public.

Mr. Thos. L. Johnson resides in Atlanta, Georgia, where he has extensive business interests. He is a man of great strength of character and superior business ability, full of energy, and has made a success of everything he has ever undertaken.

Under the joint guidance of these two gentlemen the Johnson House will continue to increase in popular favor.

#### *Jewelry.*

JOHN B. RODEN & CO.—The largest house of the kind in this city is that of Messrs. John B. Roden & Co., wholesale and retail dealers in jewelry, watches, musical instruments, books, stationery, etc.

The business was established in 1882, and has won a large share of public favor, and is the center of a discriminating patronage. The premises occupied consist of a handsome brick building, two stories high, and besides being eligibly located, are elegantly furnished throughout, and supplied with every improvement. The beautiful and artistic jewelry handled has been selected with the utmost care, and include a full line of watches of the most celebrated manufacture, all of which are guaranteed to be strictly as represented.

The departments devoted to the display of musical instruments, books, stationery, etc., contain a complete assortment of everything in this line.

The individual members of the firm, Mr. John B. Roden and Mr. Edgar Welsh, have had long and practical experience in the details and requirements of the trade.

Mr. Roden resides in Birmingham, where he is identified with two exten-

sive business enterprises, standing as one of the foremost of the city merchants in his line.

Mr. Welsh resides in Gadsden, and ably conducts the business for the firm. He stands at the head of the trade in this city, carrying the most extensive stock, and transacting the largest business, and is regarded with esteem by the entire community.

#### *Hardware.*

OTTO AGRICOLA.—This most important industry is ably represented by the gentleman whose name heads this article. The house was first known under the name of Anderson & Agricola. In 1887 the partnership was dissolved, and Mr. Agricola took the entire proprietorship. Under his efficient direction the business has assumed such importance that it can be safely stated as one of the leading enterprises in this line in the city.

The building occupied is eligibly located, and consists of two floors, fitted up with everything necessary to the successful conduct of the enterprise.

Mr. Agricola carries a large and comprehensive stock of hardware, etc., embracing stoves, ranges, grates and mantels of many styles and prices; wood-ware, glassware and crockery to suit the taste and wants of all; iron pipe and fittings, granite, ironware and the novelties that come under this head.

Mr. Agricola is also largely engaged in the manufacture of tin, sheet iron and copper wares, roofing, guttering, cornice work, plumbing, steam, gas and water fitting, and has made the lowest possible prices on all his products. He is a native of Georgia, and is accounted in trade circles a representative, responsible, leading merchant. He is a member of the order of Odd Fellows, and a man of sterling worth and integrity, and justly merits the prosperity that is attending his energetic efforts. He makes a point of always being prompt and reliable, and fills all orders with accuracy and dispatch. The utmost confidence can be placed in the judgment, business methods and ability of this house.

#### *Groceries.*

J. T. RICH.—In 1886, Mr. J. T. Rich established the business which has placed him at the head of one of the leading mercantile houses in this line in the city. The store occupies an eligible business



site. Here may be found a varied and comprehensive assortment of the delicacies of the season, foreign and domestic canned goods, jellies, teas, coffees, spices, etc., also all kinds of feed, including grain, bran hay, etc., and provisions of all descriptions, tobacco of all the well known brands, also cigars to please the most fastidious. A widely extended and liberal family patronage has been secured throughout the city and vicinity, and a specialty is made of the prompt filling of all orders.

Mr. Rich is a native of Georgia, and is a Mason. Mr. W. W. Rich, his father, served in the second Mexican campaign, and also was in the cavalry wing of General Lee's army, being under Generals Young and Hampton. Since his location in Gadsden he and his son have become identified with the most prominent and respected business men, and in every particular hold the respect and esteem of business circles.

---

#### *Real Estate.*

J. H. WILEY, Real Estate Agent, Stock and Bond Broker.—The active demand existing for Southern land, city real estate, etc., indicates how remunerative are judicious investments in this line. The responsible firm of J. H. Wiley, successor to J. H. Wiley & Co., is a recognized authority on lands and city and county realty of every description, and those relying on his sound judgment and judicious advice will secure remunerative investments. He has an intimate personal knowledge of the mineral belt of Alabama, and offers for sale at low prices choice selections of mineral, timber and farming lands. He also makes a specialty of city property. He attends to the negotiation of loans on land and mortgage, the collection of rents and general care of property, while as stock broker he is prepared to buy and sell on commission all descriptions of marketable securities.

Mr. Wiley is a native of Louisiana, and is identified with the Masonic order.

---

#### *Merchandise.*

J. B. PRICE, Dealer in General Merchandise.—Among the representative houses in this line that of Mr. J. B. Price takes a high rank. The business was established by that gentleman March 1, 1886, and under his enterprising and

liberal policy has grown to be a leading establishment in this particular branch of trade. The premises consist of a fine one-story brick structure, and is most admirably arranged for the display of the immense stock carried. The stock embraces a full and complete assortment of dry goods, notions, groceries, tobacco, cigars, etc., all of which are purchasable at prices not duplicated elsewhere.

Mr. Price is a native of Georgia, but has long resided in this city. Honorable and thoroughly reliable in all his dealings, he has built up an enviable reputation, and has acquired a rapidly increasing patronage. Few establishments in this city or elsewhere command a wider acquaintance, or a more extensive and favorable reputation than does this of J. B. Price, and certainly no other house in this line wields a more powerful influence in favor of the commercial welfare of Gadsden.

---

#### *Bakery.*

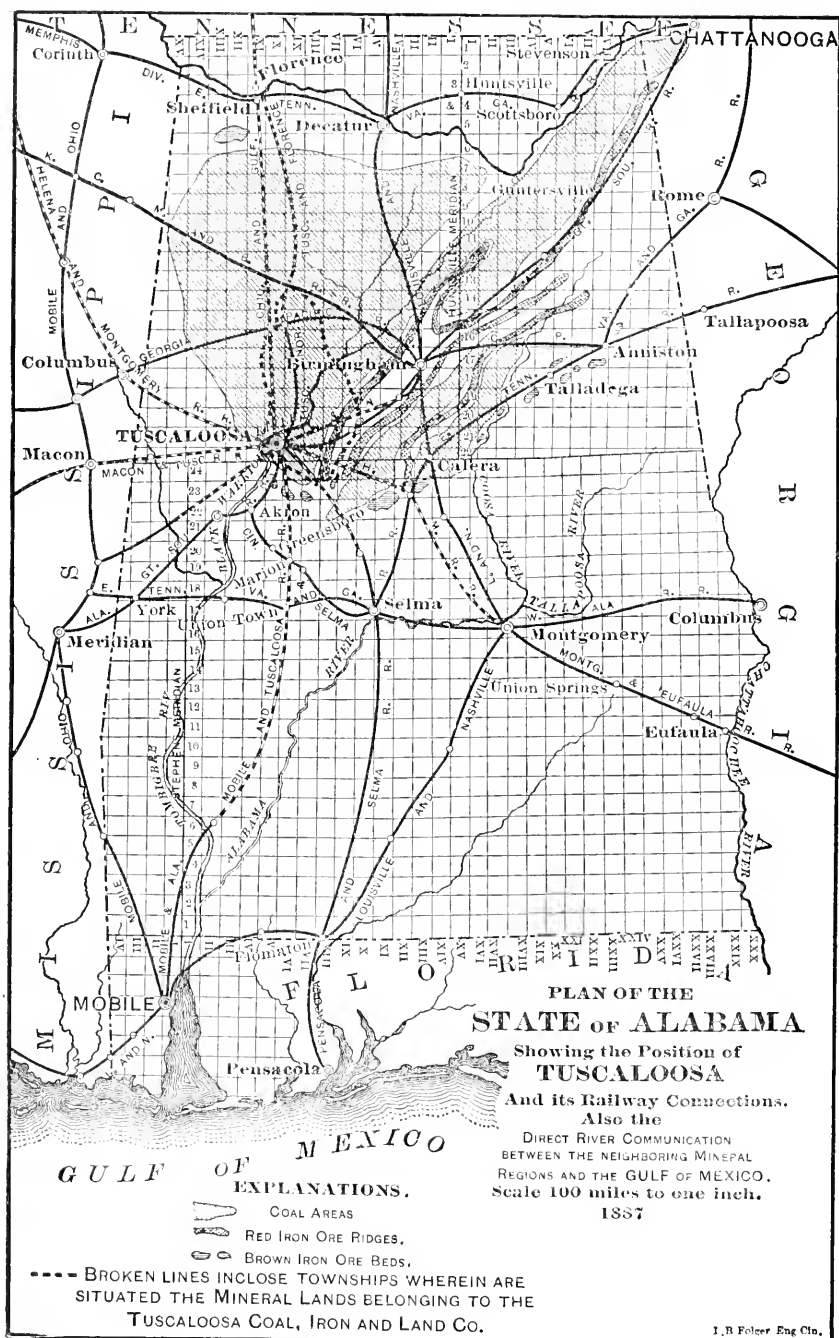
THE QUEEN CITY BAKERY.—The Queen City Bakery is one of the many enterprises which give life to the mercantile enterprises of Gadsden. The business is owned and controlled by Mr. W. R. Zech, who succeeded A. L. Dupre. Since the present proprietor's management began, in 1888, the establishment has acquired a reputation second to none for the general excellence of the merchandise handled, and the reasonable prices at which the food product may be obtained.

Mr. Zech is an extensive manufacturer of bread, cakes, rolls, etc., and also deals in canned goods, and carries a select line of tobacco and cigars.

His store and ice-cream saloon are eligibly located, and consist of an apartment attractively fitted up, and in which the stock is temptingly displayed.

Mr. Zech is a native of Kentucky, and is numbered among Gadsden's most highly respected business men.

In addition to his regular stock he has an apartment handsomely fitted up where he serves ice cream, water ices, fruits, etc. He makes a specialty of catering for families, parties, weddings, picnics, etc., and furnishes refreshments, cream, etc., on short notice, and at lowest prices. Mr. Zech has made the Queen City Bakery and Ice Cream Parlors the most popular resort in Gadsden.



# TUSCALOOSA.

---

## LOCATION

Tuscaloosa is situated upon a high, level and well-drained plateau at the head of navigation on the Warrior River. It has an abundant supply of the purest water, and the healthfulness of the locality is proverbial. To the south stretches the broad alluvial bottoms of the Warrior River, whose fertile acres yield the finest crops of corn, hay and cotton, while to the north lies the great Warrior Coal Field, which is now just on the eve of a mighty development.

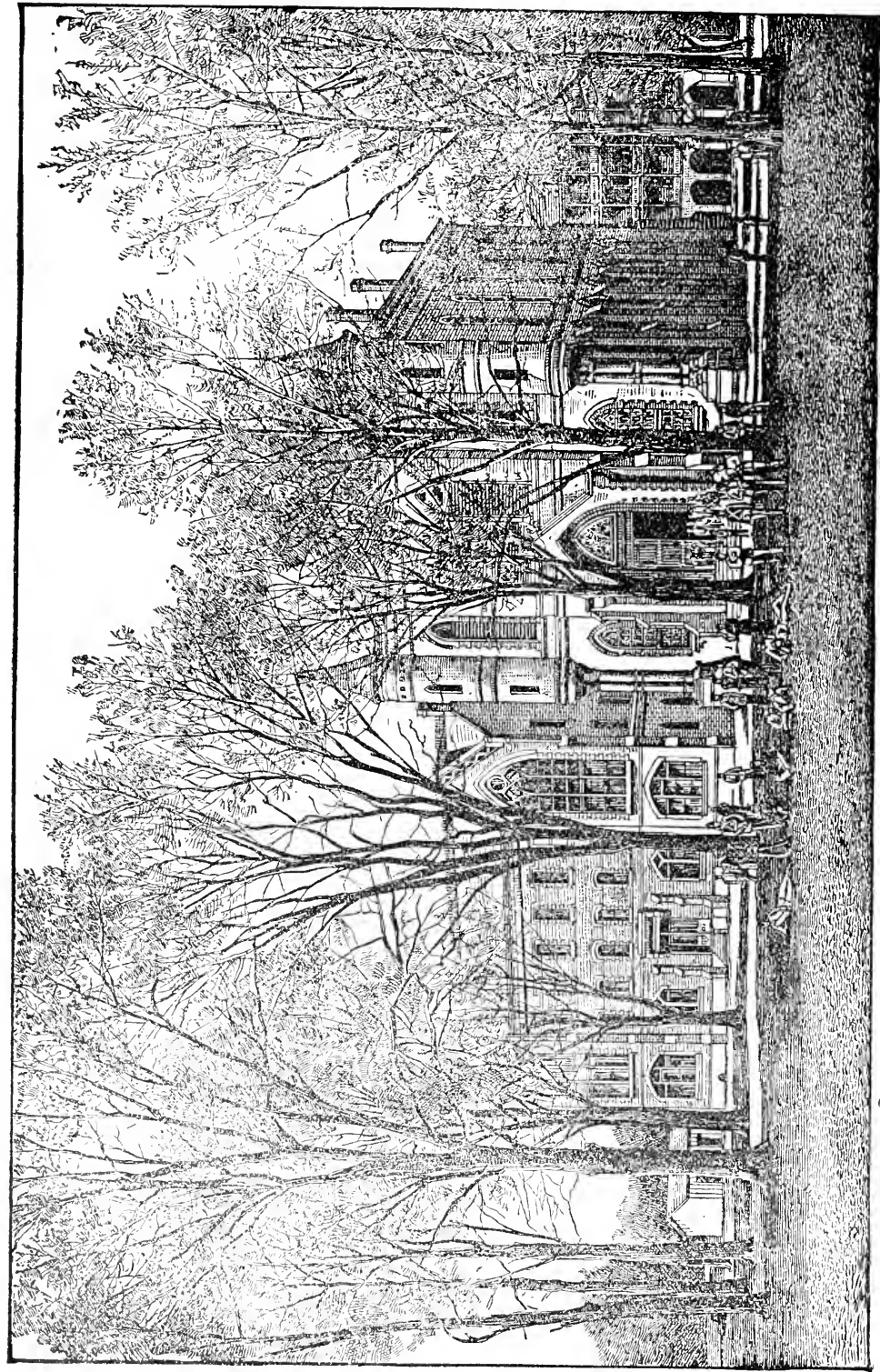
In fact, the city itself, to use the strong language of Prof. Henry McCalley, Assistant State Geologist of Alabama, in his report upon the Warrior Coal Field, "stands on the greatest thickness of coal measures in the known world, and in thickness of coal second only to that of West Virginia."

## THE CITY

Tuscaloosa is a place of more than 5,000 inhabitants. During the past two years its population has greatly increased; many new and handsome buildings have been erected; many private manufacturing and commercial enterprises have been inaugurated; a street car line has been built from the Alabama Great Southern Depot to Castle Hill Park; a belt railway with steam motor has been constructed and is now in operation; the new railroad, the Tuscaloosa Northern, is under construction into the mineral and timber lands north of the city; a complete system of waterworks is being put in, and this spirit of progress is still active.

## POSITION AND RESOURCES

Most of the towns of Northern Alabama are busily engaged in demonstrating to the world at large the special advantages they possess. All these towns and cities realize the fact that to insure that immigration which will prove the upbuilding of the place, such advantages as each possess must be made known and widely advertised. It then remains for those people who



UNIVERSITY OF ALABAMA.

are attracted by these advertisements to investigate for themselves as to the truth or falsity of the claims made.

And here we strike the key-note of the policy guiding the development at Tuscaloosa. Startling as have been, in many instances, the claims made for this city during a year of active and wide-spread advertising, it is the boast of the city that not a claim has been made that has not its foundation on fact, and not a statement advanced that cannot be substantiated in every particular.

First. She claims to be the Pittsburg of the South.

Second. She claims to be the best point in the State for the manufacture of any article consuming wood, iron and coal.

Third. She claims to be the most inviting point of residence in the State.

Fourth. She claims to have educational facilities superior to any other town in the South.

Fifth. She claims to have the best coal and iron ore in the Warrior field.

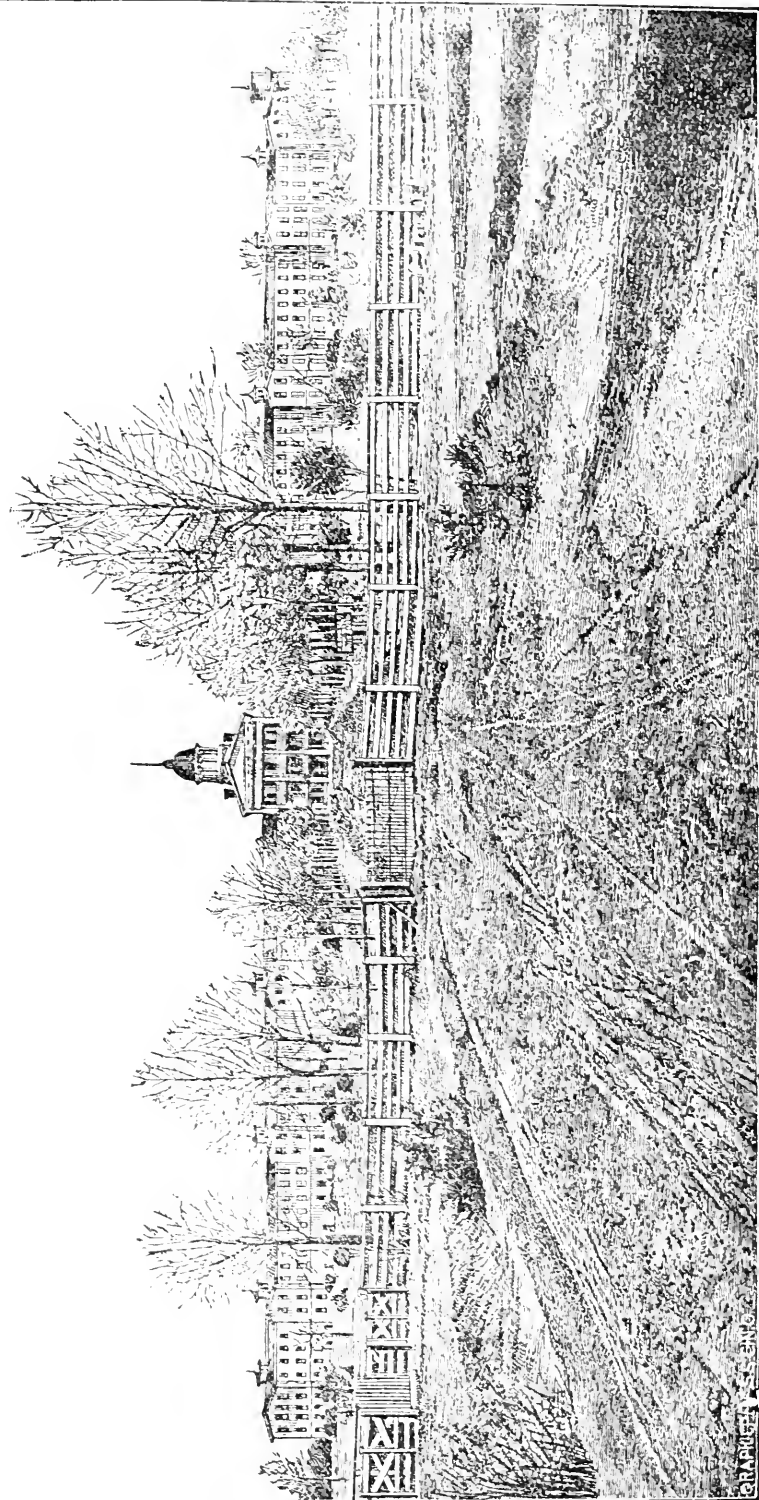
## THE SOUTHERN PITTSBURG

Every schoolboy knows what and where Pittsburg is and what are its distinctive features. It is the commercial and manufacturing center of the great Pennsylvania coal and iron fields. Further than this, it is that center by reason of the fact that it is situated at the headwaters of the only river leading to the large consuming markets for her staples. Before railroads were the Ohio River had set the seal of supremacy upon that city, and since her numerous roads have been constructed it still continues her chief avenue of trade, for despite the fact that she has railroads reaching to the four bounds of the Union, she still continues to load her barges for Cincinnati, Louisville, St. Louis and New Orleans. No one will deny that the presence of the Ohio River at her door has made it possible for such a city to be, for all persons know that coal and iron are essentially water freights.

When, therefore, we are led to expect another Pittsburg to rise on the business horizon, we must, of course, look for it where Nature has formed the some combination that has enabled that city to become what it is. That is, we must find a spot where coal and iron in inexhaustible quantities are found in a territory drained by a navigable river. Not a river that is but the arm of the greater, and that leads to markets already the legitimate field of that larger stream's traffic, but one that is in and of itself, one of the main arteries of a continent. When we look for such a spot, North, South, East, or West, we find one, and one only.

## THE WARRIOR RIVER

The Warrior River, at the head of navigation of which Tuscaloosa is situated, is the only river touching the Warrior Coal Field. Of the wonderful richness of the Warrior field (and especially in its southern part) in coal, iron



GRAPHERS SCENIC

ALABAMA INSANE ASYLUM.

ore and timber, we need not speak, as it is now a matter of universal knowledge. But we do wish to call attention to the Warrior River, which has been for long ages rolling its water idly to the sea, waiting the opportunity to prove its mighty power as a factor in the development of the wonderful mineral wealth of Northern Alabama. The time and opportunity are at hand. This river connects the producing point at Tuscaloosa with the consuming and distributing point at Mobile. It assures a satisfactory answer to the clamoring demand for fuel now rising from the West Indies, Central America, and the entire Gulf and Southern Atlantic coasts, and it demonstrates the possibility of supplying the Pacific slope with cheap iron. To bring the argument home, and to give it a local and therefore more pertinent force, it assumes—and at no distant day—the entire reconstruction *of the coal and iron trade of New Orleans*. And this it is that makes of Tuscaloosa—this combination of coal, iron and water—the Pittsburgh of the South.

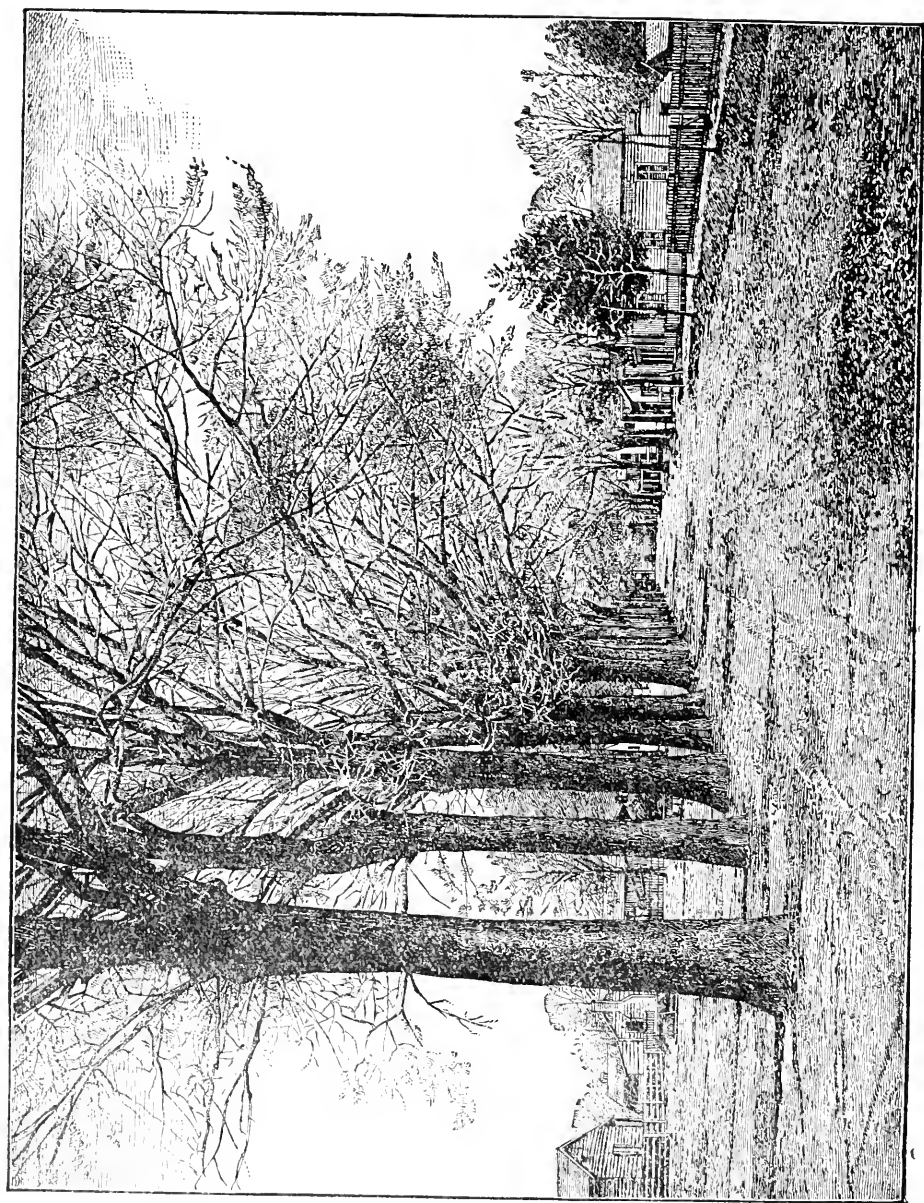
## AS A MANUFACTURING POINT

Next to the necessary supply of raw material, the most important consideration to the manufacturer's or producer's mind is the market or points of consumption. As to the raw material at Tuscaloosa we need only mention, *en passant*, the great coal, iron and timber region to the north, and the productive and fertile country to the south and west. Her market is all the territory south of the Tennessee River, reaching from ocean to ocean. In this connection it is well to bear in mind that to most of this territory you can have an all-water route, and what is more to the point, an *all-water rate*.

## AS A PLACE OF RESIDENCE

The right of Tuscaloosa to make strong claims on this point was established in those *ante-bellum* days when it was the home of the wealthy planter and the social center of the State. Much has been written of her broad streets, shaded by triple rows of gigantic oaks, her grand old residences, etc., and in language none too strong.

But in this age of the "New South" we have to do with the practical rather than the poetical, and it is more to our purpose to mention that. Occupying a plateau or high bluff above the river, it is well drained and healthy, and has an abundant supply of pure water. Next to health comes society, and here the city ranks with the highest. The high moral and literary tone is such as is found in all cities that have been so many years the center of education.



BROAD STREET, LOOKING WEST.



## AN EDUCATIONAL CENTER

Tuscaloosa points with pardonable pride to her schools. The State University, with magnificent buildings, spacious grounds, and a rich endowment, is located here. The number of pupils enrolled is large, and the grade of scholarship is high. The institution is under able and experienced instructors. The city has also two flourishing colleges for young ladies, a high school for boys, and splendid graded public schools. The entire State sends its sons and daughters to this point for education.

## COAL AND IRON ORE

Coal is mined within the city limits, and within less than ten miles of the city numerous veins, from four to seven feet in thickness, have been opened at the outcroppings. From these veins coal was taken which produced coke of such quality as could (and did) win for Tuscaloosa, at the Piedmont Exposition, the diploma for "the best furnace coke." She was also so honored with regard to "blacksmith's coal," and this, in competition with the entire Alabama mineral field. It has been satisfactorily demonstrated that coal of this character exists in inexhaustible quantities, and near at hand.

On the line of the Alabama Great Southern Railroad, sixteen miles from Tuscaloosa, there has been opened up a vein of red iron ore over sixteen feet in thickness, which assays forty-seven per cent. iron. Within five miles, on the same line of railroad, are great quantities of brown ore, while limerock of high grade is just at hand. We have the authority of learned geologists for the statement that both the coal and iron of the Warrior field improve in quality as they run to the south.

## INDUSTRIAL ENTERPRISES BUILT

### AND UNDER CONTRACT

Tuscaloosa Cotton Mills, value about \$80,000; employ 145 hands.

Tuscaloosa Yarn Mills, value \$15,000; employ 35 hands.

Tuscaloosa Street Railway, completed and in operation to Lake Lorraine.

Tuscaloosa Cotton Seed Oil Company, value \$40,000; 40 hands.

Tuscaloosa Brick and Tile Company, value \$25,000; 50 hands.

Tuscaloosa Foundry and Manufacturing Company, value \$25,000; 12 hands.

Warrior Foundry and Machine Works, value \$2,500; 4 hands.

Robt. Wilson, Grist Mill and Wool Carding, value \$4,000.

Suspender Factory, value \$2,000; 5 hands.

Davis & Daniel (col.), Brick Yard, value \$6,000; 11 hands.

Taylor & Turner (col.), Brick Yard, value \$1,000; 13 hands.

The Tuscaloosa Manufacturing Company, paid-up capital of \$90,000; 7,500 spindles, 240 looms, 275 hands; makes 750,000 pounds yarn and 3,600,000 yards plaids, checks, and stripes per year.

The Tuscaloosa Northern Railway.

The Friedman Furnace, capital stock \$300,000.

Warrior Brick and Building Company; 20 employees.

W. F. Adams & Co., Brick Yard; 18 employees.

Tuscaloosa Cotton Seed Oil Mills, Cotton Gin, value \$5,000. There is but one other cotton gin in the country of equal excellence with this one.

G. T. Ingraham, Lumber, Coal and Wood Yard.

The Tuscaloosa Building and Loan Association, capital stock, \$200,000.

Tuscaloosa Belt Line, steam motor, passenger and freight traffic. Supplies all purchased. Line will be in operation in November.

Macon & Tuscaloosa Railway. Charter recently amended to Macon, Tuscaloosa & Birmingham Railroad.

The Tuscaloosa Coal, Iron and Land Company has erected a number of houses for sale and rent, and will build more.

A new hotel, constructed of brick, four stories, is now approaching completion.

The Merchants' National Bank is just completing a new building, pressed brick and terra cotta, one of the handsomest banking houses in the South.

A large and commodious public school building is also building.

The Allen & Jemison Company, Lumber Yard and Planing Mill.

Tuscaloosa Electric Light, Ice and Power Company, capital stock, \$30,000.

We may add, in conclusion, that Tuscaloosa is just now on the eve of greater developments than she has yet imagined, and has, by reason of her unusual natural advantages, a great future.—J. B. McCroarty.

# TUSCALOOSA.

## Sketches of Prominent Business Firms.

### *Hospital.*

ALABAMA INSANE HOSPITAL.—The Alabama Insane Hospital is an establishment known throughout the State and the entire Union, being, from its immense number of patients, its magnificent proportions and its complete independence from outside resources, "a city within itself." It was completed and opened for patients in July, 1860, and has cost the State from first to last over half a million dollars.

There are 785 white patients in the present building (with room enough left for a hundred more), and a new building nearly completed, which will accommodate (in addition to the above), 250 negroes, for which class it has been specially built. The dimensions of the mammoth central building are 60 x 200 feet, it being built of brick and four stories high, with a high dome and wings three stories high.

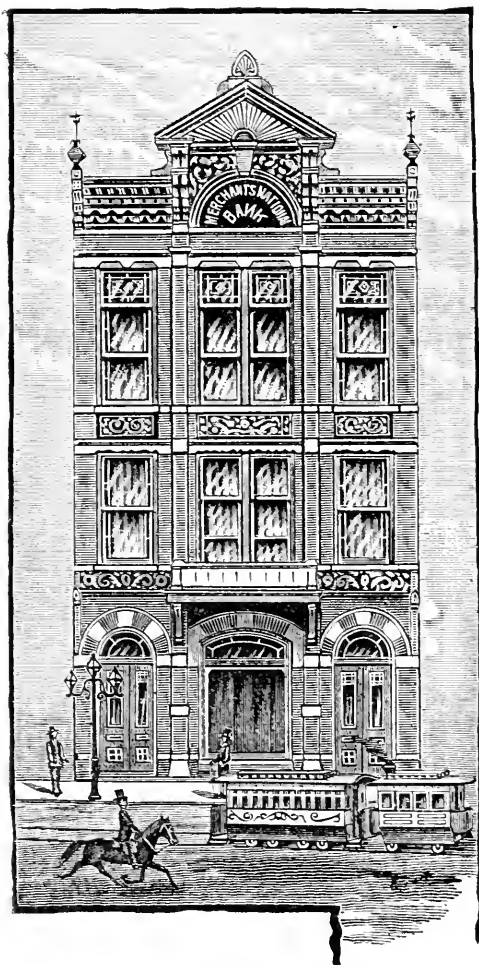
The central building has thirty large rooms, as well as a most elegant chapel, the wings containing twenty-four halls or wards, and five hundred dormitories for the use of patients. Every accommodation known to a city is made use of in the most liberal way. Everything wanted is made on the premises, in the way of buildings in connection with the hospital, and beds, doors, sash, etc. A fine steam laundry of brick, and two stories, is on the grounds. A new bakery has been built with all the latest approved machinery. The waterworks and fire service are as complete as man can make them, there being two reservoirs, the largest of which holds a million gallons. The smaller reservoir has two

Worthington steam pumps worked in connection with it, which are capable of forcing 1,000 gallons of water per minute through an eight-inch cast-iron pipe, which entirely surrounds the building. A hose is always ready for use in the hospital. The water used is of the finest freestone springs. Outside the hospital is a large barn, as well as stables and sheds, built of brick. Also a large library and dancing room are provided for patients' use, a dance being held twice a week. Billiard rooms and ten pin alleys, too, have been made for their amusement. Thus it will be seen nothing in the way of recreation and amusement is left undone for the patients.

Dr. Peter Bryce, Superintendent and head physician, is a native of Columbia, South Carolina, and for twenty-eight years has been at the head of this hospital. He was educated at Charleston, graduating in 1855 at Charleston Military Academy. He is a man of energy, firmness, and sees that all things are carried out to the letter in the hospital.

Dr. Bryce is a most popular gentleman, which is only natural, as he never fails to give a hearty welcome to all visitors to the hospital. He is President of the State Historical Society and of the State Medical Association, and member of the State Board of Health. He was, it should be mentioned, summoned by the Government to give his opinion as an expert in the famous Guiteau trial.

The steward, Mr. W. C. Perkins, long connected with this establishment, has proven himself a most valuable officer in his economical administration of the finances of the hospital.



MERCHANTS' NATIONAL BANK BUILDING.

*Bank.*

**THE MERCHANTS' NATIONAL BANK.**—This flourishing bank commenced business May 5, 1887. The bank building is an ornate three-storied brick structure. This building, by general consent, is one of the handsomest in the city, having a beautiful stone, terra cotta and pressed brick front, while the interior is beautifully finished with natural woods of Alabama. The bank is located as centrally as possible on Broad street. The capital stock is \$100,000.

The following officers and directors have charge of the business, and constitute the general management: President, George A. Searcy; Vice President, B. Friedman; Cashier, W. R. Foster.

Directors: Alonzo Hill, T. C. McCarvey, J. Collier Foster, H. M. Somerville, W. C. Jemison, T. N. Hays, Geo. A. Searcy, B. Friedman, and E. U. C. Snow.

Mr. Searcy, the President, was born in Tuscaloosa.

Mr. B. Friedman, Vice President, is a member of Friedman & Loveman's large dry goods store.

Mr. W. R. Foster, Cashier, is also a native of Tuscaloosa.

This bank stands high, owing to the financial ability and splendid business capacities of its officers.

*Bank.*

**THE FIRST NATIONAL BANK OF TUSCALOOSA.**—The First National Bank of Tuscaloosa was established in 1871. The capital stock is \$60,000, and the surplus \$18,000. City collections are made without charge. The officers in charge are Messrs. Frank S. Moody, President, and John Little, Jr., Cashier.

Both of these gentlemen were born in Tuscaloosa, and are gentlemen long prominent and highly respected in commercial circles, where their names are synonymous with the sterling principles of financial integrity, enterprise and executive ability.

*Boots and Shoes.*

**PERKINS & NICOLSON.**—A leading concern of its kind in Tuscaloosa is Messrs. Perkins & Nicolson, dealers in boots and shoes.

The premises occupied are spacious and well adapted to the business. These enterprising gentlemen, since they began their business career here, have met with fine success. They do a large retail business with the best classes in the

city. Patrons can rely on their large practical experience, good judgment and excellent business methods. Their goods are of the most durable, elegant and easy fitting makes, and at remarkably reasonable rates.

Mr. Perkins was born in Tuscaloosa, and is a member of the Knights of Honor.

Mr. Nicolson, his partner, is likewise a native of the city.

Honorable and thoroughly reliable in all their dealings, they have built up an enviable reputation and acquired a large and rapidly increasing patronage.

*Bank.*

**J. H. FITTS & CO.**—One of the most substantial and best conducted private banking houses in the South is that of J. H. Fitts & Co. It was established in 1865, at the close of the war, by Mr. J. H. Fitts, the well-known and much esteemed president. Possessing ample capital it can meet any demand which may be made upon it, and the confidence which is felt in it is shown by the yearly increasing business transacted. The capital is \$50,000; surplus and profits, \$12,000, and individual responsibility over and above capital \$200,000. This bank gives special attention to collections throughout the United States, returns being made promptly.

Mr. J. H. Fitts, a native of Alabama, is the President, the other member being his son, Mr. W. F. Fitts, also a native of Alabama, who has, like his father, been reared in this business, and, therefore, is well qualified for his present position, that of cashier. With the resources at its command and the energy and business capacity of its officers, there practically is no limit to the business of the firm.

*Groceries.*

**F. R. GAUDIN.**—This ably-conducted and well-stocked store was established February 1, 1886, and has enjoyed a remarkable degree of popularity and success, owing to the choice variety and high grades of the goods carried. The grocery house of Mr. F. R. Gaudin is advantageously located in the center of the city, where he occupies a large two-story brick building. Here may be found a varied and comprehensive assortment of family groceries, confectioneries, fruits and produce, ice-cold soda and mineral waters. Goods are delivered free to any

part of the year. The permanent trade of the business is extended, being both international and national in character.

Mr. Davidson is a native of Maine but has been a resident of the State some thirty years, and was in business with his trading business here.



McFarber.

W. E. McFARBER—a banker and successful real-estate agent of W. H. McFarber, which is a building and a money lender and also a banker in Birmingham. He was born in England and came to the United States in 1870. He was in the business of real estate and banking in Birmingham for many years. He was in the business of real estate and banking in Birmingham for many years. He was in the business of real estate and banking in Birmingham for many years.

He was in the business of real estate and banking in Birmingham for many years. He was in the business of real estate and banking in Birmingham for many years. He was in the business of real estate and banking in Birmingham for many years. He was in the business of real estate and banking in Birmingham for many years.

#### Trade.

J. D. FERRIS—has an extensive and successful business in real estate and banking. He was in the business of real estate and banking in Birmingham for many years. He was in the business of real estate and banking in Birmingham for many years. He was in the business of real estate and banking in Birmingham for many years.

has many customers. The wife of his assistant is also under his personal supervision. His business is a success. He was in the business of real estate and banking in Birmingham for many years. He was in the business of real estate and banking in Birmingham for many years. He was in the business of real estate and banking in Birmingham for many years.

#### Professing

M. I. BURTON—one of the leading firms in Birmingham. He was in the business of real estate and banking in Birmingham for many years. He was in the business of real estate and banking in Birmingham for many years. He was in the business of real estate and banking in Birmingham for many years.

Mr. Burton is a native of the State. He was in the business of real estate and banking in Birmingham for many years. He was in the business of real estate and banking in Birmingham for many years. He was in the business of real estate and banking in Birmingham for many years. He was in the business of real estate and banking in Birmingham for many years.

Mr. Burton is a native of the State. He was in the business of real estate and banking in Birmingham for many years. He was in the business of real estate and banking in Birmingham for many years. He was in the business of real estate and banking in Birmingham for many years.

#### W. S.

W. S. YOUNG—has an extensive and successful business in real estate and banking. He was in the business of real estate and banking in Birmingham for many years. He was in the business of real estate and banking in Birmingham for many years. He was in the business of real estate and banking in Birmingham for many years.



*Educational.*

**ALABAMA CENTRAL FEMALE COLLEGE.**—One of the finest educational institutions known to the State of Alabama is the Alabama Central Female College, established in the year 1857. There are over one hundred students in this institution, and thirty boarders. Everything that can be done for the education, comfort and recreation of those attending this College is done here. The building is the old State Capitol, which accounts for its most beautiful and artistic interior and exterior, and was leased to the Baptists of the State for ninety-nine years, with the privilege of renewing the lease at the end of that period, the sole condition being that a school be kept in the building. The structure is of brick, and is solid and substantial, the walls being five feet thick. Every advantage in all branches of modern education is given to the students of the College.

Professor S. B. Foster, a native of Tuscaloosa, is the esteemed and able President. This gentleman graduated at the University of Alabama. The College, since it has been in his charge, has flourished, and it is with pleasure that we give this brief account of an institution which in every way is worthy of the eminent success it has attained.

*Hotel.*

**LYNCH HOUSE.** Mrs. Josie Lynch, Proprietress.—An old-time, honored and popular city hostelry is that forming the immediate subject of the present sketch. The Lynch House was established March 17, 1885. Mrs. Josie Lynch, a native of Louisiana, is the able proprietress. This house is most conveniently located on Broad street, along which the street cars run from the depot. The building is an ornate three-story brick structure, fitted up with all the modern adjuncts of convenience and comfort, and affording excellent accommodations for guests. The diningroom will seat twenty people. Rates are moderate. The table is a fine one, being supplied with the best in the market. The patronage includes the bulk of the commercial trade, for whom large samplerooms are provided, and no house enjoys a better reputation as a desirable stopping place. Mrs. Lynch, the proprietress, is thoroughly experienced as hostess, and her well-directed efforts in the promotion of the guests' comfort are substantially appreciated.

*Grocers.*

**R. C. HEMPHILL & CO., Wholesale and Retail Grocers.**—One of the most extensive wholesale and retail grocery houses here is that of R. C. Hemphill & Co., successors to George C. Peterson. Established in 1887, this house has had a substantial trade. The store is a handsome brick building, and the stock carried consists of a full assortment of staple and fancy groceries, teas, coffees, sugars, spices, canned goods, grocers' sundries, and a general line of merchandise pertaining to the trade. The house makes a leading specialty of fine groceries, and their facilities for procuring supplies in this line are not excelled by any house in the city.

Mr. R. C. Hemphill, formerly of M. C. Thomas & Co., brokers, is a native of Tuscaloosa, and his partner, Mr. J. I. Sturdivant, of Columbus, Mississippi. Both are eminently qualified for their business, and well deserve the large patronage they are receiving. The high character and standing of the firm, together with the extent of their operations, render it one of the most noticeable in this section.

*Hotel.*

**WASHINGTON HOTEL.**—The well-known and popular Washington Hotel, established many years before the war, is in a central part of the town, on Broad street. This house from the date of opening has had a large patronage. The building is a conspicuous one and is of brick and three stories in height. There are forty rooms in the house. The spacious dining hall will seat sixty people and the hotel will accommodate with ease eighty. It has large bath-rooms, the hotel being supplied with water from private waterworks.

*Groceries.*

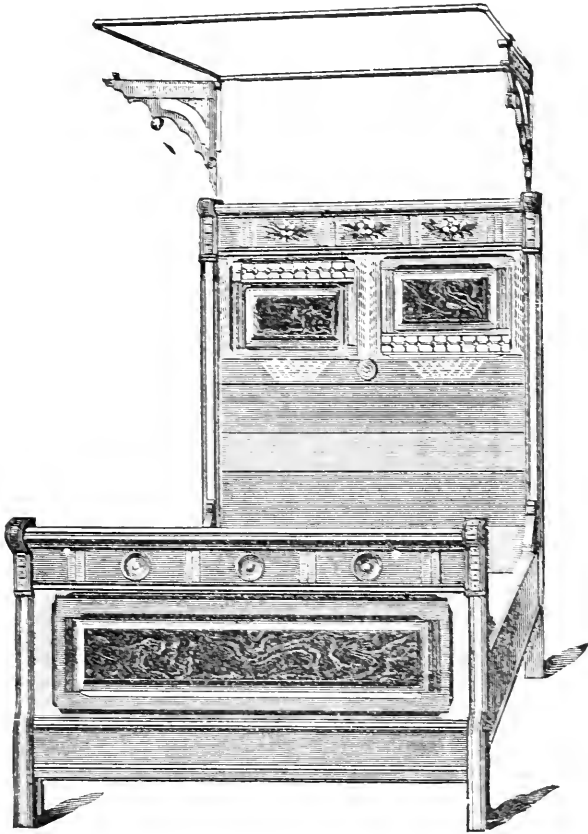
**W. L. HOWELL & CO.**—Among the first-class grocery and provision houses located in this city there are none that for location, excellence of stock and everything pertaining to a first-class business, excel that of W. L. Howell & Co., established on the 15th of August, 1887. The premises are finely arranged for advantageously displaying the stock and conducting the business. Two wagons are used to deliver goods free to customers. In the stock can be found the freshest and choicest of groceries, fine flour, table luxuries, provisions, meat



(fresh and salt), vegetables, fruits, etc. Fresh coffee is roasted daily and fine teas are a specialty.

Mr. W. L. Howell is a native of Marion, Perry County, Alabama. He is a gentleman of fine qualities and good standing. "W. S. T. B." We Sell The Best is his motto, which has been pronounced to be true by all who have dealt with the firm.

success. The premises consist of a fine two-story brick building. All that is sold here is of the best quality and is moderate in price. Messrs. Leatherwood & Knox invariably give satisfaction to all their customers, who are many and of the better classes. The stock consists of a full and complete assortment of furniture, carpets of all descriptions, rugs and everything usually to be found in a first-class establishment.



*Furniture, Etc.*

**LEATHERWOOD & KNOX.**—This important branch of trade has able and efficient representatives in Messrs. Leatherwood & Knox. This is the only house of its kind in the city, and ever since the inception of business which was in September, 1885 it has met with

Mr. T. M. Leatherwood and Mr. T. P. Knox are natives of Greene County, Alabama, and have always been known as reliable business men.

*Grist Mills and Wool Carding.*

**ROBERT WILSON.**—Among the enterprises which form the basis of com-

mercial wealth and importance of this trade mart, should be mentioned Robert Wilson's grist mills and wool carding establishment, founded in 1885. These mills, owing to the fine business abilities of its owner, are flourishing. The office is centrally located in the city. The premises comprise a series of commodious and well-arranged structures, covering a large area, and the equipment embraces all the newest and best improved machinery, operated by heavy steam power. Each of Mr. Wilson's mills (for he owns two) turns out 200 bushels per day, while the wool carding daily product is 125 pounds. A fine 30-horse power engine and 40-horse power boiler are used.

Mr. Wilson is a man of splendid character and sterling qualities, standing well in every way in the community.

#### *Jewelry.*

R. McLAIN.—This store is attractively fitted up and contains a full and complete assortment of everything in the line of watch work and opticians' goods, the finest gold and silver watches, clocks, novelties in jewelry, silverware, etc., all of which have been selected with great care, and are to be bought at the lowest prices consistent with fair dealing.

Mr. R. McLain established his business here in 1887, and since the inception has met with all success. The premises occupied consist of a fine two-story brick building. He makes a specialty of watch work, and invariably gives satisfaction in repairing watches. Everything that he handles in the jewelry or optician's line is of best quality.

Mr. McLain is a native of Baltimore, and being a man of fine qualities his trade cannot but become more substantial and profitable each year.

#### *Dry Goods.*

FRIEDMAN & ROSENAU.—One of the popular retail houses in its line of trade is Friedman & Rosenau, established in 1885. They are dealers in dry goods, clothing and shoes, and merchant tailoring and household furnishing goods. This house has enjoyed a prosperous and continually increasing trade. The building is three stories and comprises two fine stores, one being set apart for dry goods and the other being used entirely for gents' clothing. The stores are heavily stocked with the finest goods,

and several assistants are kept busy in supplying the wants of the large and liberal patronage.

These gentlemen have long been prominent in trade circles, and respected as representative merchants.

#### *Wholesale Grocers.*

T. N. HAYS & CO.—Among the many fine grocery stores in this State there are none more worthy of consideration in the present volume than that of the well-known wholesale house of T. N. Hays & Co., successors to Geo. A. Searey & Co. This business was established the 21st of November, 1887, its career having been successful. A large trade has been built up and is rapidly increasing throughout the State. The premises occupied are finely located, built of brick and two stories high. Employment is given to several assistants.

Mr. T. N. Hays was born in Texas and educated in Arkansas.

Mr. M. B. Donolio is a native of this city.

They are energetic and thorough business men, who, by the exercise of commercial integrity, combined with a straightforward system of honorable dealing and unusual business sagacity, have achieved a large success.

#### *Groceries, Confections, Etc.*

J. FORSTER.—Among the firmly-established houses in this city which have acquired a marked degree of success and popularity is the family grocery, confectionery and bakery of Mr. J. Forster, situated opposite the courthouse, and established in 1881. This house is justly regarded as a worthy representative of the trade.

Mr. Forster enjoys a fine trade. His store is a fine frame building. He keeps everything in the family grocery line and makes the finest of breads fresh every day, as well as rolls and cakes. Rye bread is a specialty. The prices will be found to be as low as any in the city, while all goods bought here are of the very best quality. Orders are promptly filled and goods delivered free of charge. Mr. Forster has achieved an enviable reputation for the purity of his confectionery, as he uses only the choicest grades of sugars, fruits, extracts, etc. In regard to his brands of cakes and crackers the same remarks apply, they having been ranked as standard goods.

Mr. Forster is a native of Austria. He belongs to the Knights of Honor, and

bears an excellent character and reputation.

#### *Bakery and Confections.*

J. MURPHY.—This popular bakery and confectionery was founded in the year 1883. The store is equipped with the latest improved appliances and facilities known to this important department of trade. The products of the house include all kinds of bread, rolls, biscuits, plain and fancy cakes, pies and pastry. He makes the finest caramels and candies of every description, shipping throughout the country to dealers. Purity is the main essential to be observed in the manufacture of confections, and Mr. Murphy, by scrupulous observance of this feature in his business, has always enjoyed a liberal and substantial patronage. His store is a substantial structure of two stories.

He is a native of Tuscaloosa. He is a man of fine character and standing in the community, and is in every way deserving of his success.

#### *Boots and Shoes.*

FRIEDMAN & LOVEMAN were established in Tuscaloosa in 1865. They do a wholesale dry goods, boot and shoe business. The home office is in Tuscaloosa, and Eastern office in New York. Their Tuscaloosa house is a fine edifice, two stories high. This house does a large business in and around Tuscaloosa and in at least half a dozen counties adjoining. It has gained a fine prestige, owing to its widely established reputation as one of the most reliable houses in the State. The members of the firm are Messrs. B. Friedman and E. Loveman.

Mr. Friedman is native of Hungary. His partner, Mr. Loveman, resides at New York.

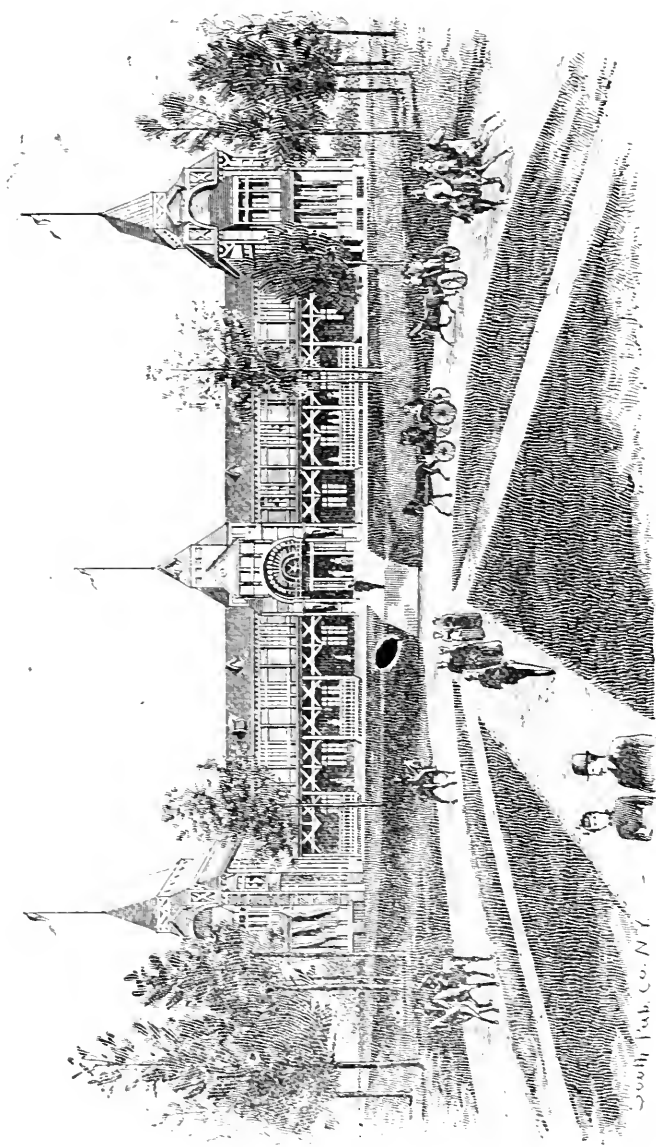
They are gentlemen of excellent standing and enjoy the respect and confidence of all classes.

Mr. B. Friedman is also the treasurer and general manager of the mills operated by the Tuscaloosa Manufacturing Company, at Cottondale, Alabama, that employ 300 hands, working full time the year round; also is vice president of the Tuscaloosa Coal, Iron and Land Company and the Merchants' National Bank; a director in the First National Bank of Tuscaloosa and Tuscaloosa Northern Railroad, and an alderman of the city.

#### *Livery, Feed and Sale Stables.*

MEDLIN & GAUDIN.—In making a detailed review of the different branches of trade in Tuscaloosa, we find occupying a prominent position that of Messrs. Medlin & Gaudin, established on March 1, 1887. Since they began, these gentlemen have done a thriving business. Their stables, one block east of the Washington House, are admirably arranged for the care and sale of stock. Attentive grooms are in attendance, while stock boarded here is fed, watered and cared for in the most satisfactory manner. These stables turn out some of the finest carriages and best-looking horses in town, and their drivers are reliable and careful. All calls are attended to promptly, day or night. Twenty horses and ten mules are kept exclusive, besides boarding horses. Messrs. Medlin & Gaudin also do a large business in undertaking. As undertakers they have met great success, being thoroughly posted in the details.

Mr. Medlin is a native of Tuscaloosa County, and Mr. Gaudin of Mobile. They are courteous and affable as well as sound, established business men, enjoying the esteem of the entire community at home, as well as of patrons abroad.



MONTESUMA HOTEL.

South Park, Co. N.Y.

# BESSEMER.

---

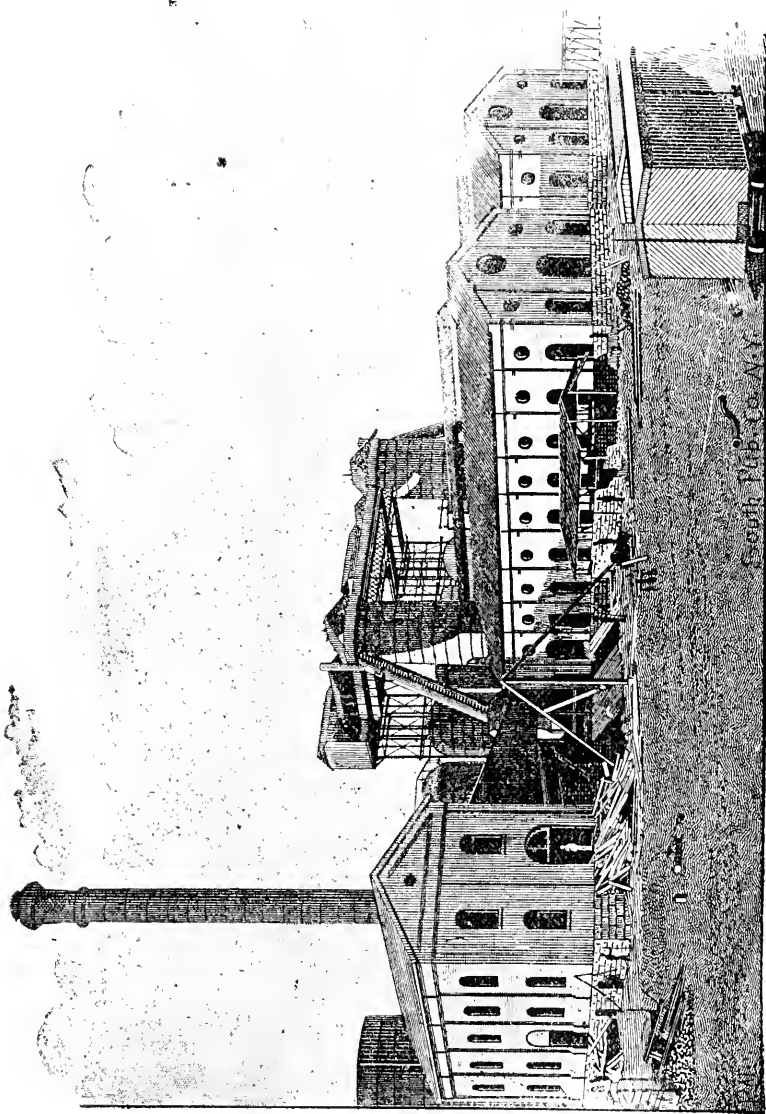
**F**IFTEEN months ago there was not a house or building on the site of Bessemer proper, save the rude, temporary structure hastily erected from which to hold the first sale of lots, and here and there an old loghouse in the midst of small clearings, the habitations of original owners or squatters. True, on the reservation were the two immense furnaces in process of construction, now completed, the DeBardeleben Coal and Iron Company's commissary building, boardinghouses and quarters for its employees, and we might add the beginning of lines of huge stone walls of the most substantial construction, the foundation of a series of extensive coke ovens.

On the 12th day of April, 1887, the first sale of lots had been advertised in what was to be Bessemer. Several hundred people were in attendance. Many of them were strangers to the section and to the country, having been probably primarily attracted by the "boom" just then apparently on the wane in Birmingham. The larger number, however, were from Birmingham and contiguous places. The people found the site of the prospective Bessemer located in a beautiful valley, or rather on an elevated plateau, with an agreeably undulating surface, with numerous springs and streams of pure, clear, cool water, found here and there between extended ranges of mountains, or rather high ridges or hills on the northeast and southwest.

The site indicated was covered with a heavy but richly varied forest growth, through which for some distance rectangular stretches had been cut, indicative of the lines of streets and avenues. Huge stumps, cut timber and fallen debris obstructed passage or made it difficult. The material prospect for prominent and immediate and visible change was not promising. The people wandered over the site and finally gathered at the rude stand to await the opening sale.

The feeling dominant was not speculative. Had the time been six months or three months sooner, the impulse of that wonderful era of rapidly, enormously enhancing values and wild speculation, which entered and found its apotheosis in the city of Birmingham but a few weeks before, would have led to blind and indiscriminate purchasings. But now conservative and prudent judgments had to be confronted and convinced.

What was it, then, that was offered to the people to enlist their interest and to secure their co-operation and investment?



DEBARDELEBEN FURNACES.

The site over which all had wandered, and upon which they stood, was pleasing to the eye; the forest growth was rich, varied and beautiful; the soil was light, but fertile and productive; the surface superbly adapted for perfect drainage, the water supply ample and pure; the most eligible and picturesque locations for residences abounded, and all the conditions for perfect health and pleasant habitation seemed to exist.

To the northeast, less than a mile distant, hardly a stone's throw, was the Red Mountain, from which the rich red ores that supplied the Birmingham furnaces were taken. Looking still to the north and east, only three miles distant, was Redding, from which was regularly shipped the ore that supplied the Chattanooga furnaces. The whole range to the south and west and to the north and east was but one enormous vein of rich iron ore.

To the southwest was the Rock Mountain range. Just beyond it—impinging almost upon its summit—commenced the vast, exhaustless Black Warrior coal measures.

Nearly in the same direction, but more to the south, only a few miles distant, were immense beds of limestone.

Already these sections had been linked together—become as one for industrial purposes—by a network of railways.

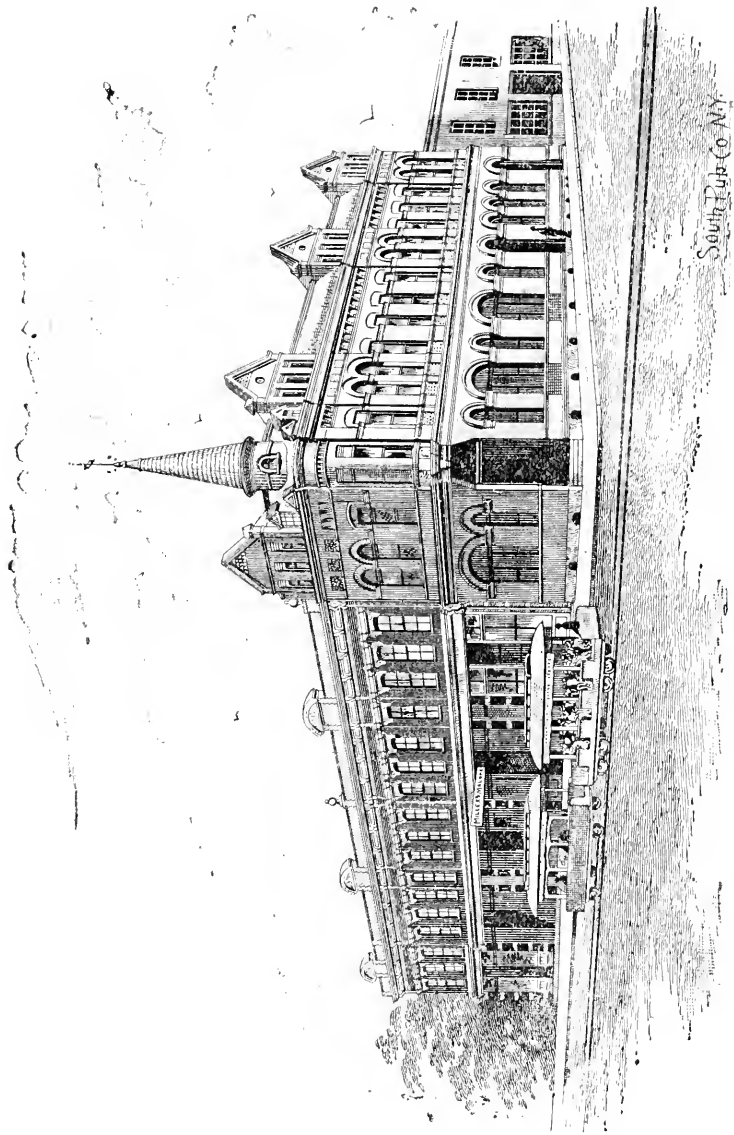
The conditions for the most economical and an enormous production of iron, the great factor in modern industrial progress, could not more favorably or happily exist.

The DeBardeleben Coal and Iron Company, the stockholders of which were the principal projectors and founders of Bessemer, were the owners of thousands and tens of thousands of these iron ore, coal and limestone lands surrounding and in proximity to Bessemer.

To-day—fifteen months from the day of the first sale of lots—Bessemer is a city, with a regular municipal government; with a population of between 2,800 and 3,000 people; with over two hundred and fifty houses and buildings, some of them as fine and as elaborate in design and construction as there are in the State, with various industries in operation; with regularly graded streets, with a complete system of waterworks under contract and in process of construction; with a perfect network of railroads centering here, and everything about it teeming with life, activity and progress.

## THE PROGRESS OF FIFTEEN MONTHS

The history of this country will show no parallel to the growth of Bessemer. Frequently new towns are started with a great flourish of trumpets, and for the time being show spasmodic or mushroom progress. But there was no flare of trumpet in Bessemer's inception, and there has been nothing spasmodic in her progress. Commencing at the close of the past business season she passed through a summer which elsewhere was of unusual dullness, steadily progressing—each day adding to her resources and to her population.



BERNEY BROS.' BANK BLOCK.



## A BRIEF REVIEW OF TO-DAY

The industries of Bessemer established and now in process of rapid construction are :

The Bessemer Land and Improvement Company, with a capital stock of \$2,500,000, with a surplus of \$800,000 cash, and assets in the treasury. This Company is the founder of Bessemer, and is full of all that kind of enterprise which guarantees success. It has done, and is doing, the major part of the improving, thus relieving owners of property of all city taxes, save a very small—indeed, a nominal—assessment for police, etc.

The DeBardeleben Coal & Iron Company, with a capital stock of \$4,000,000. Their belief in Bessemer is emphasized by the four huge furnaces now being erected, a further notice of which will be found.

A large rolling mill of the best improved and most perfect machinery, employing over 600 skilled hands, and converting daily over 100 tons of pig iron into products of two, three and four times their value.

Bessemer Steel and Iron Company, capital \$1,500,000, are erecting two coke furnaces, with a capacity of 125 tons iron per day.

The Little Belle Iron Company, capital \$200,000, a charcoal furnace, sixty tons capacity.

Bessemer Fire Brick Works, with a capital of \$50,000.

The Carolina Real Estate Company, with a capital stock of \$300,000, who have built already forty odd houses for homes, a business block and several handsome storehouses.

The Orleans Land and Building Company, with a capital of \$200,000, who are also engaged in putting up substantial homes and business blocks. More than twenty of their houses are already erected and occupied.

The Natchez Land and Improvement Company, with a capital stock of \$300,000, whose houses rival in elegant appointments, exterior and interior, the buildings of the companies from Charleston and the Crescent City. Twenty odd of their buildings are already completed and being used for commercial and living purposes.

The South Bessemer Homestead and Improvement Company, whose capital stock will be expended in beautiful grounds and handsome buildings.

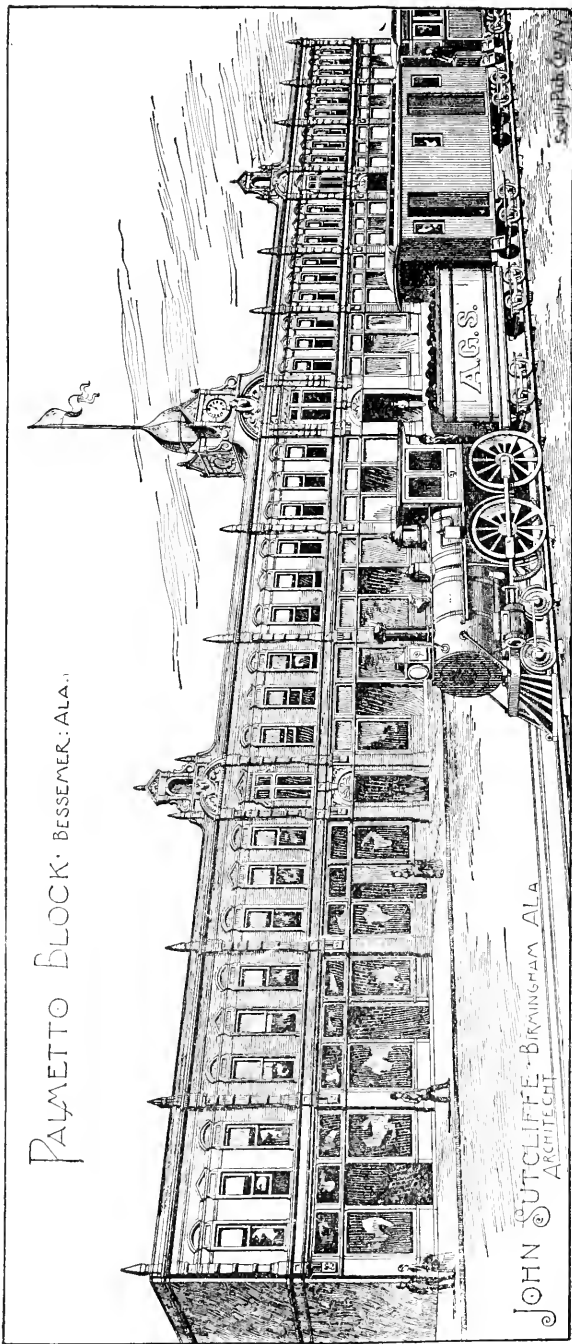
The Adler & Harris combination, whose attractive cottages, twenty-six in number, are now rented and occupied, and who are now building five brick storehouses.

Where else is so much capital beautifying, improving and upbuilding? More than ten million dollars, as has been enumerated, is being liberally and intelligently utilized in building a city. And this sum total, magnificent though it be, does not include the heavy investments of the eight railroads which center in this "Marvel City."

The First National Bank of Bessemer is located in a splendid building of stone and brick, at the corner of Nineteenth street and Second avenue.

There are seven lines of railway graded to Bessemer, as follows :

PALMETTO BLOCK · BESSEMER · ALA.



JOHN SUTCLIFFE · BIRMINGHAM ALA.  
ARCHITECT

The Alabama Great Southern.  
 The Louisville & Nashville.  
 The Bessemer & Huntsville.  
 The Bessemer & Tuscaloosa.  
 The Kansas City, Memphis & Bessemer.  
 The Georgia Pacific.  
 The Bessemer & Birmingham Dummy Line.

The following are located and being graded :

The Mobile & Bessemer.  
 The Georgia Central.

The following is projected and the route provisionally surveyed :

The Bessemer & Selma.

There is the Charleston Block, costing \$125,000 ; the Nabers & Morrow three-story block ; the Adler Block ; the Jenkins Block, and the Berney Bros.' National Bank Building—all of brick, cutstone and terra cotta. Other brick blocks and buildings have been commenced.

The Montezuma Hotel, a grand structure of superb and beautiful architecture, fifty rooms capacity, has been completed at an expense of \$35,000, and opened to the public.

The Grand Hotel—a magnificent building of brick, cutstone and terra cotta—has been completed. It cost over \$50,000, and has a capacity for one hundred guests.

The public school building, an elegant frame structure, will provide comfortable quarters for two hundred pupils.

Several church edifices have been erected.

Over one hundred men are now regularly employed in grading the streets.

By contract the waterworks are to be completed soon, and to furnish an ample water supply for a population of 25,000 people.

The Bessemer Electric Light & Power Company have their plant of a capacity of 500,000 candle power.

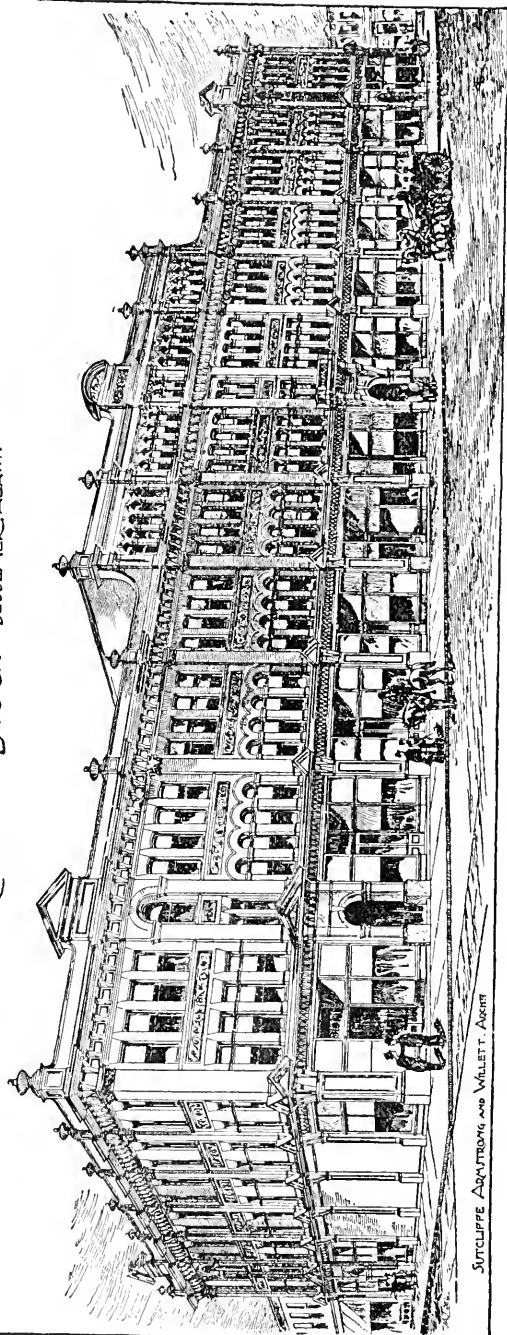
## THE PRICE OF LOTS

The price of lots for sale by the Bessemer Land and Improvement Company range from ten to twenty-five dollars per front foot for residence lots, and from twenty-five to seventy-five dollars per front foot for business lots. The terms are one-fourth cash ; balance in one, two and three years, with eight per cent. interest.

The South Bessemer Homestead Company has placed its property on sale, payable in monthly installments, or in case of valuable improvement, without cash payment, at prices ranging from ten to forty-five dollars per front foot.

The Bessemer Company gives concessions in land and in stock to all reputable industries.

CHARLESTON BLOCK • BESSEMER, ALA...



SUTCLIFFE ARCHT'G & V. L. L. T. AGENT

# BESSEMER.

## PROMINENT BUSINESS MEN.

### *Coal and Iron.*

THE DEBARDELEBEN COAL AND IRON COMPANY.—The mineral wealth of the State of Alabama is enormous, and there is no State in the Union where can be found such extensive and rich beds of the choicest iron and coal deposits—enough of the former to furnish the world with steel for centuries—and all lying within a few miles of this city. Among the leading corporations engaged in the mining and shipping of coal and iron ore, and the manufacture of pig iron and burning of coke, special mention should be made of the DeBardeleben Coal and Iron Company, whose operations are conducted upon such an extensive scale. The Company owns a wide area of mineral lands—comprising over thirty thousand acres, tested and known to afford an inexhaustible supply of the ore for making pig iron and coal for making coke. The Company was established June 1st, 1886, with H. F. DeBardeleben President and General Manager, and Andrew M. Adger Secretary and Treasurer.

The furnaces, two in number, have a daily capacity of 125 tons of pig iron, and give employment to a large number of men. The mining of coal and the numerous coke ovens require a large force, and altogether the varied interests of this plant make it a most important factor in the development of the mineral wealth of this section.

The President and General Manager, Mr. Henry F. DeBardeleben, is the most prominent figure in iron manufacture to be found in the South. In this work he is a pioneer, and the leading spirit in developing the mineral wealth of this section of Alabama. Mr. DeBardeleben

was the first to discover that coke could be made from Birmingham coal, and accordingly he built the Pratt Mines Railroad, and this led to the founding of this city. In addition, he opened the Henryellen mines, and established the Alice Furnace and the Mary Pratt Furnace. These are all named for his relatives, and are in successful operation. Mr. DeBardeleben is a sagacious, energetic and public-spirited man, and one who has proven himself an indispensable factor in the mineral development of this section and the growth and progress of Birmingham, as well as Bessemer.

Mr. Andrew M. Adger, Secretary and Treasurer, is a South Carolinian by birth, having been born and reared in Charleston. For twelve years he was engaged in the cotton and phosphate business of that city, from which place he came directly to Birmingham, and thence to Bessemer. He is an efficient officer, an able financier, and withal a most genial and popular gentleman.

With such men at the helm it is no wonder that the DeBardeleben Coal and Iron Company is a credit to its management and an honor to the State.

### *Real Estate.*

N. H. SEWALL.—Mr. Sewall is a native of Iberville Parish, Louisiana. Having suffered financially from repeated overflows of the Mississippi River, and from other causes so disastrous to planters and farmers in the riparian districts of Louisiana, attracted by the much-talked-of boom of Birmingham, indeed of the whole of Jones' Valley, he came to Alabama with the determination of

making his home in this prosperous State. When Bessemer first made its appearance on the tapis, Mr. Sewall moved bag and baggage to this little "city in the woods," now the Marvel City of North Alabama, and was one of the first to be established in the real estate business in Bessemer—a real estate pioneer, in fact.

Mr. Sewall is a firm believer in the future of Bessemer, considering it no trouble to show visitors over the city, calling their attention to the best bargains, etc. He also established the Pioneer Hardware Store of R. H. F. Sewall, and the lumber business run in connection with it, and is manager of his brother's interests in Bessemer, as Mr. R. H. F. Sewall resides in Birmingham. Mr. Sewall does not by any means confine his attention and time to Bessemer, but takes in the whole of Jones' Valley, and has many choice bits of real estate bargains, to which he would call the attention of all wishing to invest in this portion of the county, so replete with mineral wealth. Any one desirous of information in reference to mineral and timber lands, town lots, investments in buildings, paying handsome interests, would do well to correspond with him. Properties range all the way from four dollars an acre to one thousand a front foot.

Mr. Sewall is also a member of the Board of Trade of Bessemer, and can give valuable information in all mercantile matters.

Mr. Sewall married a daughter of the late Ex-Governor P. O. Herbert, of Louisiana.

Mrs. Sewall accompanied her husband, "roughing it" with him in the early days of Bessemer, when the place was a mere wilderness and waste.

References:

Birmingham National Bank, Birmingham, Alabama.

John D. Murrell, Bayou Goula, Louisiana.

Blanks & Cornwell, Smithland, Louisiana.

I. G. Batchelor, Dr. A. A. Batchelor, Smithland, Louisiana.

S. J. Norwood, Simmsport, Louisiana.

#### *Druggists.*

NABERS, MORROW & HENDON, the leading drug firm of Bessemer, have held that position from the date of their opening. This was the natural result of the wide-spread reputation of the Birmingham firm of Nabers & Morrow.

Mr. L. A. Hendon, the junior partner of the Bessemer firm, had been connected with the firm at Birmingham for seven years previous to Bessemer's birth. With their usual enterprise they saw in Bessemer a city of promise, and at once erected a large three-story brick building, part of which they use for their own business. This building is on the principal thoroughfare, Nineteenth street, between Second and Third avenues. The Bessemer Dummy Line passes in front of the door. The storeroom occupied by the firm is handsomely furnished and commodiously arranged for the transaction of their large and growing business. Its whole appearance reminds one of the large stores of metropolitan cities. The prescription department, to which especial attention is given, is under the direct supervision of Mr. Hendon. The reputation of this gentleman as a skillful and careful compounder of drugs has gone abroad through that section, and elicits the patronage of that large class of people who value safety and reliability in dealing with articles which by even a slight mistake may prove fatal. This firm being largely identified with the interests of Bessemer, receive, as they deserve, the respect and patronage of the people at large, and will no doubt in Bessemer, as in Birmingham, rank always as a solid, enterprising and reliable adjunct to the commercial interests of the city.

#### *Bankers.*

BERNEY BROS.—In the handsome Berney Block, corner of Nineteenth street and Second avenue (see cut) Messrs. Berney Bros. have their banking house. Mr. Wm. Berney, the senior member of the firm, is President of the Berney National Bank of Birmingham, an institution which holds the confidence and a large share of the patronage of Birmingham people. He is also President of the Bessemer Land and Improvement Company, and has been largely instrumental, by its untiring energy and interest, in the making of Bessemer. The confidence of this firm in the future of Bessemer is well shown in the magnificent building bearing their name, and the magnificently appointed bank for Bessemer's custom. The depositors in this bank belong not only to Bessemer, but come from surrounding sections and many hamlets which, previous to the organization of this bank, left their deposits in Birmingham. Mr.

C. Berney, the junior member of the firm, has a handsome residence in Bessemer, and is highly esteemed both in social and business relations.

---

CHAS. F. HARD & CO.,  
Real Estate and Insurance.

---

GEO. L. ROOT & CO.,  
Real Estate.

---

R. L. CROOK & BRO.,  
Real Estate and Rentals.

---

T. B. ELLISON.  
Stationery and Music.

---

S. E. JONES & CO.,  
Furniture and Undertakers.

---

BESSEMER DUMMY LINE,  
Round Trip Tickets between  
Birmingham and Bessemer,  
40 cents.

MARVEL CITY BRICK CO.,  
Capacity, 25,000 daily.

---

BESSEMER BRICK CO.,  
Capacity, 25,000 daily.

---

MILLER & MALONE,  
General Store.

---

R. M. McADORY & CO.,  
General Store.

---

M. FORST & CO.,  
Dry Goods and Clothing.

---

BUCHANAN & LAKE,  
Groceries and Hardware.

---

BESSEMER MANUFACTURING CO.,  
Woodworking.

MONTEZUMA HOTEL.

(SEE CUT.)

---

GRAND HOTEL.

---

SOUTHERN EXPRESS CO.

---

UNITED STATES EXPRESS  
COMPANY.

BALTIMORE & OHIO EX-  
PRESS COMPANY.

---

WESTERN UNION TELE-  
GRAPH COMPANY.

JUDSON AGENCY,

Real Estate and Insurance.

---

"THE BESSEMER,"

Published Weekly.

---

KENNELLY & ROBERTSON,

Groceries.

---

W. H. HOWELL,

Groceries.

---

CAROLINA REAL ESTATE  
COMPANY.

---

NATCHEZ LAND & IMPROVE-  
MENT COMPANY.

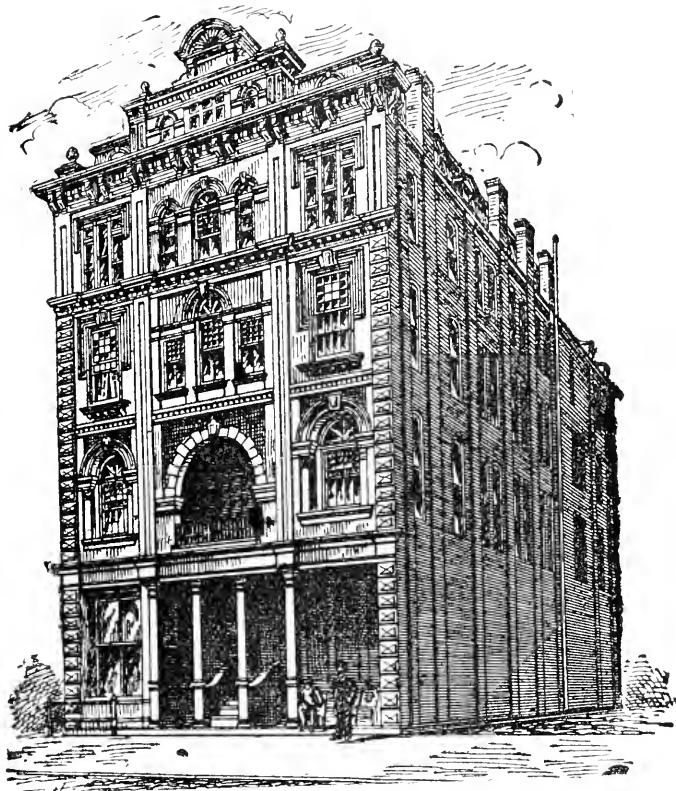


# The Lunsford,

THE LEADING HOTEL.

Modern Conveniences Throughout.

POLITE SERVICE.



EVERY ATTENTION.

Best Furnished Rooms and Finest Table in the City.

\$2 TO \$3.50 PER DAY.

21st Street, between 2nd & 3rd Avenues,

BIRMINGHAM, ALA.

# INDEX.

## BIRMINGHAM.

	PAGE		PAGE
Adams, Mead & Co., bankers.....	154	Boggan & Thornton, groceries.....	121
Advance—Alabama's.....	11	Boulden, C. M. & Co., livery.....	134
Alabama Abstract Co.....	146	Brewer, W. P., sash and blinds.....	86
Alabama Club Restaurant.....	145	Brittle, S. T., coal, saw mills.....	75
Alabama Paper Co.....	153	Brooks & Brooks, attorneys.....	165
Alabama Iron Works.....	156	Brooks, C. C., druggist.....	133
Alabama National Bank.....	78	Brown, W. S., groceries.....	134
Alexander & Dryer, druggists.....	139	Brunswick Hotel.....	131
Alexander & Corpening, brokers.....	161	Builders' Supplies Co.....	76
Alhambra Cigar Store.....	109	Bush, Brown & Webb, attorneys.....	163
Allen, B. M., attorney.....	169	Butterfield Fruit Co.....	131
Allen, Carlisle & Taylor, real estate.....	111	Cabaniss & Banks, attorneys.....	168
Allen, Scott & Co., grocers.....	70	Cahalan, W. J., attorney.....	163
Armstrong & Buck, architects.....	102	Cahame, Paul, jeweler.....	125
Arrington & Ellis, real estate.....	150	Caldwell, H. M.....	65
Artificial Stone Co.....	123	Caldwell Printing Company.....	159
Asphalt Co.....	141	Carter, J. R.....	149
Avondale Lumber Co.....	113	Cawthon & Reid, merchandise brokers.....	124
Austin, Hull & Co., rubber stamps.....	153	Coamblee, J. W., attorney.....	169
Bacon & Jackson, engineers.....	107	Chichester, J. D., real estate.....	150
Baxter Stove Co.....	77	Childs, D. A. & Co., dry goods.....	136
Baker & Kirkland, lumber.....	121	City Marble Works.....	147
Bellevue Academy.....	160	Clark, J. C. & Co., brokers.....	102
Bennie & Brophy, crockery.....	127	Clisby & Ware, cotton buyers.....	141
Berney National Bank.....	72	Clisby & Ware, real estate.....	141
Bernstein, S., shoes.....	125	Coal.....	47
Berry, W. E. & Co., real estate.....	172	Coke.....	55
Birmingham.....	15	Demand.....	54
Altitude.....	16	Development.....	51
Banks.....	23	Iron and Limestone.....	57
Business.....	31	Proximity of Coal and Limestone.....	58
Churches.....	26	Quality.....	49
City Government.....	29	Quantity.....	49
Climate and Health.....	20	Transportation.....	53
Drainage.....	20	Cobb, W. N., jobshop.....	121
Foundation.....	16	Collins S. V. & Co., grocers.....	143
Future of.....	67	Copeland & Stone, books.....	151
Growth.....	16	Corbett Bros., harness.....	138
Location.....	16	Costello, E. M., tailor.....	81
Manufacturing Advantages.....	36	Crellin & Nails, boilers.....	132
Pay Roll.....	37	Crews, J. G., attorney.....	170
Population.....	16	Crowder, J. M., real estate.....	161
Public Buildings.....	27	Cumming & Hibbard, attorneys.....	167
Railway Center.....	17	Daly, T. F., groceries.....	124
Real Estate.....	31	Dangaix & Throckmorton, insurance.....	108
Rents and Cost of Living.....	34	Davis & Worcester, bottling works.....	145
Schools, Public.....	23	Davy, J. T., real estate.....	84
Street Railroads.....	26	Dean, L. L., attorney.....	170
Suburbs.....	27	Dearborn & Co., brokers.....	132
Taxes.....	29	Dennis, W. L., furniture.....	156
Water.....	22	Depot Restaurant.....	155
Birmingham Arms Co.....	137	Dickey & Gillespie, attorneys.....	168
Birmingham Coal and Brick Co.....	117	Dun, R. G. & Co.....	152
Birmingham Ice Co.....	98	Dunn & Phelps, insurance.....	118-152
Birmingham Iron Works.....	106	Earle, J. B., general merchandise.....	143
Birmingham Marble Works.....	94	East Birmingham Iron Roofing Company.....	87
Birmingham Mining and Manufacturing Co.....	69	East Birmingham Land Company.....	85
Rolling Mills.....	104	East Birmingham Sand Iron Company.....	87
Saw Works.....	139	Eastham, C. F., attorney.....	167
Steam Dye Works.....	97	Ellis, J. E. & Co., druggists.....	134
Trust and Savings Co.....	161	Elyton Land Company.....	63
Bijon, confections.....	117	Elyton Land Company Car Works.....	90
Blank Bros., clothiers.....	129	Emmons, S. W., produce.....	149
Blanks, A. L., photos.....	130	Ensley Land Company.....	101

	PAGE		PAGE
Erminger, H. C., candies.....	126	Magie City Hotel.....	115
Erswell, E., furniture.....	109	Magie City Steam Bottling Works.....	172
Eubank Bros., dentists.....	139	Mangin & Bouchoux, locksmiths.....	148
Excelsior Laundry.....	119	Manegold, John, confections.....	120
Falls & Madden, builders' supplies.....	123	Marbury, Jones & Co., lumber.....	148
Ferguson & Putman, attorneys.....	165	Markham, R. T., carpenter.....	125
Fies & Son, livery.....	136	Marks, J. C. & Co., wines.....	151
First National Bank.....	71	Marshall, J. B. & Co., builders.....	93
Florence Hotel.....	98	Martin & McEachin, attorneys.....	167
Fowlkes & Myatt, groceries.....	133	Mary Pratt furnace.....	78
Francis & Chenoweth, hardware.....	84	Mason & Martin, attorneys.....	170
Fries, R. H., attorney.....	164	Mayberry, H. H. & Co., lime.....	148
Garrett & Underwood, attorneys.....	163	Miles & Ballard, attorneys.....	166
Gate City Land Company.....	76	Mills, J. A., jewelry.....	140
Gifford & Knowles, dry goods.....	110	Milner & Kettig, mill supplies.....	79
Gilmer & Rencher, real estate.....	118	Mims, W. J.....	168
Glimpse of North Alabama.....	9	Mineral City Auction House.....	127
Gluck & Black, jewelry.....	117	Minnegeode & Ellerbe, machinery.....	119
Going, J. A., real estate.....	122	Molton, T. H., real estate.....	142
Godden, Amzi, druggist.....	160	Moore & Handley Hardware Co.....	82
Gregory & Bryan, real estate.....	111	Moore & Haden, grocers.....	145
Graham, M. T., jewelry.....	132	Moore & Webb, lumber.....	88
Haundy, William, insurance.....	190	Morris, Josiah.....	63
Hardy & Co., brokers.....	90	Moses, L., tailor.....	146
Harralson Bros., tobacco.....	159	Moss & Morson, coal.....	88
Harris, R. C. & Co., grocers.....	126	Mountjoy & Tomlinson, attorneys.....	169
Harris, G. C., transfer.....	144	Muller, M., fish and oysters.....	120
Harris, S. H., paints.....	150	Mutual Reserve Fund Life Association.....	143
Harsh, G. R., attorney.....	171	Nabers & Morrow, druggists.....	95
Harwell & Rudisell, brokers.....	108	Neal, W. E. & Co., flour and grain.....	128
Haskell & Talcott, engineers.....	142	New Home Sewing Machine Co.....	127
Hatch, Meriwether & Co., real estate.....	108	New York Bakery.....	147
Hedlin & Bulger, attorneys.....	166	Obear Jewelry Co.....	90
Heins & Rothenhoffer, bakers.....	120	Oppenheimer, E. & Co., whiskies.....	107
Herzfeld, H., carpets.....	129	Ozanne & Taylor, bakers.....	120
Hewitt, Walker & Porter.....	162	Parisian Dry Goods and Millinery.....	133
Hickle, O. F.....	98	Perkins Bros., dentists.....	140
Hickman, W. P.....	169	Perry, H. W. & Co., tobacco.....	118
Higdon & McCary, commission.....	89	Perryman, T. M., groceries.....	115
Holt, T. H.....	94	Perryman, W. E. & Co., real estate.....	112
Hooper & Bain, house furnishings.....	151	Perry Mason Shoe Co.....	81
Hopkins, J. B. & Co., cornices.....	101	Phillips, I. & Bro., furniture.....	138
Hotel Royal.....	157	Pierre, W. S., shoes.....	146
Howard College.....	114	Pinckard, DeBardeleben & Co., stocks and bonds.....	75
Hudson, M. G. & Co., real estate.....	91	Porter, M. T.....	170
Hudson & Shaver, fruits.....	97	Reckling, A. C., harness.....	112
Hughes, C. T. & Co., lumber.....	96	Redington, photos.....	157
Hughes, J. W., drugs.....	112	Richardson, J. T., real estate.....	107
Hughes Lumber Co.....	100	Rich & Biederman, shoes.....	131
Introduction.....	9	Rochester, R.....	92
Iron.....	43	Rockett & Blythe, gents' furnishings.....	116
Iron, Cost of Making.....	58	Roden, John B., books.....	153
Iron Product of Alabama.....	12	Rosenstihl Bros., jewelers.....	144
Iron, Red Mountain.....	43	Rowlett & Anglin, real estate.....	94
Jesse French Piano & Organ Co.....	80	Royster Provision Co.....	116
Johnston, C., builder.....	84	Satterfield's Shoe Store.....	137
Kelley, W. L., stoves.....	100	Schillinger Brewing Co.....	135
Kennedy, John S., attorney.....	167	Scott, G. D., tailor.....	121
Kierman's Steam Laundry.....	132	Seeman, Otto & Bro., fish.....	126
King, P. G., attorney.....	93	Semple, D., attorney.....	165
Kirkpatrick, J. D., real estate.....	138	Shahan, J., produce.....	119
Klebs, T. A., drugs.....	135	Shepherd, J. H., photos.....	126
Klein, H. E., druggist.....	132	Simmons, C. S., grocer.....	136
Klein, L., hats.....	138	Sloss Iron and Steel Co.....	71
Knauf, R. & Co., mill supplies.....	95	Smith Boot and Shoe Co.....	94
Knott & Daughtry, insurance.....	117	Smith, C. M. & Co., lumber.....	149
Lakeview Hotel.....	122	Smith, John G. & Co., real estate and insur- ance.....	72
Lane, A. O., mayor.....	171	Smith, M. M., druggist.....	158
Lawson Carpet Co.....	104	Smith, T. S., dry goods.....	87
Leonard & Ellis, oils.....	150	Smith, W. S. & Co., architects.....	105
Lightfoot & Co., brokers.....	95	Smith & Coughlan, cotton buyers.....	155
Limestone.....	57-58	Smith & Montgomery, books.....	158
Little, J. H., attorney.....	166	Snyder, Wm. & Sons, tailors.....	156
Lomb & Hershey Co., machinists.....	114	South Anniston Land Co.....	122
Lubelsky, D., tailor.....	144	Southern Pacific Tea Co.....	149
Lunsford Hotel.....	152	Speaker, A., jeweler.....	133
Luster, D. B., shoes.....	143	Steel.....	60
McCarthy, F. W.....	170	Steiner Bros., bankers.....	154
McClain, J. W., architect.....	127	Stockton & Co., brokers.....	113
McDavid, J. J., attorney.....	154	Stollenwerk & Co., brokers.....	100
McIntosh & Altman, attorneys.....	168	Stowers, G. A., furniture.....	135
McKnight & Co., coal.....	139		
McLester & VanHoose, groceries.....	124		

	PAGE		PAGE
Strange & McCurley, attorneys.....	168	Wharton Flouring Mill.....	105
Sutcliffe, John, architect.....	123	Wheelock, G. F., coal bar.....	117
Sutton, Salvador, lumber.....	95	Wheelock & Son, architects.....	99
Tarrant, A. J.....	170	Whilden, B. D., flour and grain.....	128
Tennessee Coal, Iron & Railroad Co.....	50	White & Weatherly, attorneys.....	164
Thomson, C., tailor.....	108	Wilkerson & Stone, druggists.....	99
Three Rivers Coal Co.....	115	Willis & Randall, dry goods.....	106
Titche, groceries.....	85	Willis, O. L., real estate.....	112
Trousdale & Sons, livery.....	119	Wilson, Martin & Leedy, real estate.....	116
Vandergrift, A. B., general merchant.....	140	Winkley Printing Works.....	130
Vary, John, attorney.....	164	Windor Hotel.....	137
Vest Bros., painters.....	113	W. K. T. B., groceries.....	92
Wade, W. H., attorney.....	169	Woods, T. S., groceries.....	129
Wagner, E., produce.....	134	Woodward, R. H. & Co., groceries.....	129
Ward & Head, attorneys.....	161	Yancey, J. L., real estate.....	144
Warren, Ed., real estate.....	95	Yancey, W. E. & Co., groceries.....	90
Weaver & Smith, attorneys.....	165	Yates, J. A., real estate.....	150
Webb & Tillman, attorneys.....	162	Young & Gage, groceries.....	84
West End Land Co.....	88	Youngblood & Ehrman, lumber.....	155

## ANNISTON.

	PAGE		PAGE
Anniston Bargain Store.....	200	Jones, A. H., stoves.....	196
Anniston Blooming.....	202	Live Lacquet Store.....	205
Anniston City Land Co.....	192	Location.....	175
Anniston Foundry.....	203	McJunkin & Co., general merchandise.....	199
Anniston Inn.....	187	McFarlane, P. H. & Co., druggist.....	200
Anniston Manufacturing Co.....	208	Model City Hat and Shoe Store.....	202
Anniston Pipe Works.....	198	Natural Resources.....	177
Anniston Savings Bank.....	194	Nininger, A. R., real estate.....	198
Anniston Tavern.....	203	Noble Institute.....	199
Brown & Young, dentists.....	203	Noble Street.....	178
Bush, W. D., livery.....	198	Norwood, G. H., printing.....	206
Campbell, Phillips & Co., furniture.....	197	Perkins, J. C. & Co., groceries.....	196
Cason, G. P., hardware.....	197	Railway Center.....	181
Cater-Henderson Mercantile Co.....	196	Ransey, T. M. & Co., dry goods.....	207
Chisolm & Green, architects.....	201	Rees & Camfield, real estate.....	195
Church, Presbyterian.....	176	Russell Bros., photos.....	207
Climate.....	174	Schools.....	185
Coleman, J. W., dry goods.....	205	Simpson, G. P. & E. H., dry goods.....	204
Conclusion.....	191	Stanton, Bros., furniture.....	206
Coering & Robinson, jewelers.....	199	Streets.....	184
Donahue & Snelling, paints.....	204	Summary.....	180
Elam, E. E., druggist.....	201	Thompson, V. S., books.....	201
Farrar & Higgins, planing mill.....	194	Taylor, Chas. & Sons, fire brick.....	205
Fire Department.....	183	Truitt, Alf & Co., hardware.....	206
First National Bank.....	194	Ullman Bros., clothing.....	204
Forbes, T. S., builders' supplies.....	200	United States Rolling Stock Co.....	186
Fry, A. B., jewelry.....	207	Water Supply.....	183
Growth of City.....	177	Whetstone & Co., groceries.....	197
Handley, W. F. & Co., tailor.....	207	Wike, J. L., druggist.....	209
Ingram, J. B. & Co., grocers.....	205	Woodstock Iron Co.....	192

## HUNTSVILLE.

	PAGE		PAGE
Browaw Spring and Park.....	229	Location.....	214
Chalybeate Springs.....	232	Manufacturing Advantages.....	228
Cold Spring.....	230	Monte Sano.....	234
Courthouse.....	215	Natural Resources.....	223
Episcopal Church.....	217	New Huntsville Hotel.....	227
Farm, a Model.....	243	North Alabama Improvement Company.....	220
Female College.....	221	Post Office and Courthouse.....	210
Female Academy.....	227	Railroad Map.....	224
Health.....	214	Shelter Rock Cave.....	239
Huntsville.....	211	Springs.....	212
Huntsville Hotel.....	238	Temperature.....	218

# DECATUR.

	PAGE
Adams & Lovelace.....	282
Agricultural Resources.....	255
Altitude.....	247
Arantz Bros., lumber.....	284
Atlanta Store, dry goods.....	284
Baldridge & Read, real estate.....	270
Banks, J. T., paints.....	269
Beggs, T., harness.....	280
Bibb, Bond & Co., real estate.....	272
Rond Block.....	285
Brown, W. A., stoves.....	279
Buchheit's Bottling Works.....	271
Bullock, W. F., pharmacist.....	277
Carpenter, J. F., sewing machines.....	271
Casa Grande Livery Stable.....	258
Charcoal Works.....	250
Churches.....	251
Climate.....	247
Collins & Scales, furniture.....	283
Conant, G. F., surveyor.....	283
Cotton Manufactures.....	255
Crane & Brodix Investment Co.....	269
Craw, Head & Montgomery, contractors.....	277
Decatur Cornice Co.....	276
Decatur Land and Improvement Co.....	267
Decatur Livery and Transfer Co.....	278
Decatur Lumber Co.....	277
Exchange Bank.....	282
First National Bank.....	268
Furnaces.....	252
Healthfulness.....	247
Henley, H. & Co., groceries.....	273
Hobart House.....	281
Hotel Bismarck.....	271
Howe, B. F. & Co., awnings.....	269
Howland & Co., engineers.....	273
Innis, J. M., architect.....	274
Jervis, J. D. & Co., builders' material.....	283
Johnson Block.....	246
Kentucky Restaurant.....	279
Kleibacker Lumber Co.....	278
Laughlin, Feehan & Co.....	284
Location.....	245

	PAGE
Machine Works.....	256
Marx, S., dry goods.....	274
Merchants' Insurance Co.....	267
Michigan Restaurant.....	280
Natural Wealth.....	253
Nelson, J. M. & Son, real estate.....	274
New York Store.....	283
Nixon Bros., grocers.....	278
Norris, Parks & Pickens, real estate.....	274
Population.....	249
Progress, Record of.....	259
Railroad System.....	249
Real Estate.....	253
Recapitulation.....	261
Report of Decatur Land and Furnace Co.....	263
Rents.....	253
River.....	251
Schools.....	251
Secretary's Report.....	263
Sessions & Estes, furniture.....	275
Shipping Facilities.....	249
Siddons, G. W., boots and shoes.....	283
Southern Lumber Co.....	272
Stanton, G. W., carriages.....	276
Steiner Hardware Co.....	272
Stuart, J. B., commission.....	278
Stuart, W. D., monuments.....	282
Sugars, J. S. & Co., watchmakers.....	279
Tate, R. H., cigars, etc.....	275
The Tavern, hotel.....	281
Timber and Lumber.....	257
Toadvine Furniture Co.....	281
Transue & Goodwin, contractors.....	276
Union Furniture Co.....	273
Vandegrift, G. W. & Co., real estate.....	270
Voght, C. F., photographer.....	281
Walden, D. & Co., real estate.....	275
Water Supply.....	249
West, I. M. & Son, architects.....	280
White, E. D., real estate.....	268
Wilson, Wyatt & Co., insurance.....	279
Wright, B. C., drugs.....	284
Young, E. K., merchandise.....	280

# GADSDEN.

	PAGE
Agricola, Otto, hardware.....	312
Agricultural.....	291
Alexander & Hightower.....	308
Aycock, W. L., grocer.....	309
Bellevue Hotel.....	293
Berger, S. W. & Co., dry goods.....	300
Black Creek Falls.....	291
Churches.....	297
Climate.....	293
Coosa River Bridge.....	288
Elliott Car Co.....	301
First National Bank.....	301
Fletcher Bros. & Holcombe, grocers.....	310
Fuller & Chadwick, grocers.....	309
Gadsden.....	287
Gadsden and Alabama Furnace Co.....	305
Gadsden Foundry and Machine Works.....	311
Iron Co.....	302
Land Co.....	299
Planing Mill.....	303
Hale & Co., grocers.....	303
Hallock, H. J., stoves.....	307
Health.....	293
Henry, Sam, general merchant.....	304
Hogan, R. J., paperhanger.....	307
Hughes, J. A. & Co., liquors.....	307
Johnson House.....	311
Lay, W. P., lumber.....	305
Lumber Industry.....	295
McDuffee & Christopher, general merchants.....	307

	PAGE
Map of Alabama.....	314
Metallic Paint Co.....	305
Natural Resources.....	280
Nowlin, J. R., druggist.....	308
Paden, John S. & Co., cotton buyers.....	301
Palmetto Stables.....	304
Phillips Bros. & Co., clothing.....	303
Phillips, Campbell & Co., furniture.....	306
Pogue & Herzberg, merchants.....	300
Pope & Cassels, groceries.....	311
Printup House, The.....	296-309
Price, J. B., general merchant.....	313
Queen City Bakery.....	313
Randall, R. O., jewelry.....	310
Real Estate.....	295
Rich, J. T., groceries.....	312
Riddle, S. W. & Co., grocers.....	302
River and Rail.....	289
Roden, John B. & Co., jewelers.....	312
Schools.....	297
Situation.....	289
Standifer, W. S., lumber.....	304
Steamboat Landing.....	290
Timber.....	291
Tolson Bros., dry goods.....	306
Walker & Liddell, druggists.....	308
Waterworks.....	297
Wiley, J. H., real estate.....	313
Willett, W. H., architect.....	310
Young, A. & Co., liquors.....	306

## TUSCALOOSA.

	PAGE		PAGE
Alabama Central Female College.....	328	Leatherwood & Knox .....	329
Allen & Jemison, hardware.....	327	Location.....	315
Burton, M. L., printing.....	326	Lynch House.....	328
City, The.....	315	McGee, W. E., photographer.....	326
Coal and Iron.....	321	McLain, R., jeweler.....	330
Dershide, J., tailor.....	326	Manufacturing Point.....	319
Educational Center.....	321	Medlin & Gaudin, livery.....	331
First National Bank.....	325	Merchants' National Bank.....	325
Fitts, J. H. & Co.....	325	Murphy, J., bakery.....	331
Forster, J., grocer.....	330	Perkins & Nicolson, shoes .....	325
Friedman & Roseman, dry goods.....	330	Perry, Y. J., grocer.....	327
Friedman & Loveman, shoes.....	331	Residence, As a Place of.....	319
Gaudin, F. R., grocer.....	325	Resources and Position.....	315
Hays, T. N. & Co., grocers.....	330	Southern Pittsburg, The.....	317
Hemphill, R. C. & Co., grocers.....	328	Turner, F. M., photographer.....	327
Howell, W. L. & Co., groceries.....	328	Warrior River.....	317
Industrial Enterprises, built and under con- tract.....	321	Washington Hotel.....	328
Insane Asylum.....	323	Wilson, Robert, mills.....	329
Leading Business Firms.....	323	Yarn Mills.....	326

## BESSEMER.

	PAGE		PAGE
Baltimore and Ohio Express Co.....	344	Jones, S. E. & Co.....	343
Berney Bros.....	342	Judson Agency.....	344
Bessemer, The.....	344	Kennelly & Robertson.....	344
Bessemer Brick Co.....	343	Marvel City Brick Co.....	343
Bessemer Dummy Line.....	343	McAdory, N. M. & Co.....	343
Bessemer Manufacturing Co.....	343	Miller & Malone.....	343
Bessemer.....	334	Montezuma Hotel.....	344
Brief Review of To-Day.....	337	Nabers, Morrow & Hendon.....	342
Buchanan & Lake.....	343	Natchez Land Co.....	344
Carolina Real Estate Co.....	344	Price of Lots.....	339
Crook, R. L. & Bro.....	343	Progress.....	335
DeBardeleben Coal and Iron Co.....	341	Root, G. L. & Co.....	342
Ellison, T. B.....	343	Sewall, N. H.....	342
Forst, M. & Co.....	343	Southern Express Co.....	344
Grand Hotel.....	344	United States Express Co.....	344
Hard, C. F. & Co.....	343	Western Union Telegraph Co.....	344
Howell, W. H.....	344		

J. P. MUDD & CO.

## Stock and Bond Brokers.

MEMBERS BIRMINGHAM STOCK EXCHANGE.

105 20th Street, Birmingham, Ala.

REFERENCE: FIRST NATIONAL BANK.

---

## The Private Dispensary

Guarantees Cures of SPECIAL DISEASES in Both Sexes

At Prices that Give Entire Satisfaction.

Room 31, Office Building, First Avenue. Office Hours:  
8 to 12 M. and 1 to 5 P. M.

Can be found at Oswald House before and after hours.

---

DRS. TRIPPE & McCONNELL,

Physicians and Surgeons,

826 MARKET STREET,

CHATTANOOGA, TENNESSEE.

---

SMARTT BROS. & CO.

LEADING WHOLESALE DEALERS IN

BOOTS AND SHOES,

803 Market and 802 Broad Streets,

CHATTANOOGA, TENNESSEE.

W. P. NEWMAN.

J. R. BOYD.

S. K. CRUSE.

# Newman, Boyd & Cruse, REAL ESTATE STOCK BROKERS.

—AND—

INSURANCE AGENTS,  
DECATUR,       -       -       -       ALABAMA.

---

## MEMBERS REAL ESTATE AND STOCK EXCHANGE.

Selling Agents for the Decatur Land Companies.  
Correspondence Solicited.

REFERENCES: First National Bank and Exchange Bank.

---

## THE ALLIANCE STORE. Groceries and Plantation Supplies.

ALL GOODS DELIVERED FREE TO CUSTOMERS.

MOTTO: "LIVE AND LET LIVE."

LOKEY COLLIER, Proprietor,  
ATTALLA, ALABAMA.

---

MILES A. HUGHES.

WALTER E. TRIPPE.

## HUGHES & TRIPPE,

—DEALERS IN—

Shelf and Heavy Hardware.

Farming Implements, Buggies, Wagons, Etc.

ATTALLA, ALABAMA.



ST. LOUIS, MO.  
MEMPHIS, TENN.

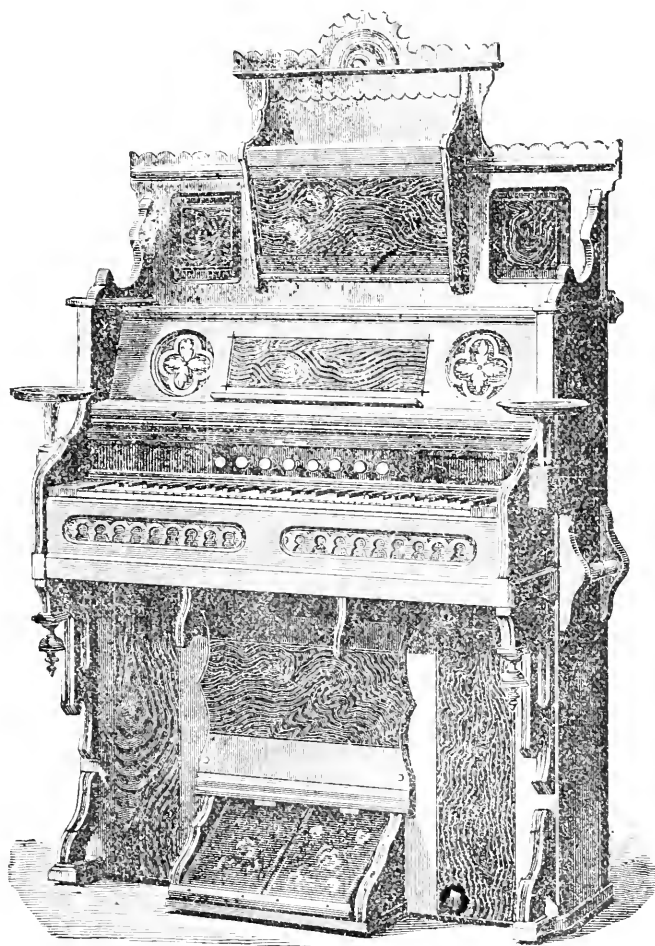
NASHVILLE, TENN.  
LITTLE ROCK, ARK.

# JESSE FRENCH PIANO AND ORGAN Co.

215 NORTH 21ST STREET, BIRMINGHAM, ALA.

(Will remove Oct. 1 to 2nd Avenue, between 21st and 22nd Sts.)

Instruments Sold on Installments.



Pianos and Organs Sold and Rented.

Call and see us before making your purchases and be convinced that we have the

**FINEST STOCK OF GOODS IN THE SOUTH.**

JESSE FRENCH PIANO AND ORGAN CO.

# DR. L. G. WOODSON,

Late of the Presbyterian Eye, Ear and Throat Charity Hospital,  
Baltimore, Maryland. Practice limited to diseases of the

## EYE, EAR AND THROAT.

---

Glasses Accurately Adjusted to all Forms of  
Defective Vision.

---

REFERS TO MEDICAL FACULTIES: University of Virginia,  
University of Maryland, and to Professors Julian J. Chisolm and  
Herbert Harlan, Surgeons to Eye, Ear and Throat Hospital,  
Baltimore, Md.

Office 19th Street, over F. A. Walter & Co.'s Drug Store,  
opposite Post Office.

---

## Massachusetts Benefit Association.

INCORPORATED 1878.

G. A. LITCHFIELD,  
SECRETARY.

W. G. CORTHELL,  
TREASURER.

**HOME OFFICE: TREMONT TEMPLE, BOSTON.**

---

**P. W. CRAWFORD, MANAGER SOUTHWESTERN DEPARTMENT,**  
**LITTLE ROCK, ARKANSAS.**

---

Agents wanted in all the Southern States, with whom liberal  
contracts will be made. For agencies in Alabama and Tennessee  
address

**HALSTEAD & DHONAU,**  
Box 338, BIRMINGHAM, ALA.

**READ OUR RECORD.**—The largest Assessment Association  
in New England. Over 14,000 members. Over \$100,000  
received from one assessment. \$225,000 in Reserve Fund.  
6,500 members in Boston and vicinity. Issues an absolute policy  
for a definite amount. \$2,300,000 paid in death losses. Issues  
policies from \$1,000 to \$10,000. Policies incontestable after five  
years. Under the new strict Massachusetts law. Death and  
Expense Funds strictly separate. All policies paid in full.

JOHN MACKENZIE,

Manufacturer of and Dealer in

First Class Boots and Shoes,

At the Sign of the Golden Shoe,

204 19th Street, - Florence Hotel Block.

If your shoes are worn at heel or toe,  
To JOHN MACKENZIE is the place to go.  
They will be made to look as good as new  
If you take them in at the GOLDEN SHOE.

---



---

W. M. CURRY,  
Cotton <sup>and</sup> General Produce Commission Merchant

—AND—

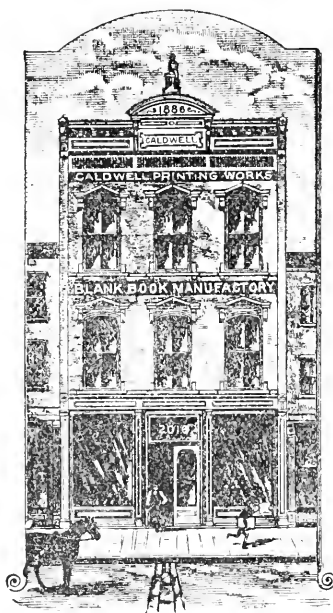
JOBBER of FRUIT and PRODUCE,

Cor. Ave. B and 20th st., - - BIRMINGHAM, ALA.

[Mr. Curry is a native of Pickens County, Alabama, and has been fourteen years in business. He possesses superior ability as a merchant and is prompt and reliable in all his dealings. He is thoroughly posted in this special line of business and has built up a large and flourishing trade. Having had many years experience in general merchandising, Mr. Curry will make purchases for his consignors free, and for others at 10 per cent. commission. He solicits consignments from and correspondence with manufacturers and farmers. REFERENCE:—Jefferson County Savings Bank.—Ed.]

# Caldwell Printing Company, Printers and Publishers,

2016 MORRIS AVENUE, BIRMINGHAM, ALA.



## BLANK BOOKS — AND — ©=PRINTING=©

OF EVERY DESCRIPTION.

Catalogues, Price Lists, Books, Pamphlets, and Publications of all kinds a  
Special Feature of this Establishment.

# Queen and Crescent Route.

Cincinnati Southern, Alabama Great Southern, New Orleans and  
North Eastern, Vicksburg and Meridian, Vicksburg  
Shreveport and Pacific Railroads.

## THE SHORT *and* QUICK LINE

—TO—

BIRMINGHAM,      DECATUR,      •      BESSEMER,  
HUNTSVILLE,      TUSKALOOSA,      GADSDEN,  
and ALL POINTS in

## ALABAMA.

DOUBLE DAILY SERVICE OF THROUGH EXPRESS TRAINS

—AND—

Popular Local Train Accommodations.

JOHN C. GAULT,  
Gen'l Manager.

R. CARROLL,  
Gen'l Supt.

H. COLLBRAN,  
Gen'l Pass'r Agt.

—THE—

## Georgia Pacific Railway Company.

The only Railway passing through  
ATLANTA, GA., TALLAPOOSA, GA.,  
ANNISTON, ALA., BIRMINGHAM, ALA.,  
BESSEMER, ALA.

### All Important Points in the Alabama Mineral Regions

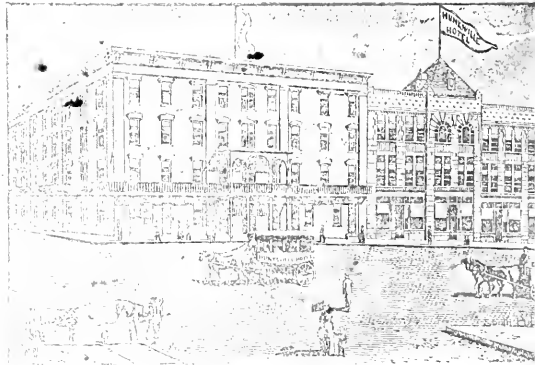
Are on or near this Line.

Call for your tickets via the Georgia Pacific Railway.

For full particulars apply to **G. S. BARNUM, G. P. & T. A.,**  
Birmingham, Ala.



HOTEL SOUTH GATE, HUNTSVILLE, ALA.



HUNTSVILLE HOTEL, HUNTSVILLE, ALA.









LIBRARY OF CONGRESS



0 014 541 567 6